



Third Quarter 2017

Earnings and Performance Highlights Presentation

November 6, 2017



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Performance Highlights: Third Quarter 2017



- Reported an economic loss on common equity of 2.59%, comprised of a \$0.29 decrease in book value per share and a \$0.15 dividend per common share⁽¹⁾
- Decrease in book value was due to increased financing costs during the quarter which contracted our net interest margin, continued wider spreads on Agency hybrid ARM securities relative to 15 and 30 year collateral, contributing to unrealized losses on our investment portfolio and realized losses on our hedge portfolio
- Core earnings of \$2.4 million, or \$0.11 per common share⁽²⁾
- Rotated out of \$416.0 million of seasoned shorter duration Agency ARMs and into \$513.6 million of new issue longer duration Agency ARMs
- This rotation increased the yield of the Agency portfolio from 2.34% as at 2Q17 period end to 2.47% as at 3Q17 period end

Footnotes:

- 1) Economic return is a non-GAAP measure that we define as the sum of the change in net book value per common share and dividends declared on our common stock during the period over the beginning net book value per common share
- 2) Core Earnings is a non-GAAP measure that we define as GAAP net income, excluding impairment losses, realized and unrealized gains or losses on the aggregate portfolio and certain non-recurring upfront costs related to securitization transactions or other one-time charges. As defined, Core Earnings includes interest income or expense and premium income or loss on derivative instruments

Market Observations: Third Quarter 2017



- The treasury yield curve continued to flatten in the third quarter as short-term interest rates adjusted to the Fed's June tightening and the September announcement of the Committee's balance sheet normalization program to begin in October
- For payments of principal that the Fed receives from its holdings of agency debt and mortgage-backed securities, the Committee anticipates that the cap will be \$4 billion per month and will increase in steps of \$4 billion at three-month intervals over 12 months until it reaches \$20 billion per month
- On October 26, 2017 Mario Draghi, President of the ECB, announced that from January 2018 its quantitative easing program will be reduced from a rate of €60 billion per month to €30 billion per month
- We believe the Fed is likely closer to the end of raising short-term interest rates in the traditional manner as the balance sheet normalization program has begun
- The Fed in its own research views a withdrawal of its purchases as adding approximately 100 basis points of term premium to the term structure of U.S. interest rates
- This Fed balance sheet reduction should longer term generate a steeper yield curve which is a positive for a levered Agency hybrid strategy and provides a strong tail wind to returns potentially for years to come
- The risk for our leveraged agency strategy is that the Fed becomes too restrictive and the yield curve continues to flatten

- As we communicated previously, we intend to focus on a business strategy that is simpler to understand and more cost efficient
- We have moved to an “expense light” investment strategy and have reduced the Company’s run-rate expenses by approximately a third
- Management is proactively limiting non-investment professional compensation to no more than \$2 million for a period of twelve months in recognition of our new focused strategy
- Our focus is now primarily upon Agency hybrid floating-rate securities and Freddie Mac K-series Multifamily credit exposure
- Exiting our prime jumbo securitization platform has allowed us to meaningfully reduce our fixed expenses
- Investing in intermediate floating rate Agency hybrid securities allows us to minimize extension risk
- Agency intermediate term hybrid securities should benefit from rolling down the yield curve
- The Fed’s intention to reduce its balance sheet we believe is a net positive for our Agency reinvestment and is expected to add a strong tail wind to MBS spread investments for years to come
- We have reduced our repo-funded Freddie Mac K-series investments as spreads have tightened
- We have employed an active hedging strategy in an attempt to minimize large price changes resulting from movements in rates and changes in the shape of the yield curve
- We have booked \$548.8 million in gross loan volume as a limited rep and warranty risk backstop guarantee provider on prime jumbo loans sold through MAXEX’s LNEX Exchange

