



Supplemental Financial Information Package – Q3 2016
October 27, 2016

Information is as of September 30, 2016, except as otherwise noted.

It should not be assumed that investments made in the future will be profitable or will equal the performance of investments in this document.

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This presentation may contain forward-looking statements that are within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and such statements are intended to be covered by the safe harbor provided by the same. Forward-looking statements are subject to substantial risks and uncertainties, many of which are difficult to predict and are generally beyond management’s control. These forward-looking statements may include information about possible or assumed future results of Apollo Commercial Real Estate Finance, Inc.’s (“ARI” or the “Company”) business, financial condition, liquidity, results of operations, plans and objectives. When used in this presentation, the words “believe,” “expect,” “anticipate,” “estimate,” “plan,” “continue,” “intend,” “should,” “may” or similar expressions, are intended to identify forward-looking statements. Statements regarding the following subjects, among others, may be forward-looking: ARI’s business and investment strategy; ARI’s operating results; ARI’s ability to obtain and maintain financing arrangements; and the return on equity, the yield on investments and risks associated with investing in real estate assets including changes in business conditions and the general economy.

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This presentation contains information regarding ARI’s financial results that is calculated and presented on the basis of methodologies other than in accordance with accounting principles generally accepted in the United States (“GAAP”), including Operating Earnings and Operating Earnings per share. Please refer to slide 3 for a definition of “Operating Earnings” and the reconciliation of “Operating Earnings” to the applicable GAAP financial measure set forth on slides 18 and 19.

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October 27, 2016

Stuart Rothstein

Chief Executive Officer and President

Scott Weiner

Chief Investment Officer of the Manager

Jai Agarwal

Chief Financial Officer, Treasurer and Secretary

Hilary Ginsberg

Investor Relations Manager

Financial Summary

Income Statement	Three Months Ended			Nine Months Ended		
	September 30, 2016	September 30, 2015	% Change	September 30, 2016	September 30, 2015	% Change
Interest income	\$ 70,571	\$ 51,878	36.0%	\$ 194,658	\$ 136,348	42.8%
Interest expense	\$ (17,256)	\$ (13,187)	30.9%	\$ (47,620)	\$ (36,287)	31.2%
Net interest income	\$ 53,315	\$ 38,691	37.8%	\$ 147,038	\$ 100,061	46.9%
Net income available to common stockholders	\$ 60,583	\$ 23,543	157.3%	\$ 77,864	\$ 69,993	11.2%
Net income available to common stockholders per diluted share	\$ 0.83	\$ 0.39	112.8%	\$ 1.11	\$ 1.24	-10.5%
Operating earnings ⁽¹⁾	\$ 32,744	\$ 31,742	3.2%	\$ 96,002	\$ 80,347	19.5%
Operating earnings excluding merger-related expenses ⁽²⁾	\$ 37,669	\$ 31,742	18.7%	\$ 107,352	\$ 80,347	33.6%
Operating earnings per diluted share ⁽¹⁾	\$ 0.45	\$ 0.53	-15.1%	\$ 1.38	\$ 1.42	-2.8%
Operating earnings per diluted share excluding merger-related expenses ⁽²⁾	\$ 0.52	\$ 0.53	-1.9%	\$ 1.54	\$ 1.42	8.5%
Diluted weighted average shares of common stock outstanding	72,861,611	59,934,008	21.6%	69,865,603	56,415,082	23.8%
Balance sheet	September 30, 2016	December 31, 2015	% Change			
Investments at amortized cost ⁽³⁾	\$ 2,740,630	\$ 2,464,897	11.2%			
Net equity in investments at cost	\$ 1,781,917	\$ 1,569,250	13.6%			
Common stockholders' equity	\$ 1,288,285	\$ 1,089,174	18.3%			
Preferred stockholders' equity	\$ 458,750	\$ 286,250	60.3%			
Outstanding repurchase agreement borrowings	\$ 1,013,162	\$ 918,421	10.3%			
Convertible senior notes	\$ 249,528	\$ 248,173	0.5%			
Debt to common equity ⁽⁴⁾	1.0x	1.1x				
Fixed charge coverage ⁽⁵⁾	2.2x	2.7x				

(1) Operating Earnings is a non-GAAP financial measure that is used by the Company to approximate cash available for distribution and is defined by the Company as net income available to common stockholders, computed in accordance with GAAP, adjusted for (i) equity-based compensation expense (a portion of which may become cash-based upon final vesting and settlement of awards should the holder elect net share settlement to satisfy income tax withholding); (ii) any unrealized gains or losses or other non-cash items included in net income available to common stockholders, (iii) unrealized income from unconsolidated joint ventures, (iv) foreign currency gains/losses, other than realized gains/losses related to interest income; (v) the non-cash amortization expense related to the reclassification of a portion of the convertible senior notes to stockholders' equity in accordance with GAAP; and (vi) provision for loan losses. Please see slides 18 and 19 for a reconciliation of Operating Earnings and Operating Earnings per share to GAAP net income and GAAP net income per share.

(2) Excludes expenses from the acquisition of Apollo Residential Mortgage, Inc. ("AMTG"). Please see slides 18 and 19 for a reconciliation of Operating Earnings and Operating Earnings per share to GAAP net income and GAAP net income per share.

(3) Includes Commercial Mortgage-Backed Securities ("CMBS"), held-to-maturity, which are net of a participation sold during June 2014. ARI presents the participation sold as both assets and non-recourse liabilities because the participation does not qualify as a sale according to GAAP.

(4) Debt to common equity is net of participations sold.

(5) Fixed charge coverage is EBITDA divided by interest expense plus the preferred stock dividends.

Financial Results & Earnings Per Share

- Net income available to common stockholders of \$60.6 million, or \$0.83 per diluted share of common stock for the three months ended September 30, 2016
- Operating Earnings⁽¹⁾ of \$32.7 million, or \$0.45 per diluted share of common stock for the three months ended September 30, 2016; Excluding \$4.9 million of expenses in connection with the acquisition of AMTG, Operating Earnings of \$37.7 million, or \$0.52 per diluted share of common stock, for the three months ended September 30, 2016
 - Net interest income of \$53.3 million
 - Total expenses of \$14.2 million, comprised of management fees of \$5.9 million, G&A of \$6.5 million (including \$4.9 million in connection with the AMTG transaction) and equity-based compensation of \$1.8 million

Dividends

- Declared a dividend of \$0.46 per share of common stock for the three months ended September 30, 2016
 - 11.2% annualized dividend yield based on \$16.50 closing price on October 25, 2016
- Declared a dividend on the Company's 8.625% Series A Cumulative Redeemable Perpetual Preferred Stock of \$0.5391 per share for stockholders of record on September 30, 2016
- Declared a dividend on the Company's 8.00% Fixed-to-Floating Series B Cumulative Redeemable Perpetual Preferred Stock of \$0.50 per share for stockholders of record on September 30, 2016
- Declared a dividend on the Company's 8.00% Series C Cumulative Redeemable Perpetual Preferred Stock of \$0.50 per share for stockholders of record on September 30, 2016

⁽¹⁾ Operating Earnings is a non-GAAP financial measure that is used by the Company to approximate cash available for distribution and is defined by the Company as net income available to common stockholders, computed in accordance with GAAP, adjusted for (i) equity-based compensation expense (a portion of which may become cash-based upon final vesting and settlement of awards should the holder elect net share settlement to satisfy income tax withholding); (ii) any unrealized gains or losses or other non-cash items included in net income available to common stockholders; (iii) unrealized income from unconsolidated joint ventures; (iv) foreign currency gains/losses, other than realized gains/losses related to interest income; (v) the non-cash amortization expense related to the reclassification of a portion of the convertible senior notes to stockholders' equity in accordance with GAAP; and (vi) provision for loan losses. Please see slides 18 and 19 for a reconciliation of Operating Earnings and Operating Earnings per Share to GAAP net income and GAAP net income per share.

