



W.W. Grainger, Inc.  
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www.grainger.com/investor

## GRAINGER REPORTS AUGUST 2014 SALES RESULTS

CHICAGO, September 12, 2014 – Grainger (NYSE: GWW) today reported sales results for the month of August 2014. Daily sales increased 7 percent versus August 2013. Results for the month included 2 percentage points from acquisitions, net of dispositions, and a 1 percentage point decline from unfavorable foreign exchange. Excluding acquisitions and foreign exchange, organic daily sales increased 6 percent driven by volume. The month of August 2014 had 21 selling days versus 22 selling days in August 2013. The 2014 third quarter will have 64 selling days, the same number as the 2013 third quarter.

### August Daily Sales by Segment

#### 2014 v. 2013

United States	+8%
Canada +6% in local currency	+1%
Other Businesses +21% in local currency	+20%

Please visit [www.grainger.com/investor](http://www.grainger.com/investor) to access a recorded message with additional details about August 2014 sales. Grainger is scheduled to report third quarter earnings on Thursday, October 16, 2014 at 7:30 a.m. EDT.

W.W. Grainger, Inc., with 2013 sales of \$9.4 billion, is North America's leading broad line supplier of [maintenance, repair and operating products](#), with operations in Asia, Europe and Latin America.

### Forward-Looking Statements

This document contains forward-looking statements under the federal securities law. Forward-looking statements relate to the company's expected future financial results and business plans, strategies and objectives and are not historical facts. They are generally identified by qualifiers such as "forecasting" or similar expressions. There are risks and uncertainties, the outcome of which could cause the company's results to differ materially from what is projected. The forward-looking statements should be read in conjunction with the company's most recent annual report, as well as the company's Form 10-K, Form 10-Q and other reports filed with the Securities & Exchange Commission, containing a discussion of the company's business and various factors that may affect it.

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