MEDTRONIC PLC Q4 FY18

EARNINGS PRESENTATION MAY 24, 2018

- Q4 FY18 CONSOLIDATED RESULTS & GROUP REVENUE HIGHLIGHTS
- FY18 FINANCIAL HIGHLIGHTS
- FREE CASH FLOW
- FY18 DIVESTITURE IMPACT
- FY19 GUIDANCE & OTHER ASSUMPTIONS



FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements. They are based on current assumptions and expectations that involve uncertainties or risks. These uncertainties and risks include, but are not limited to, those described in the filings we make with the U.S. Securities and Exchange Commission (SEC). Actual results may differ materially from anticipated results. Forward-looking statements are made as of today's date, and we undertake no duty to update them or any of the information contained in this presentation.

Financial Data

Certain information in this presentation includes calculations or figures that have been prepared internally and have not been reviewed or audited by our independent registered public accounting firm. Use of different methods for preparing, calculating or presenting information may lead to differences and such differences may be material. This presentation contains financial measures and guidance which are considered "non-GAAP" financial measures under applicable SEC rules and regulations. Medtronic management believes that non-GAAP financial measures provide information useful to investors in understanding the company's underlying operational performance and trends and to facilitate comparisons with the performance of other companies in the med tech industry. Medtronic calculates forward-looking non-GAAP financial measures based on internal forecasts that omit certain amounts that would be included in GAAP financial measures. For instance, forward-looking EPS projections exclude the impact of foreign currency fluctuations and other potential charges or gains that would be recorded as non-GAAP adjustments to earnings during the fiscal year. Medtronic does not attempt to provide reconciliations of forward-looking non-GAAP EPS guidance to projected GAAP EPS guidance, because the combined impact and timing of recognition of these potential charges or gains is inherently uncertain and difficult to predict, and is unavailable without unreasonable efforts. In addition, we believe such reconciliations would imply a degree of precision and certainty that could be confusing to investors. Such items could have a substantial impact on GAAP measures of financial performance. GAAP to non-GAAP reconciliations are provided on our website and can be accessed using this link.

Financial Comparisons

References to quarterly results increasing or decreasing are in comparison to Q4 FY17, and references to annual results increasing or decreasing are in comparison to FY17. References to organic revenue growth exclude the impact of material acquisitions, divestitures, and currency. References to comparable exclude the impact of material divestitures. Unless stated otherwise, quarterly and annual rates and ranges are given on a comparable, constant currency basis, which adjusts for material divestitures, as well as the impact of foreign currency.

BASIS OF PRESENTATION OF COMPARABLE Q1 & FULL YEAR FY18 FINANCIAL METRICS

Previously disclosed Q1 and full year FY18 financial metrics have been revised to adjust for (a) the estimated results of the portion of our Patient Monitoring & Recovery division, which was divested to Cardinal Health on July 29, 2017, and (b) the change in the presentation of revenue related to the Advanced Ablation and GI Solutions product lines, which were historically included within the Surgical Solutions division and which, effective Q2 FY18, are now included within the Respiratory, Gastrointestinal, and Renal (RGR) division. The non-GAAP reconciling items remain the same as those presented in previous earnings release materials. The GAAP to Non-GAAP reconciliations are available with previous earnings release materials, available at http://investorrelations.medtronic.com.

The revised comparable financial metrics represent estimates based upon available information and certain assumptions which management believes are reasonable under the circumstances. Actual results may have differed materially from the assumptions used to prepare the revised financial metrics. The revised financial metrics are not necessarily indicative of the financial position or results of operations that would have been realized had the divestiture occurred as of the dates or for the periods indicated, nor is it meant to be indicative of any financial position or results of operations that Medtronic plc may have experienced had the divestiture occurred in an earlier period.

Q4 FY18 CONSOLIDATED RESULTS & GROUP REVENUE HIGHLIGHTS



MDT Q4 FY18 HIGHLIGHTS

27%

ANOTHER STRONG QUARTER; EXPANDED OUR OPERATING MARGIN AND DELIVERED EPS LEVERAGE

	Revenue \$M	As Rep Y/Y %	CCC ¹ Y/Y %
CVG	3,135	10	5
MITG	2,237	(14)	5
RTG	2,127	9	6
Diabetes	645	26	21
Total	8,144	3%	7%
U.S.	4,187	(5)	5
Non-U.S. Dev	2,718	11	5
FM	1 239	17	15

Earnings Per Share:

