2018 FINANCIAL RESULTS & PRELIMINARY OUTLOOK FOR 2019-20

FEBRUARY 12, 2019

Forward-Looking Statements and Risk Factors

TOWER INTERNATIONAL

This presentation contains statements which constitute forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, including but not limited to statements regarding near-term and longer-term prospects, new business, the sale of our European operations and the outlook for product launches, revenue, Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted EPS, Free Cash Flow, net debt and leverage. The forward-looking statements can be identified by words such as “anticipate,” “believe,” “plan,” “estimate,” “expect,” “intend,” “project,” “target,” and other similar expressions. Forward-looking statements are made as of the date of this presentation and are based upon management’s current expectations and beliefs concerning future developments and their potential effects on us. Such forward-looking statements are not guarantees of future performance. The following important factors, as well as risk factors described in our reports filed with the SEC, could cause our actual results to differ materially from estimates or expectations reflected in such forward-looking statements:

- global automobile production volumes;
- the financial condition of our customers and suppliers;
- our ability to make scheduled payments of principal or interest on our indebtedness and comply with the covenants and restrictions contained in the instruments governing our indebtedness;
- our ability to refinance our indebtedness;
- any increase in the expense and funding requirements of our pension and other postretirement benefits;
- our customers’ ability to obtain equity and debt financing for their businesses;
- our dependence on our largest customers;
- pricing pressure from our customers;
- work stoppages or other labor issues affecting us or our customers or suppliers;
- our ability to integrate acquired businesses;
- our ability to take advantage of emerging secular trends;
- risks related to changes to U.S. trade policies;
- risks associated with our non-U.S. operations, including foreign exchange risks and economic uncertainty in some regions;
- risks associated with business divestitures; and
- costs or liabilities relating to environmental and safety regulations

We do not assume any obligation to update or revise the forward-looking statements contained in this presentation.

Basis of Presentation

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- With a definitive agreement to divest our European operations, these operations are classified as discontinued operations in our GAAP Results. Additionally, the Company has decided to retain its operations in Brazil, which had previously been treated as discontinued operations, and will now include these results within continuing operations.
- Outlook for 2018 had been provided throughout the year before these events occurred. Therefore, in order to provide greater clarity to how Tower performed relative to previously provided Outlook for 2018, results will include Europe and exclude Brazil in the first part of this presentation.
- The balance of the presentation will reflect the GAAP treatment for discontinued operations - excluding Europe and including Brazil - for both historical and future periods.

Key Takeaways

- Tower met 2018 Outlook despite a difficult macro-environment.
- Continued with balanced capital allocation:
  – Investment in profitable growth (elevated capital spending for new and replacement business)
  – Debt reduction (paid down $50 million on Term Loan)
  – Return of capital to shareholders (increased dividend for third consecutive year)
- The pending sale of Europe uniquely positions Tower to capitalize on the healthy and growing light truck and SUV market in North America.
- 2019-20 Backlog increases to $250 million despite European divestiture.
- With significant platform changeovers and the launch of $~700 million of ongoing revenue, 2019 will be a transition year.
- 2020 Outlook reflects significant revenue and Adjusted EBITDA growth, higher Adjusted EBITDA Margin and $60+ million of Free Cash Flow.

Europe Divestiture Update

- Continue to progress toward closure of transaction
  - Signed MOU to sell the operations to FSD – Nov. 20
  - FSD's European Works Council approval – Nov. 28
  - Signed Stock Purchase Agreement – Dec. 6
  - Amendments to Term Loan and Revolver – Dec. 14
  - Expected final European anti-trust approval – late Feb.
  - Expected Closure of transaction – March
- Expect net proceeds to be $~250 million after payment of transaction costs and fees and the unwind of our fixed rate / Euro swaps on the Term Loan.

2018 Results Including Europe, Excluding Brazil

(in $ millions, except EPS)

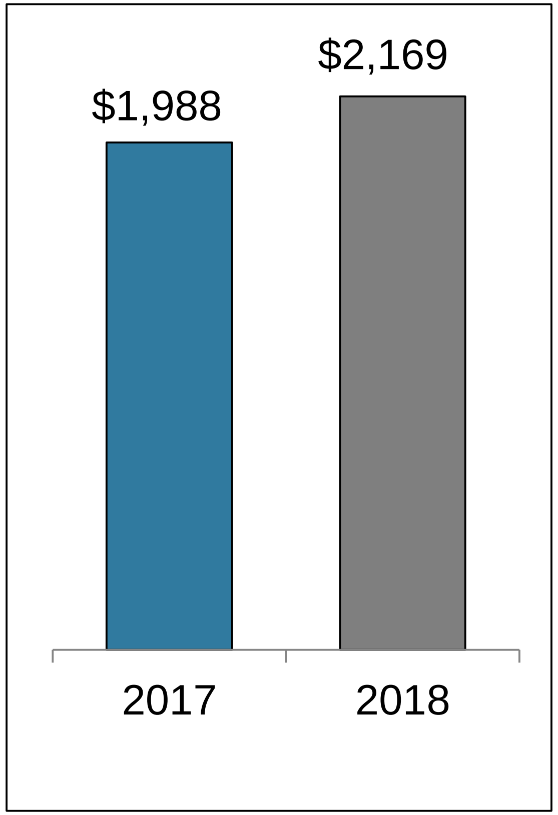
	2018 As Reported	Europe	Brazil	Non-GAAP 2018 Old Co.
Revenue	$1,572	$650	$(53)	$2,169
Adj. EBITDA	178	58	(5)	230
EBITDA Margin	11.3 %			10.6%
Adj. EPS	$3.50	$0.78	$(0.08)	$4.20

Europe includes $2 million of U.S. GAAP corporate overhead in discontinued operations. We expect to reduce overhead related to Europe by a total of $5 million after the divestiture is completed.

