Bank of America



Supplemental Information First Quarter 2011

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Table of Contents	Page
Consolidated Financial Highlights	2
Supplemental Financial Data	3
Consolidated Statement of Income	4
Consolidated Balance Sheet	5,6
Capital Management	7
Core Net Interest Income	8
Quarterly Average Balances and Interest Rates	9,10
Quarterly Average Balances and Interest Rates - Isolating Hedge Income/Expense	11,12
Debt Securities and Available-for-Sale Marketable Equity Securities	13
Quarterly Results by Business Segment	14
Deposits	
Total Segment Results	15
Key Indicators	16
Global Card Services	10
Total Segment Results	17
Key Indicators	18
Consumer Real Estate Services	10
Total Segment Results	19
Quarter-to-Date Results	20
Key Indicators	21
Global Commercial Banking	21
Total Segment Results	22
Key Indicators	23
Global Banking & Markets	23
Total Segment Results	24
Key Indicators	25
Super Senior Collateralized Debt Obligation Exposure	26
Investment Banking Product Rankings	27
Global Wealth & Investment Management	21
-	28
Total Segment Results Key Indicators	29
All Other	29
	20
Total Segment Results	30 31
Equity Investments Outstanding Loans and Leases	32
Quarterly Average Loans and Leases by Business Segment Commercial Credit Exposure by Industry	33 34
·	35
Net Credit Default Protection by Maturity Profile and Credit Exposure Debt Rating	
Selected Emerging Markets	36
Nonperforming Loans, Leases and Foreclosed Properties	37
Nonperforming Loans, Leases and Foreclosed Properties Activity	38
Quarterly Net Charge-offs and Net Charge-off Ratios	39
Allocation of the Allowance for Credit Losses by Product Type	40
Exhibit A: Non-GAAP Reconciliations	41,42
Appendix: Selected Slides from the First Quarter 2011 Earnings Release Presentation	43

1

Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thou												
	Q	First puarter 2011	_	Q	ourth uarter 2010		Third Quarter 2010		Second Quarter 2010			First Quarter 2010
Income statement												
Net interest income	\$	12,179	5	\$	12,439	\$	12,435	\$	12,900		\$	13,749
Noninterest income		14,698			9,959		14,265		16,253			18,220
Total revenue, net of interest expense		26,877			22,398		26,700		29,153			31,969
Provision for credit losses		3,814			5,129		5,396		8,105			9,805
Goodwill impairment		-			2,000		10,400		-			-
Merger and restructuring charges		202			370		421		508			521
All other noninterest expense (1)		20,081			18,494		16,395		16,745			17,254
Income tax expense (benefit)		731			(2,351)		1,387		672			1,207
Net income (loss)		2,049			(1,244)		(7,299)		3,123			3,182
Preferred stock dividends		310			321		348		340			348
Net income (loss) applicable to common shareholders		1,739			(1,565)		(7,647)		2,783			2,834
Diluted earnings (loss) per common share (2)		0.17			(0.16)		(0.77)		0.27			0.28
Average diluted common shares issued and outstanding (2)	10	,181,351		10,	,036,575	ç	9,976,351	10	0,029,776		10	,005,254
Dividends paid per common share	\$	0.01	\$	\$	0.01	\$	0.01	\$	0.01		\$	0.01
Performance ratios												
Return on average assets		0.36	%		n/m		n/m		0.50	%		0.51
Return on average common shareholders' equity		3.29			n/m		n/m		5.18			5.73
Return on average tangible common shareholders' equity (3)		5.28			n/m		n/m		9.19			9.79
Return on average tangible shareholders' equity (3)		5.54			n/m		n/m		8.98			9.55
At period end												
Book value per share of common stock	\$	21.15	5	\$	20.99	\$	21.17	\$	21.45		\$	21.12
Tangible book value per share of common stock (3)		13.21			12.98		12.91		12.14			11.70
Market price per share of common stock:												
Closing price	\$	13.33	5	\$	13.34	\$	13.10	\$	14.37		\$	17.85
High closing price for the period		15.25			13.56		15.67		19.48			18.04
Low closing price for the period		13.33			10.95		12.32		14.37			14.45
Market capitalization		135,057			134,536		131,442		144,174			179,071
Number of banking centers - U.S.		5,805			5,856		5,879		5,900			5,939
Number of branded ATMs - U.S.		17,886			17,931		17,929		18,078			18,135
Full-time equivalent employees		288,062			288,471		287,293		284,628			284,638

⁽¹⁾ Excludes merger and restructuring charges and goodwill impairment charge.

 $n/m = not \ meaningful$

⁽²⁾ Due to a net loss applicable to common shareholders for the fourth and third quarters of 2010, no dilutive potential common shares were included in the calculations of diluted earnings per share and average diluted common shares because they were antidilutive.

⁽³⁾ Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-42.)

Supplemental Financial Data (Dollars in millions, except per share information)

Fully taxable-equivalent basis data (1)

	First Quarter 2011		Quarter		Quarter Quarter		Third Quarter 2010			Second Quarter 2010			First Quarter 2010		
Net interest income	\$	12,397		\$	12,709		\$ 12,71	,	\$	13,197		\$	14,070		
Total revenue, net of interest expense		27,095			22,668		26,98	2		29,450			32,290		
Net interest yield (2)		2.67	%		2.69	%	2.7	9	6	2.77	%		2.93	%	
Efficiency ratio		74.86			92.04		100.8	,		58.58			55.05		

Performance ratios, excluding goodwill impairment charges (3)

	Ç	Fourth Quarter 2010		Q	Third uarter 2010	<u>-</u>
Per common share information						
Earnings	\$	0.04		\$	0.27	
Diluted earnings		0.04			0.27	
Efficiency ratio (1)		83.22	%		62.33	%
Return on average assets		0.13			0.52	
Return on average common shareholders' equity		0.79			5.06	
Return on average tangible common shareholders' equity (3)		1.27			8.67	
Return on average tangible shareholders' equity (3)		1.96			8.54	

⁽¹⁾ Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-42).

⁽²⁾ Calculation includes fees earned on overnight deposits placed with the Federal Reserve of \$63 million for the first quarter of 2011, and \$63 million, \$107 million, \$106 million and \$92 million for the fourth, third, second and first quarters of 2010, respectively. For more information see Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis on pages 9-10.

⁽³⁾ Total noninterest expense, excluding goodwill impairment charges, net income, excluding goodwill impairment charges and net income applicable to common shareholders, excluding goodwill impairment charges and tangible equity ratios are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-42).

Bank of America Corporation and Subsidiaries Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)	***	.		G :	-
	First	Fourth	Third	Second	First
	Quarter 2011	Quarter 2010	Quarter 2010	Quarter 2010	Quarter 2010
Interest income	2011	2010	2010	2010	2010
Loans and leases	\$ 11,929	\$ 12,149	\$ 12,485	\$ 12,887	\$ 13,475
Debt securities	2,882	3,029	2,605	2,917	3,116
Federal funds sold and securities borrowed or purchased under	_,00_	3,02	2,000	2,>17	5,110
agreements to resell	517	486	441	457	448
Trading account assets	1,626	1,661	1,641	1,796	1,743
Other interest income	968	965	1,037	1,062	1,097
Total interest income	17,922	18,290	18,209	19,119	19,879
					
Interest expense					
Deposits	839	894	950	1,031	1,122
Short-term borrowings	1,184	1,142	848	891	818
Trading account liabilities	627	561	635	715	660
Long-term debt	3,093	3,254	3,341	3,582	3,530
Total interest expense	5,743	5,851	5,774	6,219	6,130
Net interest income	12,179	12,439	12,435	12,900	13,749
Noninterest income					
Card income	1,828	2,127	1,982	2,023	1,976
Service charges	2,032	2,036	2,212	2,576	2,566
Investment and brokerage services	3,101	2,879	2,724	2,994	3,025
Investment banking income	1,578	1,590	1,371	1,319	1,240
Equity investment income	1,475	1,512	357	2,766	625
Trading account profits	2,722	995	2,596	1,227	5,236
Mortgage banking income (loss)	630	(1,419)	1,755	898	1,500
Insurance income	613	598	75	678	715
Gains on sales of debt securities	546	872	883	37	734
Other income (loss)	261		433		
	201	(1,114)	433	1,861	1,204
Other-than-temporary impairment losses on available-for-sale debt securities:	(111)	(612)	(156)	(462)	(1.910)
Total other-than-temporary impairment losses	(111)	(612)	(156)	(462)	(1,819)
Less: Portion of other-than-temporary impairment losses	22	405	22	226	1 210
recognized in other comprehensive income	(88)	495 (117)	(123)	(126)	1,218
Net impairment losses recognized in earnings on available-for-sale debt securities Total noninterest income	14,698	9,959	14,265	16,253	18,220
Total revenue, net of interest expense	26,877	22,398	26,700	29,153	31,969
•					
Provision for credit losses	3,814	5,129	5,396	8,105	9,805
Noninterest expense					
Personnel	10,168	8,800	8,402	8,789	9,158
Occupancy	1,189	1,212	1,150	1,182	1,172
Equipment	606	607	619	613	613
Marketing	564	484	497	495	487
Professional fees	646	883	651	644	517
Amortization of intangibles	385	420	426	439	446
Data processing Telecommunications	695 371	662 366	602 361	632 359	648 330
Other general operating	5,457	5,060	3,687	3,592	3,883
Goodwill impairment	5,457	2,000	10,400	3,372	5,005
Merger and restructuring charges	202	370	421	508	521
Total noninterest expense	20,283	20,864	27,216	17,253	17,775
Income (loss) before income taxes	2,780	(3,595)	(5,912)	3,795	4,389
Income tax expense (benefit)	731	(2,351)	1,387	672	1,207
Net income (loss)	\$ 2,049	\$ (1,244)	\$ (7,299)	\$ 3,123	\$ 3,182
Preferred stock dividends	310	321	348	340	348
	\$ 1,739	\$ (1,565)	\$ (7,647)	\$ 2,783	\$ 2,834
Net income (loss) applicable to common shareholders					
Net income (loss) applicable to common shareholders Per common share information					
	\$ 0.17	\$ (0.16)	\$ (0.77)	\$ 0.28	\$ 0.28
Per common share information	\$ 0.17 0.17	\$ (0.16) (0.16)	\$ (0.77) (0.77)	\$ 0.28 0.27	
Per common share information Earnings (loss)					0.28
Per common share information Earnings (loss) Diluted earnings (loss) (1) Dividends paid	0.17 0.01	(0.16) 0.01	(0.77) 0.01	0.27 0.01	0.28 0.01
Per common share information Earnings (loss) Diluted earnings (loss) (1)	0.17	(0.16)	(0.77)	0.27	0.28

⁽¹⁾ Due to a net loss applicable to common shareholders for the fourth and third quarters of 2010, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

(Dollars in millions)					
	I	March 31	D	ecember 31	March 31
		2011		2010	 2010
Assets					
Cash and cash equivalents	\$	97,542	\$	108,427	\$ 144,794
Time deposits placed and other short-term investments		23,707		26,433	20,256
Federal funds sold and securities borrowed or purchased under agreements to resell		234,056		209,616	197,038
Trading account assets		208,761		194,671	206,018
Derivative assets		65,334		73,000	83,511
Debt securities:					
Available-for-sale		330,345		337,627	316,020
Held-to-maturity, at cost		431		427	340
Total debt securities		330,776		338,054	316,360
Loans and leases		932,425		940,440	976,042
Allowance for loan and lease losses		(39,843)		(41,885)	(46,835)
Loans and leases, net of allowance		892,582		898,555	929,207
Premises and equipment, net		14,151		14,306	15,147
Mortgage servicing rights (includes \$15,282, \$14,900 and \$18,842 measured at fair value)		15,560		15,177	19,146
Goodwill		73,869		73,861	86,305
Intangible assets		9,560		9,923	11,548
Loans held-for-sale		25,003		35,058	35,386
Customer and other receivables		97,318		85,704	83,636
Other assets		186,313		182,124	196,282
Total assets	\$	2,274,532	\$	2,264,909	\$ 2,344,634
Assets of consolidated VIEs included in total assets above (substantially all pledged as collateral)					
Trading account assets	\$	12,012	\$	19,627	\$ 11,826
Derivative assets		2,280		2,027	4,194
Available-for-sale debt securities		2,104		2,601	12,074
Loans and leases		146,309		145,469	129,432
Allowance for loan and lease losses		(8,335)		(8,935)	(11,140)
Loans and leases, net of allowance		137,974		136,534	118,292
Loans held-for-sale		1,605		1,953	5,471
All other assets		4,883		7,086	9,637
Total assets of consolidated VIEs	\$	160,858	\$	169,828	\$ 161,494

Consolidated Balance Sheet (continued)

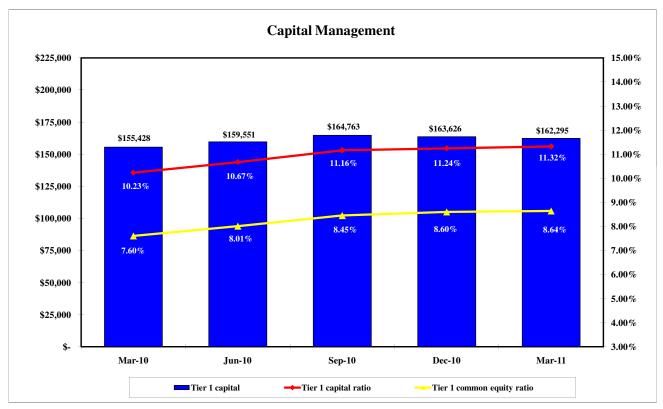
(Dollars in millions)						
	N	March 31	De	ecember 31]	March 31
		2011		2010		2010
Liabilities						
Deposits in U.S. offices:						
Noninterest-bearing	\$	286,357	\$	285,200	\$	255,470
Interest-bearing		652,096		645,713		643,943
Deposits in non-U.S. offices:						
Noninterest-bearing		7,894		6,101		5,614
Interest-bearing		73,828		73,416		71,075
Total deposits		1,020,175		1,010,430		976,102
Federal funds purchased and securities loaned or sold under agreements to repurchase		260,521		245,359		270,601
Trading account liabilities		88,478		71,985		82,532
Derivative liabilities		53,501		55,914		52,861
Commercial paper and other short-term borrowings		58,324		59,962		85,406
Accrued expenses and other liabilities (includes \$961, \$1,188 and \$1,521 of reserve for unfunded						
lending commitments)		128,221		144,580		135,656
Long-term debt		434,436		448,431		511,653
Total liabilities		2,043,656		2,036,661		2,114,811
Shareholders' equity						
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 3,943,660 , 3,943,660						
and 3,960,660 shares		16,562		16,562		17,964
Common stock and additional paid-in capital, \$0.01 par value; authorized - 12,800,000,000, 12,800,000,000 and						
11,300,000,000 shares; issued and outstanding - 10,131,803,417, 10,085,154,806 and 10,032,001,150 shares		151,379		150,905		149,048
Retained earnings		62,483		60,849		67,811
Accumulated other comprehensive income (loss)		463		(66)		(4,929)
Other		(11)		(2)		(71)
		230,876		228,248		229,823
Total shareholders' equity		230,070		220,210		,

Capital Management

(Dollars in millions)						
	Fir	rst	Fourth	Third	Second	First
	Qua	rter	Quarter	Quarter	Quarter	Quarter
	20:	11	2010	2010	2010	2010
Risk-based capital (1):						
Tier 1 common	\$ 12	23,882	\$ 125,139	\$ 124,756	\$ 119,716	\$ 115,520
Tier 1 capital	10	62,295	163,626	164,763	159,551	155,428
Total capital	2	29,094	229,594	231,120	220,827	219,913
Risk-weighted assets	1,4	33,377	1,455,951	1,476,774	1,494,990	1,519,723
Tier 1 common equity ratio (2)		8.64 %	8.60 %	8.45 %	8.01 %	7.60 %
Tier 1 capital ratio		11.32	11.24	11.16	10.67	10.23
Total capital ratio		15.98	15.77	15.65	14.77	14.47
Tier 1 leverage ratio		7.25	7.21	7.21	6.68	6.44
Tangible equity ratio (3)		6.85	6.75	6.54	6.14	6.02
Tangible common equity ratio (3)		6.10	5.99	5.74	5.35	5.22

⁽¹⁾ Reflects preliminary data for current period risk-based capital.

⁽³⁾ Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP measures. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 41-42).



^{*}Preliminary data on risk-based capital

Outstanding Common Stock

No common shares were repurchased in the first quarter of 2011.

There is no existing Board authorized share repurchase program.

⁽²⁾ Tier 1 common equity ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

Core Net Interest Income (Dollars in millions)

	First Quarter 2011		Fourth Quarter 2010		Third Quarter 2010		Second Quarter 2010		First Quarter 2010	
Net interest income (1)										
As reported (2)	\$ 12,397		\$ 12,709		\$ 12,717		\$ 13,197		\$ 14,070	
Impact of market-based net interest income (3)	(1,051)		(1,150)		(1,045)		(1,049)		(1,186)	
Core net interest income	\$ 11,346		\$ 11,559		\$ 11,672		\$ 12,148		\$ 12,884	•
Average earning assets										
As reported	\$ 1,869,863		\$ 1,883,539		\$ 1,863,819		\$ 1,910,790		\$ 1,933,060	
Impact of market-based earning assets (3)	 (467,042)		(475,021)		(494,772)		(521,010)		(527,316)	
Core average earning assets	\$ 1,402,821		\$ 1,408,518		\$ 1,369,047		\$ 1,389,780		\$ 1,405,744	•
Net interest yield contribution (1, 4)										
As reported (2)	2.67	%	2.69	%	2.72	%	2.77	%	2.93	%
Impact of market-based activities (3)	0.59		0.58		0.67		0.73		0.76	
Core net interest yield on earning assets	3.26	%	3.27	%	 3.39	%	3.50	%	3.69	%

⁽¹⁾ Fully taxable-equivalent basis

⁽²⁾ Balance and calculation include fees earned on overnight deposits placed with the Federal Reserve of \$63 million for the first quarter of 2011 and \$63 million, \$107 million, \$106 million, and \$92 million for the fourth, third, second and first quarters of 2010, respectively.

(3) Represents the impact of market-based amounts included in Global Banking & Markets.

(4) Calculated on an annualized basis.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

First Quarter 2011 Fourth Quarter 2010 First Quarter 2010 Interest Interest Yield/ Yield/ Yield/ Average Income/ Average Income/ Average Income/ Balance Expense Rate Balance Expense Rate Balance Expense Rate Earning assets Time deposits placed and other short-term investments (1) 31,294 28,141 1.07 % 27,600 0.89 88 1.14 % \$ 75 \$ 61 \$ Federal funds sold and securities borrowed or purchased 227,379 243,589 under agreements to resell 517 0.92 486 0.79 266,070 448 0.68 Trading account assets 221,041 1,669 3.05 216,003 1,710 3.15 214,542 1,795 3.37 Debt securities (2) 335,847 3.49 341,867 2,917 3,065 3.58 311,136 3,173 4.09 Loans and leases (3): Residential mortgage (4) 262,049 2,881 4.40 254,051 2,857 4.50 243,833 3,100 5.09 136,089 1,335 3.96 139,772 1,410 4.01 152,536 1,586 4.20 Home equity Discontinued real estate 12,899 110 3.42 13,297 118 3 57 14,433 153 4 24 U.S. credit card 109,941 2.837 10.47 112.673 3.040 10.70 125,353 3.370 10.90 Non-U.S. credit card 779 11.43 27,457 11.77 29,872 12.30 27,633 815 906 Direct/Indirect consumer 90,097 993 4.47 91.549 1.088 4.72 100,920 1.302 5.23 Other consumer (6) 2.753 45 6.58 2.796 45 6.32 3 002 48 6.35 Total consumer 641,461 8,980 5.65 641,595 9,373 5.81 669,949 10,465 6.30 191,353 U.S. commercial 1,926 4.08 193,608 1,894 3.88 202,662 1,970 3.94 Commercial real estate (7) 48,359 437 3.66 51,617 432 3.32 68,526 3.40 575 Commercial lease financing 21,634 322 5.95 21,363 250 4.69 21,675 304 5.60 Non-U.S. commercial 36,159 299 3.35 32,431 289 3.53 264 3.72 28,803 Total commercial 297.505 2.984 4.06 299 019 2.865 3.81 321,666 3.113 3 92 5.14 5.53 Total loans and leases 938,966 11,964 940.614 12.238 5.18 991.615 13.578 115,336 3.24 923 3.23 3.50 Other earning assets 922 1,053 113,325 122,097 Total earning assets (8) 1,869,863 1,883,539 18,497 1,933,060 18,077 3.90 20,108 4.19 3.92 Cash and cash equivalents (1) 138,241 136,967 196,911 63 63 92 Other assets, less allowance for loan and lease losses 330,434 349,752 386,638

2,370,258

2,516,609

2,338,538

⁽¹⁾ For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Corporation's Consolidated Balance Sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.

⁽²⁾ Yields on available-for-sale debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.

⁽³⁾ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.

⁽⁴⁾ Includes non-U.S. residential mortgages of \$92 million in the first quarter of 2011, and \$96 million and \$538 million in the fourth and first quarters of 2010.

⁽⁵⁾ Includes non-U.S. consumer loans of \$8.2 billion in the first quarter of 2011, and \$7.9 billion and \$8.1 billion in the fourth and first quarters of 2010.

⁽⁶⁾ Includes consumer finance loans of \$1.9 billion in the first quarter of 2011, and \$2.0 billion and \$2.2 billion in the fourth and first quarters of 2010; other non-U.S. consumer loans of \$777 million in the first quarter of 2011, and \$791 million and \$664 million in the fourth and first quarters of 2010; and consumer overdrafts of \$76 million in the first quarter of 2011, and \$34 million and \$132 million for the fourth and first quarters of 2010.

⁽⁷⁾ Includes U.S. commercial real estate loans of \$45.7 billion in the first quarter of 2011, and \$49.0 billion and \$65.6 billion in the fourth and first quarters of 2010, and non-U.S. commercial real estate loans of \$2.7 billion in the first quarter of 2011, and \$2.6 billion and \$3.0 billion in the fourth and first quarters of 2010.

