

Company-Owned Comparable Restaurant Sales¹
(percentage)

	Q1 15	Q2 15	Q3 15	Q4 15	FY 15	Q1 16	Q2 16	Q3 16	Q4 16	FY 16	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18
Brinker International	2.4	3.7	1.7	(0.7)	1.7	(1.6)	(2.6)	(3.6)	(1.8)	(2.4)	(1.3)	(2.9)	(2.2)	(1.8)	(2.1)	(3.3)
Chili's Company-Owned																
Comparable Restaurant Sales	2.6	4.0	1.9	(0.8)	1.9	(1.6)	(2.8)	(4.1)	(1.8)	(2.6)	(1.4)	(3.3)	(2.3)	(2.2)	(2.3)	(3.4)
Pricing Impact ²	2.1	1.7	0.8	1.7	1.7	1.4	0.8	1.1	1.0	1.0	1.2	1.8	2.9	2.9	1.8	2.8
Mix-Shift ²	0.7	0.6	1.5	(1.8)	0.2	(1.6)	0.4	(0.3)	1.3	0.1	1.5	1.4	1.0	1.4	1.7	2.5
Traffic ²	(0.2)	1.7	(0.4)	(0.7)	0.0	(1.4)	(4.0)	(4.9)	(4.1)	(3.7)	(4.1)	(6.5)	(6.2)	(6.5)	(5.8)	(8.7)
Maggiano's																
Comparable Restaurant Sales	0.6	2.3	0.1	(0.1)	0.8	(1.7)	(1.8)	0.2	(1.7)	(1.3)	(0.6)	(0.8)	(1.6)	0.5	(0.6)	(2.6)
Pricing Impact ²	1.8	2.4	2.4	2.7	2.5	2.8	2.3	1.5	1.8	1.9	2.3	2.6	2.4	1.0	2.1	0.1
Mix-Shift ²	(1.7)	(1.6)	(1.2)	(1.0)	(1.5)	(0.9)	(1.2)	(2.4)	(2.5)	(1.6)	(1.3)	(0.9)	1.4	1.6	0.3	0.1
Traffic ²	0.5	1.5	(1.1)	(1.8)	(0.2)	(3.6)	(2.9)	1.1	(1.0)	(1.6)	(1.6)	(2.5)	(5.4)	(2.1)	(3.0)	(2.8)

¹ Amounts are calculated based on comparable 13 weeks in each fiscal quarter.

² Reclassifications were made between pricing impact, mix-shift and traffic for Q1 15 to Q1 16 to conform with the current classification.