

FMC CORPORATION
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

**RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO FMC STOCKHOLDERS (GAAP) TO
ADJUSTED AFTER-TAX EARNINGS FROM CONTINUING OPERATIONS, ATTRIBUTABLE TO FMC
STOCKHOLDERS (NON-GAAP)**

(Unaudited, in millions, except per share amounts)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
Net income (loss) attributable to FMC stockholders (GAAP)	\$ 72.8	\$ 55.2	\$ 469.7	\$ 5.7
Corporate special charges (income):				
Restructuring and other charges (income) ^(a)	25.9	7.1	29.2	22.3
Non-operating pension and postretirement charges (income) ^(b)	(1.2)	(3.6)	(0.5)	(12.3)
Transaction-related charges ^(c)	25.0	48.8	149.1	78.7
Income tax expense (benefit) on Corporate special charges (income) ^(d)	(10.4)	(17.9)	(40.3)	(30.4)
Discontinued operations attributable to FMC stockholders, net of income taxes ^(e)	4.7	15.2	4.2	157.4
Tax adjustment ^(f)	17.3	(9.4)	15.4	(2.8)
Adjusted after-tax earnings from continuing operations attributable to FMC stockholders (Non-GAAP) ⁽¹⁾	\$ 134.1	\$ 95.4	\$ 626.8	\$ 218.6
Diluted earnings per common share (GAAP)	\$ 0.54	\$ 0.41	\$ 3.45	\$ 0.04
Corporate special charges (income) per diluted share, before tax:				
Restructuring and other charges (income)	0.19	0.05	0.21	0.16
Non-operating pension and postretirement charges (income)	(0.01)	(0.03)	—	(0.09)
Transaction-related charges	0.19	0.36	1.10	0.58
Income tax expense (benefit) on Corporate special charges (income), per diluted share	(0.08)	(0.13)	(0.30)	(0.22)
Discontinued operations attributable to FMC stockholders, net of income taxes per diluted share	0.03	0.11	0.03	1.16
Tax adjustments per diluted share	0.12	(0.07)	0.11	(0.02)
Diluted adjusted after-tax earnings from continuing operations per share, attributable to FMC stockholders (Non-GAAP)	\$ 0.98	\$ 0.70	\$ 4.60	\$ 1.61
Average number of shares outstanding used in diluted adjusted after-tax earnings from continuing operations per share computations	136.4	135.9	136.2	135.5

(1) The Company believes that the Non-GAAP financial measure “Adjusted after-tax earnings from continuing operations attributable to FMC stockholders” and its presentation on a per share basis provides useful information about the Company’s operating results to management, investors and securities analysts. Adjusted earnings excludes the effects of corporate special charges, tax-related adjustments and the results of our discontinued operations. The Company also believes that excluding the effects of these items from operating results allows management and investors to compare more easily the financial performance of its underlying businesses from period to period.

(a) **Three Months Ended September 30, 2018:**

Restructuring and other charges (income) is primarily comprised of charges within FMC Agricultural Solutions associated with the integration of the DuPont Crop Protection Business. Restructuring charges in FMC Agricultural Solutions were incurred as a continuation of our decision to exit the Ewing R&D center and change to our market access model in India of \$14.9 million and \$1.8 million, respectively. There were also other restructuring charges totaling \$5.3 million within FMC Agricultural Solutions and \$0.3 million in FMC Lithium. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$2.4 million and other Corporate charges of \$1.2 million.

Three Months Ended September 30, 2017:

Restructuring and other charges (income) represents \$2.2 million of impairment charges of intangible assets within our FMC Agricultural Solutions segment. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$2.7 million and other Corporate charges of \$2.2 million.

