O-I Third Quarter 2015 Earnings Presentation

October 28, 2015

Safe harbor comments

Regulation G

The information presented here regarding adjusted net earnings and adjusted EPS relates to net earnings from continuing operations attributable to the Company exclusive of items management considers not representative of ongoing operations and does not conform to U.S. generally accepted accounting principles (GAAP). In addition, the information presented here regarding EBITDA is not a defined term under GAAP. Non-GAAP measures should not be construed as an alternative to the reported results determined in accordance with GAAP. Management has included this non-GAAP information to assist in understanding the comparability of results of ongoing operations. Further, the information presented here regarding free cash flow does not conform to GAAP. Management defines free cash flow as cash provided by continuing operating activities less capital spending (both as determined in accordance with GAAP) and has included this non-GAAP information to assist in understanding the comparability of cash flows. Management uses non-GAAP information principally for internal reporting, forecasting, budgeting and calculating compensation payments. Management believes that the non-GAAP presentation allows the board of directors, management, investors and analysts to better understand the Company's financial performance in relationship to core operating results and the business outlook.

Forward Looking Statements

This document contains "forward-looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward-looking statements reflect the Company's current expectations and projections about future events at the time, and thus involve uncertainty and risk. The words "believe," "expect," "anticipate," "will," "could," "would," "should," "may," "plan," "estimate," "intend," "predict," "potential," "continue," and the negatives of these words and other similar expressions generally identify forward looking statements. It is possible the Company's future financial performance may differ from expectations due to a variety of factors including, but not limited to the following: (1) the Company's ability to integrate the Vitro Business in a timely and cost effective manner, to maintain on existing terms the permits, licenses and other approvals required for the Vitro Business to operate as currently operated, and to realize the expected synergies from the Vitro Acquisition, (2) risks related to the impact of integration of the Vitro Acquisition on earnings and cash flow, (3) risks associated with the significant transaction costs and additional indebtedness that the Company expects to incur in financing the Vitro Acquisition, (4) the Company's ability to realize expected growth opportunities and cost savings from the Vitro Acquisition, (5) foreign currency fluctuations relative to the U.S. dollar, specifically the Euro, Brazilian real, Mexican peso, Colombian peso and Australian dollar, (6) changes in capital availability or cost, including interest rate fluctuations and the ability of the Company to refinance debt at favorable terms, (7) the general political, economic and competitive conditions in markets and countries where the Company has operations, including uncertainties related to economic and social conditions, disruptions in capital markets, disruptions in the supply chain, competitive pricing pressures, inflation or deflation, and changes in tax rates and laws, (8) consumer preferences for alternative forms of packaging, (9) cost and availability of raw materials, labor, energy and transportation, (10) the Company's ability to manage its cost structure, including its success in implementing restructuring plans and achieving cost savings, (11) consolidation among competitors and customers, (12) the ability of the Company to acquire businesses and expand plants, integrate operations of acquired businesses and achieve expected synergies, (13) unanticipated expenditures with respect to environmental, safety and health laws, (14) the Company's ability to further develop its sales, marketing and product development capabilities, and (15) the timing and occurrence of events which are beyond the control of the Company, including any expropriation of the Company's operations, floods and other natural disasters, events related to asbestos-related claims, and the other risk factors discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2014 and any subsequently filed Quarterly Report on Form 10-Q. It is not possible to foresee or identify all such factors. Any forward-looking statements in this document are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments, and other factors it believes are appropriate in the circumstances. Forward-looking statements are not a guarantee of future performance and actual results or developments may differ materially from expectations. While the Company continually reviews trends and uncertainties affecting the Company's results of operations and financial condition, the Company does not assume any obligation to update or supplement any particular forward-looking statements contained in this document.

Presentation Note

Unless otherwise noted, the information presented in this presentation reflects continuing operations only.

Third quarter 2015 summary

Earnings in line with guidance; progress on strategic initiatives

- Adjusted EPS of $0.57 compared to ~$0.55 guidance
  - Below 3Q14 in constant currency due to tax timing issues related to the acquisition
- Shipments up 4%; flat excluding acquisition
- Segment profit declined $9M in constant currency
  - Stronger U.S. dollar reduced results by $40M
- Favorable corporate items offset lower segment operating profit in constant currency
- Progress on strategic initiatives
  - Completed $2.15B acquisition of Vitro food & beverage
    - Strong September results
    - Successfully integrating acquired business
  - Andres Lopez named CEO effective Jan. 1, 2016

[1] Prior year translated at 2015 exchange rates. See appendix for a reconciliation to adjusted earnings and constant currency for EPS.