Book Value

- GAAP book value per share of common stock of \$15.94 as of September 30, 2016 as compared to GAAP book value per share of common stock of \$15.51 as of June 30, 2016

Book Value Roll Forward	
GAAP book value per share of common stock at June 30, 2016	\$ 15.51
<i>Merger related:</i>	
Issuance of 13.4 million shares of common stock	0.13
Proceeds from purchase of assets at a discount and subsequent sale	0.50
<i>Subtotal - Merger related</i>	<u>\$ 0.63</u>
<i>Quarterly operations</i>	
Unrealized loss on CMBS	(0.13)
GAAP EPS (excluding bargain purchase gain)	0.38
Dividend	(0.46)
Other	0.01
<i>Subtotal - Quarterly operations</i>	<u>\$ (0.20)</u>
GAAP book value per share of common stock at September 30, 2016	\$ 15.94

Summary of New Investments

	Three Months Ended 09/30/2016	Nine Months Ended 09/30/2016
Number of Loans Closed	3	8
Commitments to New Loans (\$000s)	\$245,500	\$669,000
Funding of New Loans (\$000s)	\$213,640	\$528,622
Fixed Rate %/Floating Rate % ⁽¹⁾	0%/100%	0%/100%
First Mortgage %/Subordinate Loan % ⁽¹⁾	100%/0%	82%/18%
Weighted Average Loan-to-Value	64%	58%
Weighted Average Levered IRR ⁽²⁾	14%	15%
Funding of Previously Closed Loans (\$000s)	\$31,990	\$113,159



(1) Based upon committed amount of loan.

(2) Internal rate of return ("IRR") is the annualized effective compounded return rate that accounts for the time-value of money and represents the rate of return on an investment over a holding period expressed as a percentage of the investment. It is the discount rate that makes the net present value of all cash outflows (the costs of investment) equal to the net present value of cash inflows (returns on investment). It is derived from the negative and positive cash flows resulting from or produced by each transaction (or for a transaction involving more than one investment, cash flows resulting from or produced by each of the investments), whether positive, such as investment returns, or negative, such as transaction expenses or other costs of investment, taking into account the dates on which such cash flows occurred or are expected to occur, and compounding interest accordingly. The underwritten IRR for the investments shown in the above table reflect the returns underwritten by the Manager, taking into account leverage and calculated on a weighted average basis assuming no dispositions, early prepayments or defaults but assuming that extension options are exercised and that the cost of borrowings remains constant over the remaining term. With respect to certain loans, the underwritten IRR calculation assumes certain estimates with respect to the timing and magnitude of future fundings for the remaining commitments and associated loan repayments, and assumes no defaults. IRR is the annualized effective compounded return rate that accounts for the time-value of money and represents the rate of return on an investment over a holding period expressed as a percentage of the investment. It is the discount rate that makes the net present value of all cash outflows (the costs of investment) equal to the net present value of cash inflows (returns on investment). It is derived from the negative and positive cash flows resulting from or produced by each transaction (or for a transaction involving more than one investment, cash flows resulting from or produced by each of the investments), whether positive, such as investment returns, or negative, such as transaction expenses or other costs of investment, taking into account the dates on which such cash flows occurred or are expected to occur, and compounding interest accordingly. There can be no assurance that the actual IRRs will equal the underwritten IRRs shown in the table. See "Item 1A-Risk Factors-The Company may not achieve its underwritten internal rate of return on its investments which may lead to future returns that may be significantly lower than anticipated" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 for a discussion of some of the factors that could adversely impact the returns received by the Company from the investments shown in the table or elsewhere in this presentation over time.

Commercial Real Estate Debt Portfolio Overview

Asset Type (\$000s)	Amortized Cost	Borrowings	Equity at Cost ⁽¹⁾	Remaining Weighted Average Life (years) ⁽²⁾	Current Weighted Average Underwritten IRR ⁽³⁾	Fully-Levered Weighted Average Underwritten IRR ⁽³⁾⁽⁴⁾	CMBS IRR Since Investment Date ⁽⁵⁾
First Mortgage Loans	\$ 1,426,990	\$ 690,882	\$ 736,108	2.5	13.0%	15.6%	NA
Subordinate Loans ⁽⁶⁾⁽⁷⁾	918,480	-	918,480	3.4	12.4	12.4	NA
CMBS	395,160	330,155	127,329	2.0	6.2	6.2	10.7%
Investments at September 30, 2016	\$ 2,740,630	\$ 1,021,037	\$ 1,781,917	2.7 Years	12.2%	13.3%	

(1) CMBS includes \$62,324 of restricted cash related to the Company's master repurchase agreements with UBS AG (the "UBS Facility") and Deutsche Bank (the "DB CMBS Facility").

(2) Remaining Weighted Average Life assumes all extension options are exercised.

(3) Internal rate of return ("IRR") is the annualized effective compounded return rate that accounts for the time-value of money and represents the rate of return on an investment over a holding period expressed as a percentage of the investment. It is the discount rate that makes the net present value of all cash outflows (the costs of investment) equal to the net present value of cash inflows (returns on investment). It is derived from the negative and positive cash flows resulting from or produced by each transaction (or for a transaction involving more than one investment, cash flows resulting from or produced by each of the investments), whether positive, such as investment returns, or negative, such as transaction expenses or other costs of investment, taking into account the dates on which such cash flows occurred or are expected to occur, and compounding interest accordingly. The underwritten IRR for the investments shown in the above table reflect the returns underwritten by the Manager, taking into account leverage and calculated on a weighted average basis assuming no dispositions, early prepayments or defaults but assuming that extension options are exercised and that the cost of borrowings remains constant over the remaining term. With respect to certain loans, the underwritten IRR calculation assumes certain estimates with respect to the timing and magnitude of future fundings for the remaining commitments and associated loan repayments, and assumes no defaults. IRR is the annualized effective compounded return rate that accounts for the time-value of money and represents the rate of return on an investment over a holding period expressed as a percentage of the investment. It is the discount rate that makes the net present value of all cash outflows (the costs of investment) equal to the net present value of cash inflows (returns on investment). It is derived from the negative and positive cash flows resulting from or produced by each transaction (or for a transaction involving more than one investment, cash flows resulting from or produced by each of the investments), whether positive, such as investment returns, or negative, such as transaction expenses or other costs of investment, taking into account the dates on which such cash flows occurred or are expected to occur, and compounding interest accordingly. There can be no assurance that the actual IRRs will equal the underwritten IRRs shown in the table. See "Item 1A-Risk Factors-The Company may not achieve its underwritten internal rate of return on its investments which may lead to future returns that may be significantly lower than anticipated" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 for a discussion of some of the factors that could adversely impact the returns received by the Company from the investments shown in the table or elsewhere in this presentation over time.

