



Credit Suisse Energy Summit
Bristow Group Inc.
February 15, 2017



Forward-looking statements

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Bristow is the leader in industrial aviation services

- **Ticker: BRS; stock price¹ of \$17.65/share with a market cap ~\$620 million**
- **345 aircraft in ~20 countries with ~4,500 employees²**
- **Successful launch of U.K. SAR contract (not tied to oil and gas)**
- **Improved liquidity and financial flexibility with recent secured financings**

Bristow transports crews for oil and gas companies and provides search and rescue (SAR) services for them and governments alike



1) Based on stock price as of February 8, 2017.

2) As of December 31, 2016.

Our Target Zero safety culture is the key component of our core values

- Continued focus on our FY17 Safety Improvement Plan with full air and ground YTD Target Zero performance in AFR and APR
- Enhanced one-time inspections of S-92s complete with limited disruption to service; elevated monitoring continues
- Our global H225 operations remain suspended and we continue to evaluate a return to service, monitor litigation and explore our options with Airbus
- HeliOffshore is proving important in our rapid response to new Airworthiness Directives



Recent events and outlook

- The December 2016 quarter results reflect the continued pressure on our oil and gas operations due to the industry downturn; however, they were above our internal expectations
- Improving our liquidity runway by \$630 million through:
 - Funding of \$200 million Lombard seven-year equipment financings
 - Finalized credit agreement with Macquarie for \$200 million secured equipment financing
 - Executed commitment letter with Milestone / GE Capital Aviation Services for \$230 million secured equipment financing
- Recent tender successes reflect our global position, reliable operations and creative solutions in oil and gas transportation and SAR
- While we expect offshore E&P spend to be down again in FY18 and challenging market conditions to continue, green shoots are beginning to appear

Liquidity runway including \$630 million equipment financings significantly improves our financial flexibility in this downturn

Self-help

- We intend to continue to return aircraft to lessors as planned in future years (first two in process)
- CY16 amendments to credit facilities demonstrate bank group support
- Capex deferrals (on top of ~\$95 million FY17/18 capex deferral)

Secured equipment financing

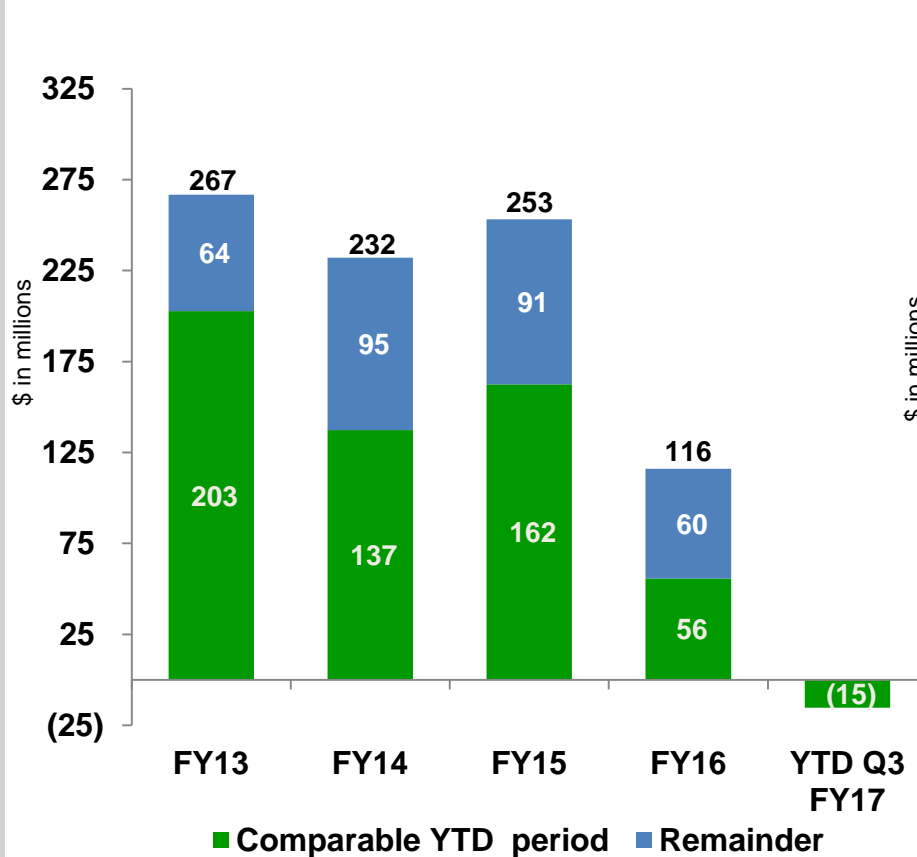
- Fully funded Lombard \$200 million, five-year term, L+2.25%
- Macquarie \$200 million, five-year term, L+5.35%
- Milestone/GECAS \$230 million, six-year term, L+5.00%