⁽⁸⁾ Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$388 million in the first quarter of 2011, and \$29 million and \$272 million in the fourth and first quarters of 2010. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$621 million in the first quarter of 2011, and \$672 million and \$970 million in the fourth and first quarters of 2010.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

Average Balance	Quarter 2011 Interest Income/ Expense	Yield/ Rate	_	Average Balance	Quarter 2010 Interest Income/	Yield/			Quarter 2010 Interest	
Balance	Income/			_	Income/	Yield/				
Balance			_	_		r ieid/				
	Expense	Kate	_			Rate		Average Balance	Income/	Yield/ Rate
\$ 38,905					Expense	Kate	_	Dalance	Expense	Kate
\$ 38,905										
	\$ 22	0.24	07.	¢ 27 1/15	¢ 25	0.26 0	. ¢	25 126	¢ 12	0.50 %
			70				, ,			0.30 %
								., .		1.38
								,		1.31
-, -			_				_			0.65
047,100	007	0.45	_	042,003	155	0.40	_	037,100	1,014	0.05
21 524	20	0.72		16 927	20	0.01		10 424	22	0.71
				.,				- /		0.71
				,						0.53
, .			-				_			0.55
- , .			-				_	,		0.55
731,433	633	0.40	-	/19,996	054	0.49	_	710,123	1,122	0.04
371 573	1 184	1 29		369 738	1 142	1 23		508 332	818	0.65
					,			,		2.97
,								, .		2.77
			_				_			1.35
1,027,101	2,7.12	2110	_	1,000,021	2,021	11.12		1,020,223	0,130	1.55
291,707				287.740				264.892		
			_	,			\$			
,000,000		2.49		_ 2,5,5,250		2.48 %	_	2,510,007		2.84 %
		0.17	, 0							0.08
	\$ 12,334		- %		\$ 12,646		_		\$ 13.978	2.92 %
	\$ 38,905 475,954 118,306 13,995 647,160 21,534 2,307 60,432 84,273 731,433 371,573 83,914 440,511 1,627,431 291,707 188,631 230,769 \$ 2,338,538	475,954 316 118,306 300 13,995 39 647,160 687 21,534 38 2,307 2 60,432 112 84,273 152 731,433 839 371,573 1,184 83,914 627 440,511 3,093 1,627,431 5,743 291,707 188,631 230,769	475,954 316 0.27 118,306 300 1.03 13,995 39 1.11 647,160 687 0.43 21,534 38 0.72 2,307 2 0.35 60,432 112 0.76 84,273 152 0.73 731,433 839 0.46 371,573 1,184 1.29 83,914 627 3.03 440,511 3,093 2.84 1,627,431 5,743 1.43 291,707 188,631 230,769 \$ 2,338,538	475,954 316 0.27 118,306 300 1.03 13,995 39 1.11 647,160 687 0.43 21,534 38 0.72 2,307 2 0.35 60,432 112 0.76 84,273 152 0.73 731,433 839 0.46 371,573 1,184 1.29 83,914 627 3.03 440,511 3,093 2.84 1,627,431 5,743 1.43 291,707 188,631 230,769 \$ 2,338,538 2.49 % 0.17	475,954 316 0.27 464,531 118,306 300 1.03 124,855 13,995 39 1.11 16,334 647,160 687 0.43 642,865 21,534 38 0.72 16,827 2,307 2 0.35 1,560 60,432 112 0.76 58,746 84,273 152 0.73 77,133 731,433 839 0.46 719,998 371,573 1,184 1.29 369,738 83,914 627 3.03 81,313 440,511 3,093 2.84 465,875 1,627,431 5,743 1.43 1,636,924 291,707 287,740 210,069 235,525 \$ 2,338,538 2.49 % 0.17 249 % 0.17 249 %	475,954 316 0.27 464,531 333 118,306 300 1.03 124,855 338 13,995 39 1.11 16,334 47 647,160 687 0.43 642,865 753 21,534 38 0.72 16,827 38 2,307 2 0.35 1,560 2 60,432 112 0.76 58,746 101 84,273 152 0.73 77,133 141 731,433 839 0.46 719,998 894 371,573 1,184 1.29 369,738 1,142 83,914 627 3.03 81,313 561 440,511 3,093 2.84 465,875 3,254 1,627,431 5,743 1.43 1,636,924 5,851 291,707 287,740 210,069 235,525 \$2,30,69 235,525 \$2,370,258 \$2,338,538 \$2,370,258 \$2,370,258 <	475,954 316 0.27 464,531 333 0.28 118,306 300 1.03 124,855 338 1.07 13,995 39 1.11 16,334 47 1.16 647,160 687 0.43 642,865 753 0.46 21,534 38 0.72 16,827 38 0.91 2,307 2 0.35 1,560 2 0.42 60,432 112 0.76 58,746 101 0.69 84,273 152 0.73 77,133 141 0.73 731,433 839 0.46 719,998 894 0.49 371,573 1,184 1.29 369,738 1,142 1.23 83,914 627 3.03 81,313 561 2.74 440,511 3,093 2.84 465,875 3,254 2.78 1,627,431 5,743 1.43 1,636,924 5,851 1.42 291,707	475,954 316 0.27 464,531 333 0.28 118,306 300 1.03 124,855 338 1.07 13,995 39 1.11 16,334 47 1.16 647,160 687 0.43 642,865 753 0.46 21,534 38 0.72 16,827 38 0.91 2,307 2 0.35 1,560 2 0.42 60,432 112 0.76 58,746 101 0.69 84,273 152 0.73 77,133 141 0.73 731,433 839 0.46 719,998 894 0.49 371,573 1,184 1.29 369,738 1,142 1.23 83,914 627 3.03 81,313 561 2.74 440,511 3,093 2.84 465,875 3,254 2.78 1,627,431 5,743 1.43 1,636,924 5,851 1.42 291,707	475,954 316 0.27 464,531 333 0.28 416,110 118,306 300 1.03 124,855 338 1.07 166,189 13,995 39 1.11 16,334 47 1.16 19,763 647,160 687 0.43 642,865 753 0.46 637,188 21,534 38 0.72 16,827 38 0.91 18,424 2,307 2 0.35 1,560 2 0.42 5,626 60,432 112 0.76 58,746 101 0.69 54,885 84,273 152 0.73 77,133 141 0.73 78,935 731,433 839 0.46 719,998 894 0.49 716,123 371,573 1,184 1.29 369,738 1,142 1.23 508,332 83,914 627 3.03 81,313 561 2.74 90,134 440,511 3,093 2.84 <t< td=""><td>475,954 316 0.27 464,531 333 0.28 416,110 341 118,306 300 1.03 124,855 338 1.07 166,189 567 13,995 39 1.11 16,334 47 1.16 19,763 63 647,160 687 0.43 642,865 753 0.46 637,188 1,014 21,534 38 0.72 16,827 38 0.91 18,424 32 2,307 2 0.35 1,560 2 0.42 5,626 3 60,432 112 0.76 58,746 101 0.69 54,885 73 84,273 152 0.73 77,133 141 0.73 78,935 108 731,433 839 0.46 719,998 894 0.49 716,123 1,122 371,573 1,184 1.29 369,738 1,142 1.23 508,332 818 83,914 627</td></t<>	475,954 316 0.27 464,531 333 0.28 416,110 341 118,306 300 1.03 124,855 338 1.07 166,189 567 13,995 39 1.11 16,334 47 1.16 19,763 63 647,160 687 0.43 642,865 753 0.46 637,188 1,014 21,534 38 0.72 16,827 38 0.91 18,424 32 2,307 2 0.35 1,560 2 0.42 5,626 3 60,432 112 0.76 58,746 101 0.69 54,885 73 84,273 152 0.73 77,133 141 0.73 78,935 108 731,433 839 0.46 719,998 894 0.49 716,123 1,122 371,573 1,184 1.29 369,738 1,142 1.23 508,332 818 83,914 627

For footnotes see page 9.

$Quarterly\ Average\ Balances\ and\ Interest\ Rates\ -\ Fully\ Taxable-equivalent\ Basis\ -\ Isolating\ Hedge\ Income/Expense\ ^{(1)}$

(Dollars in millions)	Die	st Quarter 2011		Fourth	Quarter 2010		First (Quarter 2010	
		Interest		Tourti	Interest		Trist (Interest	
	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/
	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
Earning assets	·								
Time deposits placed and other short-term investments	\$ 31,294	\$ 88	1.14 9	6 \$ 28,141	\$ 75	1.07 %	\$ 27,600	\$ 61	0.89 %
Federal funds sold and securities borrowed or purchased under									
agreements to resell (2)	227,379	462	0.82	243,589	420	0.68	266,070	368	0.56
Trading account assets (2)	221,041	1,739	3.19	216,003	1,776	3.27	214,542	1,833	3.45
Debt securities (2)	335,847	3,279	3.96	341,867	3,085	3.58	311,136	3,454	4.45
Loans and leases:									
Residential mortgage	262,049	2,881	4.40	254,051	2,857	4.50	243,833	3,100	5.09
Home equity	136,089	1,335	3.96	139,772	1,410	4.01	152,536	1,586	4.20
Discontinued real estate	12,899	110	3.42	13,297	118	3.57	14,433	153	4.24
U.S. credit card	109,941	2,837	10.47	112,673	3,040	10.70	125,353	3,370	10.90
Non-U.S. credit card	27,633	779	11.43	27,457	815	11.77	29,872	906	12.30
Direct/Indirect consumer	90,097	993	4.47	91,549	1,088	4.72	100,920	1,302	5.23
Other consumer	2,753	45	6.58	2,796	45	6.32	3,002	48	6.35
Total consumer	641,461	8,980	5.65	641,595	9,373	5.81	669,949	10,465	6.30
U.S. commercial (2)	191,353	1,937	4.11	193,608	1,902	3.90	202,662	2,003	4.01
Commercial real estate	48,359		3.66	51,617	432	3.32	68,526	575	3.40
Commercial lease financing	21,634	322	5.95	21,363	250	4.69	21,675	304	5.60
Non-U.S. commercial (2)	36,159	299	3.35	32,431	290	3.54	28,803	264	3.72
Total commercial	297,505	2,995	4.08	299,019	2,874	3.82	321,666	3,146	3.96
Total loans and leases	938,966		5.17	940,614	12,247	5.18	991,615	13,611	5.54
Other earning assets	115,336	922	3.24	113,325	923	3.23	122,097	1,053	3.50
Total earning assets - excluding hedge impact	1,869,863	18,465	4.00	1,883,539	18,526	3.90	1,933,060	20,380	4.27
Net hedge expense on assets		(388)			(29)			(272)	
Total earning assets - including hedge impact	1,869,863	18,077	3.92	1,883,539	18,497	3.90	1,933,060	20,108	4.19
Cash and cash equivalents	138,241	63		136,967	63		196,911	92	
Other assets, less allowance for loan and lease losses	330,434			349,752			386,638		
Total assets	\$ 2,338,538			\$ 2,370,258			\$ 2,516,609		

⁽¹⁾ This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

(2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

 $Interest\ income\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ income\ on:$

	First Quarter 2011		Fourth Quarter 2010	First Quarter 2010
Federal funds sold and securities borrowed or purchased under			<u> </u>	<u></u>
agreements to resell	\$	55	\$ 66	\$ 80
Trading account assets		(70)	(66)	(38)
Debt securities		(362)	(20)	(281)
U.S. commercial		(11)	(8)	(33)
Non-U.S. commercial		-	(1)	-
Net hedge expense on assets	\$	(388)	\$ (29)	\$ (272)

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1) (continued)

(Dollars in millions)		Finet (Duant.	er 2011				Zovuetla	Quarter 20	10		Einst	Quarter 2010	
	_	riist (•	erest		-		-our ur	Interest	10	_	Filst	Interest	
		Average		come/	Yield/		Avera	ge	Income/	Yield	V	Average	Income/	Yield/
		Balance	Ex	pense	Rate		Balance		Expense			Balance	Expense	Rate
Interest-bearing liabilities						_			•					
U.S. interest-bearing deposits:														
Savings	\$	38,905	\$	32	0.34	%	\$ 3	7,145	\$ 35	0.3	6 %	\$ 35,126	\$ 43	0.50 %
NOW and money market deposit accounts (2)		475,954		317	0.27		46	1,531	333	0.2	8	416,110	341	0.33
Consumer CDs and IRAs (2)		118,306		253	0.87		12	1,855	290	0.9	2	166,189	523	1.28
Negotiable CDs, public funds and other time deposits (2)		13,995		35	1.01		1	5,334	44	1.0	8	19,763	60	1.23
Total U.S. interest-bearing deposits	_	647,160		637	0.40	_	64	2,865	702	0.4	3	637,188	967	0.62
Non-U.S. interest-bearing deposits:						_								
Banks located in non-U.S. countries (2)		21,534		20	0.38		1	5.827	19	0.4	7	18,424	. 15	0.33
Governments and official institutions		2,307		2	0.35			,560	2	0.4	2	5,626	3	0.22
Time, savings and other		60,432		112	0.76		5	3,746	101	0.6	9	54,885	73	0.53
Total non-U.S. interest-bearing deposits		84,273		134	0.64	_	7	7,133	122	0.0	3	78,935	91	0.47
Total interest-bearing deposits		731,433		771	0.43	_	71	9,998	824	0.4	5	716,123	1,058	0.60
Federal funds purchased, securities loaned or sold under agreements						_								
to repurchase and other short-term borrowings (2)		371,573		739	0.81		36	,738	740	0.7	9	508,332	716	0.57
Trading account liabilities		83,914		627	3.03		8	,313	561	2.7	4	90,134	660	2.97
Long-term debt (2)		440,511		4,227	3.89		46	5,875	4,398	3.7	6	513,634	4,666	3.66
Total interest-bearing liabilities - excluding hedge impact		1,627,431		6,364	1.59	_	1,63	5,924	6,523	1.5	9	1,828,223	7,100	1.57
Net hedge income on liabilities				(621)		_			(672)			(970)	
Total interest-bearing liabilities - including hedge impact		1,627,431		5,743	1.43	_	1,63	5,924	5,851	1.4	2	1,828,223	6,130	1.35
Noninterest-bearing sources:						_								
Noninterest-bearing deposits		291,707					28	7,740				264,892		
Other liabilities		188,631					21	,069				193,584		
Shareholders' equity		230,769					23.	5,525				229,910		
Total liabilities and shareholders' equity	\$	2,338,538					\$ 2,37),258				\$ 2,516,609		
Net interest spread					2.41	%				2.3	1 %			2.70 %
Impact of noninterest-bearing sources					0.21	_				0.2	2			0.09
Net interest income/yield on earning assets - excluding hedge impact				12,101	2.62	%			12,003	2.5	3 %		13,280	2.79 %
Net impact of hedge income				233	0.04	_			643	0.1	3		698	0.13
Net interest income/yield on earning assets			\$	12,334	2.66	%			\$ 12,646	2.6	6 %		\$ 13,978	2.92 %

⁽¹⁾ This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusted, management derivatives is not material to the wavene hadances presented above.

 $Interest\ expense\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ expense\ on:$

	First Quarter 2011	Fourth Quarter 2010	First Quarter 2010
NOW and money market deposit accounts	\$ (1)	\$ -	\$ -
Consumer CDs and IRAs	47	48	44
Negotiable CDs, public funds and other time deposits	4	3	3
Banks located in non-U.S. countries	18	19	17
Federal funds purchased and securities loaned or sold under agreements to			
repurchase and other short-term borrowings	445	402	102
Long-term debt	(1,134)	(1,144)	(1,136)
Net hedge income on liabilities	\$ (621)	\$ (672)	\$ (970)

interest rate risk management derivatives is not material to the average balances presented above.

(2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

			March 31, 2011										
	A	mortized Cost	Un	Gross realized Gains	Un	Gross realized Losses		Fair Value					
Available-for-sale debt securities													
U.S. Treasury and agency securities	\$	49,361	\$	625	\$ (887)		\$	49,099					
Mortgage-backed securities:													
Agency		192,301		2,605		(3,136)		191,770					
Agency collateralized mortgage obligations		34,819		237		(29)		35,027					
Non-agency residential		20,625		536		(507)		20,654					
Non-agency commercial		6,116		684		(1)		6,799					
Non-U.S. securities		4,250		63		(11)		4,302					
Corporate bonds		4,340		134		(5)		4,469					
Other taxable securities (1)		12,883		75		(90)		12,868					
Total taxable securities	\$	324,695	\$	4,959	\$	(4,666)	\$	324,988					
Tax-exempt securities		5,546		31		(220)		5,357					
Total available-for-sale debt securities	\$	330,241	\$	4,990	\$	(4,886)	\$	330,345					
Held-to-maturity debt securities		431				-		431					
Total debt securities	\$	\$ 330,672		\$ 4,990		(4,886)	\$	330,776					
Available-for-sale marketable equity securities (2)	\$	8,535	\$	11,925	\$	(15)	\$	20,445					

				December 31, 2010							
	A	mortized		Gross realized		Gross realized		Fair			
		Cost		Gains		Losses		Value			
Available-for-sale debt securities				,							
U.S. Treasury and agency securities	\$ 49,413		\$	604	\$	(912)	\$	49,105			
Mortgage-backed securities:											
Agency		190,409		3,048		(2,240)		191,217			
Agency collateralized mortgage obligations		36,639		401		(23)		37,017			
Non-agency residential		23,458		588		(929)		23,117			
Non-agency commercial	6,167			686		(1)		6,852			
Non-U.S. securities		4,054		92		(7)		4,139			
Corporate bonds		5,157		144		(10)		5,291			
Other taxable securities (1)		15,514		39		(161)		15,392			
Total taxable securities	\$	330,811	\$	5,602	\$	(4,283)	\$	332,130			
Tax-exempt securities		5,687		32		(222)		5,497			
Total available-for-sale debt securities	\$	336,498	\$	5,634	\$	(4,505)	\$	337,627			
Held-to-maturity debt securities		427		-		-		427			
Total debt securities	\$ 336,925			5,634	\$	(4,505)	\$	338,054			
Available-for-sale marketable equity securities (2)	\$	8,650	\$	10,628	\$	(13)	\$	19,265			

⁽¹⁾ Substantially all asset-backed securities.

⁽²⁾ Classified in other assets on the Consolidated Balance Sheet.

Quarterly Results by Business Segment (Dollars in millions)

(Dollars in millions)				First Quar	rtor 2011			_
				Consumer	Global	Global		411
	Total Corporation	Deposits	Global Card Services	Real Estate Services	Commercial Banking	Banking & Markets	GWIM	All Other
Net interest income (1)	\$ 12,397	\$ 2,205	\$ 3,743	\$ 904	\$ 1,846	\$ 2,038	\$ 1,569	\$ 92
Noninterest income	14,698 27,095	3,189	1,828 5,571	1,278 2,182	2,648	5,849 7,887	2,921 4,490	1,036 1,128
Total revenue, net of interest expense	27,095	3,109	5,5/1	2,162	2,040	7,007	4,490	1,120
Provision for credit losses	3,814	33	964	1,098	76	(202)	46	1,799
Noninterest expense Income (loss) before income taxes	20,283	2,592 564	1,887 2,720	(3,800)	1,106 1,466	3,363	3,600 844	(2,159)
Income tax expense (benefit) (1)	949	209	1,008	(1,408)	543	1,231	313	(947)
Net income (loss)	\$ 2,049	\$ 355	\$ 1,712	\$ (2,392)	\$ 923	\$ 2,132	\$ 531	\$ (1,212)
Average								
Total loans and leases	\$ 938,966	n/m	\$ 162,885	\$ 120,560	\$ 191,977	\$ 103,704	\$ 100,851	\$ 258,350
Total assets (2)	2,338,538	\$ 443,461	165,170	210,302	312,557	708,231	291,907	206,910
Total deposits	1,023,140	418,298	n/m	n/m	160,217	112,028	258,518	48,608
Period end Total loans and leases	\$ 932,425	n/m	\$ 158,900	\$ 118,750	\$ 190,293	\$ 105,651	\$ 101,286	\$ 256,930
Total assets (2)	2,274,532	\$ 456,248	163,435	205,504	309,917	698,399	280,524	160,505
Total deposits	1,020,175	431,022	n/m	n/m	161,584	115,212	256,526	34,817
				Fourth Qua	arter 2010			
	-			Consumer	Global	Global		
	Total Corporation	Deposits	Global Card Services	Real Estate Services	Commercial Banking	Banking & Markets	GWIM	All Other
Net interest income (1)	\$ 12,709	\$ 2,006	\$ 4,203	\$ 1,131	\$ 1,861	\$ 2,007	\$ 1,425	\$ 76
Noninterest income (loss)	9,959	997	2,043	(647)	749	3,481	2,734	602
Total revenue, net of interest expense	22,668	3,003	6,246	484	2,610	5,488	4,159	678
Provision for credit losses	5,129	41	2,141	1,198	(132)	(112)	155	1,838
Noninterest expense Income (loss) before income taxes	(3,325)	3,253 (291)	1,741 2,364	(6,760)	1,058	4,394 1,206	3,494 510	(2,038)
Income tax expense (benefit) (1)	(2,081)	(101)	876	(1,784)	634	505	195	(2,406)
Net income (loss)	\$ (1,244)	\$ (190)	\$ 1,488	\$ (4,976)	\$ 1,050	\$ 701	\$ 315	\$ 368
Average								
Total loans and leases Total assets (2)	\$ 940,614	n/m	\$ 167,156	\$ 124,934	\$ 194,819	\$ 100,606	\$ 100,306	\$ 252,180
Total deposits	2,370,258 1,007,738	\$ 438,346 413,150	167,722 n/m	219,106 n/m	314,766 156,671	738,036 114,942	284,881 246,281	207,401 44,841
Period end								
Total loans and leases	\$ 940,440	n/m	\$ 167,367	\$ 122,934	\$ 193,568	\$ 99,964	\$ 100,724	\$ 255,213
Total assets (2)	2,264,909	\$ 440,954	169,745	213,363	312,787	651,638	289,954	186,468
Total deposits	1,010,430	415,189	n/m	n/m	161,278	110,971	257,983	38,748
				First Quar	ter 2010			
	T 1		G1.1.1G.1	Consumer	Global	Global		All
	Total Corporation	Deposits	Global Card Services	Real Estate Services	Commercial Banking	Banking & Markets	GWIM	Other
Net interest income (1)	\$ 14,070	\$ 2,175	\$ 4,818	\$ 1,213	\$ 2,189	\$ 2,170	\$ 1,464	\$ 41
Noninterest income	18,220	1,543	1,985	2,410	899	7,523	2,574	1,286
Total revenue, net of interest expense	32,290	3,718	6,803	3,623	3,088	9,693	4,038	1,327
Provision for credit losses	9,805	38	3,535	3,600	936	236	242	1,218
Noninterest expense Income (loss) before income taxes	17,775 4,710	2,562 1,118	1,732 1,536	(3,305)	1,030	5,165	3,103	(1,619)
Income tax expense (benefit) (1)	1,528	417	573	(1,233)	419	1,927	259	(834)
Net income (loss)	\$ 3,182	\$ 701	\$ 963	\$ (2,072)	\$ 703	\$ 3,238	\$ 434	\$ (785)
Average								
Total loans and leases	\$ 991,615	n/m	\$ 189,307	\$ 133,744	\$ 213,838	\$ 99,034	\$ 98,841	\$ 256,156
		E 441 054	195,809	234,010	298,007	776,584	249,799	320,546
Total assets (2)	2,516,609 981,015	\$ 441,854 416,842					221 612	70.959
Total assets ⁽²⁾ Total deposits	2,516,609 981,015	\$ 441,834 416,842	n/m	n/m	143,635	103,634	221,613	70,858
Total assets ⁽²⁾ Total deposits Period end	981,015	416,842	n/m	n/m	143,635	103,634		
Total assets ⁽²⁾ Total deposits							221,613 \$ 98,343 257,299	70,858 \$ 255,869 237,177

⁽¹⁾ Fully taxable-equivalent basis

 $n/m = not \ meaningful$

⁽²⁾ Total assets include asset allocations to match liabilities (i.e., deposits).

