

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 14A  
(Rule 14a-101)

INFORMATION REQUIRED IN PROXY STATEMENT

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement  Confidential, for Use of the Commission Only  
(as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Under Rule 14a-12

**ENERSYS**

(Name of Registrant as Specified in its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- 1) Title of each class of securities to which transaction applies:
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- 1) Amount previously paid:
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  - 3) Filing Party:
  - 4) Date Filed:



Letter to  
Stockholders

Annual Meeting  
Invitation

Notice of 2014  
Annual Meeting  
and Proxy

2014 Annual  
Report on  
Form 10-K



## Proxy Statement and 2014 Annual Report to Stockholders

Dear Fellow Stockholder:

We are pleased to provide you with our Annual Report for our fiscal year ending March 31, 2014. Fiscal year 2014 was another transformative year for EnerSys. We achieved record earnings for the fourth consecutive fiscal year, completed three significant acquisitions and initiated a dividend return to our stockholders. In addition we are pleased to see our EMEA region exceed our minimum target of 10% operating earnings in the fourth fiscal quarter. These achievements would not have been possible without the support of our customers, employees and suppliers.

Our net sales for fiscal year 2014 were \$2.47 billion, an increase of approximately 9% compared to fiscal year 2013. We experienced organic sales growth in all regions and benefited from acquisitions. Our full year adjusted net earnings per diluted share increased by 12% to a record \$3.96 per diluted share.

Our three acquisitions in fiscal year 2014 keep us on track for achieving our goal of \$4 billion in sales with a minimum of 10% operating earnings by 2018. Purcell is our first acquisition that is complementary to our existing stored energy solutions. Their thermally controlled outdoor cabinet enclosures business provides synergies for combined sales with batteries and service, increased customer base and geographic expansion. Our UTS acquisition assists in our growth in the South East Asia region and through the Quallion acquisition we are now supplying batteries for medical devices.

Last year EnerSys increased our return to shareholders by initiating a quarterly dividend of 12.5¢ per share. We recently announced the quarterly dividend in June 2014 will increase by 40% to 17.5¢ per share. In addition, we continued to repurchase stock at good value and have additional authorization to continue the program in fiscal year 2015. Our increased profitability and positive cash flow affords EnerSys a strong liquidity and leverage position.

We remain focused on continuing to execute our business strategy of being the best value to our customers today and in the future. I want to personally thank our stockholders for their continued support and confidence in our Company, our customers for their valued business, and our employees for their ongoing commitment and pride in their performance.

Best regards,

A handwritten signature in black ink, appearing to read 'John D. Craig', is written over a white background.

**John D. Craig**  
**Chairman of the Board,**  
**President and Chief Executive Officer**

Please refer to “Management’s Discussion and Analysis” in our Annual Report on Form 10-K attached to this letter for additional information, including a reconciliation of the non-GAAP measures to the comparable GAAP measures.

“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995: Statements in this letter and proxy statement regarding EnerSys’ business, which are not historical facts, are “forward-looking statements” that involves risks and uncertainties. For a discussion of such risks and uncertainties that could cause actual results to differ from those contained in the forward-looking statements, see EnerSys’ filings with the Securities Exchange Commission, including “Item 1A. Risk Factors” in EnerSys’ Annual Report on Form 10-K attached to this letter. These statements speak only as of the date of this letter and proxy statement, even if subsequently made available by EnerSys on its website or otherwise. EnerSys undertakes no obligation to update or revise these statements to reflect events or circumstances occurring after the date of this letter and proxy statement.

**Annual Meeting Invitation**



June 26, 2014

Dear Fellow Stockholder:

EnerSys will hold its 2014 annual meeting of stockholders (the "Annual Meeting") on Thursday, July 31, 2014, at 10:00 a.m. (Eastern Time) at our corporate offices located at 2366 Bernville Road, Reading, Pennsylvania 19605. You can find directions to our corporate offices on the Investor Relations page of our website at [www.enersys.com](http://www.enersys.com).

Your vote is important regardless of the number of shares you own. Whether or not you plan to attend the Annual Meeting in person, we urge you to read these proxy materials and cast your vote on the matters that will be presented at the Annual Meeting. Stockholders of record have the option of voting by telephone, through the Internet or by completing, signing, dating and returning the enclosed proxy card in the envelope provided. Doing so will not prevent you from voting in person at the Annual Meeting.

Thank you very much for your continued interest in EnerSys.

Sincerely,

A handwritten signature in black ink, appearing to read "John D. Craig". The signature is stylized and cursive.

**John D. Craig**  
**Chairman of the Board,**  
**President and Chief Executive Officer**

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**ENERSYS**  
2366 Bernville Road  
Reading, Pennsylvania 19605

**NOTICE OF 2014 ANNUAL MEETING OF STOCKHOLDERS**

**Important Notice Regarding the Availability of Proxy Materials for the  
Stockholders Meeting to be Held on July 31, 2014**

**The Proxy Statement, the Proxy Card and the Annual Report to Stockholders  
are available at [www.enersys.com](http://www.enersys.com)**

NOTICE IS HEREBY GIVEN that the annual meeting of stockholders (the "Annual Meeting") of EnerSys will be held on Thursday, July 31, 2014, at 10:00 a.m. (Eastern Time) at its corporate offices located at 2366 Bernville Road, Reading, Pennsylvania 19605, for the following purposes:

- (1) to elect the three (3) Class I director nominees of the Board of Directors of EnerSys, each to serve until the 2017 annual meeting of stockholders, or until the earlier of their resignation or their respective successors shall have been elected and qualified;
- (2) to ratify the appointment of Ernst & Young LLP as EnerSys' independent registered public accounting firm for the fiscal year ending March 31, 2015;
- (3) an advisory vote to approve the compensation of EnerSys' named executive officers;
- (4) an advisory vote on the frequency of future advisory votes to approve the compensation of EnerSys' named executive officers; and
- (5) to transact such other business as may properly be presented at the Annual Meeting or any adjournment or postponement thereof.

Only stockholders of record at the close of business on June 9, 2014, are entitled to notice of, and to vote at, the Annual Meeting or any adjournment or postponement thereof. A list of these stockholders is available at the corporate offices of EnerSys and will be available at the Annual Meeting.

If you plan to attend the Annual Meeting, please bring photo identification. If your shares are held in the name of a broker or other nominee, please bring with you a letter (and a legal proxy if you wish to vote your shares) from the broker or nominee confirming your ownership as of the record date. For directions to the Annual Meeting, please contact Investor Relations by telephone at (610) 236-4040 or visit our website at [www.enersys.com](http://www.enersys.com).

WHETHER OR NOT YOU PLAN TO ATTEND THE ANNUAL MEETING IN PERSON, IT IS IMPORTANT THAT YOUR SHARES BE REPRESENTED AND VOTED AT THE ANNUAL MEETING. STOCKHOLDERS OF RECORD MAY VOTE BY TELEPHONE, THROUGH THE INTERNET OR BY SIGNING, DATING AND RETURNING THE ENCLOSED PROXY CARD IN THE ENVELOPE PROVIDED. SPECIFIC INSTRUCTIONS FOR TELEPHONE AND INTERNET VOTING ARE SET FORTH ON THE ENCLOSED PROXY CARD.

By Order of the Board of Directors



**Richard W. Zuidema**  
**Executive Vice President and Secretary**

Reading, Pennsylvania  
June 26, 2014



## PROXY STATEMENT

### GENERAL INFORMATION

**Solicitation of Proxies.** The Board of Directors of EnerSys is providing this Proxy Statement to solicit proxies for use at EnerSys' annual meeting of stockholders to be held at its corporate offices located at 2366 Bernville Road, Reading, Pennsylvania 19605 on Thursday, July 31, 2014, at 10:00 a.m. (Eastern Time) or any adjournment or postponement thereof (the "Annual Meeting"). EnerSys (the "Company," "we," "our," or "us") is first delivering this Proxy Statement, the foregoing notice and the accompanying proxy card to stockholders on or about June 26, 2014.

**Purpose of the Meeting.** At the Annual Meeting, our stockholders will be asked to vote on the following proposals:

Proposal No. 1: to elect the three (3) Class I director nominees of the Board of Directors of EnerSys, each to serve until the 2017 annual meeting of stockholders, or until the earlier of their resignation or their respective successors shall have been elected and qualified;

Proposal No. 2: to ratify the appointment of Emst & Young LLP as EnerSys' independent registered public accounting firm for the fiscal year ending March 31, 2015;

Proposal No. 3: an advisory vote to approve EnerSys' named executive officer compensation; and

Proposal No. 4: an advisory vote on the frequency of future advisory votes to approve EnerSys' named executive officer compensation.

**Record Date.** Only stockholders of record at the close of business on June 9, 2014 (the "Record Date") are entitled to notice of, and to vote at, the Annual Meeting. At the close of business on the Record Date, there were 46,836,691 shares of EnerSys common stock outstanding, each of which will be entitled to one vote at the Annual Meeting.

**Quorum.** The presence, in person or by proxy, of stockholders entitled to cast at least a majority of the votes that all stockholders are entitled to cast will constitute a quorum at the Annual Meeting. Proxies received but marked as abstentions and broker non-votes will be included in the calculation of the number of votes considered to be present at the Annual Meeting for purposes of determining the presence of a quorum.

**Voting and Revocation of Proxies.** Stockholders of record can choose one of the following three ways to vote:

1. By mail: Complete, sign, date and return the enclosed proxy card in the pre-paid envelope provided. If you return the signed proxy card but do not mark the boxes showing how you wish to vote, your votes will be cast "FOR" the election of all director nominees, "FOR" the ratification of the appointment of Emst & Young LLP as EnerSys' independent registered public accounting firm, "FOR" the approval of executive compensation, and to recommend a vote every "1 Year" on executive compensation.

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2. By telephone: Call the toll-free telephone number on the proxy card 1-800-652-VOTE (8683) and follow the voice prompts.
3. Through the Internet: Access the website [www.investorvote.com/ENS](http://www.investorvote.com/ENS) and follow the instructions.

We encourage each stockholder of record to submit their proxy electronically through the Internet, if that option is available, or by telephone. Delivery of a proxy in any of the three ways listed above will not affect the right of a stockholder of record to attend the Annual Meeting and vote in person. If your shares are held in “street name” (that is, through a broker, trustee or other holder of record), you will receive a proxy card from your broker seeking instructions as to how your shares should be voted. If no voting instructions are given, your broker or nominee has discretionary authority to vote your shares on your behalf on routine matters. A “broker non-vote” results on a matter when your broker or nominee returns a proxy but does not vote on a particular proposal because it does not have discretionary authority to vote on that proposal and has not received voting instructions from you. We believe that your broker or nominee only has discretionary voting power with respect to the proposal regarding the ratification of the appointment of the independent registered public accounting firm. You may not vote shares held in “street name” at the Annual Meeting unless you obtain a legal proxy from your broker or holder of record.

Any stockholder of record giving a proxy may revoke it by doing any of the following:

- delivering a written notice of revocation to the Secretary of EnerSys, dated later than the proxy, before the vote is taken at the Annual Meeting;
- delivering a duly executed proxy to the Secretary of EnerSys, bearing a later date (including proxy by telephone or through the Internet) before the vote is taken at the Annual Meeting; or
- voting in person at the Annual Meeting (your attendance at the Annual Meeting, in and of itself, will not revoke the proxy).

Any written notice of revocation, or later dated proxy, should be delivered to EnerSys, 2366 Benville Road, Reading, Pennsylvania 19605, Attention: Richard W. Zuidema, Executive Vice President and Secretary.

**Tabulation of Votes.** Our bylaws provide for majority voting procedures for the election of directors in an election where the number of director nominees does not exceed the number of directors to be elected (an “uncontested election”). In an uncontested election, to be elected, a director nominee must receive more “for” than “against” votes cast by the holders of shares of our common stock present in person or represented by proxy at the meeting and entitled to vote on the election of directors (a “majority vote”). In an election where the number of director nominees exceeds the number of directors to be elected, directors are elected by a plurality vote, which means that the director nominees receiving the most votes cast by the holders of shares of our common stock present in person or represented by proxy at the meeting and entitled to vote on the election of directors will be elected, regardless of the number of votes cast in favor of each director nominee. The election of directors at this Annual Meeting is an uncontested election. Brokers holding shares beneficially owned by their clients do not have the ability to cast votes with respect to the election of directors unless they have received instructions from the beneficial owner of the shares. **If your shares are held by a broker, it is important that you provide instructions to your broker so your vote is counted in the election of directors.** Abstentions and broker non-votes will not constitute or be counted as “votes” cast for purposes of this proposal.

If an incumbent director receives more “against” than “for” votes, in accordance with our Corporate Governance Guidelines, the Nominating and Corporate Governance Committee of our Board of Directors will consider such director’s contingent resignation and recommend to the Board of Directors the action to be taken. The Board of Directors will act on such recommendation and publicly disclose its decision and the rationale behind such decision within 90 days from the date of the certification of the election results.

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The ratification of the appointment of Ernst & Young LLP, as EnerSys' independent registered public accounting firm for the fiscal year ending March 31, 2015, requires the affirmative vote of the holders of a majority of the shares represented and entitled to vote at the Annual Meeting. With respect to these matters, abstentions will have the same effect as voting against such proposal and broker non-votes, if any, will not constitute or be counted as "votes" cast for purposes of this proposal.

The affirmative vote of the holders of a majority of shares of our common stock, present in person or represented by proxy and entitled to vote, is required for approval with respect to the advisory vote to approve our named executive officer compensation. An abstention is treated as present and entitled to vote and therefore has the effect of a vote against the advisory vote on executive compensation. A nominee holding shares in street name does not have discretionary voting power with respect to this proposal and may not vote shares unless the nominee receives voting instructions from the beneficial owner. Accordingly, a broker non-vote is not counted for voting purposes with respect to, and has no effect on, the advisory vote to approve our named executive officer compensation.

Stockholders may vote their shares concerning an advisory vote on the frequency of future advisory votes on the compensation of our named executive officers by selecting from among four choices (every one, two or three years, or abstain). An abstention has no effect on the frequency vote. The frequency choice that receives the greatest number of votes will be viewed as the advisory vote on this matter. A nominee holding shares in street name does not have discretionary voting power with respect to this proposal and may not vote shares unless the nominee receives voting instructions from the beneficial owner. Accordingly, a broker non-vote is not counted for voting purposes with respect to, and has no effect on, the frequency vote.

Although the advisory votes to approve our named executive officer compensation and frequency of future votes to approve our named executive compensation are non-binding, as provided by law, the Compensation Committee of our Board of Directors will review the results of the vote and take them into account in making a determination concerning executive compensation. For information regarding the Compensation Committee's views in connection with the results of the 2013 non-binding advisory vote of stockholders, see the discussion beginning on page 21.

If any other matters are properly presented for consideration at the meeting, including, among other things, consideration of a motion to adjourn the meeting to another time or place, the persons named in the proxy card will have discretion to vote on those matters according to their best judgment to the same extent as the person signing the proxy would be entitled to vote. At the date of this proxy statement, we do not anticipate that any other matters will be raised at the Annual Meeting.

**Attendance at the Annual Meeting.** Attendance at the Annual Meeting will be limited to stockholders as of the Record Date, their authorized representatives and guests of EnerSys.

## **PROPOSAL NO. 1**

### **ELECTION OF THE CLASS I DIRECTOR NOMINEES OF THE BOARD OF DIRECTORS**

#### **General**

Our certificate of incorporation provides that the Board of Directors shall consist of not less than three or more than eleven members, as fixed by the Board of Directors from time to time. The certificate of incorporation also divides the Board into three classes, with each class to be as nearly equal in number as possible. The members of each class will serve for a staggered, three-year term. Upon the expiration of the term of a class of directors, nominees for directors in that class will be considered for election for three-year terms at the annual meeting of stockholders in the year in which the term of directors in that class expires.

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Our Board of Directors currently consists of nine members, divided into three classes. The classes are composed of the following directors:

Messrs. Ghasemi, Lehman and Marlo are Class I directors, whose terms will expire at the 2014 annual meeting of stockholders;

Messrs. Chung and Katsaros and Gen. Magnus, USMC (Retired) are Class II directors, whose terms will expire at the 2015 annual meeting of stockholders; and

Messrs. Craig, Hoffen and Muscari are Class III directors, whose terms will expire at the 2016 annual meeting of stockholders.

**Director Nominees of the Board of Directors**

Based on the recommendation of the Nominating and Corporate Governance Committee, the Board of Directors has unanimously nominated Messrs. Ghasemi, Lehman and Marlo for election as Class I directors of EnerSys. Each of the nominees currently serves as a director of EnerSys and has consented to being named in this Proxy Statement and to serve, if elected. Each of the directors elected at the Annual Meeting will hold office until the 2017 annual meeting of stockholders or until the earlier of their resignation or their successors are duly elected and qualified. If any of the nominees become unable to accept nomination or election, the persons named in the proxy may vote for a substitute nominee selected by the Board of Directors. Our management, however, has no present reason to believe that any Class I nominee will be unable to serve as a director, if elected.

**RECOMMENDATION**

**THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT YOU VOTE “FOR” THE ELECTION OF EACH OF THE DIRECTOR NOMINEES LISTED ABOVE.**

**BOARD OF DIRECTORS**

The following table sets forth certain information with respect to our directors and the director nominees as of the date of this Proxy Statement:

| Name                                      | Age | Position with EnerSys  | Year First Became Director | Term as Director will Expire(1) |
|---|-----|--|----------------------------|---------------------------------|
| <b>John D. Craig</b>                      | 63  | Chairman of the Board, President and Chief Executive Officer | 2000                       | 2016                            |
| <b>Hwan-yoon F. Chung</b>                 | 40  | Director   | 2006                       | 2015                            |
| <b>Seifi Ghasemi</b>                      | 69  | Director   | 2010                       | 2014                            |
| <b>Howard I. Hoffen</b>                   | 50  | Director   | 2000                       | 2016                            |
| <b>Arthur T. Katsaros</b>                 | 66  | Director   | 2005                       | 2015                            |
| <b>John F. Lehman</b>                     | 71  | Director   | 2004                       | 2014                            |
| <b>Gen. Robert Magnus, USMC (Retired)</b> | 67  | Director   | 2008                       | 2015                            |
| <b>Dennis S. Marlo</b>                    | 71  | Director   | 2004                       | 2014                            |
| <b>Joseph C. Muscari</b>                  | 66  | Director   | 2008                       | 2016                            |

(1) Directors' terms of office are scheduled to expire at the annual meeting of stockholders to be held in the year indicated.