Leased fleet

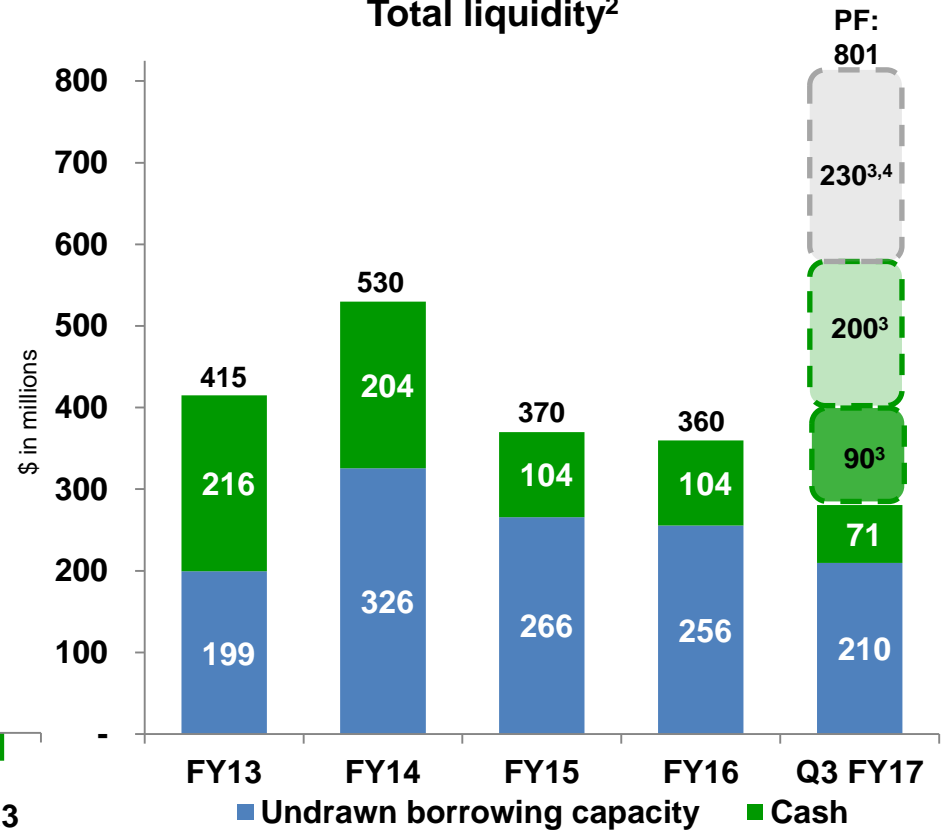
- We expect new leased aircraft will offset rent savings from returned aircraft in the short term as we manage fleet operations
- We continue to reduce incremental lease costs