Deposits Segment Results

(Dollars in millions)

Net interest income (1) \$ 2,205 \$ 2,006 \$ 1,953 \$ 2,144 \$ Noninterest income: Service charges 923 946 1,138 1,494 All other income 61 51 55 57 Total noninterest income 984 997 1,193 1,551 Total revenue, net of interest expense 3,189 3,003 3,146 3,695 Provision for credit losses 33 41 62 60 Noninterest expense 2,592 3,253 2,756 2,567 Income (loss) before income taxes 564 (291) 328 1,068 Income tax expense (benefit) (1) 209 (101) 119 390	2010
Service charges 923 946 1,138 1,494 All other income 61 51 55 57 Total noninterest income 984 997 1,193 1,551 Total revenue, net of interest expense 3,189 3,003 3,146 3,695 Provision for credit losses 33 41 62 60 Noninterest expense 2,592 3,253 2,756 2,567 Income (loss) before income taxes 564 (291) 328 1,068	2,175
All other income 61 51 55 57 Total noninterest income 984 997 1,193 1,551 Total revenue, net of interest expense 3,189 3,003 3,146 3,695 Provision for credit losses 33 41 62 60 Noninterest expense 2,592 3,253 2,756 2,567 Income (loss) before income taxes 564 (291) 328 1,068	
Total noninterest income 984 997 1,193 1,551 Total revenue, net of interest expense 3,189 3,003 3,146 3,695 Provision for credit losses 33 41 62 60 Noninterest expense 2,592 3,253 2,756 2,567 Income (loss) before income taxes 564 (291) 328 1,068	1,479
Total revenue, net of interest expense 3,189 3,003 3,146 3,695 Provision for credit losses 33 41 62 60 Noninterest expense 2,592 3,253 2,756 2,567 Income (loss) before income taxes 564 (291) 328 1,068	64
Provision for credit losses 33 41 62 60 Noninterest expense 2,592 3,253 2,756 2,567 Income (loss) before income taxes 564 (291) 328 1,068	1,543
Noninterest expense 2,592 3,253 2,756 2,567 Income (loss) before income taxes 564 (291) 328 1,068	3,718
Income (loss) before income taxes 564 (291) 328 1,068	38
	2,562
Income tax expense (benefit) (1) 209 (101) 119 390	1,118
	417
Net income (loss) \$ 355 \$ (190) \$ 209 \$ 678 \$	701
Net interest yield ⁽¹⁾ 2.14 % 1.93 % 1.89 % 2.06 %	2.12 %
Return on average equity 6.09 n/m 3.40 11.22	11.78
Return on average economic capital (2) 25.43 n/m 13.09 43.74	46.33
Efficiency ratio ⁽¹⁾ 81.28 108.33 87.61 69.45	68.92
Balance sheet	
Average	
Total earning assets (3) \$ 417,218 \$ 411,765 \$ 410,330 \$ 417,132 \$	415,228
Total assets (3) 443,461 438,346 436,479 443,520	441,854
Total deposits 418,298 413,150 411,117 418,480	416,842
Allocated equity 23,641 24,128 24,402 24,226	24,132
Economic capital ⁽⁴⁾ 5,683 6,161 6,424 6,239	6,164
Period end	
Total earning assets (3) \$ 429,956 \$ 414,215 \$ 408,734 \$ 413,648 \$	418,873
Total assets (3) 456,248 440,954 434,854 439,770	445,237
Total deposits 431,022 415,189 409,365 414,470	420,251

⁽¹⁾ Fully taxable-equivalent basis

 $n/m = not \ meaningful$

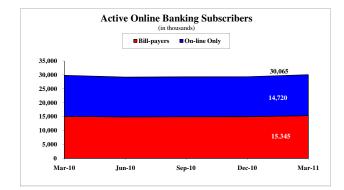
⁽²⁾ Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital.

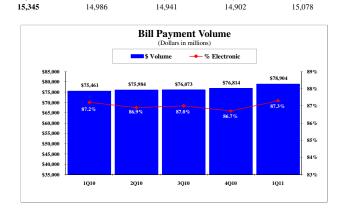
⁽³⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

⁽⁴⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Deposits Key Indicators

(Dollars in millions, except as noted)										
		First		Fourth	Third		Second	First		
	(Quarter		Quarter	Quarter		Quarter	Quarter		
		2011		2010	 2010		2010		2010	
Average deposit balances										
Checking	\$	160,452	\$	154,333	\$ 150,117	\$	152,130	\$	146,610	
Savings		36,701		35,120	35,135		35,467		33,345	
MMS		125,941		124,446	122,996		122,123		116,826	
CDs and IRAs		91,954		95,860	99,702		105,592		116,907	
Non-U.S. and other		3,250		3,391	3,167		3,168		3,154	
Total average deposit balances	\$	418,298	\$	413,150	\$ 411,117	\$	418,480	\$	416,842	
Deposit spreads (excludes noninterest costs)										
Checking		3.50	%	3.60 %	3.76 9	6	3.81	%	3.82 %	
Savings		3.42		3.51	3.63		3.70		3.73	
MMS		1.55		1.55	1.53		0.84		0.77	
CDs and IRAs		0.35		0.32	0.28		0.22		0.12	
Non-U.S. and other		3.97		4.10	4.24		4.34		4.40	
Total deposit spreads		2.20		2.20	2.23		2.02		1.91	
Client brokerage assets (1)	\$	66,703	\$	63,597	\$ 59,984	\$	51,102	\$	55,856	
Online banking (end of period)										
Active accounts (units in thousands)		30,065		29,345	29,313		29,195		29,850	
Active billpay accounts (units in thousands)		15,345		14,986	14,941		14,902		15,078	





 $Bank\ of\ America\ maintains\ a\ strong\ active\ online\ banking\ customer\ base\ with\ 30.1\ million\ subscribers.$

Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.

15.3 million active bill pay users paid \$78.9 billion worth of bills this quarter.

(1) During the first quarter of 2011, the Merrill Edge business was moved from GWIM along with historical results.

Global Card Services Segment Results

(Dollars in millions)

	Q	First quarter 2011	arter Quarter 11 2010			Third Quarter 2010			Second Quarter 2010			First Quarter 2010	
Net interest income (1)	\$	3,743	\$	4,203	\$	4,361		\$	4,439		\$	4,818	
Noninterest income:													
Card income		1,728		2,000		1,877			1,900			1,881	
All other income (loss)		100		43		(527)			522			104	
Total noninterest income		1,828		2,043		1,350			2,422			1,985	
Total revenue, net of interest expense		5,571		6,246		5,711			6,861			6,803	
Provision for credit losses		964		2,141		3,177			3,795			3,535	
Goodwill impairment		-		-		10,400			-			-	
All other noninterest expense		1,887		1,741		1,706			1,776			1,732	_
Income (loss) before income taxes		2,720		2,364		(9,572)			1,290			1,536	
Income tax expense (1)		1,008		876		303			470			573	
Net income (loss)	\$	1,712	\$	1,488	\$	(9,875)		\$	820		\$	963	
Net interest yield (1)		9.28 %		9.94 %	6	10.09	%		10.01	%		10.32	%
Return on average equity		26.63		21.46		n/m			8.12			9.05	
Return on average economic capital (2)		51.95		40.37		13.94			19.44			20.08	
Efficiency ratio (1)		33.89		27.89		n/m			25.88			25.47	
Efficiency ratio, excluding goodwill impairment charge (1)		33.89		27.89		29.85			25.88			25.47	
Balance sheet													
Average													
Total loans and leases	\$	162,885	\$	167,156	\$	171,191		\$	177,571		\$	189,307	
Total earning assets		163,577		167,716		171,456			177,868			189,353	
Total assets		165,170		167,722		177,602			186,153			195,809	
Allocated equity		26,073		27,499		35,270			40,517			43,170	
Economic capital (3)		13,407		14,798		15,529			17,349			19,901	
Period end													
Total loans and leases	\$	158,900	\$	167,367	\$	168,845		\$	173,021		\$	181,763	
Total earning assets		159,971		168,224		169,615			173,497			182,267	
Total assets		163,435		169,745		169,786			183,298			190,949	

⁽¹⁾ Fully taxable-equivalent basis

n/m = not meaningful

⁽²⁾ Return on average economic capital is calculated as net income, excluding goodwill impairment charge, cost of funds and earnings credit on intangibles, divided by average economic capital.

⁽³⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Global Card Services Key Indicators

Dollars in millions)																
		First		Fourth				Third			Second	First				
	•	Quarter			Quarter			Quarter			Quarter			Quarter		
		2011			2010	-	2010				2010			2010	_	
Credit Card Data (1)																
Loans																
Average credit card outstandings	\$	137,574		\$	140,130		\$	142,298		\$	146,444		\$	155,225		
Ending credit card outstandings		134,342			141,250			140,871			143,130			149,555		
Credit Quality																
Net charge-offs	\$	2,676		\$	2,911		\$	3,270		\$	4,459		\$	4,594		
		7.89	%		8.24	%		9.12	%		12.21	%		12.00	%	
30+ delinquency	\$	6,478		\$	7,268		\$	7,643		\$	8,256		\$	10,172		
		4.82	%		5.15	%		5.43	%		5.77	%		6.80	%	
90+ delinquency	\$	3,570		\$	3,919		\$	4,007		\$	4,542		\$	5,589		
		2.65	%		2.77	%		2.84	%		3.17	%		3.74	%	
Other Global Card Services Key Indicators																
Credit card data																
Gross interest yield		10.67	%		10.92	%		11.13	%		10.89	%		11.18	%	
Risk adjusted margin		4.97			5.40			3.28			1.33			1.83		
New account growth (in thousands)		918			790			710			664			739		
Purchase volumes	\$			\$	56,458		\$ 54,257		\$		\$ 53,924		\$	48,677		
Debit Card Data																
Debit purchase volumes	\$	59,996		\$	60,866		\$	58,011		\$	59,136		\$	56,067		

⁽¹⁾ Credit Card includes U.S., Europe and Canada consumer credit card and does not include business card, debit card and unsecured consumer lending.

Consumer Real Estate Services Segment Results

(Dollars in millions; except as noted)	First Ouarter		Fourth Quarter		Third Quarter			Second Quarter			First Ouarter
	2011		2010		2010			2010			2010
Net interest income (1)	\$ 904	\$	1,131	\$	1,346		\$	1,000		\$	1,213
Noninterest income:											
Mortgage banking income (loss)	694		(1,338)		1,756			1,020			1,641
Insurance income	499		532		574			561			590
All other income	85	_	159		68			215			179
Total noninterest income (loss)	1,278		(647)		2,398			1,796			2,410
Total revenue, net of interest expense	2,182		484		3,744	-		2,796	-		3,623
Provision for credit losses	1,098		1,198		1,302			2,390			3,600
Goodwill impairment	<u>-</u>	-			_			_			_
All other noninterest expense	4,884	4,884			2,971			2,819			3,328
Loss before income taxes	(3,800)	(3,800) (1,408)			(529)	•		(2,413)	•		(3,305)
Income tax benefit (1)	(1.408)				(190)			(878)			(1,233)
Net loss	\$ (2,392)			\$	(339)		\$ (1,53			\$	(2,072)
Net interest yield (1)	2.11	0/2	2.48	%	2.87	%		2.13	%		2.58 %
Efficiency ratio (1)	n/m	70	n/m	70	79.38	70		100.84	70		91.84
Balance sheet											
Average											
Total loans and leases	\$ 120,560	\$	124,934	\$	127,713		\$	130,663		\$	133,744
Total earning assets	173,315		180,960		186,021			188,145			190,804
Total assets	210,302		219,106		223,042			229,070			234,010
Allocated equity	18,846		24,451		26,627			26,346			27,280
Economic capital (2)	16,095		19,643		21,818			21,535			22,466
Period end											
Total loans and leases	\$ 118,750	\$	122,934	\$	127,700		\$	129,798		\$	132,427
Total earning assets	167,280		173,032		178,969			188,090			183,897
Total assets	205,504		213,363		215,505			225,398			224,469
Period end (in billions)											
Mortgage servicing portfolio (3)	\$ 2,028.0	\$	2,056.8	\$	2,079.5		\$	2,127.6		\$	2,143.7

⁽¹⁾ Fully taxable-equivalent basis

⁽²⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

⁽³⁾ Servicing of residential mortgage loans, home equity lines of credit, home equity loans and discontinued real estate mortgage loans. n/m = not meaningful

(Dollars in millions)

		Th	Three Months Ended March 31, 2011											
	Total Consumer Estate Serv	Real	Home Loans & Insurance	Legacy Asset Servicing	Other									
Net interest income (2) Noninterest income: Mortgage banking income (loss) Insurance income All other income Total noninterest income (loss)		904 \$ 694 499 85 1,278	571 711 499 79 1,289	\$ 342 (19) - 6 (13)	\$ (9) 2									
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2) Net income (loss)		2,182 1,098 4,884 3,800) 1,408) 2,392) \$	1,860 - 1,654 206 76 130	329 1,098 3,230 (3,999) (1,482) \$ (2,517)	(7) - (7) (2) \$ (5)									
Average Total loans and leases Total earning assets Total assets Allocated equity Economic capital (3)	17 21 1	0,560 \$ 3,315 0,302 8,846 6,095	56,282 80,582 88,679 n/a	\$ 64,278 66,625 78,293 n/a n/a	\$ - 26,108 43,330 n/a n/a									
Period end Total loans and leases Total earning assets Total assets	16	8,750 \$ 77,280 15,504	55,694 75,038 82,301	\$ 63,056 65,251 76,600	\$ - 26,991 46,603									

⁽¹⁾ Consumer Real Estate Services includes Home Loans & Insurance and Legacy Asset Servicing with results related to mortgage servicing rights included in Other.

 $n/m = not \ meaningful$ $n/a = not \ applicable$

⁽²⁾ Fully taxable-equivalent basis

⁽³⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Consumer Real Estate Services Key Indicators (Dollars in millions, except as noted)

	Fir Quar 201			Fourth Quarter 2010		_	Third Quarter 2010		Qua		Second Quarter 2010		(First Quarter 2010	_
Mortgage servicing rights at fair value rollforward: Balance, beginning of period Net additions Impact of customer payments Other changes in mortgage servicing rights fair value (1) Balance, end of period	\$	14,900 841 (706) 247 15,282		\$	12,251 757 (799) 2,691 14,900	<u>-</u>	\$	14,745 745 (923) (2,316) 12,251		\$	18,842 882 (981) (3,998) 14,745		\$	19,465 1,131 (1,056) (698) 18,842	
Capitalized mortgage servicing rights (% of loans serviced for investors) Mortgage loans serviced for investors (in billions)	\$	95 1,610	bps	\$	92 1,628	bps	\$	73 1,669	bps	\$	86 1,706	bps	\$	110 1,717	bps
Loan production: Consumer Real Estate Services First mortgage Home equity Total Corporation (2) First mortgage Home equity	\$	52,519 1,575 56,734 1,728		\$	81,255 2,024 84,673 2,137		\$	69,875 2,000 71,925 2,136		\$	69,141 1,831 71,938 2,137		\$	66,965 1,771 69,502 2,027	
Mortgage banking income (loss) Production income (loss): Core production revenue Representations and warranties provision Total production income (loss)	\$	668 (1,013) (345)		\$	1,538 (4,140) (2,602)	<u>.</u>	\$	1,849 (872) 977		\$	1,428 (1,248) 180		\$	1,283 (526) 757	<u>-</u>
Servicing income: Servicing fees Impact of customer payments (3) Fair value changes of mortgage servicing rights, net of economic		1,606 (706)			1,634 (799)			1,623 (924)			1,649 (981)			1,569 (1,056)	
hedge results ⁽⁴⁾ Other servicing-related revenue Total net servicing income Total Consumer Real Estate Services mortgage banking income (loss) Other business segments' mortgage banking loss ⁽⁵⁾ Total consolidated mortgage banking income (loss)	\$	2 137 1,039 694 (64) 630		\$	257 172 1,264 (1,338) (81) (1,419)		\$	(90) 170 779 1,756 (1) 1,755		\$	12 160 840 1,020 (122) 898		\$	197 174 884 1,641 (141) 1,500	- - -

⁽¹⁾ These amounts reflect the change in discount rates and prepayment speed assumptions, mostly due to changes in interest rates, as well as the effect of changes in other assumptions.
(2) In addition to loan production in Consumer Real Estate Services, the remaining first mortgage and home equity loan production is primarily in GWIM.
(3) Represents the change in the market value of the mortgage servicing rights asset due to the impact of customer payments received during the year.
(4) Includes sale of mortgage servicing rights.
(5) Includes the effect of transfers of mortgage loans from Consumer Real Estate Services to the asset and liability management portfolio included in All Other.

Global Commercial Banking Segment Results

(Dollars in millions)	•												
		First			ourth		Third			Second		First	
	•	uarter 2011		•	uarter 2010		Quarter 2010		(Quarter 2010		Quarter 2010	
Net interest income (1)	\$	1,846	-	\$	1,861		\$ 1,849		\$	2,093		\$ 2,189	-
Noninterest income:													
Service charges		606			563		589			589		599	
All other income		196			186		191			198		300	
Total noninterest income		802	-		749		780			787		899	
Total revenue, net of interest expense		2,648	_		2,610		2,629			2,880		3,088	_
Provision for credit losses		76			(132)		556			623		936	
Noninterest expense		1,106	_		1,058		1,059			974		1,030	_
Income before income taxes		1,466	-		1,684		1,014			1,283		1,122	
Income tax expense (1)		543			634		371			470		419	
Net income	\$	923	-	\$	1,050		\$ 643		\$	813		\$ 703	=
Net interest yield (1)		2.73	%		2.66	%	2.60	%		3.13	%	3.39	%
Return on average equity		9.02			9.69		5.94			7.44		6.40	
Return on average economic capital (2)		17.97			18.71		11.50			14.11		11.94	
Efficiency ratio (1)		41.74			40.58		40.30			33.80		33.35	
Balance sheet													
Average													
Total loans and leases		191,977			194,819		198,835		\$	206,107		\$ 213,838	
Total earning assets (3)		274,648			277,385		281,732			268,533		261,640	
Total assets (3)		312,557		3	314,766		318,382			305,776		298,007	
Total deposits		160,217		1	156,671		148,605			145,499		143,635	
Allocated equity		41,493			42,978		42,912			43,858		44,566	
Economic capital (4)		20,793			22,274		22,205			23,147		23,950	
Period end													
Total loans and leases	\$	190,293		\$	193,568		\$ 195,853		\$	203,169		\$ 211,250	
Total earning assets (3)		272,410		2	274,622		267,817			269,492		268,141	
(3)		309,917			312,787		304,521			306,222		304,058	
Total assets (3)		307,717		-	312,/0/		304,321			300,222		304,036	

⁽¹⁾ Fully taxable-equivalent basis

 $n/m = not \ meaningful$

⁽²⁾ Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital.

⁽³⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

⁽⁴⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Global Commercial Banking Key Indicators

(Dollars in millions)													
		First			Fourth		Third		Second			First	
	(Quarter		(Quarter		Quarter		Quarter		(Quarter	
		2011			2010	_	 2010		 2010	_		2010	_
Revenue, net of interest expense													
by service segment													
Business lending	\$	1,484		\$	1,505		\$ 1,556		\$ 1,656		\$	1,879	
Treasury services		1,164			1,105	_	1,073		1,224	_		1,209	_
Total revenue, net of interest expense (1)	\$	2,648	:	\$	2,610	=	\$ 2,629		\$ 2,880	=	\$	3,088	=
Average loans and leases by product													
U.S. commercial	\$	104,703		\$	102,914		\$ 101,447		\$ 104,262		\$	108,081	
Commercial real estate		42,796			45,854		49,747		53,721			57,918	
Direct/Indirect consumer		41,976			43,711		45,400		45,776			45,400	
Other		2,502			2,340		2,241		2,348			2,439	
Total average loans and leases	\$	191,977	;	\$	194,819	=	\$ 198,835		\$ 206,107	_	\$	213,838	=
Loan spread		2.39	%		2.27	%	2.29	%	2.32	%		2.30	%
Credit quality													
Reservable utilized criticized exposure (2)	\$	30,643		\$	32,816		\$ 36,332		\$ 37,613		\$	39,586	
		15.83	%		16.74	%	18.45	%	18.50	%		18.53	%
Nonperforming loans, leases and foreclosed properties (3)	\$	8,321		\$	8,681		\$ 9,414		\$ 10,027		\$	10,814	
		4.36	%		4.47	%	4.79	%	4.92	%		5.10	%
Average deposit balances													
Interest-bearing	\$	54,678		\$	55,354		\$ 53,565		\$ 54,195		\$	54,189	
Noninterest-bearing		105,539			101,317	_	95,040	_	 91,304			89,446	_
Total	\$	160,217		\$	156,671	_	\$ 148,605	•	\$ 145,499	_	\$	143,635	-

⁽¹⁾ Fully taxable-equivalent basis

⁽²⁾ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an endof-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers acceptances.

⁽³⁾ Nonperforming loans, leases and foreclosed properties are presented on an end-of-period basis. The nonperforming ratio is calculated as nonperforming loans, leases and foreclosed properties divided by loans, leases and foreclosed properties.

