



FY 2014 Third Quarter Financial Statistics

April 24, 2014

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

	3rd Qtr. FY 14		3rd Qtr. FY 13
Lighting	\$53,013		\$47,372
Graphics	\$9,894		\$13,110
Elec. Comp.	\$5,060		\$4,395
All Other	\$1,029		\$1,275
Total	\$68,996		\$66,152
\$ in thousands; unaudited.			LSI Industries Inc.

Segment Net Sales

	Nine Months FY 14		Nine Months FY 13
Lighting	\$169,864		\$156,906
Graphics	\$36,856		\$34,387
Elec. Comp.	\$14,213		\$15,108
All Other	\$4,672		\$5,552
Total	\$225,605		\$211,953

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	3rd Qtr. FY 14		3rd Qtr. FY 13
Lighting	\$1,829		\$1,650
Graphics	\$(1,656)		\$5
Elec. Comp.	\$498		\$(372)
All Other	\$(152)		\$(186)
Corp & Eliminations	\$(1,465)		\$(1,603)
Total	\$(946)		\$(506)

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	Nine Months FY 14		Nine Months FY 13
Lighting	\$7,797		\$8,640
Graphics	\$(1,768)		\$(1,490)
Elec. Comp.	\$2,511		\$(1,145)
All Other	\$(24)		\$(1,617)
Corp & Eliminations	\$(5,112)		\$(4,576)
Total	\$3,404		\$(188)

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	3/31/14	6/30/13
Cash & Investments	\$10,416	\$7,949
Receivables, net	\$37,461	\$45,991
Inventories, net	\$46,579	\$42,093
Goodwill & Intangible Assets	\$18,744	\$19,087
Debt	\$ nil	\$ nil
Shareholders' Equity	\$140,429	\$141,690

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	FY 2014 Nine Months	FY 2013 Nine Months
Capital Expenditures	\$4,528	\$5,677
Depreciation & Amortization	\$4,583	\$5,414

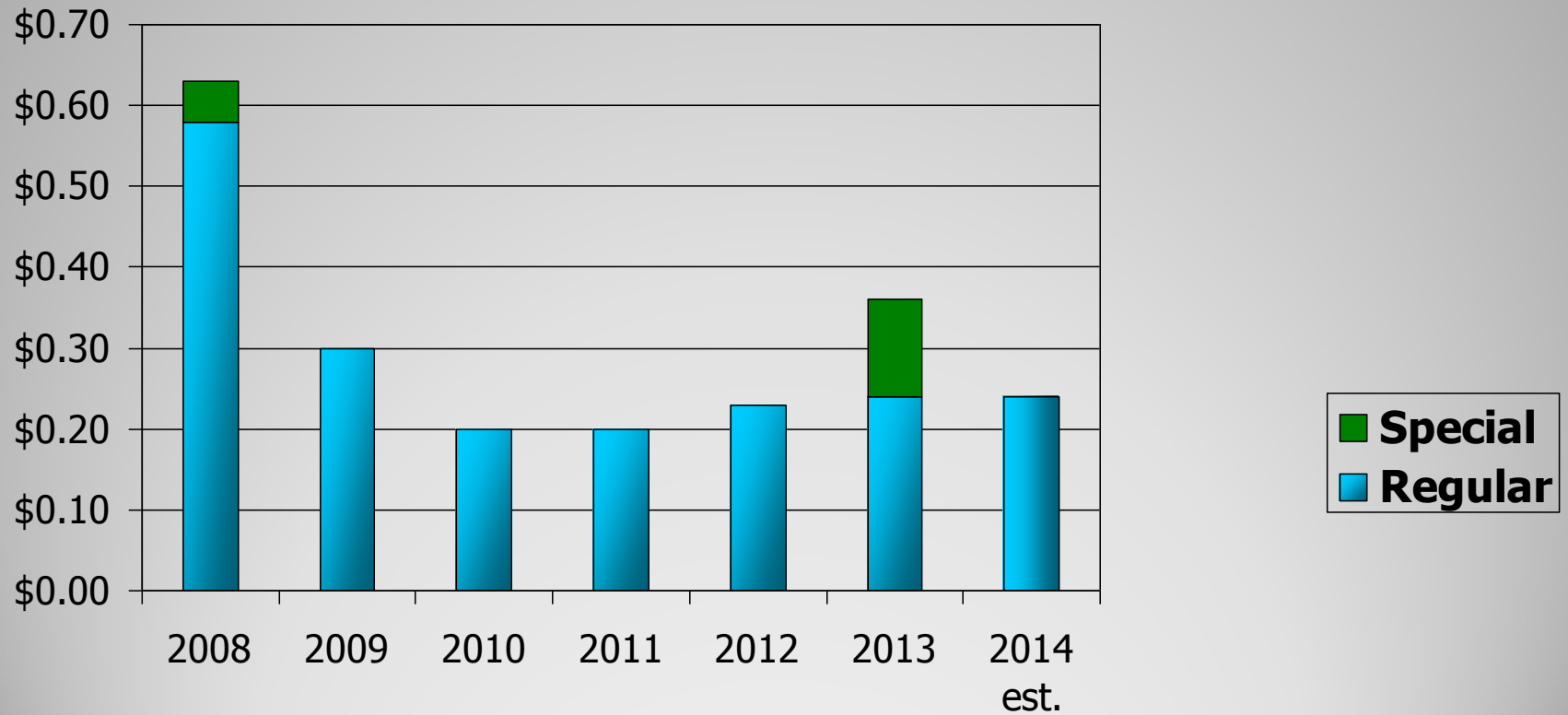
\$ in thousands; unaudited.

