



LSI Industries Inc.
Revised Segment Data -- Unaudited
 FY 2015 - FY 2016

The changes made and realignment of the Company's reportable operating business segments involved the following:

1. The Smartvision LED Video Screen product line was moved out of the Technology Segment and into the Graphics Segment.

	<u>FY 2015</u> <u>Full Year</u>	<u>FY 2016</u> <u>1st Qtr</u>	<u>FY 2016</u> <u>2nd Qtr</u>	<u>FY 2016</u> <u>1st Half</u>	<u>FY 2016</u> <u>3rd Qtr</u>	<u>FY 2016</u> <u>9 Month</u>	<u>FY 2016</u> <u>4th Qtr</u>	<u>FY 2016</u> <u>Full Year</u>
Net Sales								
Lighting Segment	\$219,920	\$ 59,075	\$ 59,601	\$ 118,676	\$ 49,331	\$168,007	\$ 58,882	\$226,889
Graphics Segment	67,152	22,330	21,206	43,536	17,236	60,772	17,196	77,968
Technology Segment	20,744	4,520	3,880	8,400	4,173	12,573	4,766	17,339
All Other Category	41	0	0	0	0	0	0	0
Total Net Sales	<u>\$307,857</u>	<u>\$ 85,925</u>	<u>\$ 84,687</u>	<u>\$ 170,612</u>	<u>\$ 70,740</u>	<u>\$241,352</u>	<u>\$ 80,844</u>	<u>\$322,196</u>
Gross Profit (Loss)								
Lighting Segment	\$ 54,542	\$ 15,672	\$ 15,669	\$ 31,341	\$ 10,563	\$ 41,904	\$ 14,770	\$ 56,674
Graphics Segment	13,136	5,555	6,298	11,853	4,308	16,161	3,365	19,526
Technology Segment	6,769	2,180	1,997	4,177	1,852	6,029	1,591	7,620
All Other Category	21	0	0	0	0	0	0	0
Corporate and Eliminations	(19)	(58)	(38)	(96)	(174)	(270)	121	(149)
Total Gross Profit	<u>\$ 74,449</u>	<u>\$ 23,349</u>	<u>\$ 23,926</u>	<u>\$ 47,275</u>	<u>\$ 16,549</u>	<u>\$ 63,824</u>	<u>\$ 19,847</u>	<u>\$ 83,671</u>
Operating Income (Loss)								
Lighting Segment	\$ 14,775	\$ 5,682	\$ 5,182	\$ 10,864	\$ 1,106	\$ 11,970	\$ 3,815	\$ 15,785
Graphics Segment	952	2,234	1,959	4,193	1,078	5,271	(25)	5,246
Technology Segment	3,153	1,267	1,069	2,336	984	3,320	708	4,028
All Other Category	(183)	0	0	-	0	-	0	-
Corporate and Eliminations	(11,164)	(3,420)	(2,830)	(6,250)	(2,436)	(8,686)	(2,417)	(11,103)
Total Operating Income (Loss)	<u>\$ 7,533</u>	<u>\$ 5,763</u>	<u>\$ 5,380</u>	<u>\$ 11,143</u>	<u>\$ 732</u>	<u>\$ 11,875</u>	<u>\$ 2,081</u>	<u>\$ 13,956</u>
Capital Expenditures								
Lighting Segment	\$ 1,905	\$ 689	\$ 1,160	\$ 1,849	\$ 1,074	\$ 2,923	\$ 1,332	\$ 4,255
Graphics Segment	1,105	588	604	1,192	2,145	3,337	351	3,688
Technology Segment	1,141	33	108	141	1,626	1,767	85	1,852
All Other Category	4	-	-	-	-	-	-	-
Corporate and Eliminations	599	52	150	202	181	383	33	416
Total Capital Expenditures	<u>\$ 4,754</u>	<u>\$ 1,362</u>	<u>\$ 2,022</u>	<u>\$ 3,384</u>	<u>\$ 5,026</u>	<u>\$ 8,410</u>	<u>\$ 1,801</u>	<u>\$ 10,211</u>
Depreciation and Amortization								
Lighting Segment	\$ 2,965	\$ 705	\$ 717	\$ 1,422	\$ 730	\$ 2,152	\$ 778	\$ 2,930
Graphics Segment	1,042	234	237	471	316	787	317	1,104
Technology Segment	1,278	336	340	676	369	1,045	384	1,429
All Other Category	31	0	0	0	0	0	0	0
Corporate and Eliminations	1,015	301	304	605	314	919	295	1,214
Total Depreciation and Amortization	<u>\$ 6,331</u>	<u>\$ 1,576</u>	<u>\$ 1,598</u>	<u>\$ 3,174</u>	<u>\$ 1,729</u>	<u>\$ 4,903</u>	<u>\$ 1,774</u>	<u>\$ 6,677</u>
Identifiable Assets								
Lighting Segment	\$ 90,713	\$ 90,570		\$ 87,209		\$ 87,654		\$ 95,168
Graphics Segment	30,572	37,175		37,566		34,253		33,490
Technology Segment	27,328	28,313		28,696		28,947		28,348
All Other Category	0	0		0		0		0
Corporate and Eliminations	32,077	31,057		32,822		37,879		38,554
Total Identifiable Assets	<u>\$180,690</u>	<u>\$ 187,115</u>		<u>\$ 186,293</u>		<u>\$188,733</u>		<u>\$ 195,560</u>