

## FINANCIAL TEAR SHEET

### Corporate Profile

RLJ Lodging Trust is a hotel investment company focused on acquiring premium-branded, focused service and compact full-service hotels. The Company's portfolio consists of 150 hotels with approximately 28,600 rooms located in 25 states and the District of Columbia and an ownership interest in one unconsolidated hotel with 171 rooms. The company invests in focused service and compact full-service hotels, which typically generate most of their revenue from room rentals, have limited food and beverage outlets and meeting space, and require fewer employees than larger hotels. Our hotels operate under well-recognized global brands, including Courtyard by Marriott, Residence Inn by Marriott, Hilton Garden Inn, Homewood Suites by Hilton, Hyatt Place, Wyndham and Embassy Suites. The properties are geographically diverse and concentrated in major urban areas and dense suburban markets that provide multiple demand generators by business, leisure and other travelers. At the same time, due to high construction costs in and the density of these markets, urban and suburban locales provide significant barriers to entry. The company is a self-advised and self administered Maryland real estate investment trust and is traded on the New York Stock Exchange under the stock symbol "RLJ".

### Primary IR Contact

Leslie Hale  
 President and Chief Executive Officer  
 RLJ Lodging Trust  
**Phone:** 301-280-7774  
**E-mail:** [ir@rljlodgingtrust.com](mailto:ir@rljlodgingtrust.com)

### Stock Performance

RLJ (Common Stock)	
Exchange	NYSE (US Dollar)
Price	<b>\$20.16</b>
Change (%)	<b>▲ 0.18 (0.90%)</b>
Volume	910,434
52 Week Low	\$18.67
Market Cap	\$3,532,017,162
Rolling EPS	0.78
PE Ratio	25.8462
Shares Outstanding	175,199,264

Data as of 11/13/18 4:02 p.m. ET



### Recent Headlines & Events

11/06/18 - 4:37 p.m.

[RLJ Lodging Trust Reports Third Quarter 2018 Results](#)

10/12/18 - 9:00 a.m.

[RLJ Lodging Trust Sets Dates for Third Quarter 2018 Earnings Release and Conference Call](#)

10/03/18 - 8:17 a.m.

[RLJ Lodging Trust Announces Sale of DoubleTree Burlington and Provides Hurricane Florence & Third Quarter Update](#)

There are currently no events scheduled.

Period Ended	12/31/17	12/31/16	12/31/15	12/31/14	12/31/13
	Update	Restated	Update	Reclassified	
	08/30/18	03/14/18	03/14/18	03/14/18	03/14/18
<b>In millions of USD (except for per share items)</b>					
<b>Cash &amp; Equivalents</b>	456.67	134.19	262.46	332.25	
<b>Cash and Short Term Investments</b>	456.67	134.19	262.46	332.25	

### Corporate Governance

<a href="#">Robert L. Johnson</a>	Founder and Chairman
<a href="#">Leslie D. Hale</a>	President and Chief Executive Officer
<a href="#">Sean Mahoney</a>	Executive Vice President, Chief Financial Officer and Treasurer
<a href="#">Tom Bardenett</a>	Executive Vice President, Asset Management
<a href="#">Jeffrey Dauray</a>	Senior Vice President, Acquisition

<u>Accounts Receivable - Trade, Gross</u>	26.20	25.87	25.86	23.00
<u>Provision for Doubtful Accounts</u>	-1.18	-1.12	-1.17	-2.23
<u>Accounts Receivable - Trade, Net</u>	26.02	25.76	25.69	22.76
<u>Total Receivables, Net</u>	26.02	25.76	25.69	22.76
<u>Prepaid Expenses</u>	60.21	32.56	42.12	38.00
<u>Buildings - Gross</u>	3,050.04	3,205.70	3,005.39	2,866.85
<u>Land / Improvements - Gross</u>	675.89	736.71	706.50	594.40
<u>Other Property / Plant / Equipment - Gross</u>	595.82	571.12	498.13	485.53
<u>Property / Plant / Equipment, Total - Gross</u>	4,321.75	4,513.53	4,210.01	3,946.78
<u>Accumulated Depreciation, Total</u>	-955.38	-841.04	-693.72	-708.13
<u>Property / Plant / Equipment, Total - Net</u>	3,366.37	3,672.49	3,516.30	3,238.66
<u>Intangibles - Gross</u>	--	--	--	--
<u>Accumulated Intangible Amortization</u>	--	--	--	--
<u>Intangibles, Net</u>	2.31	2.51	2.51	2.51
<u>LT Investment - Affiliate Companies</u>	--	--	--	--
<u>Long Term Investments</u>	--	--	--	--
<u>Deferred Charges</u>	--	--	11.42	11.60
<u>Deferred Income Tax - Long Term Asset</u>	44.61	49.98	7.50	2.53
<u>Discontinued Operations - Long Term Asset</u>	--	--	197.34	--
<u>Restricted Cash - Long Term</u>	67.21	55.46	63.05	62.43
<u>Other Long Term Assets, Total</u>	111.82	105.43	279.31	76.56
<u>Other Assets</u>	--	--	.00	7.25

<u>Christopher A. Gormsen</u>	Chief Accounting Officer
<u>Kate B. Henriksen</u>	Senior Vice President of Investment Analysis and Portfolio Management
<u>Frederick D. McKalip</u>	Senior Vice President and General Counsel
<u>Susan Sloan</u>	Vice President and Controller
<u>Anita Cooke Wells</u>	Senior Vice President, Administration and Corporate Secretary