Total

	Diluted EPS	As Rep Y/Y	CCC ¹ Y/Y%
GAAP	\$1.07	27%	NC
Non-GAAP	\$1.42	7%	15%

\$8,144

3%

7%

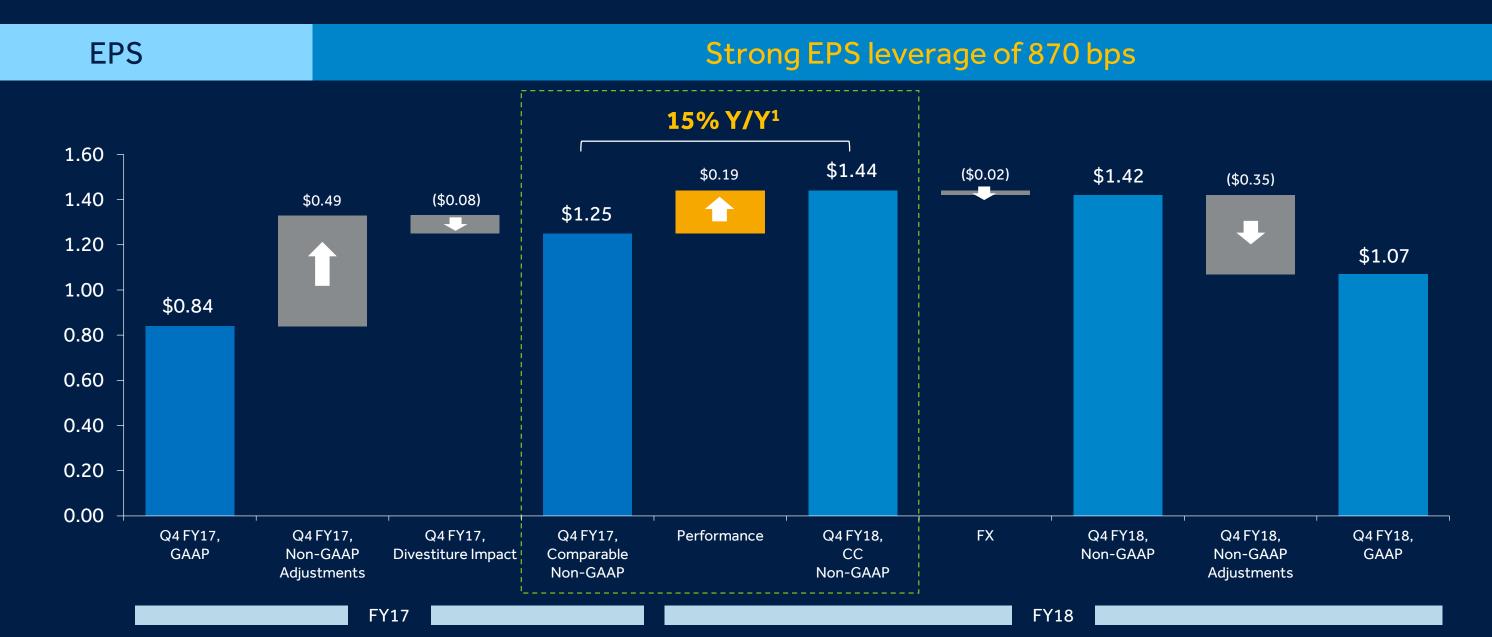
- Delivered 6.5% organic revenue growth; 100 200 bps above guidance provided on Q3 earnings call
- Continue to see a clear acceleration in therapy innovation, with new product launches and valuebased healthcare initiatives driving growth in all business groups
- Strong revenue performance led by:
 - Diabetes growth of 21.3%, reflecting US patient demand for the MiniMed® 670G hybrid closed loop system
 - RTG growth of 6.1%, powered by double-digit growth in Neurovascular, Neurosurgery, and Pain Therapies, was the best quarter of organic growth in group history
- Emerging Markets grew 15.5%, driven by:
 - Low-20's growth in Middle East & Africa and Latin America
 - Double-digit revenue growth in China and Eastern Europe
- Developed Market growth of 5.0%, driven by strength in Japan (5.5%), the US (5.3%), and Western Europe (4.4%)
- Delivered strong margin expansion and double digit EPS growth
- Operating Profit grew 9%; Operating Margin: ~80 bps improvement Y/Y
- FX Impact to Op Margin (160 bps); at current rates, this headwind turns into a modest tailwind in FY19
- SG&A: Significant +150 bps improvement Y/Y, reflecting our company-wide cost savings initiatives
- EPS: 15% growth; 14% comparable; 7% Non-GAAP

MDT

Q4 FY18 GAAP SELECT FINANCIAL INFORMATION

	Q4 FY18	Q4 FY17	Y/Y Growth / Y/Y Change
Net Sales (\$M)	8,144	7,916	3%
Cost of Products Sold	2,395	2,436	-2%
Gross Margin	70.6%	69.2%	140 bps
SG&A (\$M)	2,552	2,479	3%
% of Sales	31.3%	31.3%	Flat
R&D (\$M)	592	553	7%
% of Sales	7.3%	7.0%	(30 bps)
Other Expense, Net (\$M)	188	48	292%
Operating Profit	1,935	1,631	19%
Operating Margin	23.8%	20.6%	320 bps
Diluted EPS (\$)	1.07	0.84	27%