Cash flow and liquidity

Net cash provided by operating activities¹



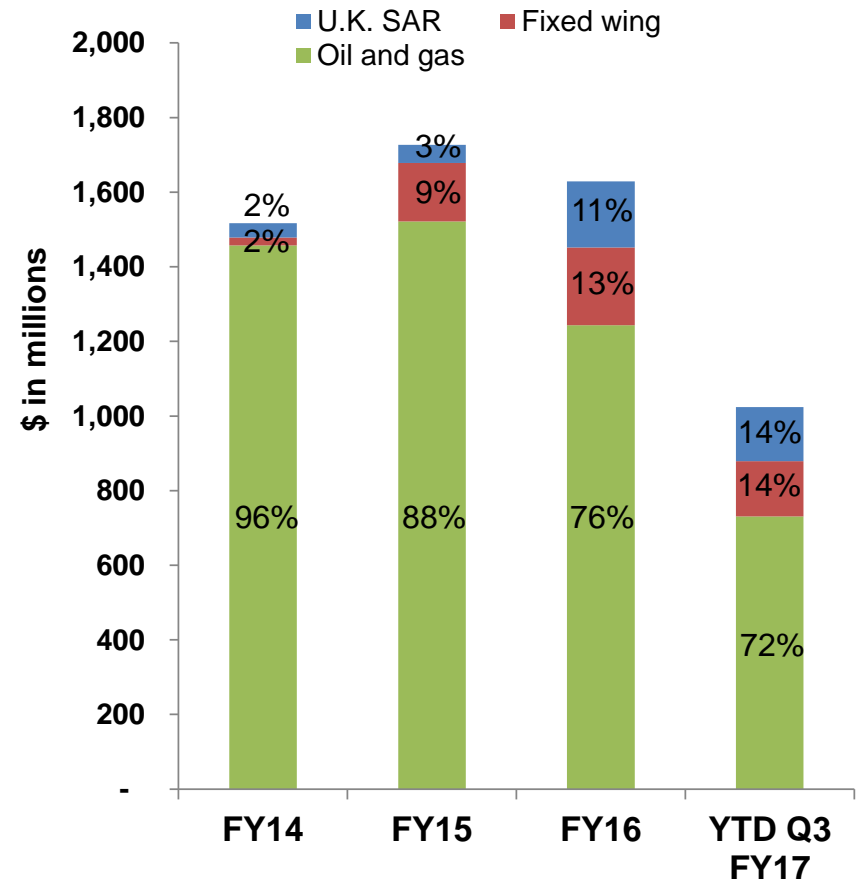
Total liquidity²



We continue to employ our aviation competencies to diversify into complementary and growing businesses

- Successful diversification with non-oil and gas revenue up to ~28% this year, compared to ~4% in FY14
- Nine of ten U.K. SAR bases operational with tenth base operational early FY18
- Post-Brexit headwinds continue to affect our financial results

Operating revenue by business line



Bristow continues to execute successfully to maintain leadership position during this downturn

- Primary focus remains on continuing to improve upon our safety performance
- Like our offshore services peers, we expect offshore E&P spend to be down again in FY18; we remain laser focused on improving our essential service for our clients as we anticipate offshore spend to increase in FY19/20
- Unlike our offshore services peers, we have diversified business lines that provide relatively stable cash flow through this prolonged downturn
- Funding of \$200 million Lombard financings plus anticipated \$430 million secured financings improve liquidity by terming out bank debt and improving our financial health through the oil and gas cycle
- Successful execution of FY17 Action Plan and recent tender successes are evidence to our stakeholders that we can maintain our leadership position during this prolonged downturn

We are Bristow



Bristow



Appendix



Financing update

Lombard

- Fully funded \$200 million secured aircraft equipment financings
- \$110 million facility funded on December 29, 2016
- \$90 million facility funded on January 30, 2017
- Seven-year borrowings at Libor + 2.25%

Macquarie

- Executed credit agreement
- \$200 million equipment financing secured by 20 oil and gas aircraft
- Lease five oil and gas aircraft as part of overall financing and to manage fleet operations
- Five-year borrowing at Libor + 5.35%

Milestone/ GECAS

- Executed commitment letter
- \$230 million equipment financing secured by 20 oil and gas aircraft
- Deferral of up to \$25 million of H225 lease payments
- Two-year lease extension of three contracted S-92 aircraft
- Six-year borrowing at Libor + 5.00%

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