Nine Months Ended September 30, 2018:

Restructuring and other charges (income) primarily consists of the total gain on sales of \$87.2 million from the divestments of certain product portfolios as part of our commitment to both the European Commission and Competition Commission of India related to the DuPont Crop Protection Acquisition. Restructuring and other charges (income) also consists of \$27.5 million of charges due to our decision to exit the Ewing R&D and \$57.2 million of charges related to the change in our market access model in India. Other restructuring charges within FMC Agricultural Solutions as we continue to integrate the acquired DuPont Crop Protection Business totaled to \$7.9 million. There were other restructuring charges of \$8.5 million in FMC Agricultural Solutions. In FMC Lithium, there were restructuring and asset disposal charges of \$2.4 million primarily as a result of restructuring our operations at the manufacturing site located in Bessemer City, North Carolina. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$9.2 million and other Corporate charges of \$3.7 million.

Nine Months Ended September 30, 2017:

Restructuring and other charges (income) represents \$2.2 million of impairment charges of intangible assets write-offs and \$4.7 million of exit costs related to the termination of our interest in a variable interest entity that was previously consolidated and part of our FMC Agricultural Solutions segment. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$8.3 million and Corporate asset write-off charges of \$2.2 million. Remaining restructuring and other charges (income) includes net miscellaneous charges of \$4.9 million.

- (b) Our non-operating pension and postretirement charges (income) are defined as those costs (benefits) related to interest, expected return on plan assets, amortized actuarial gains and losses and the impacts of any plan curtailments or settlements. These are excluded from our segments results and are primarily related to changes in pension plan assets and liabilities which are tied to financial market performance and we consider these costs to be outside our operational performance. We continue to include the service cost and amortization of prior service cost in our Adjusted Earnings results noted above. These elements reflect the current year operating costs to our businesses for the employment benefits provided to active employees.
- (c) Charges related to the expensing of the inventory fair value step-up resulting from the application of purchase accounting as well as legal and professional fees associated with acquisition and separation activities. Amounts represent the following:

(in Millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Transaction-related charges				
Acquisition-related charges - DuPont Crop				
Legal and professional fees ⁽¹⁾	\$ 16.9	\$ 48.8	\$ 64.7	\$ 78.7
Inventory fair value amortization ⁽²⁾	1.3	—	69.6	—
Separation-related charges - FMC Lithium				
Legal and professional fees ⁽¹⁾	\$ 6.8	\$ —	\$ 14.8	\$ —
Total Transaction-related charges	\$ 25.0	\$ 48.8	\$ 149.1	\$ 78.7

(1) Represents transaction costs, costs for transitional employees, other acquired employees related costs, and transactional-related costs such as legal and professional third-party fees. These charges are recorded as a component of "Selling, general and administrative expense" on the condensed consolidated statements of income (loss).

(2) These charges are included in "Costs of sales and services" on the condensed consolidated statements of income (loss).

- (d) The income tax expense (benefit) on Corporate special charges (income) is determined using the applicable rates in the taxing jurisdictions in which the corporate special charge or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure.

(e) Three and Nine Months Ended September 30, 2018 and 2017

Discontinued operations, net of income taxes include, in periods up to its sale on November 1, 2017, the results of FMC Health and Nutrition as well as provisions, net of recoveries, for environmental liabilities and legal reserves and expenses related to previously discontinued operations. Discontinued operations, net of income taxes for the nine months ended September 30, 2018 includes an additional gain on sale of the FMC Health and Nutrition business to DuPont of approximately \$17 million as a result of the adjustment to the working capital. In the first quarter of 2017, we reclassified the FMC Health and Nutrition segment as a discontinued operation. We determined the fair value of the Omega-3 business, which was previously part of the broader FMC Health and Nutrition reporting unit, was significantly less than its carrying value. As a result, we recorded an impairment charge of approximately \$168 million (\$148 million, net of tax) for the nine months ended September 30, 2017.

