

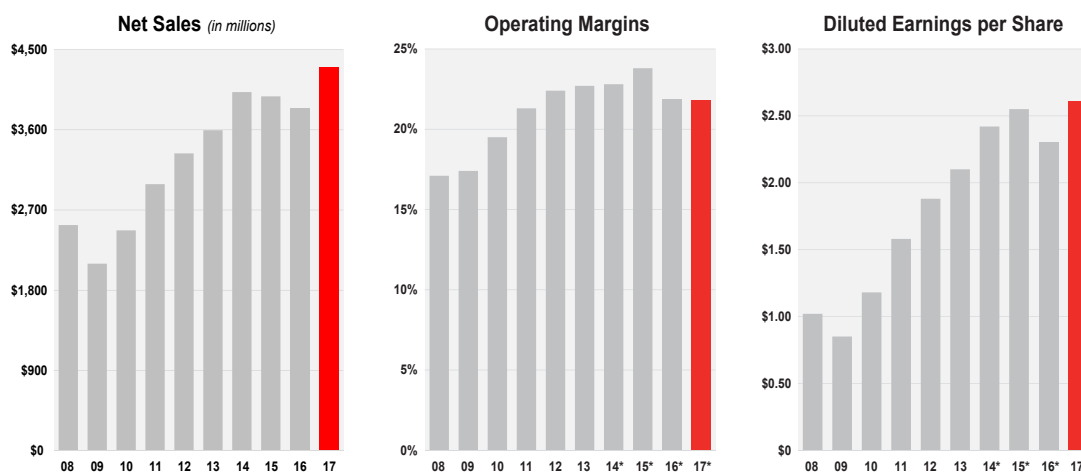
# Investor Relations

## AMETEK Overview

AMETEK is a global leader in electronic instruments and electromechanical devices, with more than 17,000 colleagues at 150 operating locations and a global network of sales, service and support locations in 30 countries around the world. Founded in 1930 and headquartered in Berwyn, PA, AMETEK trades on the New York Stock Exchange (NYSE).

AMETEK consists of two business groups: Electronic Instruments Group (EIG) and Electromechanical Group (EMG). EIG is a leading provider of advanced instruments for the aerospace, power, process and industrial markets. EMG is a differentiated supplier of automation and precision motion control solutions, electrical interconnects, specialty metals, thermal management systems and specialty motors.

### Historical Financial Summary



\* Non-GAAP financial measures. For a reconciliation of GAAP to Non-GAAP financial measures, please visit the Investors section of our Website at [www.ametek.com](http://www.ametek.com).

### AMETEK, Inc.

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Berwyn, PA 19312  
Tel: 610-647-2121

[www.ametek.com](http://www.ametek.com)

E-mail: [investor.relations@ametek.com](mailto:investor.relations@ametek.com)

### Investor Relations

Kevin Coleman

Tel: 610-889-5247

E-mail: [kevin.coleman@ametek.com](mailto:kevin.coleman@ametek.com)

### AMETEK is in:

S&P 500 Index

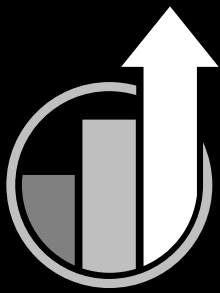
Russell 1000 Index

Dow Jones U.S. Electronic  
Equipment Index

### Four Growth Strategies

AMETEK's Corporate Growth Plan is built on the foundation of its Four Growth Strategies: Operational Excellence, Strategic Acquisitions, Global & Market Expansion and New Products. Those strategies have proven successful and are scalable to support AMETEK's growth objectives. Each strategy supports and enhances the others, while playing an important role in the achievement of AMETEK's vision and goals.





## Q2 Update 2018 Newsletter

AMETEK, Inc. is a leading global manufacturer of electronic instruments and electromechanical devices with annualized sales of more than \$4.8 billion.

The Company has more than 17,000 colleagues at 150 operating locations and a global network of sales, service and support locations in 30 countries around the world.

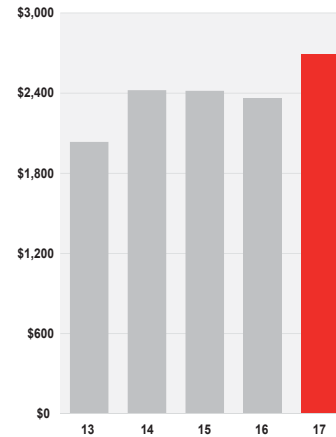
AMETEK consists of two operating groups: Electronic Instruments and Electromechanical.