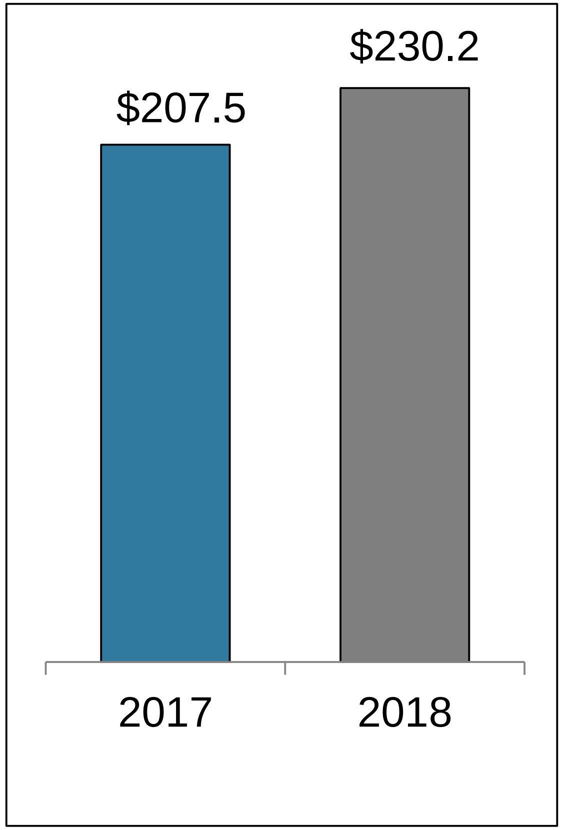
Full Year Financials - - 2018 vs. 2017
Total Company

(in $ millions, except EPS)

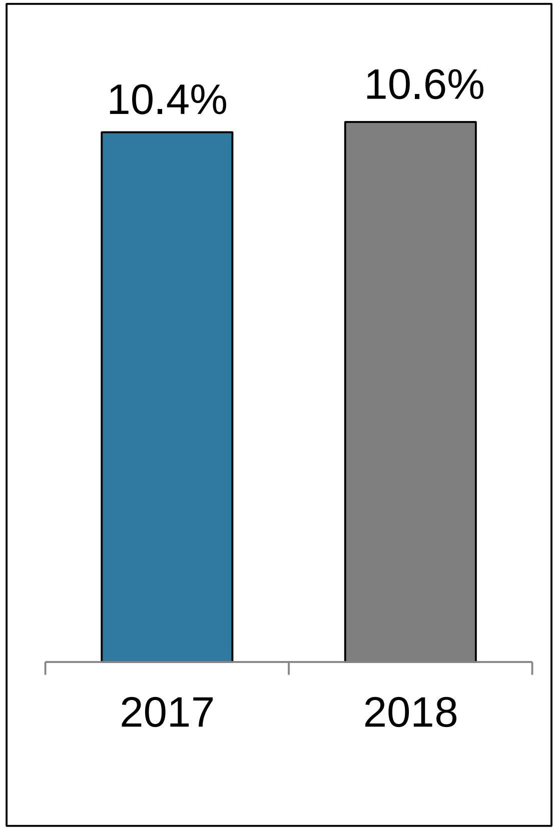
Revenue (Up 9%)



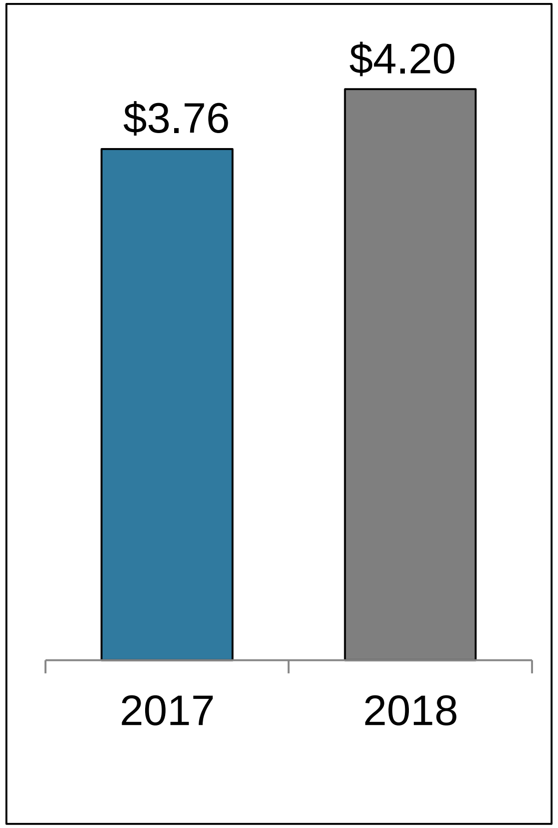
Adjusted EBITDA (Up 11%)



EBITDA Margin (+20 bps)



Adjusted EPS (Up 12%)



Strong performance despite lower industry volumes.

Memo: Financial results include Europe and exclude Brazil.

Free Cash Flow

(in $ millions)

	Fourth Quarter 2018	Full Year 2018	
Adjusted EBITDA	$ 62	$ 230	
Capital Expenditures	(34)	(127)	
Cash Interest	(6)	(21)	
Pension Contributions	-	(6)	
Cash Taxes	(2)	(8)	
Working Capital & Other (ex-tooling)	30	(35)	*
Customer Tooling	10	8	
Total Free Cash Flow	**$ 60**	**$ 41**	

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* European Working Capital was less of a benefit than anticipated due to Europe divestiture.

Strong Free Cash Flow generation even with elevated Capital Expenditures.

Memo: Financial results include Europe and exclude Brazil.

2018 Full Year Compared to October Outlook

(in $ millions, except EPS)

	Actual	B / (W) Than Outlook
Revenue	$2,169	$ (1)
Adjusted EBITDA	$230.2	$ 0.2
EBITDA Margin	10.6%	Even
Adjusted EPS	$ 4.20	Even
Free Cash Flow	$41	$ (9)

Memo: Financial results include Europe and exclude Brazil.

Year-End, Net Debt, Leverage, and Liquidity

(in $ millions)

	Dec. 31, 2018	Sep. 30, 2018	Dec. 31, 2017
Net Debt			
Gross Debt	$ 313	$ 317	$ 387
Less Cash	(100)	(47)	(124)
Net Debt	$ 213	$ 270	$ 263
Debt-to-LTM Adj. EBITDA			
Gross	1.4X	1.4X	1.9X
Net	**0.9X**	1.2X	1.3X
Lease Related Debt (Not included above)	$ 157	$ 143	$ 72

Memo: Financial results include Europe and exclude Brazil.

Accounting Items

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Leases

- As we have discussed for more than a year now, we decided to finance a portion of the capital expenditures required for substantial renewal and new business in the form of operating leases – retained liquidity and leveled cash flows.
- Beginning in 2019, the new accounting standard (ASC 842) is being implemented. The new standard requires a lessee to recognize a right to use asset on the balance sheet and a corresponding liability for future lease payments.
- Several of the Company's operating leases are considered finance leases under ASC 842 which will require the Company to record the right to use asset as additional property, plant and equipment and the associated liability as debt. Through the end of 2018, the lease payments have been expensed through cost of sales, but the expense was excluded in the calculation of 2018 Adjusted EBITDA.
- In 2019 financial reports, the associated expense will be recorded through depreciation and interest expense and the lease payments will be characterized as interest and re-payment of debt.

Discontinued Operations

- The remainder of the presentation reflects the GAAP treatment for discontinued operations – excluding Tower Europe and including Tower Brazil.