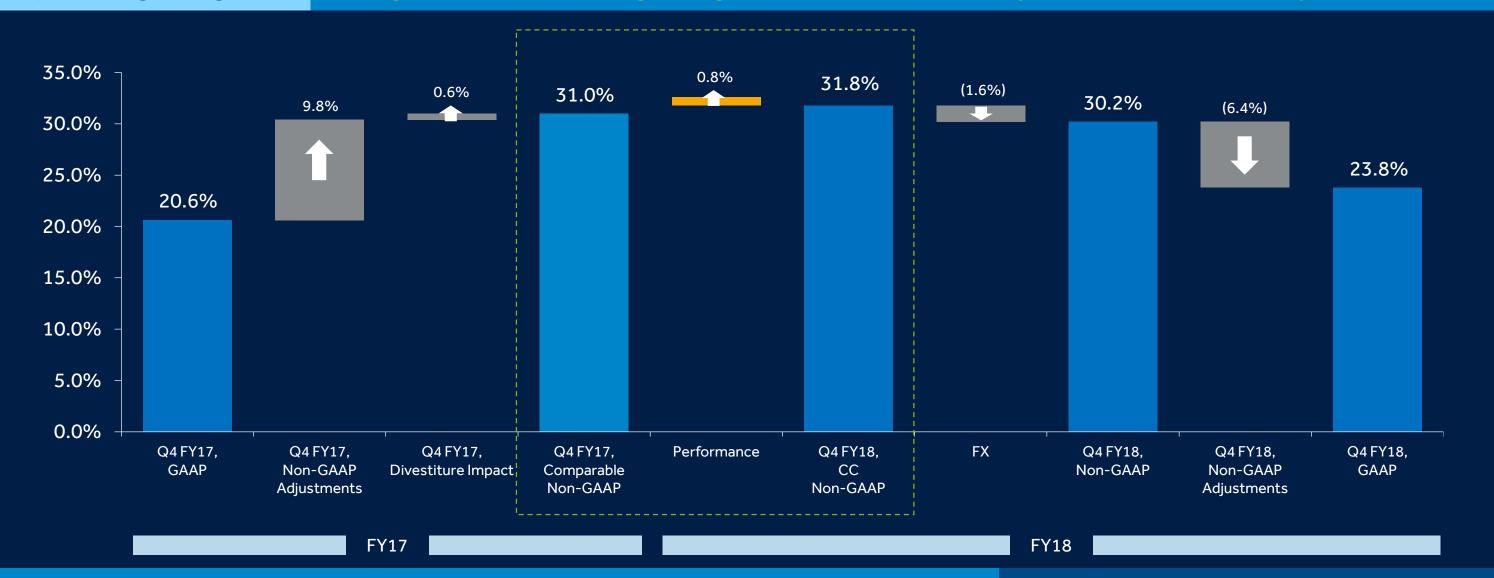
MDT Q4 FY18 Y/Y EPS WALK





Operating Margin

Significant operating margin expansion driven by continued company-wide focus



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Q4 FY18 NON-GAAP SELECT FINANCIAL INFORMATION

	Q4 FY18	Q4 FY17 Revised ¹	FX Impact \$M / Change	Q4 FY18 Comparable Constant Currency ³	Q4 FY18 CCC Growth / Change ³
Net Sales (\$M)	8,144	7,351	315		7%
Cost of Products Sold ²	2,376	2,101	95		9%
Gross Margin²	70.8%	71.4%	(10 bps)	70.9%	(50 bps)
SG&A (\$M) ²	2,529	2,399	91		2%
% of Sales	31.1%	32.6%	Flat	31.1%	150 bps
R&D (\$M)	592	548	7		7%
% of Sales	7.3%	7.5%	(20 bps)	7.5%	Flat
Other Expense, Net (\$M) ²	188	26	153		35%
% of Sales	2.3%	0.4%	190 bps	0.4%	Flat
Operating Profit ²	2,459	2,277	(31)		9%
Operating Margin ²	30.2%	31.0%	(160 bps)	31.8%	80 bps
Diluted EPS ² (\$)	1.42	1.25	(0.02)		15%

Operating Leverage³ 290 bps

EPS Leverage³ 870 bps

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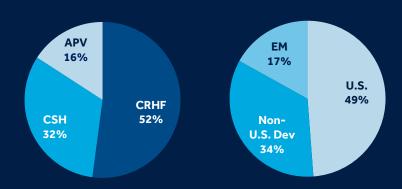
¹ Restatement on comparable basis: Represents management's best estimate to exclude the impact of the Patient Care, Deep Vein Thrombosis & Nutritional Insufficiency divestiture to Cardinal Health.

² Non-GAAP

³ Figures represent comparison to Q4 FY17 on a comparable, constant currency basis.

CVG Q4 FY18 HIGHLIGHTS

Growth Driven by CSH, AFS and Emerging Markets



	Revenue \$M	As Rep Y/Y %	CC¹ Y/Y%
CRHF	1,633	6	1
CSH	1,005	19	13
APV	497	9	5
Total	\$3,135	10%	5%
U.S.	1,530	3	3
Non-U.S. Dev	1,074	16	4
EM	531	21	16
Total	\$3,135	10%	5%

REVENUES GREW 5.4% ORGANIC

- Cardiac Rhythm & Heart Failure: +1.5% growth driven by LSD growth in Arrhythmia Management, partially offset by LSD declines in Heart Failure
- Continued strength in AF Solutions (AFS), Low Power (CRT-P, Azure, Micra) and Mechanical Circulatory Support (MCS) offset High Power replacement headwinds
- TYRX®- related VBHC arrangements: More than 1,100 hospitals under contract, covering over 30% of US CRHF implantables revenue
- Services & Solutions HSD growth led by continued CLMS/ORMS adoption and strong Y/Y MCMS growth

