

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

Mesoblast Limited

**ABN**

68 109 431 870

**Quarter ended ("current quarter")**

30 September 2017

<b>Consolidated statement of cash flows</b>	<b>Current quarter US\$'000</b>	<b>Year to date (3 months) US\$'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	474	474
1.2 Payments for		
(a) research and development	(13,503)	(13,503)
- research and development expenditure includes the incremental costs of the MPC-150-IM phase 3 program in advanced chronic heart failure through to and beyond the successful interim analysis announced on 10 April 2017.		
(b) manufacturing commercialisation	(887)	(887)
(c) advertising and marketing	—	—
(d) leased assets	—	—
(e) staff costs	(3,215)	(3,215)
(f) other expenses from ordinary activities	(2,432)	(2,432)
(g) other:		
- intellectual property portfolio expenses	(855)	(855)
1.3 Dividends received (see note 3)	—	—
1.4 Interest received	63	63
1.5 Interest and other costs of finance paid	—	—
1.6 Income taxes paid	(1)	(1)
1.7 Government grants and tax incentives	—	—

<b>Consolidated statement of cash flows</b>	<b>Current quarter US\$'000</b>	<b>Year to date (3 months) US\$'000</b>
1.8 Other:		
- Payments for fair value adjustments to contingent consideration	(350)	(350)
- Royalties paid	(193)	(193)
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(20,899)</b>	<b>(20,899)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire:		
(a) property, plant and equipment	(83)	(83)
(b) businesses (see item 10)	—	—
(c) investments	—	—
(d) intellectual property	—	—
(e) other non-current assets	—	—
2.2 Proceeds from disposal of:		
(a) property, plant and equipment	—	—
(b) businesses (see item 10)	—	—
(c) investments	—	—
(d) intellectual property	—	—
(e) other non-current assets	—	—
2.3 Cash flows from loans to other entities	—	—
2.4 Dividends received (see note 3)	—	—
2.5 Other (provide details if material):	—	—
(a) Security deposits	—	—
<b>2.6 Net cash from / (used in) investing activities</b>	<b>(83)</b>	<b>(83)</b>
<b>3. Cash flows from financing activities</b>		
3.1 Proceeds from issues of shares	40,449	40,449
3.2 Proceeds from issue of convertible notes	—	—
3.3 Proceeds from exercise of share options	—	—
3.4 Transaction costs related to issues of shares, convertible notes or options	(2,001)	(2,001)
3.5 Proceeds from borrowings	—	—
3.6 Repayment of borrowings	—	—
3.7 Transaction costs related to loans and borrowings	—	—
3.8 Dividends paid	—	—
3.9 Other (provide details if material)	—	—
<b>3.10 Net cash from / (used in) financing activities</b>	<b>38,448</b>	<b>38,448</b>

<b>Consolidated statement of cash flows</b>		<b>Current quarter US\$'000</b>	<b>Year to date (3 months) US\$'000</b>
<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of quarter/year to date	45,761	45,761
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(20,899)	(20,899)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(83)	(83)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	38,448	38,448
4.5	Effect of movement in exchange rates on cash held	(286)	(286)
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>62,941</b>	<b>62,941</b>

<b>5. Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts		<b>Current quarter US\$'000</b>	<b>Previous quarter US\$'000</b>
5.1	Bank balances	27,847	5,919
5.2	Call deposits	34,624	39,381
5.3	Bank overdrafts	—	—
5.4	Other (Term deposits)	470	461
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>62,941</b>	<b>45,761</b>

**6. Payments to directors of the entity and their associates**

Current quarter US\$'000
396
—

6.1 Aggregate amount of payments to these parties included in item 1.2

6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

Payments to directors (For the Current Quarter) = 396k

**7. Payments to related entities of the entity and their associates**

Current quarter US\$'000
—
—

7.1 Aggregate amount of payments to these parties included in item 1.2

7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3

7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

**8. Financing facilities available**

*Add notes as necessary for an understanding of the position*

	Total facility amount at quarter end US\$'000	Amount drawn at quarter end US\$'000
8.1 Loan facilities	—	—
8.2 Credit standby arrangements	—	—
8.3 Other (please specify)	—	—

8.1 Loan facilities

8.2 Credit standby arrangements

8.3 Other (please specify)

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

9. Estimated cash outflows for next quarter	US\$'000
9.1 Research and development - research and development expenditure includes the incremental costs of the MPC-150-IM phase 3 program in advanced chronic heart failure.	(14,172)
9.2 Manufacturing commercialisation	(638)
9.3 Advertising and marketing	—
9.4 Leased assets	—
9.5 Staff costs	(2,574)
9.6 Other expenses from ordinary activities	(3,407)
9.7 Other (provide details if material) (a) intellectual property portfolio expenses	(726)
9.8 Total estimated operating cash outflows	(21,517) <sup>+</sup>

\*Mesoblast is in advanced negotiations with selected pharmaceutical companies with respect to potential partnering of certain Tier 1 product candidates. If Mesoblast enters into a binding transaction in the next quarter, Mesoblast expects that one effect of the transaction is that its cash reserves are likely to increase. Mesoblast does not make any representation or give any assurance that such a binding transaction will be concluded.

In addition, Mesoblast expects its cash reserves to increase in the next quarter as we expect to receive the following income:

- royalty income earned on sales of TEMCELL<sup>®</sup> HS Inj. in Japan, and
- interest income.

Mesoblast has established an equity facility for up to A\$120 million/US\$90 million over the next two years, to be used at its discretion to provide additional funds as required.

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	—	—
10.2 Place of incorporation or registration	—	—
10.3 Consideration for acquisition or disposal	—	—
10.4 Total net assets	—	—
10.5 Nature of business	—	—

### **Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.



Sign here:

Date: 31 October 2017

(Company secretary)

Print name: Charlie Harrison

### **Notes**

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.