$250 Million of Net New Business Secured Through 2020

Net New Business

- Approx. $175 million will occur in 2019; up from previous outlook due to program cadence.
- Approx. $75 million of revenue is projected to occur in 2020 driven by the launches in 2019.
- $~700 million of ongoing revenue launching during 2019 (including renewal business).
- Pursuing numerous incremental opportunities for 2021 and beyond. Presently 2021 is approx. flat, reflecting balance out of certain legacy programs (including passenger cars) offset by several additional wins.

$~250 million for 2019-20: Up $25 million from last year's backlog despite European sale.

Total Company Adjusted EBITDA Margin

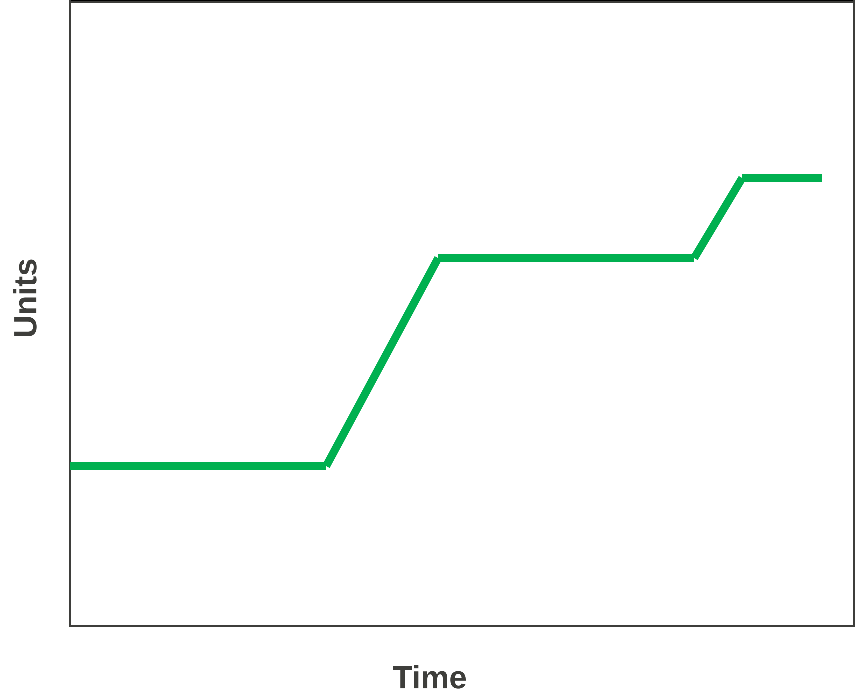
- At HIS projected industry volumes.
- Average EBITDA margin on new business is projected at about 15%.
- 2019 is expected to be a transition year given significant program changeover and launch activity for incremental and renewal business.

Presently projected to increase 100+bps from Full Year 2019.

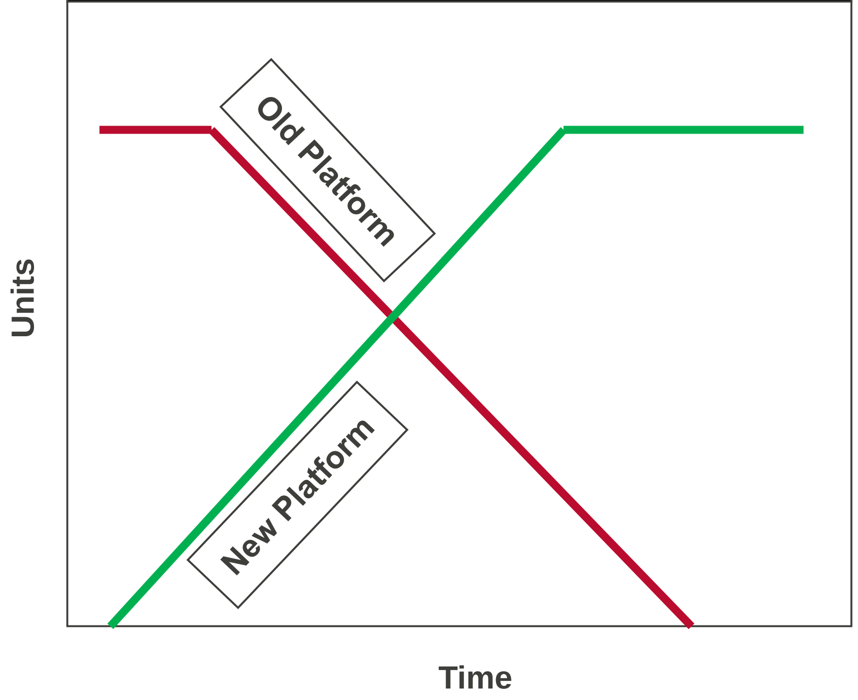
With the completion of the program launches, 2020 is expected to yield higher margins and significant Free Cash Flow.

Three Types of Launches

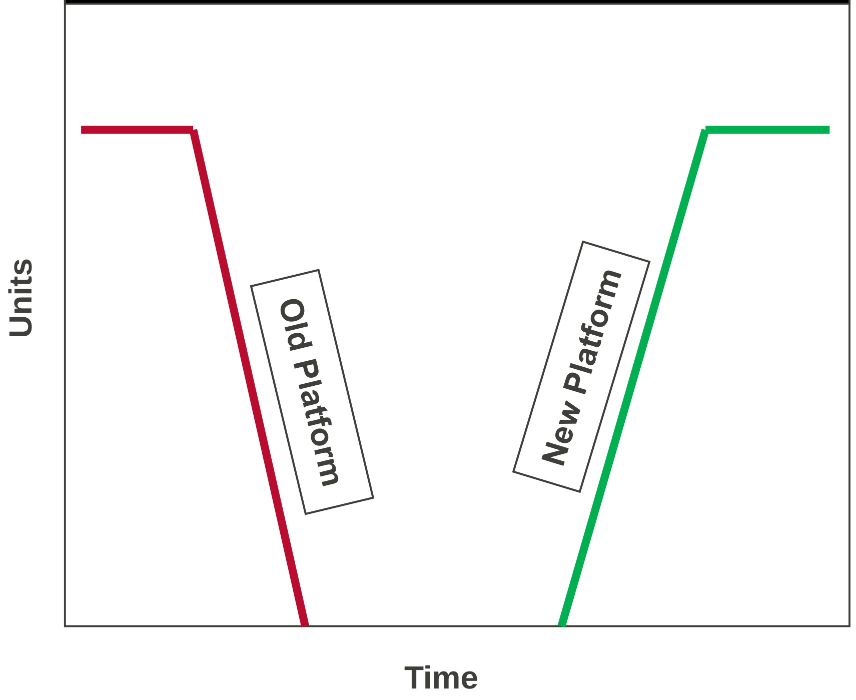
All Incremental



Balance Out / Balance In



Change-Over



BMW Vehicles – Greenville
- New or Available Capacity

Jeep Wrangler – Plymouth
- Simultaneous production of both platforms

Ford Explorer – Chicago
- Completely shutdown for several weeks

2019 Planning Assumptions

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Revenue

- Industry production approximates Dec. IHS forecast -- NA about Flat.
- **Net new business wins of about $175 million, assuming current customer launch schedules.**
- Adverse mix of $90 million including: $45 million Ford Explorer change over downtime, $20 million prior generation Jeep Wrangler production, and $25 million of softness on certain Tower platforms (mainly passenger cars).
- Launching programs representing $~700 million of ongoing revenue (45% of last year's NA revenue).
- Normal customer pricing.