Global Banking & Markets Segment Results

Noninterest income:	(Dollars in millions)	First	Fourth	Third	Second	First
Service charges Service ch		Quarter	Quarter	•	Quarter	•
Noninterest income: Service charges		2011	2010	2010	2010	2010
Service charges	Net interest income (1)	\$ 2,038	\$ 2,007	\$ 1,901	\$ 2,002	\$ 2,170
Investment and brokerage services 1,511 1,833 3,204 3,01 1,211 Trading account profits 2,620 962 2,453 1,202 5,072 All other income (loss) 566 (128) 4,07 255 148 Total nominterest income 5,849 3,481 5,206 3,002 7,525 Total rote remove, net of interest expense 7,887 5,488 7,107 5,904 9,069 Provision for credit losses (202) (112) (157) (133) 4,273 Income before income taxes 3,363 1,206 2,871 1,304 5,106 Income before income taxes 3,363 1,206 2,871 1,304 5,106 Income before income taxes 3,232 5,701 1,433 4,05 1,927 Net income 2,213 5,701 1,433 5,809 3,233 Net income average equity 20,57 5,85 11,24 7,04 7,04 7,04 Efficiency ratio 5,902 80,06 61,82 80,16 4,424 Efficiency ratio 5,903 8,006 8,874 5,883 9,903 Total loranting assets 467,042 475,021 494,772 521,010 527,314 Total caraning assets 467,042 475,021 494,772 521,010 527,314 Total caraning assets 103,704 100,606 98,874 59,839 99,030 Total market-based carming assets 467,042 475,021 494,772 521,010 527,314 Total caraning assets 467,042 475,021 494,772 521,010 527,314 Total caraning assets 103,704 100,606 98,874 59,839 90,306 Total caraning assets 467,042 475,021 494,772 521,010 527,314 Total caraning assets 467,042 475,021 494,772 521,010 527,314 Total caraning assets 467,042 475,021 494,772 521,010 527,314 Total caraning assets 468,609 416,174 500,664 463,069 400,404 Total caraning assets 468,609 416,174 500,664 463,069 400,404 Total caraning assets 468,609 416,174 500,664 463,069 400,404 Total caraning assets 468,609 416,174 500	Noninterest income:					
Investment banking income	9					463
Trading account profits 2,60	-					623
All other income (loss)	<u> </u>					
Total noninterest income Total revenue, net of interest expense Total revenue, net of interest e	2 1					
Total revenue, net of interest expense						
Nominterest expense 4,726 4,394 4,393 4,733 4,292 1						9,693
Nominterest expense 4,726 4,394 4,393 4,733 4,292 1,0000 before income taxes 3,363 1,206 2,871 1,304 5,165 1,0000 before income taxes 1,231 505 1,433 405 1,927 1,000 1,438 8,899 3,238 1,000 1,438 1,400 1,0000 1,0000 1,438 1,000 1,00000 1,00000 1,000000 1,0000000000	Provision for credit losses	(202)	(112)	(157)	(133)	236
Income before income taxes 3,363 1,206 2,871 1,304 5,165 Income tax expense (1)	Noninterest expense		, ,	4,393	, ,	4,292
Notine tax expense 1,231	•					5,165
Net income \$ 2,132 \$ 701 \$ 1,438 \$ 899 \$ 3,238 Return on average equity 20,57 \$ 5,85 \$ 11,24 \$ 7,04 \$ 24,72 Return on average economic capital (2) 28,00 7,80 14,41 9,08 31,14 Efficiency ratio (3) 59,92 80,06 61,82 80,16 44,28 Balance sheet Average Total trading-related assets (3) \$ 455,932 \$ 478,554 \$ 497,896 \$ 512,529 \$ 508,914 Total amkret-based earning assets 103,704 100,606 98,874 95,839 90,034 Total amkret-based earning assets 467,042 475,021 494,772 521,010 527,316 Total assets (4) 708,231 738,036 743,041 769,285 776,884 Total deposits 112,028 114,942 106,472 112,565 103,634 Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,97 36,810		· ·				*
Return on average economic capital 28.00 7.80 14.41 9.08 31.14	•					
Return on average economic capital 2	D	20.55		er 1124	~ 7 04	~ 24.52 ~
Efficiency ratio (1) 59.92 80.06 61.82 80.16 44.28 Balance sheet Average Total trading-related assets (3) \$ 455,932 \$ 478,554 \$ 497,896 \$ 512,529 \$ 508,914 Total loans and leases 103,704 100,606 98,874 95,839 99,034 Total market-based earning assets 467,042 475,021 494,772 521,010 527,316 Total carning assets (4) 573,505 584,632 590,503 613,044 625,335 Total dearning assets (4) 708,231 738,036 743,041 769,285 776,584 Total dearning assets (4) 112,028 114,942 106,472 112,565 103,634 Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,197 36,810 40,237 40,705 42,470 Period end Total trading-related assets (5) \$ 455,889 \$ 413,567 \$ 508,577 \$ 471,117 \$ 440,475 Total crain						
Selance sheet						
Average Total trading-related assets (3) \$ 455,932 \$ 478,554 \$ 497,896 \$ 512,529 \$ 508,914 Total loans and leases 103,704 100,606 98,874 95,839 99,034 Total market-based earning assets 467,042 475,021 494,772 521,010 527,316 Total earning assets (4) 573,505 584,632 590,503 613,044 625,338 70tal assets (4) 708,231 738,036 743,041 769,285 776,584 7014 aloans sets (4) 708,231 738,036 743,041 769,285 776,584 7014 aloans earning assets (4) 112,028 114,942 106,472 112,565 103,634 Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,197 36,810 40,237 40,705 42,470 Period end Total trading-related assets (3) \$ 455,889 \$ 413,567 \$ 508,577 \$ 471,117 \$ 440,475 70 Total loans and leases 105,651 99,964 99,525 95,756 95,580 70 Total market-based earning assets 465,609 416,174 500,664 463,069 440,304 70 Total earning assets (4) 563,921 510,358 599,139 552,556 535,770 Total assets (4) 698,399 651,638 746,777 705,911 685,445 70 Total deposits 115,212 110,971 109,601 105,678 104,700 Trading-related assets (average) Trading-related assets (average) Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,785 Derivative assets (55,289 66,791 67,375 66,968 61,017)	Efficiency ratio (1)	59.92	80.06	61.82	80.16	44.28
Total trading-related assets (3) \$ 455,932 \$ 478,554 \$ 497,896 \$ 512,529 \$ 508,914 Total loans and leases 103,704 100,606 98,874 95,839 99,034 Total market-based earning assets 467,042 475,021 494,772 521,010 527,316 Total earning assets (4) 573,505 584,632 590,503 613,044 625,335 Total assets (4) 708,231 738,036 743,041 769,285 776,584 Total deposits 112,028 114,942 106,472 112,565 103,634 Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,197 36,810 40,237 40,705 42,476 Total loans and leases 105,651 99,964 99,525 95,756 95,586 Total market-based earning assets 465,609 416,174 500,664 463,069 440,304 Total earning assets (4) 563,921 510,358 599,139 552,556 535,776 Total carning assets (4) 698,399 651,638 746,777 705,911 685,445 Total deposits 115,212 110,971 109,601 105,678 104,706 Trading-related assets (average) Trading-related assets (average) Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 144,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	Balance sheet					
Total loans and leases 103,704 100,606 98,874 95,839 99,034 Total market-based earning assets 467,042 475,021 494,772 521,010 527,316 Total earning assets (4) 573,505 584,632 590,503 613,044 625,335 Total assets (4) 708,231 738,036 743,041 769,285 776,584 Total deposits 112,028 114,942 106,472 112,565 103,634 Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,197 36,810 40,237 40,705 42,476 Period end Total trading-related assets (3) \$455,889 \$413,567 \$508,577 \$471,117 \$440,479 Total loans and leases 105,651 99,964 99,525 95,756 95,580 Total market-based earning assets 465,609 416,174 500,664 463,069 440,304 Total assets (4) 698,399 651,638 746,777 705,911	e e e e e e e e e e e e e e e e e e e					
Total market-based earning assets 467,042 475,021 494,772 521,010 527,316 Total earning assets (4) 573,505 584,632 590,503 613,044 625,339 Total assets (4) 708,231 738,036 743,041 769,285 776,584 Total deposits 112,028 114,942 106,472 112,565 103,634 Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,197 36,810 40,237 40,705 42,476 Total trading-related assets (3) 455,889 \$413,567 \$508,577 \$471,117 \$440,475 Total loans and leases 105,651 99,964 99,525 95,756 95,586 Total aarning assets 465,609 416,174 500,664 463,069 440,304 Total earning assets (4) 563,921 510,358 599,139 552,556 535,776 Total assets (4) 698,399 651,638 746,777 705,911 685,445 Total deposits 115,212 110,971 109,601 105,678 104,706 Trading-related assets (average) Trading-related assets (average) Trading account securities \$206,177 \$201,006 \$201,494 \$204,139 \$203,996 Reverse repurchases 144,799 50,491 54,730 57,276 54,783 Securities borrowed 444,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	Total trading-related assets (3)	\$ 455,932	\$ 478,554	\$ 497,896	\$ 512,529	\$ 508,914
Total earning assets (4)	Total loans and leases	103,704	100,606	98,874	95,839	99,034
Total assets (4) Total deposits Total trading-related assets (3) Total deans and leases Total market-based earning assets Total market-based earning assets Total earning assets (4) Total deposits Total deposits Total deposits Trading-related assets (average) Trading account securities Trading account securities Trading account securities Trading account securities Total deposits Total deposits Total deposits Trading account securities Trading accoun	Total market-based earning assets	467,042	475,021	494,772	521,010	527,316
Total deposits 112,028 114,942 106,472 112,565 103,634 Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,197 36,810 40,237 40,705 42,470 Period end Total trading-related assets (3) \$ 455,889 \$ 413,567 \$ 508,577 \$ 471,117 \$ 440,475 Total loans and leases 105,651 99,964 99,525 95,756 95,580 Total market-based earning assets 465,609 416,174 500,664 463,069 440,304 Total earning assets (4) 563,921 510,358 599,139 552,556 535,770 Total assets (4) 698,399 651,638 746,777 705,911 685,445 Total deposits 115,212 110,971 109,601 105,678 104,700 Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 <	Total earning assets (4)	573,505	584,632	590,503	613,044	625,339
Allocated equity 42,029 47,511 50,756 51,245 53,131 Economic capital (5) 31,197 36,810 40,237 40,705 42,470 Period end Total trading-related assets (3) \$455,889 \$413,567 \$508,577 \$471,117 \$440,479 Total assets (4) \$100,000 \$100,00	Total assets (4)	708,231	738,036	743,041	769,285	776,584
Economic capital (5) 31,197 36,810 40,237 40,705 42,470 Period end Total trading-related assets (3) \$ 455,889 \$ 413,567 \$ 508,577 \$ 471,117 \$ 440,479 Total loans and leases 105,651 99,964 99,525 95,756 95,580 Total market-based earning assets 465,609 416,174 500,664 463,069 440,304 Total earning assets (4) 563,921 510,358 599,139 552,556 535,770 Total assets (4) 698,399 651,638 746,777 705,911 685,445 Total deposits 115,212 110,971 109,601 105,678 104,700 Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	Total deposits	112,028	114,942	106,472	112,565	103,634
Period end Total trading-related assets (3) \$ 455,889 \$ 413,567 \$ 508,577 \$ 471,117 \$ 440,475 \$ 501		42,029	47,511	50,756	51,245	53,131
Total trading-related assets (3) \$ 455,889 \$ 413,567 \$ 508,577 \$ 471,117 \$ 440,479 \$ 501,494 \$ 204,139 \$ 8203,996 \$ 140,667 \$ 160,266 \$ 174,297 \$ 184,146 \$ 189,118 \$ Securities borrowed \$ 44,799 \$ 50,491 \$ 54,730 \$ 57,276 \$ 54,783 \$ 599,139 \$ 552,56 \$ 54,783 \$ 101,017 \$ \$ 102,667 \$ 160,266 \$ 173,25 \$ 66,968 \$ 61,017 \$ \$ 101,017 \$ 102,017 \$ 102,017 \$ 103,	Economic capital (5)	31,197	36,810	40,237	40,705	42,470
Total loans and leases 105,651 99,964 99,525 95,756 95,580 Total market-based earning assets 465,609 416,174 500,664 463,069 440,304 Total earning assets (4) 563,921 510,358 599,139 552,556 535,770 Total assets (4) 698,399 651,638 746,777 705,911 685,445 Total deposits 115,212 110,971 109,601 105,678 104,700 Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017						
Total market-based earning assets 465,609 416,174 500,664 463,069 440,304 Total earning assets (4) 563,921 510,358 599,139 552,556 535,770 Total assets (4) 698,399 651,638 746,777 705,911 685,445 Total deposits 115,212 110,971 109,601 105,678 104,700 Trading-related assets (average) Trading account securities \$206,177 \$201,006 \$201,494 \$204,139 \$203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets (2) 55,289 66,791 67,375 66,968 61,017	Total trading-related assets (3)	\$ 455,889	\$ 413,567	\$ 508,577	\$ 471,117	\$ 440,479
Total earning assets (4) 563,921 510,358 599,139 552,556 535,770 for a sasets (4) 698,399 651,638 746,777 705,911 685,445 for a large from the following for a sasets (4) 115,212 110,971 109,601 105,678 104,700 for a sasets (4) 115,212 110,971 109,601 105,678 104,700 for a sasets (4) 115,212 110,971 109,601 105,678 104,700 for a sasets (4) 104,700 for a saset (4	Total loans and leases	105,651	99,964	99,525	95,756	95,580
Total assets (4) Total deposits 698,399 651,638 746,777 705,911 685,445 Total deposits 115,212 110,971 109,601 105,678 104,700 Trading-related assets (average) Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 698,399 651,638 746,777 705,911 685,445 104,700	Total market-based earning assets	465,609	416,174	500,664	463,069	440,304
Total deposits 115,212 110,971 109,601 105,678 104,700 Trading-related assets (average) Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	E	563,921	510,358	599,139	552,556	535,770
Trading-related assets (average) Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	Total assets (4)	698,399	651,638	746,777	705,911	685,445
Trading account securities \$ 206,177 \$ 201,006 \$ 201,494 \$ 204,139 \$ 203,996 Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	Total deposits	115,212	110,971	109,601	105,678	104,700
Reverse repurchases 149,667 160,266 174,297 184,146 189,118 Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	Trading-related assets (average)					
Securities borrowed 44,799 50,491 54,730 57,276 54,783 Derivative assets 55,289 66,791 67,375 66,968 61,017	č				. ,	,
Derivative assets <u>55,289</u> <u>66,791</u> <u>67,375</u> <u>66,968</u> <u>61,017</u>	1	*				189,118
		· ·				54,783
Total trading-related assets \$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \						61,017
	Total trading-related assets (*)	\$ 455,932	\$ 478,554	\$ 497,896	\$ 512,529	\$ 508,914

⁽¹⁾ Fully taxable-equivalent basis

⁽²⁾ Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital.

 $^{(3) \} Includes \ assets \ which \ are \ not \ considered \ earning \ assets \ (i.e. \ derivative \ assets).$

⁽⁴⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e. deposits).

⁽⁵⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Global Banking & Markets Key Indicators

(Dollars in millions)		First Quarter 2011			Fourth Quarter 2010			Third Quarter 2010			Second Quarter 2010			First Quarter 2010	_
Sales and trading revenue Fixed income, currency and commodities	\$	3,646		\$	1.757		\$	3,477		\$	2,230		\$	5,487	
Equity income	Φ	1,249		Ф	781		Ф	967		φ	882		Φ	1,514	
Total sales and trading revenue	\$	4,895		\$	2,538		\$	4,444		\$	3,112		\$	7,001	-
Investment banking income															
Advisory (1)	\$	319		\$	336		\$	273		\$	242		\$	167	
Debt issuance		799			808			743			773			735	
Equity issuance		393			439			290			286			314	_
Total investment banking income	\$	1,511		\$	1,583		\$	1,306		\$	1,301		\$	1,216	-
Corporate Banking															
Business lending	\$	841		\$	750		\$	778		\$	872		\$	874	
Treasury services		640			617			579			619			602	_
Total revenue, net of interest expense	\$	1,481		\$	1,367		\$	1,357		\$	1,491		\$	1,476	-
Global Corporate & Investment Banking Key Indicators															
Average deposit balances															
Interest-bearing	\$	53,145		\$	59,068		\$	55,833		\$	55,109		\$	50,607	
Noninterest-bearing		52,214		_	48,454		_	43,981		_	49,009		_	44,426	_
Total average deposits	\$	105,359		\$	107,522	•	\$	99,814		\$	104,118		\$	95,033	-
Loan spread		2.29	%		1.62	%		1.77	%		1.94	%		1.94	%
Provision for credit losses	\$	(164)		\$	(110)		\$	(102)		\$	(191)		\$	201	
Credit quality (2, 3)															
Reservable utilized criticized exposure	\$	5,298		\$	5,924		\$	7,131		\$	7,290		\$	9,664	
		4.87	%		5.67	%		6.95	%		7.29	%		9.69	%
Nonperforming loans, leases and foreclosed properties	\$	314		\$	645		\$	993		\$	905		\$	922	
		0.35	%		0.76	%		1.19	%		1.13	%		1.16	%
Average loans and leases by product															
U.S. commercial	\$	33,704		\$	33,522		\$	32,681		\$	33,593		\$	36,178	
Commercial real estate		82			24			26			31			36	
Commercial lease financing		23,478			23,271			23,356			23,250			23,696	
Non-U.S. commercial		30,220			26,550			24,650			22,710			21,905	
Other		46			42			43			43			44	_
Total average loans and leases	\$	87,530		\$	83,409	_	\$	80,756		\$	79,627		\$	81,859	

⁽¹⁾ Advisory includes fees on debt and equity advisory and mergers and acquisitions.

⁽²⁾ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

⁽³⁾ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

Super Senior Collateralized Debt Obligation Exposure (Dollars in millions)

				Marcl	1 31, 2011			
		Ret	ained	,	Fotal	N	on-	
	Subprime (1)	Pos	itions	Su	bprime	Subp	rime ⁽²⁾	Fotal
Unhedged	\$ 404	\$	101	\$	505	\$	483	\$ 988
Hedged (3)	679		-		679		229	908
Total	\$ 1,083	\$	101	\$	1,184	\$	712	\$ 1,896

⁽¹⁾ Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value.

Credit Default Swaps with Monoline Financial Guarantors

(Dollars in millions)			Marc	ch 31, 2011			
	S	Super Senior CDOs	Gu	Other aranteed ositions		Total	_
Notional	\$	3,225	\$	35,273	\$	38,498	
Mark-to-market or guarantor receivable		2,693		5,623		8,316	
Credit valuation adjustment		(2,444)		(2,838)		(5,282)	<u>)</u>
Total	\$	249	\$	2,785	\$	3,034	_
Credit valuation adjustment %		91 %	6	50	%	64	%
Losses during the three months ended March 31, 2011	\$	(276)	\$	(131)	\$	(407))

 $^{(2) \ \} Includes \ highly-rated \ collateralized \ loan \ obligations \ and \ commercial \ mortgage-backed \ securities \ super \ senior \ exposure.$

 $^{(3) \ \} Hedged \ amounts \ are \ presented \ at \ carrying \ value \ before \ consideration \ of \ the \ insurance.$

Investment Banking Product Rankings

Thre	2011		
Glo	bal	U.	S.
Product Ranking	Market Share	Product Ranking	Market Share
3	10.3 %	2	11.7 %
1	15.1	1	18.1
3	9.4	2	11.3
2	11.5	2	18.9
8	4.0	5	6.4
2	7.9	4	9.8
2	6.9	2	12.8
2	9.4	2	17.9
2	7.9	2	12.3
7	14.3	8	18.0
2	7.4	5	9.4
5	5.3	4	9.4
	Glo Product Ranking 3 1 3 2 8 2 2 2 2 2 2 7 2 2	Global Product Ranking Market Share 3 10.3 % 1 15.1 3 9.4 2 11.5 8 4.0 2 7.9 2 6.9 2 9.4 2 7.9 7 14.3 2 7.4	Product Ranking Market Share Product Ranking 3 10.3 % 2 1 15.1 1 3 9.4 2 2 11.5 2 8 4.0 5 2 7.9 4 2 6.9 2 2 9.4 2 2 7.9 2 7 14.3 8 2 7.4 5

Source: Dealogic data as of April 4, 2011. Figures above include self-led transactions.

- Rankings based on deal volumes except for investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and give full credit to all advisors advising either the target or acquiror.

Highlights

Global top 3 rankings in:

 High-yield corporate debt
 Common stock underwriting

 Leveraged loans
 Investment grade corporate debt

 Mortgage-backed securities
 Syndicated loans

Asset-backed securities Equity capital markets

U.S. top 3 rankings in:

High-yield corporate debt Asset-backed securities

Leveraged loans Investment grade corporate debt

Mortgage-backed securities Syndicated loans

Excluding self-mandated deals:

Global: #1 - Leveraged loans, investment grade corporate debt

Global: #2 - Mortgage-backed securities, asset-backed securities, common stock underwriting, syndicated loans, equity capital markets

Global: #3- High-yield corporate debt

US: #1 - Leveraged loans, investment grade corporate debt

US: #2 - High-yield corporate debt, mortgage-backed securities, asset-backed securities, syndicated loans

US: #3 - Debt capital markets

Global Wealth & Investment Management Segment Results

(Dollars in millions, except as noted)

	(First Quarter 2011	 Fourth Quarter 2010	_	Third Quarter 2010	Second Quarter 2010		First Quarter 2010
Net interest income (1)	\$	1,569	\$ 1,425	_	\$ 1,344	\$ 1,442	\$	1,464
Noninterest income:								
Investment and brokerage services		2,377	2,265		2,089	2,194		2,106
All other income		544	 469	_	463	 552		468
Total noninterest income		2,921	 2,734	_	2,552	 2,746		2,574
Total revenue, net of interest expense		4,490	4,159		3,896	4,188		4,038
Provision for credit losses		46	155		128	121		242
Noninterest expense		3,600	 3,494	_	3,373	 3,277		3,103
Income before income taxes		844	510		395	790		693
Income tax expense (1)		313	 195	_	145	 466		259
Net income	\$	531	\$ 315	=	\$ 250	\$ 324	\$	434
Net interest yield ⁽¹⁾		2.34 %	2.14	0%	2.21 %	2.45 %		2.60 %
Return on average equity		12.01	6.84	70	5.50	7.15		9.87
Return on average economic capital (2)		30.34	17.73		14.81	18.81		26.35
Efficiency ratio (1)								
Efficiency ratio		80.18	84.03		86.57	78.24		76.86
Balance sheet								
Average								
Total loans and leases	\$	100,851	\$ 100,306		\$ 99,103	\$ 98,811	\$	98,841
Total earning assets (3)		271,564	264,110		241,559	236,583		227,956
Total assets (3)		291,907	284,881		262,053	257,198		249,799
Total deposits		258,518	246,281		234,808	226,277		221,613
Allocated equity		17,938	18,227		18,039	18,179		17,825
Economic capital (4)		7,210	7,476		7,264	7,381		7,037
Period end								
Total loans and leases	\$	101,286	\$ 100,724		\$ 99,511	\$ 99,157	\$	98,343
Total earning assets (3)	•	259,805	268,963		242,203	229,890	•	235,519
Total assets (3)		280,524	289,954		263,322	251,022		257,299
Total deposits		256,526	257,983		240,381	226,572		227,148
Total deposits		430,340	231,703		∠ + 0,301	220,312		221,140

⁽¹⁾ Fully taxable-equivalent basis

⁽²⁾ Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital.

