Financial Tear Sheet

Corporate Profile

JoS. A. Bank Clothiers, Inc., established in 1905, is one of the nation's leading retailers of men's classically-styled tailored and casual clothing, sportswear, footwear and accessories. The Company sells its full product line in over 600 stores in 44 states and the District of Columbia, a nationwide catalog and an e-commerce website that can be accessed at www.josbank.com. The Company is headquartered in Hampstead, MD, and its common stock is listed on the Nasdaq Global Select Market under the symbol "JOSB."

Primary IR Contact

David Ullman
Chief Financial Officer
Jos. A. Bank Clothiers
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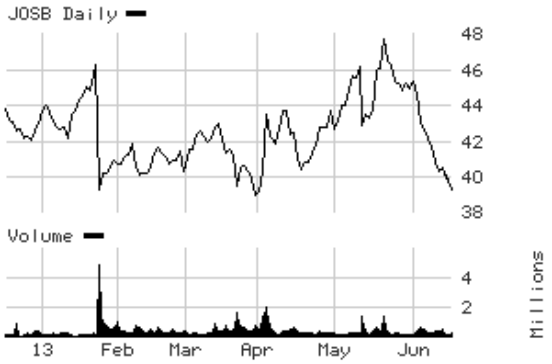
Stock Performance

Exchange	NASDAQ GS (US Dollar)
Price	**$39.53**
Change (%)	▲ 0.26 (0.66%)
Volume	356,251
52 Week Low	$37.31
Market Cap	$1,105,654,100
Rolling EPS	2.60
PE Ratio	15.2038
Shares Outstanding	27,970,000

Data as of 06/18/13 4:00 p.m. ET



Recent Headlines & Events

06/05/13 - 6:00 a.m.
JoS. A. Bank Clothiers Reports First Quarter of Fiscal Year 2013 Results

06/03/13 - 6:00 a.m.
JoS. A. Bank Clothiers Announces Conference Call on Thursday, June 6, 2013 to Discuss First Quarter of Fiscal Year 2013 Results

05/13/13 - 6:00 a.m.
JoS. A. Bank Clothiers Provides Fiscal Year 2013 First Quarter Earnings Update

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: 3.5

Sell Strong Buy

		Current	30 Days Ago	90 Days Ago
QTR	Jul 13	0.69	0.81	0.85
QTR	Oct 13	0.52	0.56	0.50
QTR	Jan 14	1.20	1.22	1.18
QTR				
FY	Jan 14	2.82	3.13	3.17
FY	Jan 15	3.11	3.32	3.44

SEC Filings

06/07/13	DEFA14A
06/07/13	8-K
06/05/13	8-K
06/05/13	10-Q

Corporate Governance

R. Neal Black	President and Chief Executive Officer and Director
Robert B. Hensley	Executive Vice President for Human Resources, Real Estate and Loss Prevention
David E. Ullman	Executive Vice President-Chief Financial Officer and Principal Financial and Accounting Officer
Gary M. Merry	Executive Vice President for Store and Catalog Operations
James W. Thorne	Executive Vice President for Merchandising and Chief Merchandising Officer
Charles D. Frazer	Senior Vice President, General Counsel and Secretary

Ownership Summary

Shareholders

	Holders	Value ($MM)	% O/S	Shares
Institution	206	1,382.95	123.6	34,579,950
Mutual Fund	266	852.70	73.3	20,509,163
Insider *	20	118.38	9.9	2,772,961

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Fidelity Management & Research Company	3,619,733	12.9	-106,316	03/31/13
Royce & Associates, LLC	3,036,337	10.9	39,200	03/31/13
BlackRock Institutional Trust Company, N.A.	2,114,442	7.6	145,139	03/31/13
Manulife Asset Management Limited	1,806,360	6.5	1,796,549	03/31/13
Wellington Management Company, LLP	1,718,369	6.1	531,470	03/31/13
The Vanguard Group, Inc.	1,660,932	5.9	-4,229	03/31/13
Praesidium Investment Management Company, LLC	1,369,862	4.9	20,441	03/31/13
Artisan Partners Limited Partnership	1,042,600	3.7	1,042,600	03/31/13
Valinor Management, LLC	1,023,797	3.7	-264,866	03/31/13
Franklin Advisory Services, LLC	955,960	3.4	452,660	03/31/13

Quotes delayed at least 15 minutes. Market data provided by Interactive Data.

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Minimum 20 minutes delayed