Margin / Adjusted EBITDA Considerations

- **Strong expected 2H19 margins recover from low 1H19 margins due to Explorer downtime and launch costs.**
  - Elimination of overhead costs associated with Europe of $5 million expected to occur following the divestiture.

Cash Flow Considerations

- Full year Free Cash Flow will be positive.
  - As in previous years, factoring in all calendarization effects, **we anticipate that significantly strong Free Cash Flow in 2H19 will more than offset the large outflow in 1H19.**
  - Expecting continued elevated Cap Ex of $110 million to support net new and renewal business.

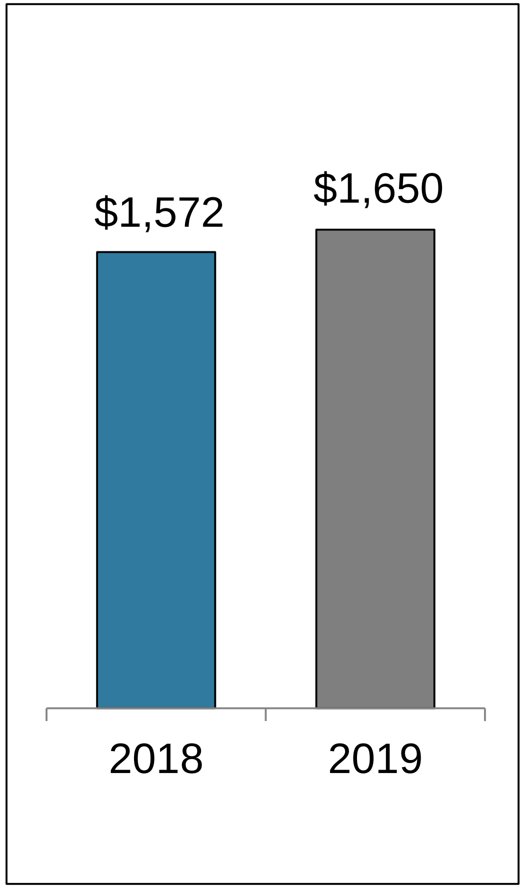
Adjusted EPS

- With the adoption of ASC 482 additional depreciation of approximately $20 million related to assets associated with lease debt, partially offset by a reduction in lease expense of $11 million.
- Interest expense higher reflecting adoption of ASC 482.
- Tax rate of ~25% reflecting lower U.S. tax credits in 2019.

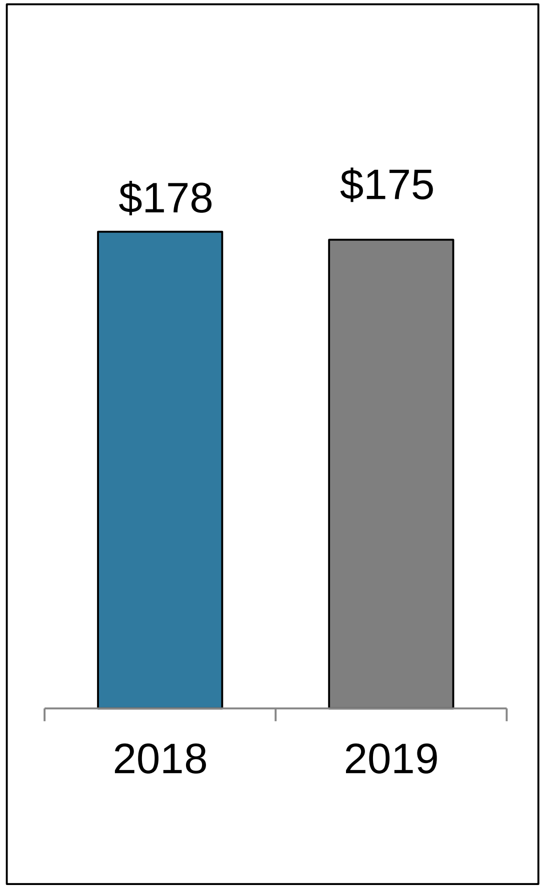
Preliminary 2019 Revenue and Earnings Outlook vs. 2018

(in $ millions, except EPS)

