

## Business Segment Information

### Organic Net Sales

The Company's internal management financial reporting consists of two business divisions: (i) Beer and (ii) Wine and Spirits, and the Company reports its operating results in three segments: (i) Beer, (ii) Wine and Spirits, and (iii) Corporate Operations and Other. In the Beer segment, the Company's portfolio consists of high-end imported and craft beer brands. In the Wine and Spirits segment, the Company sells a large number of wine brands across all categories – table wine, sparkling wine and dessert wine – and across all price points – popular, premium and luxury categories, primarily within the \$5 to \$25 price range at U.S. retail – complemented by certain premium spirits brands. The Corporate Operations and Other segment consists of general costs that are applicable to the consolidated group and are therefore not allocated to the other reportable segments, including costs of executive management, corporate development, corporate finance, human resources, internal audit, investor relations, legal, public relations and information technology. The business segments reflect how the Company's operations are managed, how resources are allocated, how operating performance is evaluated by senior management and the structure of the Company's internal financial reporting.

In addition, management excludes items that affect comparability ("Comparable Adjustments") from its evaluation of the results of each operating segment as these Comparable Adjustments are not reflective of core operations of the segments. Segment operating performance and segment management compensation are evaluated based upon core segment operating income (loss).

### Organic and Constant Currency

For periods of acquisition, the Company defines organic as current period reported less products of acquired businesses reported for the current period, as appropriate. For periods of divestiture, the Company defines organic as prior period reported less products of divested businesses reported for the prior period, as appropriate. The Company provides organic net sales and organic shipment volumes, and historically provided percentage change in constant currency net sales (which excludes the impact of year-over-year currency exchange rate fluctuations), because the Company uses this information in monitoring and evaluating the underlying business trends of its core operations. In addition, the Company believes this information provides investors valuable insight on underlying business trends and results in order to evaluate year-over-year financial performance.

| Transaction        | Segment          | Date of Transaction | Organic Adjustment Period             |
|--------------------|------------------|---------------------|---------------------------------------|
| <b>Acquisition</b> |                  |                     |                                       |
| Ruffino            | Wine and Spirits | October 5, 2011     | October 5, 2011 – October 4, 2012     |
| Mark West          | Wine and Spirits | July 16, 2012       | July 16, 2012 – July 15, 2013         |
| Beer Business      | Beer             | June 7, 2013        | June 7, 2013 – June 6, 2014           |
| Meiomi             | Wine and Spirits | August 3, 2015      | August 3, 2015 – August 2, 2016       |
| Ballast Point      | Beer             | December 16, 2015   | December 16, 2015 – December 15, 2016 |
| Prisoner           | Wine and Spirits | April 29, 2016      | April 29, 2016 – April 28, 2017       |
| High West (1)      | Wine and Spirits | October 14, 2016    | October 14, 2016 – October 13, 2017   |
| Charles Smith (1)  | Wine and Spirits | October 19, 2016    | October 19, 2016 – October 18, 2017   |
| <b>Divestiture</b> |                  |                     |                                       |
| Canadian business  | Wine and Spirits | December 17, 2016   | December 17, 2015 – February 29, 2016 |

(1) Collectively, the October Wine and Spirits Acquisitions.

### Depletions

Depletions represent distributor shipments of the Company's respective branded products to retail customers, based on third-party data. For periods of acquisition, depletion volume includes depletion of products of acquired businesses for the prior comparable period, as appropriate. For periods of divestiture, depletion volume excludes depletion of products of divested businesses for the prior comparable period, as appropriate.

| Transaction        | Segment          | Date of Transaction | Organic Adjustment Period             |
|--------------------|------------------|---------------------|---------------------------------------|
| <b>Acquisition</b> |                  |                     |                                       |
| Mark West          | Wine and Spirits | July 16, 2012       | July 16, 2011 – July 15, 2012         |
| Beer Business      | Beer             | June 7, 2013        | June 7, 2012 – June 6, 2013           |
| Meiomi             | Wine and Spirits | August 3, 2015      | August 3, 2014 – August 2, 2015       |
| Ballast Point      | Beer             | December 16, 2015   | December 16, 2014 – December 15, 2015 |
| Prisoner           | Wine and Spirits | April 29, 2016      | April 29, 2015 – April 28, 2016       |
| High West (1)      | Wine and Spirits | October 14, 2016    | October 14, 2015 – October 13, 2016   |
| Charles Smith (1)  | Wine and Spirits | October 19, 2016    | October 19, 2015 – October 18, 2016   |
| <b>Divestiture</b> |                  |                     |                                       |
| Canadian business  | Wine and Spirits | December 17, 2016   | N/A (2)                               |

(2) Depletion data is only available for product sold domestically in the U.S.

**BUSINESS SEGMENT INFORMATION (AS ADJUSTED (1))**

|                                                            | Fiscal Year | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Fiscal Year | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Fiscal Year |
|------------------------------------------------------------|-------------|---------------|----------------|---------------|----------------|-------------|---------------|----------------|---------------|----------------|-------------|
| (in millions)                                              | 2017        | 2018          | 2018           | 2018          | 2018           | 2018        | 2019          | 2019           | 2019          | 2019           | 2019        |
| <b>Net Sales</b>                                           |             |               |                |               |                |             |               |                |               |                |             |
| Beer                                                       | \$ 4,227.3  | \$ 1,239.2    | \$ 1,381.7     | \$ 1,042.5    | \$ 997.0       | \$ 4,660.4  | \$ 1,375.1    | \$ 1,527.1     | \$ 1,209.8    | \$ 1,090.1     | \$ 5,202.1  |
| Wine and Spirits                                           |             |               |                |               |                |             |               |                |               |                |             |
| Wine                                                       | 2,732.7     | 602.1         | 614.0          | 666.6         | 673.6          | 2,556.3     | 591.8         | 671.0          | 670.3         | 599.4          | 2,532.5     |
| Spirits                                                    | 361.1       | 87.2          | 92.2           | 92.8          | 91.4           | 363.6       | 80.2          | 101.0          | 92.5          | 107.7          | 381.4       |
| Wine and Spirits                                           | 3,093.8     | 689.3         | 706.2          | 759.4         | 765.0          | 2,919.9     | 672.0         | 772.0          | 762.8         | 707.1          | 2,913.9     |
| Corporate Operations and Other                             | -           | -             | -              | -             | -              | -           | -             | -              | -             | -              | -           |
| Comparable Adjustments                                     | -           | -             | -              | -             | -              | -           | -             | -              | -             | -              | -           |
| Consolidated Net Sales                                     | \$ 7,321.1  | \$ 1,928.5    | \$ 2,087.9     | \$ 1,801.9    | \$ 1,762.0     | \$ 7,580.3  | \$ 2,047.1    | \$ 2,299.1     | \$ 1,972.6    | \$ 1,797.2     | \$ 8,116.0  |
| <b>Gross Profit</b>                                        |             |               |                |               |                |             |               |                |               |                |             |
| Beer                                                       | \$ 2,149.3  | \$ 680.5      | \$ 749.8       | \$ 569.4      | \$ 531.5       | \$ 2,531.2  | \$ 749.4      | \$ 843.4       | \$ 651.0      | \$ 586.9       | \$ 2,830.7  |
| Wine and Spirits                                           | 1,352.3     | 315.5         | 315.5          | 344.7         | 333.7          | 1,309.4     | 290.8         | 336.6          | 340.9         | 311.2          | 1,279.5     |
| Corporate Operations and Other                             | -           | -             | -              | -             | -              | -           | -             | -              | -             | -              | -           |
| Comparable Adjustments                                     | 17.4        | (7.7)         | 3.4            | (3.8)         | (20.0)         | (28.1)      | 8.4           | (11.8)         | (21.9)        | (4.6)          | (29.9)      |
| Consolidated Gross Profit                                  | \$ 3,519.0  | \$ 988.3      | \$ 1,068.7     | \$ 910.3      | \$ 845.2       | \$ 3,812.5  | \$ 1,048.6    | \$ 1,168.2     | \$ 970.0      | \$ 893.5       | \$ 4,080.3  |
| <b>Operating Income</b>                                    |             |               |                |               |                |             |               |                |               |                |             |
| Beer (A)                                                   | \$ 1,532.4  | \$ 497.5      | \$ 569.0       | \$ 394.8      | \$ 378.9       | \$ 1,840.2  | \$ 520.0      | \$ 630.6       | \$ 450.9      | \$ 441.4       | \$ 2,042.9  |
| Wine and Spirits (A)                                       | 792.4       | 201.7         | 185.7          | 199.4         | 207.3          | 794.1       | 167.8         | 201.4          | 206.0         | 196.0          | 771.2       |
| Corporate Operations and Other (A)                         | (139.9)     | (37.4)        | (41.5)         | (41.3)        | (45.6)         | (165.8)     | (50.2)        | (51.3)         | (45.0)        | (51.4)         | (197.9)     |
| Comparable Adjustments                                     | 204.1       | (100.7)       | 4.1            | (63.3)        | (28.8)         | (188.7)     | (12.2)        | (15.7)         | (55.4)        | (120.7)        | (204.0)     |
| Consolidated Operating Income                              | \$ 2,389.0  | \$ 561.1      | \$ 717.3       | \$ 489.6      | \$ 511.8       | \$ 2,279.8  | \$ 625.4      | \$ 765.0       | \$ 556.5      | \$ 465.3       | \$ 2,412.2  |
| <b>Income (Loss) from Unconsolidated Investments</b>       |             |               |                |               |                |             |               |                |               |                |             |
| Beer (B)                                                   | \$ -        | \$ -          | \$ -           | \$ -          | \$ -           | \$ -        | \$ -          | \$ -           | \$ -          | \$ -           | \$ -        |
| Wine and Spirits (B)                                       | 29.2        | 0.2           | -              | 32.1          | 2.1            | 34.4        | 4.8           | (1.0)          | 28.4          | 1.2            | 33.4        |
| Corporate Operations and Other (B)                         | (0.2)       | 0.2           | 0.2            | 0.1           | (0.3)          | 0.2         | (0.1)         | (1.1)          | 0.9           | (16.4)         | (16.7)      |
| Comparable Adjustments                                     | (1.7)       | -             | -              | 216.9         | 235.7          | 452.6       | 359.7         | 690.5          | (163.9)       | 1,198.6        | 2,084.9     |
| Consolidated Income (Loss) from Unconsolidated Investments | \$ 27.3     | \$ 0.4        | \$ 0.2         | \$ 249.1      | \$ 237.5       | \$ 487.2    | \$ 364.4      | \$ 688.4       | \$ (134.6)    | \$ 1,183.4     | \$ 2,101.6  |
| Comparable Earnings Before Interest and Taxes (A+B)        | \$ 2,213.9  | \$ 662.2      | \$ 713.4       | \$ 585.1      | \$ 542.4       | \$ 2,503.1  | \$ 642.3      | \$ 778.6       | \$ 641.2      | \$ 570.8       | \$ 2,632.9  |