The principal occupation and business experience during the last five years of, and other information with respect to, each nominee for election as a director of EnerSys and of each continuing director is as follows:

**John D. Craig.** Mr. Craig has served as Chairman of the Board of Directors, President and Chief Executive Officer and a Director of EnerSys since November 2000. From 1998 to October 2000, he served

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as President and Chief Operating Officer of Yuasa, Inc., the predecessor company to EnerSys. Mr. Craig joined Yuasa in 1994. Mr. Craig served on the Board of Directors and the Audit Committee of Gardner Denver Inc., a manufacturer of highly engineered products and whose shares were listed on The New York Stock Exchange, from November 2011 until the consummation of its merger on July 30, 2013. Mr. Craig received his Master of Electronics Engineering Technology degree from Arizona State University and his Bachelor of Science degree from Western Michigan University.

Mr. Craig has many years of experience in the industrial battery business. As President and Chief Executive Officer, he is intimately familiar with all aspects of our business activities. Mr. Craig's history of leadership, experience and business background are attributes that were significant in the decision to nominate him as a member of our Board of Directors and his service as Chairman of the Board of Directors.

**Hwan-yoon F. Chung.** Mr. Chung has been a Director of EnerSys since February 2006. Mr. Chung is Managing Director of Allied Resource Company, a privately-held investment company with interests in businesses that deploy proprietary industrial-scale technologies to recycle waste, reduce pollutants and other emissions, as well as treat wastewater, since November 2012. Prior thereto, Mr. Chung was a Principal of Metalmark Capital LLC since its inception in 2004. Prior to joining Metalmark, he was an Executive Director of Morgan Stanley Private Equity from 2002 to 2004, and Vice President of Morgan Stanley Private Equity from 2000 to 2002. He received his Bachelor of Arts in Philosophy from the College of Arts and Sciences of the University of Pennsylvania, and his Bachelor of Science degree in Economics from the Wharton School of Business of the University of Pennsylvania.

The financial acumen that Mr. Chung obtained through his private equity experiences were attributes important in qualifying him for service as a member of the Board of Directors.

**Seifi Ghasemi.** Mr. Ghasemi has been a Director of EnerSys since July 2010. Mr. Ghasemi has served as the Chairman and Chief Executive Officer of Rockwood Holdings Inc., a chemicals developer, manufacturer and marketer listed on The New York Stock Exchange, since March 2001. Prior to that, he served as Chairman and Chief Executive Officer of GKN Sinter Metals, a producer of powdered metal components for automotive applications, and served as a board member of GKN, plc, a global engineering business that serves the automotive, aerospace and land systems markets, from 1997 to 2001. From 1987 to 1997, he was employed by BOC Gases, serving as President of BOC Gases, Americas from 1993 to 1997 and was a member of the Board of Directors of BOC Group, plc, a multinational gas company, from 1995 to 1997. Mr. Ghasemi has served on the Board of Directors of Air Products and Chemicals, Inc., a provider of gases, performance materials and related equipment listed on The New York Stock Exchange, since September 2013. Since 2013, he has also been the Chairman of the Electrification Coalition, a non-profit organization working to promote policies and actions that facilitate the deployment of electric vehicles on a mass scale. Mr. Ghasemi will resign as Chief Executive Officer of Rockwood Holdings Inc., effective June 30, 2014, and as its Chairman, effective January 1, 2015, but continue thereafter as a member of its Board of Directors. On July 1, 2014, he will become Chairman, President and Chief Executive Officer of Air Products & Chemicals, Inc. Mr. Ghasemi received his Bachelor of Science degree from the Abadan Institute of Technology in Abadan, Iran and his Masters of Science degree in Mechanical Engineering from Stanford University.

Mr. Ghasemi's experience qualifying him for service as a member of the Board of Directors includes nearly twenty years of experience in executive positions, and over fifteen years of experience as a board member with global leaders in industries ranging from specialty chemicals to engineering to industrial gases.

**Howard I. Hoffen.** Mr. Hoffen has been a Director of EnerSys since November 2000. He is currently the Chairman, Chief Executive Officer, and a Managing Director of Metalmark Capital LLC, an investment center of Citi Alternative Investments that is focused on private equity. Mr. Hoffen was a founding member of Metalmark in 2004, and served as Chairman and Chief Executive Officer of Morgan Stanley Capital Partners from 2001 to 2004, after having performed various roles in the private equity group since he joined Morgan Stanley in 1985. He serves as a Director of Pacific Coast Energy Holdings LLC, the general partner

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of Pacific Coast Oil Trust, whose trust units are listed on The New York Stock Exchange, and Jones Energy Inc., independent oil and gas company whose shares are listed on the New York Stock Exchange. He is also a Director of several private companies. Mr. Hoffer received his Master of Business Administration degree from Harvard Business School and his Bachelor of Science degree from Columbia University.

Through Mr. Hoffer's experience in private equity and service on other corporate boards, he has dealt with a wide range of issues including audit and financial reporting, risk management, executive compensation and strategic planning. These attributes were significant in the decision to nominate him as a member of the Board of Directors and to serve as our Lead Director.

**Arthur T. Katsaros.** Mr. Katsaros has been a Director of EnerSys since July 2005. Mr. Katsaros was most recently the Group Vice President—Development and Technology of Air Products and Chemicals, Inc. since 2002 and until his retirement in April 2007. From 1996 through 2002, he was Group Vice President of Engineered Systems and Operations of Air Products. Mr. Katsaros serves as the Chairman of CDG Environmental, LLC, a manufacturer of supply systems for water treatment. Mr. Katsaros received a Bachelor of Science degree in Chemical Engineering from Worcester Polytechnic Institute in 1969 and a Master of Business Administration from Lehigh University in 1977. He also completed the Advanced Management Program at Harvard University's Graduate School of Business in 1992.

Mr. Katsaros' experience qualifying him for service as a member of the Board of Directors includes over fifteen years experience in executive positions with a global manufacturer, in charge of international business and operations, such as manufacturing, engineering, information technology and research and development.

**John F. Lehman.** Mr. Lehman has been a Director of EnerSys since August 2004. Mr. Lehman is a founding partner of J.F. Lehman & Company, a private equity firm, and has been its Chairman since November 1990. Prior to founding J.F. Lehman & Company, Mr. Lehman was a Managing Director in Corporate Finance at PaineWebber Incorporated, served for six years as Secretary of the Navy, was a member of the National Security Council Staff, served as a delegate to the Mutual Balanced Force Reductions negotiations and was the Deputy Director of the Arms Control and Disarmament Agency. Mr. Lehman serves as a Director of Ball Corporation, a supplier of metal packaging to the beverage, food, personal care and household products industries which is listed on The New York Stock Exchange, and Verisk Analytics, a private risk information provider. Mr. Lehman was a member of the National Commission on Terrorist Attacks upon the United States. He is also Chairman of the Princess Grace Foundation. Mr. Lehman received his Bachelor of Science degree from St. Joseph's University, his Bachelor of Arts and Master of Arts degrees from Cambridge University and a Doctorate from the University of Pennsylvania.

Mr. Lehman's business and government experience provide the Board of Directors with valuable insight into social, governmental and economic issues relevant to our business. This experience is important in qualifying him for service as a member of the Board of Directors.

**General Robert Magnus, USMC (Retired).** Gen. Magnus has been a Director of EnerSys since July 2008. Gen. Magnus served as the Assistant Commandant of the Marine Corps from 2005 to 2008. He retired from the Marine Corps in 2008 after over 38 years of distinguished service. Gen. Magnus' operational assignments included Commander, Marine Corps Air Bases Western Area and Deputy Commander, Marine Forces Pacific. Gen. Magnus' staff assignments included Chief, Logistics Readiness Center, Joint Staff; Executive Assistant to the Director of the Joint Staff; Head, Aviation Plans and Programs Branch; Assistant Deputy Chief of Staff for Aviation; Assistant Deputy Commandant for Plans, Policies, and Operations; and Deputy Commandant for Programs and Resources. Gen. Magnus also serves on the Board of Directors of Augusta Westland NA, a subsidiary of Italy's Finmeccanica, a producer of advanced helicopters; Elbit Systems of America, a provider of defense, homeland security, commercial aviation and medical products and solutions, as well as aircraft maintenance, repair and overhaul services; and Fairway Group Holdings Corp, which is a provider of specialty grocery products and whose shares are listed on the NASDAQ Stock Market. Gen. Magnus received his Bachelor of Arts degree in history from the University of Virginia and

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his Master in Business Administration degree from Strayer College. His formal military education included Naval Aviator Training, U.S. Marine Corps Command and Staff College, and the National War College. Gen. Magnus' personal decorations included two Distinguished Service Medal awards, the Defense Superior Service Medal, Legion of Merit, and Navy Achievement Medal.

Gen. Magnus' experience and service qualifying him for service as a member of our Board of Directors includes his four years of financial management experience as the Marine Corps officer for programs and financial oversight, his experience in constructing and justifying wartime budgets from 2001 to 2005, service as the Chairman of the Marine Corps Community Service programs with direct responsibility for annual budgets, as well as service as the Assistant Commandant, the second senior officer, of the Active Duty and Reserve Marine Corps from 2005 to 2008.

**Dennis S. Marlo.** Mr. Marlo has been a Director of EnerSys since August 2004. Mr. Marlo is Managing Director of Sanctuary Group LTD, a financial and executive advisory firm located in Malvern, Pennsylvania and Vero Beach, Florida. Mr. Marlo served as an Executive Vice President of Sovereign Bancorp, Inc. (now Santander Holdings USA, Inc.) from June 2004 through April 2009, and as Chief Risk Management Officer of Sovereign Bancorp, Inc. from April 2001 through June 2004. Mr. Marlo joined Sovereign in February 1998 as the President of the Pennsylvania Division of Sovereign Bank and was appointed Chief Financial Officer and Treasurer of Sovereign in May 1998, serving in that capacity through April 2001. Prior thereto, Mr. Marlo served as President and Chief Executive Officer of ML Bancorp Inc., a predecessor company of Sovereign Bancorp, Inc., and as a partner with KPMG, LLP. Mr. Marlo was Chairman of the Board of Directors of the Federal Home Loan Bank of Pittsburgh, a government sponsored enterprise, through December 31, 2013. He is also a member of the Board of Directors of the Lankenau Medical Center Foundation, a foundation supporting a non-profit medical center in Wynnewood, Pennsylvania, and is immediate past Chairman of the Board of Trustees at Harcum College in Bryn Mawr, Pennsylvania and currently continues to service on the board of Trustees. Mr. Marlo is also a member of the Board of Directors of Main Line Health Real Estate, L.P., an entity which holds certain real estate of the Main Line Health System. Mr. Marlo completed the Graduate School of Community Bank Management at the University of Texas at Austin and received his Bachelor of Science degree in Accounting from La Salle University. He is a certified public accountant and a chartered global management accountant.

Through Mr. Marlo's extensive financial experience and other activities, he has dealt with a wide range of issues including audit and financial reporting, risk management, executive compensation and strategic planning. These experiences qualify him to service as a member of our Board of Directors, Chairman of the Audit Committee, and our Audit Committee financial expert.

**Joseph C. Muscari.** Mr. Muscari has been a Director of EnerSys since June 2008. Mr. Muscari resumed the position of Chairman and Chief Executive Officer of Minerals Technologies, Inc. ("MTI"), a developer, producer and marketer of specialty mineral, mineral-based and synthetic mineral products and supporting systems and services, which is listed on The New York Stock Exchange, in February 2014. Prior thereto, from March 2013 to February 2014, Mr. Muscari served as Executive Chairman of MTI, and from March 2007 to March 2013 as Chairman and Chief Executive Officer of MTI. He has been a Director of MTI since February 2005. For the prior 37 years, Mr. Muscari was employed at Alcoa Inc., where he held a number of executive positions. He served as Executive Vice President and Chief Financial Officer from January 2006 to January 2007. Mr. Muscari previously served as Executive Vice President—Alcoa and Group President, Rigid Packaging, Foil and Asia group, since October 2004. He had been an Executive Vice President of Alcoa since 2002, having responsibility for Alcoa's businesses in Asia and Latin America. Mr. Muscari also serves as Non-Executive Chairman of the Board of Directors of Dana Holding Corporation, a driveline supplier which is listed on the New York Stock Exchange. He received his Bachelor of Science degree in industrial engineering from the New Jersey Institute of Technology and his Masters in Business Administration from the University of Pittsburgh. He also holds an honorary Doctor of Law degree from Salem-Teikyo University. Mr. Muscari is also a former member of the Board of Directors of Aluminum Corporation of China.

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Mr. Muscari's experience qualifying him for service as a member of our Board of Directors includes approximately forty years of combined experience with global mineral and aluminum companies with oversight of international business and operational units.

## CORPORATE GOVERNANCE

### Independence of Directors

Our Board of Directors determined that all directors, with the exception of Mr. Craig, are independent from EnerSys and our management under the listing standards of The New York Stock Exchange ("NYSE"). The Board considered the NYSE standards, the fact that there were no transactions or arrangements between the directors and EnerSys, other than the consideration for serving as a director, and all other relevant facts and circumstances in making these independence determinations and concluded that there were no material relationships between any of our directors and EnerSys.

There are no family relationships among our directors or executive officers.

### Access to Corporate Governance Documents

Our corporate governance information and materials, including our Corporate Governance Guidelines, charters of the Audit Committee, Compensation Committee, and Nominating and Corporate Governance Committee, and Code of Business Conduct and Ethics, are available on the Investor Relations page of our website at [www.enersys.com](http://www.enersys.com) and any stockholder may obtain printed copies of these documents by writing to Investor Relations at: EnerSys, 2366 Bernville Road, Reading, Pennsylvania 19605, by e-mail at: [investorrelations@enersys.com](mailto:investorrelations@enersys.com) or by calling Investor Relations at (610) 236-4040. Information contained on the website is not incorporated by reference or otherwise considered part of this Proxy Statement.

### Committees of our Board of Directors

Our Board of Directors has an Audit Committee, a Compensation Committee, and a Nominating and Corporate Governance Committee, each of which has the composition and responsibilities described below. The Board of Directors has determined that each committee member is independent under the NYSE listing standards. Our Board of Directors, from time to time, may establish other committees.

#### *Audit Committee*

As of November 1, 2013, Messrs. Chung, Katsaros, Marlo (Chairperson), Muscari and Gen. Magnus serve as members of our Audit Committee. Prior thereto, our Audit Committee consisted of Messrs. Chung, Katsaros, Marlo (Chairperson) and Muscari. The Board of Directors has determined that Mr. Marlo is an "audit committee financial expert," as such term is defined in rules promulgated by the Securities and Exchange Commission (the "SEC") under the Securities Exchange Act of 1934 (the "Exchange Act"). The Board of Directors has determined that Messrs. Chung, Katsaros, Marlo and Muscari and Gen. Magnus, are independent directors under the NYSE listing standards and the SEC rules and regulations applicable to audit committees and financially literate in accordance with the NYSE listing standards. Our Audit Committee held a total of five (5) meetings in the fiscal year ended March 31, 2014, four (4) of which were in person, and one (1) of which was held telephonically.

The Audit Committee is responsible for:

- appointing, compensating and overseeing our independent registered public accounting firm ("independent auditors");
- overseeing management's fulfillment of its responsibilities for financial reporting and internal control over financial reporting; and

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- overseeing the activities of our internal audit function.

For additional information, see “Audit Committee Report” herein and the Audit Committee Charter, which is available on the Investor Relations page of our website at [www.enersys.com](http://www.enersys.com).

### ***Compensation Committee***

Our Compensation Committee consists of Messrs. Ghasemi, Lehman (Chairperson), Muscari, and Gen. Magnus.

The Compensation Committee is responsible for:

- reviewing and approving the compensation of our Chief Executive Officer (“CEO”) and the other named executive officers;
- reviewing and recommending to the Board the adoption of non-employee director compensation programs; and
- administering our equity plans and other certain incentive compensation plans.

More specifically, the Compensation Committee has sole authority to set the base salaries and approve equity-based and incentive-based compensation for our named executive officers. It engages its own independent compensation consultant, Frederic W. Cook & Co., Inc., to review the compensation levels of executives at our peer group companies and assess total compensation and make recommendations about changes in the compensation of our executives, including incentive and equity plan structure and performance goals. The consultant works with management on behalf of the Compensation Committee on matters under the Committee’s purview, but provides no services to management or the Company other than its work for the Committee. The Compensation Committee also considers recommendations from our CEO with respect to the base salary of our other named executive officers. The Compensation Committee utilizes a similar methodology, including advice from its consultant on compensation levels and structure, for recommending non-employee director compensation and meeting fees, which are subject to Board approval.

This Committee held a total of seven (7) meetings in the fiscal year ended March 31, 2014, two (2) of which were in person and five (5) of which were held telephonically.

### ***Compensation Committee Interlocks and Insider Participation***

No member of the Compensation Committee (i) was, during fiscal year 2014, or had previously been an officer or employee of EnerSys or our subsidiaries nor (ii) had any direct or indirect material interest in a transaction of EnerSys or a business relationship with EnerSys, in each case that would require disclosure under the applicable rules of the SEC. No other interlocking relationship existed between any member of the Compensation Committee or an executive officer of EnerSys, on the one hand, and any member of the compensation committee (or committee performing equivalent functions, or the full board of directors) or an executive officer of any other entity, on the other hand, requiring disclosure pursuant to the applicable rules of the SEC.

### ***Nominating and Corporate Governance Committee***

As of November 1, 2013, Messrs. Hoffen, Katsaros (Chairperson), Marlo and Gen. Magnus serve as members of our Nominating and Corporate Governance Committee. Prior thereto, our Nominating and Corporate Governance Committee consisted of Messrs. Hoffen and Katsaros (Chairperson) and Gen. Magnus. The Committee held a total of four (4) meetings in the fiscal year ended March 31, 2014, one (1) of which was held in person and three (3) of which were held telephonically.

