

**Akamai Technologies, Inc.**  
**September 30, 2008**  
**In thousands, except per share data**

	2007				2007	2008		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Revenue by Vertical								
Media & Entertainment	\$ 63,081	\$ 72,574	\$ 76,066	\$ 87,167	\$ 298,888	\$ 87,477	\$ 90,733	\$ 96,687
Commerce	\$ 33,889	\$ 34,525	\$ 38,706	\$ 48,180	\$ 155,301	\$ 48,652	\$ 51,460	\$ 53,076
High Tech	\$ 33,315	\$ 36,191	\$ 37,968	\$ 40,447	\$ 147,921	\$ 42,773	\$ 43,772	\$ 38,509
Public Sector	\$ 8,989	\$ 9,364	\$ 8,500	\$ 7,444	\$ 34,296	\$ 8,117	\$ 8,039	\$ 9,075
Revenue	\$ 139,274	\$ 152,654	\$ 161,240	\$ 183,238	\$ 636,406	\$ 187,019	\$ 194,004	\$ 197,347
Pro forma COGS	\$ 23,375	\$ 26,234	\$ 28,787	\$ 33,575	\$ 111,971	\$ 34,749	\$ 35,356	\$ 37,562
Dep. & amort. - network	\$ 10,366	\$ 12,678	\$ 14,128	\$ 14,952	\$ 52,124	\$ 16,260	\$ 17,733	\$ 18,483
Stock comp. - network	\$ 739	\$ 847	\$ 896	\$ 867	\$ 3,349	\$ 566	\$ 599	\$ 614
GAAP COGS	\$ 34,480	\$ 39,759	\$ 43,811	\$ 49,394	\$ 167,444	\$ 51,575	\$ 53,688	\$ 56,659
Pro forma gross profit	\$ 115,899	\$ 126,420	\$ 132,453	\$ 149,663	\$ 524,435	\$ 152,270	\$ 158,648	\$ 159,785
Pro forma gross margin	83%	83%	82%	82%	82%	81%	82%	81%
GAAP gross profit	\$ 104,794	\$ 112,895	\$ 117,429	\$ 133,844	\$ 468,962	\$ 135,444	\$ 140,316	\$ 140,688
GAAP gross margin	75%	74%	73%	73%	74%	72%	72%	71%
Pro forma R&D	\$ 6,628	\$ 7,719	\$ 7,313	\$ 6,823	\$ 28,483	\$ 6,856	\$ 6,857	\$ 7,178
Stock comp. - R&D	\$ 3,976	\$ 3,944	\$ 4,095	\$ 3,643	\$ 15,658	\$ 2,448	\$ 2,662	\$ 2,765
GAAP R&D	\$ 10,604	\$ 11,663	\$ 11,408	\$ 10,466	\$ 44,141	\$ 9,304	\$ 9,519	\$ 9,943
Pro forma S&M	\$ 29,922	\$ 31,268	\$ 29,861	\$ 30,253	\$ 121,304	\$ 30,995	\$ 34,084	\$ 35,078
Stock comp. - S&M	\$ 6,827	\$ 6,471	\$ 6,810	\$ 6,144	\$ 26,252	\$ 4,949	\$ 7,104	\$ 6,949
GAAP S&M	\$ 36,749	\$ 37,739	\$ 36,671	\$ 36,397	\$ 147,556	\$ 35,944	\$ 41,188	\$ 42,027
Pro forma G&A	\$ 20,519	\$ 21,866	\$ 23,357	\$ 25,707	\$ 91,449	\$ 27,181	\$ 24,984	\$ 27,068
Stock comp. - G&A	\$ 5,288	\$ 5,946	\$ 5,108	\$ 4,954	\$ 21,296	\$ 3,288	\$ 6,632	\$ 3,794
Dep. & Amort - G&A	\$ 1,671	\$ 1,967	\$ 2,279	\$ 2,439	\$ 8,356	\$ 2,797	\$ 2,187	\$ 2,914
GAAP G&A	\$ 27,478	\$ 29,779	\$ 30,744	\$ 33,100	\$ 121,101	\$ 33,266	\$ 33,803	\$ 33,776
Restructuring benefit	\$ -	\$ (178)	\$ -	\$ -	\$ (178)	\$ -	\$ -	\$ -
Amortization of intangible assets	\$ 2,812	\$ 2,932	\$ 2,835	\$ 2,835	\$ 11,414	\$ 3,590	\$ 3,491	\$ 3,173
Adj. EBITDA	\$ 58,830	\$ 65,567	\$ 71,922	\$ 86,880	\$ 283,199	\$ 87,238	\$ 92,723	\$ 90,461
Adj. EBITDA margin	42%	43%	45%	47%	44%	47%	48%	46%
GAAP OpEx (excluding COGS)	\$ 77,643	\$ 81,935	\$ 81,658	\$ 82,798	\$ 324,034	\$ 82,104	\$ 88,001	\$ 88,919
GAAP Op. Income	\$ 27,151	\$ 30,960	\$ 35,771	\$ 51,046	\$ 144,928	\$ 53,340	\$ 52,315	\$ 51,769