**BUSINESS SEGMENT INFORMATION (AS ADJUSTED (1))**

|                                             | Fiscal Year | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Fiscal Year | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Fiscal Year |
|---------------------------------------------|-------------|---------------|----------------|---------------|----------------|-------------|---------------|----------------|---------------|----------------|-------------|
|                                             | 2017        | 2018          | 2018           | 2018          | 2018           | 2018        | 2019          | 2019           | 2019          | 2019           | 2019        |
| Year Over Year Growth in Net Sales:         |             |               |                |               |                |             |               |                |               |                |             |
| Beer                                        |             |               |                |               |                | 10%         | 11%           | 11%            | 16%           | 9%             | 12%         |
| Wine and Spirits                            |             |               |                |               |                | (6%)        | (3%)          | 9%             | 0%            | (8%)           | (0%)        |
| Consolidated Net Sales                      |             |               |                |               |                | 4%          | 6%            | 10%            | 9%            | 2%             | 7%          |
| Year Over Year Growth in Gross Profit:      |             |               |                |               |                |             |               |                |               |                |             |
| Beer                                        |             |               |                |               |                | 18%         | 10%           | 12%            | 14%           | 10%            | 12%         |
| Wine and Spirits                            |             |               |                |               |                | (3%)        | (8%)          | 7%             | (1%)          | (7%)           | (2%)        |
| Consolidated Gross Profit                   |             |               |                |               |                | 8%          | 6%            | 9%             | 7%            | 6%             | 7%          |
| Year Over Year Growth in Operating Income:  |             |               |                |               |                |             |               |                |               |                |             |
| Beer                                        |             |               |                |               |                | 20%         | 5%            | 11%            | 14%           | 16%            | 11%         |
| Wine and Spirits                            |             |               |                |               |                | 0%          | (17%)         | 8%             | 3%            | (5%)           | (3%)        |
| Corporate Operations and Other              |             |               |                |               |                | 19%         | 34%           | 24%            | 9%            | 13%            | 19%         |
| Consolidated Operating Income               |             |               |                |               |                | (5%)        | 11%           | 7%             | 14%           | (9%)           | 6%          |
| Gross Profit as a Percent of Net Sales:     |             |               |                |               |                |             |               |                |               |                |             |
| Beer                                        | 50.8%       | 54.9%         | 54.3%          | 54.6%         | 53.3%          | 54.3%       | 54.5%         | 55.2%          | 53.8%         | 53.8%          | 54.4%       |
| Wine and Spirits                            | 43.7%       | 45.8%         | 44.7%          | 45.4%         | 43.6%          | 44.8%       | 43.3%         | 43.6%          | 44.7%         | 44.0%          | 43.9%       |
| Consolidated Gross Profit                   | 48.1%       | 51.2%         | 51.2%          | 50.5%         | 48.0%          | 50.3%       | 51.2%         | 50.8%          | 49.2%         | 49.7%          | 50.3%       |
| Operating Income as a Percent of Net Sales: |             |               |                |               |                |             |               |                |               |                |             |
| Beer                                        | 36.3%       | 40.1%         | 41.2%          | 37.9%         | 38.0%          | 39.5%       | 37.8%         | 41.3%          | 37.3%         | 40.5%          | 39.3%       |
| Wine and Spirits                            | 25.6%       | 29.3%         | 26.3%          | 26.3%         | 27.1%          | 27.2%       | 25.0%         | 26.1%          | 27.0%         | 27.7%          | 26.5%       |
| Corporate Operations and Other              | (1.9%)      | (1.9%)        | (2.0%)         | (2.3%)        | (2.6%)         | (2.2%)      | (2.5%)        | (2.2%)         | (2.3%)        | (2.9%)         | (2.4%)      |
| Consolidated Operating Income               | 32.6%       | 29.1%         | 34.4%          | 27.2%         | 29.0%          | 30.1%       | 30.6%         | 33.3%          | 28.2%         | 25.9%          | 29.7%       |

(1) Effective March 1, 2018, we adopted the FASB amended guidance regarding the recognition of revenue from contracts with customers using the retrospective application method. Accordingly, financial information for fiscal year 2017 and the interim and annual periods of fiscal year 2018 presented herein has been adjusted to reflect the adoption of this amended guidance. Annual and interim periods prior to fiscal year 2017, including interim periods for fiscal year 2017, have not been adjusted to reflect the adoption of this amended guidance as the impact is not deemed material.

**BUSINESS SEGMENT INFORMATION (AS PREVIOUSLY REPORTED (1))**

|                                                            | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Fiscal Year |
|------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|---------------|----------------|---------------|----------------|-------------|
|                                                            | 2013        | 2014        | 2015        | 2016        | 2017        | 2018          | 2018           | 2018          | 2018           | 2018        |
| (in millions)                                              |             |             |             |             |             |               |                |               |                |             |
| <b>Net Sales</b>                                           |             |             |             |             |             |               |                |               |                |             |
| Beer (2)                                                   | \$ 2,588.1  | \$ 2,835.6  | \$ 3,188.6  | \$ 3,622.6  | \$ 4,229.3  | \$ 1,242.3    | \$ 1,378.9     | \$ 1,040.1    | \$ 997.2       | \$ 4,658.5  |
| Wine and Spirits                                           |             |             |             |             |             |               |                |               |                |             |
| Wine                                                       | 2,495.8     | 2,554.2     | 2,523.4     | 2,591.4     | 2,739.3     | 605.0         | 610.7          | 666.6         | 677.2          | 2,559.5     |
| Spirits                                                    | 300.3       | 291.3       | 316.0       | 334.4       | 362.9       | 88.2          | 94.9           | 92.4          | 91.5           | 367.0       |
| Wine and Spirits                                           | 2,796.1     | 2,845.5     | 2,839.4     | 2,925.8     | 3,102.2     | 693.2         | 705.6          | 759.0         | 768.7          | 2,926.5     |
| Corporate Operations and Other                             | -           | -           | -           | -           | -           | -             | -              | -             | -              | -           |
| Consolidation and Eliminations (2)                         | (2,588.1)   | (813.4)     | -           | -           | -           | -             | -              | -             | -              | -           |
| Comparable Adjustments                                     | -           | -           | -           | -           | -           | -             | -              | -             | -              | -           |
| Consolidated Net Sales                                     | \$ 2,796.1  | \$ 4,867.7  | \$ 6,028.0  | \$ 6,548.4  | \$ 7,331.5  | \$ 1,935.5    | \$ 2,084.5     | \$ 1,799.1    | \$ 1,765.9     | \$ 7,585.0  |
| <b>Gross Profit</b>                                        |             |             |             |             |             |               |                |               |                |             |
| Beer (2)                                                   | \$ 755.4    | \$ 1,132.1  | \$ 1,465.8  | \$ 1,776.0  | \$ 2,151.3  | \$ 683.6      | \$ 747.0       | \$ 567.0      | \$ 531.7       | \$ 2,529.3  |
| Wine and Spirits                                           | 1,116.1     | 1,117.1     | 1,172.3     | 1,235.0     | 1,360.7     | 319.4         | 314.9          | 344.3         | 337.4          | 1,316.0     |
| Corporate Operations and Other                             | -           | -           | -           | -           | -           | -             | -              | -             | -              | -           |
| Consolidation and Eliminations (2)                         | (755.4)     | (241.5)     | -           | -           | -           | -             | -              | -             | -              | -           |
| Comparable Adjustments                                     | (7.8)       | (16.0)      | (59.5)      | (68.7)      | 17.4        | (7.7)         | 3.4            | (3.8)         | (20.0)         | (28.1)      |
| Consolidated Gross Profit                                  | \$ 1,108.3  | \$ 1,991.7  | \$ 2,578.6  | \$ 2,942.3  | \$ 3,529.4  | \$ 995.3      | \$ 1,065.3     | \$ 907.5      | \$ 849.1       | \$ 3,817.2  |
| <b>Operating Income</b>                                    |             |             |             |             |             |               |                |               |                |             |
| Beer (2) (A)                                               | \$ 448.0    | \$ 772.9    | \$ 1,017.8  | \$ 1,264.1  | \$ 1,534.4  | \$ 500.6      | \$ 566.2       | \$ 392.4      | \$ 379.1       | \$ 1,838.3  |
| Wine and Spirits (A)                                       | 650.2       | 637.8       | 674.3       | 727.0       | 800.8       | 205.6         | 185.1          | 199.0         | 211.0          | 800.7       |
| Corporate Operations and Other (A)                         | (93.5)      | (99.8)      | (109.1)     | (125.5)     | (139.9)     | (37.4)        | (41.5)         | (41.3)        | (45.6)         | (165.8)     |
| Consolidation and Eliminations (2) (A)                     | (448.0)     | (142.6)     | -           | -           | -           | -             | -              | -             | -              | -           |
| Comparable Adjustments                                     | (33.8)      | 1,269.4     | (82.8)      | (100.5)     | 204.1       | (100.7)       | 4.1            | (63.3)        | (28.8)         | (188.7)     |
| Consolidated Operating Income                              | \$ 522.9    | \$ 2,437.7  | \$ 1,500.2  | \$ 1,765.1  | \$ 2,399.4  | \$ 568.1      | \$ 713.9       | \$ 486.8      | \$ 515.7       | \$ 2,284.5  |
| <b>Income (Loss) from Unconsolidated Investments</b>       |             |             |             |             |             |               |                |               |                |             |
| Crown Imports (2) (B)                                      | \$ 221.1    | \$ 70.3     | \$ -        | \$ -        | \$ -        | \$ -          | \$ -           | \$ -          | \$ -           | \$ -        |
| Wine and Spirits (B)                                       | 13.0        | 17.6        | 21.5        | 26.6        | 29.2        | 0.2           | -              | 32.1          | 2.1            | 34.4        |
| Corporate Operations and Other (B)                         | -           | -           | -           | -           | (0.2)       | 0.2           | 0.2            | 0.1           | (0.3)          | 0.2         |
| Comparable Adjustments                                     | (1.0)       | (0.1)       | -           | 24.5        | (1.7)       | -             | -              | 216.9         | 235.7          | 452.6       |
| Consolidated Income (Loss) from Unconsolidated Investments | \$ 233.1    | \$ 87.8     | \$ 21.5     | \$ 51.1     | \$ 27.3     | \$ 0.4        | \$ 0.2         | \$ 249.1      | \$ 237.5       | \$ 487.2    |
| Comparable Earnings Before Interest and Taxes (A+B)        | \$ 790.8    | \$ 1,256.2  | \$ 1,604.5  | \$ 1,892.2  | \$ 2,224.3  | \$ 669.2      | \$ 710.0       | \$ 582.3      | \$ 546.3       | \$ 2,507.8  |