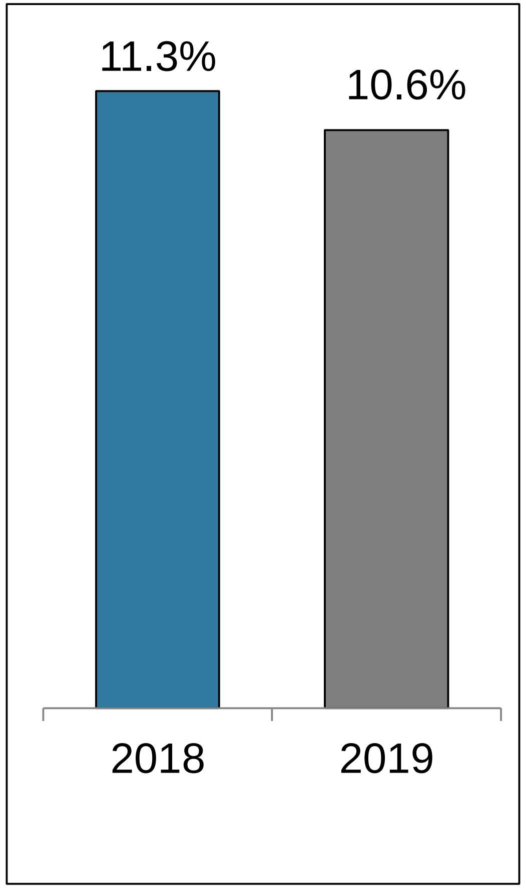
Revenue
Up 5%



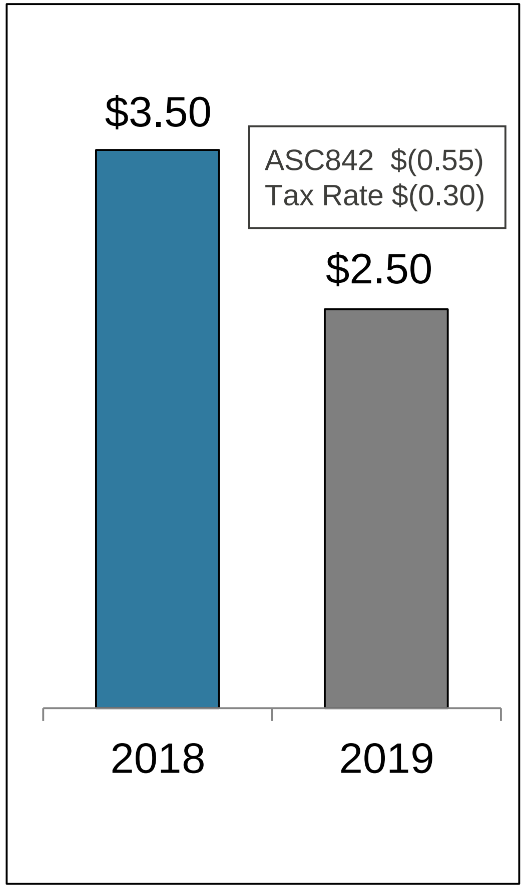
Adjusted EBITDA
Down 2%



Adj. EBITDA
Margin (70) bps



Adjusted EPS



Outlook for First Quarter 2019

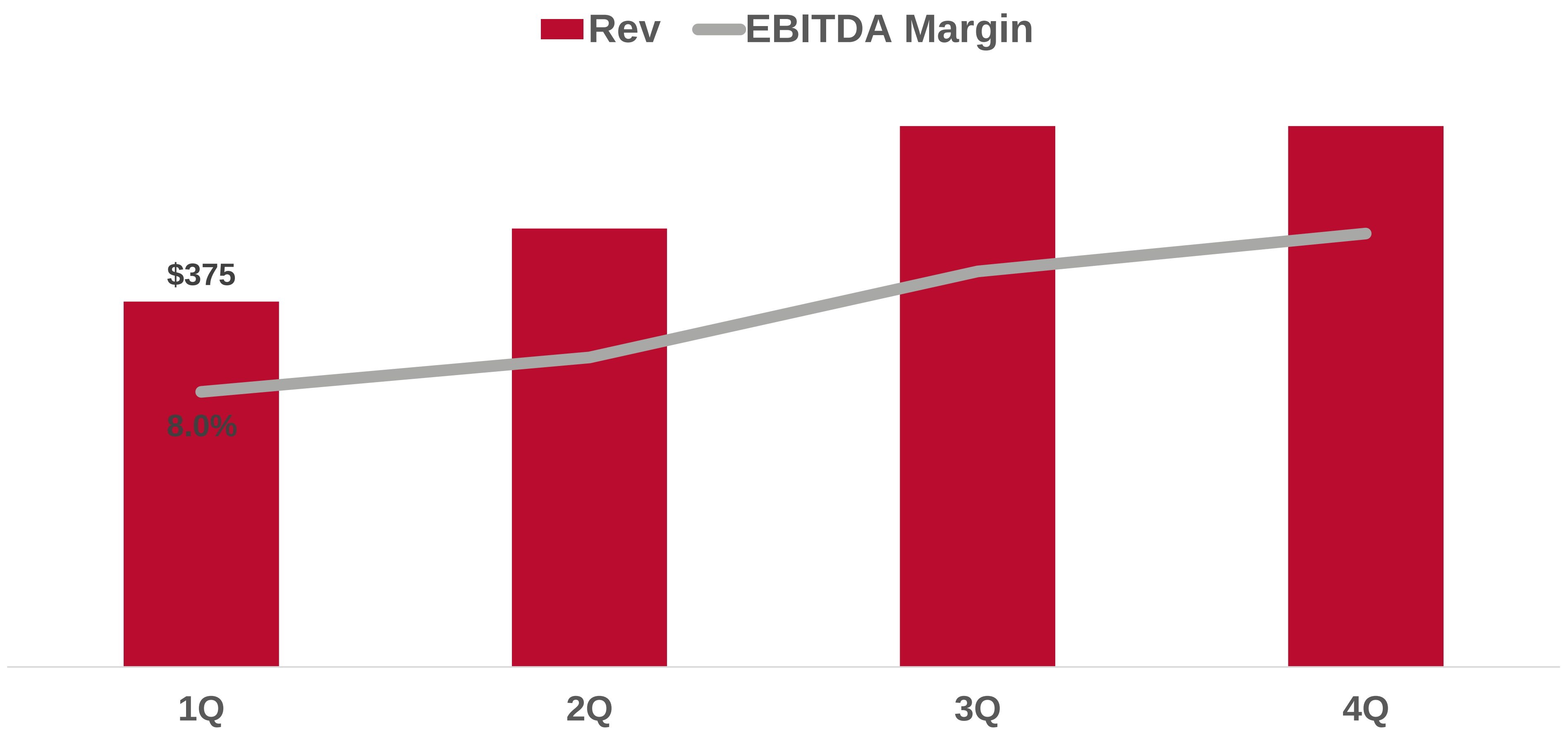
(in $ millions, except EPS)

	Q1 2019 Outlook
Revenue	$ 375
Adjusted EBITDA	$ 30
Adjusted EPS	$ 0.18

First Quarter adversely impacted by Explorer change-over and launch.

2019 Quarterly Revenue and Adj. EBITDA Margin

(in $ millions)



Quarterly results will be dependent upon both the timing and ramp-up of launches.

Preliminary 2019 Free Cash Flow

(in $ millions)

	Prelim. 2019	2018
Adjusted EBITDA	$ 175	$ 178
Capital Expenditures	(110)	(83)
Cash Interest	(22)	(21)
Pension Contributions	(6)	(6)
Cash Taxes	(5)	(6)
Restructuring	(5)	(5)
Working Capital / Other	(12)	(42)
Total Free Cash Flow	$ 15	$ 15

Strong second half 2019 FCF generation more than offsets first half FCF usage resulting from higher Capital Expenditures and seasonal factors.

Above Industry Growth, Higher Margins and FCF

(in $ millions)

	2017	2018	2019e	Directional 2020	2017-20 CAGR
Revenue	$ 1,383	$ 1,572	$ 1,650	$ 1,690 - $ 1,740	7.5%
Adjusted EBITDA	$ 157	$ 178	$ 175	$ 200 - $ 210	9.3%
Adj. EBITDA Margin	11.4%	11.3%	10.6%	~ 12%	
FCF / Revenue	4.3%	1.0%	~1%	3.5+%	$150
Net Leverage			≤ 1.0x	≤ 1.0x	

Revenue CAGR 7.5%, Adj. EBITDA CAGR 9.3%, Margin Expansion, Cumulative FCF of $~150 million.