# At a Glance

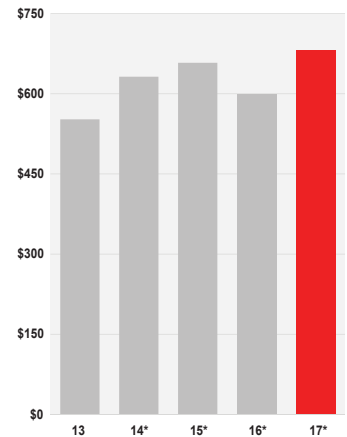
## Electronic Instruments Group (EIG)

- Provides a growing range of analytical instruments for the research and laboratory equipment, ultraprecision manufacturing, medical, semiconductor, and test and measurement markets.
- A global leader in process control instrumentation for the chemical/petrochemical, oil, gas, pharmaceutical, and factory automation markets.
- Supplies the aerospace industry with engine sensors, aircraft sensors, monitoring systems, power supplies, data acquisition units, fuel and fluid measurement systems, and cable assemblies.
- A leader in power quality monitoring and metering, uninterruptible power supplies, industrial battery chargers, programmable power equipment, electromagnetic compatibility test equipment, and sensors for gas turbine generators.
- Provider of mission-critical communications solutions for hospitals, health care systems and educational facilities.
- A leader in package testing and quality controls for food, beverages and pharmaceuticals.

EIG Sales (in millions)



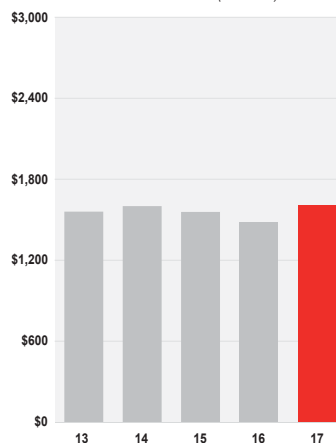
EIG Operating Income (in millions)



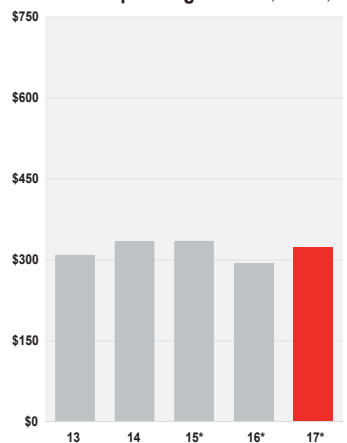
## Electromechanical Group (EMG)

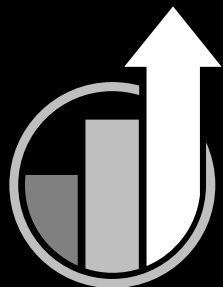
- A leader in automation and precision motion control solutions used in data storage, medical devices, semiconductor equipment, factory automation, and transportation applications.
- A leader in highly engineered electrical connectors and packaging used to protect sensitive devices in aerospace, defense, medical, and industrial applications.
- Provides high-purity powdered metals, metal strip and foils, specialty clad metals, shaped wire, tubes and advanced metal matrix composites for industrial, aerospace and medical applications.
- EMG fans, blowers, and heat exchangers provide electronic cooling and environmental control for the aerospace and defense industries.
- Operates a global network of aviation maintenance, repair, and overhaul facilities.
- Manufactures specialized motors used in appliances and commercial equipment, hydraulic pumps, and industrial blowers.

EMG Sales (in millions)



EMG Operating Income (in millions)





# Quarterly Financial Data

**Q2** Update  
2018 Newsletter

## Forward-looking Information

Statements in this fact sheet that are not historical may be considered “forward-looking statements” and subject to change based on various factors and uncertainties that may cause actual results to differ significantly from expectations. Those factors are contained in AMETEK’s Securities and Exchange Commission (SEC) filings. AMETEK disclaims any intention or obligation to update or revise any forward-looking statements.

For the latest news and most comprehensive disclosure, check Financial News and Information on the AMETEK Web site under Investors at: [www.ametek.com](http://www.ametek.com)

## CONSOLIDATED OPERATING RESULTS

(\$ and shares in 000s, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018 <i>(Unaudited)</i>	2017	2018 <i>(Unaudited)</i>	2017
<b>Net sales</b>	\$ 1,208,935	\$ 1,064,604	\$ 2,381,582	\$ 2,072,286
<b>Operating income</b>	\$ 270,086	\$ 229,549	\$ 528,254	\$ 446,996
<b>Net income</b>	\$ 193,860	\$ 150,481	\$ 375,200	\$ 289,407
<b>Diluted earnings per share</b>	\$ 0.83	\$ 0.65	\$ 1.61	\$ 1.25
<b>Diluted weighted average common shares outstanding</b>	233,297	231,588	233,131	231,296
<b>Dividends per share</b>	\$ 0.14	\$ 0.09	\$ 0.28	\$ 0.18

