

Hanesbrands Inc.
Supplemental Information Regarding Sales and Operating Profit by Segment
(dollars in thousands)

	2017				
	First	Second	Third	Fourth	Year Ended
	Quarter Ended April 1, 2017	Quarter Ended July 1, 2017	Quarter Ended September 30, 2017	Quarter Ended December 30, 2017	December 30, 2017
Net sales:					
Innerwear	\$ 505,190	\$ 719,006	\$ 644,059	\$ 594,621	\$ 2,462,876
Activewear	327,343	379,756	519,496	427,683	1,654,278
International	477,398	475,242	556,730	545,294	2,054,664
Other	70,424	72,606	78,985	77,577	299,592
Total net sales	<u>\$ 1,380,355</u>	<u>\$ 1,646,610</u>	<u>\$ 1,799,270</u>	<u>\$ 1,645,175</u>	<u>\$ 6,471,410</u>
Segment operating profit:					
Innerwear	\$ 116,622	\$ 177,628	\$ 152,983	\$ 133,646	\$ 580,879
Activewear	43,350	58,972	87,497	75,156	264,975
International	52,662	60,147	78,394	77,164	268,367
Other	2,628	7,716	12,109	9,087	31,540
Total segment operating profit	215,262	304,463	330,983	295,053	1,145,761
Items not included in segment operating profit:					
General corporate expenses	(43,281)	(38,565)	(45,364)	(48,405)	(175,615)
Acquisition, integration and other action-related charges	(38,367)	(26,062)	(16,874)	(109,601)	(190,904)
Amortization of intangibles	(7,185)	(6,131)	(10,279)	(11,297)	(34,892)
Total operating profit	126,429	233,705	258,466	125,750	744,350
Other expenses	(6,545)	(6,422)	(7,043)	(12,635)	(32,645)
Interest expense, net	(42,137)	(44,130)	(43,917)	(44,251)	(174,435)
Income from continuing operations before income tax expense	<u>\$ 77,747</u>	<u>\$ 183,153</u>	<u>\$ 207,506</u>	<u>\$ 68,864</u>	<u>\$ 537,270</u>
	2016				
	First	Second	Third	Fourth	Year Ended
	Quarter Ended April 2, 2016	Quarter Ended July 2, 2016	Quarter Ended October 1, 2016	Quarter Ended December 31, 2016	December 31, 2016
Net sales:					
Innerwear	\$ 537,021	\$ 737,690	\$ 679,096	\$ 589,910	\$ 2,543,717
Activewear	316,543	374,511	516,713	393,341	1,601,108
International	279,087	269,662	478,122	505,042	1,531,913
Other	86,489	90,868	87,088	87,016	351,461
Total net sales	<u>\$ 1,219,140</u>	<u>\$ 1,472,731</u>	<u>\$ 1,761,019</u>	<u>\$ 1,575,309</u>	<u>\$ 6,028,199</u>
Segment operating profit:					
Innerwear	\$ 124,731	\$ 191,069	\$ 161,700	\$ 137,702	\$ 615,202
Activewear	42,698	64,316	82,727	75,214	264,955
International	26,967	24,998	63,546	73,455	188,966
Other	8,025	14,966	11,358	6,944	41,293
Total segment operating profit	202,421	295,349	319,331	293,315	1,110,416
Items not included in segment operating profit:					
General corporate expenses	(48,083)	(41,891)	(39,191)	(30,563)	(159,728)
Acquisition, integration and other action-related charges	(24,669)	(24,395)	(42,587)	(46,868)	(138,519)
Amortization of intangibles	(3,729)	(4,523)	(5,660)	(8,206)	(22,118)
Total operating profit	125,940	224,540	231,893	207,678	790,051
Other expenses	(4,184)	(51,655)	(5,100)	(5,221)	(66,160)
Interest expense, net	(31,566)	(36,540)	(43,433)	(41,153)	(152,692)
Income from continuing operations before income tax expense	<u>\$ 90,190</u>	<u>\$ 136,345</u>	<u>\$ 183,360</u>	<u>\$ 161,304</u>	<u>\$ 571,199</u>

In the first quarter of 2018, the Company eliminated the allocation of certain corporate overhead selling, general and administrative expenses related to the legal, human resources, information technology, finance and real estate departments to the segments, in order to reflect the manner in which the business is managed and results are reviewed by the chief executive officer, who is the Company's chief operating decision maker. Prior year segment operating profit disclosures have been revised to conform to the current year presentation.

Updated May 1, 2018