



## **Second Quarter 2015 Earnings Presentation**

August 10, 2015

# Forward-Looking Statements

Certain statements in this presentation constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Statements that are not historical fact are forward-looking statements. Certain of these forward-looking statements can be identified by the use of words such as “believes,” “anticipates,” “expects,” “intends,” “plans,” “projects,” “estimates,” “assumes,” “may,” “should,” “will,” or other similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors, and our actual results, performance or achievements could differ materially from future results, performance or achievements expressed in these forward-looking statements. These forward-looking statements are based on our current beliefs, intentions and expectations. These statements are not guarantees or indicative of future performance. Important assumptions and other important factors that could cause actual results to differ materially from those forward-looking statements include, but are not limited to, those factors, risks and uncertainties described in the appendix and in more detail under the caption “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2014, our Quarterly Reports on Form 10-Q for the periods ended March 31, 2015 and June 30, 2015 and in our other filings with the SEC.

## GAAP Financials

(\$ in millions, except per share amounts)

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
<b>Income Statement</b>				
<b>Total revenues</b>	\$ 723.2	\$ 412.4	\$ 310.8	\$ 413.7
<b>Total expenses</b>	(799.4)	(428.0)	(371.4)	(467.2)
<b>Other gains</b>	11.4	0.5	10.9	1.6
<b>Income tax (expense) benefit</b>	(4.4)	(23.1)	18.7	39.0
<b>Net loss</b>	\$ (69.2)	\$ (38.2)	\$ (31.0)	\$ (12.9)
<b>Net loss per diluted share</b>	\$ (1.83)	\$ (1.01)	\$ (0.82)	\$ (0.34)

	As of 6/30/2015	As of 3/31/2015	As of 6/30/2014
<b>Balance Sheet</b>			
<b>Total Assets</b>	\$ 19,344.5	\$ 19,308.2	\$ 18,386.0
<b>Total Liabilities</b>	18,328.5	18,259.2	17,200.8
<b>Equity</b>	1,016.0	1,049.0	1,185.2

# Walter Investment Overview



ORIGINATIONS



SERVICING



REVERSE

## Diversified Mortgage Banking Operations

- Diversified capabilities position business for sustainable growth in changing sector
- Significant alignment of interest exists between the servicer, the regulators, our clients and our consumers as we pursue a best-in-class culture of compliance and enhanced consumer experience
- Continued focus on enhancing differentiated platform to drive profitable growth and deliver value to our shareholders
- Seasoned senior management team; well-positioned for developing environment
- Top 10 national Servicer with serviced UPB of \$262.5 BN
- Top 20 national Originator focused on retention opportunity and growing the Retail and Consumer Direct channels
- Reverse Mortgage business a leading issuer and servicer in sector
- Investment Management business capitalizing on Walter's depth and scale in mortgage sector and leveraging our relationship with WCO

Scale of U.S. Residential Mortgage Sector provides significant opportunity for Walter Investment



# Strong Q2 2015 Operational Results in Core Segments

- Servicing business AEBITDA profitability in-line with expectations
- Originations business capitalized on retention opportunities and demonstrated strong performance in the correspondent channel
- Completed comprehensive review of Reverse Mortgage business and implementing steps to drive process improvements and future profitability
- Completed sale of our residual interest in seven Residual Trusts generating cash proceeds of ~\$190 MN
- Realized cost savings of approximately \$24 MN at June 30, 2015 as compared to the fourth quarter 2014 run-rate
- Progressing as planned with the combination of Green Tree and Ditech, expected to be complete in the third quarter

**Current economic conditions remain favorable for our operating businesses**

# Q2 2015 Results

- **\$140.4 MN of AEBITDA; \$24.4 MN of Adjusted Earnings after taxes or \$0.65 per share**
- **GAAP net loss of (\$38.1) MN or (\$1.01) per share includes:**
  - **Goodwill impairment in the Reverse Mortgage segment of (\$56.5) MN or (\$1.50) per share**
  - **Net fair value increase (related to assumption changes) of \$41.9 MN (\$25.9 MN or \$0.69 per share after tax) principally driven by:**
    - **Increase to the fair value of MSR of \$59.3 MN**
    - **Decrease to the net fair value of reverse loans and HMBS securities of (\$24.1) MN**
  - **Elevated tax expense of \$23.1 MN or \$0.61 per share (goodwill impairment not deductible)**
- **Total serviced UPB increased 2.9% over prior quarter despite high volumes of prepayments**
- **Servicing platform passed all NMS metrics tested in Q3 and Q4 of 2014**
- **Originations business funded \$7.2 BN of UPB and generated \$35.3 MN of Adjusted Earnings**

**Core segments delivered strong operational results**

# Momentum Building in Branding and Cost Savings Initiatives Progressing

## Branding Update

- In third quarter, Ditech and Green Tree will be combined under the name 'Ditech, a Walter Company'
- Combination of entities expected to leverage talent across Originations and Servicing businesses and enhance value through:
  - Improved customer experience
  - Single public-facing brand to customers
  - Streamlined processes to achieve operational efficiencies
  - Enhanced retention efforts through brand consistency



## Cost Savings Update

- During the first half of 2015 cost savings of ~\$24 MN have been realized
  - On pace to achieve FY 2015 cost savings of \$60 MN; driving annualized run-rate savings of \$75 MN
  - ~\$4.5MN of expenses incurred related to cost savings initiatives
- Consolidation of 14 Servicing regions into 6 super regions to scale business operations and increase efficiencies
- Significant savings in vendor spend expected to be achieved from combination of Ditech and Green Tree, comprehensive contract review and negotiation and centralization of strategic sourcing



