



Financial Tear Sheet

Corporate Profile

Markel Corporation (MKL-NYSE) is an international property and casualty insurance holding company headquartered in Richmond, VA. We sell specialty insurance products and programs to a variety of niche markets and believe that our specialty product focus and niche market strategy enable us to develop expertise and specialized market knowledge. We seek to differentiate ourselves from competitors by reason of our expertise, service, continuity and other value-based considerations. Our financial goals are to earn consistent underwriting profits and superior investment returns to build shareholder value.

To reach our financial and operational goals, we must have extensive knowledge and expertise in our chosen markets. By focusing on the distinctive risk characteristics of our insureds, we have been able to identify a variety of niche markets where we can add value with our specialty product offerings. Examples of niche markets that we have targeted include: wind and earthquake exposed commercial properties, liability coverage for highly specialized professionals, horse mortality and other horse related risks, personal watercrafts, high-valued motorcycles, aviation and energy related activities. Our market strategy in each of these areas of specialization is tailored to the unique nature of the risk, coverage and services required by insureds. In each of our niche markets, we assign teams of experienced underwriters and claims specialists who can provide a full range of insurance services.

By focusing on market niches where we have underwriting expertise, we seek to earn consistent underwriting profits. Underwriting profits are a key component of our strategy. We believe that the ability to achieve consistent underwriting profits demonstrates knowledge and expertise, commitment to superior customer service and the ability to manage insurance risk.

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Stock Performance

MKL (Common Stock)	
Exchange	NYSE (US Dollar)
Price	\$1048.23
Change (%)	▼ 99.7 (8.69%)
Volume	148,773
52 Week Low	\$1020.00
Market Cap	\$14,554,305,621
Rolling EPS	74.54
PE Ratio	14.0627
Shares Outstanding	13,884,649

Data as of 12/07/18 4:00 p.m. ET



Recent Headlines

12/06/18
Markel Issues Statement

11/14/18
Markel completes acquisition of Nephila Holdings Limited

11/12/18
Markel Insurance SE branch approved in UK

SEC Filings

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