Europe

Underlying operating performance in line with expectations

Industry and macro environment

- Weaker Euro impacts translation to USD
- Same price environment as in 2Q
- Stable industry demand

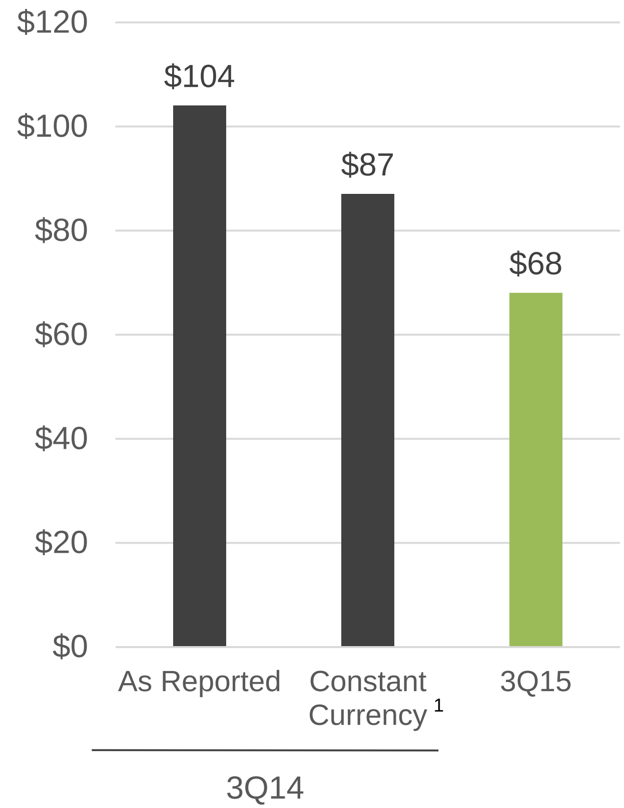
3Q review

- Shipments up 2%, due to beer
- Carryover price pressure
- Planned engineering projects
- Legislative delays prevent recognition of ~$8M energy credit

Focus areas

- Complete asset optimization program
- Improve productivity at select plants

Segment Operating Profit
$ Millions



[1] Prior year translated at 3Q15 exchange rates

North America

Stage set for high single digit gain in 2015 operating profit

Industry and macro environment

- Continuing sales volume shift to craft beer, wine, spirits, premium food and non-alcoholic beverages
- Modest declines in megabeer demand
- Well-balanced supply and demand

3Q review

- Shipments down 1 percent, excluding acquisition
- Improved supply chain
- Higher level of planned engineering activities
- Carryover price pressure

Focus areas

- Integrate acquired distribution business
- Implement flexibility for growing segments

[1] Prior year translated at 3Q15 exchange rates

The North America segment includes the acquired distribution business in the U.S .

Latin America

Solid performance in light of challenging market conditions

Industry and macro environment

- Weaker currencies impact translation
- Ongoing macro challenges in Brazil

3Q review

- Legacy business in line with expectations
  - Brazil shipments declined, while domestic demand in rest of region increased
  - Shipments up in all categories except beer
- Acquisition contributes >$10M of segment profit

Focus areas

- Integrate acquired Mexico and Bolivia business
- Support customers with new product development

[1] Prior year translated at 3Q15 exchange rates

The segment, re-named Latin America, includes the acquired business in Mexico and Bolivia.

Asia Pacific

Improving operational performance more than offsets FX headwinds

Industry and macro environment

- Weaker currencies impact translation and improve competitive positioning
- Australian wine exports improving
- In beer, consumer preference for imports and craft

3Q review

- Strong bottom line outweighs currency impact
  - Benefits from footprint activities in prior year
  - Higher production volume
- Shipments flat to prior year

Focus areas

- On-board additional contracted business
- Support wine export growth

[1] Prior year translated at 3Q15 exchange rates

3Q15 Adjusted EPS bridge

Delta to PY driven by currency, interest expense and tax rate

Adjusted Earnings Per Share	
3Q14 Adjusted EPS	$0.75
Currency	(0.15)
3Q14 at constant currency[1]	0.60
Segment operating profit	(0.04)
Retained corporate costs	0.04
Net interest expense	(0.02)
Effective tax rate	(0.02)
Noncontrolling interests	(0.01)
Share count reduction	0.02
Total reconciling items	(0.03)
3Q15 Adjusted EPS	$0.57

- ~85% of the decline due to currency
- Lower segment operating profit
- Corporate benefited from:
  - Lower pension expense
  - Reduced management incentive accruals
  - Favorable currency hedges
- Acquisition impacts interest expense and tax rate
  - Higher borrowings
  - Temporary limited deductibility
- Full year tax rate ~25-27%

[1] Prior year translated at 3Q15 exchange rates. See appendix for a reconciliation to adjusted earnings and constant currency for EPS.

