

## FINANCIAL TEAR SHEET

### Corporate Profile

RLJ Lodging Trust is a hotel investment company focused on acquiring premium-branded, focused service and compact full-service hotels. RLJ Lodging Trust has a portfolio that consists of 157 properties with approximately 30,800 rooms located in 26 states and the District of Columbia and an ownership interest in one unconsolidated property with 171 rooms. The company invests in focused service and compact full-service hotels, which typically generate most of their revenue from room rentals, have limited food and beverage outlets and meeting space, and require fewer employees than larger hotels. Our hotels operate under well-recognized global brands, including Courtyard by Marriott, Residence Inn by Marriott, Hilton Garden Inn, Homewood Suites by Hilton, Hyatt Place, Wyndham and Embassy Suites. The properties are geographically diverse and concentrated in major urban areas and dense suburban markets that provide multiple demand generators by business, leisure and other travelers. At the same time, due to high construction costs in and the density of these markets, urban and suburban locales provide significant barriers to entry. The company is a self-advised and self administered Maryland real estate investment trust and is traded on the New York Stock Exchange under the stock symbol "RLJ".

### Primary IR Contact

Leslie Hale  
Chief Financial Officer and  
Executive Vice President  
RLJ Lodging Trust  
**Phone:** 301-280-7774  
**E-mail:** [ir@rljlodgingtrust.com](mailto:ir@rljlodgingtrust.com)

### Stock Performance

RLJ (Common Stock)	
Exchange	NYSE (US Dollar)
Price	<b>\$23.24</b>
Change (%)	<b>▲ 0.38 (1.66%)</b>
Volume	1,242,171
52 Week Low	\$19.12
Market Cap	\$4,064,920,578
Rolling EPS	1.11
PE Ratio	20.9369
Shares Outstanding	174,910,524

Data as of 01/23/18 4:01 p.m. ET

RLJ LODGING TR  
as of 1/22/2018



### Recent Headlines & Events

01/23/18 - 9:01 a.m.  
[RLJ Lodging Trust Sets Dates for Fourth Quarter and Full Year 2017 Earnings Release and Conference Call](#)

01/05/18 - 9:15 a.m.  
[RLJ Lodging Trust Names Ryan Meliker Senior Vice President of Corporate Strategy and Investor Relations](#)

12/15/17 - 9:20 a.m.  
[RLJ Lodging Trust Announces Dividends for Fourth Quarter of 2017](#)

Date	Title
02/28/18 10:00 a.m. ET	<b><a href="#">Q4 2017 RLJ Lodging Trust Earnings Conference Call</a></b>

Period Ended	12/31/16	12/31/15	12/31/14	12/31/13	12/31/12
	Restated	Update	Reclassified		Update
	11/10/17	11/10/17	11/10/17	11/10/17	02/12/17

In millions of USD  
(except for per share items)

<b>Cash &amp; Equivalents</b>	134.19	262.46	332.25	115.86
<b>Cash and Short Term Investments</b>	134.19	262.46	332.25	115.86

### Corporate Governance

<a href="#">Ross H. Bierkan</a>	President and Chief Executive Officer
<a href="#">Robert L. Johnson</a>	Founder and Chairman
<a href="#">Leslie D. Hale</a>	Executive Vice President, Chief Operating Officer and Chief Financial Officer
<a href="#">Tom Bardenett</a>	Executive Vice President, Asset Management

<u>Accounts Receivable - Trade, Gross</u>	25.87	25.86	23.00	22.93
<u>Provision for Doubtful Accounts</u>	-1.12	-1.17	-2.3	-1.19
<u>Accounts Receivable - Trade, Net</u>	25.76	25.69	22.76	22.74
<u>Total Receivables, Net</u>	25.76	25.69	22.76	22.74
<u>Prepaid Expenses</u>	32.56	42.12	38.00	33.84
<u>Buildings - Gross</u>	3,205.70	3,005.39	2,866.85	2,655.09
<u>Land / Improvements - Gross</u>	736.71	706.50	594.40	563.52
<u>Other Property / Plant / Equipment - Gross</u>	571.12	498.13	485.53	438.81
<u>Property / Plant / Equipment, Total - Gross</u>	4,513.53	4,210.01	3,946.78	3,657.42
<u>Accumulated Depreciation, Total</u>	-841.04	-693.72	-708.13	-585.79
<u>Property / Plant / Equipment, Total - Net</u>	3,672.49	3,516.30	3,238.66	3,071.63
<u>Intangibles, Net</u>	2.51	2.51	2.51	1.86
<u>LT Investments - Other</u>	--	--	--	12.43
<u>Long Term Investments</u>	--	--	--	12.43
<u>Deferred Charges</u>	--	11.42	11.60	11.13
<u>Defered Income Tax - Long Term Asset</u>	49.98	7.50	2.53	2.21
<u>Discontinued Operations - Long Term Asset</u>	--	197.34	--	--
<u>Restricted Cash - Long Term</u>	55.46	63.05	62.43	64.79
<u>Other Long Term Assets, Total</u>	105.43	279.31	76.56	78.12
<u>Other Assets</u>	--	.00	7.25	9.91
<u>Other Assets, Total</u>	--	.00	7.25	9.91
<u>Total Assets</u>	3,972.94	4,128.38	3,717.97	3,346.39
<u>Payable / Accrued</u>	129.19	129.39	115.01	87.11

