

MoSys, Inc.
Condensed Consolidated Statements of Operations
(Unaudited)
(in thousands, except per share amounts)

	Q4 2016	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018
Net revenue									
Product	\$ 992	\$ 955	\$ 1,111	\$ 2,231	\$ 3,536	\$ 3,704	\$ 4,051	\$ 4,056	\$ 3,242
Royalty and other	375	257	273	222	257	504	547	287	209
Total net revenue	<u>1,367</u>	<u>1,212</u>	<u>1,384</u>	<u>2,453</u>	<u>3,793</u>	<u>4,208</u>	<u>4,598</u>	<u>4,343</u>	<u>3,451</u>
Cost of net revenue									
Product and other	591	602	732	1,256	2,104	1,601	1,833	1,948	964
Total gross profit	<u>776</u>	<u>610</u>	<u>652</u>	<u>1,197</u>	<u>1,689</u>	<u>2,607</u>	<u>2,765</u>	<u>2,395</u>	<u>2,487</u>
Gross profit (%)	56.8%	50.3%	47.1%	48.8%	44.5%	62.0%	60.1%	55.1%	72.1%
Operating expenses									
Research and development	4,043	3,485	2,313	1,436	924	1,051	990	1,023	1,065
As a % of revenue	295.8%	287.5%	167.1%	58.5%	24.4%	25.0%	21.5%	23.6%	30.9%
Selling, general and administrative	1,150	1,314	1,101	1,244	1,043	989	1,250	919	937
As a % of revenue	84.1%	108.4%	79.6%	50.7%	27.5%	23.5%	27.2%	21.2%	27.2%
Impairment of goodwill	9,858	-	-	-	-	-	-	3,159	9,697
As a % of revenue	721.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	72.7%	281.0%
Restructuring charges	-	-	1,002	50	269	-	-	-	-
As a % of revenue	0.0%	0.0%	72.4%	2.0%	7.1%	0.0%	0.0%	0.0%	0.0%
Total operating expenses	<u>15,051</u>	<u>4,799</u>	<u>4,416</u>	<u>2,730</u>	<u>2,236</u>	<u>2,040</u>	<u>2,240</u>	<u>5,101</u>	<u>11,699</u>
Total operating expenses (%)	1101.0%	396.0%	319.1%	111.3%	59.0%	48.5%	48.7%	117.5%	339.0%
Income (loss) from operations	(14,275)	(4,189)	(3,764)	(1,533)	(547)	567	525	(2,706)	(9,212)
Income (loss) from operations (%)	-1044.3%	-345.6%	-272.0%	-62.5%	-14.4%	13.5%	11.4%	-62.3%	-266.9%
Other income (loss), net	(218)	(211)	(223)	(206)	(228)	(218)	(209)	(103)	(40)
Income (loss) before income taxes	(14,493)	(4,400)	(3,987)	(1,739)	(775)	349	316	(2,809)	(9,252)
Income tax (benefit) provision	(15)	5	7	4	(249)	1	1	3	9
Net income (loss)	<u>\$ (14,478)</u>	<u>\$ (4,405)</u>	<u>\$ (3,994)</u>	<u>\$ (1,743)</u>	<u>\$ (526)</u>	<u>\$ 348</u>	<u>\$ 315</u>	<u>\$ (2,812)</u>	<u>\$ (9,261)</u>
Net income (loss) as a % of revenue	-1059.1%	-363.4%	-288.6%	-71.1%	-13.9%	8.3%	6.9%	-64.7%	-268.4%
Net income (loss) per share									
Basic and diluted	<u>\$ (2.18)</u>	<u>\$ (0.66)</u>	<u>\$ (0.60)</u>	<u>\$ (0.22)</u>	<u>\$ (0.07)</u>	<u>\$ 0.04</u>	<u>\$ 0.04</u>	<u>\$ (0.34)</u>	<u>\$ (0.25)</u>
Shares used in computing net income (loss) per share									
Basic	6,630	6,647	6,677	7,938	8,068	8,130	8,171	8,240	36,788
Diluted	6,630	6,647	6,677	7,938	8,068	8,347	8,409	8,240	36,788

Reconciliation of GAAP to Non-GAAP Net Loss and Net Loss Per Share
(In thousands, except per share amounts; unaudited)

	Q4 2016	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018
GAAP net income (loss)	\$ (14,478)	\$ (4,405)	\$ (3,994)	\$ (1,743)	\$ (526)	\$ 348	\$ 315	\$ (2,812)	\$ (9,261)
Stock-based compensation expense									
- Research and development	318	109	102	119	90	6	83	107	132
- Selling, general and administrative	42	77	69	78	77	88	76	87	96
Total stock-based compensation expense	<u>360</u>	<u>186</u>	<u>171</u>	<u>197</u>	<u>167</u>	<u>94</u>	<u>159</u>	<u>194</u>	<u>228</u>
Restructuring charges	-	-	1,002	50	269	-	-	-	-
Impairment of goodwill	9,858	-	-	-	-	-	-	3,159	9,697
Amortization of intangible assets	28	28	28	28	28	28	28	28	28
Non-GAAP net income (loss)	<u>\$ (14,090)</u>	<u>\$ (4,191)</u>	<u>\$ (2,793)</u>	<u>\$ (1,468)</u>	<u>\$ (62)</u>	<u>\$ 470</u>	<u>\$ 502</u>	<u>\$ (2,590)</u>	<u>\$ (9,005)</u>
GAAP income (loss) per share - basic and diluted	\$ (2.18)	\$ (0.66)	\$ (0.60)	\$ (0.22)	\$ (0.07)	\$ 0.04	\$ 0.04	\$ (0.34)	\$ (0.25)
Reconciling items									
- Stock-based compensation expense	0.06	0.03	0.03	0.02	0.02	0.01	0.02	0.02	0.01
- Restructuring charges	-	-	0.15	0.01	0.03	-	-	-	-
- Impairment of goodwill	1.49	-	-	-	-	-	-	0.38	0.26
Non-GAAP net income (loss) per share - basic and diluted	<u>\$ (0.64)</u>	<u>\$ (0.63)</u>	<u>\$ (0.42)</u>	<u>\$ (0.18)</u>	<u>\$ (0.01)</u>	<u>\$ 0.06</u>	<u>\$ 0.06</u>	<u>\$ 0.07</u>	<u>\$ 0.02</u>
Shares used in computing non-GAAP net income (loss) per share									
Basic	6,630	6,647	6,677	7,938	8,068	8,130	8,171	8,240	36,788
Diluted	6,630	6,647	6,677	7,938	8,068	8,347	8,409	8,240	36,788