(4) Represents an underwritten levered weighted average IRR. The Company's ability to achieve the underwritten levered weighted average IRR additionally depends upon the availability of the Company's master repurchase agreement with JPMorgan Chase Bank, N.A. (the "JPMorgan Facility") or any replacement facility with similar terms with regard to its portfolio of first mortgage loans. Without such availability, the levered weighted average underwritten IRR will be lower than the amount shown above.

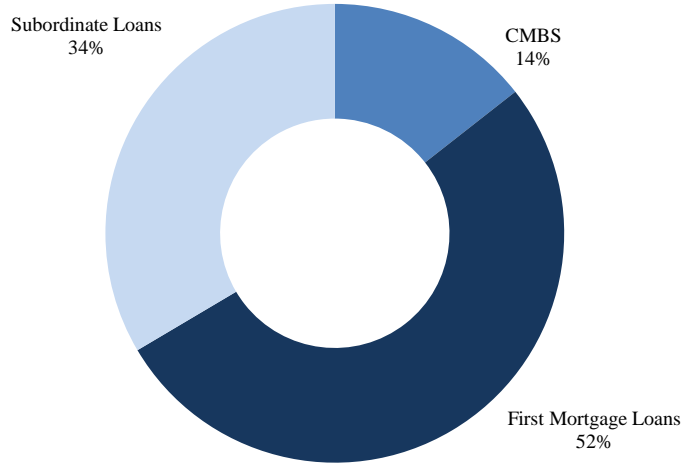
(5) IRR calculated from date of investment in 2015 through September 30, 2016 and includes the historical and projected cash flows for the CMBS held.

(6) Subordinate loans are net of a participation sold during February 2015. The Company presents the participation sold as both assets and non-recourse liabilities because the participation does not qualify as a sale according to GAAP. At September 30, 2016, the Company had one such participation sold with a carrying amount of £19,626 (\$25,459).

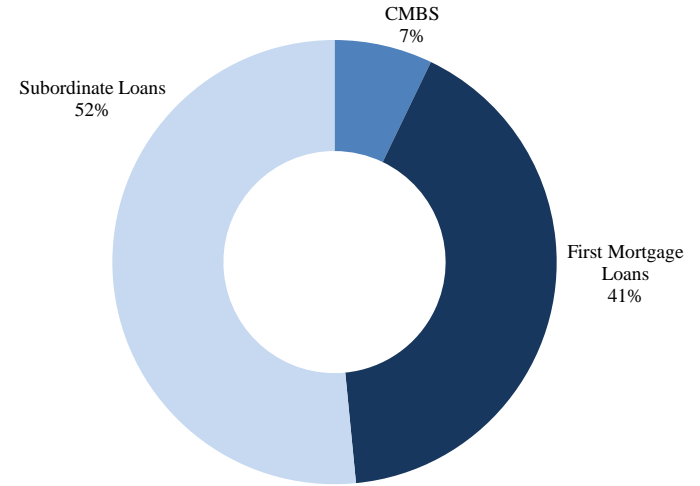
(7) Subordinate loans also include CMBS, held-to-maturity, which are net of a participation sold during June 2014. At September 30, 2016, the Company presented the participation sold with a carrying amount of \$85,465.

Commercial Real Estate Debt Portfolio Overview

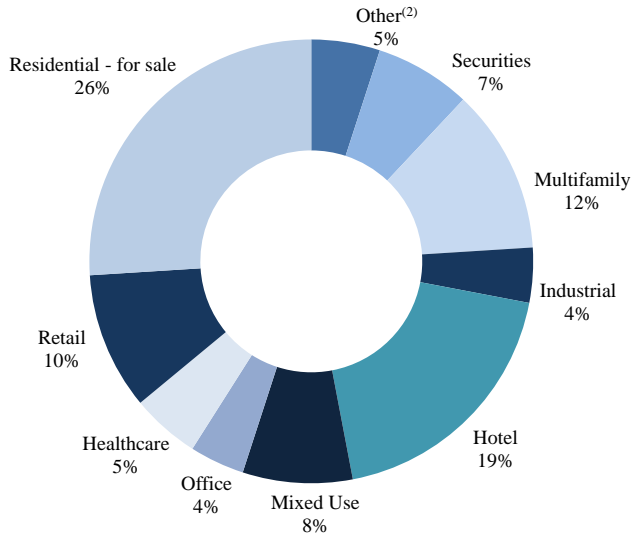
Gross Assets at Amortized Cost Basis



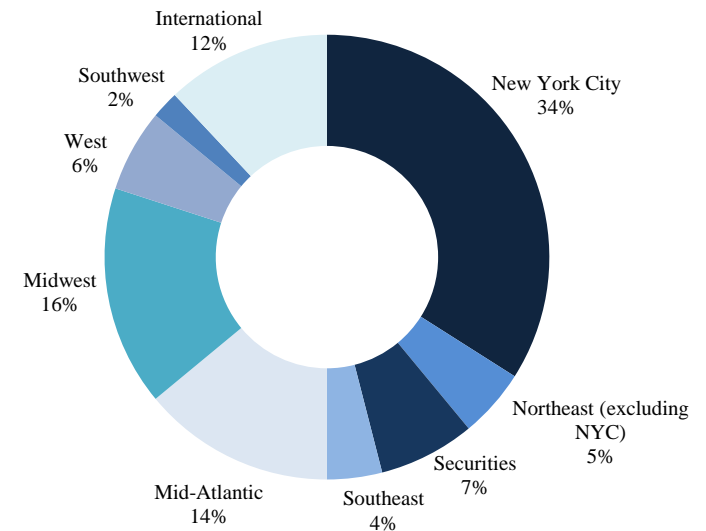
Net Invested Equity at Amortized Cost Basis⁽¹⁾