# Servicing

## Q2 2015 Results

- \$97.6 MN of AEBITDA; \$36.4 MN of Adjusted Earnings
- Disappearance rate of 15.5% net of recapture as compared to 13.8% for Q1 2015
- AEBITDA margin of 16 bps of Average UPB
- Portfolio additions of \$17.1 BN of UPB through a combination of MSR acquisitions (including Ocwen portfolio), originated MSR and flow arrangements/co-issue relationships
  - Excludes \$5.5 BN of MSR acquired from EverBank which was previously sub-serviced by Green Tree

## Servicing Margin Summary

	YTD 2015		Q2 2015		Q1 2015		Q2 2014	
	AEBITDA	Adjusted Earnings	AEBITDA	Adjusted Earnings	AEBITDA	Adjusted Earnings	AEBITDA	Adjusted Earnings
Servicing (MN)	\$ 201	\$ 76	\$ 98	\$ 36	\$ 103	\$ 40	\$ 102	\$ 53
Servicing margin (in bps)	17	6	16	6	17	7	17	9
Average UPB Serviced (BN)	\$ 242	\$ 242	\$ 245	\$ 245	\$ 239	\$ 239	\$ 237	\$ 237

- Servicing margin of 16 bps for Q2 2015 within the previously provided target range of 14 - 18 bps
- Net impact of the business presentation changes on servicing margin in Q2 2014 was 2 bps increase
- Q2 2015 servicing margin lower by ~0.5 bp as compared to prior periods due to the sale of the residual interest in 7 of the Residual Trusts

# Originations

## Q2 2015 Results

- \$39.5 MN of AEBITDA; \$35.3 MN of Adjusted Earnings
- Funded \$7.2 BN of UPB with a combined direct margin of 100 bps
- Significant growth of GNMA product drove margin expansion in correspondent channel
- Recapture rate of 25% for Q2 2015; originated approximately 10,500 HARP loans
- As of June 30, 2015 approximately 430,000 "in-the-money"<sup>(1)</sup> accounts
  - ~402,000 "in-the-money" accounts eligible for HARP or conventional refinancing
  - ~28,000 accounts eligible only for HARP

## Q2 2015 Margin Detail

### Q2 2015 Actuals

(bps)	Gross Margin & Fee Income	Direct Cost <sup>(2)</sup>	Direct Margin	Funded Volume (in BNs)
<b>Consumer Lending</b>	<b>533</b>	<b>(278)</b>	<b>255</b>	<b>\$ 2.0</b>
Retention	573	(222)	351	\$ 1.7
Retail	363	(508)	(145)	\$ 0.2
Consumer Direct	357	(700)	(343)	\$ 0.1
<b>Correspondent Lending</b>	<b>77</b>	<b>(32)</b>	<b>45</b>	<b>\$ 5.2</b>

- Long-term plan assumes direct costs in the Retail and Consumer Direct channels will range from 250 - 300 bps

## Q2 2015 Expense Detail

### Q2 2015 Actuals

	Consumer Lending	Correspondent Lending	Total
Funded Volume (\$MNs)	\$ 2,033.9	\$ 5,195.8	\$ 7,229.7
Direct Expenses (bps)	(278)	(32)	
Direct Expenses (\$MNs)	\$ 56.5	\$ 16.6	\$ 73.1
Indirect expenses <sup>(3)</sup>			19.9
Total expenses (excluding depreciation and amortization)			\$ 93.0

<sup>(1)</sup>"In the money" refers to those accounts which would receive a reduction in monthly mortgage payment amount of at least \$70 should they take advantage of a mortgage refinance opportunity.

<sup>(2)</sup>Includes intersegment retention expense, interest expense, direct compensation, direct benefits and direct general and administrative expenses.

<sup>(3)</sup>Includes support functions and corporate overhead allocations.