Coronary & Structural Heart: +12.8% growth driven by TAVR and DES

- Above-market, 20%+ WW TAVR growth, driven by continued adoption of Evolut® PRO and the valve's industry-leading hemodynamics and PVL performance
 - Market leading European TAVR share in Q4
 - Enveo Pro delivery system: Q4 US launch; CE Mark received with launch underway
- Continued Resolute Onyx[™] launch momentum and adoption in US and Japan drove High-Teens growth in DES; Resolute Onyx[™] now a majority of DES mix
- APOLLO trial (TMVR) enrollment started
- Positive RDN ON-MED results released at EuroPCR demonstrated clinically and statistically significant blood pressure reductions; US pivotal IDE underway
- Aortic & Peripheral Vascular: +4.8% growth driven by mid-teens growth in endoVenous
- DCB maintained global share leadership; decelerated SFA segment growth due to CMS reimbursement changes, offset by strong OUS growth
- VenaSeal™ growth accelerated with recent payer coverage approvals



CoreValve® Evolut® PRO



Resolute Onyx™



Heli-FX[®] EndoAnchor[®]

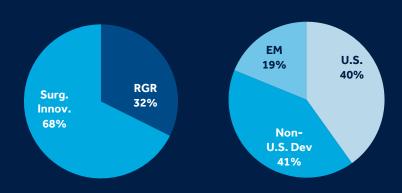


VenaSeal™ Closure System



MITG **Q4 FY18 HIGHLIGHTS**

Growth Driven by Open to MIS and **Emerging Markets**



	Revenue \$M	As Rep Y/Y %	CCC ¹ Y/Y %
Surg Innov	1,513		6
RGR	724		3
Total	\$2,237	(14%)	5%
U.S.	902	(31)	2
Non-U.S. Dev	923	0	3
EM	412	11	18
Total	\$2,237	(14%)	5%

REVENUES GREW 4.8% ORGANIC

- Surgical Innovations (SI): +5.9% growth driven by Advanced Energy and Stapling
- Stability of procedure volumes continues to drive Advanced Surgical growth
- Strong growth in Advanced Stapling driven by:
 - Signia[™] powered stapler (US, Japan, Europe)
 - Tri-Staple™ 2.0 specialty reloads
- Continued strength in Advanced Energy driven by:
 - ValleyLab™ FT10
 - LigaSure™ vessel sealing instruments with nano-coating
- Respiratory, GI, & Renal: +2.5% growth; LSD growth in Respiratory & GI and MSD growth in Renal Care Solutions (RCS)
- Respiratory & Patient Monitoring: Strong flu season helped to offset tough comps and lower volume in Ventilation and Airways
- GI and Hepatology delivered DD growth, driven by strong performance across all businesses
- Renal Care grew MSD in line with market growth
- Strong Emerging Market growth across MITG









Nellcor™ Pulse Oximetry

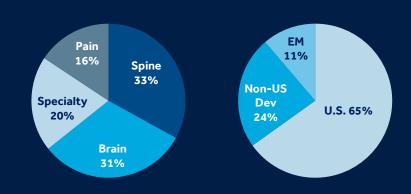


Bellco



RTG **Q4 FY18 HIGHLIGHTS**

Continued Strength in Brain and Pain; LSD Spine Growth



	Revenue \$M	As Rep Y/Y %	CC ¹ Y/Y %
Spine	699	3	1
Brain	672	15	11
Specialty	424	7	4
Pain	332	13	10
Total	\$2,127	9%	6%
U.S.	1,385	6	6
Non-U.S. Dev	503	15	5
EM	239	13	8
Total	\$2,127	9%	6%

REVENUES GREW 6.1% ORGANIC;

BEST QUARTER IN RTG'S 8-YEAR HISTORY

- **Spine:** +1.0% growth driven by HSD growth in BMP offset by LSD declines in Core Spine (in-line with global spine market)
- Core Spine revenue combined with Spine enabling technologies (reported in Neurosurgery business), grew ~3%, driven by the ongoing success of the Surgical Synergy strategy
- Brain Therapies: +11.3% growth from strength in both Neurovascular & Neurosurgery
- Neurovascular led by high-twenties growth in Stents
- LDD growth in Neurosurgery from continued penetration of StealthStation® S8 navigation systems, Mazor X[™] robotic guidance systems, & Visualase laser ablation systems
- Pain Therapies: +9.9% growth driven by mid-teens growth in spinal cord stimulation
- Momentum from Intellis™ Platform launch in US, EMEA, and Japan continues to drive growth along with the ongoing global roll-out of EvolveSM workflow
 - FY19 Intellis™ launch in Canada, ANZ, and Latin America
- Second consecutive quarter of TDD pump growth following lifting of FDA distribution restriction
- **Specialty Therapies:** +4.3% growth from strength in ENT & Pelvic Health
- ENT: Powered instruments growth in EM and US capital; Pelvic Health: Strong US InterStimTMII neurostimulator sales and regional performance in APAC and EMEA

