



FY 2017 First Quarter Financial Statistics

October 27, 2016

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

	1st Qtr. FY 17		1st Qtr. FY 16
Lighting	\$60,370		\$59,075
Graphics	\$18,894		\$22,330
Technology	\$ 4,895		\$ 4,520
Total	\$84,159		\$85,925

\$ in thousands; unaudited.

LSI Industries Inc.

Restructuring and Plant Closure Costs

	1st Qtr. FY 17
Lighting	\$ 691
Graphics	\$ --
Technology	\$ 254
Corporate Admin	\$ 111
Total	\$1,056

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	1st Qtr. FY 17		1st Qtr. FY 16
Lighting	\$ 2,791		\$ 5,682
Graphics	\$ 1,017		\$ 2,234
Technology	\$ 728		\$ 1,267
Corp & Eliminations	\$(3,470)		\$(3,420)
Total	\$ 1,066		\$ 5,763

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	9/30/16	6/30/16
Cash & Investments	\$30,714	\$33,835
Receivables, net	\$46,234	\$46,975
Inventories, net	\$43,600	\$44,141
Goodwill & Intangible Assets	\$15,987	\$16,094
Debt	\$ nil	\$ nil
Shareholders' Equity	\$156,891	\$155,520

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	1st Quarter FY 2017	1st Quarter FY 2016
Capital Expenditures	\$1,960	\$1,362
Depreciation & Amortization	\$1,835	\$1,576

\$ in thousands; unaudited.

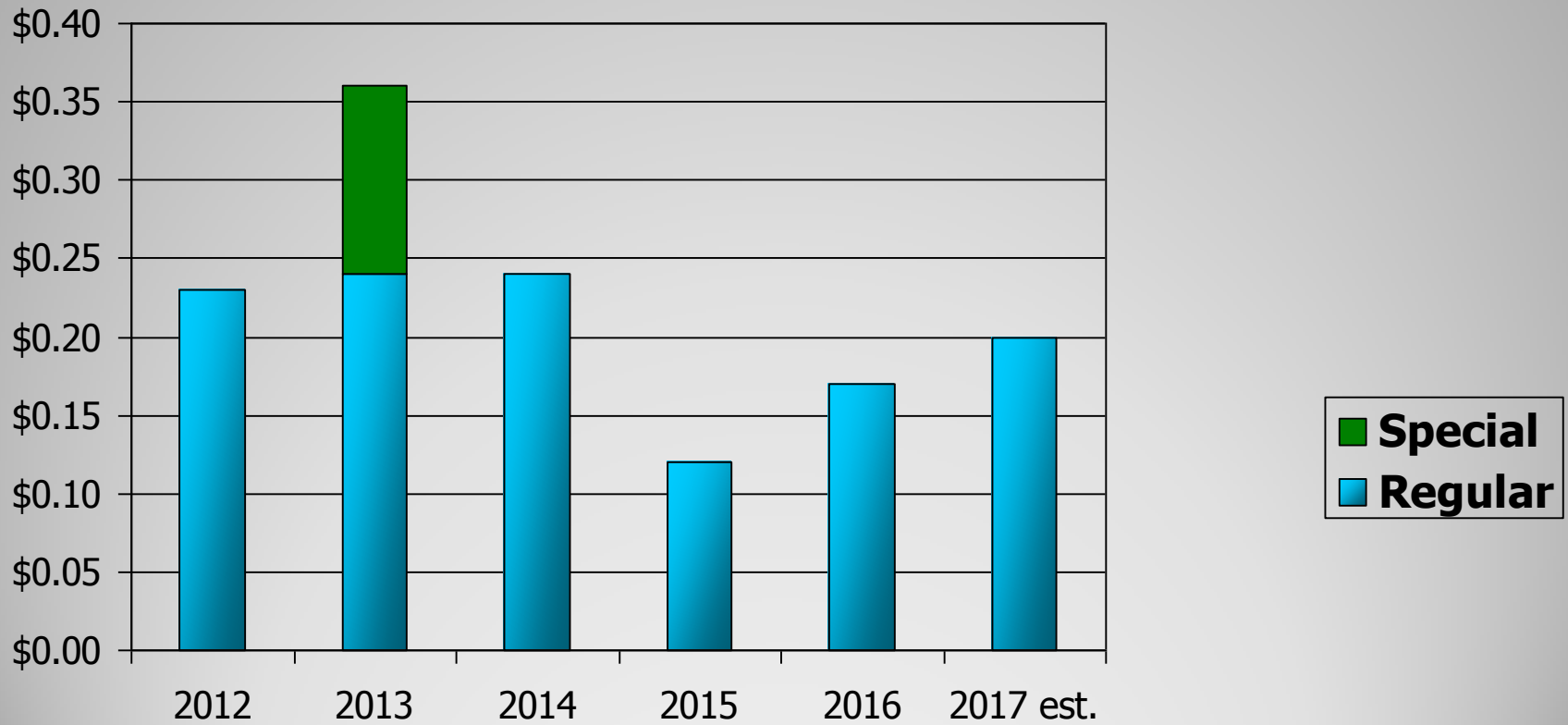
LSI Industries Inc.