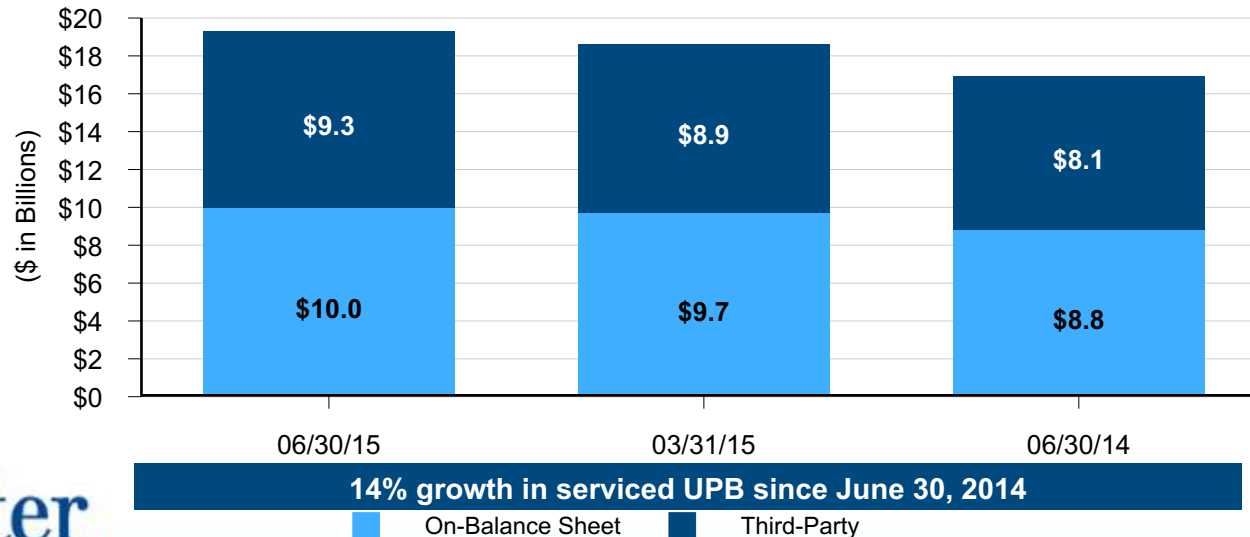
# Reverse Mortgage

## Q2 2015 Results & Actions

- \$3.7 MN of AEBITDA; \$2.5 MN of Adjusted Earnings
- Issued \$442.1 MN of securitizations, #2 HMBS issuer by UPB for 1H'2015 <sup>(1)</sup>
- Completed comprehensive review of the business resulting in substantial reorganization:
  - Strong belief in value of franchise
  - Undertaking leadership changes
  - Rationalizing expense base
- Goodwill write-off principally driven by revised multi-year forecast based on developments in Q2 2015
- Unfunded IDL tails at June 30, 2015: \$212 MN eligible for draw immediately, \$602 MN will become eligible for draw over next 12 months

<sup>(1)</sup> Source: New View Advisors HMBS Issuer Rankings published July 8, 2015.

## Serviced UPB Summary



# Updated 2015 Select Targets <sup>(1)</sup>

## Servicing

- Growth in UPB serviced of 10%+
- 2015 UPB growth assumes a blend of bulk MSR purchases and sub-servicing of MSRs to be acquired by a capital partner
- 14 – 18 bps AEBITDA margin

## Originations

- \$5 – \$10 BN UPB from Consumer Lending channel at 140 – 190 bps direct margin
  - Low interest rate environment, mix shift and success in retention have increased our Consumer Lending margin expectations above the high end of the previously provided range of 80 - 120 bps
- \$15 – \$18 BN UPB from Correspondent Lending channel at 25 – 35 bps direct margin
  - Market conditions led to a mix shift and volumes have increased our margin expectations in Correspondent Lending

## Reverse Mortgage

- Average servicing UPB of ~\$20 BN
- Funded origination volume of \$1.0 – \$1.3 BN excluding tails
  - Reduced expectations in retail channel
- Continued focus on growth of retail channels
- Realization of earnings from tail draws
  - Experience with tail draw activity in 1H 2015 below initial expectations

## Other Factors

- Positive impacts of operational enhancements
- Effects of flexibility provided by completed Balance Sheet initiatives

<sup>(1)</sup> These are select targets we have used to develop our 2015 business plan, updated to reflect our current expectations as noted above. These targets do not represent all of the factors affecting the results of operations, including expenses, fair value adjustments, legal and regulatory matters, etc. These are not projections, are forward-looking statements, and actual results may differ materially from these targets.

# Walter Capital Opportunity Corp.

## Initial Structure

- **Walter committed \$20 MN investment in WCO**
- **\$200 MN initial commitment from York Capital**
- **Green Tree Investment Management LLC, Walter Investment's wholly owned SEC registered investment advisor, contracted as external manager to WCO**
- **WCO intends to broaden investor base and grow invested capital**

## Recent Developments

- **Walter contributed Marix Servicing to WCO**
  - **Approved as a FNMA and FRE servicer**
  - **Licensed in 49 states**
- **Walter executed contract to sub-service residential whole loans owned by WCO**
- **WCO is in final negotiations to acquire ~\$6.5 BN of UPB of GSE MSR from third parties during Q3, subject to customary approvals**
- **WCO's pipeline is growing**

# Key Investment Highlights

## 1 Strategic plan designed to provide sustainable growth and achieve strong investment returns

- Execution of initiatives to strengthen balance sheet and drive operating efficiencies
- Flexibility to deploy capital opportunistically to reduce leverage and/or repurchase shares

## 2 Platform well positioned to take advantage of sector opportunities

- Solid, strategic client relationships
- Track record of performance
- Focus on enhancing customer experience

## 3 Scaled Originations business

- Significant embedded retention opportunity of ~ 402,000 "in the money" accounts eligible for non-HARP refinancing
- Potential to scale retail and consumer direct channels
- Diversified correspondent lending channel

## 4 Maintain focus on increasing mix to sub-servicing model with WCO as the catalyst

## 5 Potential future sector opportunities as new mortgage market landscape develops

- Non-agency originations
- Consolidation of sub-scale participants

## 6 Regulatory oversight driving an environment of consistency and stability with a focus on improved consumer experience



## **Appendix: Supplemental Information & Reconciliations**

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# Use of Non-GAAP Measures and Definitions

Generally Accepted Accounting Principles ("GAAP") is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, the Company has provided the following non-GAAP financial measures in this presentation: Adjusted Earnings, Adjusted EBITDA and Funds Generated in Period. See the definitions below for a description of how these items are presented and see the Non-GAAP Reconciliations for a reconciliation of these measures to the most directly comparable GAAP financial measures.