## BUSINESS SEGMENT DATA

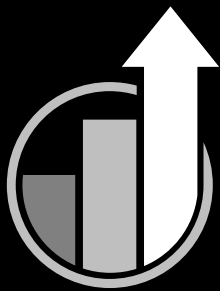
(\$ in 000s)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018 <i>(Unaudited)</i>	2017	2018 <i>(Unaudited)</i>	2017
<b>Net sales</b>				
Electronic Instruments	\$ 744,458	\$ 657,663	\$ 1,460,884	\$ 1,277,432
Electromechanical	464,477	406,941	920,698	794,854
<b>Total Consolidated</b>	\$ 1,208,935	\$ 1,064,604	\$ 2,381,582	\$ 2,072,286
<b>Operating income</b>				
Electronic Instruments	\$ 193,831	\$ 163,755	\$ 377,190	\$ 319,016
Electromechanical	94,250	84,568	185,252	162,911
Total Segments	288,081	248,323	562,442	481,927
Corporate Administrative Expenses	(17,995)	(18,774)	(34,188)	(34,931)
<b>Total Consolidated</b>	\$ 270,086	\$ 229,549	\$ 528,254	\$ 446,996

## CONDENSED CONSOLIDATED BALANCE SHEET

(\$ in 000s)

	June 30, 2018 <i>(Unaudited)</i>	December 31, 2017
<b>Assets</b>		
Total current assets	\$ 2,018,126	\$ 1,934,655
Property, plant and equipment, net	490,126	493,296
Goodwill	3,252,002	3,115,619
Other intangibles, investments and other assets	2,392,198	2,252,494
<b>Total assets</b>	\$ 8,152,452	\$ 7,796,064
<b>Liabilities and Stockholders' Equity</b>		
Total current liabilities	\$ 1,182,517	\$ 1,138,663
Long-term debt, net	1,838,224	1,866,166
Deferred income taxes and other long-term liabilities	793,615	763,602
Total stockholders' equity	4,338,096	4,027,633
<b>Total liabilities and stockholders' equity</b>	\$ 8,152,452	\$ 7,796,064



# Recent Announcements

## AMETEK Announces Record Second Quarter Results and Raises 2018 Guidance

**July 31, 2018** – AMETEK, Inc. (NYSE: AME) today announced its financial results for the three month period ended June 30, 2018.

AMETEK's second quarter 2018 sales were a record \$1.21 billion, up 14% compared to the second quarter of 2017, with organic sales growth of 7%. Second quarter operating income increased 18% over the same quarter last year to a record \$270.1 million. Operating income margins in the second quarter were 22.3%, up 70 basis points versus the prior year. Earnings in the quarter were \$0.83 per diluted share, up 28% compared to the prior year period.

"AMETEK's businesses again delivered exceptional results," said David A. Zapico, AMETEK Chairman and Chief Executive Officer. "Continued strong organic sales growth, contributions from recent acquisitions and outstanding operating performance enabled us to exceed our expectations and deliver robust growth in sales and earnings per share."

### *Electronic Instruments Group (EIG)*

Second quarter EIG sales were a record \$744.5 million, up 13% over the same quarter of 2017. Operating income for the quarter was \$193.8 million, an 18% increase over the same period last year, and operating margins expanded 110 basis points to 26.0%.

"EIG delivered record-level sales and exceptional operating performance in the quarter. The double-digit sales increase was driven by broad based organic sales growth and contributions from the recent acquisitions. Operating margins increased sharply on higher sales and continued execution of our operational excellence efforts," commented Mr. Zapico.

### *Electromechanical Group (EMG)*

Second quarter sales for EMG were also a record at \$464.5 million, up 14% compared to the second quarter of 2017. EMG operating income in the quarter was a record \$94.3 million, an 11% increase over the prior year, and operating margins were 20.3% in the quarter.

"EMG also delivered excellent results in the second quarter with double-digit sales growth and a record level of operating income. The sales growth was driven by strong organic growth and contributions from the acquisition of FMH Aerospace," noted Mr. Zapico.

### *2018 Outlook*

"We are very pleased with the company's performance in the second quarter and through the first half of the year. These results highlight the strength of the AMETEK business model and the success we are having in driving our growth strategies," commented Mr. Zapico.

"Given these strong second quarter results, we are again raising guidance for 2018. We now expect 2018 earnings per diluted share to be in the range of \$3.16 to \$3.20, up 21% to 23% over 2017's adjusted diluted earnings per share. This is an increase from our previous guidance range of \$3.06 to \$3.12 per diluted share. We continue to expect overall sales for the year to be up low-double digits on a percentage basis, with organic sales up mid-single digits," he added.