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The responsibilities of the Nominating and Corporate Governance Committee include the following:

- identifying, reviewing the qualifications of, and recruiting qualified candidates for board membership;
- reviewing the continuation of each director being considered for reelection;
- considering the contingent resignations of directors who do not receive a majority vote in connection with their respective election and recommend to the Board of Directors the action to be taken;
- making recommendations to the Board concerning the structure, composition and function of the board and its committees; and
- reviewing and assessing the adequacy of the Company's corporate governance documents.

### **Process for Selection of Director Nominee Candidates**

The Nominating and Corporate Governance Committee believes that the minimum qualifications for serving as a director of EnerSys are that a candidate demonstrate, by significant accomplishments in his or her field, an ability to make a meaningful contribution to the Board of Directors' oversight of the business and affairs of EnerSys and have an impeccable record and reputation for honest and ethical conduct in his or her professional and personal activities. In addition, the Nominating and Corporate Governance Committee considers the following characteristics in reviewing director candidates:

- integrity and character;
- sound and independent judgment;
- breadth of experience;
- business acumen;
- leadership skills;
- scientific or technology expertise;
- familiarity with issues affecting global businesses in diverse industries; and
- diversity of backgrounds and experience.

In addition to these requirements, the Nominating and Corporate Governance Committee will also evaluate, in the context of the needs of the Board, whether the nominee's skills are complementary to the existing Board members' skills, and assess any material relationships with EnerSys or third parties that might adversely impact independence and objectivity, as well as such other criteria as the Nominating and Corporate Governance Committee determines to be relevant at the time. Except as described above, the Board and the Nominating and Corporate Governance Committee do not maintain a formal diversity policy. Diversity is one of many factors considered in the nomination of our directors.

The Nominating and Corporate Governance Committee, Committee Chairperson and/or our Chief Executive Officer interview director nominee candidates that meet the criteria, and the Nominating and Corporate Governance Committee selects candidates that best suit the Board's needs. We may from time to time hire an independent search firm to help identify and facilitate the screening and interview process of director candidates.

Stockholders may recommend qualified persons for consideration by the Nominating and Corporate Governance Committee. Stockholders making a recommendation must submit the same information as that required to be included by us in our Proxy Statement with respect to nominees of the Board of Directors. The stockholder recommendation should be submitted in writing, addressed to EnerSys at 2366 Bernville Road, Reading, Pennsylvania 19605, Attn: Richard W. Zuidema, Executive Vice President and Secretary.

The Nominating and Corporate Governance Committee's evaluation process does not vary based on whether or not a candidate is recommended by a stockholder. The Nominating and Corporate Governance Committee will also review the performance as a director of any person already serving on the Board of Directors of EnerSys in determining whether to recommend that the Director be re-nominated.

## **Board Leadership Structure**

The Board believes that the most effective leadership structure for EnerSys at this time is one with a combined Chairman and Chief Executive Officer, coupled with a non-management Lead Director. Having the CEO serve as Chairman has a number of benefits. It promotes a cohesive vision and strategy for EnerSys and strong execution ability. It helps to assure clear and direct communication to the Board of any key enterprise risks. We have found that, in our industry, having a combined Chairman and CEO is particularly advantageous when doing business internationally, especially with foreign customers who value unified leadership and a single ultimate executive decision maker. Finally, it facilitates our ability to respond quickly to changing business needs and customer objectives. When taken together with each director's responsibility, the Board believes that the structure is currently optimal for EnerSys.

The Board created the position of Lead Director to strengthen Board oversight. The Lead Director must be a non-management director and must be deemed independent by the Board of Directors. The Lead Director works with the Chairman to approve Board agendas and schedules, advises on the quality, quantity and timeliness of information provided by management to the Board, and acts as a liaison between the independent directors and the Chairman of the Board. The Lead Director also chairs executive sessions of the independent directors not attended by management. The Board has established procedures for determining which non-management director will serve as the Lead Director. The Lead Director is designated by the Board of Directors. Mr. Hoffen has been designated as the Lead Director for fiscal year 2015.

## **The Board's Role in Risk Oversight**

The Board oversees various risks potentially affecting EnerSys both directly and indirectly through its committees. EnerSys has in place a risk management program that, among other things, is designed to identify risks across EnerSys with input from each business unit and function. Material risks are identified and prioritized by management and its risk committee that reports to the Audit Committee, and each prioritized risk is referred to the appropriate committee of the Board or the full Board for oversight. Members of the Board regularly review information regarding our credit, liquidity, and operations, as well as the risks associated with each. Also, the Compensation Committee periodically reviews the most important risks to EnerSys to ensure that compensation programs do not encourage excessive risk-taking.

## **Charters of the Committees of the Board of Directors**

The Audit Committee, Compensation Committee, and Nominating and Corporate Governance Committee each operate pursuant to a written charter adopted by the Board of Directors. Each Committee reviews its charter at least annually. Copies of the charters are available on the Investor Relations page of our website at [www.enersys.com](http://www.enersys.com) or in print upon request. See "Corporate Governance—Access to Corporate Governance Documents."

## **Director Attendance at Board, Committee and Annual Meetings**

Our Corporate Governance Guidelines provide that directors are expected to attend meetings of the Board and meetings of the committees on which they serve. During fiscal year 2014, the Board of Directors met a total of four (4) times. Each director, except for Mr. Ghasemi, attended at least 75% of the total number of meetings of the Board and its committees on which the director served during the fiscal year, based on the number of such meetings held during the period for which each person served as a director or on a committee. Mr. Ghasemi attended seven (7) of the eleven (11) meetings of the Board and its committees on which he served during the fiscal year due to scheduling conflicts. It is our policy that directors are invited to the Annual Meeting but are not required to attend. A majority of our directors, including the Chairman of the Board, attended the 2013 annual meeting of stockholders.

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**Executive Sessions of Non-Management Directors**

The Board has established a policy requiring non-management directors to meet in executive session periodically during the course of each year.

**Communications with the Board of Directors**

Stockholders and other interested parties, who desire to communicate directly with any member (or all members) of the Board, any Board committee or any chair of any such committee, should submit such communication in writing addressed to the “Lead Director” or “Non-Management Directors,” at EnerSys, P.O. Box 14145, Reading, Pennsylvania 19612 or by email to the Lead Director or Non-Management Directors by going to [www.enersys.com](http://www.enersys.com), under the link for Investor Relations and Corporate Governance. Communications intended for the full Board of Directors may be submitted in the same manner.

Stockholders, employees and other interested parties who desire to express a concern relating to accounting or auditing matters should communicate directly with our Audit Committee in writing addressed to the “Audit Committee Chair” at EnerSys, P.O. Box 14145, Reading, Pennsylvania 19612 or by e-mailing the Audit Committee by going to [www.enersys.com](http://www.enersys.com), under the link for Investor Relations and Corporate Governance.

**Code of Business Conduct and Ethics**

The Board has adopted a Code of Business Conduct and Ethics that is applicable to our Chief Executive Officer, Chief Financial Officer and Controller, as well as our other officers, directors and employees. This Code is available on the Investor Relations page of our website at [www.enersys.com](http://www.enersys.com) or in print upon request. See “Corporate Governance—Access to Corporate Governance Documents.” Any amendment to, or waiver from, this Code for such officers will be disclosed on the Investor Relations page of our website at [www.enersys.com](http://www.enersys.com).

**DIRECTOR COMPENSATION**

We believe that the amounts and form of compensation and the methods used to determine compensation of our non-employee directors are important in (i) attracting and retaining directors who are independent, interested, diligent and actively involved in overseeing EnerSys’ affairs and (ii) more substantially aligning the interests of our non-employee directors with the interests of our stockholders. We do not separately compensate the director on our Board who is also an employee.

For fiscal year 2014, our Compensation Committee retained the services of Frederic W. Cook & Co., Inc., as an independent compensation consultant to the Compensation Committee, to provide competitive data and make recommendations on the compensation of our named executive officers as we describe beginning on page 21, as well as to assist the Compensation Committee in evaluating the compensation of our non-employee directors. The Compensation Committee considers this information and ultimately recommends any changes to the non-employee director compensation program to our Board for its approval. The Compensation Committee reviews the non-employee director compensation program annually.

**Cash Compensation**

The cash elements of the non-employee director compensation program for fiscal year 2014, which were recommended by the Compensation Committee and approved by the Board effective immediately following the 2013 annual meeting of stockholders, were as follows:

- Annual retainer—\$62,500 per year
- In-person committee meetings—\$1,500 each

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- Telephonic committee meetings—\$750 each
- Lead Director—additional \$20,000 per year
- Audit Committee Chairperson—additional \$15,000 per year
- Compensation Committee Chairperson—additional \$15,000 per year
- Nominating and Corporate Governance Committee Chairperson—additional \$10,000 per year

In reviewing the non-employee director compensation program for fiscal year 2015, the Compensation Committee recommended, and the Board approved, effective immediately following this Annual Meeting, an increase in the annual cash retainer to \$65,000 and an increase for attendance at each telephonic committee meetings to \$1,500. All other cash compensation elements of the non-employee director compensation program were unchanged.

### **Equity Compensation**

For fiscal year 2014, each non-employee director received an award of deferred stock units, with a fair market value on August 12, 2013, the date of the award, of \$115,000 of our common stock. For fiscal year 2015, on March 13, 2014, with a recommendation by the Compensation Committee, the Board approved an award of deferred stock units, with a fair market value on the date of the award of \$125,000 of our common stock, to each non-employee director serving on the Board as of the date of the Annual Meeting. The number of shares subject to each award will be determined on August 11, 2014, which is the date of the awards. For both fiscal years 2014 and 2015, the deferred stock units vest immediately upon the date of the award. We will defer payment of shares of common stock to the directors under this award until six months after their termination of service as a director. We make all equity awards to non-employee directors under our stockholder approved 2010 Equity Incentive Plan. As required under their respective award agreements, we credit directors with any dividend equivalents attributable to such equity awards. These awards are granted in accordance with our policy on granting equity awards, which we describe beginning on page 29.

### **Director Deferred Compensation Plan**

Under the EnerSys Voluntary Deferred Compensation Plan for Non-Employee Directors, which we refer to as the “Director Plan,” each non-employee director may defer receipt of all or a portion of any cash fees that are payable to the director for service on the Board.

Participants may elect to allocate the deferred fees (i) into an investment account, under which investment options are the same as those available to our employees under our 401(k) retirement plan or (ii) into a stock unit account, under which the director will be awarded stock units pursuant to our stockholder-approved equity compensation plan. If the director elects to allocate the deferred fees into the stock unit account, we will make an additional matching contribution in the amount of 20% of the deferred amount. Dividend equivalent units, if any, will be credited to each stock unit account. Each participant is 100% vested with respect to the amounts deferred to the stock unit deferral account. The matching contribution will be in the form of restricted stock units and will vest quarterly over one year from the date the units are credited to the account, except that participants will automatically become 100% vested in their matching contribution upon a change in control. All stock units are payable in shares of our common stock.

Under the Director Plan our non-employee directors may also defer receipt of all or a portion of shares payable due to vesting of restricted stock units that were awarded to them for service on the Board.

Under the Director Plan, at a director’s election, the shares otherwise payable, together with any dividends thereon, are credited to a hypothetical bookkeeping account in the director’s name and will be paid to the director in a lump sum at the time specified in the election or, if earlier, upon our change in control or the director’s death.

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The Director Plan is a non-qualified deferred compensation plan. As such, the rights of all participants to any deferred amounts represent our unsecured promise to pay and the deferred amounts remain subject to the claims of our creditors.

#### Stock Ownership Guidelines

We have implemented stock ownership guidelines under which we expect each non-employee director to beneficially own shares of our common stock with a value equal to five times the annual Board cash retainer, not including meeting or committee chair fees, paid to such director during the previous fiscal year. The Compensation Committee will evaluate stock ownership on an annual basis. We expect each director to attain the investment level no later than five years from the date the director first becomes a non-employee director. Each non-employee director has achieved, or is on target to achieve, the investment level established by the stock ownership guidelines.

#### Hedging Prohibition

We do not permit our non-employee directors to hedge their economic exposures to our common stock that they own by engaging in transactions involving puts, calls, or other derivative securities, zero-cost collars, forward sales contracts, or buying on margin or pledging shares as collateral for a loan.

#### NON-EMPLOYEE DIRECTOR COMPENSATION FOR FISCAL YEAR 2014

The table set forth below summarizes the compensation that we paid to our non-employee directors for the fiscal year ended March 31, 2014. None of our non-employee directors received option awards, non-equity incentive plan compensation, pension, non-qualified deferred compensation, or any other compensation for the fiscal year ended March 31, 2014.

| Name                                      | Fees Earned<br>Paid in Cash | Stock Awards(1)<br>(2) | Total     |
|---|-----------------------------|------------------------|-----------|
| <b>Hwan-yoon F. Chung</b>                 | \$ 69,250                   | \$ 115,000             | \$184,250 |
| <b>Seifi Ghasemi</b>                      | \$ 67,750(3)                | \$ 128,314             | \$196,064 |
| <b>Howard I. Hoffen</b>                   | \$ 79,565                   | \$ 115,000             | \$194,565 |
| <b>Arthur T. Katsaros</b>                 | \$ 83,000(3)                | \$ 131,600             | \$214,600 |
| <b>John F. Lehman</b>                     | \$ 85,000(3)                | \$ 132,006             | \$217,006 |
| <b>Gen. Robert Magnus, USMC (Retired)</b> | \$ 76,000                   | \$ 115,000             | \$191,000 |
| <b>Dennis S. Marlo</b>                    | \$ 85,000                   | \$ 115,000             | \$200,000 |
| <b>Joseph C. Muscari</b>                  | \$ 76,750                   | \$ 115,000             | \$191,750 |

- (1) On March 31, 2014, each of Messrs. Hoffen, Lehman, and Marlo held 5,000 vested stock options, and Mr. Katsaros held 2,500 vested stock options. On March 31, 2014, Messrs. Ghasemi, Katsaros, and Lehman, held 147.2670 unvested restricted stock units, 174.3160 unvested restricted stock units, and 177.3214 unvested restricted stock units, respectively, under the Director Plan. Each of the forgoing included accumulated dividend equivalents with respect to such units.
- (2) We calculated these amounts using the provisions of ASC Topic 718. Amounts represent the aggregate grant date fair value of the deferred stock units that we awarded to each non-employee director in fiscal year 2014 as we describe above. Assumptions used in the calculation of these amounts are included in the footnotes to our audited financial statements for the fiscal year ended March 31, 2014, included in our Annual Report on Form 10-K, which we filed on May 28, 2014.
- (3) Messrs. Ghasemi, Katsaros, and Lehman deferred these amounts into a stock unit deferral account, pursuant to the terms of the Director Plan. They received a matching contribution of 219 restricted stock units, 273 restricted stock units, and 281 restricted stock units, respectively, subject to dividend equivalents with respect to such stock units. Under the terms of the Director Plan, the restricted stock units comprising the matching contribution vest quarterly over one year from the date of the deferral. All stock units are payable in shares of our common stock.

**PROPOSAL NO. 2**  
**RATIFICATION OF APPOINTMENT OF**  
**INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit Committee of the Board of Directors of EnerSys has appointed Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending March 31, 2015. No determination has been made as to what action the Audit Committee would take if stockholders do not ratify the appointment.

Ernst & Young LLP conducted the audit of the financial statements of EnerSys and its subsidiaries for the fiscal year ended March 31, 2014. Representatives of Ernst & Young LLP are expected to be present at the Annual Meeting, will be given an opportunity to make a statement if they desire to do so, and will be available to answer appropriate questions from stockholders.

**RECOMMENDATION**

**THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT YOU VOTE “FOR” THE RATIFICATION OF THE APPOINTMENT OF ERNST & YOUNG LLP AS ENERSYS’ INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE FISCAL YEAR ENDING MARCH 31, 2015.**

**AUDIT COMMITTEE REPORT**

**Background**

The members of the Audit Committee are currently Directors Dennis S. Marlo (Chairperson), Hwan-yoon F. Chung, Arthur T. Katsaros, Gen. Robert Magnus, and Joseph C. Muscari. For additional information relating to the members and responsibilities of the Audit Committee, see “Corporate Governance—Committees of our Board of Directors—Audit Committee.”

**Responsibility**

Management is responsible for the preparation of financial statements and the integrity of the reporting process, including the system of internal and disclosure controls.

The independent auditors are responsible for expressing an opinion on the conformity of those audited financial statements with generally accepted accounting principles in the United States and to express an opinion on the audit of internal control over financial reporting.

The primary responsibilities of the Audit Committee are to select, engage, and compensate our independent auditors and to oversee the financial reporting process on behalf of the Board. It is not the duty of the Audit Committee to prepare financial statements and related disclosures. It is also not the duty of the Audit Committee to plan or conduct audits, or to determine that our financial statements are complete and accurate and in accordance with generally accepted accounting principles in the United States.

**Process and Recommendation**

In fulfilling its responsibilities, the Audit Committee reviewed and discussed the audited financial statements for the fiscal year ended March 31, 2014, with our management and independent auditors, including a discussion of the quality, not just the acceptability, of the accounting principles as applied in our financial reports, the reasonableness of significant judgments, and the clarity of the disclosures in the financial statements. The Audit Committee discussed with our internal and independent auditors the overall scope and plans for their

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respective audits. The Audit Committee meets with management to discuss disclosure controls and procedures and internal control over financial reporting. The Audit Committee also meets with the internal and independent auditors, with and without our management present, to discuss the results of their examinations and overall quality of our financial reporting. The Audit Committee also reviewed with our CEO and CFO their certification relating to their evaluation of our disclosure controls, the completeness and accuracy of the financial statements and other financial information contained in the Form 10-K, and the process followed by the CEO and CFO to assure the truthfulness of such certificate.

The Audit Committee also discussed with the independent auditors, who are responsible for expressing an opinion on the conformity of those financial statements with generally accepted accounting principles, the matters required to be discussed by the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), including PCAOB Auditing Standard No. 16, *Communications with Audit Committees*, the rules of the Securities and Exchange Commission, and other applicable regulations. In addition, the Audit Committee has discussed with the independent auditor the firm's independence from Company management and the Company, including the matters in the letter from the firm required by PCAOB Rule 3526, *Communication with Audit Committees Concerning Independence*, and considered the compatibility of non-audit services with the independent auditor's independence.

The Audit Committee also reviewed and discussed together with management and the independent auditor the Company's audited consolidated financial statements for the fiscal year ended March 31, 2014, and the results of management's assessment of the effectiveness of the Company's internal control over financial reporting and the independent auditor's audit of internal control over financial reporting.

