

**THE SUPPLEMENTAL FINANCIAL INFORMATION BELOW REFLECTS THE 2018 ADOPTION OF ASU 2014-09 AND 2017-07**

**STANLEY BLACK & DECKER, INC. AND SUBSIDIARIES**  
**RECONCILIATION OF GAAP EARNINGS FINANCIAL MEASURES, AS ADJUSTED, TO CORRESPONDING**  
**NON-GAAP FINANCIAL MEASURES, AS ADJUSTED**  
(Unaudited, Millions of Dollars Except Per Share Amounts)

	FIRST QUARTER 2017			SECOND QUARTER 2017			THIRD QUARTER 2017		
	Acquisition-Related Charges and			Acquisition-Related Charges and			Acquisition-Related Charges and		
	Reported <sup>1</sup>	Other <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>	Other <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>	Other <sup>2</sup>	Normalized <sup>3</sup>
Net Sales	\$ 2,856.3	\$ -	\$ 2,856.3	\$ 3,286.7	\$ -	\$ 3,286.7	\$ 3,359.4	\$ -	\$ 3,359.4
Gross margin	1,066.0	6.8	1,072.8	1,213.3	26.1	1,239.4	1,253.0	9.6	1,262.6
<i>% of Net Sales</i>	<i>37.3%</i>		<i>37.6%</i>	<i>36.9%</i>		<i>37.7%</i>	<i>37.3%</i>		<i>37.6%</i>
Selling, general and administrative	690.3	(10.7)	679.6	744.2	(8.7)	735.5	768.9	(7.4)	761.5
<i>% of Net Sales</i>	<i>24.2%</i>		<i>23.8%</i>	<i>22.6%</i>		<i>22.4%</i>	<i>22.9%</i>		<i>22.7%</i>
Operating margin	375.7	17.5	393.2	469.1	34.8	503.9	484.1	17.0	501.1
<i>% of Net Sales</i>	<i>13.2%</i>		<i>13.8%</i>	<i>14.3%</i>		<i>15.3%</i>	<i>14.4%</i>		<i>14.9%</i>
Earnings before income taxes	473.4	(211.2)	262.2	358.3	43.0	401.3	354.4	33.3	387.7
Income taxes	79.7	(14.1)	65.6	80.7	13.6	94.3	79.9	9.3	89.2
Net earnings attributable to common shareowners	393.7	(197.1)	196.6	277.6	29.4	307.0	274.5	24.0	298.5
Diluted earnings per share of common stock	\$ 2.60	\$ (1.30)	\$ 1.30	\$ 1.82	\$ 0.19	\$ 2.02	\$ 1.80	\$ 0.15	\$ 1.96
	FOURTH QUARTER 2017			YEAR-TO-DATE 2017			YEAR-TO-DATE 2016		
	Acquisition-Related Charges and			Acquisition-Related Charges and			Acquisition-Related Charges and		
	Reported <sup>1</sup>	Other <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>	Other <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>	Other <sup>2</sup>	Normalized <sup>3</sup>
Net Sales	\$ 3,464.2	\$ -	\$ 3,464.2	\$ 12,966.6	\$ -	\$ 12,966.6	\$ 11,593.5		
Gross margin	1,246.0	4.3	1,250.3	4,778.3	46.8	4,825.1	4,268.0		
<i>% of Net Sales</i>	<i>36.0%</i>		<i>36.1%</i>	<i>36.9%</i>		<i>37.2%</i>	<i>36.8%</i>		
Selling, general and administrative	795.8	(10.9)	784.9	2,999.2	(37.7)	2,961.5	2,632.5		
<i>% of Net Sales</i>	<i>23.0%</i>		<i>22.7%</i>	<i>23.1%</i>		<i>22.8%</i>	<i>22.7%</i>		
Operating margin	450.2	15.2	465.4	1,779.1	84.5	1,863.6	1,635.5		
<i>% of Net Sales</i>	<i>13.0%</i>		<i>13.4%</i>	<i>13.7%</i>		<i>14.4%</i>	<i>14.1%</i>		
Earnings before income taxes	341.7	27.1	368.8	1,527.8	(107.8)	1,420.0	1,229.3		
Income taxes	60.6	(26.1)	34.5	300.9	(17.3)	283.6	261.7		
Net earnings attributable to common shareowners	281.5	53.2	334.7	1,227.3	(90.5)	1,136.8	968.0		
Diluted earnings per share of common stock	\$ 1.84	\$ 0.34	\$ 2.18	\$ 8.05	\$ (0.59)	\$ 7.46	\$ 6.53		