Infuse[®] **Bone Graft**



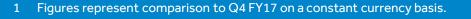


Intellis™ **Spinal Cord** Stimulator



InterStim™ II





DIABETES Q4 FY18 HIGHLIGHTS

Strong 670G Adoption; Unconstrained sensor manufacturing capacity



	Revenue \$M	As Rep Y/Y %	CC ¹ Y/Y %
IIM		>30	>25
DSS		High Teens	LDD
NDT		(High Teens)	(Low Twenties)
Total	\$645	26%	21%
U.S.	370	22	22
Non-U.S. Dev	218	30	17
EM	57	39	34
Total	\$645	26%	21%

REVENUES GREW 21.3% ORGANIC

- Intensive Insulin Management: Over 25% growth driven by robust demand for the MiniMed® 670G hybrid closed loop insulin pump
- Strong CGM and sensor utilization
- Completed sensor capacity expansion efforts and finished quarter with no back orders
- Over 70,000 trained, active 670G users; Excellent feedback continues
- International expansion progress with Japan launch of MiniMed® 640G
 - Moving towards servicing OUS Animas customers and launching 670G in new geographies
- Diabetes Service & Solutions: Low double-digit growth driven by momentum in Consumables and Guardian® Connect
- Easing of sensor supply constraints allowed for broader promotion of Guardian® Connect in Europe
 - Guardian® Connect US launch Q1FY19
- Strength in consumables from new pump patients and Animas revenue
- Capitalizing on VBHC trends and leveraging the Diabeter model in US Type 2 clinics



MiniMed[®] 640G



Guardian® Connect



iPro®2 CGN w/ Pattern Snapshot



FY18 FINANCIAL HIGHLIGHTS



MDT FY18 HIGHLIGHTS

	Revenue \$M	As Rep Y/Y %	CCC ¹
CVG	11,354	8	6
MITG	8,716	(12)	4
RTG	7,743	5	4
Diabetes	2,140	11	9
Total	\$29,953	1%	5%
Total U.S.	\$29,953 15,875	1% (5)	5%
U.S.	15,875	(5)	3

Other Financial Highlights:

	Diluted EPS	As Rep Y/Y	CCC¹ Y/Y%	
GAAP	\$2.27	(21%)	NC	
Non-GAAP	\$4.77	4%	10%	

Cash Flow from Ops \$4.7B

Free Cash Flow² \$3.6B

STRONG SECOND HALF PERFORMANCE; REVENUE AND EPS GROWTH AT HIGH END OF ANNUAL GUIDANCE

- Executed on our broad, sustainable growth strategy, driving therapy innovation and global market penetration
- 4.6% organic revenue growth, with strong, diversified performance in all groups and regions
 - Acquisitions contributed ~40 bps
 - Foreign currency had a positive ~180 bps impact
- Steady cadence of innovative, new product launches driving continued growth in all business groups
- Double-digit Emerging Market growth; FY18 revenue of ~\$4.5B
- Delivered enterprise synergies to overcome margin headwinds; Solid EPS growth
- EPS: 10% growth; 9% comparable; 4% Non-GAAP
- Operating Margin: ~20 bps improvement Y/Y
- Completed \$850M Covidien synergy commitment; Launched new Enterprise Excellence program to increase effectiveness, drive continued savings, and enable reinvestment for growth
- Free cash flow² would have been \$4.7B, after adjusting for \$1.1B IRS pre-payment for Puerto Rico
- Capital allocation: Strategically deploying capital against priorities
- FY18: \$2,494M in dividends and \$1,768M in net share repurchases; representing 118% of FCF² and 65% of Non-GAAP Net Income

 $^{1 \ \ \}text{Figures represent comparison to FY17 on a comparable, constant currency basis.}$

² Operating cash flows less property, plant and equipment additions.