- (f) We exclude the GAAP tax provision, including discrete items, from the Non-GAAP measure of income, and include a Non-GAAP tax provision based upon the projected annual Non-GAAP effective tax rate. The GAAP tax provision includes certain discrete tax items including, but are not limited to: income tax expenses or benefits that are not related to continuing operating results in the current year; tax adjustments associated with fluctuations in foreign currency remeasurement of certain foreign operations; certain changes in estimates of tax matters related to prior fiscal years; certain changes in the realizability of deferred tax assets and related interim

accounting impacts; and changes in tax law. Management believes excluding these discrete tax items assists investors and securities analysts in understanding the tax provision and the effective tax rate related to continuing operating results thereby providing investors with useful supplemental information about FMC's operational performance.

(in Millions)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
Non-GAAP tax adjustments				
Impacts of Tax Cuts and Jobs Act ⁽¹⁾	\$ 17.5	\$ —	\$ 18.3	\$ —
Revisions to our tax liabilities due to finalization of prior year tax returns	—	—	—	(0.8)
Revisions to valuation allowances of historical deferred tax assets	0.6	0.1	(0.7)	—
Foreign currency remeasurement and other discrete items	(0.8)	(9.5)	(2.2)	(2.0)
Total Non-GAAP tax adjustments	\$ 17.3	\$ (9.4)	\$ 15.4	\$ (2.8)

(1) On December 22, 2017, the United States enacted the Tax Cuts and Jobs Act (the "Act"), which, among other things, reduced the federal income tax rate from 35% to 21% effective January 1, 2018, and imposed a transition tax on deemed repatriated earnings of foreign subsidiaries payable over eight years. During the nine months ended September 30, 2018, we recorded an adjustment to our provisional tax expense of \$18.3 million of income tax expense pertaining to a change in the net transition tax to be paid, the estimated impact of the remeasurement of the Company's U.S. net deferred tax assets and the realizability of the Company's U.S. state net deferred tax assets.

RECONCILIATION OF NET INCOME (LOSS) (GAAP) TO ADJUSTED EARNINGS FROM CONTINUING OPERATIONS, BEFORE INTEREST, INCOME TAXES, DEPRECIATION AND AMORTIZATION, AND NONCONTROLLING INTERESTS (NON-GAAP)
(Unaudited, in millions)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
Net income (loss) (GAAP)	\$ 74.8	\$ 55.8	\$ 476.9	\$ 7.3
Restructuring and other charges (income)	25.9	7.1	29.2	22.3
Non-operating pension and postretirement charges (income)	(1.2)	(3.6)	(0.5)	(12.3)
Transaction-related charges	25.0	48.8	149.1	78.7
Discontinued operations, net of income taxes	4.7	15.1	4.2	157.3
Interest expense, net	33.4	18.4	101.7	51.3
Depreciation and amortization	42.4	25.1	124.7	71.2
Provision (benefit) for income taxes	30.1	(11.6)	100.4	1.1
Adjusted earnings from continuing operations, before interest, income taxes, depreciation and amortization, and noncontrolling interests (Non-GAAP) ⁽¹⁾	\$ 235.1	\$ 155.1	\$ 985.7	\$ 376.9

(1) Referred to as Adjusted EBITDA. Adjusted EBITDA is defined as operating profit excluding depreciation and amortization expense.

**RECONCILIATION OF CASH PROVIDED (REQUIRED) BY OPERATING ACTIVITIES (GAAP) TO ADJUSTED
CASH FROM OPERATIONS (NON-GAAP)
(Unaudited, in millions)**

	Nine Months Ended	
	September 30,	
	2018	2017
Cash provided (required) by operating activities (GAAP)	\$ 460.9	\$ 272.5
Transaction and integration costs	89.1	35.2
Adjusted cash from operations (Non-GAAP) ⁽¹⁾	\$ 550.0	\$ 307.7

- (1) The Company believes that the Non-GAAP financial measure “Adjusted cash from operations” provides useful information about the Company’s cash flows to investors and securities analysts. Adjusted cash from operations excludes the effects of transaction-related cash flows. The Company also believes that excluding the effects of these items from cash provided (required) by operating activities allows management and investors to compare more easily the cash flows from period to period.