Based on the process referred to above, the Audit Committee recommended to the Board that the audited financial statements be included in our Annual Report on Form 10-K for the fiscal year ended March 31, 2014.

### **Fees of Independent Auditors**

The following table sets forth the aggregate fees for the fiscal years ended March 31, 2014, and March 31, 2013, incurred for services provided by our independent registered public accounting firm, Ernst & Young LLP.

| <u>Description of Fees</u>  | <u>Year Ended</u>     |                       |
|---|-----------------------|-----------------------|
|   | <u>March 31, 2014</u> | <u>March 31, 2013</u> |
| <b>Audit Fees</b> , including fees associated with the annual audit of EnerSys and statutory audits required internationally, the reviews of EnerSys' quarterly reports on Form 10-Q, and for services provided in connection with the requirements of the Sarbanes-Oxley Act of 2002 | \$ 3,170,700          | \$ 3,221,993          |
| <b>Audit-Related Fees</b> , including fees associated with target mergers and acquisitions and general accounting research and consultations  | \$ 276,900            | \$ 0                  |
| <b>Tax Fees</b> , including fees associated with income tax compliance, advice and planning   | \$ 34,740             | \$ 40,813             |
| <b>All Other Fees</b>   | \$ 2,000              | \$ 1,995              |
| <b>Total</b>  | <u>\$ 3,484,340</u>   | <u>\$ 3,264,801</u>   |

The Audit Committee considered whether the provision of non-audit services by our independent registered public accounting firm for the fiscal year ended March 31, 2014, was compatible with maintaining auditor independence. The Audit Committee pre-approved all fees for non-audit related services paid to our independent registered public accounting firm for fiscal years 2013 and 2014.

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**Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services by Independent Auditors**

The Audit Committee pre-approves all audit and permissible non-audit services provided by the independent auditors. These services may include audit services, audit-related services, tax services and other services. The Audit Committee has adopted a policy for the pre-approval of services provided by the independent auditors. Under the policy, pre-approval is generally provided for up to one year and any pre-approval is detailed as to the particular service or category of services and is subject to a specific budget. In addition, the Audit Committee may also pre-approve particular services on a case-by-case basis. For each proposed service, the Audit Committee has received detailed information sufficient to enable the Audit Committee to pre-approve and evaluate such service. The Audit Committee has delegated pre-approval authority to the Chairman of the Committee of up to \$100,000, to pre-approve permitted non-audit services. Any pre-approval decisions made under this delegated authority are ratified by the Audit Committee at its next scheduled meeting.

**Appointment of Independent Registered Public Accounting Firm for Fiscal Year 2015**

The Audit Committee has appointed Ernst & Young LLP to conduct the audit of the financial statements of EnerSys and its subsidiaries for the fiscal year ending March 31, 2015. EnerSys stockholders are being asked to ratify the Audit Committee's appointment of Ernst & Young LLP as our independent registered public accounting firm at the Annual Meeting to which this Proxy Statement relates.

**Audit Committee**  
Dennis S. Marlo, Chairperson  
Hwan-yoon F. Chung  
Arthur T. Katsaros  
Robert Magnus  
Joseph C. Muscari

## EXECUTIVE OFFICERS

Our current executive officers, and certain information regarding them, other than Mr. Craig, whose information is included under “Board of Directors,” are listed below. All data is as of June 9, 2014. These executive officers, along with Mr. Craig, are our named executive officers for fiscal year 2014.

**Michael J. Schmidtlein**, age 53, Senior Vice President – Finance and Chief Financial Officer. Mr. Schmidtlein has served as Senior Vice President – Finance and Chief Financial Officer since February 2010. From November 2005 until February 2010, Mr. Schmidtlein was Vice President – Corporate Controller and Chief Accounting Officer. Prior thereto, Mr. Schmidtlein was the Plant Manager of our manufacturing facility in Warrensburg, Missouri. Mr. Schmidtlein joined the Energy Storage Group of Invensys plc, which EnerSys acquired in 2002, in 1995. Mr. Schmidtlein is a certified public accountant and received his Bachelor of Science degree in Accounting from the University of Missouri.

**Todd M. Sechrist**, age 48, President – Americas. Mr. Sechrist has served as our President – Americas since September 2012. Mr. Sechrist served as our Senior Vice President – Americas from June 2010 through August 2012, and was our Vice President – Reserve Power Sales & Service for the Americas from June 2005 through June 2010. Mr. Sechrist joined the Company in 1993, and served in various sales and marketing capacities in both the reserve and motive power businesses. Mr. Sechrist received his Master of Business Administration degree in Finance from St. Joseph’s University and his Bachelor of Science degree in Finance from Pennsylvania State University.

**David M. Shaffer**, age 49, President – Europe, Middle East & Africa (EMEA). Mr. Shaffer has served as our President – EMEA since January 2013. From 2008 to 2013, Mr. Shaffer was our President – Asia. Prior thereto he was responsible for our telecommunications sales in the Americas. Mr. Shaffer joined the Company in 2005, and has worked in various roles of increasing responsibility in the industry since 1989. Mr. Shaffer received his Master of Business Administration degree from Marquette University and his Bachelor of Science degree in Mechanical Engineering from the University of Illinois.

**Richard W. Zuidema**, age 65, Executive Vice President and Secretary. Mr. Zuidema has served as Executive Vice President and Secretary since August 2010. Mr. Zuidema served as Executive Vice President – Administration and Secretary from March 2002 until August 2010. From November 2000 until March 2002, Mr. Zuidema was Executive Vice President – Administration and International. He joined the Company’s predecessor in 1998. Mr. Zuidema received his Master of Business Administration degree from the University of Buffalo and his Bachelor of Science degree in Business Administration and Finance from the State University of New York.

## EXECUTIVE COMPENSATION

### Compensation Discussion and Analysis

#### Overview

Our executive compensation program is structured and administered to support our vision, which is to be the global leader in our chosen markets for stored energy solutions, while maximizing long-term stockholder value. We also structure the program to link executive compensation to our financial performance and, through programs that use our common stock as a compensation medium, to more closely align the interests of executive management with those of our stockholders.

In making final decisions on compensation for fiscal year 2014, the Compensation Committee evaluated our overall performance during the year. Highlights include the following:

- total stockholder return for the past one-and three-year periods ending in fiscal year 2014 were 53% and 76%, respectively;
- net sales increased by 8.6% to \$2.47 billion in fiscal year 2014, the highest level in our history;
- gross profit margin improved to 25.4% in fiscal year 2014 from 25.0% in fiscal year 2013; and
- average primary working capital percentage improved by 1.3% to 25.0% in fiscal year 2014, from 26.3% in fiscal year 2013.

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The following is a summary of the elements of our compensation and benefits programs for our named executive officers, and related actions in fiscal year 2014:

| Pay Element   | Description   | 2014 Actions   |
|---|---|--|
| Base Salary   | Fixed cash compensation determined based on the executive's skill set and the market value for that skill set.  | Increases ranged from 3.2% and 15%, based on individual performance and relative position versus market.   |
| Cash Annual Incentives (Management Incentive Plan or MIP) | Cash-based annual incentive plan that is tied to performance versus corporate financial goals. The goals are weighted 85% on an adjusted earnings per share target and 15% on a primary working capital target.   | Fiscal year 2014 payouts under the MIP were 162% of target, which reflects the Company's performance versus earnings per share and working capital management targeted goals that exceeded targeted levels, along with an additional downward adjustment by the Committee's reflecting its evaluation of overall performance for the year. |
| Long-Term Incentives                                      | <p>For fiscal year 2014, equity grants are in the form of 100% market share units (MSUs).</p> <p>MSUs provide the holder with the opportunity to earn from 0% to 200% of a target number of shares based on stock price performance over three years.</p> <p>Starting in fiscal year 2015, equity grants will be in the form of 75% performance MSUs and 25% stock options. Fiscal year 2015 performance MSUs are similar to the previously awarded MSUs, but now require higher levels of performance to earn the shares (see description on page 25).</p> | The actual value of MSUs granted in fiscal year 2014 is tracking at 165% of the target grant value based performance through the end of the fiscal year. There are approximately two years left in the performance period for these MSUs.  |
| Benefits  | Medical and dental insurance coverage, short-and long-term disability insurance, life insurance, and a discount program for our products (same as for all non-unionized U.S. employees).  | No changes from prior years.   |
| Perquisites   | Limited perquisites, including company car allowances and spousal travel benefits to business functions, club dues used primarily for business purposes, and supplemental life and disability insurance for Mr. Craig and certain amounts that we paid Mr. Shaffer to compensate him for living overseas.   | No changes from prior years.   |
| Retirement  | <p>401(k) retirement plan, which includes a company match (same as for all non-unionized U.S. employees).</p> <p>Named executives are eligible to participate in non-qualified deferred compensation plan that permits the deferral of cash bonuses at their election.</p>  | No changes from prior years.   |

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### **Summary of Other Major Program Elements**

Other significant elements of our compensation program that continue to reinforce stockholder alignment, our long-term pay-for-performance objectives, and what the Compensation Committee considers best practices include the following:

- An independent Compensation Committee makes the compensation decisions for our named executive officers and the Committee engages an independent compensation consultant to assist in making such decisions;
- We require that a majority of pay be at-risk, and therefore, 84% of target total pay is at risk for our Chief Executive Officer, and 75% of target total pay is at risk on average for our other named executive officers;
- We require that a majority of pay be tied to long-term performance, and therefore, 67% of total pay is in long-term incentives for our Chief Executive Officer, and 57% of total pay is in long-term incentives on average for our other named executive officers;
- We have put in place robust stock ownership guidelines for executives;
- We prohibit hedging and pledging of our stock;
- We have a clawback policy implemented in June 2014 designated to recoup excess compensation paid to executive officers in the event of an accounting restatement;
- Equity grant administration procedures are in place to ensure that awards comply with legal, regulatory, and accounting requirements;
- The Compensation Committee conducts an annual risk assessment of our compensation program to confirm that the program does not encourage excessive risk-taking;
- Our equity awards require a double-trigger in order for vesting to be accelerated in the event of a change in control;
- Our executive severance arrangements executed since 2000 have not provided for excise tax gross-ups; and
- We do not provide excessive perquisite or benefit programs nor do we offer supplemental retirement plans.

### **Results of 2013 Advisory Vote on Executive Compensation – Say-on-Pay**

At our annual meeting of stockholders held on August 1, 2013, 94% of votes cast by stockholders approved the advisory resolution on our executive compensation, while only approximately 6% of the votes were cast against. The Compensation Committee considered this a high approval rate by the stockholders. The Committee considered, and will continue to consider, the outcome of the non-binding advisory stockholder vote on executive compensation.

Accordingly, we determined that significant changes to our executive compensation programs were not warranted, and therefore, our compensation philosophy remains consistent with the prior fiscal year. At our 2014 Annual Meeting, stockholders will have the opportunity to cast an advisory say-on-pay vote regarding the compensation of our named executive officers as discussed further in Proposal No. 3 beginning on page 43 and an advisory say-on-frequency vote regarding the frequency of such say-on-pay votes as discussed further in Proposal No. 4 beginning on page 44.

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### **Executive Compensation Policy**

We generally base our executive compensation program on the same objectives that guide us in establishing compensation programs for all our employees:

- Compensation should align the interests of higher-level employees, including executives, with the long-term interests of our stockholders through award opportunities that result in ownership of our common stock.
- Compensation should reward teamwork. Because our success depends on our ability to optimize our worldwide business, our compensation programs emphasize our total results rather than individual geographic or product line results.
- Compensation should be based on the level of job responsibility, as well as individual and corporate performance. As employees progress to higher levels in the organization, an increasing proportion of their pay should be linked to corporate performance and stockholder returns because they are more able to affect corporate results.
- Compensation should reflect the value of the job in the marketplace. To attract and retain a skilled work force, we must remain competitive with the pay of other employers who compete with us for talent.
- Compensation should foster the long-term focus required for success in our industry. While our key employees receive a mix of both annual and longer-term incentives, employees at higher levels have an increasing proportion of their compensation tied to longer-term performance because these employees are in a position to have greater influence on longer-term results.
- To be effective motivation, performance-based compensation programs should enable employees to easily understand how their efforts can affect their pay through contributing to our achievement of our strategic and operational goals.
- The programs and individual pay levels will always reflect differences in job responsibilities, geographies, and marketplace considerations, although the overall structure of compensation and benefit programs should be broadly similar across the organization.

### **Determination of Compensation**

The Compensation Committee reviews and approves each named executive officer's base pay, bonus, and equity incentive compensation annually, with the guidance of the Compensation Committee's independent compensation consultant, Frederic W. Cook & Co., Inc. The Compensation Committee takes into account a number of factors to determine the compensation for the named executive officers and to ensure that our executive compensation program is achieving its objectives. Among those are:

- *Assessment of Corporate Performance.* The Compensation Committee uses corporate performance measures in two ways. First, in establishing total compensation ranges, the Compensation Committee considers our performance within our industry using various measures, including sales growth, stock price, total stockholder return, EBITDA, and net income. Second, as we describe in more detail below, the Compensation Committee has established specific corporate performance measures that determine the size of payments under our Management Incentive Plan.
- *Assessment of Individual Performance.* Individual performance affects the compensation of our employees, including the other named executive officers. The Compensation Committee has adopted a formal evaluation process for our CEO. Each member of our Board provides a written, subjective evaluation of our CEO, on an anonymous basis, covering a broad range of criteria. The evaluations are collected and summarized by Frederic W. Cook & Co., Inc., and the Compensation Committee considers them in setting the CEO's compensation. For each other named executive officer, the Compensation Committee receives a recommendation from the CEO and also exercises its judgment based on the Committee's interactions with the executive officer.

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- *Benchmarking.* The Compensation Committee benchmarked our compensation programs in fiscal year 2014 with a peer group consisting of the companies listed below. The peer group selection criteria included: (1) direct product competitors; (2) companies in similar industries that investors and our direct peers use to evaluate pay and performance; and (3) companies that are generally within one-third to three times the size of us as measured by revenues and capitalization.

|                        |                               |
|------------------------|-------------------------------|
| Actuant Corporation    | General Cable Corporation     |
| Acuity Brands, Inc.    | GrafTech International Ltd.   |
| A.O. Smith Corporation | Hubbell Incorporated          |
| AVX Corporation        | IDEX Corporation              |
| Belden Inc.            | Regal-Beloit Corporation      |
| Brady Corp.            | Valmont Industries, Inc.      |
| Crane Co.              | Watt Water Technologies, Inc. |
| Exide Technologies     | Woodward Governor Company     |

For fiscal year 2015, the Compensation Committee benchmarked our compensation programs with a peer group consisting of the following companies, which group reflects peers in revenues, market capitalization, and number of employees:

|                           |                               |
|---------------------------|-------------------------------|
| Actuant Corporation       | GrafTech International Ltd.   |
| Acuity Brands, Inc.       | Hubbell Incorporated          |
| A.O. Smith Corporation    | IDEX Corporation              |
| AVX Corporation           | Regal-Beloit Corporation      |
| Belden Inc.               | The Babcock & Wilcox Company  |
| Brady Corp.               | Valmont Industries, Inc.      |
| Crane Co.                 | Watt Water Technologies, Inc. |
| General Cable Corporation | Woodward Governor Company     |

The Compensation Committee evaluates our compensation program versus that of the peer companies with respect to both individual pay levels as well as the structure of the program. The Compensation Committee uses this data primarily to ensure that our executive compensation program as a whole is competitive. The Compensation Committee targets salaries and target bonuses at the median, and targets long-term incentive compensation in the 75<sup>th</sup> percentile. The target for each named executive officer's compensation package is between the median and 75<sup>th</sup> percentile range. The Compensation Committee believes that this competitive positioning for incentive compensation is supported by our strong performance, ensures a greater emphasis on the long term and puts a greater portion of compensation at risk. The Compensation Committee believes this compensation structure is at a level consistent with our executive compensation philosophy.

### **Components of Executive Compensation**

Our executive compensation program is comprised of base salary, annual incentive opportunities in the form of cash awards based upon our fiscal year performance, and long-term incentive opportunities in the form of equity-based compensation. As more fully described in the section entitled "Deferred Compensation Plan," certain of our executives, including the named executive officers, may elect to defer receipt of all or a portion of their cash bonuses. In addition, we generally provide the named executive officers with the same employee benefits as we provide to our other eligible non-unionized U.S. employees, and we also provide limited perquisites and personal benefits, as we describe in the footnotes following the Summary Compensation Table. Mr. Shaffer, who is a U.S. citizen, receives substantially the same employee benefits as our other named executive officers, except that he receives an annual cost of living adjustment and certain additional perquisites to compensate him for working and living in Europe. We describe these additional perquisites and elements of compensation more completely in the footnotes following the Summary Compensation Table.

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We do not cover our named executive officers under any defined benefit pension or supplemental executive retirement plans.

### *Base Salary*

Base salary is the fixed element of our named executive officers' cash compensation. The Compensation Committee generally considers whether each executive's base salary should be increased based on individual performance with a view toward ensuring that the base salary is competitive with that of executives in peer companies with comparable roles and responsibilities.

With assistance from the Compensation Committee's independent compensation consultant, the Compensation Committee annually sets the base salary of our named executive officers. The Compensation Committee solicits the CEO's recommendation with respect to the base salaries of our named executive officers, other than the CEO.

For fiscal year 2014, the Compensation Committee considered the aforementioned factors and current performance, success and achievements of the business, as well as the recommendations of its independent compensation consultant and relevant business experience, and determined that it was appropriate to increase the base salaries for Mr. Craig and the other named executive officers.

For fiscal year 2015, the Compensation Committee considered the success of our business and the performance and achievement of Mr. Craig and the other named executive officers in the previous fiscal year, as well as the recommendations of its independent compensation consultant, in determining that it was appropriate to increase the base salaries for Mr. Craig and the other named executive officers.

