

**Nu Skin Enterprises, Inc.**  
**Balance Sheet Data**  
**Q1 2017 to Q3 2018**  
In millions of US\$

	<b>Q1 2017</b>	<b>Q2 2017</b>	<b>Q3 2017</b>	<b>Q4 2017</b>	<b>Q1 2018</b>	<b>Q2 2018</b>	<b>Q3 2018</b>
<b>ASSETS</b>							
Current assets							
Cash & cash equivalents	335.6	345.1	363.8	426.4	421.5	402.0	390.1
Current investments	11.8	8.0	8.0	11.8	8.6	8.2	11.4
Accounts receivable	28.8	35.0	37.7	33.2	54.0	50.2	57.1
Inventory	251.9	246.7	252.4	253.5	283.0	283.7	289.3
Other current assets	77.7	85.5	87.3	52.9	66.7	70.9	78.4
<b>Total current assets</b>	<b>705.8</b>	<b>720.3</b>	<b>749.2</b>	<b>777.8</b>	<b>833.8</b>	<b>815.0</b>	<b>826.3</b>
Property and equipment	450.6	450.7	449.5	464.6	508.5	503.5	496.7
Goodwill & other intangible assets	176.6	174.7	183.9	182.6	288.0	283.3	279.4
Other assets	161.4	161.4	164.7	164.9	144.4	144.6	143.8
<b>Total assets</b>	<b>1,494.4</b>	<b>1,507.1</b>	<b>1,547.3</b>	<b>1,589.9</b>	<b>1,774.7</b>	<b>1,746.4</b>	<b>1,746.2</b>
<b>LIABILITIES AND STOCKHOLDER'S EQUITY</b>							
Current liabilities							
Accounts payable	42.0	37.9	41.6	50.3	62.3	58.9	52.8
Accrued expenses	253.4	262.1	276.5	319.2	309.5	290.7	293.0
Current portion of long-term debt	99.5	100.5	101.7	77.9	362.7	97.5	82.5
<b>Total current liabilities</b>	<b>394.9</b>	<b>400.5</b>	<b>419.8</b>	<b>447.4</b>	<b>734.5</b>	<b>447.1</b>	<b>428.3</b>
Long-term debt	329.0	324.1	316.5	310.8	107.3	370.5	365.7
Other liabilities	82.9	83.0	93.5	127.1	133.8	125.3	120.1
<b>Total liabilities</b>	<b>806.8</b>	<b>807.6</b>	<b>829.8</b>	<b>885.3</b>	<b>975.6</b>	<b>942.9</b>	<b>914.1</b>
Stockholder's equity							
Capital Stock	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Additional paid-in capital	449.8	448.9	460.8	466.3	523.2	533.0	545.2
Other comprehensive income / (loss)	(74.8)	(74.8)	(69.2)	(66.3)	(55.5)	(75.5)	(82.6)
Treasury stock, at cost	(1,251.8)	(1,262.0)	(1,284.1)	(1,304.7)	(1,280.6)	(1,296.6)	(1,306.0)
Retained earnings	1,564.3	1,587.3	1,609.9	1,609.2	1,611.9	1,642.5	1,675.4
<b>Total stockholder's equity</b>	<b>687.6</b>	<b>699.5</b>	<b>717.5</b>	<b>704.6</b>	<b>799.1</b>	<b>803.5</b>	<b>832.1</b>
<b>Total liabilities &amp; equity</b>	<b>1,494.4</b>	<b>1,507.1</b>	<b>1,547.3</b>	<b>1,589.9</b>	<b>1,774.7</b>	<b>1,746.4</b>	<b>1,746.2</b>