Guidance update

Full year adjusted EPS of ~$2.00 and FCF of ~$200 million

4Q14 Adjusted EPS	**$0.46**	
Currency Impact	($0.15)	Assumptions:[1] EUR = 1.13; BRL = 4.06; COP = 3,109; AUD = 0.70; MXN = 17.0
4Q14 Adjusted EPS – Constant Currency	**$0.31**	
Europe	▼	▪ Carryover pricing pressure; higher production volume
North America	▲	▪ Strong gains from production volume and cost improvement
Latin America	▲	▪ O-I Mexico results; lower production volume in Brazil
Asia Pacific	▲	▪ Sales and production volume gains
Segment Operating Profit	▲	
Corporate and Other Costs	▼	▪ Corporate flat as pension benefits lap prior year ▪ Acquisition increases interest expense and tax rate
4Q15 Adjusted EPS	**~$0.40**	

On a constant currency basis[1]

2015 Free Cash Flow of ~$200 million

- Similar level of FCF generated as in 2014 in local currency terms
- Downward pressure: FX, acquisition-related outflows; energy credit removed

[1] Prior year translated at September 30, 2015, exchange rates

Capital structure review

Deleveraging a key priority

- Debt for acquisition
  - $2.25B of long-term borrowings
  - ~4.2% blended interest rate
- Managing debt structure
  - Repaid remaining $300M of 7.375% senior notes due in 2016
- Capital allocation priorities
  - Share repurchase of $100M in 2015
  - Focus on deleveraging
  - Target ~3 times net debt to EBITDA by 2018

Acquired Vitro food & beverage

Shifting focus to value capture

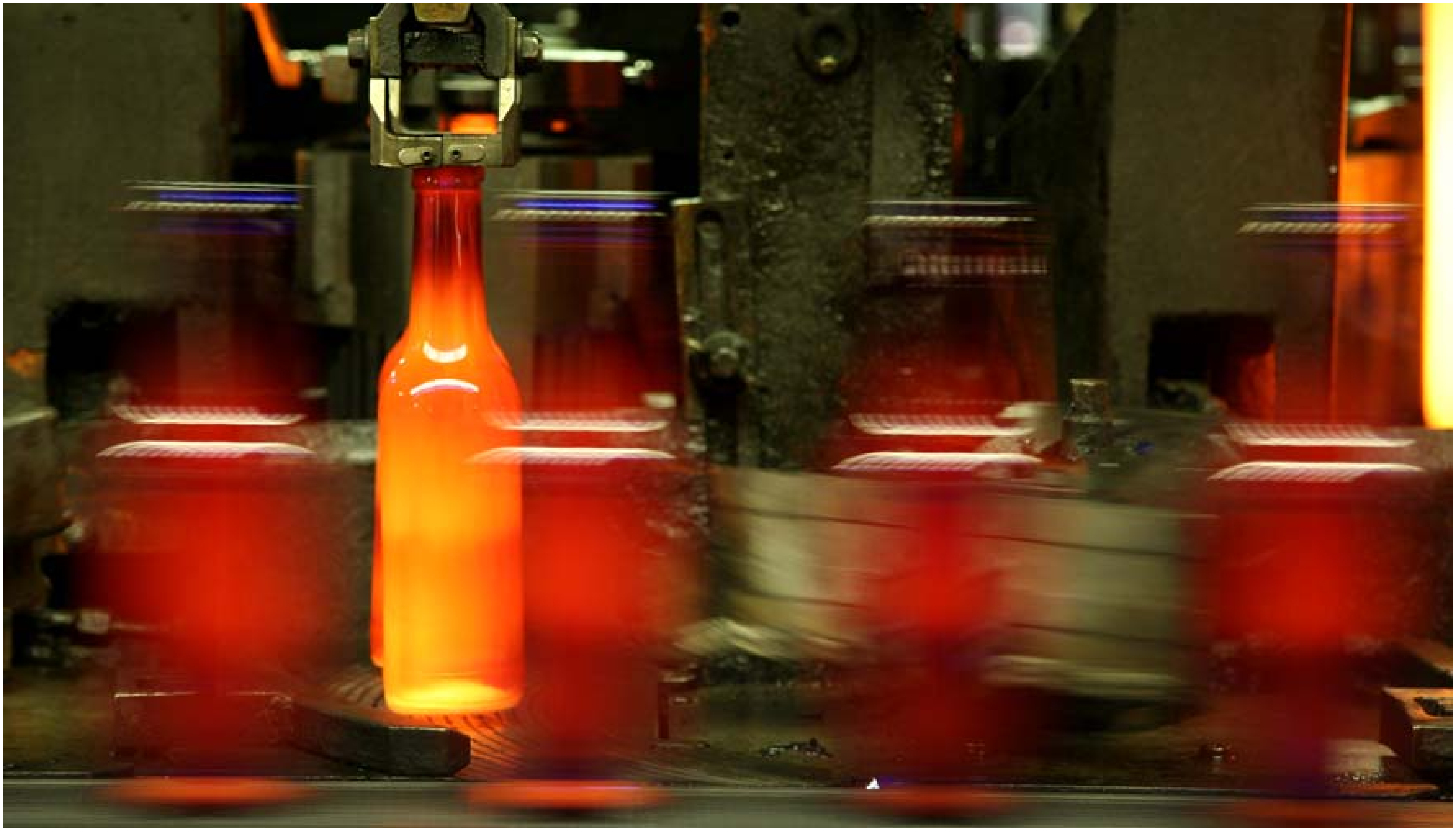
- Solid financial results for September 2015
- Business stability maintained during transition
- Integration progressing well
- Clear value-added transaction
  - Expected EPS accretion of ~$0.30 in 2016 and ~$0.50 in 2018
  - Expected FCF contribution of more than $100 million by 2018
  - Temporary closing-related costs weigh on 2H15
    - EPS: Reduced tax deductibility of interest until legal entities registered
    - FCF: Transaction costs, capex for new furnace in Monterrey and tax items

