

TOTAL COMPANY
 COMPARATIVE STATEMENT OF EARNINGS - GAAP
Excluding Items As Detailed in Earnings Press Releases
 Three Months ended December 31, 2014
 (In Thousands)

	2014 Actual	Adjustments	2014 Adjusted	2013 Actual	Adjustments	2013 Adjusted
Total Net Sales	2,510,958	(2,914)	2,508,044	2,377,232		2,377,232
Total COGS	1,456,157	(13,098)	1,443,059	1,370,835	(4,078)	1,366,757
Gross Profit	1,054,801	10,184	1,064,985	1,006,397	4,078	1,010,475
Gross Profit Margin	42.0%		42.5%	42.3%		42.5%