Property Type by Net Equity

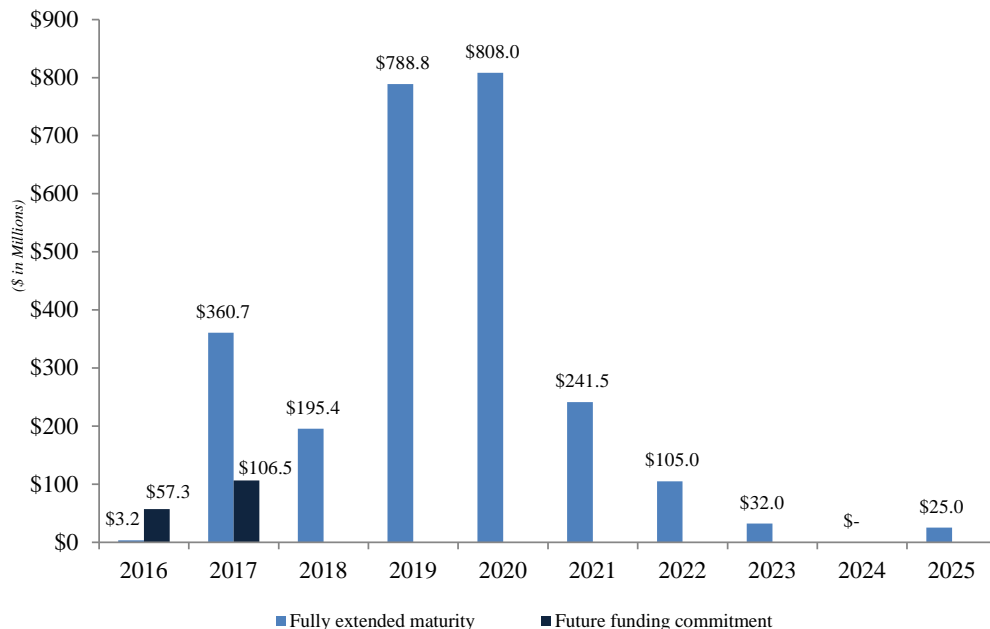


Geographic Diversification by Net Equity

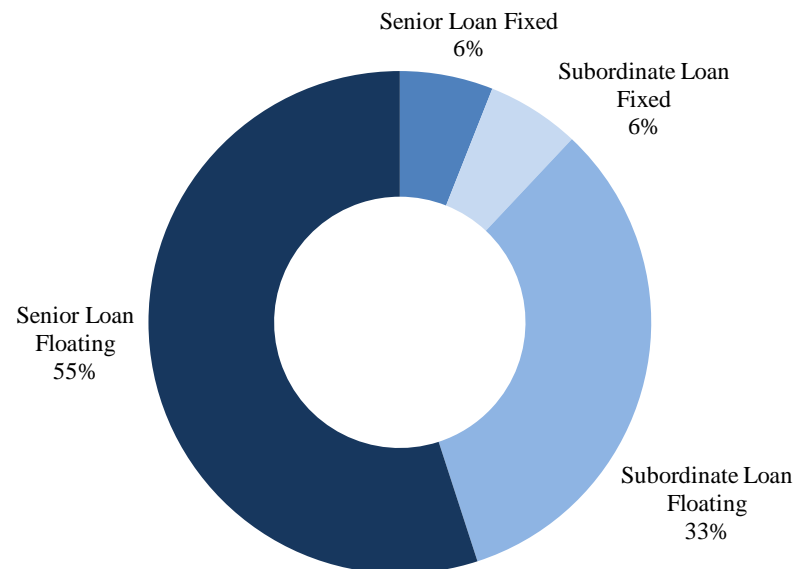


(1) Subordinate loans include CMBS, held-to-maturity and are net of participations sold of \$110.9 million. ARI presents the participations sold as both assets and non-recourse liabilities because the participation does not qualify as a sale according to GAAP.
 (2) Other includes ski resorts and indoor water-park resorts.

Fully Extended Loan Maturities and Future Fundings (1)(2)(3)(4)



Loan Position and Rate Type⁽¹⁾⁽³⁾



88% Floating Rate/12% Fixed Rate

(1) Based upon face amount of loans; does not include CMBS, but does include CMBS, held-to-maturity.

(2) Maturities reflect the fully funded amounts of the loans.

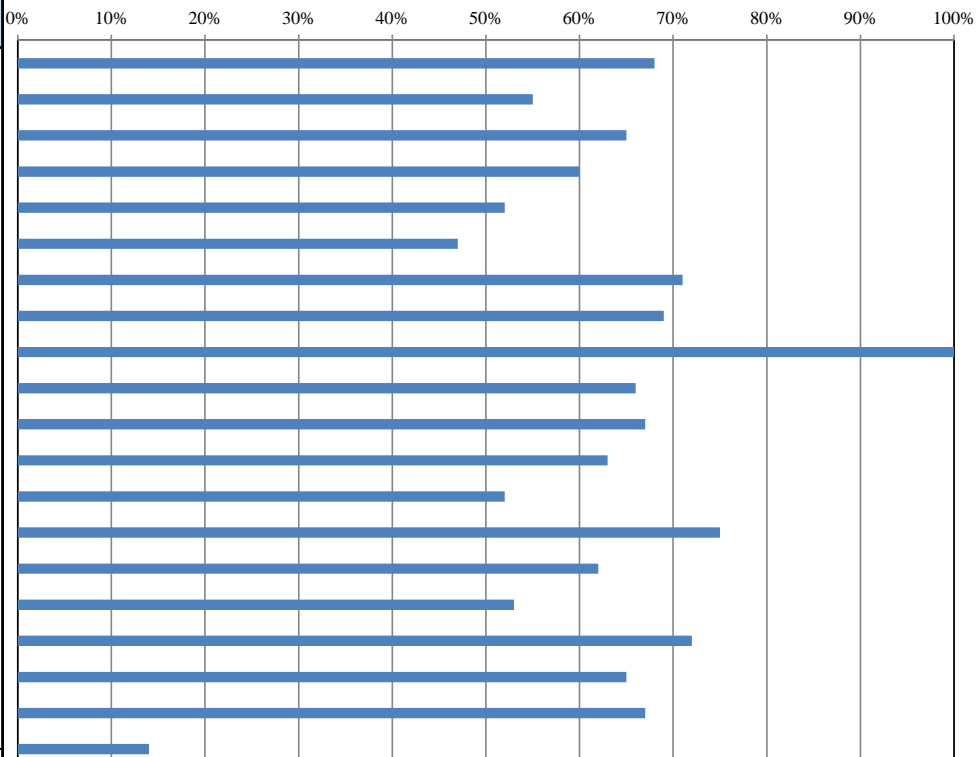
(3) Subordinate loans include CMBS, held-to-maturity and are net of participations sold of \$110.9 million. ARI presents the participations sold as both assets and non-recourse liabilities because the participation does not qualify as a sale according to GAAP.

(4) Future funding dates are based upon the Manager's estimates based upon the best information available to the Manager at the time. There is no assurance that the payments will occur in accordance with these estimates or at all, which could affect the Company's operating results.

Loan Portfolio – Loan Level LTV (Through Last Invested Dollar)

Senior Loans

Description (\$ in thousands)	Location	Balance at		Starting LTV	Ending LTV
			9/30/2016		
First Mortgage - Retail	Florida	\$	220,000	0%	68%
First Mortgage - Retail	Ohio	\$	165,000	0%	55%
First Mortgage - Mixed-use ⁽¹⁾	Illinois	\$	128,000	0%	65%
First Mortgage - Retail ⁽²⁾	New York	\$	122,180	0%	60%
First Mortgage - Hotel ⁽³⁾	New York	\$	108,138	0%	52%
First Mortgage - Destination homes	Various	\$	91,015	0%	47%
First Mortgage - Hotel ⁽⁴⁾	New York	\$	78,140	0%	71%
First Mortgage - Destination homes	New York/Hawaii	\$	59,500	0%	69%
First Mortgage - Multifamily ⁽⁵⁾	North Dakota	\$	54,706	0%	100%
First Mortgage - Office	Virginia	\$	54,000	0%	66%
First Mortgage - Condominium	Maryland	\$	51,419	0%	67%
First Mortgage - Condominium	Maryland	\$	49,893	0%	63%
First Mortgage - Office	New York	\$	45,069	0%	52%
First Mortgage - Retail	Florida	\$	45,000	0%	75%
First Mortgage - Hotel	St. Thomas	\$	42,000	0%	62%
First Mortgage - Retail	New York	\$	40,600	0%	53%
First Mortgage - Multifamily	New York	\$	34,500	0%	72%
First Mortgage - Hotel	Pennsylvania	\$	34,000	0%	65%
First Mortgage - Office	Massachusetts	\$	28,570	0%	67%
First Mortgage - Condominium ⁽⁶⁾	New York	\$	3,175	0%	14%
Total/Weighted Average		\$	1,454,905		64%



(1) LTV is based upon the fully committed loan amount of \$133,000.

