



FY 2014 Fourth Quarter Financial Statistics

August 21, 2014

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

| | 4th Qtr. FY 14 | | 4th Qtr. FY 13 |
|-----------------------------|--------------------------------------|--|--------------------------------------|
| Lighting | \$57,764 | | \$49,457 |
| Graphics | \$9,310 | | \$12,383 |
| Elec. Comp. | \$5,278 | | \$5,225 |
| All Other | \$1,506 | | \$1,772 |
| Total | \$73,858 | | \$68,837 |
| \$ in thousands; unaudited. | | | LSI Industries Inc. |

Segment Net Sales

| | FY 14 | | FY 13 |
|--------------|------------------|--|------------------|
| Lighting | \$227,628 | | \$206,363 |
| Graphics | \$46,166 | | \$46,770 |
| Elec. Comp. | \$19,491 | | \$20,333 |
| All Other | \$6,178 | | \$7,324 |
| Total | \$299,463 | | \$280,790 |

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

| | 4th Qtr. FY 14 | | 4th Qtr. FY 13 |
|---------------------|--------------------------------------|--|--------------------------------------|
| Lighting | \$1,991 | | \$1,452 |
| Graphics | \$(1,034) | | \$237 |
| Elec. Comp. | \$(142) | | \$229 |
| All Other | \$(114) | | \$166 |
| Corp & Eliminations | \$(1,787) | | \$(1,266) |
| Total | \$(1,086) | | \$818 |

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

| | FY 14 | | FY 13 |
|---------------------|------------------|--|-----------|
| Lighting | \$9,788 | | \$10,092 |
| Graphics | \$(2,802) | | \$(1,253) |
| Elec. Comp. | \$2,369 | | \$(916) |
| All Other | \$(138) | | \$(1,451) |
| Corp & Eliminations | \$(6,899) | | \$(5,842) |
| Total | \$2,318 | | \$630 |

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

| | 6/30/14 | 6/30/13 |
|------------------------------|-----------|-----------|
| Cash & Investments | \$9,013 | \$7,949 |
| Receivables, net | \$42,753 | \$45,991 |
| Inventories, net | \$45,408 | \$42,093 |
| Goodwill & Intangible Assets | \$17,735 | \$19,087 |
| Debt | \$ nil | \$ nil |
| Shareholders' Equity | \$138,412 | \$141,690 |

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

| | FY 2014 | FY 2013 |
|-----------------------------|----------------|---------|
| Capital Expenditures | \$5,245 | \$7,571 |
| Depreciation & Amortization | \$6,226 | \$7,197 |

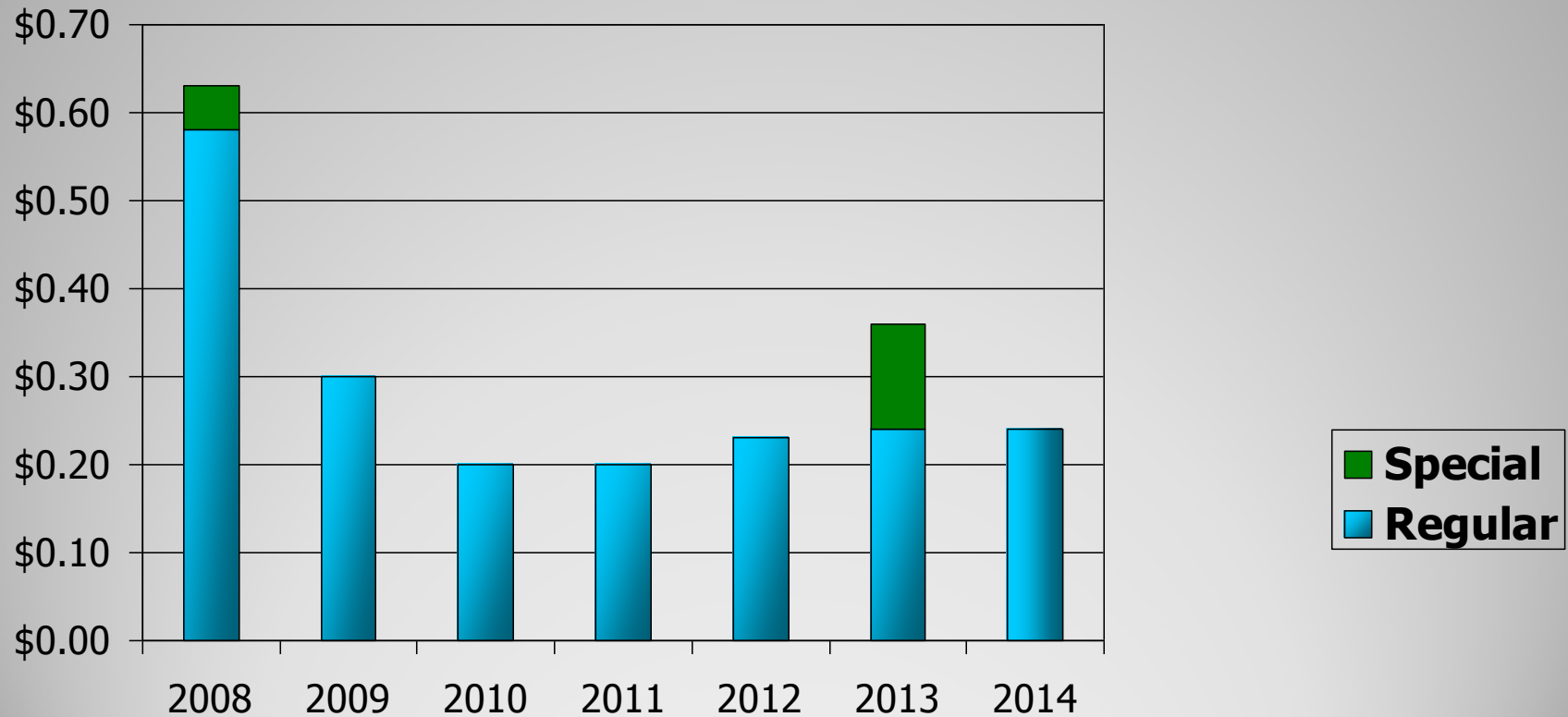
\$ in thousands; unaudited.