Management considers Adjusted Earnings (Loss), Adjusted EBITDA and Funds Generated in Period, each of which is a non-GAAP financial measure, to be important in the evaluation of our business segments and of the Company as a whole, as well as for allocating capital resources to our segments. Adjusted Earnings, Adjusted EBITDA and Funds Generated in Period are utilized by management to assess the underlying operational performance of the continuing operations of the business. In addition, analysts, investors, and creditors may use these measures when analyzing our operating performance. Adjusted Earnings (Loss), Adjusted EBITDA and Funds Generated in Period are not presentations made in accordance with GAAP and our use of these terms may vary from other companies in our industry. These non-GAAP financial measures should not be considered as alternatives to (1) net income (loss) or any other performance measures determined in accordance with GAAP or (2) operating cash flows determined in accordance with GAAP. These measures have important limitations as analytical tools, and should not be considered in isolation or as substitutes for analysis of the Company's results as reported under GAAP. We compensate for these limitations by relying primarily on our GAAP results and using Adjusted Earnings (Loss) and Adjusted EBITDA only as supplements. Users of our financial statements are cautioned not to place undue reliance on Adjusted Earnings (Loss) and Adjusted EBITDA.

**Adjusted Earnings (Loss)** is a supplemental metric used by management to evaluate our Company's underlying key drivers and operating performance of the business. Adjusted Earnings (Loss) is defined as income (loss) before income taxes plus fair value changes due to changes in valuation inputs and other assumptions, estimated settlements and costs for certain legal and regulatory matters, goodwill impairment (if any), certain depreciation and amortization costs related to the increased basis in assets (including servicing rights and sub-servicing contracts) acquired within business combination transactions (or step-up depreciation and amortization), transaction and integration costs, share-based compensation expense, non-cash interest expense, the net impact of the Non-Residual Trusts, fair value to cash adjustments for reverse loans, and certain other cash and non-cash adjustments, primarily including certain non-recurring costs. Adjusted Earnings (Loss) excludes unrealized changes in fair value of MSRs that are based on projections of expected future cash flows and prepayments. Adjusted Earnings (Loss) includes both cash and non-cash gains from mortgage loan origination activities. Non-cash gains are net of non-cash charges or reserves provided. Adjusted Earnings (Loss) includes cash generated from reverse mortgage origination activities. Adjusted Earnings (Loss) may from time to time also include other adjustments, as applicable based upon facts and circumstances, consistent with the intent of providing investors with a supplemental means of evaluating our operating performance.

**Adjusted EBITDA** eliminates the effects of financing, income taxes and depreciation and amortization. Adjusted EBITDA is defined as income (loss) before income taxes, depreciation and amortization, interest expense on corporate debt, amortization of servicing rights and other fair value adjustments, estimated settlements and costs for certain legal and regulatory matters, goodwill impairment (if any), fair value to cash adjustment for reverse loans, non-cash interest income, share-based compensation expense, servicing fee economics, Residual Trusts cash flows, transaction and integration related costs, the net impact of the Non-Residual Trusts and certain other cash and non-cash adjustments primarily including the net provision for the repurchase of loans sold, provision for loan losses and certain non-recurring costs. Adjusted EBITDA includes both cash and non-cash gains from mortgage loan origination activities. Adjusted EBITDA excludes the impact of fair value option accounting on certain assets and liabilities and includes cash generated from reverse mortgage origination activities. Adjusted EBITDA may also include other adjustments, as applicable based upon facts and circumstances, consistent with the intent of providing investors a supplemental means of evaluating our operating performance.

**Funds Generated in Period** is calculated as Adjusted EBITDA, as described above, less capital expenditures, cash paid for corporate debt interest expense and income taxes. Management believes Funds Generated in Period is useful as a supplemental indicator of the cash capable of being generated by the business during the relevant period and for that purpose considers the values of the OMSRs created during the period as equivalent to cash on the assumption that such OMSRs could have been sold during the period for cash equivalent to their fair value reflected in our books. There can be no assurance that the OMSRs could have been sold during the period for cash equivalent to their fair value reflected in our books. Funds Generated in Period does not represent cash flow or cash available for investment.

Amounts or metrics that relate to future earnings projections are forward-looking and subject to significant business, economic, regulatory and competitive uncertainties, many of which are beyond the control of Walter Investment and its management, and are based upon assumptions with respect to future decisions, which are subject to change. Actual results will vary and those variations may be material. Nothing in this presentation should be regarded as a representation by any person that any target will be achieved and the Company undertakes no duty to update any target. Please refer to the introductory slides of this presentation, as well as additional disclosures in this Appendix and in our Annual Report on Form 10-K for the year ended December 31, 2014, our Quarterly Reports on Form 10-Q for the quarterly periods ended March 31, 2015 and June 30, 2015 and our other filings with the SEC, for important information regarding forward looking statements and the use and limitations of Non-GAAP Financial Measures. Because we do not predict special items that might occur in the future, and our outlook is developed at a level of detail different than that used to prepare GAAP financial measures, we are not providing a reconciliation to GAAP of any forward-looking financial measures presented herein.

# Forward-Looking Statements

Certain statements in this presentation constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Statements that are not historical fact are forward-looking statements. Certain of these forward-looking statements can be identified by the use of words such as “believes,” “anticipates,” “expects,” “intends,” “plans,” “projects,” “estimates,” “assumes,” “may,” “should,” “will,” or other similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors, and our actual results, performance or achievements could differ materially from future results, performance or achievements expressed in these forward-looking statements. These forward-looking statements are based on our current beliefs, intentions and expectations. These statements are not guarantees or indicative of future performance. Important assumptions and other important factors that could cause actual results to differ materially from those forward-looking statements include, but are not limited to, those factors, risks and uncertainties described below and in more detail under the caption “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2014, our Quarterly Reports on Form 10-Q for the quarterly periods ended March 31, 2015 and June 30, 2015 and in our other filings with the SEC.