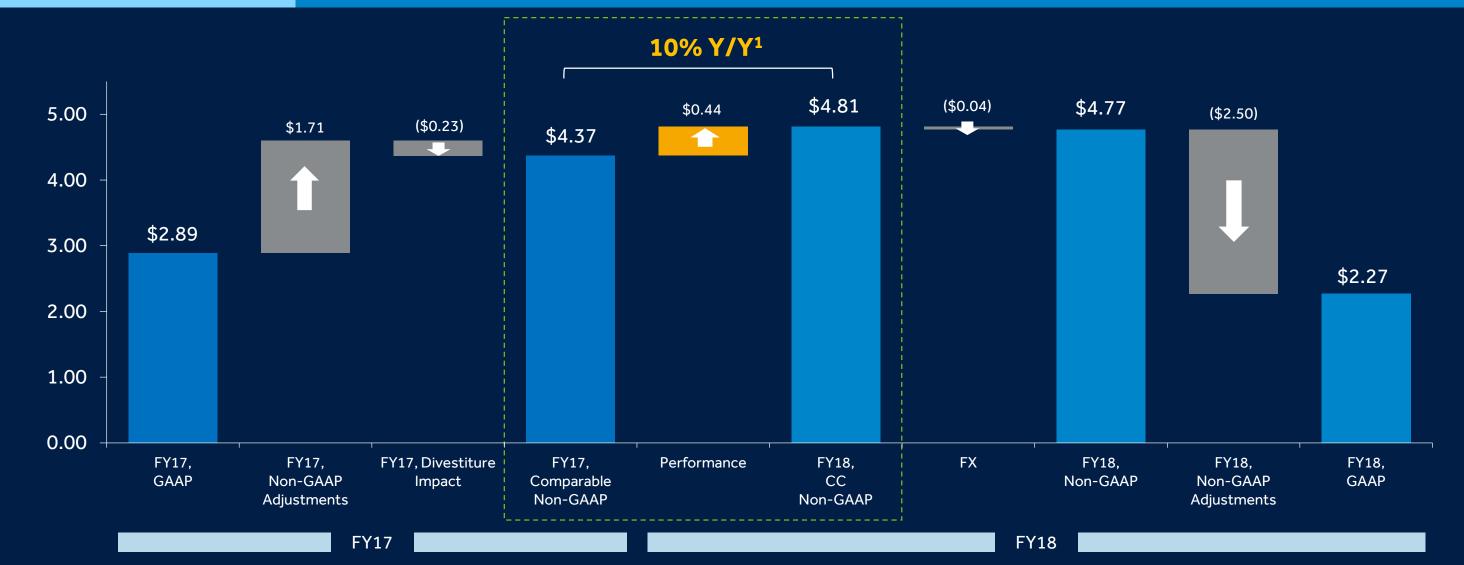
MDT FY18 GAAP SELECT FINANCIAL INFORMATION

	FY18	FY17	Y/Y Growth / Y/Y Change
Net Sales (\$M)	29,953	29,710	1%
Cost of Products Sold	9,055	9,291	-3%
Gross Margin	69.8%	68.7%	110 bps
SG&A (\$M)	9,974	9,711	3%
% of Sales	33.3%	32.7%	(60 bps)
R&D (\$M)	2,253	2,193	3%
% of Sales	7.5%	7.4%	(10 bps)
Other Expense, Net (\$M)	505	222	127%
Operating Profit	6,651	5,330	25%
Operating Margin	22.2%	17.9%	430 bps
Diluted EPS (\$)	2.27	2.89	-21%

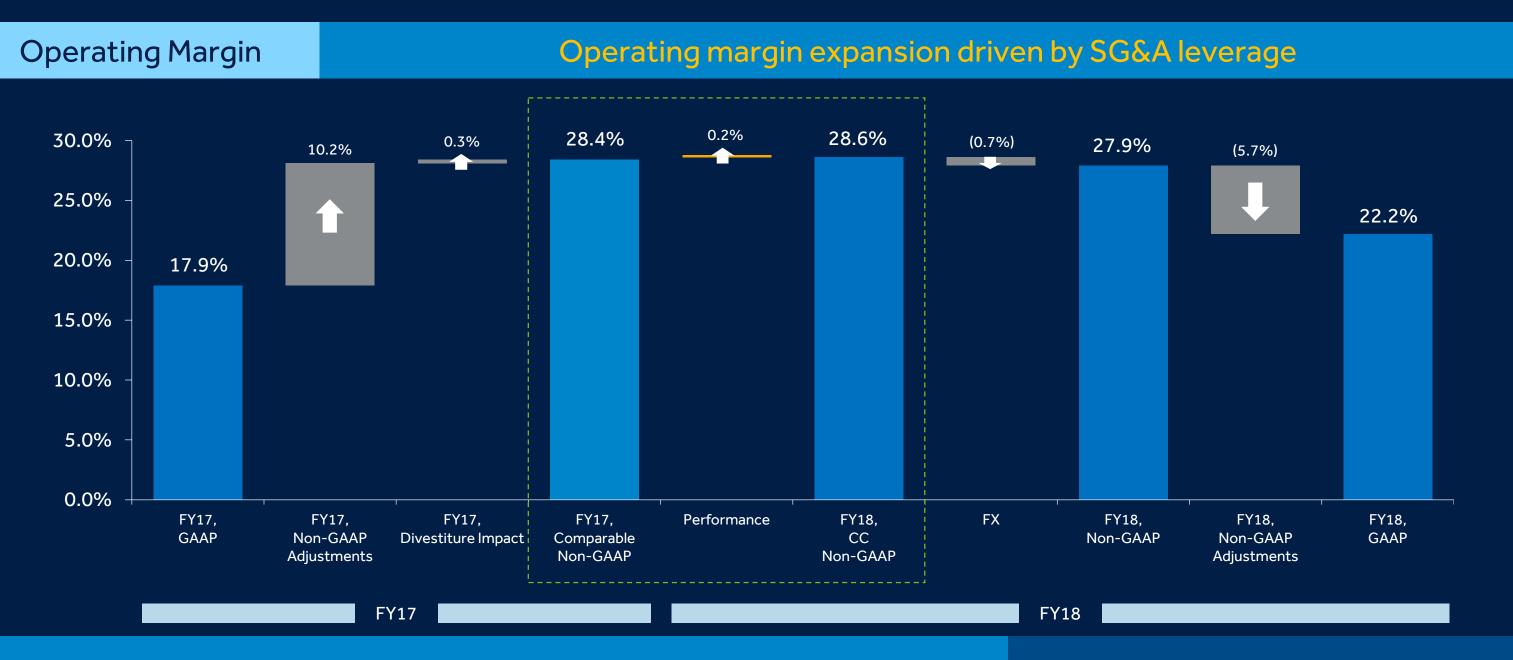


EPS

EPS growth at upper-end of annual guidance range despite headwinds







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FY18 NON-GAAP SELECT FINANCIAL INFORMATION

