

SALES AND EARNINGS

	SALES TONS (THOUSANDS) TO OUTSIDE CUSTOMERS												NET SALES (000's)	COMPOSITE SALES PRICE PER TON	EARNINGS (LOSS) BEFORE INCOME TAXES		
	STEEL						STEEL JOISTS	STEEL DECK	COLD FINISHED STEEL	REBAR FABRICATION	OTHER	TOTAL TONS			(000's)	PER TON	
	SHEET	TUBULAR PRODUCTS	BARS	STRUCTURAL	PLATE	TOTAL STEEL											
2017																	
1st Quarter	2,451	223	1,340	625	563	5,202	101	106	122	247	806	6,584	4,815,179	731	528,226	82	
2nd Quarter	2,371	227	1,493	583	648	5,322	104	104	120	291	807	6,748	5,174,769	767	489,460	74	
YEAR	4,822	450	2,833	1,208	1,211	10,524	205	210	242	538	1,613	13,332	9,989,948	749	1,017,686	78	
2016																	
1st Quarter	2,392	-	1,355	600	552	4,899	98	101	119	242	689	6,148	3,715,576	604	134,631	22	
2nd Quarter	2,522	-	1,384	588	588	5,082	95	108	110	304	758	6,457	4,245,772	658	362,135	57	
3rd Quarter	2,121	-	1,308	610	426	4,465	129	123	99	311	762	5,889	4,290,236	729	458,254	80	
4th Quarter	2,083	82	1,257	521	457	4,400	123	110	98	258	826	5,815	3,956,538	680	239,494	42	
YEAR	9,118	82	5,304	2,319	2,023	18,846	445	442	426	1,115	3,035	24,309	16,208,122	667	1,194,514	50	