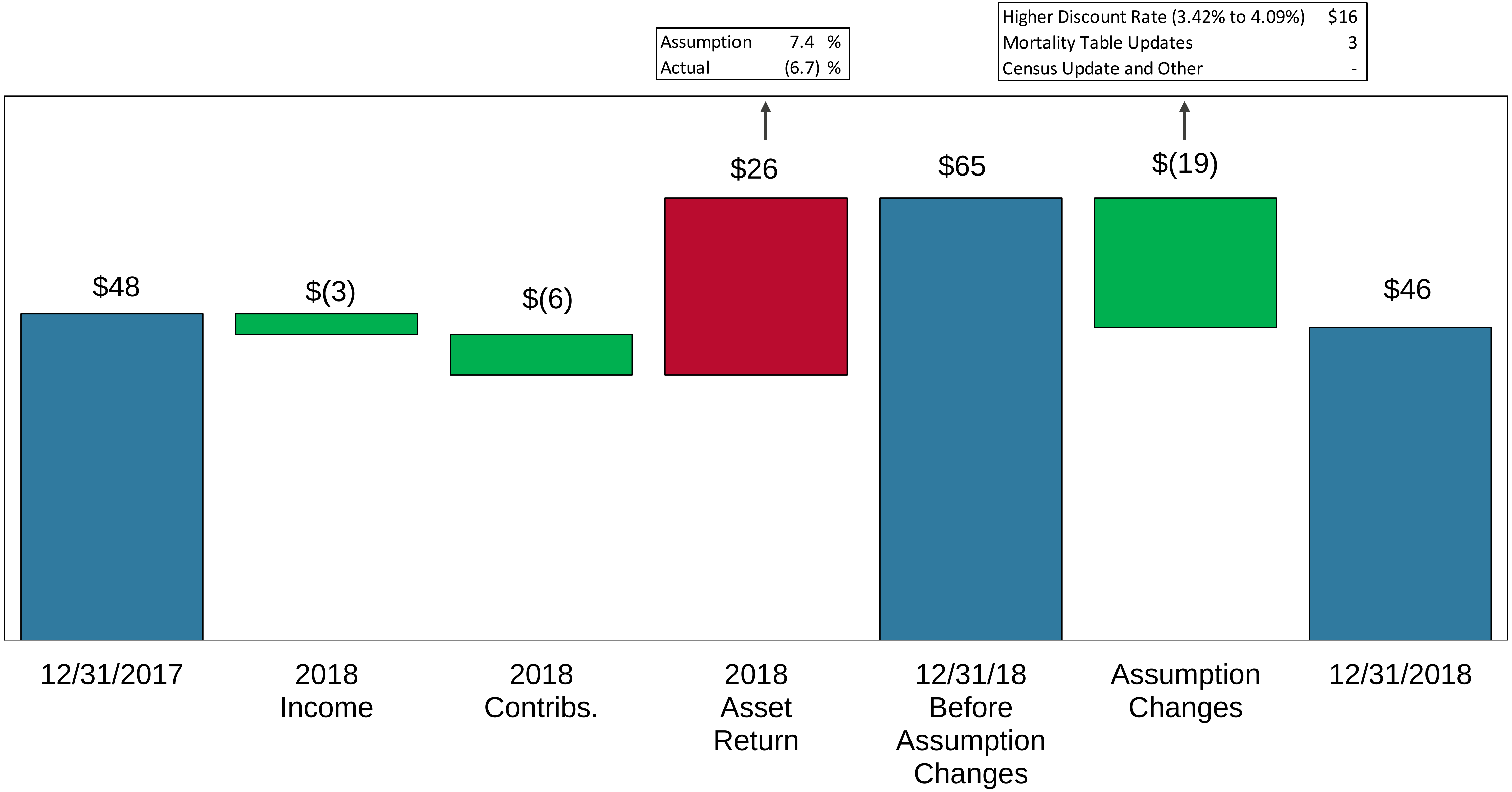
Tower Investment Thesis

- High degree of exposure to growing NA light truck and SUV market.
- Very limited geopolitical risk:
  - No direct exposure to China or Europe; and
  - Insulated from trade and commodity related concerns.
- Consistent above market growth of revenue and earnings.
- Significant Free Cash Flow expected starting in 2020.
- Returning capital to shareholders with a growing and sustainable dividend.
- Remain well positioned to capitalize on the emerging industry trends of outsourcing and lightweighting.
- Ample liquidity to fund profitable growth.
- Conservative balance sheet, with Net Debt ≤1.0X, provides protection in the event of an industry downturn.

// APPENDIX

Year-End 2018 GAAP Pension Net Liability

(in $ millions)



Weak asset performance experienced in late 2018 was offset partially by higher discount rates on the yield curve.

Non-GAAP Financial Measures

This presentation includes the following non-GAAP financial measures: “Adjusted EBITDA”, “Adjusted EBITDA Margin”, “Adjusted Earnings Per Share (EPS)”, “Free Cash Flow”, and “Net Debt.” We define Adjusted EBITDA as net income / (loss) before interest, taxes, depreciation, amortization, restructuring items and other adjustments described in the reconciliations provided in this presentation. Adjusted EBITDA margin represents Adjusted EBITDA divided by revenues. Adjusted Earnings Per Share exclude certain income and expense items described in the reconciliation provided in this presentation. Free Cash Flow is defined as cash provided by operating activities less cash disbursed for purchases of property, plant and equipment. Net Debt represents total debt less cash and cash equivalents. We use Adjusted EBITDA, Adjusted EBITDA margin, Adjusted Earnings Per Share, Free Cash Flow, and Net Debt as supplements to information provided in accordance with generally accepted accounting principles (“GAAP”) in evaluating our business and they are included in this presentation because they are principal factors upon which our management assesses performance. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated in accordance with GAAP are set forth below. The non-GAAP measures presented above are not measures of performance under GAAP. These measures should not be considered as alternatives for the most directly comparable financial measures calculated in accordance with GAAP. Other companies in our industry may define these non-GAAP measures differently than we do and, as a result, these non-GAAP measures may not be comparable to similarly titled measures used by other companies in our industry; and certain of our non-GAAP financial measures exclude financial information that some may consider important in evaluating our performance. Given the inherent uncertainty regarding mark to market adjustments of financial instruments, fair value adjustments to our pension plan, potential gain or loss on our discontinued operations, potential restructuring expenses, and expenses related to our long-term incentive compensation programs in any future period, a quantitative reconciliation of forward-looking financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP is not feasible. Consequently, any attempt to disclose such reconciliations would imply a degree of precision that could be confusing or misleading to investors. The magnitude of these items, however, may be significant.

