

Third Quarter 2016 Branch Summary

	Branches 6/30/2016	Opened	Closed	Branches 9/30/2016	Distribution Centers 9/30/2016
United States	300	5	23	282	19
Canada	165	0	13	152	5
Other Businesses					
Fabory	72	0	0	72	2
Mexico	19	0	1	18	2
Cromwell	66	0	0	66	1
Colombia	6	0	0	6	1
China	0	0	0	0	1
Panama	0	0	0	0	0
Puerto Rico	5	0	0	5	0
Dominican Republic	1	0	0	1	0
India	0	0	0	0	0
Japan	0	0	0	0	2
Brazil	0	0	0	0	1
Costa Rica	0	0	0	0	0
Peru	1	0	0	1	0
Total Other Businesses	170	0	1	169	10
Total	635	5	37	603	34

2016 vs. 2015

2015 vs. 2014

Month	2016 vs. 2015				2015 vs. 2014			
	<u>Company</u>	<u>United States</u>	<u>Canada</u>	<u>Other Businesses</u>	<u>Company</u>	<u>United States</u>	<u>Canada</u>	<u>Other Businesses</u>
January	4.3%	0.9%	-22.8%	55.9%	2.9%	3.6%	-4.1%	13.5%
February	0.6%	-1.4%	-32.9%	45.9%	2.5%	4.3%	-10.2%	8.2%
March	-1.1%	-4.6%	-20.0%	40.9%	1.4%	3.7%	-9.3%	3.5%
First Quarter	1.1%	-1.8%	-25.0%	47.2%	2.3%	3.9%	-7.8%	8.3%
April	3.6%	-1.5%	-14.2%	56.1%	0.6%	1.4%	-5.8%	3.7%
May	1.2%	-2.9%	-19.6%	44.2%	0.3%	1.3%	-10.5%	11.1%
June	0.1%	-3.4%	-22.5%	45.8%	0.9%	2.7%	-11.5%	5.7%
Second Quarter	1.6%	-2.6%	-18.8%	48.7%	0.7%	1.9%	-9.3%	6.7%
July	3.3%	-2.0%	-19.4%	55.9%	-1.1%	1.0%	-18.8%	7.6%
August	4.0%	0.5%	-14.4%	41.9%	-2.2%	0.1%	-22.4%	6.1%
September	0.1%	-0.5%	-13.7%	16.7%	-0.2%	-1.9%	-28.3%	40.0%
Third Quarter	2.5%	-0.6%	-15.9%	35.9%	-1.1%	-0.3%	-23.4%	17.9%
October					-1.0%	-3.2%	-25.3%	42.7%
November					2.5%	-4.8%	-26.9%	39.8%
December					-0.5%	-2.3%	-29.9%	40.1%
Fourth Quarter					-1.3%	-3.5%	-27.1%	41.2%
Full Year					0.1%	0.5%	-17.2%	18.9%