CASH DIVIDEND ACTIONS

1st Quarter cash dividend of \$0.05 per share is payable on November 15th to shareholders of record on November 7th

The fiscal 2017 quarterly cash dividend rate of \$0.05 per share has been established for an indicated annual rate of \$0.20 per share

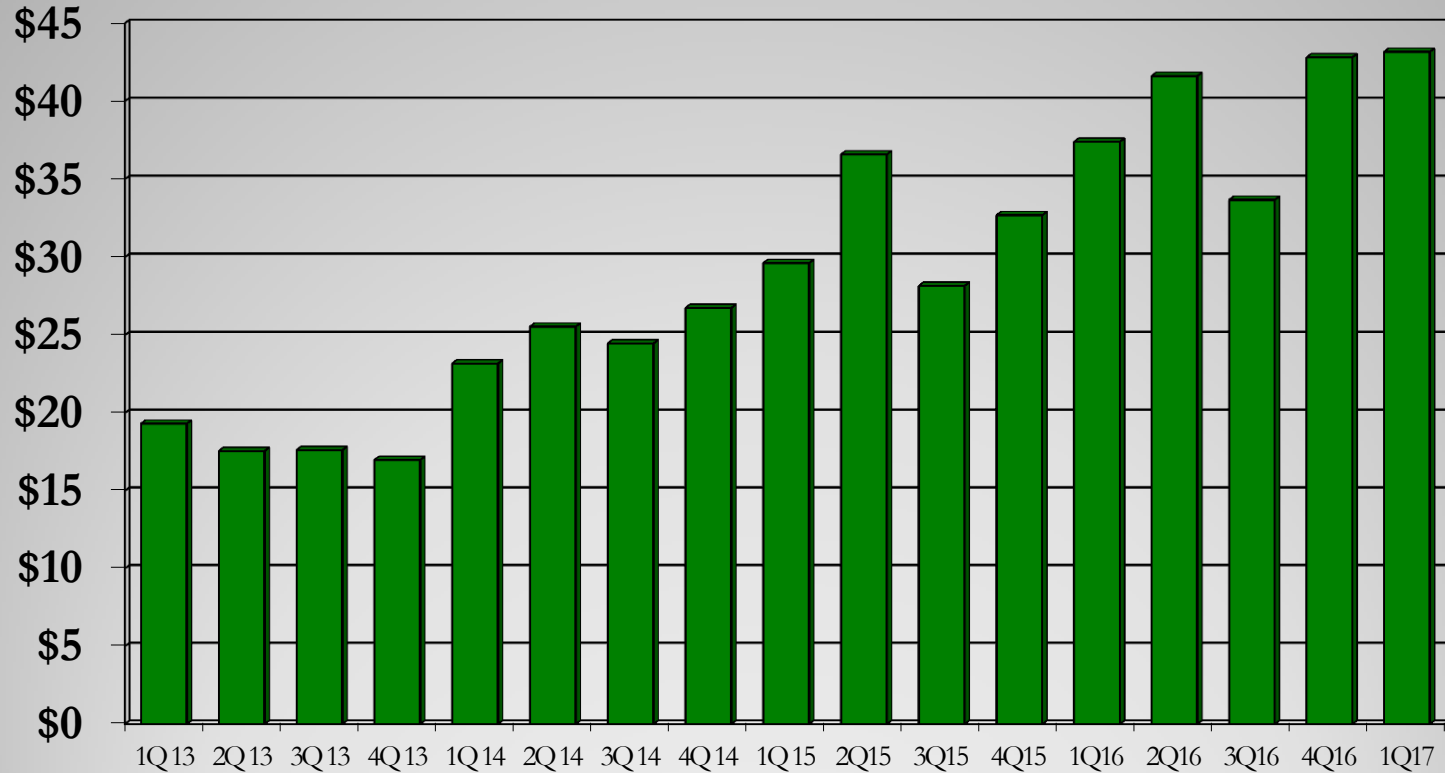
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

September 30, 2016	24,997,531
June 30, 2016	24,982,219

The number of common shares used for the 1st Quarter and full year diluted EPS calculations were as follows:

	<u>1st Quarter</u>
FY 2017	25,912,000
FY 2016	25,194,000