Income Statement

(in $ millions)

	Three Months Ended December 31, 2018	Three Months Ended December 31, 2017	Year Ended December 31, 2018	Year Ended December 31, 2017
Revenues	$ 377.3	$ 354.8	$ 1,571.9	$ 1,382.5
Cost of sales	334.5	303.7	1,378.0	1,193.3
Gross profit	42.7	51.1	193.9	189.2
Selling, general, and administrative expenses	20.9	22.5	89.5	87.8
Amortization expense	0.1	0.1	0.4	0.4
Restructuring and asset impairment charges, net	2.2	1.5	3.4	9.1
Operating income	19.5	27.0	100.6	91.9
Interest expense	4.4	5.3	19.9	10.9
Interest income	0.3	0.3	1.1	1.1
Net periodic benefit income / (expense)	(4.1)	0.6	(2.4)	2.2
Other expense	-	-	1.0	0.6
Income before provision for income taxes and income / (loss) from discontinued operations	11.3	22.6	78.4	83.8
Provision / (benefit) for income taxes	(10.1)	30.7	1.3	44.1
Income / (loss) from continuing operations	21.4	(8.1)	77.1	39.7
Income / (loss) from discontinued operations, net of tax	(34.8)	4.3	(28.2)	8.0
Net income / (loss)	(13.4)	(3.9)	48.9	47.7
Less: Net income attributable to the noncontrolling interests	-	-	-	0.1
Net income / (loss) attributable to Tower International, Inc.	$ (13.4)	$ (3.9)	$ 48.9	$ 47.6

Balance Sheet

(in $ millions)

	December 31, 2018	December 31, 2017
ASSETS		
Cash and cash equivalents	$ 68.1	$ 96.3
Accounts receivable, net of allowance of $0.8 and $0.6	113.1	124.0
Inventories	69.4	57.5
Assets held for sale	431.6	517.8
Prepaid tooling, notes receivable, and other	27.6	44.0
Total current assets	709.8	839.6
Property, plant, and equipment, net	347.8	323.2
Goodwill	7.5	7.4
Deferred tax asset	82.8	82.1
Other assets, net	22.5	8.6
Total assets	$ 1,170.4	$ 1,260.9
LIABILITIES AND EQUITY		
Short-term debt	$ 4.1	$ 4.7
Accounts payable	188.8	213.3
Accrued liabilities	84.3	74.0
Liabilities held for sale	167.9	210.9
Total current liabilities	445.1	503.0
Long-term debt, net of current maturities	294.5	346.0
Pension liability	45.8	47.8
Other non-current liabilities	84.2	94.2
Total non-current liabilities	424.4	488.0
Total liabilities	869.5	991.0
Stockholders' equity:		
Common stock	0.2	0.2
Additional paid in capital	347.8	344.2
Treasury stock	(36.9)	(36.4)
Retained earnings	64.7	29.7
Accumulated other comprehensive loss	(74.9)	(67.8)
Total stockholders' equity	300.9	269.9
Total liabilities and stockholders' equity	$ 1,170.4	$ 1,260.9

Consolidated Statement of Cash Flows

(in $ millions)

	Year Ended December 31, 2018	Year Ended December 31, 2017
OPERATING ACTIVITIES:		
Net income	$ 48.9	$ 47.7
Less: Income / (loss) from discontinued operations, net of tax	(28.2)	8.0
Income from continuing operations	77.1	39.7
Adjustments required to reconcile income from continuing operations to net cash provided by continuing operating activities:		
Deferred income tax provision / (benefit)	(3.3)	41.7
Depreciation and amortization	54.8	50.5
Non-cash share-based compensation	3.4	2.2
Pension income, net of contributions	(4.3)	(11.5)
Change in working capital and other operating items	(29.5)	4.4
Net cash provided by continuing operating activities	$ 98.2	$ 127.0
INVESTING ACTIVITIES:		
Cash disbursed for purchases of property, plant, and equipment, net	$ (83.1)	$ (67.2)
Proceeds from disposition of joint venture, net	4.3	15.9
Net proceeds from sale of property, plant, and equipment	14.9	-
Net cash used in continuing investing activities	$ (63.9)	$ (51.3)
FINANCING ACTIVITIES:		
Proceeds from borrowings	$ 104.3	$ 485.4
Repayments of borrowings	(104.5)	(498.6)
Voluntary repayments on Term Loan Credit Facility	(50.0)	-
Debt financing costs	-	(4.7)
Original issuance discount	-	(1.8)
Dividend payment to Tower shareholders	(10.1)	(9.2)
Proceeds from stock options exercised	0.3	1.3
Purchase of treasury stock	(0.5)	(0.8)
Net cash used in continuing financing activities	$ (60.5)	$ (28.4)
Discontinued operations:		
Net cash from discontinued operating activities	$ 74.5	$ 26.6
Net cash used in discontinued investing activities	(47.6)	(39.5)
Net cash from / (used in) discontinued financing activities	(26.5)	8.6
Net cash from / (used in) discontinued operations	$ 0.4	$ (4.2)
Effect of exchange rate changes on continuing cash and cash equivalents	$ (2.4)	$ 4.3
NET CHANGE IN CASH AND CASH EQUIVALENTS	$ (28.2)	$ 47.3
CASH AND CASH EQUIVALENTS:		
Beginning of period	$ 96.3	$ 49.0
End of period	$ 68.1	$ 96.3

Reconciliation of Net Income to Adjusted EBITDA

(in $ millions)