<u>Jeffrey Dauray</u>	Senior Vice President, Acquisition
<u>Christopher A. Gormsen</u>	Chief Accounting Officer
<u>Kate B. Henriksen</u>	Senior Vice President of Investment Analysis and Portfolio Management
<u>Carl A. Mayfield</u>	Senior Vice President Design and Construction
<u>Frederick D. McKalip</u>	Senior Vice President and General Counsel
<u>Susan Sloan</u>	Vice President and Controller
<u>Anita Cooke Wells</u>	Senior Vice President, Administration and Corporate Secretary

<u>Accrued Expenses</u>	4.88	2.78	2.70	2.28
<u>Notes Payable / Short Term Debt</u>	.00	.00	.00	.00
<u>Dividends Payable</u>	41.41	42.11	30.87	22.39
<u>Other Current liabilities, Total</u>	41.41	42.11	30.87	22.39
<u>Long Term Debt</u>	1,575.49	1,557.75	1,409.67	1,413.65
<u>Total Long Term Debt</u>	1,575.49	1,557.75	1,409.67	1,413.65
<u>Total Debt</u>	1,575.49	1,557.75	1,409.67	1,413.65
<u>Deferred Income Tax – Long Term Liability</u>	9.80	7.88	3.55	4.06
<u>Deferred Income Tax</u>	9.80	7.88	3.55	4.06
<u>Minority Interest</u>	17.71	17.49	18.57	18.08
<u>Other Liabilities</u>	11.65	9.98	9.85	8.98
<u>Other Liabilities, Total</u>	11.65	9.98	9.85	8.98
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<u>Total Liabilities</u>	1,790.13	1,767.39	1,590.21	1,556.55
<u>Convertible Preferred Stock - Non RdmbI</u>	.00	.00	.00	--
<u>Preferred Stock - Non Redeemable, Net</u>	.00	.00	.00	--
<u>Common Stock</u>	1.25	1.32	1.23	1.07
<u>Common Stock, Total</u>	1.25	1.32	1.23	1.07
<u>Additional Paid-In Capital</u>	2,195.73	2,419.73	2,178.00	1,841.45
<u>Retained Earnings (Accumulated Deficit)</u>	2.44	-46.42	-45.52	-52.68
<u>Other Comprehensive Income</u>	-16.60	-13.64	-5.94	.00
<u>Other Equity, Total</u>	-16.60	-13.64	-5.94	.00
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<u>Total Equity</u>	2,182.82	2,360.99	2,127.77	1,789.83
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<u>Total Liabilities &amp; Shareholders' Equity</u>	3,972.94	4,128.38	3,717.97	3,346.39

<u>Shares Outstanding - Common Stock Primary Issue</u>	124.64	131.96	122.64	106.57
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<u>Total Common Shares Outstanding</u>	124.64	131.96	122.64	106.57
<u>Treasury Shares - Common Stock Primary Issue</u>	.00	.00	.00	.00
<u>Employees</u>	56.00	56.00	53.00	53.00
<u>Number of Common Shareholders</u>	101.00	95.00	93.00	94.00
<u>Deferred Revenue - Current</u>	--	--	--	8.51
<u>Deferred Revenue - Long Term</u>	11.65	9.98	9.85	--
<u>Net Debt</u>	1,459.00	1,312.78	1,095.98	1,315.87
<u>Tangible Book Value</u>	2,180.31	2,358.48	2,125.26	1,787.98
<u>Tangible Book Value per Share</u>	17.49	17.87	17.33	16.78
<u>Total Long Term Debt, Supplemental</u>	--	1,557.75	1,409.67	1,413.65
<u>Long Term Debt Maturing within 1 Year</u>	--	165.75	148.68	14.21
<u>Long Term Debt Maturing in Year 2</u>	--	224.00	175.99	157.10
<u>Long Term Debt Maturing in Year 3</u>	--	143.00	235.00	189.49
<u>Long Term Debt Maturing in Year 4</u>	--	400.00	275.00	652.86
<u>Long Term Debt Maturing in Year 5</u>	--	625.00	350.00	275.00
<u>Long Term Debt Maturing in Year 6</u>	--	--	--	125.00
<u>Long Term Debt Maturing in 2-3 Years</u>	--	367.00	410.99	346.58
<u>Long Term Debt Maturing in 4-5 Years</u>	--	1,025.00	625.00	927.86
<u>Long Term Debt Maturing in Year 6 &amp; Beyond</u>	--	.00	225.00	125.00
<u>Total Operating Leases, Supplemental</u>	--	447.39	452.04	109.21

<u>Operating Lease Payments Due in Year 1</u>	--	4.65	4.65	1.15
<u>Operating Lease Payments Due in Year 2</u>	--	4.65	4.65	1.15
<u>Operating Lease Payments Due in Year 3</u>	--	4.65	4.65	1.15
<u>Operating Lease Payments Due in Year 4</u>	--	4.65	4.65	1.15
<u>Operating Lease Payments Due in Year 5</u>	--	4.65	4.65	1.15
<u>Operating Lease Payments Due in 2-3 Years</u>	--	9.30	9.30	2.30
<u>Operating Lease Payments Due in 4-5 Years</u>	--	9.30	9.30	2.30
<u>Operating Lease Payments Due in Year 6 &amp; Beyond</u>	--	424.14	428.79	103.46
<u>Number of Properties</u>	126.00	144.00	147.00	145.00
<u>Number of Rooms</u>	20,897.00	22,896.00	22,324.00	21,617.00

**SEC Filings**

<b>Filing Date</b>	<b>Form</b>
01/11/18	<u>SC 13G</u>
12/20/17	<u>8-K</u>
12/11/17	<u>SC 13G/A</u>
12/07/17	<u>8-K</u>

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