<sup>1</sup> Reported, as adjusted for the impacts of ASU 2014-09 and ASU 2017-07. These new standards will be adopted by the Company in the first quarter of 2018 and will be applied retrospectively.

<sup>2</sup> Acquisition-related charges and other relates primarily to inventory step-up, integration and consulting costs, gains or losses on sales of businesses, and a one-time net tax charge related to the recently enacted U.S. tax legislation.

<sup>3</sup> The normalized 2017 information, as adjusted for the impacts of ASU 2014-09 and ASU 2017-07, as reconciled to GAAP adjusted for these impacts above, is considered relevant to aid analysis of the Company's margin and earnings results aside from the material impact of the acquisition-related charges, gains or losses on sales of businesses, and a one-time net tax charge related to the recently enacted U.S. tax legislation.

**THE SUPPLEMENTAL FINANCIAL INFORMATION BELOW REFLECTS THE 2018 ADOPTION OF ASU 2014-09 AND 2017-07**

**STANLEY BLACK & DECKER, INC. AND SUBSIDIARIES**  
**RECONCILIATION OF GAAP SEGMENT PROFIT FINANCIAL MEASURES, AS ADJUSTED, TO CORRESPONDING**  
**NON-GAAP FINANCIAL MEASURES, AS ADJUSTED**  
(Unaudited, Millions of Dollars)

