

## Financial Tear Sheet

### Corporate Profile

#### Caring About Our Shareholders

When we care for our Company, our Customers and our Associates, We know that our Shareholders receive the best results.

- We've built a strong reputation on Wall Street with our excellent track record, superior balance sheet and our unique ability to identify and capitalize on market inefficiencies.
- At Lennar, we have always placed a primary focus on the Lennar "process."
- On a daily basis, our Management Team is hands on and focused on core operations.
- From our daily Plant Meetings in each Division, to our quarterly Operations Reviews across the country, we are continuously reviewing and re-reviewing the environment.
- And through our discipline of Review-Do-Review we are constantly adjusting our business and adapting our operations to changes in the market as they present themselves.
- As we look ahead, the Associates of Lennar will continue to work diligently to be properly positioned for the future.

### Stock Quote

LEN (Common)	
Exchange	NYSE (US Dollar)
Price	\$61.11
Change (%)	▼ 0.32 (0.52%)
Volume	2,756,546
52 Week Low	\$41.51
Market Cap	\$14,626,031,162
Rolling EPS	3.47
PE Ratio	17.6999
Shares Outstanding	239,339,407
Data as of 12/13/17 4:02 PM ET	

### Stock Chart



### Recent Press Releases

Date	Title
03/21/17	Lennar Reports First Quarter EPS of \$0.56
03/09/17	Lennar Corporation's First Quarter Earnings Conference Call to be Broadcast Live on the Internet

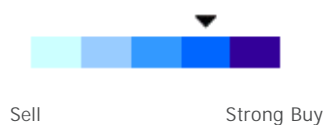
### Upcoming Events

There are currently no events scheduled.

02/10/17 Lennar Completes Acquisition of WCI  
Communities

## Analyst Estimates / Ratings

Mean Recommendation: 2.1



EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	Nov 17	1.48	1.48	1.76
QTR	Feb 18	0.78	0.77	0.74
QTR	May 18	1.16	1.16	1.11
QTR	Aug 18	1.32	1.32	1.26
FY	Nov 17	3.75	3.71	3.86
FY	Nov 18	4.86	4.86	4.82

## SEC Filings

Filing Date	Form
12/01/17	4
12/01/17	4
12/01/17	4
12/01/17	4

## Primary IR Contact

Allison Bober  
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## Officers & Senior Management

### LENNAR CORPORATE

Stuart A. Miller	Chief Executive Officer
Rick Beckwitt	President
Jonathan M. Jaffe	Vice President and Chief Operating Officer
Bruce E. Gross	Vice President and Chief Financial Officer
Diane J. Bessette	Vice President and Treasurer
David Collins	Controller
Mark Sustana	Secretary and General Counsel
Michael Petrolino	Vice President - Taxation
Kay L. Howard	Director – Communications

## Board of Directors

Stuart A. Miller	Chief Executive Officer, Lennar Corporation
Irving Bolotin	Retired Senior Vice President, Lennar Corporation Director WBPT Channel 2
Steven L. Gerard	Chairman of the Board and former Chief Executive Officer, CBIZ, Inc.; Director of Joy Global, Inc.
Theron I. "Tig" Gilliam	Chief Executive Officer, NES Global Talent
Sherrill W. Hudson	Chairman of the Board and former Chief Executive Officer TECO Energy, Inc. Director of United Insurance Holdings Corp.

LENNAR		Sidney Lapidus	Retired Partner; Warburg Pincus, LLC
SUBSIDIARY OFFICERS			Director of Knoll, Inc.
<i>Lennar Ventures</i>		Teri P. McClure	Chief Human Resources Officer and
David J. Kaiserman	President		Senior Vice President Labor and
<i>Lennar Land and</i>			Communications, UPS
<i>Homebuilding</i>		Armando Olivera	Retired President and Chief Executive
Fred Rothman	Regional President		Officer of Florida Power & Light Company
Rob Hutton	Regional President	Donna Shalala	Trustee Professor of Political Science,
Jeff Roos	Regional President		University of Miami
Greg McGuff	Regional President		President, Clinton Foundation
<i>Lennar</i>			Director of MEDNAX, Inc.
<i>Multifamily Communities</i>		Jeffrey Sonnenfeld	Senior Associate Dean for Executive
Todd Farrell	Regional President		Programs and the Lester Crown Professor-
Ed Easley	Regional President		in-the-Practice of Management for the
<i>Lennar Financial Services</i>			Yale School of Management
James T. Timmons	President, Universal American		President, Chief Executive Leadership
	Mortgage Company and Eagle		Institute of Yale University
	Home Mortgage, Inc.		
Thomas Fischer	Executive Vice President, Lennar		
	Financial Services, LLC;		
	President, North American Title		
	Group, Inc.		
<i>Rialto Capital Management</i>			
Jeffrey Krasnoff	Chief Executive Officer		
Jay Mantz	President		
Eric Feder	Vice Chairman		
<i>Lennar Commercial</i>			
Eric Feder	President		
Ivy Greaner	Executive Vice President		
Mike Cohn	Regional President		
Mike Parker	Regional President		
Jerry Hunt	Regional President		

Data provided by Nasdaq. Minimum 15 minutes delayed.