

**ARRIS GROUP, INC.**  
**PRELIMINARY SUPPLEMENTAL SALES & NET INCOME RECONCILIATION**  
(in thousands, except per share data) (unaudited)

(in thousands, except per share data)

	Q4 2014		Q3 2015		Q4 2015		Dec YTD 2014		Dec YTD 2015	
	Amount	Per Diluted Share	Amount	Per Diluted Share	Amount	Per Diluted Share	Amount		Amount	
Sales	\$ 1,263,387		\$ 1,221,416		\$ 1,101,681		\$ 5,322,920		\$ 4,798,332	
Highlighted items:										
Acquisition accounting impacts of deferred revenue	616						\$ 5,091		\$ -	
Sales excluding highlighted items	\$ 1,264,003		\$ 1,221,416		\$ 1,101,681		\$ 5,328,011		\$ 4,798,332	

	Q4 2014		Q3 2015		Q4 2015		Dec YTD 2014		Dec YTD 2015	
	Amount	Per Diluted Share	Amount	Per Diluted Share	Amount	Per Diluted Share	Amount	Per Diluted Share	Amount	Per Diluted Share
Net income attributable to ARRIS Group, Inc.	\$ 192,761	\$ 1.29	\$ 26,257	\$ 0.18	\$ 30,040	\$ 0.20	\$ 327,211	\$ 2.21	\$ 92,181	\$ 0.62
Highlighted items:										
<i>Impacting gross margin:</i>										
Stock compensation expense	1,782	0.01	2,284	0.02	2,219	0.01	6,716	0.05	8,508	0.06
Acquisition accounting impacts of deferred revenue	400	-	-	-	-	-	3,448	0.02	-	-
<i>Impacting operating expenses:</i>										
Integration, acquisition, restructuring and other costs	3,251	0.02	7,531	0.05	8,281	0.06	37,498	0.25	29,277	0.20
Amortization of intangible assets	56,686	0.38	57,132	0.38	56,378	0.38	236,521	1.60	227,440	1.52
Stock compensation expense	12,206	0.08	14,005	0.09	15,443	0.10	47,084	0.32	55,710	0.37
Noncontrolling interest share of non-GAAP adjustments	-	-	(791)	(0.01)	(1,357)	(0.01)	-	-	(2,947)	(0.02)
<i>Impacting other (income) / expense:</i>										
Impairment on Investments	50	-	-	-	(159)	-	7,050	0.05	(9)	-
Debt amendment fees	-	-	669	-	291	-	-	-	15,342	0.10
Credit facility - ticking fees	-	-	678	-	1,022	0.01	-	-	1,700	0.01
Asset held for sale impairment	7	-	-	-	-	-	2,132	0.01	-	-
Foreign exchange contract (gains) losses related to cash consideration of Pace acquisition	-	-	15,429	0.10	13,699	0.09	-	-	22,283	0.15
Liability/adjustment related to foreign tax credit benefits	20,482	0.14	(3,669)	(0.02)	-	-	20,492	0.14	(3,669)	(0.02)
Loss on sale of building	-	-	-	-	-	-	-	-	5,142	0.03
<i>Impacting income tax expense:</i>										
Net tax items	(171,706)	(1.15)	(35,845)	(0.24)	(32,363)	(0.22)	(279,135)	(1.88)	(128,863)	(0.86)
Total highlighted items	(76,842)	(0.52)	57,423	0.38	63,454	0.42	81,806	0.55	229,914	1.54
Net income excluding highlighted items	\$ 115,919	\$ 0.78	\$ 83,680	\$ 0.56	\$ 93,494	\$ 0.62	\$ 409,017	\$ 2.76	\$ 322,095	\$ 2.16
Weighted average common shares - diluted		149,124		149,422		149,842		148,280		149,359