In particular (but not by way of limitation), the following important factors, risks and uncertainties could affect our future results, performance and achievements and could cause actual results, performance and achievements to differ materially from those expressed in the forward-looking statements:

- our ability to operate our business in compliance with existing and future rules and regulations affecting our business, including those relating to the origination and servicing of residential loans, the management of third-party assets and the insurance industry (including lender-placed insurance), and changes to, and/or more stringent enforcement of, such rules and regulations;
- increased scrutiny and potential enforcement actions by federal and state authorities;
- the substantial resources (including senior management time and attention) we devote to, and the significant compliance costs we incur in connection with, regulatory and contractual compliance and regulatory examinations and inquiries, and any consumer redress, fines, penalties or similar payments we make in connection with resolving such matters;
- uncertainties relating to interest curtailment obligations and any related financial and litigation exposure (including exposure relating to false claims or relating to a pending investigation by the Department of Justice and the HUD Office of Inspector General);
- potential costs and uncertainties associated with and arising from litigation, regulatory investigations and other legal proceedings;
- our dependence on U.S. government-sponsored entities (especially Fannie Mae) and agencies and their residential loan programs and our ability to maintain relationships with, and remain qualified to participate in programs sponsored by, such entities, our ability to satisfy various existing or future GSE, agency and other capital, net worth, liquidity and other financial requirements applicable to our business, and our ability to remain qualified as a GSE approved seller, servicer or component servicer, including the ability to continue to comply with the GSEs’ respective residential loan and selling and servicing guides;
- uncertainties relating to the status and future role of GSEs, and the effects of any changes to the origination and/or servicing requirements of the GSEs or various regulatory authorities or the servicing compensation structure for mortgage servicers pursuant to programs of GSEs or various regulatory authorities;
- our ability to maintain our loan servicing, loan origination, insurance agency or collection agency licenses, or any other licenses necessary to operate our businesses, or changes to, or our ability to comply with, our licensing requirements;
- our ability to comply with the servicing standards required by the National Mortgage Settlement;
- our ability to comply with the terms of the stipulated order resolving allegations arising from an FTC and CFPB investigation of Green Tree Servicing;
- operational risks inherent in the mortgage servicing and mortgage origination businesses, including reputational risk;
- risks related to our substantial levels of indebtedness, including our ability to comply with covenants contained in our debt agreements, generate sufficient cash to service such indebtedness and refinance such indebtedness on favorable terms, as well as our ability to incur substantially more debt;
- our ability to renew advance facilities or warehouse facilities and maintain borrowing capacity under such facilities;
- our ability to maintain or grow our servicing business and our residential loan originations business;
- our ability to achieve our strategic initiatives;
- changes in prepayment rates and delinquency rates on the loans we service or sub-service;

# Forward-Looking Statements

- the ability of our clients and credit owners to transfer or otherwise terminate our servicing or sub-servicing rights;
- a downgrade in our servicer ratings or credit ratings;
- our ability to collect reimbursements for servicing advances and earn and timely receive incentive and performance payments and ancillary fees on our servicing portfolio;
- our ability to collect indemnification payments and enforce repurchase obligations relating to mortgage loans we purchase from our correspondent clients and our ability to collect indemnification payments relating to servicing rights we purchase from prior servicers;
- local, regional, national and global economic trends and developments in general, and local, regional and national real estate and residential mortgage market trends in particular, including the volume and pricing of home sales, the credit quality of loan origination customers and uncertainty regarding the levels of mortgage originations and prepayments;
- uncertainty as to the volume of originations activity we will benefit from prior to, and following, the expiration of HARP, which is scheduled to occur on December 31, 2016;
- risks associated with the origination, securitization and servicing of reverse mortgages, including changes to reverse mortgage programs operated by FHA, HUD or Ginnie Mae, our ability to accurately estimate interest curtailment liabilities, continued demand for HECM loans and other reverse mortgages, our ability to fund HECM repurchase obligations, our ability to fund principal additions on our HECM loans, and our ability to securitize our HECM loans and tails;
- our ability to implement strategic initiatives, particularly as they relate to our ability to raise capital, make arrangements with potential capital partners and develop new business, including acquisitions of mortgage servicing rights and the development of our originations business, all of which are subject to customer demand and various third-party approvals;
- our ability to realize all anticipated benefits of past, pending or potential future acquisitions or joint venture investments;
- the effects of competition on our existing and potential future business, including the impact of competitors with greater financial resources and broader scopes of operation;
- changes in interest rates and the effectiveness of any hedge we may employ against such changes;
- risks and potential costs associated with technology and cybersecurity, including the risks of technology failures and of cyber-attacks against us or our vendors, our ability to adequately respond to actual or alleged cyber-attacks and our ability to implement adequate internal security measures and protect confidential borrower information;
- our ability to comply with evolving and complex accounting rules, many of which involve significant judgment and assumptions;
- uncertainties regarding impairment charges relating to our goodwill or other intangible assets;
- our ability to maintain effective internal controls over financial reporting and disclosure controls and procedures;
- our ability to manage conflicts of interest relating to our investment in WCO; and
- risks related to our relationship with Walter Energy and uncertainties arising from or relating to its bankruptcy filings, including potential liability for any taxes, interest and/or penalties owed by the Walter Energy consolidated group for the full or partial tax years during which certain of the Company's former subsidiaries were part of such consolidated group and certain other tax risks allocated to us in connection with our spin-off from Walter Energy.

All of the above factors, risks and uncertainties are difficult to predict, contain uncertainties that may materially affect actual results and may be beyond our control. New factors, risks and uncertainties emerge from time to time, and it is not possible for our management to predict all such factors, risks and uncertainties.