(2) This includes four first mortgage loans with outstanding balances of \$85,770, \$23,000, \$7,500 and \$5,910, respectively, secured by cross collateralized retail parcels. LTV is based upon fully committed loan amount of \$128,910.

(3) This whole loan includes a first mortgage with an outstanding balance of \$101,764 and a mezzanine loan with an outstanding balance of \$6,374.

(4) LTV is based upon the fully committed loan amount of \$105,000.

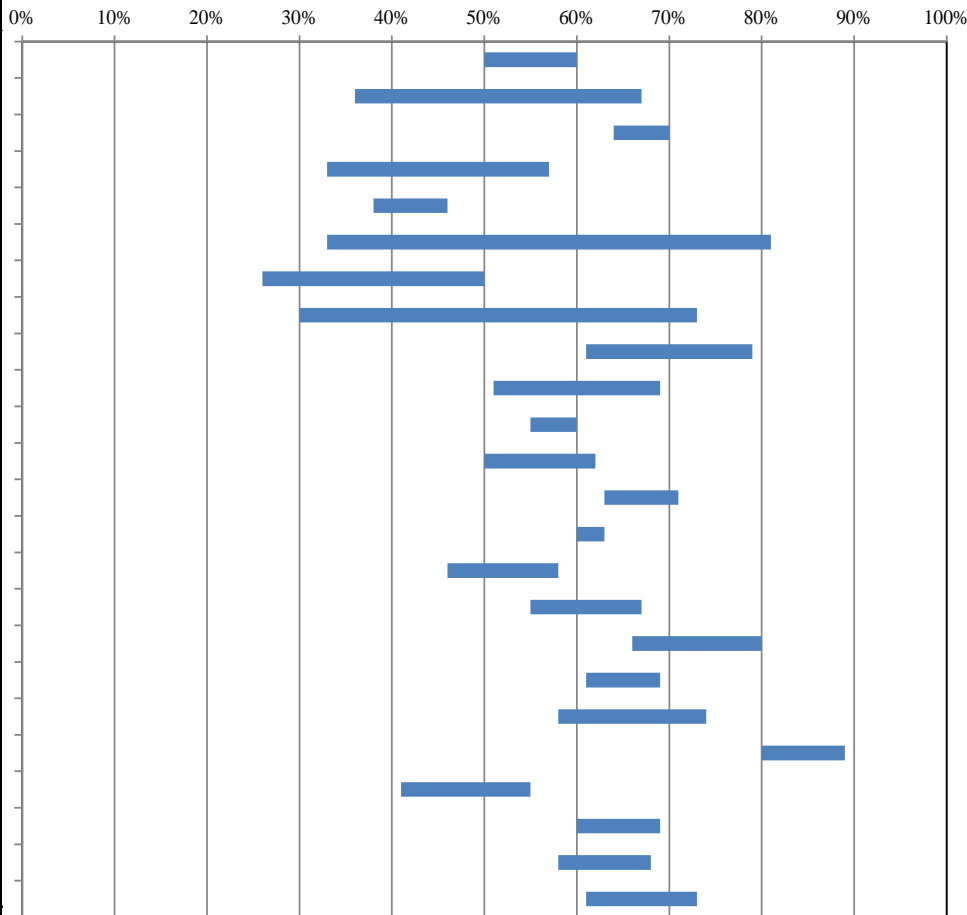
(5) This whole loan includes a first mortgage loan with an outstanding balance of \$49,706 and a mezzanine loan with an outstanding balance of \$5,000.

(6) Original commitment was \$62,400. Current balance reflects original commitment net of proceeds from unit sales.

Loan Portfolio – Loan Level LTV (Through Last Invested Dollar)

Subordinate Loans

Description (\$ in thousands)	Location	Balance at		
		9/30/2016	Starting LTV	Ending LTV
Subordinate - Condo development ⁽¹⁾	New York	\$ 96,856	50%	60%
Subordinate - Pre-development loan ⁽²⁾	London	\$ 71,346	36%	67%
Subordinate - Other ⁽³⁾	Various	\$ 75,000	64%	70%
Subordinate - Hotel ⁽⁴⁾	Aruba	\$ 61,763	33%	57%
Subordinate - Condo conversion	New York	\$ 57,750	38%	46%
Subordinate - Multifamily	New York	\$ 55,000	33%	81%
Subordinate - Condo development ⁽⁵⁾	New York	\$ 50,616	26%	50%
Subordinate - Hotel	New York	\$ 50,000	30%	73%
Subordinate - Industrial portfolio	New York	\$ 45,000	61%	79%
Subordinate - Healthcare portfolio ⁽⁶⁾	UK	\$ 43,941	51%	69%
Subordinate - Healthcare portfolio	Various	\$ 38,858	55%	60%
Subordinate - Condo conversion ⁽⁷⁾	New York	\$ 37,646	50%	62%
Subordinate - Industrial portfolio	Various	\$ 32,000	63%	71%
Subordinate - Condo development ⁽¹⁾	New York	\$ 30,000	60%	63%
Subordinate - Hotel	Arizona	\$ 25,000	46%	58%
Subordinate - Hotel portfolio	Minnesota	\$ 23,947	55%	66%
Subordinate - Multifamily ⁽⁸⁾	Florida	\$ 22,000	66%	80%
Subordinate - Hotel	Washington D.C.	\$ 20,000	61%	69%
Subordinate - Hotel	California	\$ 20,000	58%	74%
Preferred Equity - Multifamily ⁽⁸⁾	Florida	\$ 15,500	80%	89%
Subordinate - Other ⁽⁹⁾	Montana	\$ 15,000	41%	55%
Subordinate - Office	New York	\$ 14,000	60%	69%
Subordinate - Office	Missouri	\$ 9,454	58%	68%
Subordinate - Mixed-use	North Carolina	\$ 6,525	61%	73%
Total/Weighted Average		\$ 917,202		65%



(1) LTV is based upon the fully committed loan amount of \$105,000; both loans are secured by the same property. The \$30,000 loan is structured as a corporate loan and has additional collateral.
 (2) Based upon \$55.0 million face amount converted to USD based upon the conversion rate on September 30, 2016.
 (3) Other includes a loan secured by a portfolio of indoor waterpark resorts.
 (4) This is CMBS, held-to-maturity and is net of a participation sold. ARI presents the participation sold as both assets and non-recourse liabilities because the participation does not qualify as a sale according to GAAP.
 (5) LTV is based upon the fully committed loan amount of \$75,000.
 (6) Based upon £19.8 million face amount converted to USD based upon the conversion rate on September 30, 2016, net of participation sold.
 (7) Based upon the fully committed loan amount of \$77,000.
 (8) Mezzanine loan and preferred equity are secured by the same portfolio of properties.
 (9) Other includes a loan on a ski resort.