	FIRST QUARTER 2017			SECOND QUARTER 2017			THIRD QUARTER 2017		
	Reported <sup>1</sup>	Acquisition-Related Charges <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>	Acquisition-Related Charges <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>	Acquisition-Related Charges <sup>2</sup>	Normalized <sup>3</sup>
<b>NET SALES</b>									
Tools & Storage	\$ 1,894.9	\$ -	\$ 1,894.9	\$ 2,307.4	\$ -	\$ 2,307.4	\$ 2,369.2	\$ -	\$ 2,369.2
Industrial	479.7	-	479.7	503.4	-	503.4	510.9	-	510.9
Security	481.7	-	481.7	475.9	-	475.9	479.3	-	479.3
<i>Total</i>	<u>\$ 2,856.3</u>	<u>\$ -</u>	<u>\$ 2,856.3</u>	<u>\$ 3,286.7</u>	<u>\$ -</u>	<u>\$ 3,286.7</u>	<u>\$ 3,359.4</u>	<u>\$ -</u>	<u>\$ 3,359.4</u>
<b>SEGMENT PROFIT</b>									
Tools & Storage	\$ 284.5	\$ 17.3	\$ 301.8	\$ 371.9	\$ 34.1	\$ 406.0	\$ 394.1	\$ 16.8	\$ 410.9
Industrial	\$ 85.1	\$ -	\$ 85.1	\$ 94.7	\$ -	\$ 94.7	\$ 92.2	\$ -	\$ 92.2
Security	50.7	0.2	50.9	51.8	0.7	52.5	54.0	-	54.0
<i>Segment Profit</i>	<u>420.3</u>	<u>17.5</u>	<u>437.8</u>	<u>518.4</u>	<u>34.8</u>	<u>553.2</u>	<u>540.3</u>	<u>16.8</u>	<u>557.1</u>
Corporate Overhead	(44.6)	-	(44.6)	(49.3)	-	(49.3)	(56.2)	0.2	(56.0)
<i>Total</i>	<u>\$ 375.7</u>	<u>\$ 17.5</u>	<u>\$ 393.2</u>	<u>\$ 469.1</u>	<u>\$ 34.8</u>	<u>\$ 503.9</u>	<u>\$ 484.1</u>	<u>\$ 17.0</u>	<u>\$ 501.1</u>
<b>Segment Profit as a Percentage of Net Sales</b>									
Tools & Storage	15.0%		15.9%	16.1%		17.6%	16.6%		17.3%
Industrial	17.7%		17.7%	18.8%		18.8%	18.0%		18.0%
Security	10.5%		10.6%	10.9%		11.0%	11.3%		11.3%
<i>Segment Profit</i>	<u>14.7%</u>		<u>15.3%</u>	<u>15.8%</u>		<u>16.8%</u>	<u>16.1%</u>		<u>16.6%</u>
Corporate Overhead	(1.6%)		(1.6%)	(1.5%)		(1.5%)	(1.7%)		(1.7%)
<i>Total</i>	<u>13.2%</u>		<u>13.8%</u>	<u>14.3%</u>		<u>15.3%</u>	<u>14.4%</u>		<u>14.9%</u>
	FOURTH QUARTER 2017			YEAR-TO-DATE 2017			YEAR-TO-DATE 2016		
	Reported <sup>1</sup>	Acquisition-Related Charges <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>	Acquisition-Related Charges <sup>2</sup>	Normalized <sup>3</sup>	Reported <sup>1</sup>		
<b>NET SALES</b>									
Tools & Storage	\$ 2,473.5	\$ -	\$ 2,473.5	\$ 9,045.0	\$ -	\$ 9,045.0	\$ 7,619.2		
Industrial	480.3	-	480.3	1,974.3	-	1,974.3	1,864.0		
Security	510.4	-	510.4	1,947.3	-	1,947.3	2,110.3		
<i>Total</i>	<u>\$ 3,464.2</u>	<u>\$ -</u>	<u>\$ 3,464.2</u>	<u>\$ 12,966.6</u>	<u>\$ -</u>	<u>\$ 12,966.6</u>	<u>\$ 11,593.5</u>		
<b>SEGMENT PROFIT</b>									
Tools & Storage	\$ 388.4	\$ 13.6	\$ 402.0	\$ 1,438.9	\$ 81.8	\$ 1,520.7	\$ 1,258.4		
Industrial	73.9	-	73.9	345.9	-	345.9	300.1		
Security	55.2	1.1	56.3	211.7	2.0	213.7	267.9		
<i>Segment Profit</i>	<u>517.5</u>	<u>14.7</u>	<u>532.2</u>	<u>1,996.5</u>	<u>83.8</u>	<u>2,080.3</u>	<u>1,826.4</u>		
Corporate Overhead	(67.3)	0.5	(66.8)	(217.4)	0.7	(216.7)	(190.9)		
<i>Total</i>	<u>\$ 450.2</u>	<u>\$ 15.2</u>	<u>\$ 465.4</u>	<u>\$ 1,779.1</u>	<u>\$ 84.5</u>	<u>\$ 1,863.6</u>	<u>\$ 1,635.5</u>		
<b>Segment Profit as a Percentage of Net Sales</b>									
Tools & Storage	15.7%		16.3%	15.9%		16.8%	16.5%		
Industrial	15.4%		15.4%	17.5%		17.5%	16.1%		
Security	10.8%		11.0%	10.9%		11.0%	12.7%		
<i>Segment Profit</i>	<u>14.9%</u>		<u>15.4%</u>	<u>15.4%</u>		<u>16.0%</u>	<u>15.8%</u>		
Corporate Overhead	(1.9%)		(1.9%)	(1.7%)		(1.7%)	(1.6%)		
<i>Total</i>	<u>13.0%</u>		<u>13.4%</u>	<u>13.7%</u>		<u>14.4%</u>	<u>14.1%</u>		

<sup>1</sup> Reported, as adjusted for the impacts of ASU 2014-09 and ASU 2017-07. These new standards will be adopted by the Company in the first quarter of 2018 and will be applied retrospectively.

<sup>2</sup> Acquisition-related charges relate primarily to inventory step-up, integration and consulting costs.

<sup>3</sup> The normalized 2017 information, as adjusted for the impacts of ASU 2014-09 and ASU 2017-07, as reconciled to GAAP adjusted for these impacts above, is considered relevant to aid analysis of the Company's segment profit results aside from the material impact of the acquisition-related charges.