The base salaries of Mr. Craig and each of the other named executive officers for fiscal years 2013 and 2014 are as follows:

| <b>Name</b>                  | <b>2013</b> | <b>2014</b> | <b>% Change</b> |
|------------------------------|-------------|-------------|-----------------|
| <b>John D. Craig</b>         | \$930,000   | \$960,000   | 3.2%            |
| <b>Michael J. Schmidlein</b> | \$380,000   | \$420,000   | 10.5%           |
| <b>Todd M. Sechrist</b>      | \$340,000   | \$375,000   | 10.3%           |
| <b>David M. Shaffer</b>      | \$325,000   | \$375,000   | 15.0%           |
| <b>Richard W. Zuidema</b>    | \$459,000   | \$480,000   | 4.6%            |

### *Management Incentive Plan*

Under our Management Incentive Plan, which we refer to as the "MIP," our executives and key management personnel, including the named executive officers, may receive an annual cash bonus upon satisfaction of annual financial targets, which the Compensation Committee establishes at the beginning of each year. Consistent with our compensation policy, individuals with greater job responsibilities have a greater portion of their total cash compensation tied to our corporate performance through the MIP.

Under the MIP, each participant has threshold, target, and maximum potential cash bonus payouts, which the Compensation Committee establishes at the beginning of each fiscal year. The Compensation Committee bases the potential payments on each participant's job responsibilities and position within our organization. The potential payouts are stated as a percentage of base salary. In establishing the targets, significant consideration is given to our prior year's performance. Satisfactory individual performance is a condition to payment, and, at the end of each fiscal year, the Committee can, at its discretion, reduce an individual's payout under the MIP.

The Compensation Committee believes that these performance measures encourage participants to focus appropriately on improving both our net earnings and balance sheet strength. These performance measures are also effective motivators because they can be readily tracked and are easily understandable by the MIP participants.

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For purposes of the MIP, the Compensation Committee adjusts the reported earnings and primary working capital percentage results to reflect the effect of certain extraordinary events. The adjustments are intended to ensure that award payments represent the underlying growth of our core business and are not artificially inflated or deflated due to extraordinary events in the applicable fiscal year.

*Fiscal Year 2014 MIP Targets and Payout*

The Compensation Committee considered the following when establishing the potential awards for fiscal year 2014:

- *Bonus Targets.* For our named executive officers, the threshold, target, and maximum bonus targets for fiscal year 2014 were 15%, 100%, and 200% of base salary, respectively.
- *Company Performance Measures.* For all participants in the MIP, including our named executive officers, the Compensation Committee established fiscal year 2014 performance measures based 85% on adjusted earnings per share and 15% on primary working capital percentage, which we define as a monthly average of trade accounts receivable, plus inventories, minus trade accounts payable with the net amount divided by an annualized trailing three month net sales. The performance goals for fiscal year 2014 were established using our prior year results as the basis. The Compensation Committee believes it set the threshold, target, and maximum performance measures for fiscal year 2014 such that the performance goals were aggressive and, therefore, were reasonably difficult to attain.

| <u>Measurement</u>                 | <u>Threshold</u> | <u>Target</u> | <u>Maximum</u> |
|------------------------------------|------------------|---------------|----------------|
| Adjusted Earnings Per Share        | \$ 3.60          | \$3.90        | \$ 4.10        |
| Primary Working Capital Percentage | 26.7%            | 26.2%         | 25.7%          |

Based upon the achievement of adjusted earnings per share of \$4.03 and 25.0% primary working capital percentage for MIP purposes, our named executive officers for fiscal year 2014 achieved 170% of their respective targeted bonus percentages. The Compensation Committee, in its discretion, reduced the formula payout amount for each named executive officer by 5% to 162% of target based upon its review and consideration of a legal decision adverse to the Company. Consistent with past practice and based on criteria established at the beginning of the performance period in accordance with the terms of the MIP as we describe above, the Compensation Committee adjusted the GAAP earnings and primary working capital percentage results on which fiscal year 2014 bonuses were determined to eliminate the effect of certain items, including those related to the restructuring of our operations and acquisition-related and litigation-related activities. We set forth the amounts paid for fiscal year 2014 performance under the MIP in the Summary Compensation Table.

*Long-Term Equity Incentive Compensation*

The Compensation Committee has the ability to make various types of equity awards as long-term incentive compensation to our named executive officers under our 2010 Equity Incentive Plan.

For fiscal year 2014 and 2015, the Committee granted the following:

| <u>Fiscal Year 2014</u> | <u>Fiscal Year 2015</u>                                 |
|-------------------------|---|
| 100% Market Share Units | 75% Performance Market Share Units<br>25% Stock Options |

The Committee annually reviews the structure of the long-term incentive program to ensure that it is achieving all of its pay-for-performance objectives. After such a review for fiscal year 2015, the Committee decided to change the long-term incentive program. First, it granted performance market share units, which have a performance schedule that is more difficult to achieve than the schedule for market share units granted in

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previous years. Second, it added stock options to the overall program mix, which the Committee believes enhances long-term stockholder alignment since such awards are only valuable to the participant if the stock price increases from the grant date. Details of each program are provided below.

### *Fiscal Year 2014 Equity Awards*

For fiscal year 2014, as in previous years, the Compensation Committee approved equity awards to the named executive officers 100% in the form of market share units. A market share unit award is a grant of stock units that a participant may earn based on the performance of our stock price over a three-year period. Each market share unit award provides that the participant may, at the end of the three-year performance cycle, receive shares of our common stock ranging from 0% to 200% of the number of market share units granted depending on the performance of our common stock over the three-year performance period. Upon vesting, participants are entitled to receive additional shares to account for accumulated dividend equivalents with respect to such market share units. Stock price performance is calculated using the average of the closing share prices of our common stock during the 90-calendar day period immediately preceding the date of grant and the 90-calendar day period immediately preceding the third anniversary of the date of grant. Thus, if the stock price goes up, the result is an increase in the shares earned, up to the earnout cap, at an increased stock price. Conversely, if the stock price declines, the result is a decrease in the shares earned at a decreased stock price. Unlike stock options, which we also may award under the 2010 Equity Incentive Plan, if the market price for our common stock falls below its stock price on the date of grant, the market share unit may continue to retain some value. Also, because the award is leveraged on the upside and downside, participants receive less value through a market share unit if the stock price were to decline over the performance period compared to traditional time-vested restricted stock units.

On March 14, 2013, the Compensation Committee approved equity awards to the named executive officers for the 2014 fiscal year, which we granted on May 31, 2013. All awards that we granted for fiscal year 2014 were in the form of market share units. As in prior years, the Compensation Committee determined a total potential value for each executive's award based on a level competitive to the value of our peer companies' long-term incentive grants as well as other market data and the advice of our independent compensation consultant. In evaluating the aggregate amount of equity compensation to grant to eligible employees, the Compensation Committee compared the value of the awards, as a percentage of our market capitalization, to that of our peer companies in accordance with our compensation philosophy. The market share units vest three years from the date of grant.

The fiscal year 2014 equity awards were as follows:

| <u>Name</u>                  | <u>Number of<br/>Market Share Units</u> | <u>Total Value(1)</u> |
|------------------------------|---|-----------------------|
| <b>John D. Craig</b>         | 59,588                                  | \$3,875,000           |
| <b>Michael J. Schmidlein</b> | 12,302                                  | \$ 800,000            |
| <b>Todd M. Sechrist</b>      | 10,380                                  | \$ 675,000            |
| <b>David M. Shaffer</b>      | 10,380                                  | \$ 675,000            |
| <b>Richard W. Zuidema</b>    | 15,762                                  | \$1,025,000           |

- (1) The value of each market share unit on the date of grant was \$65.03. We determined the total value of each award as of the date of grant using a binomial lattice valuation model.

### *Fiscal Year 2015 Equity Awards*

For fiscal year 2015, the Compensation Committee approved equity awards to the named executive officers with a mix of 75% in the form of performance market share units and 25% in the form of nonqualified stock options. A performance market share unit award is a grant of stock units that a participant may earn based on the total stockholder return of our stock over a three-year period. Each performance market share unit award provides that the participant may, at the end of the three-year performance cycle, receive shares of our common

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stock ranging from 0% to 200% of the number of market share units granted depending on the total stockholder return of our common stock over the three-year performance period. Upon vesting, participants are entitled to receive additional shares to account for accumulated dividend equivalents with respect to such market share units. Total stockholder return is calculated as  $(A+B)-C/C$  where (A) is the average of the closing share prices of our common stock during the 90-calendar day period immediately preceding the third anniversary of the date of grant, (B) is the aggregate amount of any cash dividends paid on a per share basis of our common stock (calculated as if such dividends had been reinvested in our common stock on the date the dividends were paid) and (C) is the average of the closing share prices of our common stock during the 90-calendar day period immediately preceding the date of grant. Performance market share units are similar to the market share units that we granted for fiscal year 2014, but the performance schedule is more difficult to achieve, as shown below (results between the thresholds are interpolated on a straight-line basis):

| Total<br>Stockholder Return | Payout Factor |
|-----------------------------|---------------|
| +100%                       | 200%          |
| +25%                        | 100%          |
| +0%                         | 75%           |
| -25%                        | 50%           |
| <-25%                       | 0%            |

As with the 2014 market share unit awards, if total stockholder return goes up, the result is an increase in the shares earned, up to the earnout cap. Conversely, if total stockholder return declines, the result is a decrease in the shares earned at a likely decreased stock price.

Stock options align employee incentives with stockholders because options have value only if the stock price increases over time. The nonqualified stock options that the Compensation Committee approved for fiscal year 2015 each have a ten-year term and vest one-third each year over three years. The options, which we granted at our common stock's closing price on the date of grant, encourage participants to focus on long-term performance and growth.

As discussed above, on April 22, 2014, the Compensation Committee approved the fiscal year 2015 equity awards, which we granted on May 12, 2014. As we previously described, the Compensation Committee's overall objective was to set the combined grant values of the stock options and the market share units for each executive's award based on a level that was relative to the value of our competitors' long-term incentive grants. The fiscal year 2015 equity awards to each of the named executive officers were as follows:

| Name                         | Number of<br>Stock<br>Options(1) | Number of<br>Performance<br>Market Share Units(2) | Total Value(3) |
|------------------------------|----------------------------------|---|----------------|
| <b>John D. Craig</b>         | 37,060                           | 41,270  | \$3,875,000    |
| <b>Michael J. Schmidlein</b> | 8,368                            | 9,319   | \$ 875,000     |
| <b>Todd M. Sechrist</b>      | 6,456                            | 7,189   | \$ 675,000     |
| <b>David M. Shaffer</b>      | 6,456                            | 7,189   | \$ 675,000     |
| <b>Richard W. Zuidema</b>    | 11,716                           | 13,047  | \$1,225,000    |

- (1) The value of each stock option was approximately \$26.14. We determined the total value of each stock option using a Black-Scholes valuation model.
- (2) The value of each performance market share unit on the date of grant was \$70.42. We determined the total value of each performance market share unit award as of the date of grant using a Monte Carlo valuation model.
- (3) The total value is the sum of the value of the stock options and the market share units determined as of May 12, 2014, the date of grant.

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In addition to market share units and stock options, under the 2010 Equity Incentive Plan, we may grant other forms of awards to our named executive officers, including restricted stock and restricted stock units, but we have not made any such awards to our named executive officers for fiscal year 2014 or 2015.

As discussed in more detail on page 28, these awards are subject to the clawback policy adopted by the Board of Directors.

### *Deferred Compensation Plan*

On May 1, 2008, the Compensation Committee adopted the EnerSys Voluntary Deferred Compensation Plan for Executives, which we refer to as the “Deferred Compensation Plan,” under which participants who are among a select group of management and highly compensated employees may elect to defer receipt of all or a portion of any cash bonus payable to such participants with respect to a fiscal year. Under the Deferred Compensation Plan, which was effective April 1, 2009, and was amended effective August 5, 2010, and May 26, 2011, each participant must make an irrevocable deferral election before the beginning of the fiscal year to which the cash bonus relates or, in the case of “performance-based compensation,” on or before six months before the end of such fiscal year. Participants can elect to receive distributions of their accounts in the Deferred Compensation Plan, either in a lump sum or in installments, (i) upon their termination of employment, (ii) on a specified date, or (iii) upon a change in control.

A participant may elect to allocate the deferred amounts into an investment account and select among various investment options upon which the rate of return of the deferred amounts will be based. The participants’ investment accounts are adjusted periodically to reflect the deemed gains and losses attributable to the deferred amounts. The specific investment options are the same investment options available to our employees under our 401(k) retirement plan. Each participant is always 100% vested in their investment accounts.

Alternatively, participants may elect to allocate the deferred amounts to a stock unit deferral account or a market share unit deferral account. All amounts allocated to the stock unit account or the market share unit account are invested in restricted stock units or market share units, respectively, awarded under our 2010 Equity Incentive Plan. If a participant elects to allocate the deferred amounts to the stock unit or market share unit account, we will make an additional matching contribution in the amount of 20% of the deferred amount. Dividend equivalent units, if any, will be credited to each stock unit account. Each participant is 100% vested with respect to the amounts deferred to the deferral account. The matching contribution will vest over three years from the last date of the fiscal year to which the amounts relate, except that participants will automatically become 100% vested in their matching contribution upon (i) our change in control where the consideration paid is cash, or (ii) upon their death, disability, voluntary termination for “good reason,” or involuntary termination of employment without cause, provided that such event occurs within two years of any type of change in control. All stock units and market share units are payable in shares of our common stock.

The Deferred Compensation Plan is a non-qualified deferred compensation plan. As such, the rights of all participants to any deferred amounts represent our unsecured promise to pay and the deferred amounts remain subject to the claims of our creditors.

Currently, none of our named executive officers participate in the Deferred Compensation Plan.

### *Employment and Related Agreements*

Prior to our initial public offering, we entered into employment agreements with Messrs. Craig and Zuidema. Our employment agreement with Mr. Zuidema expired pursuant to its terms due to his attainment of age 65 on September 21, 2013. On May 26, 2011, we entered into a severance agreement with Mr. Schmidlein, which was amended effective June 7, 2013. Effective January 21, 2013, we entered into a letter agreement and an employment contract with Mr. Shaffer in connection with his international assignment. On June 7, 2013, we

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entered into a severance agreement with each of Messrs. Sechrist and Shaffer. We describe these agreements under the heading “Employment Agreements.” We describe the termination and change-in-control provisions of these agreements under the heading “Potential Payments Upon Termination or Change-In-Control.”

### *Employee Benefits*

We generally offer all our eligible non-unionized U.S. employees, including the named executive officers, core employee benefits coverage. The benefits include medical and dental coverage, short-term disability insurance, life insurance, and a discount program for our products. All eligible non-unionized U.S. employees, including the named executive officers, may also obtain at their expense, long-term disability insurance coverage, and participate in a 401(k) retirement plan as a means to save for retirement on a tax-advantaged basis. We provide a matching contribution under the 401(k) plan to all eligible participants.

Each of our employees, including the named executive officers, partially bears the cost of certain employee benefits.

### *Perquisites*

We provide limited perquisites and personal benefits to our named executive officers, including a company car and spousal travel benefits to business functions, membership dues, supplemental life and disability insurance for Mr. Craig, and certain amounts that we paid to Mr. Shaffer to compensate him for living overseas. The Compensation Committee has determined that each of these benefits has a valid business purpose. You can find information about these perquisites in the footnotes to the Summary Compensation Table.

### **Other Matters**

#### *Currency Conversion for Mr. Shaffer*

During fiscal year 2013, Mr. Shaffer, a U.S. citizen, worked and lived in Singapore and certain perquisites were paid to him in Singapore dollars. For purposes of this proxy statement, we have converted the amounts of compensation that Mr. Shaffer received in Singapore dollars to U.S. Dollars, using an exchange rate on March 31, 2013, of \$ 0.8057 per Singapore dollar.

During fiscal year 2014, Mr. Shaffer, worked and lived in Zurich, Switzerland, and we paid certain perquisites to him in Swiss francs. For purposes of this proxy statement, we have converted the amounts of compensation that Mr. Shaffer received in Swiss francs to U.S. dollars, using the exchange rate on March 31, 2014, of \$1.1313 per Swiss franc.

#### *Clawback Policy*

In June 2014, our Board of Directors, upon the recommendation of the Compensation Committee, adopted a clawback policy applicable to all of our executive officers subject to Section 16 of the Securities Exchange of 1934, including our named executive officers. Pursuant to this policy, in the event of any restatement of our financial statements, our Board of Directors, or an appropriate committee or committees of the Board, as may be designated by our Board of Directors, shall review the circumstances that caused such restatement and shall take such action as it deems appropriate to prevent its recurrence. Our Board of Directors, or an appropriate committee of the Board, may require reimbursement or forfeiture of any excess payment from (a) any bonus or incentive compensation awarded to, or received by, and (b) any equity-based compensation awarded to or realized by, such executive officer at the time that such compensation is paid to him or her following the adoption of, and subject to, this policy in the event that (i) our financial statements are required to be restated as a result of material non-compliance with any financial reporting requirements under the federal securities laws (other than a restatement due to a change in financial accounting rules), (ii) as a result of such restatement, a

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performance measure or specified performance target which was a material factor in determining the amount of such bonus, incentive or equity compensation previously earned by such officer is restated, and (iii) our Board of Directors, or an appropriate committee of the Board, determines, in its discretion, that a lower amount of bonus, incentive or equity compensation would have been paid to such officer based upon the restated financial results, as well consider additional factors.

### *Policy on Granting Equity Awards*

We have a written policy on granting equity awards. The policy provides the authority and the procedure for granting awards. The Compensation Committee has the authority to make all equity awards to employees of the Company. In addition, within certain limitations, the Compensation Committee may delegate authority to our CEO to make awards to employees below the named executive officer level.

Our policy requires that the exercise price of stock options is always no less than the closing price of our stock on the grant date. Subject to applicable local law, the grant date for equity awards to all eligible participants, including our named executive officers, is on the first business day after the grant approval date that our stock trading window is open and that is not otherwise within our stock trading blackout policy. These procedures provide assurance that the grant dates are not being manipulated to result in an exercise price that is favorable to us or our employees.

### *Hedging and Pledging Prohibition*

We do not permit our employees to hedge their economic exposures to our common stock that they own by engaging in transactions involving puts, calls, or other derivative securities, zero-cost collars, forward sales contracts, or buying on margin or pledging shares as collateral for a loan.

### *Tax Deductibility of Executive Compensation*

We generally seek to maximize deductibility for tax purposes of all elements of compensation. In consultation with its independent compensation consultant, the Compensation Committee reviews compensation arrangements in light of applicable tax provisions, including Code Sections 162(m) and 280G. The Compensation Committee may approve compensation or compensation arrangements that do not qualify for maximum deductibility when the Compensation Committee deems it to be in the best interest of the Company and its stockholders.