	FY18	FY17 Revised ¹	FX Impact \$M / Change	FY18 Comparable Constant Currency ³	FY18 CCC Growth / Change ³
Net Sales (\$M)	29,953	28,046	494		5%
Cost of Products Sold ²	8,970	8,278	148		7%
Gross Margin²	70.1%	70.5%	Flat	70.1%	(40 bps)
SG&A (\$M) ²	9,934	9,478	153		3%
% of Sales	33.2%	33.8%	Flat	33.2%	60 bps
R&D (\$M)	2,253	2,175	12		3%
% of Sales	7.5%	7.8%	(10 bps)	7.6%	20 bps
Other Expense, Net (\$M) ²	444	150	256		25%
% of Sales	1.5%	0.5%	90 bps	0.6%	(10 bps)
Operating Profit ²	8,352	7,965	(75)		6%
Operating Margin ²	27.9%	28.4%	(70 bps)	28.6%	20 bps
Diluted EPS ² (\$)	4.77	4.37	(0.04)		10%

Operating Leverage³ 80 bps

and the second

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EPS Leverage³ 500 bps

¹ Restatement on comparable basis: Represents management's best estimate to exclude the impact of the Patient Care, Deep Vein Thrombosis & Nutritional Insufficiency divestiture to Cardinal Health.

² Non-GAAP

FREE CASH FLOW



MDT COMPONENTS OF FREE CASH FLOW

\$ Billions	FY16	FY17	FY18
Operating Cash Flow	\$5.2	\$6.9	\$4.7
CAPEX	<u>(\$1.0)</u>	<u>(\$1.3)</u>	<u>(\$1.1)</u>
Free Cash Flow	\$4.2	\$5.6	\$3.6
Divestiture Impact ¹	<u>(\$0.3)</u>	<u>(\$0.3)</u>	<u>\$0.3</u>
Comparable Free Cash Flow	\$3.9	\$5.3	\$3.9

V	FY18 free cash flow would have
	been \$4.7B, after adjusting for
	the \$1.1B Puerto Rico IRS pre-
	payment the company elected
	to make late in Q4

Included in Operating Cash Flow:

SM	Certain Litigation Payments, net ^{2,3}	\$0.2	\$0.3	\$0.3
x Ite	Restructuring Payments ²	\$0.2	\$0.2	\$0.2
e-Ta	Divestiture Related Payments ²			\$0.1
P	Other Payments ^{2,4}	\$0.2	\$0.3	\$0.2
Pι	uerto Rico IRS Pre-Payment			\$1.1
Certain Other Tax Payments		\$0.8	\$0.4	\$0.4

Expect to improve free cash flow conversion over the next couple of years as litigation and tax payments reduce

¹ Represents three quarters of estimated cash flow impact to FY16 & FY17 from the Patient Care, DVT, and NI divestiture to Cardinal Health, and adds back Divestiture Related Payments and Certain Tax Payments associated with the divestiture to FY18

² Cash flow impact does not reflect associated tax cost / benefit, as timing and amount are difficult to estimate

³ Includes payments accrued as "Non-GAAP" charges, as well as COV acquisition opening balance sheet adjustments 4 Includes acquisition-related and special charges

FY18 DIVESTITURE IMPACT





Q1 & FULL YEAR FY18 REVISED HISTORICAL REVENUE & SELECT BASELINE FINANCIAL METRICS

Revised to reflect divestiture & new MITG reporting structure

All figures in \$millions

World Wide

	Q1 FY18	FY18°
Minimally Invasive Therapies Group	1,936	8,166
Surgical Innovations	1,306	5,537
Respiratory, GI & Renal	630	2,629
TOTAL MEDTRONIC PLC	6,840	29,403

U.S.