A look ahead

Already addressing opportunities to create shareholder value

- Identifying clear value-generating opportunities
  - Stabilize revenue and end-to-end supply chain
  - Elevate and sustain performance
  - Capture value in O-I Mexico and in JV with CBI
- Building a performance-focused culture
  - Align and strengthen senior leadership team
  - Integrate and collaborate across geographies and functions
  - Capitalize on vast in-house capabilities and develop/hire to fill capability gaps

Appendix



Price, volume and currency impact on reportable segment sales

$ Millions

	Europe	North America	Latin America	Asia Pacific	Total[1]
3Q14 Segment Sales	$709	$517	$313	$197	$1,736
Currency	(102)	(7)	(95)	(39)	(243)
3Q14 at constant currency	607	510	218	158	1,493
Price	(8)	(7)	20	1	6
Volume	6	(2)	(15)	3	(8)
Acquisition	-	19	42	-	61
Total reconciling	(2)	10	47	4	59
3Q15 Segment Sales	$605	$520	$265	$162	$1,552

[1] Reportable segment sales exclude the Company's global equipment business

Reconciliation to adjusted earnings and constant currency

The reconciliation below describes the items that management considers not representative of ongoing operations.

(Dollars in millions, except per share amounts)	Three months ended Sept 30		Nine months ended Sept 30	
	2015	2014	2015	2014
Earnings from continuing operations attributable to the Company	$ 18	$ 61	$ 131	$ 297
Items impacting equity earnings		5	5	5
Items impacting other expense, net:				
Restructuring, asset impairment and other charges	41	71	64	71
Strategic transaction costs	13		19	
Items impacting cost of goods sold:				
Restructuring, asset impairment and related charges		8		8
Acquisition-related fair value inventory adjustments	10		10	
Items impacting interest expense:				
Charges for note repurchase premiums and write-off of finance fees	14		42	
Items impacting income tax:				
Net benefit for income tax on items above	(4)	(20)	(10)	(20)
Items impacting net earnings (loss) attributable to noncontrolling interests:				
Net impact of noncontrolling interests on items above		(1)		(1)
Total adjusting items	74	63	130	63
Adjusted earnings	$ 92	$ 124	$ 261	$ 360
Currency effect on earnings (2014 only)[1]		$ (24)		$ (68)
Earnings on a constant currency basis (2014 only)		$ 100		$ 292
Diluted average shares (thousands)	161,612	166,138	162,264	166,187
Earnings per share from continuing operations (diluted)	$ 0.11	$ 0.37	$ 0.81	$ 1.79
Adjusted earnings per share	$ 0.57	$ 0.75	$ 1.60	$ 2.17
Adjusted earnings per share on a constant currency basis		$ 0.60		$ 1.75

(1) Currency effect on earnings determined by using month-end foreign currency exchange rates in the three and nine month periods ended September 30, 2015, to translate the local currency results for the same periods in 2014.

Reconciliation of segment operating profit

$ Millions

3Q14 Segment Operating Profit	$248
Currency	(40)
3Q14 at constant currency[1]	208
Price	6
Sales volume	(3)
Operating costs	(26)
Acquisition	14
Total reconciling	(9)
3Q15 Segment Operating Profit	$199

[1] Prior year translated at 3Q15 exchange rates

Note: Reportable segment data excludes the Company's global equipment business

Estimated impact from currency rate changes

Translation impact on EPS from a 10% change compared with the U.S. dollar

- EU (primarily Euro): ~$0.10
- LA (primarily Brazilian Real and Colombian Peso): ~$0.09
- AP (primarily Australian Dollar and New Zealand Dollar): ~$0.05