Interest income, net	\$ 4,732	\$ 5,243	\$ 5,913	\$ 6,841	\$ 22,729	\$ 7,331	\$ 4,780	\$ 4,994
Loss of early extinguishment of debt	\$ (1)	\$ -	\$ (2)	\$ -	\$ (3)	\$ -	\$ -	\$ -
Gain on investments, net	\$ -	\$ -	\$ 1	\$ 23	\$ 24	\$ 208	\$ 64	\$ 1
Other income (expense), net	\$ (204)	\$ (572)	\$ 1,273	\$ 30	\$ 527	\$ 476	\$ (970)	\$ 154
Income before provision for income taxes	\$ 31,678	\$ 35,631	\$ 42,956	\$ 57,940	\$ 168,205	\$ 61,355	\$ 56,189	\$ 56,918
Provision for income taxes	\$ 12,499	\$ 13,985	\$ 18,692	\$ 22,062	\$ 67,238	\$ 24,444	\$ 21,855	\$ 23,558
Net income	\$ 19,179	\$ 21,646	\$ 24,264	\$ 35,878	\$ 100,967	\$ 36,911	\$ 34,334	\$ 33,360
Interest add-back for GAAP diluted share calculation	\$ 710	\$ 710	\$ 710	\$ 710	\$ 2,840	\$ 710	\$ 434	\$ 416
Net income for diluted earnings per share	\$ 19,889	\$ 22,356	\$ 24,974	\$ 36,588	\$ 103,807	\$ 37,621	\$ 34,768	\$ 33,776
Net income per share:								
Basic	\$ 0.12	\$ 0.13	\$ 0.15	\$ 0.22	\$ 0.62	\$ 0.22	\$ 0.21	\$ 0.20
Diluted	\$ 0.11	\$ 0.12	\$ 0.13	\$ 0.20	\$ 0.56	\$ 0.20	\$ 0.19	\$ 0.18
Shares used in per share calculations:								
Basic	161,569	164,798	165,474	164,768	162,959	165,959	167,417	168,474
Diluted	183,157	185,601	185,106	185,294	185,094	185,744	187,641	187,769
GAAP Net income	\$ 19,179	\$ 21,646	\$ 24,264	\$ 35,878	\$ 100,967	\$ 36,911	\$ 34,334	\$ 33,360
Amortization of intangible assets	\$ 2,812	\$ 2,932	\$ 2,835	\$ 2,835	\$ 11,414	\$ 3,590	\$ 3,491	\$ 3,173
Stock-based compensation	\$ 16,830	\$ 17,208	\$ 16,909	\$ 15,608	\$ 66,555	\$ 11,251	\$ 16,997	\$ 14,122
Amortization of capitalized stock-based compensation	\$ 188	\$ 401	\$ 537	\$ 703	\$ 1,829	\$ 861	\$ 1,014	\$ 1,118
Loss on early extinguishment of debt	\$ 1	\$ -	\$ 2	\$ -	\$ 3	\$ -	\$ -	\$ -
Release of deferred tax valuation allowance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Utilization of tax NOL carryforward	\$ 11,701	\$ 13,437	\$ 17,833	\$ 20,898	\$ 63,869	\$ 23,217	\$ 20,735	\$ 22,434
Restructuring benefit	\$ -	\$ (178)	\$ -	\$ -	\$ (178)	\$ -	\$ -	\$ -
(Gain) loss on investments, net	\$ -	\$ -	\$ (1)	\$ (23)	\$ (24)	\$ (208)	\$ (64)	\$ (1)
Normalized net income	\$ 50,711	\$ 55,446	\$ 62,379	\$ 75,899	\$ 244,435	\$ 75,622	\$ 76,507	\$ 74,206
Interest add-back for normalized diluted share calculation	\$ 710	\$ 710	\$ 710	\$ 710	\$ 2,840	\$ 710	\$ 696	\$ 696
Normalized net income for diluted earnings per share	\$ 51,421	\$ 56,156	\$ 63,089	\$ 76,609	\$ 247,275	\$ 76,332	\$ 77,203	\$ 74,902
Normalized net income per diluted share	\$ 0.28	\$ 0.30	\$ 0.34	\$ 0.41	\$ 1.32	\$ 0.41	\$ 0.41	\$ 0.40
Diluted shares used in normalized net income calculations	185,179	187,432	186,767	186,674	186,709	186,826	188,970	188,349