



Extending Visibility Into the Public Cloud

Gigamon (NYSE:GIMO)

AWS Tech Talk

December 7, 2016



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Today's Speakers



Fred Studer

*Chief Marketing Officer
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Shehzad Merchant

*Chief Technology Officer
Gigamon*



Mike Clayville

*VP, WW Commercial Sales and
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Amazon Web Services (AWS)*

Pre-Recorded Comments Only

Topics

- Gigamon Leads An Exciting and Disruptive Market
- New Opportunity: Extending Visibility into The Public Cloud
- AWS Offering Expands Our Target Market
- Gigamon Visibility Platform: Key Capabilities
- Building our Ecosystem



An Exciting and Disruptive Market



New Opportunity, New Market



**Visibility into Information
Traversing the Public Cloud**

Industry's First Comprehensive Solution

Key Tenets

- Enterprise-provisioned
- Cloud agnostic
- Customer driven solution

Extending Visibility into Public Clouds



**The industry's first
pervasive visibility
platform for public, private
and hybrid clouds**

*Gigamon Visibility Platform enables consistent
and elastic visibility into data-in-motion across
the entire enterprise*

Now Generally Available

Target Market Expansion



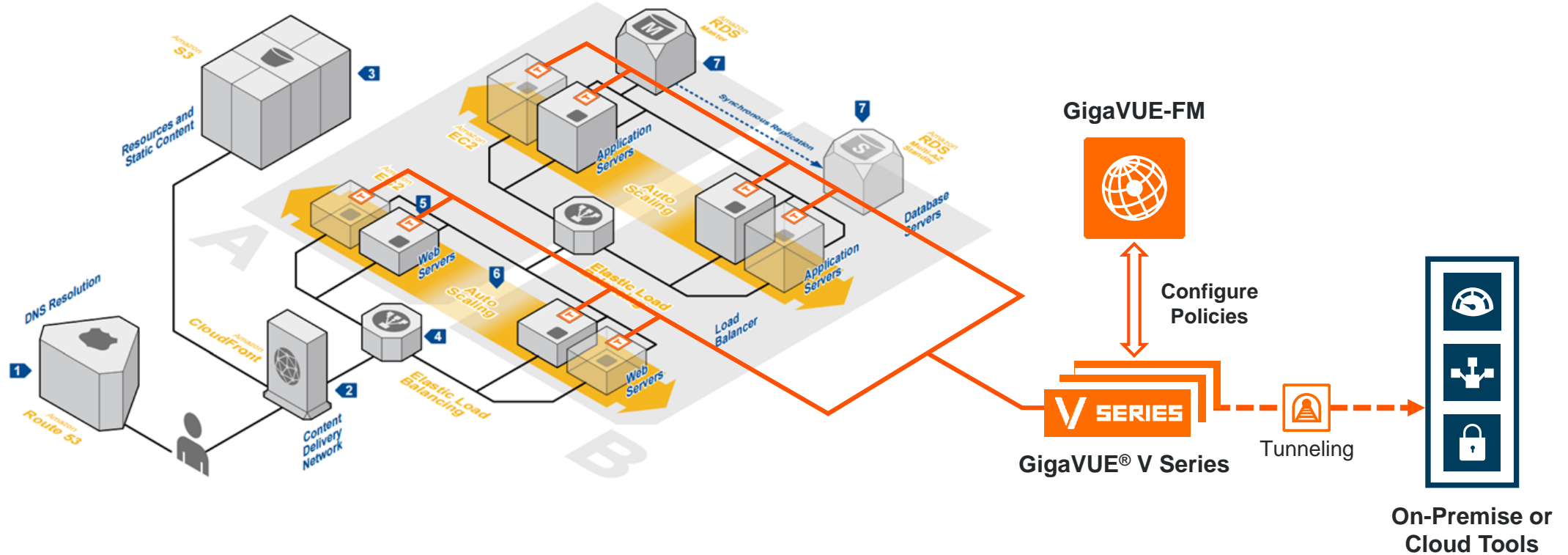
Note: Segment #s refer to # of employees; Source: Target Market Data source from company research/US census data

Gigamon Visibility Platform for AWS



SAMPLE WEB APPLICATION – AWS REFERENCE ARCHITECTURE

N-Tier Web Application



Reference Picture: AWS Best Practices. Logo is the property of the respective company.

Gigamon Visibility Platform: Key Capabilities (GA)



- **Patented Flow Mapping[®]** to customize and distribute traffic of interest
- GigaVUE-FM: Intuitive drag-and-drop user interface for rapid turn-up



- **Automatic target selection***: Elastic and automated visibility for new EC2 instances
- Open REST APIs for Automation / Orchestration incl. integration with Amazon EC2 API, Amazon CloudWatch



- **Patented GigaSMART[®] traffic intelligence**: Slicing, Masking, Sampling
- Optimize Tool performance, reduce network backhaul



- **Flexible deployment models**: Tools anywhere
- Agnostic platform: Benefits any tool anywhere that needs network traffic for analysis

* Patent Pending

GA = General Availability

Building our Ecosystem

Partners and Tool Validation

IN ADDITION TO ON-PREMISE TOOLS OFFERED BY OUR 70+ ECOSYSTEM PARTNERS

Commercial Tools

BLUVECTOR

CYPHORT

ExtraHop

FireEye

JASK

LIGHTCYBER

LogRhythm
The Security Intelligence Company

niara

PROTECTWISE™
Security Enlightened™

RSA

Open Source Tools

BRO NETWORK SECURITY MONITOR

ntop

Security Onion

WIRESHARK

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