



FY 2015 Fourth Quarter Financial Statistics

August 20, 2015

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

4th Quarter Operating Summary

	Q4 FY 15	Q4 FY 14	% Change
Net Sales	\$76,073	\$73,858	3%
Operating Income (Loss) as reported	\$ 2,193	\$ (946)	n/m
Intangible Asset Impairment	\$ --	\$ 805	n/m
Severance Costs (a)	\$ 421	\$ --	n/m
Operating Income (Loss) as adjusted (a)	\$ 2,614	\$ (281)	n/m
Net Income (Loss) as reported	\$ 1,643	\$ (796)	n/m
Net Income (Loss) as adjusted (a)	\$ 1,912	\$ 80	n/m

\$ in thousands; unaudited.

(a) Non-GAAP financial measure.

LSI Industries Inc.

Full Year Operating Summary

	FY 15	FY 14	% Change
Net Sales	\$307,857	\$299,463	3%
Operating Income (Loss) as reported	\$ 7,533	\$ 2,318	225%
Intangible Asset Impairment	\$ --	\$ 805	n/m
Severance Costs, Self-Insured Death Benefit, and Sale of Assets (a)	\$ 2,305	\$ --	n/m
Operating Income (Loss) as adjusted (a)	\$ 9,838	\$ 3,123	215%
Net Income (Loss) as reported	\$ 5,151	\$ 930	454%
Net Income (Loss) as adjusted (a)	\$ 6,719	\$ 1,806	272%

\$ in thousands; unaudited.

(a) Non-GAAP financial measure.

LSI Industries Inc.

Segment Net Sales

	4th Qtr. FY 15		4th Qtr. FY 14
Lighting	\$55,538		\$55,011
Graphics	\$15,239		\$10,603
Technology	\$ 5,296		\$ 8,031
All Other	\$ --		\$ 213
Total	\$76,073		\$73,858
\$ in thousands; unaudited.			LSI Industries Inc.

Segment Net Sales

	FY 15		FY 14
Lighting	\$219,920		\$222,606
Graphics	\$ 64,895		\$ 50,970
Technology	\$ 23,001		\$ 24,513
All Other	\$ 41		\$ 1,374
Total	\$307,857		\$299,463

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	4th Qtr. FY 15		4th Qtr. FY 14
Lighting	\$ 3,545		\$ 1,846
Graphics	\$ 358		\$ (936)
Technology	\$ 963		\$ 3
All Other	\$ --		\$ (212)
Corp & Eliminations	\$(2,673)		\$(1,787)
Total	\$ 2,193		\$(1,086)

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	FY 15		FY 14
Lighting	\$ 14,775		\$10,526
Graphics	\$ 1,156		\$(2,086)
Elec. Comp.	\$ 2,949		\$ 1,631
All Other	\$ (183)		\$ (854)
Corp & Eliminations	\$(11,164)		\$(6,899)
Total	\$ 7,533		\$ 2,318

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	6/30/14	6/30/13
Cash & Investments	\$9,013	\$7,949
Receivables, net	\$42,753	\$45,991
Inventories, net	\$45,408	\$42,093
Goodwill & Intangible Assets	\$17,735	\$19,087
Debt	\$ nil	\$ nil
Shareholders' Equity	\$138,412	\$141,690

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	FY 2014	FY 2013
Capital Expenditures	\$5,245	\$7,571
Depreciation & Amortization	\$6,226	\$7,197

\$ in thousands; unaudited.

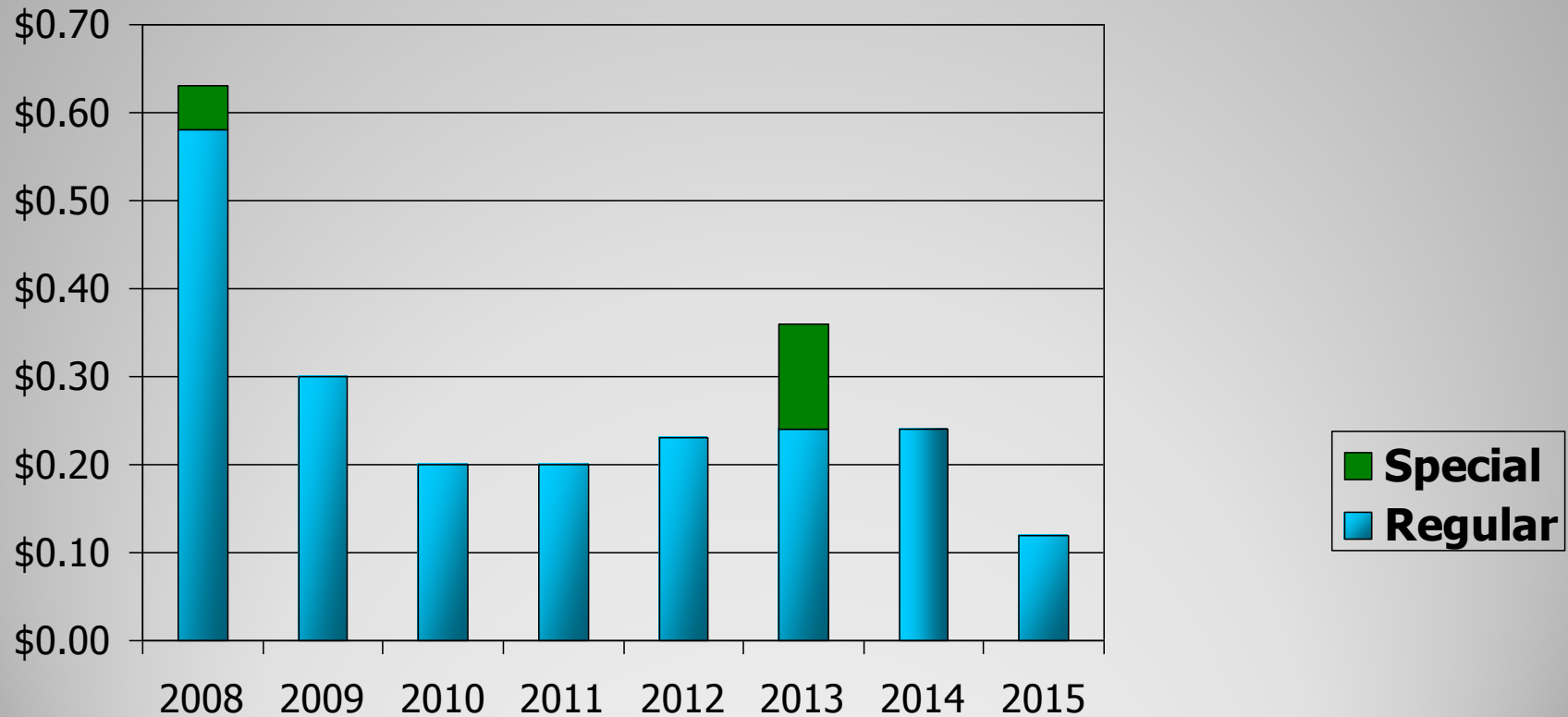
LSI Industries Inc.