CUSIP	Description
14986DAJ9	CD 2006-CD3 AJ
17311QBN9	CGCMT 2007-C6 AJ
17313KAK7	CGCMT 2008-C7 AJ
20047QAH8	COMM 2006-C7 AJ
50180CAG5	LBUBS 2006-C7 AJ
60688CAJ5	MLCFC 2007-9 AJ
05947US25	BACM 2005-3 AJ
61756UAJ0	MSC 2007-1Q16 AJ
46629YAH2	JPMCC 2007-CB18AJ
17311QAE0	CGCMT 2007-C6 AJFX
61755YAK0	MSC 2007-1Q15 AJ

CUSIP	Description
59025KAG7	MLMT 2007-C1 AM
22546BAH3	CSMC 2007-C5 AM
36159XAH3	GECCM 2007-C1 AM
46627QBC1	JMPCC 2006-CB15 AM
46631BAJ4	JPMCC 2007-LD11 AM

	Face	Amortized Cost	Remaining Weighted Average Life with Extensions (years)	Estimated Fair Value	Debt	Net Equity at Cost ⁽²⁾
CMBS – Total	\$ 402,392	\$ 395,160	2.0 Years	\$ 347,456	\$ 330,155	\$ 127,329

(1) Does not include CMBS, held-to-maturity.

(2) Includes \$62.3 million of restricted cash related to the UBS Facility and the DB CMBS Facility.

Portfolio Metrics – Quarterly Migration Summary

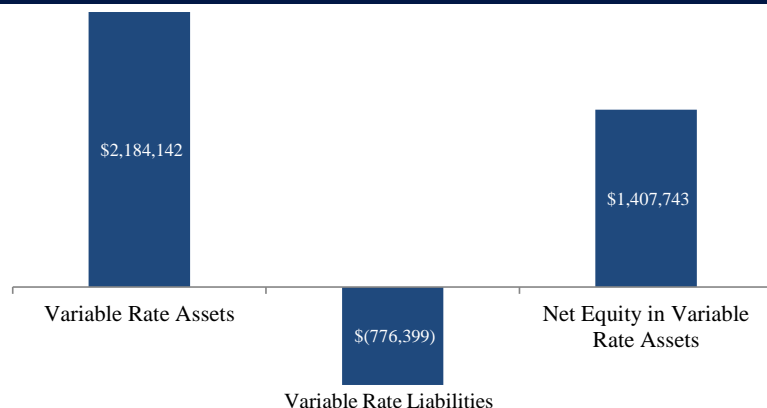
Portfolio Metrics (\$ in thousands)	Q3 2016	Q2 2016	Q1 2016	Q4 2015	Q3 2015
(Investment balances represent amortized cost)					
First Mortgage Loans	\$ 1,426,990	\$ 1,278,034	\$ 1,173,185	\$ 994,301	\$ 905,681
Subordinate Loans ⁽¹⁾	918,480	960,498	965,900	966,343	926,304
CMBS	395,160	490,601	498,630	504,253	512,107
<i>Total Investments</i>	<i>\$ 2,740,630</i>	<i>\$ 2,729,133</i>	<i>\$ 2,637,715</i>	<i>\$ 2,464,897</i>	<i>\$ 2,344,092</i>
(Investment balances represent net equity, at cost)					
First Mortgage Loans	\$ 736,108	\$ 499,029	\$ 492,636	\$ 502,431	\$ 604,148
Subordinate Loans ⁽¹⁾	918,480	921,648	965,900	966,343	896,200
CMBS	127,329 ⁽⁴⁾	149,799 ⁽⁵⁾	143,644 ⁽⁶⁾	100,476 ⁽⁷⁾	108,330 ⁽⁷⁾
<i>Net Equity in Investments at Cost</i>	<i>\$ 1,781,917</i>	<i>\$ 1,570,476</i>	<i>\$ 1,602,180</i>	<i>\$ 1,569,250</i>	<i>\$ 1,608,678</i>
Fully- Levered Weighted Average Underwritten IRR ⁽²⁾	13.3% ⁽⁸⁾	13.2% ⁽⁸⁾	14.5% ⁽⁸⁾	13.8% ⁽⁸⁾	13.9% ⁽⁸⁾
Weighted Average Duration	2.7 Years	2.7 Years	2.9 Years	3.1 Years	3.3 Years
Loan Portfolio Weighted Average Ending LTV ⁽³⁾	64.0%	64.0%	64.0%	65.0%	61.0%
Borrowings Under Repurchase Agreements	\$ 1,013,162	\$ 1,217,935	\$ 1,083,665	\$ 925,774	\$ 735,437
Convertible Senior Notes	\$ 249,528	\$ 249,069	\$ 248,617	\$ 248,173	\$ 247,736
Debt-to-Common Equity	1.0x ⁽⁹⁾	1.5x ⁽⁹⁾	1.3x ⁽⁹⁾	1.1x ⁽⁹⁾	0.9x ⁽⁹⁾

- (1) Subordinate loans include CMBS, held-to-maturity and are net of participations sold of \$110,924. ARI presents the participations sold as both assets and non-recourse liabilities because the participation does not qualify as a sale according to GAAP.
- (2) Internal rate of return ("IRR") is the annualized effective compounded return rate that accounts for the time-value of money and represents the rate of return on an investment over a holding period expressed as a percentage of the investment. It is the discount rate that makes the net present value of all cash outflows (the costs of investment) equal to the net present value of cash inflows (returns on investment). It is derived from the negative and positive cash flows resulting from or produced by each transaction (or for a transaction involving more than one investment, cash flows resulting from or produced by each of the investments), whether positive, such as investment returns, or negative, such as transaction expenses or other costs of investment, taking into account the dates on which such cash flows occurred or are expected to occur, and compounding interest accordingly. The underwritten IRR for the investments shown in the above table reflect the returns underwritten by the Manager, taking into account leverage and calculated on a weighted average basis assuming no dispositions, early prepayments or defaults but assuming that extension options are exercised and that the cost of borrowings remains constant over the remaining term. With respect to certain loans, the underwritten IRR calculation assumes certain estimates with respect to the timing and magnitude of future fundings for the remaining commitments and associated loan repayments, and assumes no defaults. IRR is the annualized effective compounded return rate that accounts for the time-value of money and represents the rate of return on an investment over a holding period expressed as a percentage of the investment. It is the discount rate that makes the net present value of all cash outflows (the costs of investment) equal to the net present value of cash inflows (returns on investment). It is derived from the negative and positive cash flows resulting from or produced by each transaction (or for a transaction involving more than one investment, cash flows resulting from or produced by each of the investments), whether positive, such as investment returns, or negative, such as transaction expenses or other costs of investment, taking into account the dates on which such cash flows occurred or are expected to occur, and compounding interest accordingly. There can be no assurance that the actual IRRs will equal the underwritten IRRs shown in the table. See "Item 1A-Risk Factors-The Company may not achieve its underwritten internal rate of return on its investments which may lead to future returns that may be significantly lower than anticipated" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 for a discussion of some of the factors that could adversely impact the returns received by the Company from the investments shown in the table or elsewhere in this presentation over time.
- (3) Does not include CMBS.
- (4) Includes \$62.3 million of restricted cash related to the UBS Facility and the DB CMBS Facility.
- (5) Includes \$67.4 million of restricted cash related to the UBS Facility and the DB CMBS Facility.
- (6) Includes \$55.8 million of restricted cash related to the UBS Facility.
- (7) Includes \$30.1 million of restricted cash related to the UBS Facility.
- (8) Represents an underwritten levered weighted average IRR. The Company's ability to achieve the underwritten levered weighted average IRR additionally depends upon the availability under the JPMorgan Facility or any replacement facility with similar terms with regard to its portfolio of first mortgage loans. Without such availability, the levered weighted average underwritten IRR will be lower than the amount shown above.
- (9) Net of participations sold.