**BUSINESS SEGMENT INFORMATION (AS PREVIOUSLY REPORTED (1))**

|                                             | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Fiscal Year |
|---------------------------------------------|-------------|-------------|-------------|-------------|-------------|---------------|----------------|---------------|----------------|-------------|
|                                             | 2013        | 2014        | 2015        | 2016        | 2017        | 2018          | 2018           | 2018          | 2018           | 2018        |
| Year Over Year Growth in Net Sales:         |             |             |             |             |             |               |                |               |                |             |
| Beer (2)                                    | 5%          | 10%         | 12%         | 14%         | 17%         | 8%            | 13%            | 8%            | 12%            | 10%         |
| Wine and Spirits                            | 5%          | 2%          | (0%)        | 3%          | 6%          | (4%)          | (12%)          | (10%)         | 4%             | (6%)        |
| Consolidation and Eliminations (2)          | 5%          | (69%)       | (100%)      | 0%          | 0%          | 0%            | 0%             | 0%            | 0%             | 0%          |
| Consolidated Net Sales                      | 5%          | 74%         | 24%         | 9%          | 12%         | 3%            | 3%             | (1%)          | 8%             | 3%          |
| Year Over Year Growth in Gross Profit:      |             |             |             |             |             |               |                |               |                |             |
| Beer (2)                                    | 5%          | 50%         | 29%         | 21%         | 21%         | 19%           | 21%            | 14%           | 15%            | 18%         |
| Wine and Spirits                            | 5%          | 0%          | 5%          | 5%          | 10%         | 7%            | (11%)          | (11%)         | 5%             | (3%)        |
| Consolidation and Eliminations (2)          | 5%          | (68%)       | (100%)      | 0%          | 0%          | 0%            | 0%             | 0%            | 0%             | 0%          |
| Consolidated Gross Profit                   | 4%          | 80%         | 29%         | 14%         | 20%         | 13%           | 10%            | 2%            | 8%             | 8%          |
| Year Over Year Growth in Operating Income:  |             |             |             |             |             |               |                |               |                |             |
| Beer (2)                                    | 4%          | 73%         | 32%         | 24%         | 21%         | 22%           | 26%            | 17%           | 12%            | 20%         |
| Wine and Spirits                            | 5%          | (2%)        | 6%          | 8%          | 10%         | 22%           | (10%)          | (14%)         | 8%             | (0%)        |
| Corporate Operations and Other              | (14%)       | 7%          | 9%          | 15%         | 11%         | (31%)         | (15%)          | (18%)         | (14%)          | 19%         |
| Consolidation and Eliminations (2)          | 4%          | (68%)       | (100%)      | 0%          | 0%          | 0%            | 0%             | 0%            | 0%             | 0%          |
| Consolidated Operating Income               | 7%          | NM          | (38%)       | 18%         | 36%         | 3%            | 17%            | (9%)          | (27%)          | (5%)        |
| Gross Profit as a Percent of Net Sales:     |             |             |             |             |             |               |                |               |                |             |
| Beer (2)                                    | 29.2%       | 39.9%       | 46.0%       | 49.0%       | 50.9%       | 55.0%         | 54.2%          | 54.5%         | 53.3%          | 54.3%       |
| Wine and Spirits                            | 39.9%       | 39.3%       | 41.3%       | 42.2%       | 43.9%       | 46.1%         | 44.6%          | 45.4%         | 43.9%          | 45.0%       |
| Consolidation and Eliminations (2)          | 29.2%       | 29.7%       | 0.0%        | 0.0%        | 0.0%        | 0.0%          | 0.0%           | 0.0%          | 0.0%           | 0.0%        |
| Consolidated Gross Profit                   | 39.6%       | 40.9%       | 42.8%       | 44.9%       | 48.1%       | 51.4%         | 51.1%          | 50.4%         | 48.1%          | 50.3%       |
| Operating Income as a Percent of Net Sales: |             |             |             |             |             |               |                |               |                |             |
| Beer (2)                                    | 17.3%       | 27.3%       | 31.9%       | 34.9%       | 36.3%       | 40.3%         | 41.1%          | 37.7%         | 38.0%          | 39.5%       |
| Wine and Spirits                            | 23.3%       | 22.4%       | 23.7%       | 24.8%       | 25.8%       | 29.7%         | 26.2%          | 26.2%         | 27.4%          | 27.4%       |
| Corporate Operations and Other              | (1.7%)      | (1.8%)      | (1.8%)      | (1.9%)      | (1.9%)      | (1.9%)        | (2.0%)         | (2.3%)        | (2.6%)         | (2.2%)      |
| Consolidation and Eliminations (2)          | 17.3%       | 17.5%       | 0.0%        | 0.0%        | 0.0%        | 0.0%          | 0.0%           | 0.0%          | 0.0%           | 0.0%        |
| Consolidated Operating Income               | 18.7%       | 50.1%       | 24.9%       | 27.0%       | 32.7%       | 29.4%         | 34.2%          | 27.1%         | 29.2%          | 30.1%       |

(1) Effective March 1, 2018, we adopted the FASB amended guidance regarding the recognition of revenue from contracts with customers using the retrospective application method. Financial information for the historical annual and interim periods presented herein are as previously reported and have not been adjusted to reflect the adoption of this amended guidance

(2) Prior to the acquisition of our import beer business in June 2013, we had a 50% equity interest in Crown Imports, which was accounted for under the equity method of accounting. Additionally, prior to the acquisition, Crown Imports was a reportable segment.

NM = Not Meaningful

**REPORTED, ORGANIC AND CONSTANT CURRENCY NET SALES (1)**

(in millions)

| Fiscal Year 2019                  | First Quarter | First Quarter | Percent Change | Second Quarter | Second Quarter | Percent Change | Third Quarter | Third Quarter | Percent Change | Fourth Quarter | Fourth Quarter | Percent Change | Fiscal Year | Fiscal Year | Percent Change |
|-----------------------------------|---------------|---------------|----------------|----------------|----------------|----------------|---------------|---------------|----------------|----------------|----------------|----------------|-------------|-------------|----------------|
|                                   | 2019          | 2018          |                | 2019           | 2018           |                | 2019          | 2018          |                | 2019           | 2018           |                | 2019        | 2018        |                |
| <b>Consolidated Net Sales</b>     | \$ 2,047.1    | \$ 1,928.5    | 6%             | \$ 2,299.1     | \$ 2,087.9     | 10%            | \$ 1,972.6    | \$ 1,801.9    | 9%             | \$ 1,797.2     | \$ 1,762.0     | 2%             | \$ 8,116.0  | \$ 7,580.3  | 7%             |
| <b>Beer Net Sales</b>             | \$ 1,375.1    | \$ 1,239.2    | 11%            | \$ 1,527.1     | \$ 1,381.7     | 11%            | \$ 1,209.8    | \$ 1,042.5    | 16%            | \$ 1,090.1     | \$ 997.0       | 9%             | \$ 5,202.1  | \$ 4,660.4  | 12%            |
| <b>Wine and Spirits Net Sales</b> | \$ 672.0      | \$ 689.3      | (3%)           | \$ 772.0       | \$ 706.2       | 9%             | \$ 762.8      | \$ 759.4      | 0%             | \$ 707.1       | \$ 765.0       | (8%)           | \$ 2,913.9  | \$ 2,919.9  | (0%)           |

(1) Constant currency percent change is presented only for those comparative periods prior to the divestiture of the Canadian wine business. Constant currency percent change may not sum due to rounding as each item is computed independently.