LSI Industries Inc.

CASH DIVIDEND ACTIONS

- **3rd Quarter cash dividend of \$0.06 per share is payable on May 13th to shareholders of record on May 6th**
- **The indicated annual cash dividend rate is \$0.24 per share in fiscal 2014, the same rate as in fiscal 2013**

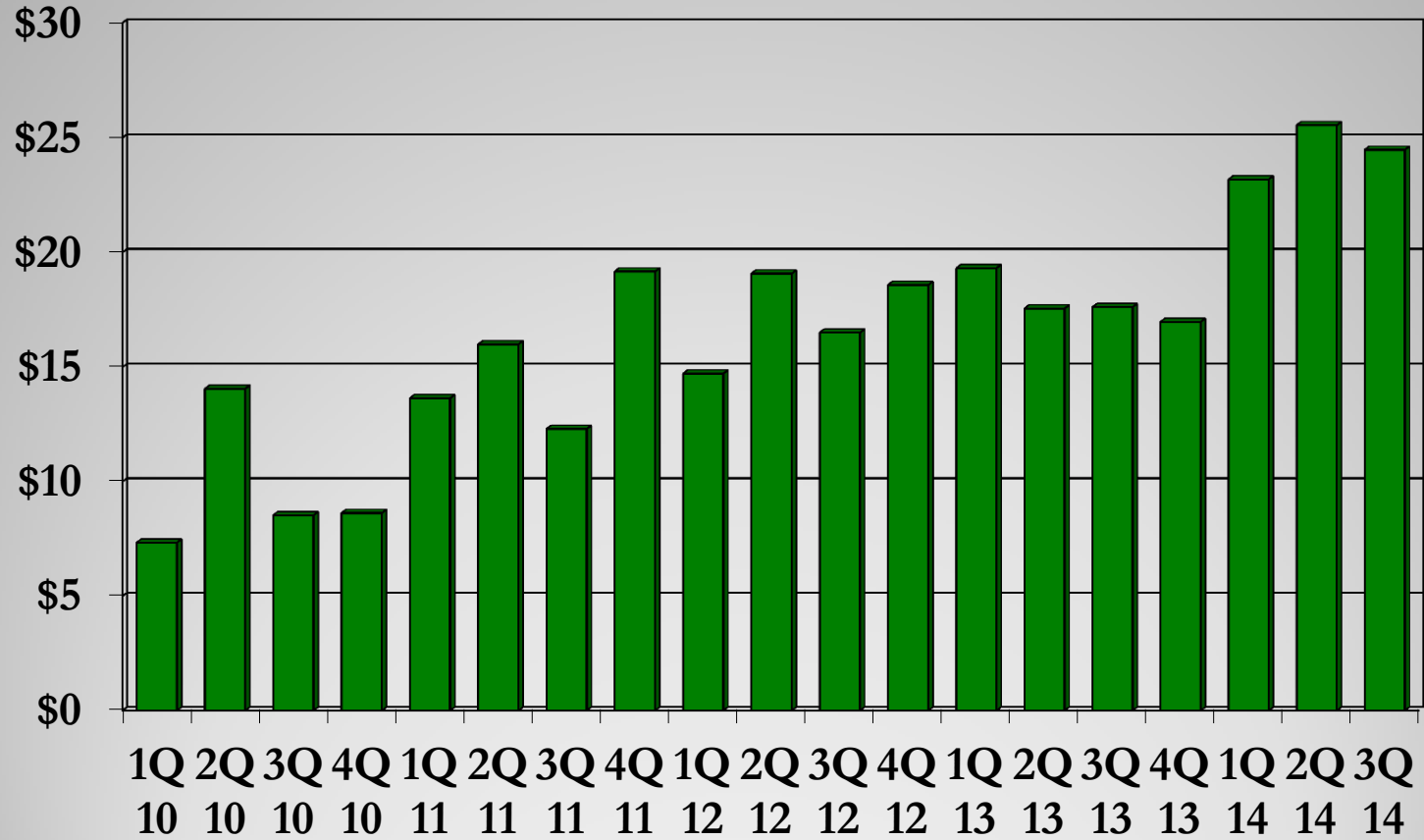
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

March 31, 2014	24,110,463
June 30, 2013	24,057,266

The number of common shares used for the 2nd Quarter and year-to-date diluted EPS calculations were as follows:

	<u>3rd Quarter</u>	<u>3rd Qtr. YTD</u>
FY 2014	24,609,000	24,545,000
FY 2013	24,410,000	24,372,000