Financing Overview and Interest Rate Sensitivity

Facility (\$000s)	Maximum Facility Size	Borrowings Outstanding	Maturity ⁽¹⁾	Weighted Average Rate ⁽²⁾
JP Morgan Facility ⁽³⁾	\$ 943,000	\$ 648,086	January 2019	L+2.26%
Deutsche Bank Loan Facility	300,000	-	September 2019	N/A
Goldman Sachs Facility	N/A	42,796	April 2019	L+3.50%
<i>Subtotal</i>		\$ 690,882		L+2.33%
UBS Facility	N/A	133,899	September 2018	2.79%
Deutsche Bank CMBS Facility	N/A	196,256	April 2018	3.66%
<i>Subtotal</i>		\$ 330,155		3.31%
<i>Less deferred financing costs</i>		(7,875)		
Total Borrowings at September 30, 2016		\$ 1,013,162		3.01%

Variable Rate Investments & Liabilities (\$000s)



ARI anticipates a 0.5% increase in LIBOR results in approximately a \$0.07 per diluted share of common stock increase in Operating Earnings annually⁽⁴⁾

(1) Assumes extension options are exercised.

(2) Assumes one-month LIBOR at September 30, 2016 was 0.53%.

(3) The debt balance as of September 30, 2016, includes \$143 million of borrowings for the first mortgage loans secured by an assemblage of properties in the Design District of Miami that does not count toward the maximum capacity under the JPMorgan Facility.

(4) Based upon the Company's portfolio as of September 30, 2016, any such hypothetical impact on interest rates on the Company's variable rate borrowings does not consider the effect of any change in overall economic activity that could occur in a rising interest rate environment. Further, in the event of a change in interest rates of that magnitude, the Company may take actions to further mitigate the Company's exposure to such a change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, this analysis assumes no changes in the Company's financial structure.

Financials

Consolidated Balance Sheets

<i>(in thousands—except share and per share data)</i>	September 30, 2016	December 31, 2015
Assets:	(unaudited)	
Cash	\$ 254,643	\$ 67,415
Restricted cash	62,324	30,127
Securities, at estimated fair value	347,456	493,149
Securities, held-to-maturity	147,190	153,193
Commercial mortgage loans, held for investment	1,426,990	994,301
Subordinate loans, held for investment	882,214	931,351
Investment in unconsolidated joint venture	23,765	22,583
Derivative assets	5,037	3,327
Interest receivable	18,025	16,908
Other assets	31,303	236
Total Assets	\$ 3,198,947	\$ 2,712,590
Liabilities and Stockholders' Equity		
Liabilities:		
Borrowings under repurchase agreements (net of deferred financing costs of \$7,875 in 2016 and \$7,353 in 2015, respectively)	\$ 1,013,162	\$ 918,421
Convertible senior notes, net	249,528	248,173
Participations sold	110,924	118,201
Accounts payable and accrued expenses	26,367	9,246
Payable to related party	5,903	5,297
Dividends payable	46,028	37,828
Total Liabilities	1,451,912	1,337,166
Stockholders' Equity:		
Preferred stock, \$0.01 par value, 50,000,000 shares authorized:		
Series A Preferred stock, 3,450,000 shares issued and outstanding (\$86,250 aggregate liquidation preference) in 2016 and 2015	35	35
Series B Preferred stock, 8,000,000 shares issued and outstanding (\$200,000 aggregate liquidation preference) in 2016 and 2015	80	80
Series C Preferred stock, 6,900,000 shares issued and outstanding (\$172,500 aggregate liquidation preference) in 2016	69	
Common stock, \$0.01 par value, 450,000,000 shares authorized 80,826,566 and 67,195,252 shares issued and outstanding in 2016 and 2015, respectively	808	672
Additional paid-in-capital	1,803,667	1,410,138
Retained earnings (accumulated deficit)	(54,950)	(32,328)
Accumulated other comprehensive loss	(2,674)	(3,173)
Total Stockholders' Equity	1,747,035	1,375,424
Total Liabilities and Stockholders' Equity	\$ 3,198,947	\$ 2,712,590

Consolidated Statements of Operations

	Three months ended		Nine months ended	
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Net interest income:			(unaudited)	
Interest income from securities	\$ 8,029	\$ 8,293	\$ 23,685	\$ 24,846
Interest income from securities, held to maturity	2,875	2,956	8,597	9,050
Interest income from commercial mortgage loans	27,460	15,184	72,727	37,246
Interest income from subordinate loans	32,207	25,445	89,649	65,206
Interest expense	(17,256)	(13,187)	(47,620)	(36,287)
Net interest income	53,315	38,691	147,038	100,061
Operating expenses:				
General and administrative expenses (includes \$1,828 and \$5,434 of equity-based compensation in 2016 and \$756 and \$2,695 in 2015, respectively)	(8,352)	(2,099)	(21,456)	(6,512)
Management fees to related party	(5,903)	(4,097)	(16,374)	(11,325)
Total operating expenses	(14,255)	(6,196)	(37,830)	(17,837)
Income from unconsolidated joint venture	80	108	207	495
Other income	309	239	334	252
Provision for loan losses	-	-	(15,000)	-
Realized loss on sale of securities	(225)	-	(225)	(443)
Unrealized loss on securities	(9,798)	(6,926)	(36,601)	(5,792)
Foreign currency gain/(loss)	(4,369)	(2,165)	(21,926)	3,424
Bargain purchase gain	40,021	-	40,021	-
Gain/(loss) on derivative instruments (includes unrealized gains/(losses) of (\$10,297) and \$1,731 in 2016 and \$(2,096) and \$4,144 in 2015)	4,815	2,096	22,831	(4,144)
Net income	\$ 69,893	\$ 25,847	\$ 98,849	\$ 76,016
Preferred dividends	(9,310)	(2,304)	(20,985)	(6,023)
Net income available to common stockholders	\$ 60,583	\$ 23,543	\$ 77,864	\$ 69,993
Basic and diluted net income per share of common stock	\$ 0.83	\$ 0.39	\$ 1.11	\$ 1.24
Basic weighted average shares of common stock outstanding	71,919,549	59,355,613	68,913,362	55,818,731
Diluted weighted average shares of common stock outstanding	72,861,611	59,934,008	69,865,603	56,415,082
Dividend declared per share of common stock	\$ 0.46	\$ 0.44	\$ 1.38	\$ 1.32