### *Stock Ownership Guidelines*

The Compensation Committee has adopted stock ownership guidelines for both executives and non-employee directors effective May 1, 2008. We intend that the guidelines align the interests of our executives and non-employee directors with those of the stockholders and ensure that the executives and directors responsible for overseeing operations have an ongoing financial stake in our success. The stock ownership guidelines provide that we expect our CEO to attain and maintain an investment level in stock equal to six times his annual base salary. We expect the other named executive officers to attain and maintain an investment level equal to three times their annual base salary. We describe the stock ownership guidelines for our non-employee directors under "Director Compensation." We expect that each individual attain such investment levels five years from the date a specified ownership level commences. Shares beneficially owned by the individual and unvested restricted stock units that we awarded in 2010 are included in calculating ownership levels. The Compensation Committee measures the ownership levels on an annual basis. All of our named executive officers have substantially achieved, or are on target to achieve, their respective investment level set forth in the guidelines.

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*Review of Compensation Policies and Practices in Relation to Risk*

During fiscal year 2014, we and the Compensation Committee, with the assistance of the compensation consultant, conducted a review of our compensation policies and practices, including our stock ownership guidelines, insider-trading prohibitions, incentive plans for employees below the executive level and independent oversight by the Compensation Committee over various areas, and concluded that these policies and practices do not motivate imprudent risk taking. We evaluated these compensation policies and practices to ensure that they do not foster risk taking above the level of risk associated with our business model and they were designed to encourage behaviors aligned with the long-term interests of our stockholders. For this purpose, we considered our growth and return performance, volatility and leverage, and compared them to the performance metrics, leverage, and time horizon of our compensation policies and practices. We also considered the mix of compensation, such as the balance between fixed and variable pay, cash and equity, performance goals on a corporate, business unit, and individual level, financial and non-financial metrics, and determinations based upon formulas and discretion. Based on this assessment, we have concluded that we have a balanced pay and performance program and do not promote excessive risk taking.

**COMPENSATION COMMITTEE REPORT**

The Compensation Committee evaluates and establishes compensation for our named executive officers and oversees our equity incentive plans, the MIP, and our benefit and perquisite programs. Management has the primary responsibility for our financial statements and reporting process, including the disclosure of executive compensation. With this in mind, we have reviewed and discussed with management the Compensation Discussion and Analysis found on pages 18 to 30 of this report. The Compensation Committee is satisfied that the Compensation Discussion and Analysis fairly and completely represents the philosophy, intent, and actions of the Compensation Committee with regard to executive compensation. We recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement and in our Annual Report on Form 10-K for the fiscal year ended March 31, 2014, for filing with the Securities and Exchange Commission.

**Compensation Committee**  
John F. Lehman, Chairperson  
Seifi Ghasemi  
Robert Magnus  
Joseph C. Muscari

**SUMMARY COMPENSATION TABLE**

The following table summarizes the compensation earned in fiscal years 2012, 2013, and 2014, by our Chief Executive Officer, our Chief Financial Officer, and our three other most highly compensated executive officers. We collectively refer to these individuals as the “named executive officers.” We made no discretionary bonus payments and did not award stock options to any of our named executive officers in fiscal years 2012, 2013, or 2014, and we did not maintain any defined benefit pension arrangements and none of our named executive officers deferred or accrued amounts under the Deferred Compensation Plan for Executives for fiscal years 2012, 2013, or 2014; accordingly we have omitted the “Bonus”, “Option Awards” and “Change in Pension Value and Non-Qualified Deferred Compensation Earnings” columns from the table.

| <u>Name and Principal Position</u>  | <u>Year</u> | <u>Salary</u> | <u>Stock Awards(1)</u> | <u>Non-Equity Incentive Plan Compensation(2)</u> | <u>All Other Compensation</u> | <u>Total</u> |
|---|-------------|---------------|------------------------|--|-------------------------------|--------------|
| <b>John D. Craig</b><br><b>Chairman, President, Chief Executive Officer and Director</b>            | 2014        | \$960,000     | \$3,875,000            | \$ 1,552,680                                     | \$ 87,121(3)                  | \$6,474,801  |
|   | 2013        | \$930,000     | \$3,875,000            | \$ 1,507,065                                     | \$ 89,400                     | \$6,401,465  |
|   | 2012        | \$900,000     | \$3,263,430            | \$ 1,443,600                                     | \$ 95,336                     | \$5,702,366  |
| <b>Michael J. Schmittlein</b><br><b>Senior Vice President – Finance and Chief Financial Officer</b> | 2014        | \$420,000     | \$ 800,000             | \$ 475,508                                       | \$ 27,256(4)                  | \$1,722,764  |
|   | 2013        | \$380,000     | \$ 745,000             | \$ 431,053                                       | \$ 27,007                     | \$1,583,060  |
|   | 2012        | \$340,000     | \$ 734,250             | \$ 327,216                                       | \$ 32,589                     | \$1,434,055  |
| <b>Todd M. Sechrist</b><br><b>President – Americas</b>  | 2014        | \$375,000     | \$ 675,000             | \$ 424,561                                       | \$ 30,708(5)                  | \$1,505,269  |
|   | 2013        | \$340,000     | \$ 625,000             | \$ 385,679                                       | \$ 28,373                     | \$1,379,052  |
|   | 2012        | \$305,000     | \$ 734,250             | \$ 293,532                                       | \$ 42,044                     | \$1,374,826  |
| <b>David M. Shaffer</b><br><b>President – EMEA</b>  | 2014        | \$375,000     | \$ 675,000             | \$ 424,561                                       | \$ 231,793(6)                 | \$1,706,354  |
|   | 2013        | \$325,000     | \$ 625,000             | \$ 368,664                                       | \$ 229,937                    | \$1,548,601  |
| <b>Richard W. Zuidema</b><br><b>Executive Vice President and Secretary</b>                          | 2014        | \$480,000     | \$1,025,000            | \$ 543,438                                       | \$ 35,867(7)                  | \$2,084,305  |
|   | 2013        | \$459,000     | \$ 945,000             | \$ 520,667                                       | \$ 43,277                     | \$1,967,944  |
|   | 2012        | \$425,000     | \$ 734,250             | \$ 409,020                                       | \$ 41,010                     | \$1,609,280  |

- (1) We calculated these amounts using the provisions of ASC Topic 718. Amounts represent the aggregate grant date fair value of the applicable awards. See the “Stock-Based Compensation” Note to our consolidated financial statements set forth in our Annual Report on Form 10-K for the fiscal years ended March 31, 2012, March 31, 2013, and March 31, 2014, for the assumptions made in calculating these amounts.
- (2) Represents annual incentive amounts paid to the named individuals under the MIP. We discuss the MIP in further detail in the section entitled “Management Incentive Plan.”
- (3) Consists of our 401(k) plan contributions in the amount of \$14,958; life and disability insurance premiums in the amount of \$38,237; personal use of company-provided automobile; club membership dues; and spousal travel expenses.
- (4) Consists of our 401(k) plan contributions in the amount of \$15,083; personal use of company-provided automobile; and spousal travel expenses.
- (5) Consists of our 401(k) plan contributions in the amount of \$15,021; personal use of company-provided automobile; and spousal travel expenses.
- (6) Consists of our 401(k) plan contributions in the amount of \$14,821; housing allowance of \$107,044; cost of living adjustment in the amount of \$62,222; tax preparation and consulting services; personal use of the company-provided automobile; relocation services; and spousal travel expenses. All amounts in Swiss francs have been converted to U.S. dollars at \$1.1313 per Swiss franc.
- (7) Consists of our 401(k) plan contributions in the amount of \$14,845; personal use of company-provided automobile; memberships; and spousal travel expenses.

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**Employment Agreements**

*Employment Agreement with Mr. Craig*

We entered into an employment agreement with Mr. Craig on November 9, 2000. Mr. Craig's employment agreement is for a three-year term that is automatically extended on a daily basis to continue for three years from the date of such extension. Mr. Craig's employment agreement provides that we will nominate and use our best efforts to cause our stockholders to elect him as a director and as Chairman of the Board.

Mr. Craig's employment agreement also provides that he may not compete with our business or solicit any of our customers or employees for three years following termination of his employment. Under his employment agreement and contingent upon meeting goals that the Compensation Committee will establish, Mr. Craig is entitled to an annual target bonus of up to 100% of his base salary. See "Potential Payments upon Termination or Change in Control" for information about our obligations under Mr. Craig's employment agreement to provide certain payments to him upon his termination of employment.

*Severance Letter Agreement with Mr. Schmidlein*

We entered into a severance letter agreement with Mr. Schmidlein on May 26, 2011, as amended effective June 7, 2013, which provides for severance benefits upon his termination of employment in connection with a change in control. The severance letter agreement is for an initial three-year term that is automatically renewed for an additional one-year term thereafter unless either party gives their respective notice of intent not to renew. Mr. Schmidlein's severance letter agreement also provides that he may not compete with our business or solicit any of our customers or employees for one year following his termination of employment for any reason. See "Potential Payments upon Termination or Change in Control" for information about our obligations under the severance letter agreement with Mr. Schmidlein to provide certain payments to him upon his termination of employment in connection with a change in control.

*Letter Agreement and Employment Contract with Mr. Shaffer*

We entered into a letter agreement and an employment contract with Mr. Shaffer, both effective January 21, 2013, in connection with his international assignment. The letter agreement sets forth the terms of employment and the employment contract provides additional provisions required by Swiss law. The letter agreement is not for a specific term and provides that either party can terminate the agreement at any time, subject to the statutory notice requirement applicable to employers in Switzerland, and generally provides that Mr. Shaffer may not compete with our business or solicit any of our employees for at least one year following termination of his employment.

Under his letter agreement, Mr. Shaffer is entitled to:

- a car allowance;
- reimbursement for certain expenses that Mr. Shaffer incurs as a result of being located outside of the United States;
- air travel to and from the United States for Mr. Shaffer and his spouse;
- tax preparation and consulting services;
- a housing allowance; and
- certain cost of living adjustments.

*Severance Letter Agreements with Messrs. Sechrist and Shaffer*

Effective June 7, 2013, we entered into a severance letter agreement with each of Messrs. Sechrist and Shaffer, which provides for severance benefits upon the executive's termination of employment in connection

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with a change in control. Each severance letter agreement is for an initial three-year term that is automatically renewed for an additional one-year term thereafter unless either party gives their respective notice of intent not to renew. Each severance letter agreement also provides that the executive may not compete with our business or solicit any of our customers or employees for one year following his termination of employment for any reason. Mr. Shaffer's severance letter agreement supersedes the severance provisions set forth in his prior letter agreement, which we describe above. See "Potential Payments upon Termination or Change in Control" for information about our obligations under the applicable severance letter agreement with Messrs. Sechrist and Shaffer to provide certain payments to each executive upon his termination of employment in connection with a change in control.

*Employment Agreement with Mr. Zuidema*

The term of our employment agreement with Mr. Zuidema expired pursuant to its terms on September 21, 2013, his 65<sup>th</sup> birthday. We do not otherwise have an employment or severance agreement with Mr. Zuidema.

**GRANTS OF PLAN-BASED AWARDS TABLE FOR FISCAL YEAR 2014**

| Name                          | Grant Date | Committee Action Date(1) | Estimated Future Payouts Under Non-Equity Incentive Plan Awards(2) |           |              | All other stock awards: number of shares of stock or units (#)(3) | All other option awards: number of securities underlying options (#) | Exercise or base price of option awards (\$/Sh) | Grant date fair value of stock and option awards(4) |
|-------------------------------|------------|--------------------------|--|-----------|--------------|---|--|---|---|
|                               |            |                          | Threshold  | Target    | Maximum      |   |  |   |   |
| <b>John D. Craig</b>          | 5/31/13    | 3/14/13                  | \$ 144,000   | \$960,000 | \$ 1,920,000 | 59,588  |  | \$3,875,000                                     |   |
| <b>Michael J. Schmittlein</b> | 5/31/13    | 3/14/13                  | \$ 44,100  | \$294,000 | \$ 588,000   | 12,302  |  | \$ 800,000                                      |   |
| <b>Todd M. Sechrist</b>       | 5/31/13    | 3/14/13                  | \$ 39,375  | \$262,500 | \$ 525,000   | 10,380  |  | \$ 675,000                                      |   |
| <b>David M. Shaffer</b>       | 5/31/13    | 3/14/13                  | \$ 39,375  | \$262,500 | \$ 525,000   | 10,380  |  | \$ 675,000                                      |   |
| <b>Richard W. Zuidema</b>     | 5/31/13    | 3/14/13                  | \$ 50,400  | \$336,000 | \$ 672,000   | 15,762  |  | \$1,025,000                                     |   |

- (1) We made all equity awards to the named executive officers in fiscal year 2014 in accordance with our policy on granting equity awards, which we describe beginning on page 29.
- (2) The amounts shown in the columns are the threshold, target, and stretch goal (maximum) potential amounts that were payable for fiscal year 2014 under the MIP. No amounts were payable if threshold performance was not achieved for at least one performance goal. See the Summary Compensation Table for a discussion of the amounts actually earned under the MIP.
- (3) Reflects market share unit awards that we describe in the section entitled "Fiscal Year 2014 Equity Awards."
- (4) We calculated these amounts using the provisions of ASC Topic 718. Amounts represent the aggregate grant date fair value of the applicable awards. See "Note 16. Stock-Based Compensation" to our consolidated financial statements set forth in our Annual Report on Form 10-K for the fiscal years ended March 31, 2014, for the assumptions made in calculating these amounts.

**OUTSTANDING EQUITY AWARDS AS OF MARCH 31, 2014**

The following table sets forth the outstanding equity awards held by our named executive officers at the end of the 2014 fiscal year.

| Name                         | Option Awards   |   |  |                                      |                        | Stock Awards   |  |  |  |  |
|------------------------------|---|---|--|--------------------------------------|------------------------|--|--|--|--|--|
|                              | Number of Securities Underlying Unexercised Options Exercisable | Number of Securities Underlying Unexercised Options Unexercisable | Equity Incentive Plan Awards: Number of Securities Underlying Unearned Options | Option Exercise Price (\$ per share) | Option Expiration Date | Number of Shares or Units of Stock That Have Not Vested(1) | Market Value of Shares or Units of Stock That Have Not Vested(2) | Equity Incentive Plan Awards: Number of Shares, Units or Other Rights That Have Not Vested | Equity Incentive Plan Awards: Number of Shares, Units or Other Rights That Have Not Vested | Equity Incentive Plan Awards: Market Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested |
| <b>John D. Craig</b>         |   |   |  |                                      |                        | 6,628  | \$459,254  | 68,050(3)<br>95,006(5)<br>60,090(7)  |  | \$ 9,030,273(4)<br>\$13,165,931(6)<br>\$ 6,421,157(8)  |
| <b>Michael J. Schmidlein</b> |   |   |  |                                      |                        | 1,473  | \$102,064  | 15,311(3)<br>18,266(5)<br>12,406(7)  |  | \$ 2,031,778(4)<br>\$ 2,531,302(6)<br>\$ 1,325,715(8)  |
| <b>Todd M. Sechrist</b>      |   |   |  |                                      |                        | 2,016  | \$139,689  | 15,311(3)<br>15,324(5)<br>10,467(7)  |  | \$ 2,031,778(4)<br>\$ 2,123,599(6)<br>\$ 1,118,512(8)  |
| <b>David M. Shaffer</b>      |   |   |  |                                      |                        | 1,473  | \$102,064  | 15,311(3)<br>15,324(5)<br>10,467(7)  |  | \$ 2,031,778(4)<br>\$ 2,123,599(6)<br>\$ 1,118,512(8)  |
| <b>Richard W. Zuidema</b>    |   |   |  |                                      |                        | 1,473  | \$102,064  | 15,311(3)<br>23,169(5)<br>15,895(7)  |  | \$ 2,031,778(4)<br>\$ 3,210,760(6)<br>\$ 1,698,552(8)  |

- (1) One-quarter vested on May 17, 2011, May 17, 2012, and May 17, 2013, and one-quarter vests on May 17, 2014. Includes additional shares attributable to accumulated dividend equivalents with respect to unvested restricted stock units.
- (2) Based on the closing stock price of our common stock of \$69.29 on March 31, 2014, the last trading day of the fiscal year. Includes the value of accumulated dividend equivalents with respect to unvested restricted stock units.
- (3) One-hundred percent vests on May 16, 2014. Includes additional shares attributable to accumulated dividend equivalents with respect to unvested market share units.
- (4) Reflects market share units granted on May 16, 2011, valued based on stock price performance calculated using the average of the closing share prices of our common stock during the 90-day period immediately preceding the date of grant and March 31, 2014, and the resulting shares valued based upon the closing price of our common stock of \$69.29 on March 31, 2014, the last trading day of the fiscal year. Includes the value of accumulated dividend equivalents with respect to unvested market share units. The market share units vest on May 16, 2014, which is the end of the three-year period following the date of grant. Accordingly, because the number of shares earned and paid upon vesting is based upon the stock price at vesting, the value of such market share units may increase or decrease from the amounts shown above. For more information regarding market share units, see "Executive Compensation—Determination of Compensation—Components of Executive Compensation—Long-Term Equity Incentive Compensation."
- (5) One-hundred percent vests on May 14, 2015. Includes additional shares attributable to accumulated dividend equivalents with respect to unvested market share units.
- (6) Reflects market share units granted on May 14, 2012, valued based on stock price performance calculated using the average of the closing share price of our common stock during the 90-day period immediately preceding the date of grant and March 31, 2014, and the resulting shares valued based on the closing price of our common stock of \$69.29 on March 31, 2014, the last trading day of the fiscal year. Includes the value of accumulated dividend equivalents with respect to unvested market share units. The market share units vest May 14, 2015, at the end of the three-year period following the date of grant. Accordingly, because the number of shares earned and paid upon vesting is based upon the stock price at vesting, the value of such market share units may increase or decrease from the amounts shown above. For more information regarding market share units, see "Executive Compensation—Determination of Compensation—Components of Executive Compensation—Long-Term Equity Incentive Compensation."
- (7) One-hundred percent vests on May 31, 2016. Includes additional shares attributable to accumulated dividend equivalents with respect to unvested market share units.
- (8) Reflects market share units granted on May 31, 2013, valued based on stock price performance calculated using the average of the closing share price of our common stock during the 90-day period immediately preceding the date of grant and March 31, 2013, and the resulting shares valued based on the closing price of our common stock of \$69.29 on March 31, 2014, the last trading day of the fiscal year. Includes the value of accumulated dividend equivalents with respect to unvested market share units. The market share units vest May 31, 2016, at the end of the three-year period following the date of grant. Accordingly, because the number of shares earned and paid upon vesting is based upon the stock price at vesting, the value of such market share units may increase or decrease from the amounts shown above. For more information regarding market share units, see "Executive Compensation—Determination of Compensation—Components of Executive Compensation—Long-Term Equity Incentive Compensation."

