Financial Tear Sheet
Corporate Profile

Our Mission

Help our communities discover and recycle their entertainment.

About Hastings

Founded in 1968, Hastings Entertainment, Inc. is a leading multimedia entertainment retailer that combines the sale of new and used books, videos, video games and CDs, as well as trends and consumer electronics merchandise, with the rental of videos and video games in a superstore format. We currently operate 135 superstores, averaging approximately 24,000 square feet, primarily in medium-sized markets throughout the United States. We also operate three concept stores, Sun Adventure Sports, located in Amarillo, Texas and Lubbock, Texas, and TRADESMART, located in Littleton, Colorado.

We also operate www.gohastings.com, an e-commerce Internet Web site that makes available to our customers new and used entertainment products and unique, contemporary gifts and toys. The site features exceptional product and pricing offers. The Investor Relations section of our web site contains press releases, a link to request financia

Primary IR Contact

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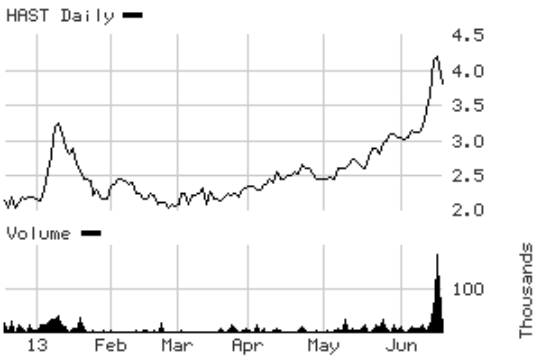
Stock Performance

HAST (Common Stock)	
Exchange	NASDAQ CM (US Dollar)
Price	**$3.95**
Change (%)	▲ 0.13 (3.40%)
Volume	22,036
52 Week Low	$1.24
Market Cap	$32,133,250
Rolling EPS	-1.51
PE Ratio	0
Shares Outstanding	8,135,000

Data as of 06/19/13 3:58 p.m. ET



Recent Headlines & Events

05/24/13 - 7:30 a.m.
Hastings Entertainment, Inc. to Hold 24th Annual Madge Marmaduke Scholarship Golf Tournament

05/21/13 - 7:30 a.m.
Hastings Entertainment Adds Payment by PayPal and Bill Me Later Options to goHastings.com

05/20/13 - 7:30 a.m.
Hastings Entertainment, Inc. Reports Results for the First Quarter of Fiscal 2013

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: **3.0**

Sell Strong Buy

EPS Trend		Current	30 Days Ago	90 Days Ago
QTR	Jul 13	-0.30	-0.29	-0.36
QTR	Oct 13	-0.81	-0.78	-0.90
QTR	Jan 14	0.57	0.46	0.29
QTR				
FY	Jan 14	-0.81	-0.63	-0.84
FY	Jan 15	-0.17	-0.25	-0.54

SEC Filings

Filing Date	Form
06/07/13	4
06/05/13	10-Q
06/03/13	4
05/31/13	8-K

Corporate Governance

John Marmaduke	Chief Executive Officer
Dan Crow	Vice President of Finance & Chief Financial Officer
Alan Van Ongevalle	President and Chief Operating Officer
Mike Molinar	Corporate Controller

Ownership Summary

Shareholders	Holders	Value ($MM)	% O/S	Shares
Institution	32	15.81	81.0	6,595,727
Mutual Fund	17	1.82	10.1	821,082
Insider *	32	32.79	133.3	10,855,682

*Insider values reflect direct beneficial ownership.

Top Holders	Shares Held	% O/S	Share Change	Filing Date
Marmaduke (John H)	2,476,803	30.4	-126,584	04/01/13
National Entertainment Collectibles Association, I	987,533	12.1	112,726	04/01/13
Dimensional Fund Advisors, LP	867,335	10.7	0	03/31/13
Marmaduke (Stephen S)	835,692	10.3	0	04/01/13
Crow (Daniel)	151,831	1.9	3,707	04/01/13
Renaissance Technologies Corp.	148,500	1.8	3,700	03/31/13
LSV Asset Management	143,700	1.8	0	03/31/13
BlackRock Institutional Trust Company, N.A.	135,531	1.7	0	03/31/13
The Vanguard Group, Inc.	126,366	1.6	303	03/31/13
Amarillo National Bank	125,251	1.5	-32,546	03/31/13

Quotes delayed at least 15 minutes. Market data provided by Interactive Data.

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Minimum 20 minutes delayed