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<u>Other Assets, Total</u>	--	--	.00	7.25
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<u>Total Assets</u>	4,023.39	3,972.94	4,128.38	3,717.97
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<u>Payable / Accrued</u>	137.07	129.19	129.39	115.01
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<u>Accrued Expenses</u>	3.44	4.88	2.78	2.70
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<u>Notes Payable / Short Term Debt</u>	.00	.00	.00	.00
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<u>Dividends Payable</u>	41.49	41.41	42.11	30.87
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<u>Other Current liabilities, Total</u>	41.49	41.41	42.11	30.87
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<u>Long Term Debt</u>	1,582.72	1,575.49	1,557.75	1,409.67
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<u>Total Long Term Debt</u>	1,582.72	1,575.49	1,557.75	1,409.67
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<u>Total Debt</u>	1,582.72	1,575.49	1,557.75	1,409.67
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<u>Deferred Income Tax – Long Term Liability</u>	11.43	9.80	7.88	3.55
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<u>Deferred Income Tax</u>	11.43	9.80	7.88	3.55
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<u>Minority Interest</u>	13.35	17.71	17.49	18.57
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<u>Other Liabilities</u>	11.98	11.65	9.98	9.85
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<u>Other Liabilities, Total</u>	11.98	11.65	9.98	9.85
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<u>Total Liabilities</u>	1,801.47	1,790.13	1,767.39	1,590.21
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<u>Preferred Stock - Non Redeemable</u>	--	--	--	--
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<u>Convertible Preferred Stock - Non RdmbI</u>	.00	.00	.00	.00
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<u>Preferred Stock - Non Redeemable, Net</u>	.00	.00	.00	.00
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<u>Common Stock</u>	1.24	1.25	1.32	1.23
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<u>Common Stock, Total</u>	1.24	1.25	1.32	1.23
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<u>Additional Paid-In Capital</u>	2,187.33	2,195.73	2,419.73	2,178.00
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<u>Retained Earnings (Accumulated Deficit)</u>	38.25	2.44	-46.42	-45.52
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<u>Other Comprehensive Income</u>	-4.90	-16.60	-13.64	-5.94
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<u>Other Equity, Total</u>	-4.90	-16.60	-13.64	-5.94
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<b>Total Equity</b>	2,221.92	2,182.82	2,360.99	2,127.77
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<b>Total Liabilities &amp; Shareholders' Equity</b>	4,023.39	3,972.94	4,128.38	3,717.97
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<b>Shares Outstanding - Common Stock Primary Issue</b>	124.36	124.64	131.96	122.64
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<b>Total Common Shares Outstanding</b>	124.36	124.64	131.96	122.64
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<b>Treasury Shares - Common Stock Primary Issue</b>	.00	.00	.00	.00
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<b>Employees</b>	58.00	56.00	56.00	53.00
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<b>Number of Common Shareholders</b>	111.00	101.00	95.00	93.00
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<b>Accumulated Intangible Amortization</b>	--	--	--	--
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<b>Deferred Revenue - Long Term</b>	11.98	11.65	9.98	9.85
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<b>Net Debt</b>	1,139.40	1,459.00	1,312.78	1,095.98
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<b>Tangible Book Value</b>	2,219.62	2,180.31	2,358.48	2,125.26
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<b>Tangible Book Value per Share</b>	17.85	17.49	17.87	17.33
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<b>Total Long Term Debt, Supplemental</b>	1,588.90	--	1,557.75	1,409.67
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<b>Long Term Debt Maturing within 1 Year</b>	153.55	--	165.75	148.68
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<b>Long Term Debt Maturing in Year 2</b>	143.88	--	224.00	175.99
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<b>Long Term Debt Maturing in Year 3</b>	625.66	--	143.00	235.00
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<b>Long Term Debt Maturing in Year 4</b>	.69	--	400.00	275.00
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<b>Long Term Debt Maturing in Year 5</b>	485.73	--	625.00	350.00
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<b>Long Term Debt Maturing in 2-3 Years</b>	769.54	--	367.00	410.99
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<b>Long Term Debt Maturing in 4-5 Years</b>	486.43	--	1,025.00	625.00
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<b><u>Long Term Debt Maturing in Year 6 &amp; Beyond</u></b>	179.39	--	.00	225.00
<b><u>Total Operating Leases, Supplemental</u></b>	439.44	--	447.39	452.04
<b><u>Operating Lease Payments Due in Year 1</u></b>	4.71	--	4.65	4.65
<b><u>Operating Lease Payments Due in Year 2</u></b>	4.71	--	4.65	4.65
<b><u>Operating Lease Payments Due in Year 3</u></b>	4.72	--	4.65	4.65
<b><u>Operating Lease Payments Due in Year 4</u></b>	4.72	--	4.65	4.65
<b><u>Operating Lease Payments Due in Year 5</u></b>	4.72	--	4.65	4.65
<b><u>Operating Lease Payments Due in 2-3 Years</u></b>	9.43	--	9.30	9.30
<b><u>Operating Lease Payments Due in 4-5 Years</u></b>	9.44	--	9.30	9.30
<b><u>Operating Lease Payments Due in Year 6 &amp; Beyond</u></b>	415.86	--	424.14	428.79
<b><u>Number of Properties</u></b>	122.00	126.00	144.00	147.00
<b><u>Number of Rooms</u></b>	20,138.00	20,897.00	22,896.00	22,324.00

**SEC Filings**

<b>Filing Date</b>	<b>Form</b>
11/07/18	<a href="#"><u>10-Q</u></a>
11/06/18	<a href="#"><u>8-K</u></a>
11/02/18	<a href="#"><u>4</u></a>
08/27/18	<a href="#"><u>S-3ASR</u></a>

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