Although we believe that the assumptions underlying the forward-looking statements (including those relating to our outlook) contained herein are reasonable, any of the assumptions could be inaccurate, and therefore any of these statements included herein may prove to be inaccurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved. We make no commitment to revise or update any forward-looking statements in order to reflect events or circumstances after the date any such statement is made, except as otherwise required under the federal securities laws. If we were in any particular instance to update or correct a forward-looking statement, investors and others should not conclude that we would make additional updates or corrections thereafter except as otherwise required under the federal securities laws.

In addition, this presentation may contain statements of opinion or belief concerning market conditions and similar matters. In certain instances, those opinions and beliefs could be based upon general observations by members of our management, anecdotal evidence and/or our experience in the conduct of our business, without specific investigation or statistical analyses. Therefore, while such statements reflect our view of the industries and markets in which we are involved, they should not be viewed as reflecting verifiable views and such views may not be shared by all who are involved in those industries or markets.



# Securitized Reverse Mortgages and VIEs<sup>(1)</sup>

\$ in millions

Reverse Mortgage - Securitized Portfolio			
Assets	\$	10,497.2	➤ Net fair value liability of \$91.5 MN in Reverse Mortgage is a positive to tangible net worth over time
Liabilities	\$	10,588.7	
	\$	<u>(91.5)</u>	
<hr/>			
Residual Trusts			
Assets	\$	545.8	➤ \$52.4 MN of residual interest in legacy Walter Investment portfolio
Liabilities	\$	493.4	
	\$	<u>52.4</u>	
<hr/>			
Non-Residual Trusts			
Assets	\$	587.8	➤ Net fair value liability of \$29.0 MN associated with mandatory clean-up call obligation in Non-Residual Trusts
Liabilities	\$	616.8	
	\$	<u>(29.0)</u>	
<hr/>			
Servicer and Protective Advance Financing Facilities			
Assets	\$	1,181.7	➤ \$144.2 MN of equity in servicer advance trusts
Liabilities	\$	1,037.5	
	\$	<u>144.2</u>	
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<sup>(1)</sup> Above presentation excludes impact of overall Walter tax positions.

# Servicing Segment

## Servicing Key Metrics

\$ in millions

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Servicing fees	\$ 346.0	\$ 175.3	\$ 170.7	\$ 172.5
Incentive and performance fees	51.6	26.5	25.1	36.1
Ancillary and other fees	47.1	23.6	23.5	19.3
Servicing revenue and fees	\$ 444.7	\$ 225.4	\$ 219.3	\$ 227.9
Amortization of servicing rights	(12.9)	(6.4)	(6.5)	(9.5)
Other changes in fair value	(112.9)	(58.2)	(54.7)	(40.2)
Changes in valuation inputs	(15.2)	59.3	(74.5)	(43.4)
Change in fair value of excess servicing spread liability	(7.5)	(5.7)	(1.8)	—
Net servicing revenue and fees	\$ 296.2	\$ 214.4	\$ 81.8	\$ 134.8
AEBITDA/average UPB	17 bps	16 bps	17 bps	17 bps
Serviced UPB (in billions)	243.2	243.2	236.4	235.2
Serviced units (in millions)	2.2	2.2	2.2	2.2
Average UPB serviced (in billions)	\$ 242.2	\$ 245.5	\$ 238.9	\$ 236.7
Disappearance Rate <sup>(1)</sup>	14.7 %	15.5 %	13.8 %	13.8 %

<sup>(1)</sup> The quarterly portfolio disappearance rate is the weighted average of the disappearance rate for each month in such quarter. The monthly disappearance rate is the annualized exponential rate of dividing the aggregate dollar amount of contractual payments, voluntary prepayments and defaults attributable to mortgage loans in the mortgage loan servicing portfolio during such month by the sum of the unpaid principal balance of the loans in the mortgage loan servicing portfolio at the beginning of such month plus the unpaid principal balance of any mortgage loans added to such portfolio during such month.

# Originations Segment

## Originations Data by Channel

\$ in billions

### Applications

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Consumer Lending	\$ 5.6	\$ 2.7	\$ 2.9	\$ 4.0
Correspondent Lending	13.0	6.2	6.8	4.0
	<u>\$ 18.6</u>	<u>\$ 8.9</u>	<u>\$ 9.7</u>	<u>\$ 8.0</u>

### Pull-Through Adjusted Locked Volume

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Consumer Lending	\$ 3.7	\$ 1.7	\$ 2.0	\$ 2.6
Correspondent Lending	9.5	4.6	4.9	3.0
	<u>\$ 13.2</u>	<u>\$ 6.3</u>	<u>\$ 6.9</u>	<u>\$ 5.6</u>

### Funded Volume

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Consumer Lending	\$ 3.8	\$ 2.0	\$ 1.8	\$ 2.3
Correspondent Lending	8.9	5.2	3.7	2.1
	<u>\$ 12.7</u>	<u>\$ 7.2</u>	<u>\$ 5.5</u>	<u>\$ 4.4</u>

### Sold Volume

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Consumer Lending	\$ 3.7	\$ 2.0	\$ 1.7	\$ 2.1
Correspondent Lending	8.5	4.8	3.7	1.8
	<u>\$ 12.2</u>	<u>\$ 6.8</u>	<u>\$ 5.4</u>	<u>\$ 3.9</u>

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Recapture Rate <sup>(1)</sup>	27%	25%	29%	39%

<sup>(1)</sup> Recapture rate represents the percent of voluntary UPB payoffs during the period refinanced in to new loans by us. This metric excludes payoffs on non-marketable portfolios (e.g. sub-serviced), payoffs under \$20K UPB, or payoffs prior to 60 days after boarding.