"Overall sales in the third quarter of 2018 are expected to be up high-single digits on a percentage basis versus the prior year period. Third quarter earnings are expected to be in the range of \$0.76 to \$0.78 per diluted share, up 15% to 18% over the same quarter in 2017," concluded Mr. Zapico.

### Corporate Executive Office

**David A. Zapico**  
Chairman and  
Chief Executive Officer

**William J. Burke**  
Executive Vice President,  
Chief Financial Officer

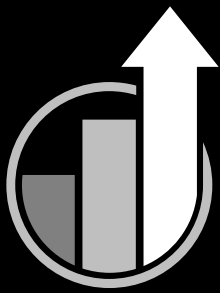
**Tony J. Ciampitti**  
President, Electronic Instruments

**John W. Hardin**  
President, Electronic Instruments

**Timothy N. Jones**  
President, Electromechanical Group

**Thomas C. Marecic**  
President, Electronic Instruments

**Ronald J. Oscher**  
Chief Administrative Officer



# Recent Announcements

## AMETEK Acquires Motec GmbH — Leading Provider of Vision Systems for Mobile Machine Vision Market

**July 31, 2018** – AMETEK, Inc. (NYSE: AME) today announced that it has completed the acquisition of Motec GmbH, a leading provider of integrated vision systems serving the high growth mobile machine vision market. Motec’s ruggedized vision products and integrated software solutions provide customers with improved operational efficiency and enhanced safety across a variety of critical mobile machine applications in transportation, agriculture, logistics and construction.

“Motec is an excellent acquisition. It has market leading positions across a number of high growth market applications and its vision systems nicely complement our existing instrumentation businesses by expanding our portfolio of solutions to our customers,” comments David A. Zapico, AMETEK Chairman and Chief Executive Officer.

Motec was a privately held company and is headquartered in Hadamar-Steinbach, Germany. The company has annual sales of approximately €80 million and joins AMETEK as part of its Electronic Instruments Group (EIG) - a leader in advanced analytical, monitoring, testing, calibrating and display instruments with annualized sales of \$2.9 billion.

## Matthew J. Conti Elected Vice President, Human Resources

**May 9, 2018** – AMETEK, Inc. (NYSE: AME) today announced that its Board of Directors has elected Matthew J. Conti as Vice President, Human Resources.

“I am pleased to welcome Matt to AMETEK,” comments David A. Zapico, AMETEK Chairman and Chief Executive Officer. “Matt’s extensive human resources experience within the industrial space makes him well suited for this position. He will play a key role in AMETEK’s talent acquisition and leadership development in support of AMETEK’s growth plans.”

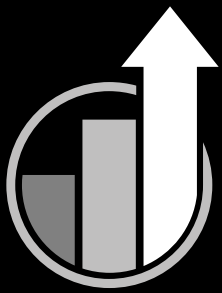
Mr. Conti joins AMETEK from Precision Castparts Corp., a member of Berkshire Hathaway Inc., where he served most notably as Vice President of Human Resources of the Aerostructures Division, a global leading parts supplier to the Aerospace industry. Prior to Precision Castparts, Mr. Conti held various roles with increasing responsibilities at Harman International Industries, Imerys, S.A. and The Fiat Group.

Mr. Conti holds a Bachelor of Arts degree in Economics and Business from Kalamazoo College and a Master of Business Administration degree from the London School of Business.

## David R. Samyn Elected Vice President and General Manager, Materials Analysis Division

**May 9, 2018** – AMETEK, Inc. (NYSE: AME) today announced that its Board of Directors has elected David R. Samyn as Vice President and General Manager of AMETEK’s Materials Analysis Division within the Electronic Instruments Group.

“I am pleased to welcome Dave to AMETEK. He brings a broad management background and extensive experience leading international industrial businesses. We expect him to play a key role in the continued growth and success of our Materials Analysis Division,” comments David A. Zapico, AMETEK Chairman and Chief Executive Officer.



# Recent Announcements

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Mr. Samyn has more than 35 years of experience across various engineering, business development and senior management roles, most recently as Chief Operating Officer at Industrial Service Solutions (ISS), a provider of industrial equipment services. Prior to ISS, he was President, Electronic Assembly Group of Illinois Tool Works. Prior to that, Mr. Samyn held various roles with increasing responsibilities at Littlefuse, Airfiber, Tyco, and Eaton.

Mr. Samyn holds a Bachelor of Science degree in General Engineering from the University of Illinois Champaign/Urbana and a Master of Business Administration degree from Northwestern University's Kellogg Graduate School of Management.