Financial Tear Sheet

Corporate Profile

Vistaprint N.V. (Nasdaq:VPRT) empowers more than 15 million micro businesses and consumers annually with affordable, professional options to make an impression. With a unique business model supported by proprietary technologies, high-volume production facilities, and direct marketing expertise, Vistaprint offers a wide variety of products and services that micro businesses can use to expand their business. A global company, Vistaprint employs over 4,100 people, operates more than 25 localized websites globally and ships to more than 130 countries around the world. Vistaprint's broad range of products and services are easy to access online, 24 hours a day at www.vistaprint.com.

Vistaprint seeks to offer compelling value to its customers through an innovative use of technology, a broad selection of customized printed products, low pricing and personalized customer service. Through the use of proprietary Internet-based graphic design software, proprietary order receiving and processing technologies and advanced computer integrated printing facilities, Vistaprint offers a meaningful economic advantage relative to traditional graphic design and printing methods. This value proposition has allowed the company to successfully penetrate the large, fragmented, geographically dispersed and underserved small business and consumer markets.

Primary IR Contact

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Stock Performance

VPRT (Ordinary Share)	
Exchange	NASDAQ GS (US Dollar)
Price	**$46.37**
Change (%)	▼ 1.51 (3.15%)
Volume	200,134
52 Week Low	$28.17
Market Cap	$1,513,702,280
Rolling EPS	0.90
PE Ratio	51.5222
Shares Outstanding	32,644,000

Data as of 05/22/13 4:00 p.m. ET

Recent Financial News Releases

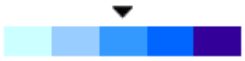
05/20/13 - 10:08 a.m.
Vistaprint Honored by The Boston Business Journal as a 2013 “Best Places to Work” Winner

04/25/13 - 4:05 p.m.
Vistaprint Reports Third Quarter Fiscal Year 2013 Financial Results

04/09/13 - 4:05 p.m.
Vistaprint Announces Date and Time for Its Third Quarter Fiscal Year 2013 Financial Results Presentation and Conference Call

Analyst Estimates / Ratings

Mean Recommendation: **3.0**



Sell Strong Buy

Unable to fulfill request.

Management and Board of Directors

Robert Keane
President & Chief Executive Officer
Chairman, Management Board

Hauke Hansen
Senior Vice President, Manufacturing and Supply Chain & Chief Manufacturing Officer

Don Nelson
Executive Vice President, Capabilities & Chief Information Officer
Director, Management Board

Trynka Shineman
Executive Vice President, Global Marketing & Chief Customer Officer
Director, Management Board

Ernst Teunissen
Executive Vice President & Chief Financial Officer
Director, Management Board

Richard T. Riley
Chairman, Supervisory Board
Executive Chairman, LoJack

Paolo De Cesare
Director, Supervisory Board
Chief Executive Officer, Printemps Department Store

John J. Gavin, Jr.
Director, Supervisory Board
Former Chief Financial Officer, Bladelogic

Peter Gyenes
Director, Supervisory Board

Eric C. Olsen
Director, Supervisory Board
Group Executive Vice President, Organization and Human Resources, Lafarge

George M. Overholser
Director, Supervisory Board

Louis R. Page
Director, Supervisory Board
President & Managing General Partner, Window to Wall Street

Mark T. Thomas
Director, Supervisory Board
Monitor Clipper Partners

SEC Filings

Filing Date	Form
05/17/13	4
05/16/13	4
05/16/13	4
05/13/13	4

Ownership Summary

Shareholders

	Holders	Value ($MM)	% O/S	Shares
Institution	169	1,319.83	115.8	37,785,347
Mutual Fund	174	519.44	42.7	13,941,227
Insider *	26	892.24	58.7	19,167,450

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Brave Warrior Advisors, LLC	4,905,547	15.0	509,144	12/31/12
Prescott General Partners LLC	4,651,116	14.3	388,332	12/31/12
Janus Capital Management LLC	4,316,882	13.2	-3,118	12/31/12
Baillie Gifford & Co.	2,910,426	8.9	250,158	12/31/12
Wasatch Advisors, Inc.	2,330,985	7.1	165,351	03/31/13
Capital World Investors	2,050,000	6.3	0	12/31/12
Keane (Robert S)	1,741,753	5.3	3,868	01/31/13
BlackRock Institutional Trust Company, N.A.	1,424,550	4.4	187,212	03/31/13
The Vanguard Group, Inc.	1,378,790	4.2	-11,557	03/31/13
TIAA-CREF	910,178	2.8	196,606	03/31/13

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Minimum 20 minutes delayed