



W.W. Grainger, Inc.  
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[www.grainger.com/investor](http://www.grainger.com/investor)

## GRAINGER REPORTS OCTOBER 2014 SALES RESULTS

CHICAGO, November 12, 2014 – Grainger (NYSE: GWW) today reported sales results for the month of October 2014. Sales increased 6 percent versus October 2013. Results for the month included a 1 percentage point contribution from acquisitions, net of dispositions, and a 2 percentage points decline from unfavorable foreign exchange. Excluding acquisitions and foreign exchange, organic sales increased 7 percent driven by 6 percentage points of volume growth and a 1 percentage point contribution from sales of Ebola-related safety products. The month of October 2014 had 23 selling days, the same as October 2013. The 2014 fourth quarter will have 64 selling days, the same as the 2013 fourth quarter.

### October Sales by Segment 2014 v. 2013

United States	+7%
Canada +10% in local currency	+2%
Other Businesses +23% in local currencies	+16%

Please visit [www.grainger.com/investor](http://www.grainger.com/investor) to access a recorded message with additional details about October 2014 sales. Grainger is scheduled to report November 2014 sales results on Friday, December 12, 2014 at 8:00 a.m. EST.

W.W. Grainger, Inc., with 2013 sales of \$9.4 billion, is North America's leading broad line supplier of [maintenance, repair and operating products](#), with operations in Asia, Europe and Latin America.

### Forward-Looking Statements

This document contains forward-looking statements under the federal securities law. Forward-looking statements relate to the company's expected future financial results and business plans, strategies and objectives and are not historical facts. They are generally identified by qualifiers such as "forecasting" or similar expressions. There are risks and uncertainties, the outcome of which could cause the company's results to differ materially from what is projected. The forward-looking statements should be read in conjunction with the company's most recent annual report, as well as the company's Form 10-K, Form 10-Q and other reports filed with the Securities & Exchange Commission, containing a discussion of the company's business and various factors that may affect it.

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