### OPTIONS EXERCISED AND STOCK VESTED DURING FISCAL YEAR 2014

The following table sets forth the number of shares acquired upon exercising options and the vesting of stock awards by our named executive officers during fiscal year 2014.

| Name                   | Option Awards                         |                               | Stock Awards                         |                              |
|------------------------|---------------------------------------|-------------------------------|--------------------------------------|------------------------------|
|                        | Number of Shares Acquired on Exercise | Value Realized on Exercise(1) | Number of Shares Acquired on Vesting | Value Realized on Vesting(2) |
| John D. Craig          | 0                                     | \$ 0                          | 128,415                              | \$ 6,283,533                 |
| Michael J. Schmidtlein | 73                                    | \$ 3,678                      | 27,342                               | \$ 1,336,668                 |
| Todd M. Sechrist       | 0                                     | \$ 0                          | 4,500                                | \$ 222,435                   |
| David M. Shaffer       | 0                                     | \$ 0                          | 28,342                               | \$ 1,386,618                 |
| Richard W. Zuidema     | 0                                     | \$ 0                          | 29,497                               | \$ 1,444,310                 |

- (1) Values stated are taxable income of each exercise, calculated by subtracting the exercise cost from the fair market value on the day of exercise.  
(2) Values are calculated based on the closing price of our common stock on the last trading day prior to the date the shares vested. For shares that vested on May 17, 2013, the closing price was \$48.78. For shares that vested on May 18, 2013, the closing price was \$49.95.

### POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE OF CONTROL

As we describe above, each of Messrs. Craig, Schmidtlein, Sechrist, and Shaffer have entered into employment or severance agreements with us. Under the conditions described below, each of these agreements provides for certain payments upon a termination of employment or change of control. We describe these payments below. Mr. Zuidema was not a party to an employment or severance agreement with us as of March 31, 2014 because his employment agreement terminated in accordance with its terms on September 21, 2013, his 65<sup>th</sup> birthday.

#### *Mr. Craig*

We may terminate the employment of Mr. Craig for cause if he has been involved in any of the following: (i) the commission of a felony or crime involving moral turpitude; (ii) a knowing and intentional fraud; (iii) an act or omission that is materially injurious to us; or (iv) the willful and continued failure or refusal to substantially perform the executive's duties as our employee. In addition, Mr. Craig may resign from employment at any time for any or no reason. If we were to terminate his employment for cause, or if he were to resign without good reason (as defined below), Mr. Craig would only be entitled to payment of his current base salary through the date of termination.

If we terminate the employment of Mr. Craig without cause, or if he was to resign for good reason (as defined below), we would be obligated to pay the following:

- continuation of current base salary for three years. Such payment period is referred to as the "severance period;"
- for the fiscal year in which the termination occurs and for each whole fiscal year following the termination year included in the severance period, an amount equal to the average of the bonus paid to Mr. Craig for the two fiscal years preceding the termination year or for any partial fiscal year immediately preceding the end of the severance period, a pro rata portion of such amount; and

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- participation in all employee welfare benefit plans or programs during the severance period, provided however, that such participation will cease when Mr. Craig becomes eligible to participate in comparable programs of a subsequent employer.

In addition, upon Mr. Craig's termination of employment for any reason other than a termination for cause, termination without good reason, or termination due to death, we will assign to Mr. Craig all right, title, and interest in and under certain individual disability and split dollar life insurance policies that we maintain on his behalf.

Notwithstanding the foregoing, one party may give the other party notice not to extend the employment term beyond three years from the date of such notice. Additionally, if less than three years remain until Mr. Craig reaches age 65, the severance period will be the period from the date of termination until the date the executive reaches age 65.

"Good reason" means any of the following:

- a decrease in base salary;
- a material diminution of authority, responsibilities, or position of the executive;
- a relocation to any office location that is more than 50 miles from Reading, Pennsylvania; or
- our giving notice that we intend to discontinue the automatic extension of the employment agreement.

The employment agreement for Mr. Craig provides that if any amounts payable, whether pursuant to his employment agreements or otherwise, is subject to excise tax under Code Section 4999, we will provide Mr. Craig with a tax gross-up payment such that, after payment of any excise tax on the underlying payment and all taxes on the gross-up payment, he would retain an amount before payment of income and employment taxes equal to the underlying payment. Except for acceleration of the vesting of unvested equity awards, no special benefit is payable to Mr. Craig solely in the event of a change in control.

In the event we terminate the employment of Mr. Craig due to death or disability, he is entitled to receive one year of base salary in the event of death, and six months of base salary in the event of disability, as well as, in both events, a pro-rata portion of the annual bonus that they would have been entitled to for the year of termination.

*Messrs. Schmidlein, Sechrist, and Shaffer*

If we were to terminate the employment of Messrs. Schmidlein, Sechrist, or Shaffer without cause, as defined below, or if such executive were to resign for good reason, as defined below, during the six month period prior to a change in control (and the termination was in connection with the change in control) or during the 24-month period after a change in control, we would be obligated to pay to the terminating executive the following:

- a lump sum cash payment equal to the executive's base salary then in effect;
- for a period of one year, payment of COBRA premiums in excess of the amount the executive would pay, as an active employee, for continued participation in our medical, dental, and vision programs, but such payments will end when the executive becomes eligible to participate in comparable programs of a subsequent employer;
- full acceleration of vesting of outstanding equity awards; and
- a pro-rata payment from our annual incentive plan for the fiscal year in which the termination occurs.

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“Cause” means, with respect to Messrs. Schmidlein, Sechrist, and Shaffer, any of the following:

- breach of fiduciary duty or duty of loyalty to us;
- willful act of material dishonesty with respect to any material matter involving us;
- theft or material misuse of our property;
- failure to conform in any material respect to our code of conduct;
- excessive absenteeism;
- conviction of, or plea of guilty or nolo contendere to, a felony or any criminal charge involving moral turpitude or illegal substance abuse;
- continuing neglect of management duties and responsibilities that has a material adverse effect on us;
- willful failure to timely report information having a material adverse effect on our business operations to the board or the executive’s direct supervisor; or
- failure to meet our reasonable and achievable documented performance expectations (other than any such failure resulting from incapacity due to physical or mental illness).

“Good reason” means, with respect to Messrs. Schmidlein, Sechrist, and Shaffer, any of the following:

- a 10% or more decrease in the executive’s base salary, other than a company-wide reduction in senior management pay;
- a material diminution of the executive’s position, duties, or responsibilities of the executive;
- any permanent reassignment of such executive to a location greater than fifty (50) miles from the location of his primary office, unless such new location is closer to his primary residence; or
- a material breach of our obligations under the agreement.

Each of Messrs. Schmidlein, Sechrist, and Shaffer’s severance letter agreements provides that if any amounts payable, when taken together with payments and benefits provided to the executive under any other plans, contracts, or arrangements with us, will be subject to any excise tax imposed under Code Section 4999, then such amounts will be reduced to the extent necessary so that no portion thereof will be subject to the excise tax, but if the executive would receive in the aggregate greater value (as determined under Code Section 280G) on an after-tax basis if the amounts were not subject to such reduction, then no such reduction will be made.

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*Potential Payments Table*

The table below reflects the incremental amount of compensation payable to our named executive officers under various termination and change in control scenarios. The amounts shown below assume that such hypothetical termination or change in control is effective as of March 31, 2014. These amounts do not include benefits earned or vested as of March 31, 2014, or benefits provided under insurance or regular programs available to our salaried employees generally. The actual amounts that are payable upon a named executive officer's termination of employment can be determined only at the time of any such event. Due to the number of factors that affect the nature and amount of any benefits provided upon a termination or change in control, any actual amounts paid or distributed may be higher or lower than the amounts set forth below. Factors that could affect these amounts include, among other things, the time of year the event occurs, our financial performance, and the age of the named executive officer at the time of the event.

|                              |   |                               |                     | Involuntary Termination<br>Not For Cause     |   |
|------------------------------|---|-------------------------------|---------------------|--|---|
|                              |   |                               |                     | Voluntary Termination<br>For Good Reason (1) |   |
|                              |   | Termination<br>for Disability | Death               | Absent Change<br>in Control                  | Following a<br>Change in<br>Control (6) |
| <b>John D. Craig</b>         | Severance                                       | \$ 1,705,324                  | \$ 2,184,034        | \$ 8,736,360                                 | \$ 8,736,360                            |
|                              | Welfare benefits continuation (2)               | \$ 0                          | \$ 0                | \$ 28,026                                    | \$ 28,026                               |
|                              | Value of insurance policies (3)                 | \$ 541,957                    | \$ 0                | \$ 541,957                                   | \$ 541,957                              |
|                              | Value of accelerated restricted stock units (4) | \$ 459,254                    | \$ 459,254          | \$ 459,254                                   | \$ 459,254                              |
|                              | Value of accelerated market share units (5)     | \$ 28,617,361                 | \$28,617,361        | \$ 27,544,237                                | \$ 28,617,361                           |
|                              | Potential Excise Tax Gross-Up                   | N/A                           | N/A                 | N/A  | \$ 0                                    |
| <b>Total</b>                 |   | <b>\$ 31,323,896</b>          | <b>\$31,260,649</b> | <b>\$ 37,309,834</b>                         | <b>\$ 38,382,958</b>                    |
| <b>Michael J. Schmidlein</b> | Severance                                       | \$ 0                          | \$ 0                | \$ 0   | \$ 920,535                              |
|                              | Welfare benefits continuation (2)               | \$ 0                          | \$ 0                | \$ 0   | \$ 12,836                               |
|                              | Value of accelerated restricted stock units (4) | \$ 102,064                    | \$ 102,064          | \$ 0   | \$ 102,064                              |
|                              | Value of accelerated market share units (5)     | \$ 5,888,795                  | \$ 5,888,795        | \$ 0   | \$ 5,888,795                            |
|                              | Potential Excise Tax Cut-Back                   | N/A                           | N/A                 | N/A  | \$ 0                                    |
| <b>Total</b>                 |   | <b>\$ 5,990,859</b>           | <b>\$ 5,990,859</b> | <b>\$ 0</b>                                  | <b>\$ 6,924,230</b>                     |
| <b>Todd M. Sechrist</b>      | Severance                                       | \$ 0                          | \$ 0                | \$ 0   | \$ 821,906                              |
|                              | Welfare benefits continuation (2)               | \$ 0                          | \$ 0                | \$ 0   | \$ 12,831                               |
|                              | Value of accelerated restricted stock units (4) | \$ 139,689                    | \$ 139,689          | \$ 0   | \$ 139,689                              |
|                              | Value of accelerated market share units (5)     | \$ 5,273,890                  | \$ 5,273,890        | \$ 0   | \$ 5,273,890                            |
|                              | Potential Excise Tax Cut-Back                   | N/A                           | N/A                 | N/A  | \$ 0                                    |
| <b>Total</b>                 |   | <b>\$ 5,413,579</b>           | <b>\$ 5,413,579</b> | <b>\$ 0</b>                                  | <b>\$ 6,248,315</b>                     |
| <b>David M. Shaffer</b>      | Severance                                       | \$ 0                          | \$ 0                | \$ 0   | \$ 821,906                              |
|                              | Welfare benefits continuation (2)               | \$ 0                          | \$ 0                | \$ 0   | \$ 18,681                               |
|                              | Value of accelerated restricted stock units (4) | \$ 102,064                    | \$ 102,064          | \$ 0   | \$ 102,064                              |
|                              | Value of accelerated market share units (5)     | \$ 5,273,890                  | \$ 5,273,890        | \$ 0   | \$ 5,273,890                            |
|                              | Potential Excise Tax Cut-Back                   | N/A                           | N/A                 | N/A  | \$ 0                                    |
| <b>Total</b>                 |   | <b>\$ 5,375,954</b>           | <b>\$ 5,375,954</b> | <b>\$ 0</b>                                  | <b>\$ 6,216,541</b>                     |
| <b>Richard W. Zuidema</b>    | Value of accelerated restricted stock units (4) | \$ 102,064                    | \$ 102,064          | \$ 102,064                                   | \$ 102,064                              |
|                              | Value of accelerated market share units (5)     | \$ 6,941,090                  | \$ 6,941,090        | \$ 6,657,223                                 | \$ 6,941,090                            |
|                              | <b>Total</b>                                    | <b>\$ 7,043,154</b>           | <b>\$ 7,043,154</b> | <b>\$ 6,759,287</b>                          | <b>\$ 7,043,154</b>                     |

- (1) For severance payment calculation, and time and form of such payment, see "Employment Agreements."
- (2) Present value of welfare benefits continuation. Assumes no increase in the cost of welfare benefits from March 31, 2014. Assumes no tax on welfare benefits.
- (3) Cash surrender value as of March 31, 2014.
- (4) Value based on the closing price of our common stock of \$69.29 on March 31, 2014.
- (5) Reflects market share units valued based on stock price performance calculated using the average of the closing share prices of our common stock during the 90 day periods immediately preceding the date of grant and March 31, 2013 and the resulting shares valued based upon the closing price of our common stock of \$69.29 on March 31, 2014.
- (6) Upon a change in control where outstanding awards are not assumed by an acquirer (including a change in control where stockholders receive cash consideration), the named executive officers receive the value of accelerated restricted stock units and the value of accelerated market share units (no termination of employment is required for vesting in such an event).

## CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

### **Related Person Transaction Policy**

Our Board has adopted a written policy regarding related person transactions. As a general matter, it is our preference to avoid or minimize related person transactions. Under this policy, a director or executive officer must promptly report to the Corporate Secretary or General Counsel any potential transaction in which a Related Person, as defined by Item 404(a) of Regulation S-K, has or will have a direct or indirect material interest. Pursuant to this policy, EnerSys is not permitted to consummate or continue the Related Person transaction without the approval or ratification of the Audit Committee or, in certain situations, by the Chairman of the Audit Committee. Any director interested in a Related Person transaction must recuse himself from any such vote.

### **Indemnification**

Delaware law, our certificate of incorporation and our bylaws contain limitation of liability provisions and provisions for indemnification of our directors and officers.

In addition, we have entered into an indemnification agreement with each of our directors and officers. Pursuant to this agreement, we will indemnify, to the fullest extent permitted by the Delaware General Corporation Law, each director or officer who is, or is threatened to be made, a party to any proceeding by virtue of the fact that such person is or was one of our directors or officers. Indemnification will be provided for all costs, judgments, penalties, fines, liabilities and amounts paid in settlement of any such proceeding and for expenses actually and reasonably incurred in connection with any such proceeding.

Directors and officers of EnerSys are also insured against certain liabilities for their actions, as such, by an insurance policy obtained by EnerSys. The premium for the fiscal year ended March 31, 2014, specifically for directors and officers, as individuals, was \$0.1 million.

### **Indemnity and Expense Agreement**

Pursuant to a stock subscription agreement dated March 22, 2002 with certain institutional funds (collectively, the "Morgan Stanley Funds") managed by Metalmark Capital LLC, we have agreed that, to the fullest extent permitted by law, none of such Morgan Stanley Funds as stockholders, or any of their respective partners or other affiliates, or their respective members, stockholders, directors, managers, officers, employees, agents or other affiliates, or any person or entity who serves at the request of any such stockholder on behalf of any person or entity as an officer, director, manager, partner or employee of any person or entity (referred to as indemnified parties), shall be liable to us for any act or omission taken or suffered by such indemnified party in connection with the conduct of our affairs or otherwise in connection with such stockholder's ownership of shares of our common stock, unless such act or omission resulted from fraud, willful misconduct or gross negligence by such indemnified party or any mistake, negligence, dishonesty or bad faith of any agent of such indemnified party.

We have also agreed with each Morgan Stanley Fund that, to the fullest extent permitted by law, we will indemnify each of such indemnified parties for any and all liabilities and expenses (including amounts paid in satisfaction of judgments, in compromises and settlements, as fines and penalties and legal or other costs and reasonable expenses of investigating or defending against any claim or alleged claim) of any nature whatsoever, known or unknown, liquidated or unliquidated, that are incurred by such indemnified party and arise out of or in connection with our affairs, or any indemnified party's ownership of shares of our common stock, including acting as a director, manager or officer or its equivalent; provided that an indemnified party shall be entitled to indemnification only to the extent that such indemnified party's conduct did not constitute fraud, willful misconduct or gross negligence.

### **Employment of Related Parties**

During fiscal year 2014, there were no transactions subject to our Related Person Transactions Policy.

**SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Section 16(a) of the Exchange Act requires our officers and directors, and any persons owning more than ten percent of EnerSys common stock, to file reports of ownership and changes in ownership with the SEC and NYSE. Persons filing such reports are required by SEC regulation to furnish EnerSys with copies of all such reports filed with the SEC. Based solely on our review of any copies of such reports received by it, and on written representations from our existing directors and executive officers that no additional annual statements of beneficial ownership were required to be filed by such persons, we believe that all such statements were timely filed in fiscal year 2014.