Reconciliation of Operating Earnings to Net Income

	Three Months Ended			
	September 30, 2016	Earnings Per Share (Diluted)	September 30, 2015	Earnings Per Share (Diluted)
Operating Earnings:				
Net income available to common stockholders	\$ 60,583	\$ 0.83	\$ 23,543	\$ 0.39
Adjustments:				
Equity-based compensation expense	1,828	0.03	756	0.01
Unrealized loss on securities	9,798	0.13	6,926	0.12
Unrealized (gain)/loss on derivative instruments	(4,815)	(0.07)	(2,096)	(0.04)
Foreign currency loss, net	4,861	0.07	2,165	0.04
Bargain purchase gain	(40,021)	(0.55)	-	-
Amortization of convertible senior notes related to equity reclassification	590	0.01	556	0.01
Income from unconsolidated joint venture	(80)	-	(108)	-
Total adjustments:	(27,839)	(0.38)	8,199	0.14
Operating Earnings	\$ 32,744	\$ 0.45	\$ 31,742	\$ 0.53
Merger-related expenses	4,925	0.07	-	-
Operating Earnings excluding merger-related expenses	\$ 37,669	\$ 0.52	\$ 31,742	\$ 0.53
Basic weighted average shares of common stock outstanding		71,919,549		59,355,613
Diluted weighted average shares of common stock outstanding		72,861,611		59,934,008

In order to evaluate the effective yield of the portfolio, the Company uses Operating Earnings to reflect the net investment income of the Company's portfolio as adjusted to include the net interest expense related to the Company's derivative instruments. Operating Earnings allows the Company to isolate the net interest expense associated with the Company's swaps in order to monitor and project the Company's full cost of borrowings. The Company also believes that investors use Operating Earnings or a comparable supplemental performance measure to evaluate and compare the performance of the Company and its peers and, as such, the Company believes that the disclosure of Operating Earnings is useful to its investors.

A significant limitation associated with Operating Earnings as a measure of the Company's financial performance over any period is that it excludes net realized and unrealized gains (losses) from investments. In addition, the Company's presentation of Operating Earnings may not be comparable to similarly-titled measures of other companies, who may use different calculations. As a result, Operating Earnings should not be considered as a substitute for the Company's GAAP net income as a measure of its financial performance or any measure of its liquidity under GAAP.

Beginning with the quarter ended September 30, 2016, the Company has slightly modified its definition of Operating Earnings to include realized gains/(losses) on currency swaps related to interest income on investments denominated in a currency other than U.S. dollars. The Company believes that including the effects of realized gains/(losses) on currency swaps related to interest income more accurately reflects the Company's investment income for a particular period and will allow investors to more easily compare its operating results over various periods. The effects of such unrealized gains/(losses) in prior periods were not material to the Company's financial results. The Company intends to apply this modified definition for Operating Earnings for all future periods.

Reconciliation of Operating Earnings to Net Income

	Nine Months Ended			
	September 30, 2016	Earnings Per Share (Diluted)	September 30, 2015	Earnings Per Share (Diluted)
Operating Earnings:				
Net income available to common stockholders	\$ 77,864	\$ 1.11	\$ 69,993	\$ 1.24
Adjustments:				
Equity-based compensation expense	5,434	0.08	2,695	0.05
Unrealized (gain)/loss on securities	36,601	0.53	5,792	0.10
Provision for loan losses	15,000	0.22	-	-
Unrealized (gain)/loss on derivative instruments	(22,831)	(0.33)	4,144	0.07
Foreign currency (gain)/loss, net	22,417	0.33	(3,424)	(0.06)
Bargain purchase gain	(40,021)	(0.59)	-	-
Amortization of convertible senior notes related to equity reclassification	1,745	0.03	1,642	0.03
Income from unconsolidated joint venture	(207)	-	(495)	(0.01)
Total adjustments:	18,138	0.27	10,354	0.18
Operating Earnings	\$ 96,002	\$ 1.38	\$ 80,347	\$ 1.42
Merger-related expenses	11,350	0.16	-	-
Operating Earnings excluding merger-related expenses	\$ 107,352	\$ 1.54	\$ 80,347	\$ 1.42
Basic weighted average shares of common stock outstanding		68,913,362		55,818,731
Diluted weighted average shares of common stock outstanding		69,865,603		56,415,082

Financial Metrics – Quarterly Migration Summary

Financial Metrics		Q3 2016	Q2 2016	Q1 2016	Q4 2015	Q3 2015
(\$ in thousands, except per share data)						
Net Interest Income	\$	53,315	\$ 46,918	\$ 46,805	\$ 43,241	\$ 38,691
Management Fee		5,903	5,242	5,229	5,294	4,097
General and Administrative Costs		1,599	1,659	1,444	1,693	1,343
AMTG Transaction Expenses		4,925	1,325	5,075	-	-
Non-Cash Stock Based Compensation		1,828	1,938	1,668	1,286	756
Net Income Available to Common Stockholders	\$	60,583	\$ 4,478	\$ 12,801	\$ 21,378	\$ 23,543
GAAP Diluted EPS	\$	0.83	\$ 0.06	\$ 0.18	\$ 0.32	\$ 0.39
Operating Earnings ⁽¹⁾	\$	32,744	\$ 33,435	\$ 29,819	\$ 32,352	\$ 31,742
Operating Earnings per diluted share ⁽¹⁾	\$	0.45	\$ 0.49	\$ 0.44	\$ 0.48	\$ 0.53
Operating Earnings excluding merger-related expenses ⁽²⁾	\$	37,699	\$ 34,760	\$ 34,894	\$ 32,352	\$ 31,742
Operating Earnings per diluted share excluding merger-related expenses ⁽²⁾	\$	0.52	\$ 0.51	\$ 0.51	\$ 0.48	\$ 0.53
Distributions Declared to Common Stockholders	\$	0.46	\$ 0.46	\$ 0.46	\$ 0.46	\$ 0.44
GAAP Book Value per Share of Common Stock	\$	15.94	\$ 15.51	\$ 15.89	\$ 16.21	\$ 16.35
Total Stockholders' Equity	\$	1,747,035	\$ 1,331,523	\$ 1,357,050	\$ 1,375,424	\$ 1,384,395
Diluted weighted average shares of common stock outstanding		72,861,611	68,374,557	68,327,718	67,754,673	59,934,008
Return on common equity based on Operating Earnings ⁽³⁾		13.0%	12.6%	11.1%	11.8%	12.8%

(1) Operating Earnings is a non-GAAP financial measure that is used by the Company to approximate cash available for distribution and is defined by the Company as net income available to common stockholders, computed in accordance with GAAP, adjusted for (i) equity-based compensation expense (a portion of which may become cash-based upon final vesting and settlement of awards should the holder elect net share settlement to satisfy income tax withholding), (ii) any unrealized gains or losses or other non-cash items included in net income available to common stockholders, (iii) unrealized income from unconsolidated joint ventures, (iv) foreign currency gains/losses other than realized gains/losses related to interest income, (v) the non-cash amortization expense related to the reclassification of a portion of the convertible senior notes to stockholders' equity in accordance with GAAP; and (vi) provision for loan losses. Please see slides 18 and 19 for a reconciliation of Operating Earnings and Operating Earnings per Share to GAAP net income and GAAP net income per share.

(2) Excludes expenses from the acquisition of AMTG. Please see slides 18 and 19 for a reconciliation of Operating Earnings and Operating Earnings per share to GAAP net income and GAAP net income per share.

(3) Return on common equity is calculated as annualized Operating Earnings for the period as a percentage of average stockholders' equity for the period.