## Consumer Lending Origination Economics

bps	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Gain on Sale <sup>(1)</sup>	488	499	479	531
Fee Income <sup>(2)</sup>	21	34	7	15
Direct Expenses <sup>(2)</sup>	(283)	(278)	(290)	(251)
Direct Margin	<u>226</u>	<u>255</u>	<u>196</u>	<u>295</u>

<sup>(1)</sup> Calculated on pull-through adjusted locked volume.

<sup>(2)</sup> Calculated on funded volume.

## Correspondent Lending Origination Economics

bps	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Gain on Sale <sup>(1)</sup>	61	66	55	30
Fee Income <sup>(2)</sup>	11	11	10	11
Direct Expenses <sup>(2)</sup>	(35)	(32)	(37)	(46)
Direct Margin	<u>37</u>	<u>45</u>	<u>28</u>	<u>(5)</u>

<sup>(1)</sup> Calculated on pull-through adjusted locked volume.

<sup>(2)</sup> Calculated on funded volume.

## Capitalized MSR

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Capitalized MSR (MN)	\$ 157.4	\$ 84.7	\$ 72.7	\$ 45.6
Base MSR (MN)	\$ 115.3	\$ 65.5	\$ 49.8	\$ 34.2
Excess MSR (MN)	\$ 42.1	\$ 19.2	\$ 22.9	\$ 11.4
Base MSR Multiple	4.23	4.48	3.93	3.87
Excess MSR Multiple	4.09	3.78	4.39	3.70
UPB Loans sold (MN)	\$ 11,471	\$ 6,397	\$ 5,074	\$ 3,540
UPB Loans sold with excess (MN)	\$ 4,954	\$ 2,146	\$ 2,808	\$ 1,711

# Reverse Mortgage Segment

## Reverse Mortgage Key Metrics

	YTD 2015	Q2 2015	Q1 2015	Q2 2014
Interest income	\$ 215.7	\$ 109.4	\$ 106.3	\$ 98.3
Interest expense	(199.1)	(100.6)	(98.5)	(91.5)
Net interest margin <sup>(1)</sup>	\$ 16.6	\$ 8.8	\$ 7.8	\$ 6.8
Blended cash generated <sup>(2)</sup>	40.8	22.1	18.7	14.2
Fair value of loans and HMBS obligations	(19.8)	(24.1)	4.3	5.9
Fair value	\$ 37.6	\$ 6.8	\$ 30.8	\$ 26.9
Net servicing revenues and fees	23.3	11.9	11.4	8.8
Other	3.2	1.5	1.7	3.0
Total revenue	\$ 64.1	\$ 20.2	\$ 43.9	\$ 38.7
Funded volume <sup>(3)</sup>	\$ 674 MN	\$ 364 MN	\$ 310 MN	\$ 299 MN
Securitized volume	\$ 855 MN	\$ 442 MN	\$ 413 MN	\$ 359 MN
Serviced UPB (in billions)	\$ 19.3	\$ 19.3	\$ 18.7	\$ 16.9
Serviced units	118,780	118,780	114,208	103,544

<sup>(1)</sup> Representative of servicing fee for on-balance sheet residential loans serviced.

<sup>(2)</sup> Cash generated by origination, purchase and securitization of HECM loans.

<sup>(3)</sup> Funded volumes exclude securitized tail volumes.

# Reconciliation of GAAP Loss Before Income Taxes to Non-GAAP Adjusted EBITDA

\$ in millions

	For the Three Months Ended June 30, 2015	For the Six Months Ended June 30, 2015	For the Three Months Ended June 30, 2014	For the Six Months Ended June 30, 2014
Loss before income taxes	\$ (15.0)	\$ (64.7)	\$ (51.9)	\$ (23.0)
Add/(Subtract):				
Amortization of servicing rights and other fair value adjustments	0.8	136.2	93.7	152.5
Goodwill impairment	56.5	56.5	82.3	82.3
Interest expense	39.5	79.6	38.5	76.0
Depreciation and amortization	16.1	32.7	18.4	37.0
Curtailed expense	6.5	22.6	—	—
Share-based compensation expense	5.0	8.4	4.8	8.3
Legal and regulatory matters	5.2	5.1	13.2	13.2
Fair value to cash adjustment for reverse loans	24.1	19.8	(5.9)	(1.2)
Other	1.6	6.8	6.3	22.1
Sub-total	<u>155.3</u>	<u>367.7</u>	<u>251.3</u>	<u>390.2</u>
Adjusted EBITDA	<u>\$ 140.3</u>	<u>\$ 303.0</u>	<u>\$ 199.4</u>	<u>\$ 367.2</u>

# Reconciliation of GAAP Loss Before Income Taxes to Non-GAAP Adjusted Earnings

(\$ in millions, except per share amounts)

	For the Three Months Ended	For the Six Months Ended	For the Three Months Ended	For the Six Months Ended
	June 30, 2015	June 30, 2015	June 30, 2014	June 30, 2014
Loss before income taxes	\$ (15.0)	\$ (64.7)	\$ (51.9)	\$ (23.0)
Add/(Subtract):				
Changes in fair value due to changes in valuation inputs and other assumptions	(64.3)	9.4	43.4	69.0
Goodwill impairment	56.5	56.5	82.3	82.3
Legal and regulatory matters	5.2	5.1	13.2	13.2
Curtailment expense	6.5	22.6	—	—
Step-up depreciation and amortization	8.9	18.4	11.3	23.2
Step-up amortization of sub-servicing rights	4.9	9.8	7.7	16.2
Non-cash interest expense	3.0	6.3	4.0	7.3
Share-based compensation expense	5.0	8.4	4.8	8.3
Fair value to cash adjustment for reverse loans	24.1	19.8	(5.9)	(1.2)
Other	4.5	9.5	6.0	14.7
Adjusted Earnings before taxes	\$ 39.3	\$ 101.1	\$ 114.9	\$ 210.0
Adjusted Earnings after tax (38% in 2015 and 39% in 2014)	\$ 24.4	\$ 62.7	\$ 70.1	\$ 128.1
Adjusted Earnings after taxes per common and common equivalent share.	\$ 0.65	\$ 1.66	\$ 1.86	\$ 3.36

