

Grainger Awards Nearly 50 Americas Team Members Its Top Honor

CHICAGO, APRIL 4, 2013 – Grainger (NYSE: GWW), the leading broad line supplier of maintenance, repair and operating (MRO) products serving businesses and institutions, today announced the Americas team members who earned its President's Club honor, the company's most prestigious level of achievement.

Inaugurated in 1988, the Grainger President's Club rewards sales and customer service employees for consistently increasing sales year over year, demonstrating exceptional leadership qualities, and reflecting the core values that have guided the company for more than 85 years.

"We are pleased to induct this year's group of President's Club honorees," said Grainger President, Chairman and CEO, Jim Ryan. "To earn the President's Club honor, one must be 100 percent of goal or higher for at least three consecutive years. Doing so is a significant achievement and testament to true partnership with customers in helping them solve their biggest MRO challenges."

Based on performance in 2012, 46 Americas-based employees earned the President's Club honor out of more than 4,700 employees who were eligible. During the upcoming year, President's Club inductees will serve on the President's Advisory Council to provide valuable insight and feedback to Grainger's executive leadership team.

About Grainger

W.W. Grainger, Inc., with 2012 sales of \$9 billion, is North America's leading broad line supplier of maintenance, repair and operating products, with expanding global operations. For more information about the company, visit www.grainger.com.

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