⁽³⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

⁽⁴⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Global Wealth & Investment Management - Key Indicators and Metrics

Darrannas	 First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	 Second Quarter 2010	 First Quarter 2010
Revenues Merrill Lynch Global Wealth Management U.S. Trust Retirement Services Other (1)	\$ 3,540 696 272 (18)	\$ 3,428 709 225 (203)	\$ 3,178 691 243 (216)	\$ 3,138 681 244 125	\$ 2,988 641 239 170
Total revenues	\$ 4,490	\$ 4,159	\$ 3,896	\$ 4,188	\$ 4,038
Client Balances (2)					
Client Balances by Business Merrill Lynch Global Wealth Management U.S. Trust Retirement Services Other (1,3)	\$ 1,554,300 345,086 255,046 71,759	\$ 1,515,903 340,334 246,775 78,275	\$ 1,466,354 334,142 234,249 86,199	\$ 1,402,554 327,335 224,930 92,227	\$ 1,453,722 351,525 233,304 199,738
Client Balances by Type					
Assets under management ⁽³⁾ Client brokerage assets Assets in custody Client deposits Loans and leases Total client balances	\$ 664,466 1,087,097 116,816 256,526 101,286 2,226,191	\$ 630,498 1,077,049 115,033 257,983 100,724 2,181,287	\$ 611,461 1,055,384 114,207 240,381 99,511 2,120,944	\$ 591,872 1,010,751 118,694 226,572 99,157 2,047,046	\$ 721,022 1,062,292 129,484 227,148 98,343 2,238,289
Assets Under Management Flows (3)		_			
Liquidity assets under management (4) Long-term assets under management (5)	\$ (6,659) 14,117	\$ (8,050) 5,507	\$ (6,599) 3,935	\$ (9,788) 1,257	\$ (17,278) 3,014
Total assets under management	\$ 7,458	\$ (2,543)	\$ (2,664)	\$ (8,531)	\$ (14,264)
Associates (6)					
Number of Financial Advisors	15,695	15,511	15,486	15,299	15,178
Total Wealth Advisors	17,201	17,025	16,983	16,781	16,682
Total Client Facing Professionals	20,273	20,069	20,014	19,745	19,573
Merrill Lynch Global Wealth Management Metrics					
Financial Advisor Productivity (7) (in thousands)	\$ 931	\$ 913	\$ 846	\$ 843	\$ 808
U.S. Trust Metrics					

⁽¹⁾ Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and residual net interest income.

⁽²⁾ During the first quarter of 2011, the Merrill Edge business was moved to Deposits along with historical results.

⁽³⁾ Includes the Columbia Management long-term asset management business through the date of sale on May 1, 2010.

⁽⁴⁾ Assets under advisory and discretion of GWIM in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies are less than one year.

⁽⁵⁾ Assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.

⁽⁶⁾ Includes Merrill Edge

⁽⁷⁾ Financial Advisor Productivity is defined as annualized MLGWM total revenue divided by the total number of financial advisors (excluding Merrill Edge Financial Advisors).

All Other Results (1)

(Dollars in millions)	First	Fourth	Third	Second	First
	Ouarter	Ouarter	Ouarter	Quarter	Ouarter
	2011	2010	2010	2010	2010
Net interest income (2)	\$ 92	\$ 76	\$ (37)	\$ 77	\$ 41
Noninterest income:					
Equity investment income	1,409	1,500	267	2,253	512
Gains on sales of debt securities	468	858	794	14	648
All other income (loss)	(841)	(1,756)	(275)	782	126
Total noninterest income	1,036	602	786	3,049	1,286
Total revenue, net of interest expense	1,128	678	749	3,126	1,327
Provision for credit losses	1,799	1,838	328	1,249	1,218
Merger and restructuring charges	202	370	421	508	521
All other noninterest expense	1,286	508	137	599	1,207
Income (loss) before income taxes	(2,159)	(2,038)	(137)	770	(1,619)
Income tax benefit (2)	(947)	(2,406)	(512)	(354)	(834)
Net income (loss)	\$ (1,212)	\$ 368	\$ 375	\$ 1,124	\$ (785)
Balance sheet					
Average					
Total loans and leases	\$ 258,350	\$ 252,180	\$ 238,441	\$ 257,322	\$ 256,156
Total assets (3)	206,910	207,401	218,798	303,430	320,546
Total deposits	48,608	44,841	44,870	64,708	70,858
Allocated equity	60,749	50,731	35,972	29,090	19,807
Period end					
Total loans and leases	\$ 256,930	\$ 255,213	\$ 241,799	\$ 254,515	\$ 255,869
Total assets (3)	160,505	186,468	204,895	256,763	237,177
Total deposits	34,817	38,748	37,653	57,425	56,855

⁽¹⁾ All Other consists of equity investment activities including Global Principal Investments, Corporate Investments prior to its sale in the first quarter of 2010 and Strategic Investments (including the Corporation's equity investment interest in BlackRock, Inc.), the residual impact of cost allocation processes, merger and restructuring charges, intersegment eliminations, the results of First Republic Bank prior to its sale on July 1, 2010, fair value adjustments related to certain structured notes and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with asset and liability management activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations, foreign exchange rate fluctuations related to revaluation of non-U.S.-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, gains (losses) on sales of debt securities and impairment on debt securities. All Other also includes adjustments to noninterest income and income tax expense to remove the fully taxable-equivalent basis impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a fully taxable-equivalent basis amount in the business segments.

⁽²⁾ Fully taxable-equivalent basis

⁽³⁾ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) of \$668.4 billion, \$661.1 billion, \$634.3 billion, \$611.7 billion and \$589.4 billion for the first quarter of 2011, and the fourth, third, second and first quarters of 2010, and \$661.6 billion, \$647.8 billion, \$621.5 billion, \$604.0 billion and \$612.1 billion for the first quarter of 2011, and the fourth, third, second and first quarters of 2010.

Equity Investments (Dollars in millions)

		Gl	obal Pr	incipal Inv	estme	nts Exposu	ires		E	quity
			Marc	n 31, 2011				ember 31, 2010		estment icome
		Book		funded				<u>.</u>		Quarter
	,	Value	Com	mitments		Total		Total		2011
Global Principal Investments:										
Private Equity Investments	\$	5,008	\$	186	\$	5,194	\$	4,988	\$	1,203
Global Real Estate		1,492		212		1,704		1,995		74
Global Strategic Capital		2,469		464		2,933		3,122		92
Legacy/Other Investments		2,252		404		2,656		2,935		(4)
Total Global Principal Investments	\$	11,221	\$	1,266	\$	12,487	\$	13,040	\$	1,365

Components of Equity Investment Income

(Dollars in millions)										
]	First	F	Fourth	T	'hird	S	Second]	First
	Q	uarter	Q	uarter	Qı	ıarter	Ç)uarter	Q	uarter
		2011		2010	2	010		2010	2	2010
Global Principal Investments	\$	1,365	\$	867	\$	46	\$	814	\$	577
Corporate Investments		14		6		6		6		(311)
Strategic and other investments (1)		30		627		215		1,433		246
Total equity investment income included in All Other		1,409		1,500		267		2,253		512
Total equity investment income included in the business segments		66		12		90		513		113
Total consolidated equity investment income	\$	1,475	\$	1,512	\$	357	\$	2,766	\$	625

⁽¹⁾ Includes the Corporation's equity investment interest in BlackRock.

Outstanding Loans and Leases

(Dollars in millions)

	N	Iarch 31 2011	De	2010	Increase (Decrease)		
Consumer							
Residential mortgage (1)	\$	261,934	\$	257,973	\$	3,961	
Home equity		133,629		137,981		(4,352)	
Discontinued real estate (2)		12,694		13,108		(414)	
U.S. credit card		107,107		113,785		(6,678)	
Non-U.S. credit card		27,235		27,465		(230)	
Direct/Indirect consumer (3)		89,444		90,308		(864)	
Other consumer (4)		2,754		2,830		(76)	
Total consumer		634,797		643,450		(8,653)	
Commercial							
U.S. commercial (5)		188,449		190,305		(1,856)	
Commercial real estate (6)		47,008		49,393		(2,385)	
Commercial lease financing		21,563		21,942		(379)	
Non-U.S. commercial		36,921		32,029		4,892	
Total commercial loans excluding loans measured at fair value		293,941		293,669	' <u>-</u>	272	
Commercial loans measured at fair value (7)		3,687		3,321		366	
Total commercial		297,628		296,990		638	
Total loans and leases	\$	932,425	\$	940,440	\$	(8,015)	

⁽¹⁾ Includes non-U.S. residential mortgages of \$92 million and \$90 million at March 31, 2011 and December 31, 2010.

⁽²⁾ Includes \$11.4 billion and \$11.8 billion of pay option loans, and \$1.3 billion and \$1.3 billion of subprime loans at March 31, 2011 and December 31, 2010. The Corporation no longer originates these products.

⁽³⁾ Includes dealer financial services loans of \$41.0 billion and \$42.9 billion, consumer lending of \$11.5 billion and \$12.9 billion, U.S. securities-based lending margin loans of \$19.7 billion and \$16.6 billion, student loans of \$6.6 billion and \$6.8 billion, non-U.S. consumer loans of \$8.5 billion and \$8.0 billion, and other consumer loans of \$2.1 billion and \$3.1 billion at March 31, 2011 and December 31, 2010.

⁽⁴⁾ Includes consumer finance loans of \$1.9 billion and \$1.9 billion, other non-U.S. consumer loans of \$818 million and \$803 million, and consumer overdrafts of \$69 million and \$88 million at March 31, 2011 and December 31, 2010.

⁽⁵⁾ Includes U.S. small business commercial loans, including card related products, of \$14.3 billion and \$14.7 billion at March 31, 2011 and December 31, 2010.

⁽⁶⁾ Includes U.S. commercial real estate loans of \$44.7 billion and \$46.9 billion, and non-U.S. commercial real estate loans of \$2.4 billion and \$2.5 billion at March 31, 2011 and December 31, 2010.

⁽⁷⁾ Certain commercial loans are accounted for under the fair value option and include U.S. commercial loans of \$1.4 billion and \$1.6 billion, non-U.S. commercial loans of \$2.3 billion and \$1.7 billion, and commercial real estate loans of \$68 million and \$79 million at March 31, 2011 and December 31, 2010.

Quarterly Average Loans and Leases by Business Segment (Dollars in millions)

	First Quarter 2011															
	Со	Total Corporation Depos		posits	Global Card Services		Consumer Real Estate Services		Global Commercial Banking		Global Banking & Markets		GWIM		All Other	r
Consumer																
Residential mortgage	\$	262,049	\$	183	\$	-	\$	-	\$	283	\$	99	\$	35,752	\$ 225,7	732
Home equity		136,089		131		-		119,123		1,013		-		15,686	1	136
Discontinued real estate		12,899		-		-		-		-		-		-	12,8	899
U.S. credit card		109,941		-		109,941		-		-		-		-		-
Non-U.S. credit card		27,633		-		27,633		-		-		-		-		-
Direct/Indirect consumer		90,097		56		12,744		97		41,976		371		28,110	6,7	743
Other consumer		2,753		69		771		(15)		<u>-</u>		5		17	1,9	906
Total consumer	<u> </u>	641,461		439		151,089		119,205		43,272		475		79,565	247,4	416
Commercial																
U.S. commercial		191,353		198		10,521		1,349		104,703		45,511		19,355	9,7	716
Commercial real estate		48,359		2		257		5		42,796		934		1,731	2,6	634
Commercial lease financing		21,634		-		-		-		-		23,478		34	(1,8	878)
Non-U.S. commercial		36,159		-		1,018		1		1,206		33,306		166	4	462
Total commercial		297,505		200		11,796		1,355		148,705		103,229		21,286	10,9	934
Total loans and leases	\$	938,966	\$	639	\$	162,885	\$	120,560	\$	191,977	\$	103,704	\$	100,851	\$ 258,3	350

								Fourth Qua	rter 201	0					
	Co	Total orporation	Deposits		Global Card Services		Consumer Real Estate Services		Global Commercial Banking		Global Banking & Markets		GWIM		All Other
Consumer															
Residential mortgage	\$	254,051	\$	160	\$	-	\$	-	\$	282	\$	104	\$	35,327	\$ 218,178
Home equity		139,772		131		-		122,521		974		-		16,004	142
Discontinued real estate		13,297		-		-		-		-		-		-	13,297
U.S. credit card		112,673		-		112,673		-		-		-		-	-
Non-U.S. credit card		27,457		-		27,457		-		-		-		-	-
Direct/Indirect consumer		91,549		60		14,197		107		43,711		302		26,224	6,948
Other consumer		2,796		27		785		(356)		-		5		18	2,317
Total consumer		641,595	,	378		155,112		122,272		44,967		411		77,573	240,882
Commercial															
U.S. commercial		193,608		231		10,730		2,656		102,914		46,386		20,711	9,980
Commercial real estate		51,617		2		234		6		45,853		952		1,830	2,740
Commercial lease financing		21,363		-		-		-		1		23,271		35	(1,944)
Non-U.S. commercial		32,431		2		1,080				1,084		29,586		157	522
Total commercial		299,019		235		12,044		2,662		149,852		100,195		22,733	11,298
Total loans and leases	\$	940,614	\$	613	\$	167,156	\$	124,934	\$	194,819	\$	100,606	\$	100,306	\$ 252,180

							First Quart	er 2010)			
	C	Total orporation	De	posits	obal Card Services	Re	Consumer call Estate Commercial Banking & Markets GWIM Other					
Consumer												
Residential mortgage	\$	243,833	\$	(5)	\$ -	\$	-	\$		\$ 545	\$,	\$
Home equity		152,536		123	-		133,018		980	-	16,692	1,723
Discontinued real estate		14,433		-	-		-		-	-	-	14,433
U.S. credit card		125,353		-	125,348		-		-	-	-	5
Non-U.S. credit card		29,872		-	29,878		-		-	-	-	(6)
Direct/Indirect consumer		100,920		74	19,846		87		45,400	67	23,595	11,851
Other consumer		3,002		119	 657		(790)			 7	 23	2,986
Total consumer		669,949		311	175,729		132,315		46,703	619	75,656	 238,616
Commercial												
U.S. commercial		202,662		376	12,086		1,421		108,081	48,087	20,925	11,686
Commercial real estate		68,526		6	178		8		57,917	1,079	2,085	7,253
Commercial lease financing		21,675		-	-		-		1	23,696	31	(2,053)
Non-U.S. commercial		28,803		2	1,314		-		1,136	25,553	144	654
Total commercial		321,666		384	13,578		1,429		167,135	98,415	23,185	17,540
Total loans and leases	\$	991,615	\$	695	\$ 189,307	\$	133,744	\$	213,838	\$ 99,034	\$ 98,841	\$ 256,156

Bank of America Corporation and Subsidiaries <u>Commercial Credit Exposure by Industry</u> (1, 2, 3)

	C										
			ercial Utilize			_			nercial Com		
March 31		De		Increase		March 31		December 31		Increase	
Φ.		_				Φ.				(Decrease)	
\$		\$,	\$	` ' '	\$	′	\$		\$	(1,572)
	,										(2,731)
											(1,420)
											(1,445)
	,										(254)
	24,994		24,660		334		44,506		43,950		556
	23,261		24,759		(1,498)		38,441		39,694		(1,253)
	16,162		15,873		289		34,277		33,046		1,231
	29,454		26,831		2,623		32,894		29,667		3,227
	21,013		20,056		957		31,139		30,517		622
	14,789		14,777		12		28,550		28,126		424
	10,426		9,765		661		27,471		26,328		1,143
	7,355		6,990		365		26,325		24,207		2,118
	16,673		17,263		(590)		23,483		24,417		(934)
	16,935		18,278		(1,343)		21,802		22,899		(1,097)
	10,517		11,611		(1,094)		19,944		20,619		(675)
	11,721		12,070		(349)		17,894		18,436		(542)
	4,569		3,859		710		12,063		11,009		1,054
	4,270		4,373		(103)		10,798		10,932		(134)
	8,013		8,409		(396)		10,384		10,823		(439)
	3,717		3,823		(106)		9,527		9,321		206
	3,358		3,837		(479)		8,882		9,531		(649)
	4,247		4,297		(50)		8,599		8,836		(237)
	3,824		3,222		602		6,940		6,161		779
	2,256		2.090		166		5,905		5.941		(36)
	7,556		13,361		(5,805)		11,122		17,133		(6,011)
\$	448,949	\$	460,422	\$	(11,473)	\$	732,026	\$	740,095	\$	(8,069)
						\$	(19,179)	\$	(20.118)		
	\$	2011 \$ 54,085 56,084 42,292 29,227 22,151 24,994 23,261 16,162 29,454 21,013 14,789 10,426 7,355 16,673 16,935 10,517 11,721 4,569 4,270 8,013 3,717 3,358 4,247 3,824 2,256 7,556	2011 \$ 54,085	2011 2010 \$ 54,085 \$ 55,196 56,084 58,531 42,292 44,131 29,227 30,420 22,151 21,940 24,994 24,660 23,261 24,759 16,162 15,873 29,454 26,831 21,013 20,056 14,789 14,777 10,426 9,765 7,355 6,990 16,673 17,263 16,935 18,278 10,517 11,611 11,721 12,070 4,569 3,859 4,270 4,373 8,013 8,409 3,717 3,823 3,358 3,837 4,247 4,297 3,824 3,222 2,256 2,090 7,556 13,361	2011 2010 (D \$ 54,085 \$ 55,196 \$ \$ 56,084 58,531 42,292 44,131 29,227 30,420 22,151 21,940 24,994 24,660 23,261 24,759 16,162 15,873 29,454 26,831 21,013 20,056 14,789 14,777 10,426 9,765 7,355 6,990 16,673 17,263 18,278 10,517 11,611 11,721 12,070 4,569 3,859 4,270 4,373 8,013 8,409 3,717 3,823 3,358 3,837 4,247 4,297 3,824 3,222 2,256 2,090 7,556 13,361 \$	2011 2010 (Decrease) \$ 54,085 \$ 55,196 \$ (1,111) 56,084 58,531 (2,447) 42,292 44,131 (1,839) 29,227 30,420 (1,193) 22,151 21,940 211 24,994 24,660 334 23,261 24,759 (1,498) 16,162 15,873 289 29,454 26,831 2,623 21,013 20,056 957 14,789 14,777 12 10,426 9,765 661 7,355 6,990 365 16,673 17,263 (590) 16,935 18,278 (1,343) 10,517 11,611 (1,094) 11,721 12,070 (349) 4,269 3,859 710 4,270 4,373 (103) 8,013 8,409 (396) 3,717 3,823 (106) 3,358 3,837 (479	2011 2010 (Decrease) \$ 54,085 \$ 55,196 \$ (1,111) \$ 56,084 58,531 (2,447) 42,292 44,131 (1,839) 29,227 30,420 (1,193) 22,151 21,940 211 24,994 24,660 334 23,261 24,759 (1,498) 16,162 15,873 289 29,454 26,831 2,623 21,013 20,056 957 14,789 14,777 12 10,426 9,765 661 7,355 6,990 365 16,673 17,263 (590) 16,935 18,278 (1,343) 10,517 11,611 (1,094) 11,721 12,070 (349) 4,569 3,859 710 4,270 4,373 (103) 8,013 8,409 (396) 3,717 3,823 (106) 3,358 3,837 <td>2011 2010 (Decrease) 2011 \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 56,084 58,531 (2,447) 69,273 42,292 44,131 (1,839) 58,174 29,227 30,420 (1,193) 46,124 22,151 21,940 211 45,833 24,994 24,660 334 44,506 23,261 24,759 (1,498) 38,441 16,162 15,873 289 34,277 29,454 26,831 2,623 32,894 21,013 20,056 957 31,139 14,789 14,777 12 28,550 10,426 9,765 661 27,471 7,355 6,990 365 26,325 16,673 17,263 (590) 23,483 16,935 18,278 (1,343) 21,802 10,517 11,611 (1,094) 19,944 11,721 12,070 (349) 17,894</td> <td>2011 2010 (Decrease) 2011 \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ \$ 56,084 \$ 88,531 (2,447) 69,273 42,292 44,131 (1,839) 58,174 29,227 30,420 (1,193) 46,124 22,151 21,940 211 45,833 24,994 24,660 334 44,506 38,441 16,162 15,873 289 34,277 29,454 26,831 2,623 32,894 21,013 20,056 957 31,139 14,789 14,777 12 28,550 10,426 9,765 661 27,471 7,355 6,990 365 26,325 16,673 17,263 (590) 23,483 16,935 18,278 (1,343) 21,802 10,517 11,611 (1,094) 19,944 11,721 12,070 (349) 17,894 4,569 3,859 710 12,063 4,270 4,373 (103) 10,798<td>2011 2010 (Decrease) 2011 2010 \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ 83,248 56,084 58,531 (2,447) 69,273 72,004 42,292 44,131 (1,839) 58,174 59,594 29,227 30,420 (1,193) 46,124 47,569 22,151 21,940 211 45,833 46,087 24,994 24,660 334 44,506 43,950 23,261 24,759 (1,498) 38,441 39,694 16,162 15,873 289 34,277 33,046 29,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 14,789 14,777 12 28,550 28,126 10,426 9,765 661 27,471 26,328 7,355 6,990 365 26,325 24,207 16,673 17,263 (590) 23,483 <</td><td>2011 2010 (Decrease) 2011 2010 (D \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ 83,248 \$ 56,084 58,531 (2,447) 69,273 72,004 42,292 44,131 (1,839) 58,174 59,594 29,227 30,420 (1,193) 46,124 47,569 22,151 21,940 211 45,833 46,087 44,506 43,950 43,950 23,261 24,759 (1,498) 38,441 39,694 39,694 36,623 32,894 29,667 22,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 30,46 29,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 14,789 14,777 12 28,550 28,126 10,426 9,765 661 27,471 26,328 7,355 6,990 365 26,325 24,207 16,673 17,263 (590) 23,483</td></td>	2011 2010 (Decrease) 2011 \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 56,084 58,531 (2,447) 69,273 42,292 44,131 (1,839) 58,174 29,227 30,420 (1,193) 46,124 22,151 21,940 211 45,833 24,994 24,660 334 44,506 23,261 24,759 (1,498) 38,441 16,162 15,873 289 34,277 29,454 26,831 2,623 32,894 21,013 20,056 957 31,139 14,789 14,777 12 28,550 10,426 9,765 661 27,471 7,355 6,990 365 26,325 16,673 17,263 (590) 23,483 16,935 18,278 (1,343) 21,802 10,517 11,611 (1,094) 19,944 11,721 12,070 (349) 17,894	2011 2010 (Decrease) 2011 \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ \$ 56,084 \$ 88,531 (2,447) 69,273 42,292 44,131 (1,839) 58,174 29,227 30,420 (1,193) 46,124 22,151 21,940 211 45,833 24,994 24,660 334 44,506 38,441 16,162 15,873 289 34,277 29,454 26,831 2,623 32,894 21,013 20,056 957 31,139 14,789 14,777 12 28,550 10,426 9,765 661 27,471 7,355 6,990 365 26,325 16,673 17,263 (590) 23,483 16,935 18,278 (1,343) 21,802 10,517 11,611 (1,094) 19,944 11,721 12,070 (349) 17,894 4,569 3,859 710 12,063 4,270 4,373 (103) 10,798 <td>2011 2010 (Decrease) 2011 2010 \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ 83,248 56,084 58,531 (2,447) 69,273 72,004 42,292 44,131 (1,839) 58,174 59,594 29,227 30,420 (1,193) 46,124 47,569 22,151 21,940 211 45,833 46,087 24,994 24,660 334 44,506 43,950 23,261 24,759 (1,498) 38,441 39,694 16,162 15,873 289 34,277 33,046 29,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 14,789 14,777 12 28,550 28,126 10,426 9,765 661 27,471 26,328 7,355 6,990 365 26,325 24,207 16,673 17,263 (590) 23,483 <</td> <td>2011 2010 (Decrease) 2011 2010 (D \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ 83,248 \$ 56,084 58,531 (2,447) 69,273 72,004 42,292 44,131 (1,839) 58,174 59,594 29,227 30,420 (1,193) 46,124 47,569 22,151 21,940 211 45,833 46,087 44,506 43,950 43,950 23,261 24,759 (1,498) 38,441 39,694 39,694 36,623 32,894 29,667 22,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 30,46 29,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 14,789 14,777 12 28,550 28,126 10,426 9,765 661 27,471 26,328 7,355 6,990 365 26,325 24,207 16,673 17,263 (590) 23,483</td>	2011 2010 (Decrease) 2011 2010 \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ 83,248 56,084 58,531 (2,447) 69,273 72,004 42,292 44,131 (1,839) 58,174 59,594 29,227 30,420 (1,193) 46,124 47,569 22,151 21,940 211 45,833 46,087 24,994 24,660 334 44,506 43,950 23,261 24,759 (1,498) 38,441 39,694 16,162 15,873 289 34,277 33,046 29,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 14,789 14,777 12 28,550 28,126 10,426 9,765 661 27,471 26,328 7,355 6,990 365 26,325 24,207 16,673 17,263 (590) 23,483 <	2011 2010 (Decrease) 2011 2010 (D \$ 54,085 \$ 55,196 \$ (1,111) \$ 81,676 \$ 83,248 \$ 56,084 58,531 (2,447) 69,273 72,004 42,292 44,131 (1,839) 58,174 59,594 29,227 30,420 (1,193) 46,124 47,569 22,151 21,940 211 45,833 46,087 44,506 43,950 43,950 23,261 24,759 (1,498) 38,441 39,694 39,694 36,623 32,894 29,667 22,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 30,46 29,454 26,831 2,623 32,894 29,667 21,013 20,056 957 31,139 30,517 14,789 14,777 12 28,550 28,126 10,426 9,765 661 27,471 26,328 7,355 6,990 365 26,325 24,207 16,673 17,263 (590) 23,483