CASH DIVIDEND ACTIONS

4th Quarter cash dividend of \$0.03 per share is payable on September 8th to shareholders of record on August 31st

The fiscal 2016 cash dividend rate of \$0.04 per share has been established for an indicated annual rate of \$0.16 per share

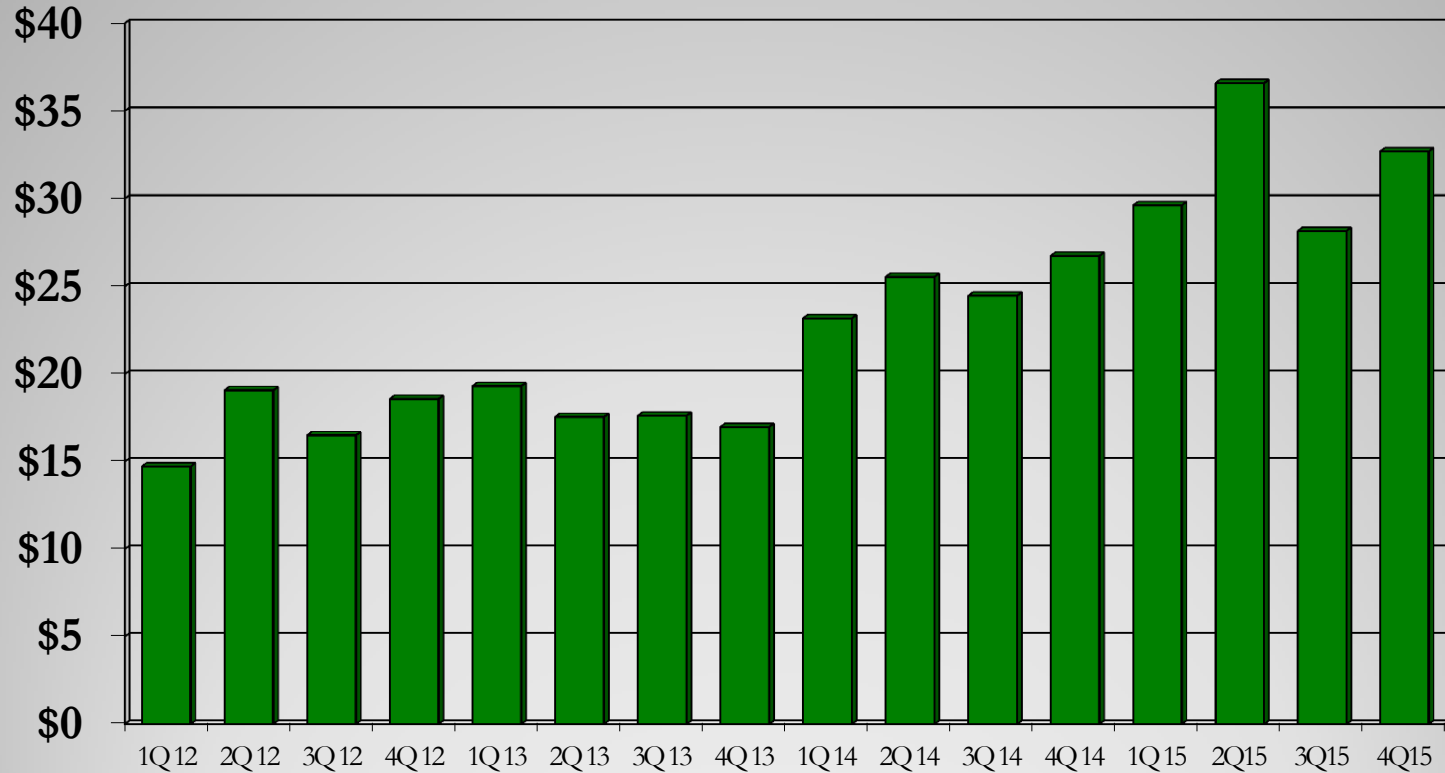
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

June 30, 2015	24,392,938
June 30, 2014	24,122,284

The number of common shares used for the 4th Quarter and full year diluted EPS calculations were as follows:

	<u>4th Quarter</u>	<u>Full Year</u>
FY 2015	24,969,000	24,638,000
FY 2014	24,424,000	24,586,000