

# Financial Tear Sheet

**Corporate Profile**

NorthWest Healthcare Properties REIT (TSX: NWH.UN) provides investors with access to a portfolio of high quality healthcare real estate comprised of interests in a diversified portfolio of 149 income-producing properties and 10.1 million square feet of gross leasable area located throughout major markets in Canada, Brazil, Germany, Australia, and New Zealand.

## **Primary IR Contact**

Shailen Chande  
Vice President

**Phone:** 416-366-8300 x  
1106

**E-mail:**

shailen.chande@nwhreit.com

## **Highlights\***

### **A Consolidation & Growth Story:**

In Canada, the REIT is the largest non-government owner and manager of medical office buildings and healthcare facilities with 56 properties located from coast to coast, including major concentrations in Calgary, Edmonton, Toronto, Montreal, Quebec City and Halifax. In its international markets, the REIT is a partner with the region's leading healthcare operators and has built management platforms in global gateway cities comprised of healthcare real estate infrastructure assets with a capacity for future growth.

### **Established Diversified Portfolio:**

149 properties

Approximately 10.1 million square feet

Approximately 1,842 tenants

5 countries

### **Leading Management Team:**

Industry Leading Management Team & Internal Platform

Focused since 2004 on healthcare real estate investment and management

Over 20 years average real estate experience for senior management

Fully integrated and aligned senior management team

Over 180 professionals across 9 offices in 5 countries

### **Strong Portfolio Characteristics:**

Defensive Asset Class

Necessity based tenancies

Direct or indirect government funding for majority of medical office tenants

Capitalizing on strong healthcare and demographic trends

Limited new supply

## Strong Financial Position:

Gross Book Value of Assets (GBV) – \$4.8 Billion

Debt to GBV (including convertible debentures) – 53%

## Stock Performance

### NWH.UN (Common Stock)

<b>Exchange</b>	TSX (Canadian Dollar)
<b>Price</b>	Can\$10.71
<b>Change (%)</b>	▼ 0.07 (0.65%)
<b>Volume</b>	120,023
<b>52 Week Low</b>	Can\$10.50
<b>Market Cap</b>	Can\$1,114,042,391
<b>Shares Outstanding</b>	103,343,450

Data as of 11/16/18 4:00 p.m. ET



## Recent Press Releases

11/09/18

NorthWest Healthcare Properties Real Estate Investment Trust Releases Strong Third Quarter 2018 Results and Continued Execution on Strategic Priorities

11/01/18

NorthWest Healthcare Properties Real Estate Investment Trust Announces Timing of Third Quarter 2018 Results and Conference Call

10/19/18

NorthWest Healthcare Properties Real Estate Investment Trust Files Final Base Shelf Prospectus

## Upcoming Events

There are currently no events scheduled.

## **Board of Directors**

**Paul Dalla Lana**  
Chairman of the Board

**Dr. Martin Barkin**  
Trustee

**Robert Baron**  
Trustee

**Bernard Crotty**  
Trustee

**Colin Loudon**  
Trustee

**Peter Riggin**  
Trustee

**Brian Petersen**  
Trustee

## **Management Team**

**Peter Riggin**  
Chief Executive Officer

**Matthew Berridge**  
Interim Chief Financial Officer

**Mike Brady**  
Executive Vice President, General Counsel and  
Secretary

**Glenna Birt**  
Regional General Manager, Atlantic Canada

**Michel Paquin**  
Regional General Manager, Quebec

**Terry Schmitt**  
Regional General Manager, Western Canada

Data provided by Nasdaq. Minimum 15 minutes delayed.