

## Financial Tear Sheet

### Corporate Profile

#### Caring About Our Shareholders

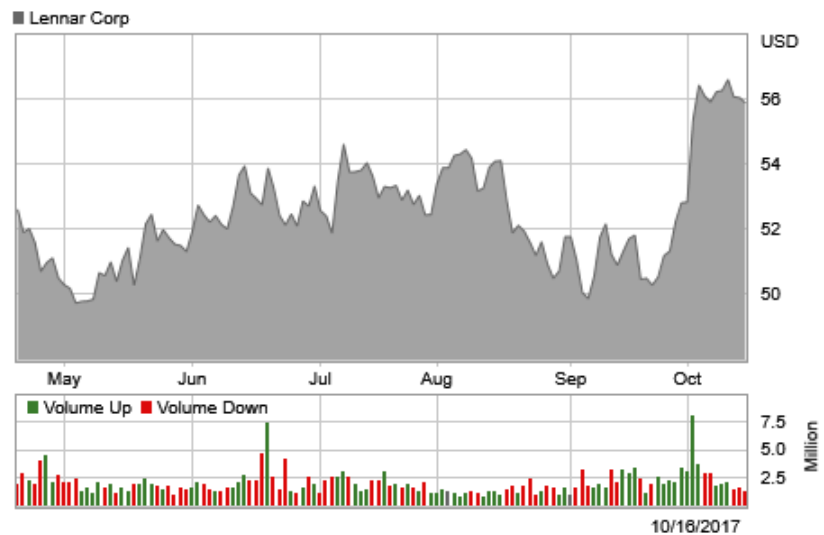
When we care for our Company, our Customers and our Associates, We know that our Shareholders receive the best results.

- We've built a strong reputation on Wall Street with our excellent track record, superior balance sheet and our unique ability to identify and capitalize on market inefficiencies.
- At Lennar, we have always placed a primary focus on the Lennar "process."
- On a daily basis, our Management Team is hands on and focused on core operations.
- From our daily Plant Meetings in each Division, to our quarterly Operations Reviews across the country, we are continuously reviewing and re-reviewing the environment.
- And through our discipline of Review-Do-Review we are constantly adjusting our business and adapting our operations to changes in the market as they present themselves.
- As we look ahead, the Associates of Lennar will continue to work diligently to be properly positioned for the future.

#### Stock Quote

LEN (Common)	
Exchange	NYSE (US Dollar)
Price	\$55.86
Change (%)	▼ 0.16 (0.29%)
Volume	1,287,009
52 Week Low	\$39.68
Market Cap	\$13,179,280,101
Rolling EPS	3.47
PE Ratio	16.1411
Shares Outstanding	235,260,266
Data as of 10/16/17 4:01 PM ET	

#### Stock Chart



#### Recent Press Releases

Date	Title
03/21/17	Lennar Reports First Quarter EPS of \$0.56
03/09/17	Lennar Corporation's First Quarter Earnings Conference Call to be Broadcast Live on the Internet

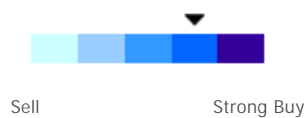
#### Upcoming Events

There are currently no events scheduled.

02/10/17 Lennar Completes Acquisition of WCI  
Communities

## Analyst Estimates / Ratings

Mean Recommendation: 2.3



EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	Nov 17	1.51	1.76	1.79
QTR	Feb 18	0.78	0.74	0.72
QTR	May 18	1.16	1.11	1.10
QTR	Aug 18	1.32	1.26	1.26
FY	Nov 17	3.68	3.86	3.94
FY	Nov 18	4.84	4.82	4.78

## SEC Filings

Filing Date	Form
10/10/17	10-Q
10/06/17	4
10/03/17	4
10/03/17	8-K

## Primary IR Contact

Allison Bober  
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## Officers & Senior Management

### LENNAR CORPORATE

Stuart A. Miller	Chief Executive Officer
Rick Beckwitt	President
Jonathan M. Jaffe	Vice President and Chief Operating Officer
Bruce E. Gross	Vice President and Chief Financial Officer
Diane J. Bessette	Vice President and Treasurer
David Collins	Controller
Mark Sustana	Secretary and General Counsel
Michael Petrolino	Vice President - Taxation
Kay L. Howard	Director – Communications

## Board of Directors

Stuart A. Miller	Chief Executive Officer, Lennar Corporation
Irving Bolotin	Retired Senior Vice President, Lennar Corporation Director WBPT Channel 2
Steven L. Gerard	Chairman of the Board and former Chief Executive Officer, CBIZ, Inc.; Director of Joy Global, Inc.
Theron I. "Tig" Gilliam	Chief Executive Officer, NES Global Talent
Sherrill W. Hudson	Chairman of the Board and former Chief Executive Officer TECO Energy, Inc. Director of United Insurance Holdings Corp.

LENNAR  
SUBSIDIARY OFFICERS

*Lennar Ventures*

David J. Kaiserman      President

*Lennar Land and Homebuilding*

Fred Rothman      Regional President

Rob Hutton      Regional President

Jeff Roos      Regional President

Greg McGuff      Regional President

*Lennar Multifamily Communities*

Todd Farrell      Regional President

Ed Easley      Regional President

*Lennar Financial Services*

James T. Timmons      President, Universal American Mortgage Company and Eagle Home Mortgage, Inc.

Thomas Fischer      Executive Vice President, Lennar Financial Services, LLC; President, North American Title Group, Inc.

*Rialto Capital Management*

Jeffrey Krasnoff      Chief Executive Officer

Jay Mantz      President

Eric Feder      Vice Chairman

*Lennar Commercial*

Eric Feder      President

Ivy Greaner      Executive Vice President

Mike Cohn      Regional President

Mike Parker      Regional President

Jerry Hunt      Regional President

Sidney Lapidus      Retired Partner; Warburg Pincus, LLC  
Director of Knoll, Inc.

Teri P. McClure      Chief Human Resources Officer and Senior Vice President Labor and Communications, UPS

Armando Olivera      Retired President and Chief Executive Officer of Florida Power & Light Company

Donna Shalala      Trustee Professor of Political Science, University of Miami  
President, Clinton Foundation  
Director of MEDNAX, Inc.

Jeffrey Sonnenfeld      Senior Associate Dean for Executive Programs and the Lester Crown Professor-in-the-Practice of Management for the Yale School of Management  
President, Chief Executive Leadership Institute of Yale University

Data provided by Nasdaq. Minimum 15 minutes delayed.