# Reconciliation of Funds Generated in Period to Net Increase in Cash and Cash Equivalents

(\$ in millions)

	For the three months ended	
	June 30, 2015	June 30, 2014
<b>Adjusted EBITDA</b>	\$ 140.3	\$ 199.4
<b>Less:</b>		
Cash Interest Expense on Corporate Debt	(47.0)	(46.9)
Cash Taxes/Refund	(1.1)	(6.7)
Capital Expenditures	(6.1)	(8.5)
<b>Funds Generated in Period</b>	\$ 86.1	\$ 137.3
<b>Investing and Financing activity and other uses of Funds Generated in Period:</b>		
Investment in retained OMSRs <sup>(1)</sup>	(86.8)	(45.6)
Net investment in originations activity <sup>(2)</sup>	(1.1)	(65.6)
Net activity for servicing advances	42.6	5.9
Net investment in reverse mortgage activity	(42.3)	(17.4)
Proceeds from Sale of Excess Servicing Spread, net of payments	(2.4)	—
Acquisitions, including related transaction costs <sup>(3)</sup>	(137.7)	(306.4)
Net payments of corporate debt <sup>(4)</sup>	(4.1)	(4.3)
Other working capital	151.0	36.8
<b>Change in Cash</b>	\$ 5.3	\$ (259.3)
Cash flows provided by (used in) operating activities	(389.8)	(481.4)
Cash flows provided by (used in) investing activities	(154.5)	(510.5)
Cash flows provided by (used in) financing activities	549.6	732.6
<b>Total change in cash</b>	5.3	(259.3)

<sup>(1)</sup> Represents originated MSR that have been capitalized upon transfer of loans.

<sup>(2)</sup> Represents originations activity including purchases and originations of residential loans held for sale, proceeds from sale and payments on residential loans held for sale, net change in master repurchase agreements associated with residential loans held for sale and total net gains on sales of loans less gain on capitalized servicing rights.

<sup>(3)</sup> Represents payments for acquisitions of businesses net of cash acquired, acquisitions of servicing rights and transaction & integration costs incurred as a result.

<sup>(4)</sup> Represents proceeds from issuance of debt net of debt issuance costs and payments made during the period.

# Reconciliation of Funds Generated in Period to Net Increase in Cash and Cash Equivalents

(\$ in millions)

	For the last twelve months ended <u>June 30, 2015</u>	For the six months ended <u>June 30, 2015</u>	For the year ended <u>December 31, 2014</u>	For the six months ended <u>June 30, 2014</u>
<b>Adjusted EBITDA</b>	\$ 540.0	\$ 303.0	\$ 604.2	\$ 367.2
<b>Less:</b>				
Cash Interest Expense on Corporate Debt	(130.0)	(64.6)	(132.5)	(67.1)
Cash Taxes/Refund	(12.5)	—	5.3	17.8
Capital Expenditures	(18.4)	(9.8)	(21.6)	(13.0)
<b>Funds Generated in Period</b>	\$ 379.1	\$ 228.6	\$ 455.4	\$ 304.9
<b>Investing and Financing activity and other uses of Funds Generated in Period:</b>				
Investment in retained OMSRs <sup>(1)</sup>	(275.2)	(159.1)	(214.3)	(98.2)
Net investment in originations activity <sup>(2)</sup>	(15.7)	(27.6)	(14.4)	(26.3)
Net activity for servicing advances	267.0	109.3	168.2	10.5
Net investment in reverse mortgage activity	(74.5)	(69.2)	(5.8)	(0.5)
Proceeds from Sale of Excess Servicing Spread, net of payments	64.0	(4.6)	68.6	—
Acquisitions, including related transaction costs <sup>(3)</sup>	(403.1)	(194.9)	(549.2)	(341.0)
Net payments of corporate debt <sup>(4)</sup>	(16.7)	(8.4)	(17.2)	(8.9)
Other working capital	115.5	149.5	(63.0)	(29.0)
<b>Change in Cash</b>	\$ 40.4	\$ 23.6	\$ (171.7)	\$ (188.5)
Cash flows provided by (used in) operating activities	(399.2)	(268.8)	(204.3)	(73.9)
Cash flows provided by (used in) investing activities	(927.1)	(395.8)	(1,244.1)	(712.8)
Cash flows provided by (used in) financing activities	1,366.7	688.2	1,276.7	598.2
<b>Total change in cash</b>	40.4	23.6	(171.7)	(188.5)

<sup>(1)</sup> Represents originated MSRs that have been capitalized upon transfer of loans.

<sup>(2)</sup> Represents originations activity including purchases and originations of residential loans held for sale, proceeds from sale and payments on residential loans held for sale, net change in master repurchase agreements associated with residential loans held for sale and total net gains on sales of loans less gain on capitalized servicing rights.

<sup>(3)</sup> Represents payments for acquisitions of businesses net of cash acquired, acquisitions of servicing rights and transaction & integration costs incurred as a result.

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