



Financial Tear Sheet

Corporate Profile

Who We Are:

Winnebago Industries, Inc. is a leading U.S. manufacturer of recreation vehicles under the Winnebago and Grand Design brands, which are used primarily in leisure travel and outdoor recreation activities. The Company builds quality motorhomes, travel trailers, and fifth wheel products. Winnebago has multiple facilities in Iowa, Indiana, Oregon, and Minnesota. The Company's common stock is listed on the New York and Chicago Stock Exchanges and traded under the symbol WGO. Options for the Company's common stock are traded on the Chicago Board Options Exchange.

The Company markets its recreation vehicles on a wholesale basis to a diversified dealer organization located throughout the U.S., and Canada. Winnebago Industries was incorporated under the laws of the state of Iowa on February 12, 1958, and adopted its present name on February 28, 1961."

Stock Performance

WGO (Common Stock)

Exchange	NYSE (US Dollar)
Price	\$56.05
Change (%)	▲ 1.15 (2.09%)
Volume	605,368
52 Week Low	\$24.15
Market Cap	\$1,782,776,297
Rolling EPS	2.30
PE Ratio	23.8753
Shares Outstanding	31,806,892

Data as of 12/15/17 4:01 p.m. ET



Recent Headlines & Events

12/13/17
Winnebago Industries Board of Directors Approve Quarterly Cash Dividend of \$0.10 per Share

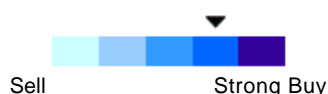
12/08/17
Winnebago Industries Announces Repricing of Its Term Loan B Debt

12/06/17
Winnebago Industries' First Quarter Fiscal 2018 Financial Results Announcement to be Made on December 20, 2017

Date	Title
12/20/17 9:00 a.m. CT	Q1 2018 Winnebago Industries Earnings Conference Call

Analyst Estimates / Ratings

Mean Recommendation: **2.1**



EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	Nov 17	0.52	0.49	0.44
QTR	Feb 18	0.57	0.56	0.54
QTR	May 18	0.89	0.89	0.89
QTR	Aug 18	0.91	0.91	0.82
FY	Aug 18	2.89	2.85	2.73
FY	Aug 19	3.39	3.35	3.08

SEC Filings

Filing Date	Form
12/15/17	4
12/15/17	4
12/15/17	4
12/14/17	8-K

Primary IR Contact

Winnebago Industries Investor Relations
Winnebago Industries, Inc.

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Corporate Governance

Michael J. Happe	President and Chief Executive Officer
Ashis Bhattacharya	Vice President, Strategic Planning and Development
Donald J. Clark	President, Grand Design RV; Vice President, Winnebago Industries
S. Scott Degnan	Vice President, General Manager, Towables Business
Scott C. Folkers	Vice President, General Counsel and Secretary
Brian Hazelton	Vice President & General Manager – Motorhome Business
Bryan Hughes	Vice President, Chief Financial Officer
Jeff Kubacki	Vice President, Information Technology, Chief Information Officer
Chris West	Vice President of Operations
Bret A. Woodson	Vice President, Administration

Ownership Summary

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	307	1,310.69	92.8	29,525,040
Mutual Fund	329	732.74	50.2	15,975,100
Insider *	22	38.40	3.8	1,192,586

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	3,425,688	10.8	216,900	09/30/17
Dimensional Fund Advisors, L.P.	1,864,305	5.9	18,016	09/30/17
Royce & Associates, LP	1,731,182	5.4	-357,800	09/30/17
The Vanguard Group, Inc.	1,577,931	5.0	10,277	09/30/17
Cooke & Bieler, L.P.	1,043,463	3.3	-511,275	09/30/17
Kennedy Capital Management, Inc.	994,311	3.1	-186,582	09/30/17
Clark (Donald Jeff)	764,426	2.4	764,426	11/08/17
State Street Global Advisors (US)	726,910	2.3	19,913	09/30/17
Goldman Sachs Asset Management (US)	590,999	1.9	-77,855	09/30/17
Templeton Investment Counsel, L.L.C.	554,540	1.7	0	09/30/17

Data provided by Nasdaq. Minimum 15 minutes delayed.