Financial Tear Sheet

Corporate Profile

BJ's Restaurants, Inc. owns and operates 130 locations as of November 2012, located in California, Texas, Arizona, Colorado, Oregon, Nevada, Florida, Ohio, Oklahoma, Kansas, Kentucky, Indiana, Louisiana, Washington, Albuquerque, New Mexico and Miami, Florida. Each of our restaurants is operated either as a BJ's Restaurant & Brewery ® which includes a brewery within the restaurant, a BJ's Restaurant & Brewhouse ® which receives the beer it sells from one of our breweries or an approved third-party craft brewer of our proprietary recipe beers ("contract brewer"), or a BJ's Pizza & Grill ® which is a smaller format, full service restaurant with a more limited menu than our other restaurants. Our menu features our BJ's ® award-winning, signature deep-dish pizza, our own handcrafted beers as well as a wide selection of appetizers, entrees, pastas, sandwiches, specialty salads and desserts including our unique Pizookie ® dessert. Several of our BJ's Restaurant & Brewery restaurants feature in-house brewing facilities where BJ's proprietary handcrafted beers are produced for many of our restaurants.

The first BJ's restaurant was opened in 1978 in Orange County, California and centered on bringing the unique flavor of deep-dish pizza to California. The Company acquired the original BJ's restaurants in 1995 from the original owners. Our initial public offering of common stock occurred in 1996. Over the years we expanded the BJ's concept from its beginnings as a small pizzeria to a full service, high energy casual dining restaurant with over 100 menu items, including appetizers, specialty salads, soups, pastas, sandwiches, entrees and desserts. In 1996, we introduced our own handcrafted beers through our first BJ's Restaurant & Brewery in Brea, California. Since that time, we have opened additional BJ's Restaurants & Breweries where our handcrafted beers are manufactured for sale in many of our restaurants. The differentiated, high-quality, handcrafted beers have added a unique dimension to the BJ's concept which further distinguishes BJ's from many other restaurant concepts and compliments our signature pizza and many of our other menu items. Over the years, our renowned beers have earned 25 medals at the Great American Beer Festival, including two Gold medals in 2008.

The casual dining segment of the restaurant industry is a large, highly fragmented segment with estimated annual sales of approximately $87 billion during 2008, a decrease of approximately 2% compared to 2007. According to some industry analysts and observers, the annual rate of sales growth for the segment has been gradually decreasing since 2004 as a result of increased competition from more innovative quick-service and "fast casual" restaurant concepts and other food-away-from-home retailers, as well as a leveling off of certain favorable demographic trends (the number of two wage-earner households, etc.). We believe that, in addition to these factors, the segment has suffered from low levels of innovation and a general reduction in the overall quality and differentiation of many of the larger, more mature casual dining chains that collectively operate several thousand "commoditized" restaurants. We believe that the BJ's restaurant concept offers consumers a higher quality, more contemporary and approachable "casual-plus" dining experience with higher energy and relevance for about the same amount of money. Accordingly, our primary business objective is to continue our national expansion program and attempt to capture additional market share in the segment over time.

Stock Performance

BJRI (common stock)	
Exchange	NASDAQ (US Dollar)
Price	$37.03
Change (%)	▼ 0.96 (2.53%)
Volume	323,425
52 Week Low	$28.94
Market Cap	$1,042,875,890
Rolling EPS	1.08
PE Ratio	34.287
Shares Outstanding	28,163,000

Data as of 05/24/13 4:00 p.m. ET

Recent Headlines & Events

05/07/13
BJ's Restaurants Opens in Redmond, Washington

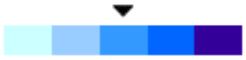
04/25/13
BJ's Restaurants, Inc. Reports Financial Results for the First Quarter of Fiscal 2013

04/23/13
BJ's Restaurants Opens in Oklahoma City, OK

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: 2.6



Sell Strong Buy

EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	Jun 13	0.32	0.35	0.35
QTR	Sep 13	0.27	0.27	0.27
QTR	Dec 13	0.31	0.30	0.32
QTR	Mar 14	0.34	0.33	0.39
FY	Dec 13	1.19	1.20	1.33
FY	Dec 14	1.44	1.46	1.47

SEC Filings

Filing Date	Form
05/08/13	ARS
05/07/13	4
05/07/13	8-K
05/06/13	10-Q

Corporate Governance

Gerald W. Deitchle	Chairman of the Board BJ's Restaurants, Inc.
Gregory A. Trojan	President and Chief Executive Officer BJ's Restaurants, Inc.
Peter A. Bassi	Retired Chairman of Yum! Restaurants International
Larry D. Bouts	Investor/Business Advisor; Former Chairman and Chief Executive Officer of Six Flags Theme Parks
James A. Dal Pozzo	President of The Jacmar Companies
John F. Grundhofer	Retired Chairman, Chief Executive Officer and President, U.S. Bancorp
J. Roger King	Retired Senior Vice President, Human Resources of PepsiCo. Inc.
William L. Hyde, Jr.	Chairman, Abacus/Jasper's Restaurant Group
Lea Anne S. Ottinger	Ottinger Managing Partner of LMR Advisors
Henry Gomez	Hewlett Packard Executive Vice President, Chief Communications Officer

Ownership Summary

Shareholders

	Holders	Value ($MM)	% O/S	Shares
Institution	178	1,084.82	115.0	32,394,502
Mutual Fund	247	499.79	53.2	14,968,972
Insider *	40	1,850.62	171.0	48,168,135

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
T. Rowe Price Associates, Inc.	4,207,093	14.9	-10,100	03/31/13
Dal Pozzo (James A)	3,148,990	11.2	3,132,666	04/18/13
Jacmar Companies	3,147,666	11.2	5,600	04/18/13
Manning & Napier Advisors, LLC	1,932,250	6.9	901,430	03/31/13
BlackRock Institutional Trust Company, N.A.	1,865,074	6.6	128,273	03/31/13
Baron Capital Management, Inc.	1,750,000	6.2	0	03/31/13
Eagle Asset Management, Inc.	1,485,117	5.3	-353,742	03/31/13
The Vanguard Group, Inc.	1,466,704	5.2	-26,285	03/31/13
Fidelity Management & Research Company	1,053,214	3.7	5,207	03/31/13
TCW Asset Management Company	773,324	2.8	218,696	03/31/13

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Minimum 20 minutes delayed