	2017 First Quarter	2017 Second Quarter	2017 Third Quarter	2017 Fourth Quarter	2017 Full Year	2018 First Quarter	2018 Second Quarter	2018 Third Quarter	2018 Fourth Quarter	2018 Full Year
Net income / (loss) attributable to Tower International, Inc.	**$ 17.3**	**$ 19.3**	**$ 14.9**	**$ (3.9)**	**$ 47.6**	**$ 17.3**	**$ 22.4**	**$ 22.6**	**$ (13.4)**	**$ 48.9**
Restructuring and asset impairments charges, net	3.8	2.8	1.0	1.5	9.1	1.2	(0.2)	0.2	2.2	3.4
Depreciation and amortization	11.8	12.1	11.7	14.9	50.5	14.5	14.0	13.4	12.9	54.8
Lease expense	-	-	-	-	-	2.5	2.4	2.4	3.8	11.1
Acquisition costs and other	-	-	0.1	0.1	0.2	-	0.2	-	(0.1)	0.1
Long-term compensation expense	0.5	1.9	1.8	1.4	5.6	1.3	1.7	2.7	2.0	7.7
Interest expense, net	(0.6)	0.7	4.6	5.0	9.7	4.4	4.7	5.6	4.1	18.8
Net periodic benefit expense / (income)	(0.5)	(0.5)	(0.6)	(0.6)	(2.2)	(0.6)	(0.6)	(0.6)	4.2	2.4
Other expense	0.6	-	-	-	0.6	-	1.0	-	-	1.0
Provision / (benefit) for income taxes	4.8	4.8	3.8	30.7	44.1	3.2	4.6	3.5	(10.0)	1.3
(Income) / loss from discontinued operations	(4.3)	(1.2)	1.8	(4.3)	(8.0)	(0.8)	(4.1)	(1.6)	34.7	28.2
Net income attributable to noncontrolling interest	0.1	-	-	-	0.1	-	-	-	-	-
Adjusted EBITDA	**$ 33.5**	**$ 39.9**	**$ 39.1**	**$ 44.8**	**$ 157.3**	**$ 43.0**	**$ 46.1**	**$ 48.2**	**$ 40.4**	**$ 177.7**

See slide 23 for comments regarding non-GAAP financial measures.

Certain Items Included in Net Income Quarter

(in $ millions, except EPS)

	After tax Three Months Ended December 31, 2018	After tax Three Months Ended December 31, 2017	Before tax Three Months Ended December 31, 2018	Before tax Three Months Ended December 31, 2017
Income / (expense) items included in net income, net of tax:				
Restructuring and asset impairment charges, net				
One-time restructuring actions	$ (1.5)	$ (0.6)	$ (2.0)	$ (0.8)
Interest expense				
Mark-to-market loss on derivative financial instruments	-	(0.4)	-	(0.6)
Net periodic benefit income / (expense)				
Pension actuarial loss	(4.0)	-	(5.2)	-
Provision for income taxes				
Reversal of valuation allowance in Brazil	14.4	-	14.4	-
Reversal of U.S. tax credits	(3.0)	-	(3.0)	-
U.S. tax reform	-	(27.2)	-	(27.2)
Discontinued operations				
Income from discontinued operations	9.2	4.3	9.2	4.3
Europe fair value adjustment	(44.0)	-	(44.0)	-
Total items included in net income, net of tax	$ (28.9)	$ (23.9)		
Net loss attributable to Tower International, Inc.	$ (13.4)	$ (3.9)		
Memo: Average shares outstanding (in thousands)				
Basic	20,607	20,537		
Diluted	20,607	20,537		
Loss per common share (GAAP)				
Basic	$ (0.65)	$ (0.19)		
Diluted	(0.65)	(0.19)		
Diluted adjusted earnings per share (non-GAAP)*	$ 0.74	$ 0.96		

* For the three months ended December 31, 2018 and 2017 diluted share counts of 21 million and 20.9 million, respectively, were used to calculate diluted adjusted earnings per share.

Certain Items Included in Net Income YTD

(in $ millions, except EPS)

	After tax Year Ended December 31, 2018	After tax Year Ended December 31, 2017	Before tax Year Ended December 31, 2018	Before tax Year Ended December 31, 2017
Income / (expense) items included in net income, net of tax:				
Restructuring and asset impairment charges, net				
One-time restructuring actions	$ (2.2)	$ (4.7)	$ (2.9)	$ (7.4)
Interest expense				
Acceleration of the amortization of debt issue costs and OID	(0.7)	-	(1.0)	-
Mark-to-market gain on derivative financial instruments	-	3.3	-	5.3
Net periodic benefit income / (expense)				
Pension actuarial loss	(4.0)	-	(5.2)	-
Other expense				
Premium and other fees for re-pricing of Term Loan	(0.7)	-	(1.0)	-
Debt refinancing costs	-	(0.4)	-	(0.6)
Provision for income taxes				
Reversal of valuation allowance in Brazil	14.4	-	14.4	-
Reversal of U.S. tax credits	(3.0)	-	(3.0)	-
U.S. tax reform	-	(27.2)	-	(27.2)
Discontinued operations				
Income from discontinued operations	15.8	10.6	15.8	10.6
Europe fair value adjustment	(44.0)	-	(44.0)	-
Loss on sale of Wuhu joint venture	-	(2.6)		(2.6)
Noncontrolling interests				
Net income attributable to noncontrolling interests*	-	(0.1)	-	(0.1)
Total items included in net income, net of tax	$ (24.5)	$ (21.0)		
Net income attributable to Tower International, Inc.	$ 48.9	$ 47.6		
Memo: Average shares outstanding (in thousands)				
Basic	20,592	20,499		
Diluted	20,996	20,829		
Income per common share (GAAP)				
Basic	$ 2.37	$ 2.32		
Diluted	2.33	2.29		
Diluted adjusted earnings per share (non-GAAP)*	$ 3.50	$ 3.30		

* Amounts attributable to noncontrolling interests of discontinued operations

Free Cash Flow Reconciliation to GAAP

(in $ millions)

	Year Ended December 31,	
	2018	2017
Net cash used in continuing operating activities*	$ 98.2	$ 127.0
Cash disbursed for purchases of PP&E, net*	(83.1)	(67.2)
Free cash flow	$ 15.1	$ 59.8

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*From GAAP Consolidated Statement of Cash Flows

See slide 23 for comments regarding non-GAAP financial measures.

Industry Volume Assumptions

(Car and light truck production – Dec. 2018 IHS)

	2017 Full Year (Mils)	2018 Full Year (Mils)	2019 Plan 1st Qtr (Mils)	2019 Plan 2nd Qtr (Mils)	2019 Plan 3rd Qtr (Mils)	2019 Plan 4th Qtr (Mils)	2019 Plan Full Year (Mils)	Full Year YOY %
By Region								
North America	17.1	17.0	4.5	4.4	4.1	4.0	17.0	(0.1)
South America	2.6	2.8	0.7	0.8	0.8	0.7	3.0	5.5
Total	19.7	19.8	5.1	5.2	4.9	4.7	19.9	0.7

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Full Year
B/(W) than 2018 -- Amount					
North America	0.1	0.1	0.0	(0.2)	(0.0)
South America	0.0	0.1	0.1	(0.0)	0.2
Total	0.1	0.1	0.1	(0.2)	0.1
B/(W) than 2018 -- Percent					
North America	1.7 %	1.9 %	0.7 %	(4.9) %	(0.1) %
South America	3.2	9.0	10.2	(0.3)	5.5
Total	1.9 %	2.9 %	2.1 %	(4.2) %	0.7 %