⁽¹⁾ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$57.7 billion and \$58.3 billion at March 31, 2011 and December 31, 2010. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$14.9 billion and \$17.7 billion which consists primarily of other marketable securities at March 31, 2011 and December 31, 2010.

⁽²⁾ Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value and are comprised of loans outstanding of \$3.7 billion and \$3.3 billion and issued letters of credit at notional value of \$1.4 billion at both March 31, 2011 and December 31, 2010. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$27.0 billion and \$25.9 billion at March 31, 2011 and December 31, 2010.

⁽³⁾ Includes U.S. small business commercial exposure.

⁽⁴⁾ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

⁽⁵⁾ Represents net notional credit protection purchased.

Net Credit Default Protection by Maturity Profile (1)

	March 31	December 31
	2011	2010
Less than or equal to one year	13 %	14 %
Greater than one year and less than or equal to five years	78	80
Greater than five years	9	6
Total net credit default protection	100 %	100 %

⁽¹⁾ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

Net Credit Default Protection by Credit Exposure Debt Rating (1,2)

(Dollars in millions)		March 31	, 2011	December 31, 2010				
Ratings (3)	Net	Notional	Percent		Ne	t Notional	Percent	
AA	\$	(223)	1.2	%	\$	(188)	0.9 %	
A		(6,967)	36.3			(6,485)	32.2	
BBB		(7,105)	37.0			(7,731)	38.4	
BB		(1,871)	9.8			(2,106)	10.5	
В		(1,231)	6.4			(1,260)	6.3	
CCC and below		(756)	3.9			(762)	3.8	
NR ⁽⁴⁾		(1,026)	5.4			(1,586)	7.9	
Total net credit default protection	\$	(19,179)	100.0	%	\$	(20,118)	100.0 %	

⁽¹⁾ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

⁽²⁾ Ratings are refreshed on a quarterly basis.

⁽³⁾ The Corporation considers ratings of BBB- or higher to meet the definition of investment grade.

⁽⁴⁾ In addition to names which have not been rated, "NR" includes \$(921) million and \$(1.5) billion in net credit default swap index positions at March 31, 2011 and December 31, 2010. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

Bank of America Corporation and Subsidiaries Selected Emerging Markets ⁽¹⁾

(Dollars in millions)	Leases	ans and s, and Loan mitments	Other Financing	(2)	ivative	ecurities / Other estments (4)	Total oss-border posure (5)	Local Country Exposure Net of Local Liabilities ⁽⁶⁾		Exposure Net of Local		Exposure Net of Local		Exposure Net of Local		Mark	al Emerging xets Exposure March 31, 2011	(Deci	rease) from ember 31, 2010
Region/Country																			
Asia Pacific																			
China (7)	\$	2,044	\$	364	\$ 659	\$ 22,587	\$ 26,154	\$	-	\$	26,154	\$	2,226						
India		3,461	1,	716	554	2,657	8,388		428		8,816		548						
South Korea		395	1,	408	557	2,582	4,942		2,322		7,264		1,985						
Singapore		473		67	557	1,398	2,495		-		2,495		(51)						
Taiwan		387		122	66	765	1,340		1,006		2,346		491						
Hong Kong		454		310	198	1,084	2,046		-		2,046		4						
Thailand		20		14	19	471	524		108		632		(37)						
Indonesia		53		19	13	443	528		-		528		379						
Other Asia Pacific (8)		256		41	194	354	845		-		845		280						
Total Asia Pacific		7,543	4,:	561	2,817	32,341	47,262		3,864		51,126		5,825						
Latin America																			
Brazil		1,006		321	1,174	3,378	5,879		1,876		7,755		1,949						
Mexico		1,863	:	286	266	882	3,297		-		3,297		(1,088)						
Chile		988		134	302	49	1,473		39		1,512		(14)						
Colombia		136		168	11	4	619		-		619		(58)						
Other Latin America (8)		266		329	22	376	993		150		1,143		(235)						
Total Latin America		4,259	1,	538	1,775	4,689	12,261		2,065		14,326		554						
Middle East and Africa																			
United Arab Emirates		937		4	133	52	1,126		-		1,126		(50)						
Bahrain		79		1	4	1,000	1,084		2		1,086		(74)						
Other Middle East and Africa (8)		769		90	206	245	1,310		26		1,336		(16)						
Total Middle East and Africa		1,785		95	343	1,297	3,520		28		3,548		(140)						
Central and Eastern Europe																			
Turkey		371		31	20	218	640		98		738		238						
Russian Federation		216		93	32	139	480		22		502		(34)						
Other Central and Eastern Europe (8)		120		184	360	827	1,491		-		1,491		238						
Total Central and Eastern Europe		707		308	412	1,184	2,611		120		2,731		442						
Total emerging market exposure	\$	14,294	\$ 6.3	502	\$ 5,347	\$ 39,511	\$ 65,654	\$	6,077	\$	71,731	\$	6,681						

⁽¹⁾ There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe. At March 31, 2011 and December 31, 2010, there was \$368 million and \$460 million in emerging market exposure accounted for under the fair value option.

Certain prior period amounts have been reclassified to conform to current period presentation.

⁽²⁾ Includes acceptances, due froms, standby letters of credit, commercial letters of credit and formal guarantees.

⁽³⁾ Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of \$881 million and \$1.2 billion at March 31, 2011 and December 31, 2010. At March 31, 2011 and December 31, 2010, there were \$306 million and \$408 million of other marketable securities collateralizing derivative assets.

⁽⁴⁾ Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with Federal Financial Institutions Examination Council (FFIEC) reporting requirements. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.

⁽⁵⁾ Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.

⁽⁶⁾ Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures consistent with FFIEC reporting requirements. Total amount of available local liabilities funding local country exposure at March 31, 2011 was \$18.4 billion compared to \$15.7 billion at December 31, 2010. Local liabilities at March 31, 2011 in Asia Pacific, Latin America, and Middle East and Africa were \$16.3 billion, \$1.9 billion and \$263 million, respectively, of which \$7.4 billion was in Singapore, \$2.5 billion in Hong Kong, \$2.1 billion in China, \$1.9 billion in Mexico, \$1.5 billion in India, \$983 million in Korea, and \$713 million in Taiwan. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.

⁽⁷⁾ Securities/Other Investments includes an investment of \$21.0 billion in China Construction Bank.

⁽⁸⁾ No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Other Central and Eastern Europe had total non-U.S. exposure of more than \$500 million.

Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties

	M	arch 31 2011	D	ecember 31 2010	Sep	tember 30 2010		June 30 2010	M	farch 31 2010
Residential mortgage	\$	17,466	\$	17,691	\$	18,291	\$	18,283	\$	17,763
Home equity		2,559		2,694		2,702		2,951		3,335
Discontinued real estate		327		331		297		293		279
Direct/Indirect consumer		68		90		83		85		91
Other consumer		36		48		56		72		89
Total consumer		20,456		20,854		21,429		21,684		21,557
U.S. commercial (1)		3,056		3,453		3,894		4,217		4,407
Commercial real estate		5,695		5,829		6,376		6,704		7,177
Commercial lease financing		53		117		123		140		147
Non-U.S. commercial		155		233		272		130		150
		8,959		9,632		10,665		11,191		11,881
U.S. small business commercial		172		204		202		222		179
Total commercial		9,131		9,836		10,867		11,413		12,060
Total nonperforming loans and leases	-	29,587		30,690		32,296		33,097		33,617
Foreclosed properties		2,056		1,974		2,260		2,501		2,308
Total nonperforming loans, leases and foreclosed properties (2,3,4)	\$	31,643	\$	32,664	\$	34,556	\$	35,598	\$	35,925
Federal Housing Administration insured loans past due 90 days or more and still accruing	\$	19,754	\$	16,768	\$	16,427	\$	15,338	\$	13,589
Other loans past due 90 days or more and still accruing		5,129	_	5,611		5,781		6,448		7,851
Total loans past due 90 days or more and still accruing (3,5)	\$	24,883	\$	22,379	\$	22,208	\$	21,786	\$	21,440
Nonperforming loans, leases and foreclosed properties/Total assets (6)		1.39	%	1.44 %	6	1.48 9	6	1.51 %		1.53 %
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (6)		3.40		3.48		3.71		3.73		3.69
Nonperforming loans and leases/Total loans and leases (6)		3.19		3.27		3.47		3.48		3.46
Allowance for credit losses:										
Allowance for loan and lease losses (7)	\$	39,843	\$	41,885	\$	43,581	\$	45,255	\$	46,835
Reserve for unfunded lending commitments		961	_	1,188		1,294		1,413		1,521
Total allowance for credit losses	\$	40,804	\$	43,073	\$	44,875	\$	46,668	\$	48,356
Allowance for loan and lease losses/Total loans and leases (6)		4.29	%	4.47 %	6	4.69 %	6	4.75 %		4.82 %
Allowance for loan and lease losses/Total nonperforming loans and leases		135		136	-	135	-	137		139
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired		133		150		155		131		139
loans)/Total nonperforming loans and leases		108		116		118		121		124
Commercial utilized reservable criticized exposure (8)	\$	39,435	\$	42,621	\$	47,698	\$	50,319	\$	55,322
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (8)		10.94	%	11.80 %	6	13.06 9	6	13.48 %		14.43 %
Total commercial utilized criticized exposure/Commercial utilized exposure (8)		11.73		12.43		13.61		14.26		15.49

⁽¹⁾ Excludes U.S. small business commercial loans.

and accrete interest income over the remaining life of the loan.

	Ma	ırch 31	Dece	ember 31	Sept	ember 30	J_l	une 30	Мс	ırch 31
(4) Balances do not include the following:	2011			2010	2010		2010		1	2010
Nonperforming loans held-for-sale	\$	2,421	\$	2,540	\$	3,654	\$	4,044	\$	4,195
Nonperforming loans accounted for under the fair value option		15		30		15		15		70
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired										
portfolio prior to January 1, 2010		456		426		378		403		301
(5) Balances do not include the following:										
Loans accounted for under the fair value option past due 90 days or more and still accruing	\$	-	\$	-	\$	-	\$	-	\$	49
Loans held-for-sale past due 90 days or more and still accruing		48		60		79		158		241
		48		60	Ψ	79	Ψ	158	Ψ.	241

⁽⁶⁾ Ratios do not include loans accounted for under the fair value option of \$3.7 billion, \$3.3 billion, \$3.7 billion, \$3.9 billion and \$4.1 billion at March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010, respectively.

Loans are classified as U.S. or non-U.S. based upon the domicile of the borrower.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$

⁽²⁾ Balances do not include past due consumer credit card, business card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and in general, consumer loans not secured by real estate.
(3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were written down to fair value upon acquisition

⁽⁸⁾ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable exposure excludes loans held-for-sale exposure accounted for under the fair value option and other nonreservable exposure both of which are included in total commercial utilized exposure.

Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)	 First Quarter 2011	Fourth Quarter 2010		Third Quarter 2010		Second Quarter 2010		uarter	
Nonperforming Consumer Loans:									
Balance, beginning of period	\$ 20,854	\$	21,429	\$	21,684	\$	21,557	\$	20,839
Additions to nonperforming loans:									
Consolidation of VIEs	-		-		-		-		448
New nonaccrual loans	4,127		4,568		4,551		5,409		6,608
Reductions in nonperforming loans:									
Paydowns and payoffs	(779)		(739)		(917)		(528)		(625)
Returns to performing status (2)	(1,340)		(1,841)		(1,469)		(1,816)		(2,521)
Charge-offs (3)	(2,020)		(2,261)		(1,987)		(2,607)		(2,917)
Transfers to foreclosed properties	 (386)		(302)		(433)		(331)		(275)
Total net additions to (reductions in) nonperforming loans	(398)		(575)		(255)		127		718
Total nonperforming consumer loans, end of period	 20,456		20,854		21,429		21,684		21,557
Foreclosed properties	 1,331				1,485		1,744		1,388
Total nonperforming consumer loans and foreclosed properties, end of period	\$ 21,787	\$	22,103	\$	22,914	\$	23,428	\$	22,945
Nonperforming Commercial Loans and Leases (4):									
Balance, beginning of period	\$ 9,836	\$	10,867	\$	11,413	\$	12,060	\$	12,703
Additions to nonperforming loans and leases:									
New nonaccrual loans and leases	1,299		1,820		1,852		2,256		1,881
Advances	67		102		83		62		83
Reductions in nonperforming loans and leases:									
Paydowns and payoffs	(764)		(1,113)		(906)		(1,148)		(771)
Sales	(247)		(228)		(187)		(256)		(170)
Return to performing status (5)	(320)		(465)		(415)		(404)		(323)
Charge-offs (6)	(488)		(767)		(628)		(870)		(956)
Transfers to foreclosed properties	(200)		(304)		(217)		(205)		(319)
Transfers to loans held-for-sale	(52)		(76)		(128)		(82)		(68)
Total net reductions in nonperforming loans and leases	 (705)		(1,031)		(546)		(647)		(643)
Total nonperforming loans and leases, end of period	 9,131		9,836		10,867		11,413		12,060
Foreclosed properties	725		725		775		757		920
Total nonperforming commercial loans, leases and foreclosed properties, end of period	\$ 9,856	\$	10,561	\$	11,642	\$	12,170	\$	12,980

⁽¹⁾ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 37.

Certain prior period amounts have been reclassified to conform to current period presentation.

⁽²⁾ Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

(3) Our policy generally is not to classify consumer credit card and consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on

nonperforming activity and therefore are excluded from this table.

⁽⁴⁾ Includes U.S. small business commercial activity.

⁽⁴⁾ Includes 0.5. simula usuangs commercial activity.
(5) Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

⁽⁶⁾ Business card loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

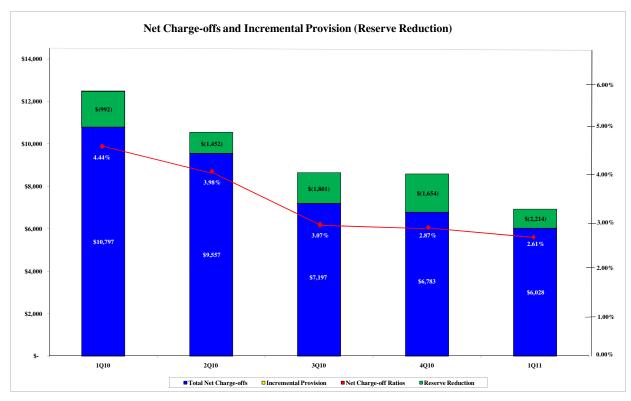
Quarterly Net Charge-offs and Net Charge-off Ratios $^{(1)}$

(Dollars in millions)										
		irst arter	For	urth arter	Thi Qua		Seco Oua			rst arter
		011	20		201		20			10
Net Charge-offs	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Residential mortgage	\$ 905	1.40 %	\$ 970	1.51 %	\$ 660	1.10 %	\$ 971	1.57 %	\$ 1,069	1.78 %
Home equity	1,179	3.51	1,271	3.61	1,372	3.80	1,741	4.71	2,397	6.37
Discontinued real estate	20	0.61	11	0.35	17	0.48	19	0.54	21	0.60
U.S. credit card	2,274	8.39	2,572	9.05	2,975	10.24	3,517	11.88	3,963	12.82
Non-U.S. credit card	402	5.91	339	4.90	295	4.32	942	13.64	631	8.57
Direct/Indirect consumer	525	2.36	641	2.78	707	2.93	879	3.58	1,109	4.46
Other consumer	40	5.93	50	6.96	80	10.68	73	10.01	58	7.80
Total consumer	5,345	3.38	5,854	3.62	6,106	3.81	8,142	4.96	9,248	5.60
U.S. commercial (2)	(21)	(0.05)	210	0.47	206	0.47	179	0.41	286	0.63
Commercial real estate	288	2.42	347	2.67	410	2.93	645	4.03	615	3.64
Commercial lease financing	1	0.02	20	0.38	19	0.34	(3)	(0.06)	21	0.40
Non-U.S. commercial	103	1.22	8	0.10	12	0.17	66	0.98	25	0.37
	371	0.54	585	0.83	647	0.91	887	1.23	947	1.28
U.S. small business commercial	312	8.68	344	9.13	444	11.38	528	12.94	602	14.21
Total commercial	683	0.94	929	1.25	1,091	1.46	1,415	1.86	1,549	1.98
Total net charge-offs	\$ 6,028	2.61	\$ 6,783	2.87	\$ 7,197	3.07	\$ 9,557	3.98	\$ 10,797	4.44
By Business Segment										
Deposits	\$ 34	21.34 %	\$ 40	25.64 %	\$ 70	39.43 %	\$ 66	35.64 %	\$ 43	25.26 %
Global Card Services	3,343	8.32	3,693	8.76	4,232	9.81	5,674	12.82	6,011	12.88
Consumer Real Estate Services	1,114	3.75	1,183	3.76	1,323	4.11	1,664	5.11	2,317	7.03
Global Commercial Banking	513	1.08	639	1.30	728	1.45	958	1.87	1,076	2.04
Global Banking & Markets	(3)	(0.01)	25	0.10	52	0.22	87	0.38	143	0.61
Global Wealth & Investment Management	88	0.36	131	0.52	112	0.45	115	0.47	119	0.49
All Other	939	1.47	1,072	1.69	680	1.13	993	1.55	1,088	1.72
Total net charge-offs	\$ 6,028	2.61	\$ 6,783	2.87	\$ 7,197	3.07	\$ 9,557	3.98	\$ 10,797	4.44

⁽¹⁾ Net charge-off/loss ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.
(2) Excludes U.S. small business commercial loans.

Loans are classified as U.S. or non-U.S. based upon the domicile of the borrower.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$



Bank of America Corporation and Subsidiaries

Allocation of the Allowance for Credit Losses by Product Type

			March 31	1, 201	1	December 31, 2010					March 31, 2010					
					Percent of Loans				Percent of Loans			Percent of Loans				
			Percent of		and Leases			Percent of	and Leases		Percent of	and Leases				
Allowance for loan and lease losses	A	mount	Total		Outstanding (1)		Amount	Total	Outstanding (1)	Amount	Total	Outstanding (1)				
Residential mortgage	\$	5,369	13.48	%	2.05	%	\$ 5,082	12.14 %	1.97 %	\$ 4,960	10.59 %	2.02 %				
Home equity		12,857	32.27		9.62		12,887	30.77	9.34	12,133	25.91	8.09				
Discontinued real estate		1,871	4.69		14.74		1,283	3.06	9.79	878	1.87	6.18				
U.S. credit card		9,100	22.84		8.50		10,876	25.97	9.56	13,703	29.26	11.34				
Non-U.S.credit card		2,069	5.19		7.60		2,045	4.88	7.45	2,394	5.11	8.32				
Direct/Indirect consumer		1,939	4.87		2.17		2,381	5.68	2.64	3,395	7.25	3.42				
Other consumer		163	0.41		5.92		161	0.38	5.67	191	0.41	6.35				
Total consumer		33,368	83.75	_	5.26		34,715	82.88	5.40	37,654	80.40	5.70				
U.S. commercial (2)		3,156	7.92		1.67		3,576	8.54	1.88	4,956	10.58	2.53				
Commercial real estate		2,904	7.29		6.18		3,137	7.49	6.35	3,569	7.62	5.36				
Commercial lease financing		124	0.31		0.57		126	0.30	0.57	278	0.59	1.30				
Non-U.S.commercial		291	0.73		0.79		331	0.79	1.03	378	0.81	1.41				
Total commercial (3)		6,475	16.25	_	2.20		7,170	17.12	2.44	9,181	19.60	2.95				
Allowance for loan and lease losses		39,843	100.00	%	4.29		41,885	100.00 %	4.47	46,835	100.00 %	4.82				
Reserve for unfunded lending commitments		961		-			1,188			1,521						
Allowance for credit losses (4)	\$	40,804					\$ 43,073			\$ 48,356						

⁽¹⁾ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option for each loan and lease category. Loans accounted for under the fair value option include U.S. commercial loans of §1.4 billion, \$1.6 billion and \$2.5 billion, non-U.S. commercial loans of \$2.3 billion, \$1.7 billion and \$1.5 billion, and commercial real estate loans of \$68 million, \$79 million and \$101 million at March 31, 2011, December 31, 2010 and March 31, 2010, respectively.