Effective March 1, 2018, we adopted the FASB amended guidance regarding the recognition of revenue from contracts with customers using the retrospective application method. Accordingly, financial information for the interim and annual periods of fiscal 2018 presented in the above Fiscal Year 2019 analysis has been adjusted to reflect the adoption of this amended guidance. For the interim and annual periods presented below for the Fiscal Year 2018, Fiscal Year 2017, Fiscal Year 2016, Fiscal Year 2015 and Fiscal Year 2014 analyses, financial information has not been adjusted to reflect the adoption of this amended guidance as it is not deemed material.

| Fiscal Year 2018                            | First Quarter | First Quarter | Percent Change | Second Quarter | Second Quarter | Percent Change | Third Quarter | Third Quarter | Percent Change | Fourth Quarter | Fourth Quarter | Percent Change | Fiscal Year | Fiscal Year | Percent Change |
|---------------------------------------------|---------------|---------------|----------------|----------------|----------------|----------------|---------------|---------------|----------------|----------------|----------------|----------------|-------------|-------------|----------------|
|                                             | 2018          | 2017          |                | 2018           | 2017           |                | 2018          | 2017          |                | 2018           | 2017           |                | 2018        | 2017        |                |
| <b>Consolidated Net Sales</b>               | \$ 1,935.5    | \$ 1,871.8    | 3%             | \$ 2,084.5     | \$ 2,021.2     | 3%             | \$ 1,799.1    | \$ 1,810.5    | (1%)           | \$ 1,765.9     | \$ 1,628.0     | 8%             | \$ 7,585.0  | \$ 7,331.5  | 3%             |
| Less: Prisoner                              | (13.2)        | -             |                | -              | -              |                | -             | -             |                | -              | -              |                | (13.2)      | -           |                |
| Less: October Wine and Spirits Acquisitions | (13.7)        | -             |                | (13.6)         | -              |                | (9.9)         | -             |                | -              | -              |                | (37.2)      | -           |                |
| Less: Canadian Divestiture                  | -             | (89.6)        |                | -              | (100.1)        |                | -             | (98.9)        |                | -              | (22.6)         |                | -           | (311.2)     |                |
| <b>Consolidated Organic Net Sales</b>       | \$ 1,908.6    | \$ 1,782.2    | 7%             | \$ 2,070.9     | \$ 1,921.1     | 8%             | \$ 1,789.2    | \$ 1,711.6    | 5%             | \$ 1,765.9     | \$ 1,605.4     | 10%            | \$ 7,534.6  | \$ 7,020.3  | 7%             |
| <b>Beer Net Sales</b>                       | \$ 1,242.3    | \$ 1,151.0    | 8%             | \$ 1,378.9     | \$ 1,222.5     | 13%            | \$ 1,040.1    | \$ 964.6      | 8%             | \$ 997.2       | \$ 891.2       | 12%            | \$ 4,658.5  | \$ 4,229.3  | 10%            |
| <b>Wine and Spirits Net Sales</b>           | \$ 693.2      | \$ 720.8      | (4%)           | \$ 705.6       | \$ 798.7       | (12%)          | \$ 759.0      | \$ 845.9      | (10%)          | \$ 768.7       | \$ 736.8       | 4%             | \$ 2,926.5  | \$ 3,102.2  | (6%)           |
| Less: Prisoner                              | (13.2)        | -             |                | -              | -              |                | -             | -             |                | -              | -              |                | (13.2)      | -           |                |
| Less: October Wine and Spirits Acquisitions | (13.7)        | -             |                | (13.6)         | -              |                | (9.9)         | -             |                | -              | -              |                | (37.2)      | -           |                |
| Less: Canadian Divestiture                  | -             | (89.6)        |                | -              | (100.1)        |                | -             | (98.9)        |                | -              | (22.6)         |                | -           | (311.2)     |                |
| <b>Wine and Spirits Organic Net Sales</b>   | \$ 666.3      | \$ 631.2      | 6%             | \$ 692.0       | \$ 698.6       | (1%)           | \$ 749.1      | \$ 747.0      | 0%             | \$ 768.7       | \$ 714.2       | 8%             | \$ 2,876.1  | \$ 2,791.0  | 3%             |

| Fiscal Year 2017                            | First Quarter | First Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Second Quarter | Second Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Third Quarter | Third Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fourth Quarter | Fourth Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fiscal Year | Fiscal Year | Percent Change | Currency Impact | Constant Currency Percent Change(1) |
|---------------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|-------------|-------------|----------------|-----------------|-------------------------------------|
|                                             | 2017          | 2016          |                |                 |                                     | 2017           | 2016           |                |                 |                                     | 2017          | 2016          |                |                 |                                     | 2017           | 2016           |                |                 |                                     | 2017        | 2016        |                |                 |                                     |
| <b>Consolidated Net Sales</b>               | \$ 1,871.8    | \$ 1,631.3    | 15%            | 0%              | 15%                                 | \$ 2,021.2     | \$ 1,733.4     | 17%            | 0%              | 17%                                 | \$ 1,810.5    | \$ 1,640.5    | 10%            | 0%              | 10%                                 | \$ 1,628.0     | \$ 1,543.2     | 5%             | 0%              | 5%                                  | \$ 7,331.5  | \$ 6,548.4  | 12%            | 0%              | 12%                                 |
| Less: Meiomi                                | (35.3)        | -             |                |                 |                                     | (17.2)         | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (52.5)      | -           |                |                 |                                     |
| Less: Ballast Point                         | (42.4)        | -             |                |                 |                                     | (46.0)         | -              |                |                 |                                     | (31.8)        | -             |                |                 |                                     | (4.7)          | -              |                |                 |                                     | (124.9)     | -           |                |                 |                                     |
| Less: Prisoner                              | (4.9)         | -             |                |                 |                                     | (8.8)          | -              |                |                 |                                     | (20.1)        | -             |                |                 |                                     | (13.5)         | -              |                |                 |                                     | (47.3)      | -           |                |                 |                                     |
| Less: October Wine and Spirits Acquisitions | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (5.4)         | -             |                |                 |                                     | (18.8)         | -              |                |                 |                                     | (24.2)      | -           |                |                 |                                     |
| Less: Canadian Divestiture                  | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | (62.6)         |                |                 |                                     | -           | (62.6)      |                |                 |                                     |
| <b>Consolidated Organic Net Sales</b>       | \$ 1,789.2    | \$ 1,631.3    | 10%            | 0%              | 10%                                 | \$ 1,949.2     | \$ 1,733.4     | 12%            | 0%              | 13%                                 | \$ 1,753.2    | \$ 1,640.5    | 7%             | 0%              | 7%                                  | \$ 1,591.0     | \$ 1,480.6     | 7%             | 0%              | 7%                                  | \$ 7,082.6  | \$ 6,485.8  | 9%             | 0%              | 9%                                  |
| <b>Beer Net Sales</b>                       | \$ 1,151.0    | \$ 965.8      | 19%            | 0%              | 19%                                 | \$ 1,222.5     | \$ 1,019.5     | 20%            | 0%              | 20%                                 | \$ 964.6      | \$ 831.3      | 16%            | 0%              | 16%                                 | \$ 891.2       | \$ 806.0       | 11%            | 0%              | 11%                                 | \$ 4,229.3  | \$ 3,622.6  | 17%            | 0%              | 17%                                 |
| Less: Ballast Point                         | (42.4)        | -             |                |                 |                                     | (46.0)         | -              |                |                 |                                     | (31.8)        | -             |                |                 |                                     | (4.7)          | -              |                |                 |                                     | (124.9)     | -           |                |                 |                                     |
| <b>Beer Organic Net Sales</b>               | \$ 1,108.6    | \$ 965.8      | 15%            | 0%              | 15%                                 | \$ 1,176.5     | \$ 1,019.5     | 15%            | 0%              | 15%                                 | \$ 932.8      | \$ 831.3      | 12%            | 0%              | 12%                                 | \$ 886.5       | \$ 806.0       | 10%            | 0%              | 10%                                 | \$ 4,104.4  | \$ 3,622.6  | 13%            | 0%              | 13%                                 |
| <b>Wine and Spirits Net Sales</b>           | \$ 720.8      | \$ 665.5      | 8%             | (1%)            | 9%                                  | \$ 798.7       | \$ 713.9       | 12%            | 0%              | 12%                                 | \$ 845.9      | \$ 809.2      | 5%             | 0%              | 4%                                  | \$ 736.8       | \$ 737.2       | (0%)           | 0%              | 0%                                  | \$ 3,102.2  | \$ 2,925.8  | 6%             | 0%              | 6%                                  |
| Less: Meiomi                                | (35.3)        | -             |                |                 |                                     | (17.2)         | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (52.5)      | -           |                |                 |                                     |
| Less: Prisoner                              | (4.9)         | -             |                |                 |                                     | (8.8)          | -              |                |                 |                                     | (20.1)        | -             |                |                 |                                     | (13.5)         | -              |                |                 |                                     | (47.3)      | -           |                |                 |                                     |
| Less: October Wine and Spirits Acquisitions | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (5.4)         | -             |                |                 |                                     | (18.8)         | -              |                |                 |                                     | (24.2)      | -           |                |                 |                                     |
| Less: Canadian Divestiture                  | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | (62.6)         |                |                 |                                     | -           | (62.6)      |                |                 |                                     |
| <b>Wine and Spirits Organic Net Sales</b>   | \$ 680.6      | \$ 665.5      | 2%             | (1%)            | 3%                                  | \$ 772.7       | \$ 713.9       | 8%             | 0%              | 8%                                  | \$ 820.4      | \$ 809.2      | 1%             | 0%              | 1%                                  | \$ 704.5       | \$ 674.6       | 4%             | 0%              | 4%                                  | \$ 2,978.2  | \$ 2,863.2  | 4%             | 0%              | 4%                                  |

