Financial Tear Sheet

Corporate Profile

Dynamic, growth-oriented, customer focused

WEX Inc. is a leading provider of business to business physical, digital and virtual card payment solutions. Our businesses and subsidiaries focus on creating precision solutions while delivering an exceptional customer experience so that our customers – whether small business, large fleets or corporations – can operate smoothly, securely and profitably. We are passionate about the payments industry and have created our success by executing against a multi-pronged growth which will enable us to maintain our leadership position.

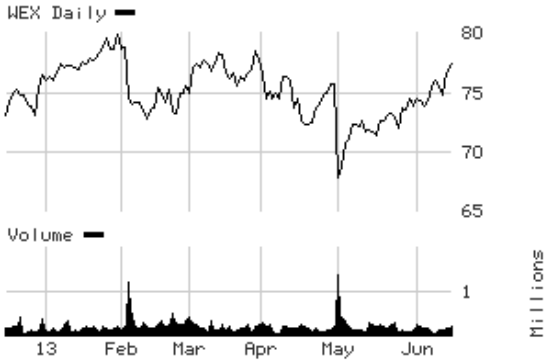
- **Expanding our Americas Fleet business** – Since our founding in 1983, WEX has built one of the largest closed-loop proprietary fuel and vehicle maintenance networks in North America. WEX has a leading market position with site acceptance at over 90 percent of the nation's retail fuel locations and an installed customer base of 350,000 businesses and 6.5 million cardholders/vehicles. Our proprietary software lets fleets control purchases in the field and gives them comprehensive information and analysis tools to effectively manage their operations and reduce costs. Our drive for a strong customer experience results in high customer retention rates, which are significant differentiators in our industries.
- **Diversifying our revenue streams** – WEX has been diversifying its business through a combination of organic growth and acquisitions to minimize fuel price sensitivity. In 2000, WEX pioneered a single-use virtual payment solution to address the complexity of reconciling payments in the online travel industry, which has been a key contributor to our growth. We have been leveraging this technology to enter into additional industries and have expanded into complementary products such as paycards to further grow our business.
- **Building our international presence** – WEX's strong brand and financial strength has enabled us to move into new geographies and markets. We have been systematically expanding our international footprint over the last several years through a number of strategic acquisitions. Today, WEX has a presence in Australia, Brazil, Canada, New Zealand, and the United Kingdom. We continue to focus on globalizing our fleet and corporate payment solutions business whether through acquisitions, strategic alliances or organically in order to drive the next phase of our development.

Primary IR Contact

WEX Inc.
Investor Relations
Phone: 1-866-230-1633
E-mail:
investors@wexinc.com

Stock Performance

WEX (Common)	
Exchange	NYSE (US Dollar)
Price	**$78.64**
Change (%)	▲ 1.24 (1.60%)
Volume	221,193
52 Week Low	$56.28
Market Cap	$3,051,153,360
Rolling EPS	2.62
PE Ratio	30.0153
Shares Outstanding	38,799,000



Data as of 06/17/13 4:06 p.m. ET

Recent Headlines & Events

06/13/13 - 4:05 p.m.
WEX Extends Its Existing Fuel-Price Risk Management Program

06/12/13 - 6:31 p.m.
WEX to Provide Virtual Payments Solution for Wotif Group

06/12/13 - 6:31 p.m.
WEX Provides Virtual Payment Solution for Australian Travel Market

There are currently no events scheduled.

SEC Filings

Filing Date	Form
06/13/13	8-K
06/11/13	4
06/04/13	4
05/30/13	4

Management

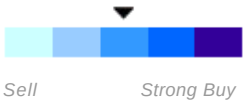
Michael E. Dubyak	Chairman and Chief Executive Officer
Melissa D. Smith	President, WEX Inc.
David D. Maxsimic	President, International
Steven Elder	Senior Vice President and Chief Financial Officer
Hilary A. Rapkin	Senior Vice President, General Counsel and Corporate Secretary
Jamie Morin	Senior Vice President, Client Service Operations
George Hogan	Senior Vice President and Chief Information Officer
Richard K. Stecklair	Senior Vice President, Corporate Payment Solutions
Gregory S. Strzegowski	Senior Vice President, Corporate Development
Kenneth W. Janosick	Senior Vice President of Small Business Solutions

Board of Directors

Michael E. Dubyak	Chairman and Chief Executive Officer
Rowland T. Moriarty	Vice Chairman and Lead Director
Shikhar Ghosh	Director
Ronald T. Maheu	Director
Larry McTavish	Director
Kirk Pond	Director
Regina O. Sommer	Director
Jack A. VanWoerkom	Director

Analyst Estimates / Ratings

Mean Recommendation: 2.7



EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	Jun 13	1.04	1.04	1.11
QTR	Sep 13	1.16	1.16	1.21
QTR	Dec 13	1.11	1.12	1.16
QTR	Mar 14	1.05	1.05	1.10
FY	Dec 13	4.29	4.30	4.46
FY	Dec 14	4.94	4.95	5.09

Ownership Summary

Shareholders				
	Holders	Value ($MM)	% O/S	Shares
Institution	255	3,249.67	107.2	41,583,696
Mutual Fund	372	1,374.35	46.2	17,938,152
Insider *	21	39.35	1.3	513,258

**Insider values reflect direct beneficial ownership.*

Top Holders				
	Shares Held	% O/S	Share Change	Filing Date
Wellington Management Company, LLP	3,803,235	9.8	252,950	03/31/13
BlackRock Institutional Trust Company, N.A.	2,739,104	7.1	140,363	03/31/13
The Vanguard Group, Inc.	2,094,024	5.4	28,335	03/31/13
TimesSquare Capital Management, LLC	2,062,461	5.3	-92,030	03/31/13
William Blair & Company, L.L.C.	1,511,253	3.9	29,386	03/31/13
State Street Global Advisors (US)	1,383,827	3.6	1,934	03/31/13
Fidelity Management & Research Company	1,216,475	3.1	-50,000	03/31/13
Neuberger Berman, LLC	1,124,770	2.9	-22,480	03/31/13
Frontier Capital Management Company, LLC	1,082,560	2.8	96,040	03/31/13
Atlanta Capital Management Company, L.L.C.	1,053,022	2.7	83,635	03/31/13

Quotes delayed at least 15 minutes. Market data provided by Interactive Data.

Terms & Conditions. Powered and implemented by Interactive Data Managed Solutions.

Minimum 20 minutes delayed