

Financial Tear Sheet

Corporate Profile

Caring About Our Shareholders

When we care for our Company, our Customers and our Associates, We know that our Shareholders receive the best results.

- We've built a strong reputation on Wall Street with our excellent track record, superior balance sheet and our unique ability to identify and capitalize on market inefficiencies.
- At Lennar, we have always placed a primary focus on the Lennar "process."
- On a daily basis, our Management Team is hands on and focused on core operations.
- From our daily Plant Meetings in each Division, to our quarterly Operations Reviews across the country, we are continuously reviewing and re-reviewing the environment.
- And through our discipline of Review-Do-Review we are constantly adjusting our business and adapting our operations to changes in the market as they present themselves.
- As we look ahead, the Associates of Lennar will continue to work diligently to be properly positioned for the future.

Stock Quote

LEN (Common)	
Exchange	NYSE (US Dollar)
Price	\$52.12
Change (%)	▼ 0.29 (0.55%)
Volume	4,102,603
52 Week Low	\$39.68
Market Cap	\$12,220,300,894
Rolling EPS	3.42
PE Ratio	15.3214
Shares Outstanding	234,464,714
Data as of 06/23/17 4:03 PM ET	

Stock Chart



Recent Press Releases

Date	Title
03/21/17	Lennar Reports First Quarter EPS of \$0.56
03/09/17	Lennar Corporation's First Quarter Earnings Conference Call to be Broadcast Live on the Internet

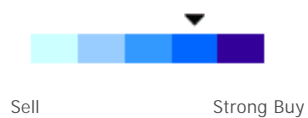
Upcoming Events

There are currently no events scheduled.

02/10/17 Lennar Completes Acquisition of WCI
Communities

Analyst Estimates / Ratings

Mean Recommendation: 2.2



EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	May 17	0.78	0.78	0.95
QTR	Aug 17	1.29	1.29	1.20
QTR	Nov 17	1.64	1.64	1.47
QTR	Feb 18	0.71	0.71	0.66
FY	Nov 17	4.29	4.28	4.18
FY	Nov 18	4.67	4.67	4.44

SEC Filings

Filing Date	Form
06/20/17	8-K
06/02/17	4
06/02/17	4
06/02/17	4

Primary IR Contact

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Officers & Senior Management

LENNAR CORPORATE

Stuart A. Miller	Chief Executive Officer
Rick Beckwitt	President
Jonathan M. Jaffe	Vice President and Chief Operating Officer
Bruce E. Gross	Vice President and Chief Financial Officer
Diane J. Bessette	Vice President and Treasurer
David Collins	Controller
Mark Sustana	Secretary and General Counsel
Michael Petrolino	Vice President - Taxation
Kay L. Howard	Director – Communications

Board of Directors

Stuart A. Miller	Chief Executive Officer, Lennar Corporation
Irving Bolotin	Retired Senior Vice President, Lennar Corporation Director WBPT Channel 2
Steven L. Gerard	Chairman of the Board and former Chief Executive Officer, CBIZ, Inc.; Director of Joy Global, Inc.
Theron I. "Tig" Gilliam	Chief Executive Officer, NES Global Talent
Sherrill W. Hudson	Chairman of the Board and former Chief Executive Officer TECO Energy, Inc. Director of United Insurance Holdings Corp.

LENNAR
SUBSIDIARY OFFICERS

Lennar Ventures

David J. Kaiserman President

Lennar Land and Homebuilding

Fred Rothman Regional President

Rob Hutton Regional President

Jeff Roos Regional President

Greg McGuff Regional President

Lennar Multifamily Communities

Todd Farrell Regional President

Ed Easley Regional President

Lennar Financial Services

James T. Timmons President, Universal American Mortgage Company and Eagle Home Mortgage, Inc.

Thomas Fischer Executive Vice President, Lennar Financial Services, LLC; President, North American Title Group, Inc.

Rialto Capital Management

Jeffrey Krasnoff Chief Executive Officer

Jay Mantz President

Eric Feder Vice Chairman

Lennar Commercial

Eric Feder President

Ivy Greaner Executive Vice President

Mike Cohn Regional President

Mike Parker Regional President

Jerry Hunt Regional President

Sidney Lapidus Retired Partner; Warburg Pincus, LLC
Director of Knoll, Inc.

Teri P. McClure Chief Human Resources Officer and Senior Vice President Labor and Communications, UPS

Armando Olivera Retired President and Chief Executive Officer of Florida Power & Light Company

Donna Shalala Trustee Professor of Political Science, University of Miami
President, Clinton Foundation
Director of MEDNAX, Inc.

Jeffrey Sonnenfeld Senior Associate Dean for Executive Programs and the Lester Crown Professor-in-the-Practice of Management for the Yale School of Management
President, Chief Executive Leadership Institute of Yale University

Data provided by Nasdaq. Minimum 15 minutes delayed.