ARM Portfolio



Agency ARM Portfolio: 9/30/2017

| Months to Reset | Avg. MTR | % of ARM Portfolio | Current Face Value | Weighted Avg. | | Weighted Avg. | | Market Price | Market Value |
|-------------------|-----------|--------------------|-------------------------|--------------------------|----------------|--------------------------|----------------|-------------------------|--------------|
| | | | | Amortized Purchase Price | Amortized Cost | Amortized Purchase Price | Amortized Cost | | |
| 0-36 | 33 | 3.7% | \$ 45,805,146 | 2.11% | 102.40 | \$ 46,904,630 | 101.77 | \$ 46,616,083 | |
| 37-72 | 68 | 35.2% | \$ 440,561,633 | 2.52% | 101.34 | \$ 446,472,209 | 101.30 | \$ 446,299,402 | |
| 73-84 | 78 | 54.4% | \$ 682,155,586 | 2.74% | 102.03 | \$ 695,991,665 | 101.74 | \$ 694,008,299 | |
| 85-120 | 117 | 6.7% | \$ 84,507,426 | 2.95% | 102.25 | \$ 86,407,075 | 101.70 | \$ 85,942,031 | |
| Total ARMs | 75 | 100.0% | \$ 1,253,029,790 | 2.65% | 101.82 | \$ 1,275,775,579 | 101.58 | \$ 1,272,865,815 | |

- Our 3Q17 Agency ARM Portfolio has a three month CPR of 5.7%
- Our weighted average coupon is 2.65%
- Our weighted average purchase price is \$101.82
- Lower coupon and dollar price hybrids benefit from “roll down the curve”

Core Earnings Analysis: Third Quarter 2017



| GAAP to Core Earnings Reconciliation | <u>Three Months Ended</u> |
|--|----------------------------------|
| | <u>September 30, 2017</u> |
| <i>Reconciliation of GAAP to non-GAAP Information</i> | |
| Net Income (loss) attributable to common shareholders | \$ (5,136,846) |
| <i>Adjustments for non-core earnings</i> | |
| Realized (Gain) Loss on sale of investments, net | \$ 5,148,445 |
| Unrealized (Gain) Loss on fair value option securities | - |
| Realized (Gain) Loss on derivative contracts, net | \$ 1,636,725 |
| Unrealized (Gain) Loss on derivative contracts, net | \$ (307,263) |
| Realized (Gain) Loss on mortgage loans held-for-sale | \$ 221,197 |
| Unrealized (Gain) Loss on mortgage loans held-for-sale | \$ (28,794) |
| Unrealized (Gain) Loss on mortgage servicing rights | \$ 102,945 |
| Unrealized (Gain) Loss on multi-family loans held in securitization trusts | \$ (694,730) |
| Unrealized (Gain) Loss on residential loans held in securitization trusts | \$ 155,252 |
| Other income | \$ (8,369) |
| Subtotal | <u>\$ 6,225,408</u> |
| <i>Other Adjustments</i> | |
| Recognized compensation expense related to restricted common stock | 3,312 |
| Adjustment for consolidated securities/securitization costs | 1,262,691 |
| Adjustment for one-time charges | - |
| Core Earnings | <u><u>2,354,565</u></u> |
| Weighted average shares outstanding - Basic and Diluted | 22,139,258 |
| Core Earnings per weighted average shares outstanding - Basic and Diluted | \$ 0.11 |

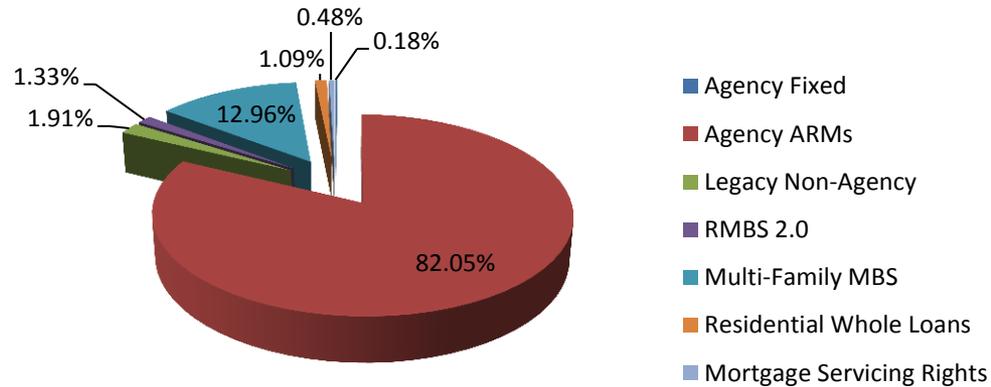
Footnotes:

- Core earnings does not include roll

Portfolio Analysis: Third Quarter 2016 vs. 2017



3Q 2016



3Q 2017