REPORTED, ORGANIC AND CONSTANT CURRENCY NET SALES (1)

| Fiscal Year 2016                          | First Quarter | First Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Second Quarter | Second Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Third Quarter | Third Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fourth Quarter | Fourth Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fiscal Year | Fiscal Year | Percent Change | Currency Impact | Constant Currency Percent Change(1) |
|-------------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|-------------|-------------|----------------|-----------------|-------------------------------------|
|                                           | 2016          | 2015          |                |                 |                                     | 2016           | 2015           |                |                 |                                     | 2016          | 2015          |                |                 |                                     | 2016           | 2015           |                |                 |                                     | 2016        | 2015        |                |                 |                                     |
| <b>Consolidated Net Sales</b>             | \$ 1,631.3    | \$ 1,526.0    | 7%             | (1%)            | 8%                                  | \$ 1,733.4     | \$ 1,604.1     | 8%             | -2%             | 10%                                 | \$ 1,640.5    | \$ 1,541.7    | 6%             | (2%)            | 8%                                  | \$ 1,543.2     | \$ 1,356.2     | 14%            | -1%             | 15%                                 | \$ 6,548.4  | \$ 6,028.0  | 9%             | (1%)            | 10%                                 |
| Less: Meomi                               | -             | -             |                |                 |                                     | (3.8)          | -              |                |                 |                                     | (34.7)        | -             |                |                 |                                     | (35.3)         | -              |                |                 |                                     | (73.8)      | -           |                |                 |                                     |
| Less: Ballast Point                       | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | -             | -             |                |                 |                                     | (27.2)         | -              |                |                 |                                     | (27.2)      | -           |                |                 |                                     |
| <b>Consolidated Organic Net Sales</b>     | \$ 1,631.3    | \$ 1,526.0    | 7%             | (1%)            | 8%                                  | \$ 1,729.6     | \$ 1,604.1     | 8%             | (2%)            | 9%                                  | \$ 1,605.8    | \$ 1,541.7    | 4%             | (2%)            | 6%                                  | \$ 1,480.7     | \$ 1,356.2     | 9%             | (1%)            | 10%                                 | \$ 6,447.4  | \$ 6,028.0  | 7%             | (1%)            | 8%                                  |
| <b>Beer Net Sales</b>                     | \$ 965.8      | \$ 867.7      | 11%            | 0%              | 11%                                 | \$ 1,019.5     | \$ 891.8       | 14%            | 0%              | 14%                                 | \$ 831.3      | \$ 768.1      | 8%             | 0%              | 8%                                  | \$ 806.0       | \$ 661.0       | 22%            | 0%              | 22%                                 | \$ 3,622.6  | \$ 3,188.6  | 14%            | 0%              | 14%                                 |
| Less: Ballast Point                       | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | -             | -             |                |                 |                                     | (27.2)         | -              |                |                 |                                     | (27.2)      | -           |                |                 |                                     |
| <b>Beer Organic Net Sales</b>             | \$ 965.8      | \$ 867.7      | 11%            | 0%              | 11%                                 | \$ 1,019.5     | \$ 891.8       | 14%            | 0%              | 14%                                 | \$ 831.3      | \$ 768.1      | 8%             | 0%              | 8%                                  | \$ 778.8       | \$ 661.0       | 18%            | 0%              | 18%                                 | \$ 3,595.4  | \$ 3,188.6  | 13%            | 0%              | 13%                                 |
| <b>Wine and Spirits Net Sales</b>         | \$ 665.5      | \$ 658.3      | 1%             | (3%)            | 4%                                  | \$ 713.9       | \$ 715.8       | (0%)           | (3%)            | 3%                                  | \$ 809.2      | \$ 773.4      | 5%             | (3%)            | 8%                                  | \$ 737.2       | \$ 691.9       | 7%             | (2%)            | 9%                                  | \$ 2,925.8  | \$ 2,839.4  | 3%             | (3%)            | 6%                                  |
| Less: Meomi                               | -             | -             |                |                 |                                     | (3.8)          | -              |                |                 |                                     | (34.7)        | -             |                |                 |                                     | (35.3)         | -              |                |                 |                                     | (73.8)      | -           |                |                 |                                     |
| <b>Wine and Spirits Organic Net Sales</b> | \$ 665.5      | \$ 658.3      | 1%             | (3%)            | 4%                                  | \$ 710.1       | \$ 715.8       | (1%)           | (3%)            | 3%                                  | \$ 774.5      | \$ 773.4      | 0%             | (3%)            | 3%                                  | \$ 701.9       | \$ 691.9       | 1%             | (2%)            | 4%                                  | \$ 2,852.0  | \$ 2,839.4  | 0%             | (3%)            | 3%                                  |

  

| Fiscal Year 2015                      | First Quarter | First Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Second Quarter | Second Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Third Quarter | Third Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fourth Quarter | Fourth Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fiscal Year | Fiscal Year | Percent Change | Currency Impact | Constant Currency Percent Change(1) |
|---------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|-------------|-------------|----------------|-----------------|-------------------------------------|
|                                       | 2015          | 2014          |                |                 |                                     | 2015           | 2014           |                |                 |                                     | 2015          | 2014          |                |                 |                                     | 2015           | 2014           |                |                 |                                     | 2015        | 2014        |                |                 |                                     |
| <b>Consolidated Net Sales</b>         | \$ 1,526.0    | \$ 673.4      | 127%           | (1%)            | 128%                                | \$ 1,604.1     | \$ 1,459.8     | 10%            | 0%              | 10%                                 | \$ 1,541.7    | \$ 1,443.3    | 7%             | (1%)            | 7%                                  | \$ 1,356.2     | \$ 1,291.2     | 5%             | -1%             | 6%                                  | \$ 6,028.0  | \$ 4,867.7  | 24%            | (1%)            | 25%                                 |
| Less: Beer Business Acquisition       | (867.7)       | -             |                |                 |                                     | (73.4)         | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (941.1)     | -           |                |                 |                                     |
| <b>Consolidated Organic Net Sales</b> | \$ 658.3      | \$ 673.4      | (2%)           | (1%)            | (1%)                                | \$ 1,530.7     | \$ 1,459.8     | 5%             | 0%              | 5%                                  | \$ 1,541.7    | \$ 1,443.3    | 7%             | (1%)            | 7%                                  | \$ 1,356.2     | \$ 1,291.2     | 5%             | (1%)            | 6%                                  | \$ 5,086.9  | \$ 4,867.7  | 5%             | (1%)            | 5%                                  |
| <b>Beer Net Sales</b>                 | \$ 867.7      | \$ -          | NM             | 0%              | NM                                  | \$ 888.3       | \$ 762.8       | 16%            | 0%              | 16%                                 | \$ 768.3      | \$ 661.6      | 16%            | 0%              | 16%                                 | \$ 664.3       | \$ 597.8       | 11%            | 0%              | 11%                                 | \$ 3,188.6  | \$ 2,022.2  | 58%            | 0%              | 58%                                 |
| Less: Beer Business Acquisition       | (867.7)       | -             |                |                 |                                     | (73.4)         | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (941.1)     | -           |                |                 |                                     |
| <b>Beer Organic Net Sales</b>         | \$ -          | \$ -          | NM             | 0%              | NM                                  | \$ 814.9       | \$ 762.8       | 7%             | 0%              | 7%                                  | \$ 768.3      | \$ 661.6      | 16%            | 0%              | 16%                                 | \$ 664.3       | \$ 597.8       | 11%            | 0%              | 11%                                 | \$ 2,247.5  | \$ 2,022.2  | 11%            | 0%              | 11%                                 |
| <b>Wine and Spirits Net Sales</b>     | \$ 658.3      | \$ 673.4      | (2%)           | (1%)            | (1%)                                | \$ 715.8       | \$ 697.0       | 3%             | (1%)            | 3%                                  | \$ 773.4      | \$ 781.7      | (1%)           | (1%)            | 0%                                  | \$ 691.9       | \$ 693.4       | (0%)           | (2%)            | 2%                                  | \$ 2,839.4  | \$ 2,845.5  | (0%)           | (1%)            | 1%                                  |