(2) Includes allowance for U.S. small business commercial loans of §1.3 billion, \$1.5 billion and \$2.1 billion and \$2.1 billion and \$1.5 billion and

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$

Exhibit A: Non-GAAP Reconciliations

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity also goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible assets (excluding mortgage servicing rights), net of related deferred tax

In certain presentations, earnings and diluted earnings per common share, the efficiency ratio, return on average assets, return on common shareholders' equity, return on average tangible common shareholders' equity and return on average tangible shareholders' equity are calculated excluding the impact of goodwill impairment charges of \$2.0 billion and \$10.4 billion recorded in the fourth and third quarters of 2010. Accordingly, these are non-GAAP measures.

See the tables below and on page 42 for reconciliations of these non-GAAP measures with financial measures defined by GAAP for the three months ended March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010. The Corporation believes the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	Quarter Q		Fourth Third Quarter Quarter 2010 2010		Second Quarter 2010			First Quarter 2010		
Reconciliation of net interest income to net interest income on a fully taxable-equivalent	ent basis	3								
Net interest income Fully taxable-equivalent adjustment	\$	12,179 218	\$	12,439 270	\$	12,435 282	\$	12,900 297	\$	13,749 321
Net interest income on a fully taxable-equivalent basis	\$	12,397	\$	12,709	\$	12,717	\$	13,197	\$	14,070
Reconciliation of total revenue, net of interest expense to total revenue, net of interest	expens	e on a full	y taxa	ble-equiva	alent b	asis				
Total revenue, net of interest expense	\$	26,877	\$	22,398	\$	26,700	\$	29,153	\$	31,969
Fully taxable-equivalent adjustment Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	218 27,095	\$	270 22,668	\$	282 26,982	\$	297 29,450	\$	321 32,290
Reconciliation of total noninterest expense to total noninterest expense, excluding goo	dwill im	pairment	charg	es						
Total noninterest expense Goodwill impairment charges	\$	20,283	\$	20,864 (2,000)	\$	27,216 (10,400)	\$	17,253	\$	17,775
Total noninterest expense, excluding goodwill impairment charges	\$	20,283	\$	18,864	\$	16,816	\$	17,253	\$	17,775
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fu	lly taxal	ole-equiva	lent b	asis						
Income tax expense (benefit)	\$	731	\$	(2,351)	\$	1,387	\$	672	\$	1,207
Fully taxable-equivalent adjustment Income tax expense (benefit) on a fully taxable-equivalent basis	\$	218 949	\$	(2,081)	\$	282 1,669	\$	297 969	\$	321 1,528
Reconciliation of net income (loss) to net income, excluding goodwill impairment char	rges									
Net income (loss) Goodwill impairment charges	\$	2,049	\$	(1,244) 2,000	\$	(7,299) 10,400	\$	3,123	\$	3,182
Net income, excluding goodwill impairment charges	\$	2,049	\$	756	\$	3,101	\$	3,123	\$	3,182
Reconciliation of net income (loss) applicable to common shareholders to net income	applical	ole to com	mon s	hareholde	rs, exc	luding go	odwill	impairme	nt cha	rges
Net income (loss) applicable to common shareholders	\$	1,739	\$	(1,565)	\$	(7,647)	\$	2,783	\$	2,834
Goodwill impairment charges Net income applicable to common shareholders, excluding goodwill impairment charges	\$	1,739	\$	2,000 435	\$	10,400 2,753	\$	2,783	\$	2,834

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations - continued

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures (Dollars in millions)

	First Fourth Quarter Quarter 2011 2010			Third Quarter 2010		Second Quarter 2010		First Quarter 2010		
Reconciliation of average common shareholders' equity to average tangible common shareholde	rs' equit	<u>y</u>								
Common shareholders' equity	\$	214,206	\$	218,728	\$	215,911	\$	215,468	\$	200,399
Common Equivalent Securities		-		-		-		-		11,760
Goodwill		(73,922)		(75,584)		(82,484)		(86,099)		(86,353)
Intangible assets (excluding mortgage servicing rights)		(9,769)		(10,211)		(10,629)		(11,216)		(11,906)
Related deferred tax liabilities		3,035		3,121		3,214		3,395		3,497
Tangible common shareholders' equity	\$	133,550	\$	136,054	\$	126,012	\$	121,548	\$	117,397
Reconciliation of average shareholders' equity to average tangible shareholders' equity										
Shareholders' equity	s	230,769	s	235,525	\$	233,978	s	233,461	s	229,910
Goodwill		(73,922)		(75,584)	Ψ.	(82,484)	Ψ	(86,099)	Ψ.	(86,353
Intangible assets (excluding mortgage servicing rights)		(9,769)		(10,211)		(10,629)		(11,216)		(11,906)
Related deferred tax liabilities		3,035		3,121		3,214		3,395		3,497
Tangible shareholders' equity	\$	150,113	\$	152,851	\$	144,079	\$	139,541	\$	135,148
Reconciliation of period end common shareholders' equity to period end tangible common share	holders'	equity								
Common shareholders' equity	\$	214,314	\$	211,686	\$	212,391	\$	215,181	\$	211,859
Goodwill		(73,869)		(73,861)		(75,602)		(85,801)		(86,305)
Intangible assets (excluding mortgage servicing rights)		(9,560)		(9,923)		(10,402)		(10,796)		(11,548)
Related deferred tax liabilities		2,933		3,036		3,123		3,215		3,396
Tangible common shareholders' equity	\$	133,818	\$	130,938	\$	129,510	\$	121,799	\$	117,402
Reconciliation of period end shareholders' equity to period end tangible shareholders' equity										
Shareholders' equity	\$	230,876	s	228,248	\$	230,495	\$	233,174	\$	229,823
Goodwill		(73,869)		(73,861)		(75,602)		(85,801)		(86,305
Intangible assets (excluding mortgage servicing rights)		(9,560)		(9,923)		(10,402)		(10,796)		(11,548
Related deferred tax liabilities		2,933		3,036		3,123		3,215		3,396
Tangible shareholders' equity	\$	150,380	\$	147,500	\$	147,614	\$	139,792	\$	135,366
Reconciliation of period end assets to period end tangible assets										
Assets	\$	2,274,532	\$	2,264,909	\$	2,339,660	\$	2,368,384	\$	2,344,634
Goodwill		(73,869)		(73,861)		(75,602)		(85,801)		(86,305)
Intangible assets (excluding mortgage servicing rights)		(9,560)		(9,923)		(10,402)		(10,796)		(11,548)
Related deferred tax liabilities		2,933		3,036		3,123		3,215		3,396

Certain prior period amounts have been reclassified to conform to current period presentation.

Appendix: Selected Slides from the First Quarter 2011 Earnings Release Presentation

Key Takeaways from 1Q11 Results

Franchise Growth

- Key hires in Capital Markets and Corporate & Investment Banking
- · Consumer banking transformation on schedule
- Increasing financial advisors and small business bankers

Credit Quality

- Net losses improved \$755M from 4Q10 to lowest level since 2Q08
- Consumer 30+ performing delinquencies, excluding FHA, improved 12% from 4Q10
- Nonperforming loans, leases and foreclosed properties improved 3% from 4Q10
- Loan loss reserves remain strong, covering current period annualized losses 1.6 times

Capital & Liquidity

- Tangible Common Equity of \$133.8B, or \$13.21 per share
- Tier 1 Common Equity ratio up slightly to 8.64%
- Global excess liquidity grew to \$386B
- Long-term debt levels were reduced \$14.0B

Customer Demand

- Core commercial loans increased slightly
- Deposit balances grew to \$1.02T
- Consumer spending up 6% over last year
- Long-term AUM flows of client assets into wealth management of \$14.1B

Simplification Progress

- Sale of Balboa on target
- Reduced capital markets legacy assets by 13% in the quarter
- Reduced mortgage exposure to monolines with key settlement

Balance Sheet Highlights

(\$ in billions except per share amounts)	March 31, 2011		П	March 31, 2010			Increase (Decrease)		
Total assets	\$	2,274.5		\$	2,344.6		\$	(70.1)	
Total risk-weighted assets		1,433.4			1,519.7			(86.3)	
Total deposits		1,020.2			976.1			44.1	
Long-term debt		434.4			511.7			(77.3)	
Tangible common shareholders' equity 1		133.8			117.4			16.4	
Tier 1 common equity		123.9			115.5			8.4	
Global excess liquidity sources		386			269			117	
Tier 1 common equity ratio		8.64	%		7.60	%		104	bps
Tangible book value per share 1	\$	13.21		\$	11.70		\$	1.51	
Asset Quality									
Allowance for loan and lease losses	\$	39.8		\$	46.8		\$	(7.0)	
as a % of loans and leases ²		4.29	%		4.82	%		(53)	bps
coverage for annualized net losses		1.63	Χ		1.07	Χ		0.56	X
Nonperforming loans, leases									
and foreclosed properties	\$	31.6		\$	35.9		\$	(4.3)	

¹ Represents non-GAAP financial measure

² Excluded FVO loans

Business Segment Highlights

Deposits

- Net income of \$355M in 1Q11 improved from a loss of \$190M in 4Q10 due to higher litigation costs in the prior quarter
- Solid deposit growth with disciplined pricing
 - Rates paid on deposits improved 4 bps down to 32 bps
- Improvement in account closures and new accounts reflect continued focus on quality relationships and retention
- Early test market results are very positive in our consumer banking transformation
 - Launched Customer Solutions in test markets allowing sales efforts to focus on the value of relationships with retail customers
 - Platinum Privileges™ was rolled out in test markets focused on our Preferred Customer segment

Global Card Services

- Net income of \$1.7B increased 15% over 4Q10 as credit improvements more than offset lower net interest income from continued loan balance declines and lower yields as well as seasonal decline in retail volume
- Total retail volume of debit and credit transactions was down seasonally from 4Q10, but increased 6% from 1Q10
- U.S. credit card net losses improved for the 6th consecutive quarter as delinquencies near all-time lows
- Payment rate on U.S. credit card improved for the 7th straight quarter
- New U.S. credit card accounts continue to grow and are up 26% from 4Q10

Business Segment Highlights (cont'd)

Global Wealth & Investment Management

- Net income of \$531M improved \$216M from 4Q10 driven by a record quarter in fee income, higher net interest income and lower credit costs offset somewhat by higher advisor compensation expenses
- Client balances grew by \$45B driven by market and long-term AUM flows of \$14B
- Experienced the 7th consecutive quarter of increasing client-facing associates driven by 184 new Financial Advisors

Global Commercial Banking

- Net income of \$923M was down \$127M from 4Q10 driven by lower credit reserve reductions
- Continue to see moderate deposit growth across most commercial segments as customers remain liquid
- Loan pipeline is robust in upper-end middle market and real estate, and soft but promising growth across other segments
 - Average commercial and industrial loans grew 2% from 4Q10
- Middle market revolver utilization rates improved to 35%
- Asset quality solidly improved

Business Segment Highlights (cont'd)

Global Banking & Markets

- Net income of \$2.1B improved \$1.4B from 4Q10 on higher sales and trading results as well as strong investment banking fees and corporate banking revenue somewhat offset by continued investment in the franchise
- Sales and trading was up significantly from 4Q10 but below the record quarter of 1Q10
 - Results include DVA losses of \$357M in 1Q11 compared to gains of \$31M in 4Q10 and gains of \$169M in 1Q10
- Strong investment banking fees were in line with 4Q10 and up 24% compared to 1Q10
 - Significant deals in Asia and Emerging Markets helped diversify revenue outside the U.S.
- Investment banking pipeline looks strong and ahead of last year at this time
- Legacy capital markets assets were reduced 13% from 4Q10, generally at levels at or above their valuations
- Increase in corporate loan balances, primarily non-U.S., reflecting growth in international trade finance and core loans

Business Segment Highlights (cont'd)

Consumer Real Estate Services (previously Home Loans & Insurance)

- A net loss of \$2.4B improved from a loss of \$5.0B in 4Q10, but legacy costs continue to impact results and originations have slowed
- 1Q11 includes roughly \$3.0B in costs for representations and warranties, litigation, and mortgagerelated assessments and waivers
- This quarter, for the first time, we have segregated the results of our Legacy Asset Servicing unit from the rest of our Home Loans & Insurance operations
 - Legacy Asset Servicing recorded a loss of \$2.5B while Home Loans & Insurance reported a small profit
- We continue to make solid progress in addressing legacy issues
 - Comprehensive action plan reached and identified in a consent order outlining remediation measures on foreclosure process
 - Restarted foreclosures in 4Q10 with the progress mostly in non-judicial states
 - Announced agreement with monoline insurer, Assured Guaranty, fully addressing their outstanding and potential repurchase claims representing original collateral exposure of \$35.8B and principal at-risk of \$10.9B

Focus on Costs

\$ in billions		1Q11		ľ	4	Q10
Total noninterest expense		\$	20.3			\$ 20.9
Selected large items						
Mortgage-related assessments and waivers	\$ 0.9			\$	0.2	
Retirement eligible stock-based compensation expense	1.0				-	
Litigation expense	0.9				1.5	
Merger & restructuring charges	0.2				0.4	
Goodwill impairment charge	 -				2.0	_
Total selected large items			(3.0)			(4.1)
Noninterest expense adjusted for select items (1)		<u>\$</u>	17.3			\$ 16.8

- 1Q11 vs. 4Q10 expense, adjusted for large items, reflects slightly higher costs for increased revenue in our capital markets and wealth management businesses
- Launching company-wide efficiency initiative
 - Goal is to increase earnings by reducing expenses, increasing revenue, enhancing risk control and making changes to allow us to better execute and serve customers while delivering more value for shareholders
 - Tangible results on expense levels expected to benefit financial performance in second half of 2012

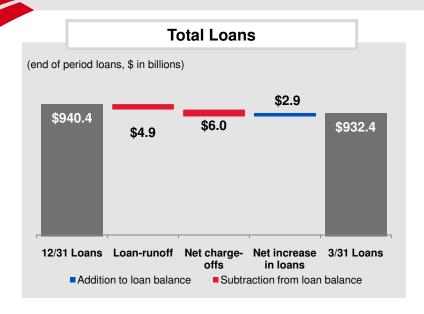
¹ Represents non-GAAP financial measure

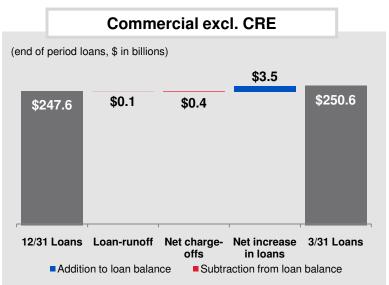
Significant Items in 1Q11

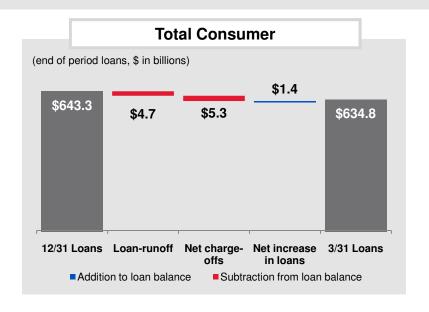
Significant items in 1Q11 earnings include (\$ in billions, except EPS)	Pre	e-tax	oximate Impact ¹
<u>Revenue</u>			
Representations and warranties provision	\$	(1.0)	\$ (0.06)
Negative fair value adjustment on structured liabilities		(0.6)	(0.04)
Equity investment gains		1.1	0.07
Debt securities gains		0.5	0.03
Trading DVA loss		(0.4)	(0.02)
<u>Expense</u>			
Litigation expense		(0.9)	(0.06)
Mortgage-related assessments and waivers		(0.9)	(0.06)
Retirement eligible stock-based compensation expense		(1.0)	(0.06)
Merger and restructuring charges		(0.2)	(0.01)
<u>Provision</u>			
Loan loss reserve reduction		2.2	0.14

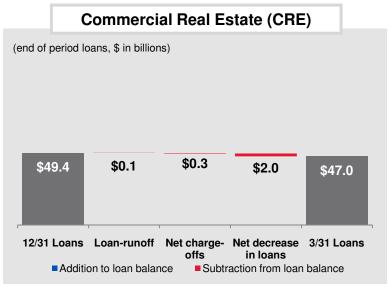
¹ Reflects estimated diluted EPS impact

1Q11 Loan Activity ¹



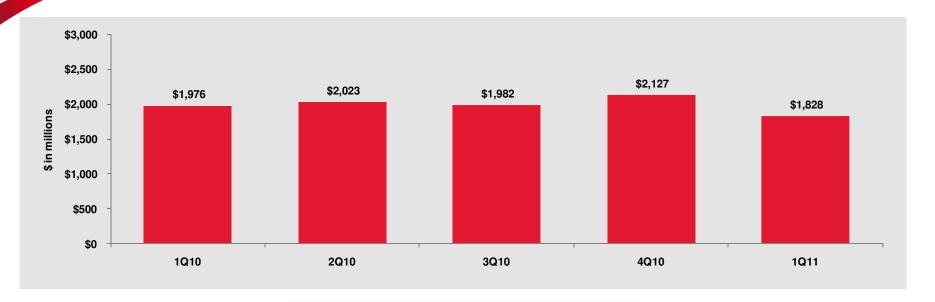






Loan run-off excludes the impact of net charge-offs as total net charge-offs are shown as a separate column.

Card Revenue



Commentary vs. 4Q10

- Card revenue decreased \$299M primarily as a result of seasonally lower retail volume
 - Retail spending volume (debit and credit) decreased 6% from 4Q10, but is up 6% from 1Q10
- Continue to see signals of increasing consumer confidence and improving economy
 - Unemployment rate declined to less than 9%
 - In U.S. card, retail spend per average active account has increased 13% from 1Q10
 - In U.S. card, payment rate, or the rate at which customers are paying off balances, improved for the seventh straight quarter
- Focus remains on growth with lower risk customers and continued expansion of existing customer relationships
- New U.S. consumer card accounts opened in the guarter were up 26% from 4Q10

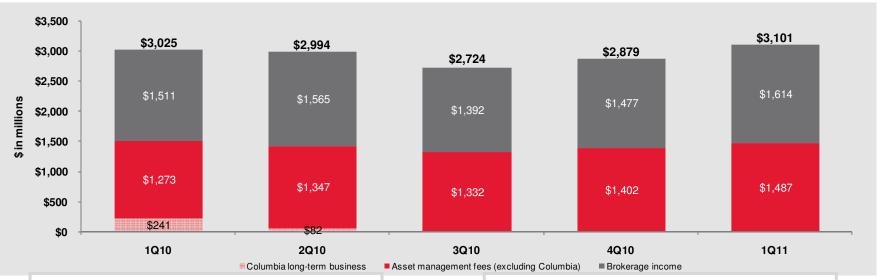
Consumer Real Estate Services

Consumer Real Estate Services (previously Home Loans & Insurance) originates first- and second-lien mortgage loans. The first-lien mortgage loans are generally sold into the secondary mortgage market or to Corporate Investments in All Other while retaining servicing and the customer relationship. Second-lien mortgages are retained on Consumer Real Estate Services' balance sheet. Consumer Real Estate Services mortgage loans, including those it owns, loans owned by other segments and loans owned by outside investors. Consumer Real Estate Services receives fees from other segments for servicing their loans. The financial results of the on-balance sheet loans are reported in the segment that owns the loan. Consumer Real Estate Services also provides insurance services. The components of Consumer Real Estate Services are:

- Home Loans & Insurance includes the ongoing loan production activities, servicing activities related to current loans, insurance operations and the Consumer Real Estate Services home equity portfolio not selected for inclusion in the Legacy Asset Servicing portfolio. Its results represent the ongoing activities of Consumer Real Estate Services.
- Legacy Asset Servicing is responsible for servicing delinquent loans and managing the runoff and exposures related
 to selected residential mortgage, home equity and discontinued loan portfolios, including owned loans and loans
 serviced for others (Legacy Asset Servicing portfolio). Its results represent the net cost of legacy exposures that is
 included in the results of Consumer Real Estate Services, including representations and warranties provision, litigation
 costs, financial results of the Consumer Real Estate Services home equity portfolio selected as part of the Legacy
 Asset Servicing portfolio and the financial results of the Legacy Asset Servicing portfolio serviced for others, including
 fees from other segments.
- Other includes the results related to MSRs, including risk management. It includes the change in MSR value, net of hedge results, together with any related assets or liabilities. These amounts are not allocated between Home Loans & Insurance and Legacy Asset Servicing since the MSR is managed as a single asset.

Note: Home Loans & Insurance and Legacy Asset Servicing provide services to each other and receive fees for such services.