LSI Industries Inc.

CASH DIVIDEND ACTIONS

**4th Quarter cash dividend of \$0.06 per share
is payable on September 9th to shareholders
of record on September 2nd**

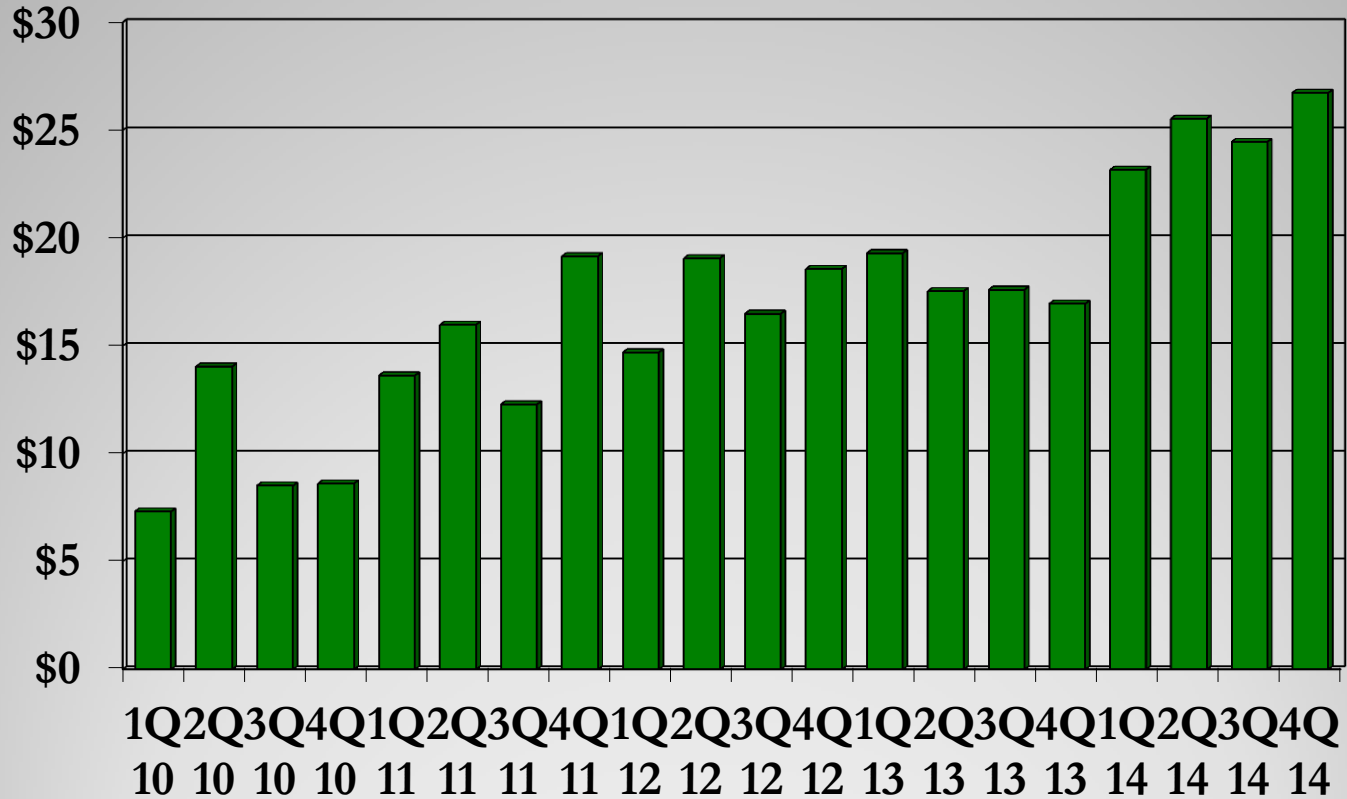
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

| | |
|----------------------|-------------------|
| June 30, 2014 | 24,122,284 |
| June 30, 2013 | 24,057,266 |

The number of common shares used for the 2nd Quarter and year-to-date diluted EPS calculations were as follows:

| | <u>4th Quarter</u> | <u>Full Year</u> |
|----------------|-------------------------------|-------------------|
| FY 2014 | 24,424,000 | 24,546,000 |
| FY 2013 | 24,447,000 | 24,385,000 |