  

| Fiscal Year 2014                          | First Quarter | First Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Second Quarter | Second Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Third Quarter | Third Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fourth Quarter | Fourth Quarter | Percent Change | Currency Impact | Constant Currency Percent Change(1) | Fiscal Year | Fiscal Year | Percent Change | Currency Impact | Constant Currency Percent Change(1) |
|-------------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|---------------|---------------|----------------|-----------------|-------------------------------------|----------------|----------------|----------------|-----------------|-------------------------------------|-------------|-------------|----------------|-----------------|-------------------------------------|
|                                           | 2014          | 2013          |                |                 |                                     | 2014           | 2013           |                |                 |                                     | 2014          | 2013          |                |                 |                                     | 2014           | 2013           |                |                 |                                     | 2014        | 2013        |                |                 |                                     |
| <b>Consolidated Net Sales</b>             | \$ 673.4      | \$ 634.8      | 6%             | 0%              | 6%                                  | \$ 1,459.8     | \$ 698.5       | 109%           | 0%              | 109%                                | \$ 1,443.3    | \$ 766.9      | 88%            | (1%)            | 89%                                 | \$ 1,291.2     | \$ 695.9       | 86%            | -1%             | 87%                                 | \$ 4,867.7  | \$ 2,796.1  | 74%            | (1%)            | 75%                                 |
| Less: Mark West                           | (14.3)        | -             |                |                 |                                     | (4.3)          | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (18.6)      | -           |                |                 |                                     |
| Less: Beer Business Acquisition           | -             | -             |                |                 |                                     | (762.8)        | -              |                |                 |                                     | (661.6)       | -             |                |                 |                                     | (597.8)        | -              |                |                 |                                     | (2,022.2)   | -           |                |                 |                                     |
| <b>Consolidated Organic Net Sales</b>     | \$ 659.1      | \$ 634.8      | 4%             | 0%              | 4%                                  | \$ 692.7       | \$ 698.5       | (1%)           | 0%              | (1%)                                | \$ 781.7      | \$ 766.9      | 2%             | (1%)            | 3%                                  | \$ 693.4       | \$ 695.9       | (0%)           | (1%)            | 1%                                  | \$ 2,826.9  | \$ 2,796.1  | 1%             | (1%)            | 2%                                  |
| <b>Wine and Spirits Net Sales</b>         | \$ 673.4      | \$ 634.8      | 6%             | 0%              | 6%                                  | \$ 697.0       | \$ 698.5       | (0%)           | 0%              | 0%                                  | \$ 781.7      | \$ 766.9      | 2%             | (1%)            | 3%                                  | \$ 693.4       | \$ 695.9       | (0%)           | (1%)            | 1%                                  | \$ 2,845.5  | \$ 2,796.1  | 2%             | (1%)            | 2%                                  |
| Less: Mark West                           | (14.3)        | -             |                |                 |                                     | (4.3)          | -              |                |                 |                                     | -             | -             |                |                 |                                     | -              | -              |                |                 |                                     | (18.6)      | -           |                |                 |                                     |
| <b>Wine and Spirits Organic Net Sales</b> | \$ 659.1      | \$ 634.8      | 4%             | 0%              | 4%                                  | \$ 692.7       | \$ 698.5       | (1%)           | 0%              | (1%)                                | \$ 781.7      | \$ 766.9      | 2%             | (1%)            | 3%                                  | \$ 693.4       | \$ 695.9       | (0%)           | (1%)            | 1%                                  | \$ 2,826.9  | \$ 2,796.1  | 1%             | (1%)            | 2%                                  |

**SHIPMENT AND DEPLETION INFORMATION**

| <b>Fiscal Year 2019</b>                                                                                                                                                                                                                                                                                                                                        | <b>First Quarter<br/>2019</b> | <b>First Quarter<br/>2018</b> | <b>Percent<br/>Change</b> | <b>Second Quarter<br/>2019</b> | <b>Second Quarter<br/>2018</b> | <b>Percent<br/>Change</b> | <b>Third Quarter<br/>2019</b> | <b>Third Quarter<br/>2018</b> | <b>Percent<br/>Change</b> | <b>Fourth Quarter<br/>2019</b> | <b>Fourth Quarter<br/>2018</b> | <b>Percent<br/>Change</b> | <b>Fiscal Year<br/>2019</b> | <b>Fiscal Year<br/>2018</b> | <b>Percent<br/>Change</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------------------|---------------------------|--------------------------------|--------------------------------|---------------------------|-------------------------------|-------------------------------|---------------------------|--------------------------------|--------------------------------|---------------------------|-----------------------------|-----------------------------|---------------------------|
| <b>BEER</b>                                                                                                                                                                                                                                                                                                                                                    |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| (in millions, branded product, 24-pack, 12-ounce case equivalents)                                                                                                                                                                                                                                                                                             |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| Shipment volume                                                                                                                                                                                                                                                                                                                                                | 77.9                          | 71.7                          | 8.6%                      | 87.3                           | 80.3                           | 8.7%                      | 68.0                          | 59.6                          | 14.1%                     | 60.9                           | 56.4                           | 8.0%                      | 294.1                       | 268.0                       | 9.7%                      |
| Depletion volume                                                                                                                                                                                                                                                                                                                                               |                               |                               | 8.9%                      |                                |                                | 10.1%                     |                               |                               | 7.8%                      |                                |                                | 8.1%                      |                             |                             | 8.8%                      |
| <b>WINE AND SPIRITS</b>                                                                                                                                                                                                                                                                                                                                        |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| (in millions, branded product, 9-liter case equivalents)                                                                                                                                                                                                                                                                                                       |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| Shipment volume                                                                                                                                                                                                                                                                                                                                                | 13.5                          | 13.9                          | (2.9%)                    | 16.0                           | 14.7                           | 8.8%                      | 14.8                          | 14.8                          | 0.0%                      | 14.2                           | 15.6                           | (9.0%)                    | 58.5                        | 59.0                        | (0.8%)                    |
| U.S. Domestic shipment volume                                                                                                                                                                                                                                                                                                                                  | 12.5                          | 12.9                          | (3.1%)                    | 14.8                           | 13.6                           | 8.8%                      | 13.8                          | 13.6                          | 1.5%                      | 13.3                           | 14.6                           | (8.9%)                    | 54.4                        | 54.7                        | (0.5%)                    |
| U.S. Domestic Focus Brands shipment volume (1)                                                                                                                                                                                                                                                                                                                 | 7.8                           | 7.7                           | 1.3%                      | 9.4                            | 8.3                            | 13.3%                     | 8.3                           | 8.3                           | 0.0%                      | 8.4                            | 8.8                            | (4.5%)                    | 33.9                        | 33.1                        | 2.4%                      |
| U.S. Domestic depletion volume                                                                                                                                                                                                                                                                                                                                 |                               |                               | (3.6%)                    |                                |                                | 0.2%                      |                               |                               | (3.2%)                    |                                |                                | (4.0%)                    |                             |                             | (2.6%)                    |
| U.S. Domestic Focus Brands depletion volume (1)                                                                                                                                                                                                                                                                                                                |                               |                               | 0.4%                      |                                |                                | 2.3%                      |                               |                               | 0.3%                      |                                |                                | (0.6%)                    |                             |                             | 0.6%                      |
| (1) U.S. Domestic Focus Brands include the following brands and/or portfolios of brands: 7 Moons, Black Box, Casa Noble, Clos du Bois, Franciscan, High West, Kim Crawford, Mark West, Meiomi, Mount Veeder, Nobilo, Ravage, Robert Mondavi, Ruffino, Schrader, Simi, SVEDKA Vodka, The Dreaming Tree and the Charles Smith and Prisoner portfolios of brands. |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| <b>Fiscal Year 2018</b>                                                                                                                                                                                                                                                                                                                                        | <b>First Quarter<br/>2018</b> | <b>First Quarter<br/>2017</b> | <b>Percent<br/>Change</b> | <b>Second Quarter<br/>2018</b> | <b>Second Quarter<br/>2017</b> | <b>Percent<br/>Change</b> | <b>Third Quarter<br/>2018</b> | <b>Third Quarter<br/>2017</b> | <b>Percent<br/>Change</b> | <b>Fourth Quarter<br/>2018</b> | <b>Fourth Quarter<br/>2017</b> | <b>Percent<br/>Change</b> | <b>Fiscal Year<br/>2018</b> | <b>Fiscal Year<br/>2017</b> | <b>Percent<br/>Change</b> |
| <b>BEER</b>                                                                                                                                                                                                                                                                                                                                                    |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| (in millions, branded product, 24-pack, 12-ounce case equivalents)                                                                                                                                                                                                                                                                                             |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| Shipment volume                                                                                                                                                                                                                                                                                                                                                | 71.7                          | 67.0                          | 7.0%                      | 80.3                           | 71.9                           | 11.7%                     | 59.6                          | 56.3                          | 5.9%                      | 56.4                           | 51.2                           | 10.2%                     | 268.0                       | 246.4                       | 8.8%                      |
| Depletion volume                                                                                                                                                                                                                                                                                                                                               |                               |                               | 11.6%                     |                                |                                | 8.1%                      |                               |                               | 9.1%                      |                                |                                | 11.0%                     |                             |                             | 9.8%                      |
| <b>WINE AND SPIRITS</b>                                                                                                                                                                                                                                                                                                                                        |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| (in millions, branded product, 9-liter case equivalents)                                                                                                                                                                                                                                                                                                       |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |
| Shipment volume                                                                                                                                                                                                                                                                                                                                                | 13.9                          | 16.4                          | (15.2%)                   | 14.7                           | 18.2                           | (19.2%)                   | 14.8                          | 18.3                          | (19.1%)                   | 15.6                           | 16.3                           | (4.3%)                    | 59.0                        | 69.2                        | (14.7%)                   |
| Organic shipment volume                                                                                                                                                                                                                                                                                                                                        | 13.7                          | 13.6                          | 0.7%                      | 14.6                           | 14.8                           | (1.4%)                    | 14.7                          | 15.2                          | (3.3%)                    | 15.6                           | 15.7                           | (0.6%)                    | 58.6                        | 59.3                        | (1.2%)                    |
| U.S. Domestic shipment volume                                                                                                                                                                                                                                                                                                                                  | 12.9                          | 12.4                          | 4.0%                      | 13.6                           | 14.2                           | (4.2%)                    | 13.6                          | 14.0                          | (2.9%)                    | 14.6                           | 14.4                           | 1.4%                      | 54.7                        | 55.0                        | (0.5%)                    |
| U.S. Domestic organic shipment volume                                                                                                                                                                                                                                                                                                                          | 12.8                          | 12.4                          | 3.2%                      | 13.5                           | 14.2                           | (4.9%)                    | 13.5                          | 14.0                          | (3.6%)                    | 14.6                           | 14.4                           | 1.4%                      | 54.4                        | 55.0                        | (1.1%)                    |
| U.S. Domestic Focus Brands shipment volume (2)                                                                                                                                                                                                                                                                                                                 | 7.8                           | 7.1                           | 9.9%                      | 8.4                            | 8.2                            | 2.4%                      | 8.5                           | 8.1                           | 4.9%                      | 8.9                            | 8.4                            | 6.0%                      | 33.6                        | 31.8                        | 5.7%                      |
| U.S. Domestic organic Focus Brands shipment volume (2)                                                                                                                                                                                                                                                                                                         | 7.7                           | 7.1                           | 8.5%                      | 8.3                            | 8.2                            | 1.2%                      | 8.5                           | 8.1                           | 4.9%                      | 8.9                            | 8.4                            | 6.0%                      | 33.4                        | 31.8                        | 5.0%                      |
| U.S. Domestic depletion volume                                                                                                                                                                                                                                                                                                                                 |                               |                               | (1.1%)                    |                                |                                | 5.0%                      |                               |                               | (2.5%)                    |                                |                                | 2.1%                      |                             |                             | 0.9%                      |
| U.S. Domestic Focus Brands depletion volume (2)                                                                                                                                                                                                                                                                                                                |                               |                               | 3.6%                      |                                |                                | 12.3%                     |                               |                               | 2.6%                      |                                |                                | 7.1%                      |                             |                             | 6.6%                      |
| (2) U.S. Domestic Focus Brands include the following brands: 7 Moons, Black Box, Casa Noble, Clos du Bois, Estancia, Franciscan, High West, Kim Crawford, Kung Fu Girl, Mark West, Meiomi, Mount Veeder, Nobilo, Ravage, Robert Mondavi, Ruffino, Simi, SVEDKA Vodka, The Dreaming Tree, The Prisoner and The Velvet Devil.                                    |                               |                               |                           |                                |                                |                           |                               |                               |                           |                                |                                |                           |                             |                             |                           |