Investment and Brokerage Revenue



Commentary vs. 4Q10

- Investment and brokerage revenue increased by \$222M due to higher asset management fees and brokerage income
- Asset management fees increased \$85M, reflecting a strong market and positive long-term AUM flows
 - Revenue from inflows into higher valued products more than offset outflows in lower valued products such as custody and money market funds
- Brokerage fees increased \$137M due to increased transactional activity

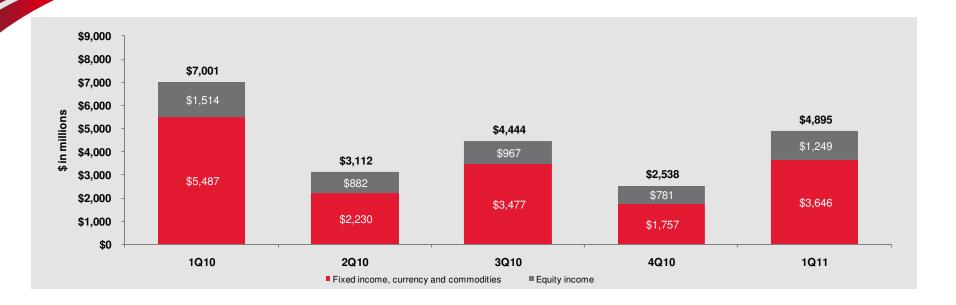
Key Wealth Management Statistics ¹

	1Q11	4Q10	1Q10
Financial Advisors	15,695	15,511	15,178
Client Facing Professionals	20,273	20,069	19,573
Assets under management (\$ in B) ²	\$ 664.7	\$ 630.8	\$ 721.4
Total client balances (\$ in B) ²	\$2,277.0	\$2,229.8	\$2,283.5
Merrill Lynch: Active accounts (in millions)	3.33	3.31	3.14
Merrill Lynch: Net new \$250K+ households	5,833	8,052	7,285

¹ Includes Merrill Edge®

² 1Q10 includes \$98B in both assets under management (AUM) and total client balances of Columbia Management long-term asset management business through the date of sale on May 1, 2010

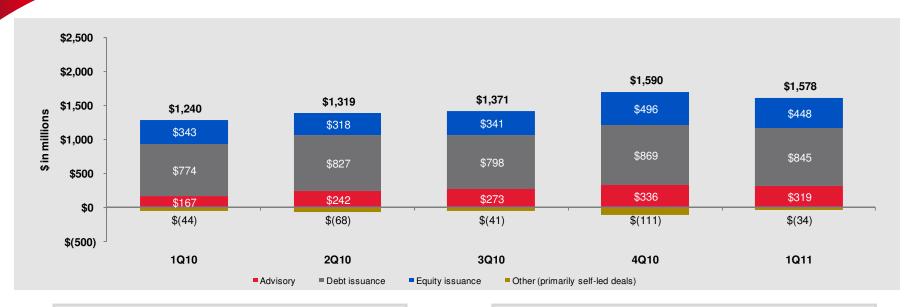
Sales and Trading Revenue



Commentary vs. 4Q10

- Sales and trading revenue increased \$2.4B from 4Q10 as intra-quarter volatility increased investor demand and positive market and event-specific news resulted in a more favorable trading environment
 - Compared to record results in 1Q10, results were down 30%
- FICC revenue of \$3.6B increased \$1.9B compared to 4Q10 due to increased client activity
- Equity revenue of \$1.2B increased \$468M from 4Q10 primarily due to improved positioning and client activity in the equity derivatives business and higher commission revenue in the cash business
- Proprietary trading revenue was down 54% vs. 1Q10 as a result of downsizing the business, consistent with new regulatory guidelines
- Results for 1Q11 include DVA losses of \$357M

Investment Banking Fees



Commentary vs. 4Q10

- Investment banking fees remained strong and BAML maintained a #2 ranking globally. Global market share of 7.9% reflects a 1.6% improvement over the quarter and was the largest increase among the top 15 banks²
- Strong performance outside the US as demonstrated by the execution of several large transactions, including: the largest Japanese equity deal of 2011, on which BAML was the only non-Japanese book manager, and Joint Global Coordinator and Joint Bookrunner on the largest ECM deal in Russia since May 2007
- Continued leadership and strength globally in Leveraged Finance with lead involvement on several significant transactions

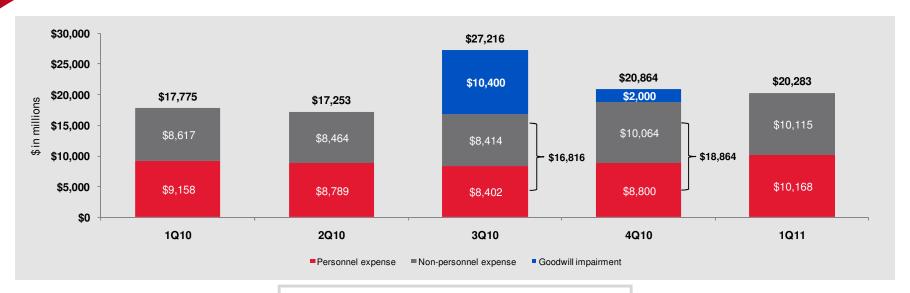
¹ BAML = Bank of America Merrill Lynch.

BAML 1Q11 Product Ranking Highlights 1,2

	Global Ranking	U.S. Ranking
Net investment banking fees	2	2
Leveraged loans	1	1
Asset-backed securities	2	2
Syndicated loans	2	2
Investment grade corporate debt	2	2
Common stock underwriting	2	4
Mortgage-backed securities	3	2
High-yield corporate debt	3	2

² Source: Dealogic data as of April 4, 2011; includes self-led transactions.

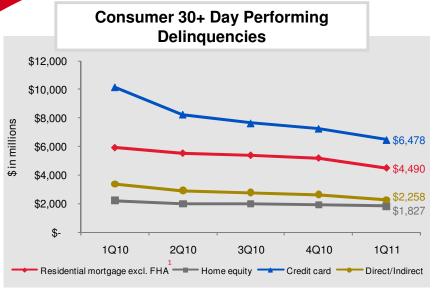
Noninterest Expense Levels

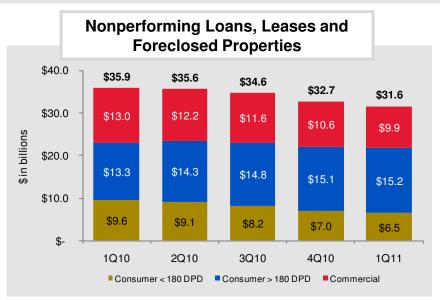


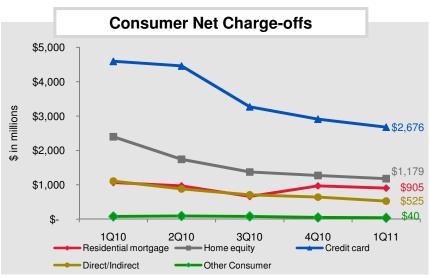
Commentary vs. 4Q10

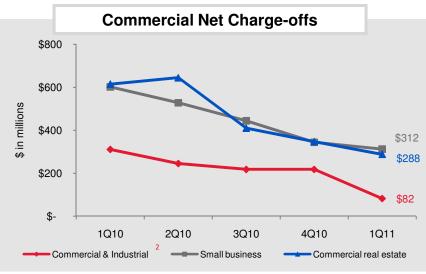
- Excluding the goodwill impairment charge in 4Q10, 1Q11 expense increased \$1.4B, or 8%, from 4Q10
 - Personnel costs increased \$1.4B primarily as a result of \$1.0B retirement eligible stock-based compensation expense and compensation costs linked to increased revenue in sales and trading and investment and brokerage fees
 - Non-personnel expenses were flat as costs outside of mortgage and litigation were managed down
 - Litigation costs of \$940M in 1Q11 were lower than 4Q10 of \$1.5B
 - Costs associated with mortgage-related assessments and waivers were \$874M, including \$548M for compensatory fees resulting from foreclosure delays compared to \$230M in 4Q10, with the remainder being out-of-pocket costs that we do not expect to recover.

Credit Trends Are Positive









¹ FHA insured loans are excluded for comparison purposes

² Includes U.S. commercial (excluding small business) and non-U.S. commercial, excluding leasing

Credit Highlights

(\$ in millions)		Net Charge-offs		Allowa	ince for Credit I	osses
	1Q11	4Q10	Inc/ (Dec)	1Q11	4Q10	Inc/ (Dec)
Residential mortgage	\$ 905	\$ 970	\$ (65)	\$ 5,369	\$ 5,082	\$ 287
Home equity	1,179	1,271	(92)	12,857	12,887	(30)
Discontinued real estate	20	11	9	1,871	1,283	588
U.S. credit card	2,274	2,572	(298)	9,100	10,876	(1,776)
Non-U.S. credit card	402	339	63	2,069	2,045	24
Direct / Indirect consumer	525	641	(116)	1,939	2,381	(442)
Other consumer	40	50	(10)	163	161	2
Total consumer	5,345	5,854	(509)	33,368	34,715	(1,347)
U.S. Commercial (excl small business)	(21)	210	(231)	1,893	2,062	(169)
U.S. small business commercial	312	344	(32)	1,263	1,514	(251)
Commercial real estate	288	347	(59)	2,904	3,137	(233)
Commercial leasing financing	1	20	(19)	124	126	(2)
Non-U.S. commercial	103	8	95	291	331	(40)
Total commercial	683	929	(246)	6,475	7,170	(695)
Total loans and leases	\$ 6,028	\$ 6,783	\$ (755)	39,843	41,885	(2,042)
Reserve for unfunded lending commitments				961	1,188	(227)
Allowance for credit losses				\$ 40,804	\$ 43,073	\$ (2,269)

Commentary vs. 4Q10

- Net charge-offs declined \$755M to \$6.0B in 1Q11 and the net charge-off ratio declined 26 bps to 2.61%
 - Charge-offs declined across most products with the greatest decline in U.S. credit card
- Total provision expense was \$3.8B (\$6.0B charge-offs and reserve release of \$2.2B)
- \$39.8B allowance for loan and lease losses provides coverage for 4.29% of loans compared to \$41.9B and 4.47% coverage in 4Q10
 - Allowance now covers 1.63 times current period annualized net charge-offs compared to 1.56 times in 4Q10 (excluding purchased credit-impaired allowance: 1.31 times in 1Q11 vs. 1.32 times in 4Q10)

Consumer Purchased Credit-Impaired Loans

\$ in billions	lm	1Q11 pairment	3/31/2011 Ilowance
Home equity	\$	0.5	\$ 5.0
Residential mortgage		0.2	1.1
Discontinued real estate		8.0	 1.8
Total Legacy Countrywide		1.5	7.9
Merrill Lynch consumer		0.1	 0.1
Total purchased credit-impaired	\$	1.6	\$ 8.0
Total carrying value, net of allowance			\$ 27.7
Legal claim as of March 31, 2011			\$ 41.7
Carrying value as % of legal claim			66%

Commentary

- 1Q11 included \$1.6B impairment driven primarily by deterioration in home prices resulting in a revised home price outlook
 - Given recent observed declines in both home price data and industry expectations, we revised our forecast for home prices downward, reflecting further declines in prices over 2011 and slower appreciation versus previous expectations in 2012-2015
- Including the \$8.0B allowance, the portfolio is now carried at 66% of legal claim

1Q11 Results by Business Segment

(\$ in millions)	Total Corporation	Deposits	Global Card Services	Consumer Real Estate Services	Global Commercial Banking	Global Banking & Markets	Global Wealth & Investment Management	All Other
Net interest income (FTE)	\$12,397	\$2,205	\$3,743	\$904	\$1,846	\$2,038	\$1,569	\$92
Card income	1,828	1	1,728	1	60	19	19	
Service charges	2,032	923	-	5	606	475	23	
Investment and brokerage services	3,101	44	-	-	9	677	2,377	(6
Investment banking income (loss)	1,578	-	-	-	8	1,511	94	(35
Equity investment income	1,475	-	6	1	6	41	12	1,409
Trading account profits (losses)	2,722	-	-	-	(3)	2,620	44	6
Mortgage banking income (loss)	630	-	-	694	-	13	9	(8)
Insurance income (loss)	613	2	69	499	-	-	81	(38
Gains on sales of debt securities	546	-	-	6	-	72	-	468
All other income (loss)	173	14	25	72	116	421	262	(73
Total noninterest income	14,698	984	1,828	1,278	802	5,849	2,921	1,030
Total revenue, net of interest expense (FTE)	27,095	3,189	5,571	2,182	2,648	7,887	4,490	1,12
Total noninterest expense	20,283	2,592	1,887	4,884	1,106	4,726	3,600	1,48
Pre-tax, pre-provision earnings (loss)	6,812	597	3,684	(2,702)	1,542	3,161	890	(36
Provision for credit losses	3,814	33	964	1,098	76	(202)	46	1,79
Income (loss) before income taxes	2,998	564	2,720	(3,800)	1,466	3,363	844	(2,159
Income tax expense (benefit) FTE	949	209	1,008	(1,408)	543	1,231	313	(94
Net income (loss)	\$2,049	\$355	\$1,712	\$(2,392)	\$923	\$2,132	\$531	\$(1,21

Impact of FHA-Insured Loans on Delinquencies

(\$ in millions)	1Q10	2Q10	3Q10	4Q10	1Q11
FHA-insured 30+ Day Performing Delinquencies	\$ 14,917	\$ 16,988	\$ 18,178	\$ 19,069	\$ 22,891
Change from prior period	2,676	2,071	1,190	891	3,822
30+ Day Performing Delinquency Amounts					
Total consumer as reported	36,799	35,860	36,167	36,254	38,072
Total consumer excluding FHA ¹	21,882	18,872	17,989	17,185	15,181
Residential mortgages as reported	20,858	22,536	23,573	24,267	27,381
Residential mortgages excluding FHA ¹	5,941	5,548	5,395	5, 198	4,490
30+ Day Performing Delinquency Ratios					
Total consumer as reported	5.57%	5.52%	5.70%	5.63%	6.00%
Total consumer excluding FHA ¹	3.64%	3.22%	3.21%	3.10%	2.83%
Residential mortgages as reported	8.51%	9.18%	9.69%	9.41%	10.45%
Residential mortgages excluding FHA 1	2.81%	2.68%	2.77%	2.69%	2.39%

Commentary vs. 4Q10

- We continue to repurchase delinquent FHA-insured loans which masks the continued improvement in our 30+ day performing delinquency trends
 - Total consumer 30+ day performing delinquency excluding FHA improved for the 8th consecutive quarter, lower by \$2.0B driven by declines in U.S. Credit Card of \$820M and Residential Mortgage excluding FHA of \$708M

¹ Excludes purchased credit-impaired loans

Consumer Asset Quality Key Indicators

(\$ in millions)			F	Residentia	Mo	ortgage						Home	Eq	uity			Discontinued Real Estate										
		10	211			40	210			10	1Q11			4Q10				10	1		40	210					
	Re	As ported	Cor Pu Ir a	xcluding untrywide irchased Credit- npaired nd FHA nsured ortfolios	Re	As eported	Cor Pu Ir a	xcluding untrywide urchased Credit- npaired and FHA nsured ortfolios	Re	As eported	Co Pı	excluding ountrywide urchased Credit- mpaired	R	As Reported	Co Pu	xcluding untrywide urchased Credit- npaired	R	As Reported	Co P	Excluding ountrywide Purchased Credit- Impaired		As eported	Co Pu	xcluding untrywide rchased Credit- npaired			
Loans end of period Loans average		61,934 62,049		187,895 191,309		257,973 254,051	\$	193,435 196,693		133,629 136,089	\$	121,160 123,589		137,981 139,772	\$	125,391 127,116	\$	12,694 12,899	\$	1,399 1,424	\$	13,108 13,297	\$	1,456 1,508			
Net charge-offs % of average loans	\$	905 1.40%	\$	905 1.92%	\$	970 1.51%	\$	970 1.96%	\$	1,179 3.51%	\$	1,179 3.87%	\$	1,271 3.61%	\$	1,271 3.97%	\$	20 0.61%		5 20 5.57%		11 0.35%	\$	11 3.10%			
Allowance for loan losses % of loans	\$	5,369 2.05%		4,276 2.24%	\$	5,082 1.97%	\$	4,419 2.28%	\$	12,857 9.62%	\$	7,915 6.53%		12,887 9.34%	\$	8,420 6.72%	\$	1,871 14.74%		61 4.39%		1,283 9.79%	\$	79 5.45%			
Average refreshed (C)LTV	1			82				81				86				85				80				81			
90%+ refreshed (C)LTV ¹				33%				33%				44%				41%				28%				29%			
Average refreshed FICO				718				719				723				723				637				639			
% below 620 FICO				15%				14%				13%				12%				46%				46%			

¹ Loan-to-value (LTV) calculations apply to the residential mortgage and discontinued real estate portfolio. Combined loan-to-value (CLTV) calculations apply to the home equity portfolio.

Consumer Asset Quality Key Indicators (cont'd)

(\$ in millions)	Credit	t Ca	ard	Oth	er	1	Total Consumer				
	1Q11		4Q10	1Q11		4Q10		1Q11		4Q10	
Loans end of period Loans average	\$ 134,342 137,574	\$	141,250 140,130	\$ 92,198 92,850	\$	93,138 94,345	\$	634,797 641,461	\$	643,450 641,595	
Net charge-offs % of average loans	\$ 2,676 7.89%	\$	2,911 8.24%	\$ 565 2.47%	\$	691 2.91%	\$	5,345 3.38%	\$	5,854 3.62%	
Allowance for loan losses % of Loans	\$ 11,169 8.31%	\$	12,921 9.15%	\$ 2,102 2.28%	\$	2,542 2.73%	\$	33,368 5.26%	\$	34,715 5.40%	

Commentary vs. 4Q10

- The average refreshed FICO for the U.S. Credit Card portfolio was 707 at 1Q11 compared to 706 at 4Q10
- The percentage below 620 was 12% at both 1Q11 and 4Q10
- The 1Q11 credit card loss rate of 7.89% is down 35bps from 8.24% in 4Q10

¹ Other primarily consists of the consumer lending and dealer financial services portfolios

Commercial Asset Quality Key Indicators ¹

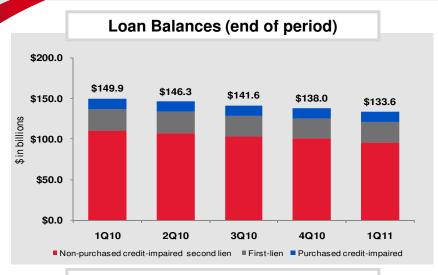
(\$ in millions)	Commercial and Industrial ²					Comn Real		Small E	Bus	iness	Comm Lease Fi		Total Commercial				
		1Q11		4Q10		1Q11	4Q10	1Q11		4Q10	1Q11	4Q10		1Q11		4Q10	
Loans end of period	\$:	211,064	\$	207,615	\$	47,008	\$ 49,393	\$ 14,306	\$	14,719	\$ 21,563	\$ 21,942	\$	293,941	\$	293,669	
Loans average	\$ 2	209,339	\$	207,551	\$	48,286	\$ 51,538	\$ 14,542	\$	14,939	\$ 21,634	\$ 21,363	\$	293,801	\$	295,39 ⁻	
Net Charge-offs	\$	82	\$	218	\$	288	\$ 347	\$ 312	\$	344	\$ 1	\$ 20	\$	683	\$	929	
% of average loans		0.16%		0.42%		2.42%	2.67%	8.68%		9.13%	0.02%	0.38%		0.94%		1.25%	
90+ DPD Performing ³	\$	130	\$	242	\$	168	\$ 47	\$ 302	\$	325	\$ 16	\$ 18	\$	616	\$	632	
% of loans ³		0.06%		0.12%		0.36%	0.10%	2.11%		2.21%	0.07%	0.08%		0.21%		0.22%	
Nonperforming loans ³	\$	3,211	\$	3,686	\$	5,695	\$ 5,829	\$ 172	\$	204	\$ 53	\$ 117	\$	9,131	\$	9,836	
% of loans ³		1.52%		1.78%		12.11%	11.80%	1.20%		1.39%	0.25%	0.53%		3.11%		3.35%	
Allowance for loan losses	\$	2,184	\$	2,393	\$	2,904	\$ 3,137	\$ 1,263	\$	1,514	\$ 124	\$ 126	\$	6,475	\$	7,170	
% of loans		1.03%		1.15%		6.18%	6.35%	8.83%		10.28%	0.57%	0.57%		2.20%		2.44%	
Reservable criticized utilized																	
exposure 1, 3	\$	17,455	\$	19,238	\$	19,186	\$ 20,518	\$ 1,637	\$	1,677	\$ 1,157	\$ 1,188	\$	39,435	\$	42,62	

¹ Excludes derivatives, foreclosed property, assets held for sale, debt securities and FVO loans

² Includes U.S. commercial, excluding small business, and non-U.S. commercial

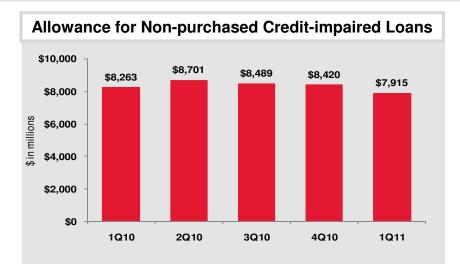
³ Excludes the Merrill Lynch purchased credit-impaired loan portfolio

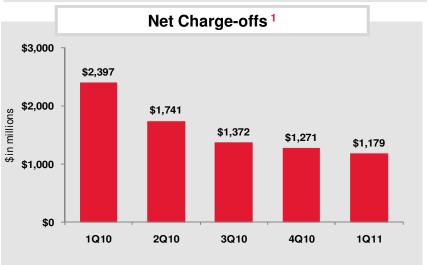
Focus on Home Equity Loans



Home Equity Portfolio Characteristics

- 90% of portfolio are stand-alone originations versus piggy back loans
- \$12.5B legacy Countrywide purchased credit-impaired (PCI) loan portfolio
- For the non-PCI portfolio:
 - \$25.4B are in first-lien position; \$95.7B are second-lien positions
 - Of second-liens, ~40% or \$38.5B have CLTV greater than 100%
 - Does not mean 100% severity in the event of default
 - Assuming proceeds of 85% of the collateral value, we estimate collateral value of \$9.7B available for second liens
 - Additionally, on 93% of second liens with CLTVs greater than 100%, the customer is current
- Allowance on the non-PCI home equity portfolio is \$7.9B





Net charge-offs include 643M in 1Q10 and 128M in 2Q10 on collateral dependent modified loans

¹ Charge-offs do not include Countrywide purchased credit-impaired portfolio as those losses were considered in establishing the nonaccretable difference in the original purchase accounting

Run-off Loan Portfolios

(\$ in billions)	Loan balances (end of period)										
	rch 31, 2011		mber 31, 010	_	rease rease)	1Q11 Revenue les net charge-of					
Residential mortgage	\$ 12.1	\$	12.4	\$	(0.3)	\$	(0.3)				
Home equity	35.3		36.7		(1.4)		(0.7)				
Discontinued real estate	12.7		13.1		(0.4)		(0.7)				
Direct/Indirect consumer	32.0		35.4		(3.4)		(0.1)				
Other consumer	 1.4		1.4		<u>-</u>		-				
Total consumer	93.5		99.0		(5.5)		(1.8)				
Total commercial	 7.3		7.6		(0.3)		(0.1)				
Total run-off loans	\$ 100.8	\$	106.6	\$	(5.8)	\$	(1.9)				

1Q11 Run-off Portfolio Highlights

- Total run-off loans were down \$5.8B from 4Q10
- Includes purchased credit-impaired loans of \$35.7B (\$11.8B residential mortgage, \$12.6B home equity, \$11.3B discontinued real estate)
- Direct/Indirect consumer loans include consumer finance loans of \$11.1B, bulk purchase programs of \$12.3B and other loans of \$8.6B

¹ Incremental provisions to the lifetime loss estimates of the purchased credit-impaired portfolios have been included in revenue less net charge-offs