

# and endeavor

## Financial Tear Sheet

### Corporate Profile

Tesoro Corporation, soon to become Andeavor, is an independent refiner and marketer of petroleum products. Tesoro, through its subsidiaries, operates 10 refineries in the western United States with a combined capacity of over 1.1 million barrels per day and ownership in a logistics business, which includes interest in Tesoro Logistics LP (NYSE: TLLP) and Western Refining Logistics (NYSE: WNRL) and ownership of their general partners. Tesoro's retail-marketing system includes approximately 3,000 retail stations marketed under multiple well-known fuel brands, including ARCO®, SuperAmerica®, Shell®, Exxon®, Mobil®, Conoco®, Tesoro®, USA Gasoline™ and Giant®.

### Primary IR Contact

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## Stock Performance

### ANDV (Common Stock)

Exchange	NYSE (US Dollar)
Price	<b>\$111.55</b>
Change (%)	▲ 2.59 (2.38%)
Volume	2,447,858
52 Week Low	\$75.11
Market Cap	\$17,401,500,377
Rolling EPS	5.38
PE Ratio	20.7342
Shares Outstanding	155,997,314

Data as of 12/15/17 4:00 p.m. ET

Data provided by Nasdaq. Minimum 15 minutes delayed.



## Recent News & Upcoming Events

Dec 5, 2017

Andeavor and Andeavor Logistics Outline 2018-2020 Plan at Investor and Analyst Day

Nov 8, 2017

Andeavor Reports Third Quarter 2017 Results

Oct 30, 2017

Andeavor Logistics Completes Acquisition of Western Refining Logistics and IDR Buy-In

There are currently no events scheduled.

### Board of Directors

Gregory J. Goff	Director
Rodney F. Chase	Independent Director
Paul L. Foster	Independent Director
Edward G. Galante	Independent Director
David Lilley	Independent Director
Mary Pat McCarthy	Independent Director
J.W. Nokes	Independent Director
William H. Schumann, III	Independent Director
Jeff A. Stevens	Independent Director
Susan Tomasky*	Lead Independent Director
Michael E. Wiley	Independent Director
Patrick Y. Yang	Independent Director

### Management Team

Gregory J. Goff	President and Chief Executive Officer
Keith Casey	Executive Vice President, Commercial and Value Chain
Michael J. Morrison	Senior Vice President, Marketing
Kim K.W. Rucker	Executive Vice President, General Counsel & Secretary; Interim Head of HR
Steven Sterin	Executive Vice President, Chief Financial Officer and President, Andeavor Logistics
Cynthia (CJ) Warner	Executive Vice President, Operations
Nate Weeks	Senior Vice President, Strategy & Business Development
Phillip M. Anderson	Senior Vice President, Northern Area Value Chain
Brian Coffman	Senior Vice President, Refining
Don Sorensen	Senior Vice President, Logistics

### Fundamentals - Snapshot

#### Revenue & Earnings

Revenue (FY)	24,582.00
EBIT (Mil) (FY)	1,068.00
EBITDA (Mil) (FY)	1,919.00
Net Income Excluding Extraordinary Items (Mil) (FY)	724.00
Net Income Including Extraordinary Items (Mil) (FY)	734.00
Diluted EPS Excluding Extraordinary Items (FY)	6.04
Diluted EPS Including Extraordinary Items (FY)	6.12

#### Dividends

Yield (%)	2.17
Dividend Record Date	11/30/17
Dividend Rate	2.36

#### Ratios

Price to Revenue (TTM)	.55
Price To Cash Flow (TTM)	9.31
Price to Book (MRQ)	1.87
Total Debt to Equity (MRQ) (%)	84.14
Current Ratio (MRQ)	1.47

#### Growth

5-Year Annual Dividend Growth Rate (%)	--
5-Year Annual Revenue Growth Rate (%)	-1.99

FY = Fiscal Year MRQ = Most Recent Quarter

mil = Millions TTM = Trailing Twelve Months