**SHIPMENT AND DEPLETION INFORMATION**

| <b>Fiscal Year 2017</b>                                            | First Quarter<br>2017 | First Quarter<br>2016 | Percent<br>Change | Second Quarter<br>2017 | Second Quarter<br>2016 | Percent<br>Change | Third Quarter<br>2017 | Third Quarter<br>2016 | Percent<br>Change | Fourth Quarter<br>2017 | Fourth Quarter<br>2016 | Percent<br>Change | Fiscal Year<br>2017 | Fiscal Year<br>2016 | Percent<br>Change |
|--------------------------------------------------------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|---------------------|---------------------|-------------------|
| <b>BEER</b>                                                        |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| (in millions, branded product, 24-pack, 12-ounce case equivalents) |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| Shipment volume                                                    | 67.0                  | 58.6                  | 14.3%             | 71.9                   | 62.2                   | 15.6%             | 56.3                  | 50.2                  | 12.2%             | 51.2                   | 47.0                   | 8.9%              | 246.4               | 218.0               | 13.0%             |
| Organic shipment volume                                            | 65.6                  | 58.6                  | 11.9%             | 70.3                   | 62.2                   | 13.0%             | 55.3                  | 50.2                  | 10.2%             | 51.1                   | 47.0                   | 8.7%              | 242.3               | 218.0               | 11.1%             |
| Depletion volume                                                   |                       |                       | 9.7%              |                        |                        | 13.9%             |                       |                       | 10.7%             |                        |                        | 6.2%              |                     |                     | 10.4%             |
| <b>WINE AND SPIRITS</b>                                            |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| (in millions, branded product, 9-liter case equivalents)           |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| Shipment volume                                                    | 16.4                  | 15.7                  | 4.5%              | 18.2                   | 17.0                   | 7.1%              | 18.3                  | 18.4                  | (0.5%)            | 16.3                   | 17.1                   | (4.7%)            | 69.2                | 68.2                | 1.5%              |
| Organic shipment volume                                            | 16.1                  | 15.7                  | 2.5%              | 18.0                   | 17.0                   | 5.9%              | 18.2                  | 18.4                  | (1.1%)            | 16.1                   | 15.1                   | 6.6%              | 68.4                | 66.2                | 3.3%              |
| U.S. Domestic shipment volume                                      | 12.4                  | 11.7                  | 6.0%              | 14.2                   | 12.8                   | 10.9%             | 14.0                  | 14.1                  | (0.7%)            | 14.4                   | 13.3                   | 8.3%              | 55.0                | 51.9                | 6.0%              |
| U.S. Domestic organic shipment volume                              | 12.1                  | 11.7                  | 3.4%              | 14.0                   | 12.8                   | 9.4%              | 13.9                  | 14.1                  | (1.4%)            | 14.2                   | 13.3                   | 6.8%              | 54.2                | 51.9                | 4.4%              |
| U.S. Domestic Focus Brands shipment volume (3)                     | 7.1                   | 6.3                   | 12.7%             | 8.2                    | 6.9                    | 18.8%             | 8.1                   | 7.6                   | 6.6%              | 8.6                    | 7.6                    | 13.2%             | 32.0                | 28.4                | 12.7%             |
| U.S. Domestic organic Focus Brands shipment volume (3)             | 6.8                   | 6.3                   | 7.9%              | 8.0                    | 6.9                    | 15.9%             | 8.1                   | 7.6                   | 6.6%              | 8.5                    | 7.6                    | 11.8%             | 31.4                | 28.4                | 10.6%             |
| U.S. Domestic depletion volume                                     |                       |                       | 5.0%              |                        |                        | 3.3%              |                       |                       | 3.4%              |                        |                        | 0.5%              |                     |                     | 2.9%              |
| U.S. Domestic Focus Brands depletion volume (3)                    |                       |                       | 11.9%             |                        |                        | 8.7%              |                       |                       | 8.8%              |                        |                        | 6.9%              |                     |                     | 8.9%              |

(3) U.S. Domestic Focus Brands include the following brands: Black Box, Clos du Bois, Estancia, Franciscan Estate, Inniskillin, Kim Crawford, Mark West, Meiomi, Mount Veeder, Nobilo, Robert Mondavi, Ruffino, Saved, Simi, SVEDKA Vodka, The Dreaming Tree, The Prisoner Brands and Wild Horse.