	Q1 FY18	FY18 ³
Minimally Invasive Therapies Group	835	3,394
Surgical Innovations	531	2,190
Respiratory, GI & Renal	304	1,204
TOTAL MEDTRONIC PLC	3,632	15,465

Medtronic Plc

	Q1 FY18	FY18 ³
U.S.	3,632	15,465
Non-U.S. Developed	2,202	9,516
Emerging Markets	1,006	4,422
TOTAL MEDTRONIC PLC	6,840	29,403

MITG

	Q1 FY18	FY18 ³
U.S.	835	3,394
Non-U.S. Developed	754	3,267
Emerging Markets	347	1,505
TOTAL MITG	1,936	8,166

	Q1 FY18	FY18 ³
Net Sales (\$M)	6,840	29,403
Cost of Products Sold ¹	2,029	8,664
Gross Margin¹	70.3%	70.5%
SG&A (\$M) ¹	2,412	9,863
% of Sales	35.3%	33.5%
R&D (\$M) ¹	539	2,244
% of Sales	7.9%	7.6%
Other (Income) Expense, Net (\$M) ¹	42	420
% of Sales	0.6%	1.4%
Operating Profit ¹	1,818	8,212
Operating Margin ¹	26.6%	27.9%
Diluted EPS ^{1,2} (\$)	1.03	4.68

Note: Gross Margin, Operating Margin, and Diluted EPS are management's best estimates and include assumptions, including cost allocation.

¹ Non-GAAP measure. Refer to "Basis of Presentation of Revised Financial Metrics" disclaimer on slide 2 to address the calculation of the revised baseline.

² Assumes no change to interest expense or diluted share count related to divested businesses.

³ Q2, Q3, and Q4 FY18 values are not adjusted.

FY19 GUIDANCE & OTHER ASSUMPTIONS



MDT FY19 GUIDANCE & OTHER ASSUMPTIONS

	FY18 Comparable Base ²	Organic Growth Guidance	FX¹	Implied Revenue Range	Implied Revenue Growth
REVENUE	\$29,403M	4.0 – 4.5%	(-\$50M) to (-\$150M)	\$30.4 - \$30.7B	3.5% - 4.3%

	FY18 Comparable Base ²	Constant Currency Guidance	FX¹	Implied Operating Margin	Implied Operating Margin Expansion
OPERATING MARGIN	27.9%	+50 bps	Approx. +10 bps	28.5%	+60 bps

	FY18 Comparable Base ²	Implied Constant Currency	FX¹	EPS Guidance	Implied EPS Growth
EPS	\$4.68	8-9%	\$0.05	\$5.10 - \$5.15	9 – 10%

APPENDIX

ACRONYMS / ABBREVIATIONS

Growth		
DD	Double Digit	
HSD	High-Single Digit	
LDD	Low-Double Digit	
LSD	Low-Single Digit	
MSD	Mid-Single Digit	

Other		
ANZ	Australia and New Zealand	
APAC	Asia Pacific	
Bps	Basis Points	
CC	Constant Currency	
CCC	Comparable, Constant Currency	
CE	Conformité Européene	
CMS	Centers for Medicare and Medicaid Services	
Comps	Comparisons	
Dev	Developed	
EM	Emerging Markets	
EMEA	Europe, Middle East, and Africa	
EPS	Earnings Per Share	
EU	European Union	

Other		
FDA	Food and Drug Administration	
FX	Foreign Exchange	
FY	Fiscal Year	
GAAP	Generally Accepted Accounting Principles	
IDE	Investigational Device Exemption	
IRS	Internal Revenue Service	
IT	Information Technology	
OUS	Outside the United States	
Q	Quarter	
R&D	Research & Development	
Rep	Reported	
SEC	U.S. Securities & Exchange Commission	
Seq	Sequential	
SG&A	Selling, General & Administrative	
WW	Worldwide	
YTD	Year to Date	
Y/Y	Year-over-Year	
\$B	Billions of Dollars	
\$M	Millions of Dollars	

Business Specific		
AF	Atrial Fibrillation	
AFS	AF Solutions	
APV	Aortic & Peripheral Vascular	
BKP	Balloon Kyphoplasty Procedure	
ВМР	Bone Morphogenetic Protein	
CGM	Continuous Glucose Monitoring	
CLMS	Cath Lab Management Services	
CRHF	Cardiac Rhythm & Heart Failure	
CRT-P	Cardiac Resynchronization Therapy – Pacemakers	
CSH	Coronary & Structural Heart	
CVG	Cardiac & Vascular Group	
DCB	Drug Coated Balloon	
DES	Drug Eluting Stent	
DIAB	Diabetes	
DSS	Diabetes Services & Solutions	
DVT	Deep Vein Thrombosis	
ENT	Ears, Nose, & Throat	
GI	Gastrointestinal	
HVAD	MDT Left Ventricular Assist Device	
IIM	Intensive Insulin Management	

Procinces Consider			
Business Specific			
JNJ/J&J	Johnson & Johnson		
MCS	Mechanical Circulatory Systems		
MDT	Medtronic		
MIS	Minimally Invasive Surgery		
MITG	Minimally Invasive Therapies Group		
NDT	Non-Intensive Diabetes Therapies		
ORMS	Operating Room Management Services		
PTA	Percutaneous Transluminal Angioplasty		
RCS	Renal Care Solutions		
RDN	Renal Denervation		
RGR	Respiratory, Gastrointestinal, & Renal		
RTG	Restorative Therapies Group		
SFA	Superficial Femoropopliteal Artery		
Surg Innov / SI	Surgical Innovations		
TAVR	Transcatheter Aortic Valve Replacement		
TDD	Targeted Drug Delivery		
TMVR	Transcatheter Mitral Valve Replacement		
UHG	United Health Group		
VBHC	Value-Based Healthcare		