| <b>Fiscal Year 2016</b>                                            | First Quarter<br>2016 | First Quarter<br>2015 | Percent<br>Change | Second Quarter<br>2016 | Second Quarter<br>2015 | Percent<br>Change | Third Quarter<br>2016 | Third Quarter<br>2015 | Percent<br>Change | Fourth Quarter<br>2016 | Fourth Quarter<br>2015 | Percent<br>Change | Fiscal Year<br>2016 | Fiscal Year<br>2015 | Percent<br>Change |
|--------------------------------------------------------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|---------------------|---------------------|-------------------|
| <b>BEER</b>                                                        |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| (in millions, branded product, 24-pack, 12-ounce case equivalents) |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| Shipment volume                                                    | 58.6                  | 53.3                  | 9.9%              | 62.2                   | 55.0                   | 13.1%             | 50.2                  | 46.9                  | 7.0%              | 47.0                   | 40.6                   | 15.8%             | 218.0               | 195.8               | 11.3%             |
| Organic shipment volume                                            | 58.6                  | 53.3                  | 9.9%              | 62.2                   | 55.0                   | 13.1%             | 50.2                  | 46.9                  | 7.0%              | 46.1                   | 40.6                   | 13.5%             | 217.1               | 195.8               | 10.9%             |
| Depletion volume                                                   |                       |                       | 10.4%             |                        |                        | 10.3%             |                       |                       | 16.2%             |                        |                        | 13.7%             |                     |                     | 12.3%             |
| <b>WINE AND SPIRITS</b>                                            |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| (in millions, branded product, 9-liter case equivalents)           |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |
| Shipment volume                                                    | 15.7                  | 15.1                  | 4.0%              | 17.0                   | 16.8                   | 1.2%              | 18.4                  | 18.0                  | 2.2%              | 17.1                   | 16.1                   | 6.2%              | 68.2                | 66.0                | 3.3%              |
| Organic shipment volume                                            | 15.7                  | 15.1                  | 4.0%              | 17.0                   | 16.8                   | 1.2%              | 18.1                  | 18.0                  | 0.6%              | 16.8                   | 16.1                   | 4.3%              | 67.6                | 66.0                | 2.4%              |
| U.S. Domestic shipment volume                                      | 11.7                  | 11.4                  | 2.6%              | 12.8                   | 12.6                   | 1.6%              | 14.1                  | 13.7                  | 2.9%              | 13.3                   | 12.8                   | 3.9%              | 51.9                | 50.5                | 2.8%              |
| U.S. Domestic organic shipment volume                              | 11.7                  | 11.4                  | 2.6%              | 12.8                   | 12.6                   | 1.6%              | 13.8                  | 13.7                  | 0.7%              | 13.0                   | 12.8                   | 1.6%              | 51.3                | 50.5                | 1.6%              |
| U.S. Domestic Focus Brands shipment volume (4)                     | 6.2                   | 5.9                   | 5.1%              | 6.7                    | 6.3                    | 6.3%              | 7.4                   | 7.1                   | 4.2%              | 7.5                    | 6.3                    | 19.0%             | 27.8                | 25.6                | 8.6%              |
| U.S. Domestic organic Focus Brands shipment volume (4)             | 6.2                   | 5.9                   | 5.1%              | 6.7                    | 6.3                    | 6.3%              | 7.1                   | 7.1                   | 0.0%              | 7.2                    | 6.3                    | 14.3%             | 27.2                | 25.6                | 6.3%              |
| U.S. Domestic depletion volume                                     |                       |                       | 3.5%              |                        |                        | 1.3%              |                       |                       | (0.1%)            |                        |                        | 0.2%              |                     |                     | 1.1%              |
| U.S. Domestic Focus Brands depletion volume (4)                    |                       |                       | 6.7%              |                        |                        | 6.3%              |                       |                       | 4.0%              |                        |                        | 3.5%              |                     |                     | 5.0%              |

(4) U.S. Domestic Focus Brands include the following brands: Black Box, Clos du Bois, Estancia, Franciscan Estate, Inniskillin, Kim Crawford, Mark West, Meiomi, Mount Veeder, Robert Mondavi, Ruffino, Saved, Simi, SVEDKA Vodka, The Dreaming Tree and Wild Horse.

**SHIPMENT AND DEPLETION INFORMATION**

| <b>Fiscal Year 2015</b>                                            | First Quarter<br>2015 | First Quarter<br>2014 | Percent<br>Change | Second Quarter<br>2015 | Second Quarter<br>2014 | Percent<br>Change | Third Quarter<br>2015 | Third Quarter<br>2014 | Percent<br>Change | Fourth Quarter<br>2015 | Fourth Quarter<br>2014 | Percent<br>Change | Fiscal Year<br>2015 | Fiscal Year<br>2014 | Percent<br>Change |  |
|--------------------------------------------------------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|---------------------|---------------------|-------------------|--|
| <b>BEER</b>                                                        |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |  |
| (in millions, branded product, 24-pack, 12-ounce case equivalents) |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |  |
| Shipment volume                                                    | 53.3                  | 48.1                  | 10.8%             | 55.0                   | 51.5                   | 6.8%              | 46.9                  | 41.1                  | 14.1%             | 40.6                   | 36.7                   | 10.6%             | 195.8               | 177.4               | 10.4%             |  |
| Depletion volume                                                   |                       |                       | 8.0%              |                        |                        | 8.0%              |                       |                       | 8.0%              |                        |                        | 9.3%              |                     |                     | 8.3%              |  |
| <b>WINE AND SPIRITS</b>                                            |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |  |
| (in millions, branded product, 9-liter case equivalents)           |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |  |
| Shipment volume                                                    | 15.1                  | 15.7                  | (3.8%)            | 16.8                   | 16.6                   | 1.2%              | 18.0                  | 17.7                  | 1.7%              | 16.1                   | 16.8                   | (4.2%)            | 66.0                | 66.8                | (1.2%)            |  |
| U.S. Domestic shipment volume                                      | 11.4                  | 11.9                  | (4.2%)            | 12.6                   | 12.5                   | 0.8%              | 13.7                  | 13.7                  | 0.0%              | 12.8                   | 13.2                   | (3.0%)            | 50.5                | 51.3                | (1.6%)            |  |
| U.S. Domestic Focus Brands shipment volume (5)                     | 8.1                   | 8.2                   | (1.2%)            | 8.6                    | 8.9                    | (3.4%)            | 9.8                   | 9.6                   | 2.1%              | 8.7                    | 9.2                    | (5.4%)            | 35.2                | 35.9                | (1.9%)            |  |
| U.S. Domestic depletion volume                                     |                       |                       | (1.8%)            |                        |                        | 2.4%              |                       |                       | 0.0%              |                        |                        | (0.6%)            |                     |                     | (0.1%)            |  |
| U.S. Domestic Focus Brands depletion volume (5)                    |                       |                       | (1.3%)            |                        |                        | 2.7%              |                       |                       | 0.0%              |                        |                        | 0.0%              |                     |                     | 0.3%              |  |

(5) U.S. Domestic Focus Brands include the following brands: Arbor Mist, Blackstone, Black Box, Black Velvet Canadian Whisky, Clos du Bois, Estancia, Franciscan Estate, Inniskillin, Kim Crawford, Mark West, Mount Veeder, Nobilo, Ravenswood, Rex Goliath, Robert Mondavi, Ruffino, Simi, SVEDKA Vodka, Toasted Head and Wild Horse.

| <b>Fiscal Year 2014</b>                                  | First Quarter<br>2014 | First Quarter<br>2013 | Percent<br>Change | Second Quarter<br>2014 | Second Quarter<br>2013 | Percent<br>Change | Third Quarter<br>2014 | Third Quarter<br>2013 | Percent<br>Change | Fourth Quarter<br>2014 | Fourth Quarter<br>2013 | Percent<br>Change | Fiscal Year<br>2014 | Fiscal Year<br>2013 | Percent<br>Change |  |
|----------------------------------------------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|-----------------------|-----------------------|-------------------|------------------------|------------------------|-------------------|---------------------|---------------------|-------------------|--|
| <b>WINE AND SPIRITS</b>                                  |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |  |
| (in millions, branded product, 9-liter case equivalents) |                       |                       |                   |                        |                        |                   |                       |                       |                   |                        |                        |                   |                     |                     |                   |  |
| Shipment volume                                          | 15.7                  | 14.8                  | 6.1%              | 16.6                   | 16.3                   | 1.8%              | 17.7                  | 17.0                  | 4.1%              | 16.8                   | 16.1                   | 4.3%              | 66.8                | 64.2                | 4.0%              |  |
| Organic shipment volume                                  | 15.5                  | 14.8                  | 4.7%              | 16.5                   | 16.3                   | 1.2%              | 17.7                  | 17.0                  | 4.1%              | 16.8                   | 16.1                   | 4.3%              | 66.5                | 64.2                | 3.6%              |  |
| U.S. Domestic shipment volume                            | 11.9                  | 11.2                  | 6.3%              | 12.5                   | 12.5                   | 0.0%              | 13.7                  | 13.0                  | 5.4%              | 13.2                   | 12.6                   | 4.8%              | 51.3                | 49.3                | 4.1%              |  |
| U.S. Domestic organic shipment volume                    | 11.7                  | 11.2                  | 4.5%              | 12.5                   | 12.5                   | 0.0%              | 13.7                  | 13.0                  | 5.4%              | 13.2                   | 12.6                   | 4.8%              | 51.0                | 49.3                | 3.4%              |  |
| U.S. Domestic Focus Brands shipment volume (6)           | 8.2                   | 7.6                   | 7.9%              | 8.9                    | 8.6                    | 3.5%              | 9.6                   | 9.0                   | 6.7%              | 9.2                    | 8.8                    | 4.5%              | 35.9                | 34.0                | 5.6%              |  |
| U.S. Domestic organic Focus Brands shipment volume (6)   | 8.0                   | 7.6                   | 5.3%              | 8.8                    | 8.6                    | 2.3%              | 9.6                   | 9.0                   | 6.7%              | 9.2                    | 8.8                    | 4.5%              | 35.6                | 34.0                | 4.7%              |  |
| U.S. Domestic depletion volume                           |                       |                       | 2.2%              |                        |                        | 1.6%              |                       |                       | 4.3%              |                        |                        | 5.4%              |                     |                     | 3.5%              |  |
| U.S. Domestic Focus Brands depletion volume (6)          |                       |                       | 5.0%              |                        |                        | 4.6%              |                       |                       | 5.5%              |                        |                        | 6.8%              |                     |                     | 5.6%              |  |

(6) U.S. Domestic Focus Brands include the following brands: Arbor Mist, Blackstone, Black Box, Black Velvet Canadian Whisky, Clos du Bois, Estancia, Franciscan Estate, Inniskillin, Kim Crawford, Mark West, Mount Veeder, Nobilo, Ravenswood, Rex Goliath, Robert Mondavi, Ruffino, Simi, SVEDKA Vodka, Toasted Head and Wild Horse.