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**SECURITY OWNERSHIP OF CERTAIN  
BENEFICIAL OWNERS AND MANAGEMENT**

Set forth below is certain information concerning the beneficial ownership of our common stock by each director, each nominee for director, each named executive officer, each holder of more than 5% percent of our common stock and all directors and executive officers as a group as of June 9, 2014, the Record Date.

| <u>Name</u>   | <u>Number of<br/>Shares(1)</u> | <u>Percent(1)</u> |
|---|--------------------------------|-------------------|
| FMR LLC(2)<br>4245 Summer Street<br>Boston, MA 02210                        | 5,157,805                      | 11.0%             |
| BlackRock, Inc.(3)<br>40 East 52 <sup>nd</sup> Street<br>New York, NY 10022 | 4,517,948                      | 9.6%              |
| The Vanguard Group, Inc.(4)<br>100 Vanguard Boulevard<br>Malvern, PA 19355  | 3,451,703                      | 7.4%              |
| Royce & Associates, LLC(5)<br>745 Fifth Avenue<br>New York, NY 10151        | 3,237,472                      | 6.9%              |
| Hwan-yoon F. Chung(6)   | 4,833                          | *                 |
| John D. Craig(7)  | 117,879                        | *                 |
| Seifi Ghasemi(8)  | 28,806                         | *                 |
| Howard I. Hoffen(9)   | 31,847                         | *                 |
| Arthur T. Katsaros(10)  | 33,345                         | *                 |
| John F. Lehman(11)  | 35,845                         | *                 |
| Gen. Robert Magnus, USMC (Retired)(12)                                      | 17,049                         | *                 |
| Dennis S. Marlo(13)   | 47,440                         | *                 |
| Joseph C. Muscari(14)   | 17,027                         | *                 |
| Michael J. Schmidtlein(15)  | 49,147                         | *                 |
| Todd M. Sechrist(16)  | 10,842                         | *                 |
| David M. Shaffer(17)  | 20,000                         | *                 |
| Richard W. Zuidema(18)  | 43,665                         | *                 |
| All current directors and executive officers as a group (13 persons)(19)    | 453,219                        | *                 |

\* Does not exceed 1% of the class based on 46,836,691 shares of common stock outstanding as of June 9, 2014.

- (1) Beneficial ownership has been determined in accordance with Rule 13d-3 under Exchange Act, thereby including, with respect to each director and named executive officer, options exercisable by such owner or restricted stock units that vest within 60 days of the record date of June 9, 2014. The number of shares reflected in this table have been rounded to the nearest whole number.
- (2) Includes Strategic Advisers, Inc., Pyramis Global Advisors Trust Company, Edward C. Johnson 3d, FIL Limited, and Fidelity Management & Research Company. Information about FMR LLC is derived from its Schedule 13G filed with the SEC on February 13, 2014.
- (3) Includes BlackRock Advisors (UK) Limited, BlackRock Advisors, LLC, BlackRock Asset Management Canada Limited, BlackRock Asset Management Ireland Limited, BlackRock Financial Management, Inc., BlackRock Fund Advisors, BlackRock Fund Management Ireland Limited, BlackRock Institutional Trust Company, N.A., BlackRock International Limited, BlackRock Investment Management (Australia) Limited, BlackRock Investment Management (UK) Limited, BlackRock Investment Management, LLC, BlackRock Japan Co. Ltd., and BlackRock Life Limited. Information about BlackRock, Inc. is derived from its Schedule 13G filed with the SEC on February 6, 2014.

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- (4) Includes Vanguard Fiduciary Trust Company and Vanguard Investments Australia, Ltd. Information about The Vanguard Group, Inc. is derived from its Schedule 13G filed with the SEC on February 6, 2014.
- (5) Information about Royce & Associates, LLC is derived from its Schedule 13G filed with the SEC on January 9, 2014.
- (6) Mr. Chung does not exercise shared voting or investment power over any shares. The number and percentage of shares include 4,833.064 deferred stock units, for which Mr. Chung does not have voting and investment power.
- (7) Mr. Craig holds shared voting or investment power over 117,879 shares. The number and percentage of shares beneficially owned by Mr. Craig exclude 196,366.198 unvested market share units and 37,600 shares subject to unvested stock options.
- (8) Mr. Ghasemi holds sole voting and investment power of 12,656 shares. The number and percentage of shares beneficially owned by Mr. Ghasemi, include 9,323.753 deferred stock units for which Mr. Ghasemi does not have voting and investment power, and 6,826.451 vested restricted stock units owned by Mr. Ghasemi, which are deferred under the Director Plan, for which Mr. Ghasemi does not have voting or investment power, but exclude 73.092 unvested restricted stock units owned by Mr. Ghasemi deferred under the Director Plan.
- (9) Mr. Hoffen is a Managing Director of Metalmark and exercises shared voting or investment power over 13,033 shares. The number and percentage of shares include 5,000 shares subject to vested stock options, and 9,323.753 deferred stock units, for which Mr. Hoffen does not have voting and investment power, that are beneficially owned by Metalmark. Mr. Hoffen disclaims beneficial ownership of such shares as a result of his employment arrangement with Metalmark, except to the extent that their pecuniary interest therein is ultimately realized.
- (10) Mr. Katsaros holds sole voting and investment power over 2,871 shares. The number and percentage of shares beneficially owned by Mr. Katsaros include 2,500 shares subject to vested stock options, 9,323.753 deferred stock units, for which Mr. Katsaros does not have voting and investment power, and 18,633.337 vested restricted stock units owned by Mr. Katsaros, which are deferred under the Director Plan, for which Mr. Katsaros does not have voting or investment power, but exclude 95.116 unvested restricted stock units owned by Mr. Katsaros deferred under the Director Plan.
- (11) Mr. Lehman holds sole voting and investment power over 2,871 shares. The number and percentage of shares beneficially owned by Mr. Lehman include 5,000 shares subject to vested stock options, 9,323.753 deferred stock units, for which Mr. Lehman does not have voting and investment power, and 18,650.335 vested restricted stock units owned by Mr. Lehman, which are deferred under the Director Plan, for which Mr. Lehman does not have voting or investment power, but exclude 95.112 unvested restricted stock units and 7,421.636 vested restricted stock units owned by Mr. Lehman deferred under the Director Plan.
- (12) Gen. Magnus holds sole voting and investment power over 2,656 shares. The number and percentage of shares beneficially owned by Gen. Magnus include 9,323.753 deferred stock units, for which Gen. Magnus does not have voting and investment power, and 5,069.418 vested restricted stock units owned by Gen. Magnus, which are deferred under the Director Plan, for which Gen. Magnus does not have voting or investment power.
- (13) Mr. Marlo holds sole voting and investment power over 22,871 shares. The number and percentage of shares beneficially owned by Mr. Marlo include 5,000 shares subject to vested stock options, 9,323.753 deferred stock units, for which Mr. Marlo does not have voting and investment power, and 10,245.709 vested restricted stock units owned by Mr. Marlo, which are deferred under the Director Plan, for which Mr. Marlo does not have voting or investment power.
- (14) Mr. Muscari holds sole voting and investment power over 5,383 shares. The number and percentage of shares beneficially owned by Mr. Muscari include 9,323.753 deferred stock units, for which Mr. Muscari does not have voting and investment power, and 2,319.954 vested restricted stock units owned by Mr. Muscari, which are deferred under the Director Plan, for which Mr. Muscari does not have voting or investment power.
- (15) Mr. Schmidlein holds shared voting or investment power over 49,147 shares. The number and percentage of shares beneficially owned by Mr. Schmidlein exclude 39,990.133 unvested market share units and 8,368 shares subject to unvested stock options.

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- (16) Mr. Sechrist holds shared voting or investment power over 10,842 shares. The number and percentage of shares beneficially owned by Mr. Sechrist exclude 32,980.382 unvested market share units and 6,456 shares subject to unvested stock options.
- (17) Mr. Shaffer holds shared voting or investment power over 20,000 shares. The number and percentage of shares beneficially owned by Mr. Shaffer exclude 32,980.382 unvested market share units and 6,456 shares subject to unvested stock options.
- (18) Mr. Zuidema holds shared voting or investment power over 43,665 shares. The number and percentage of shares beneficially owned by Mr. Zuidema exclude 52,111.223 unvested market share units and 11,716 shares subject to unvested stock options.
- (19) Such persons hold shared or sole voting or investment power over 303,874 shares. The number and percentage of shares beneficially owned by such persons include 17,500 shares subject to vested stock options, 61,745.204 vested restricted stock units, and 70,099.337 deferred stock units for which such persons do not have voting and investment power, but exclude 263.32 unvested restricted stock units, 354,428.317 unvested market share units, 70,056 shares subject to unvested stock options, and 7,421.636 vested restricted stock units.

**PROPOSAL NO. 3**

**ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER COMPENSATION**

As required by the Dodd-Frank Wall Street Reform and Consumer Protection Act, we are seeking stockholder input on our executive compensation as disclosed in this proxy statement. Based upon the results of a non-binding advisory vote on the issue of the frequency of holding future non-binding advisory votes to approve named executive officer compensation, the Board has determined that it will include an annual non-binding advisory vote to approve named executive officer compensation in our proxy materials until the next non-binding advisory vote on the frequency for holding such votes. The Board and the Compensation Committee actively monitor our executive compensation practices in light of the industry in which we operate and the marketplace for talent in which we compete. We remain focused on compensating our executive officers fairly and in a manner that incentivizes high levels of performance while providing the tools necessary to attract and retain the best talent.

As we describe in the Compensation Discussion and Analysis beginning on page 18 of this proxy statement, our executive compensation program is designed to create incentives both for strong operational performance in the current year and for the long-term benefit of the company, thereby closely aligning the interests of management with the interests of our stockholders. In evaluating our executive compensation program, key considerations include:

- Our compensation program is based on setting aggressive operating plan goals that are achievable in light of current market conditions and create of stockholder value. We achieved better than target earnings per share and primary working capital percentage goals during fiscal year 2014, permitting our named executive officers to achieve 162% of their targeted payout under our Management Incentive Plan.
- At the executive level, the majority of compensation is equity-based, vests over time and is tied directly to long-term stockholder value. Stock ownership requirements for our executive officers ensure that our management team is incentivized to act in the best interests of our stockholders.
- 100% of the long-term equity incentive compensation granted to our named executive officers during fiscal year 2014 was in the form of market share units, the payout of which is based on the performance of our stock price over a three-year period. We did not grant equity awards to our named executive officers during fiscal year 2014 with only time-vesting schedules.
- We maintain an appropriate balance between base salary and short-and long-term incentive opportunities offered to the named executive officers.

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- The Compensation Committee engaged an independent compensation consultant that does not provide services to management and that had no relationship with management before the engagement.
- We believe our executive compensation program results in reasonable and rational compensation decisions, allowing us to set aggressive goals while not encouraging excessive risk-taking that could be detrimental to our stockholders.

For these reasons, the Board recommends stockholders vote in favor of the following resolution:

**“Resolved, that the compensation paid to the company’s named executive officers, as disclosed pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the compensation discussion and analysis, the compensation tables and any related material disclosed in this proxy statement, is hereby APPROVED.”**

As an advisory vote, this proposal is not binding upon the Company. However, the Compensation Committee, which is responsible for designing and administering the Company’s executive compensation program, values the opinions expressed by stockholders in their vote on this proposal and will consider the outcome of the vote when making future compensation decisions for named executive officers.

Approval of Proposal No. 3 requires the affirmative vote of a majority of the shares present or represented by proxy and voting at the Annual Meeting.

**RECOMMENDATION**

**THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE “FOR” PROPOSAL NO. 3.**

**PROPOSAL NO. 4**

**ADVISORY VOTE ON FREQUENCY OF FUTURE ADVISORY VOTES ON THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS**

As described in Proposal No. 3 above, the Company’s stockholders are being provided the opportunity to cast an advisory vote on the Company’s executive compensation program. The advisory vote on executive compensation described in Proposal No. 3 above is referred to as a “say-on-pay vote.”

This Proposal No. 4 affords stockholders the opportunity to cast an advisory vote on how often the Company should include a say-on-pay vote in its proxy materials for future annual stockholder meetings (or special stockholder meeting for which the Company must include executive compensation information in the proxy statement for that meeting). Under this Proposal No. 4, stockholders may vote to have the say-on-pay vote every year, every two years or every three years.

The Board, based upon a recommendation of the Compensation Committee, believes that the optimal frequency for holding say-on-pay votes should be every year. The Board believes that this time frame would allow for the Compensation Committee to respond fully to stockholder votes from prior year. As we explain in the Compensation Discussion and Analysis, we believe that closely aligning the interests of management with long-term stockholder value is a key feature of our executive compensation program. As permitted by the SEC’s rules, the Company anticipates holding its next advisory vote on how often to include a say-on-pay vote in its proxy materials at its annual meeting of stockholders in 2020.

**RECOMMENDATION**

**THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE ON PROPOSAL NO. 4 TO HOLD FUTURE VOTES ON THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS EVERY ONE YEAR.**

## OTHER INFORMATION

### Stockholder Proposals or Nominations

Any stockholder who desires to submit a proposal for inclusion in the proxy materials relating to our 2015 Annual Meeting of Stockholders in accordance with the rules of the SEC must submit such proposal in writing, addressed to EnerSys at 2366 Bernville Road, Reading, Pennsylvania 19605, Attn: Richard W. Zuidema, Secretary, no later than February 26, 2015.

In accordance with our bylaws, a stockholder who desires to propose a matter for consideration at an annual meeting of stockholders, even if the proposal is not submitted by the deadline for inclusion in our proxy materials, must comply with the procedures specified in our bylaws, including providing notice thereof in writing, delivered or mailed by first-class United States mail, postage prepaid, to the Secretary of EnerSys, not less than 90 days nor more than 120 days prior to the anniversary date of the previous year's annual meeting. For the 2015 Annual Meeting of Stockholders, this period will begin on April 2, 2015, and end on May 2, 2015.

In accordance with our bylaws, a stockholder who desires to nominate candidates for election to the Board must comply with the proceeding specified in the Bylaws, including providing proper notice of the nomination in writing, delivered or mailed by first-class United States mail, postage prepaid, to the Secretary of EnerSys not less than 90 days nor more than 120 days prior to the anniversary date of the previous year's annual meeting. For the 2015 Annual Meeting of Stockholders, this period will begin on April 2, 2015, and end on May 2, 2015.

If the stockholder does not also comply with the requirements of Rule 14a-4(c)(2) under the Securities Exchange Act of 1934, as amended, proxy holders may exercise discretionary voting authority under proxies that we solicit to vote in accordance with their best judgment on any such stockholder proposal or nomination.

### Reduce Duplicate Mailings

Only one Annual Report and Proxy Statement will be sent to those stockholders who share a single household and who have consented to receive a single copy of such documents. This practice, known as "householding," is designed to reduce printing and postage costs. Stockholders who participate in householding will continue to receive separate proxy cards. Householding will continue until you are notified otherwise or until one or more stockholders at your address revokes consent. If you revoke consent, you will be removed from the householding program within 30 days of receipt of the revocation. However, if any stockholder residing at such an address desires to receive a separate Annual Report or Proxy Statement in the future, he or she may telephone our Investor Relations Department at (610) 236-4040 or write to "Investor Relations" at 2366 Bernville Road, Reading, Pennsylvania 19605 or by e-mail through the investor relations and corporate governance link at [www.enersys.com](http://www.enersys.com). If you are receiving multiple copies of our Annual Report and Proxy Statement, please request householding by contacting Investor Relations in the same manner. If you are a stockholder of record, you can elect to access future Annual Reports and Proxy Statements electronically by marking the appropriate box on your proxy form or by following the instructions provided if you vote by Internet or by telephone. If you choose this option, your choice will remain in effect until you notify us by mail that you wish to resume mail delivery of these documents. If you hold your shares of our common stock through a bank, broker or another holder of record, refer to the information provided by that entity for instructions on how to elect this option.

### Other Matters

If any other item or proposal properly comes before the Annual Meeting, including voting on a proposal omitted from this Proxy Statement pursuant to the rules of the SEC or incident to the conduct of the Annual Meeting, then the proxies will be voted in accordance with the discretion of the proxy holders, including to vote to adjourn the Annual Meeting for the purpose of soliciting proxies to vote in accordance with the Board's recommendation on any of the proposals to be considered.

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**Proxy Solicitation Costs**

The proxies being solicited hereby are being solicited by the Board of Directors of EnerSys. The cost of soliciting proxies in the enclosed form will be borne by EnerSys. Officers and regular employees of EnerSys may, but without compensation other than their regular compensation, solicit proxies by further mailing or personal conversations, or by telephone, telex, facsimile or electronic means. We will, upon request, reimburse brokerage firms and others for their reasonable expenses in forwarding solicitation material to the beneficial owners of stock.

**Incorporation by Reference**

In accordance with SEC rules, notwithstanding anything to the contrary set forth in any of our previous or future filings under the Securities Act of 1933, as amended, or the Exchange Act, that might incorporate this Proxy Statement or future filings made by us under those statutes, the information included under the caption "Compensation Committee Report" and those portions of the information included under the caption "Audit Committee Report" required by the SEC's rules to be included therein, shall not be deemed filed with the SEC and shall not be deemed incorporated by reference into any of those prior filings or into any future filings made by us under those statutes, except to the extent that we specifically incorporates these items by reference.

**Annual Report for Fiscal Year 2014**

EnerSys' Annual Report to the Stockholders for the year ended March 31, 2014, is enclosed herewith. EnerSys' Annual Report on Form 10-K for the fiscal year ended March 31, 2014, has been combined with the Annual Report to Stockholders, as permitted by SEC rules. The Annual Report is furnished to stockholders for their information. No part of the Annual Report is incorporated by reference herein.

UPON REQUEST OF ANY STOCKHOLDER, A COPY OF OUR ANNUAL REPORT ON FORM 10-K FOR ITS FISCAL YEAR ENDED MARCH 31, 2014, INCLUDING A LIST OF THE EXHIBITS THERETO, REQUIRED TO BE FILED WITH THE SEC PURSUANT TO RULE 13a-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934, MAY BE OBTAINED, WITHOUT CHARGE, BY WRITING TO INVESTOR RELATIONS, ENERSYS, 2366 BERNVILLE ROAD, READING, PENNSYLVANIA 19605, OR BY CALLING ENERSYS INVESTOR RELATIONS DIRECTLY AT (610) 236-4040. EACH REQUEST MUST SET FORTH A GOOD FAITH REPRESENTATION THAT, AS OF THE RECORD DATE, THE PERSON MAKING THE REQUEST WAS A BENEFICIAL OWNER OF ENERSYS COMMON STOCK ENTITLED TO VOTE AT THE MEETING.

BY ORDER OF THE BOARD OF DIRECTORS



**Richard W. Zuidema**  
Secretary



▼ IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. ▼

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**Proxy — EnerSys**

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**Notice of 2014 Annual Meeting of Stockholders**

**THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF ENERSYS**

Richard W. Zuidema and Joseph G. Lewis, or any of them, each with the power of substitution, are hereby authorized to represent and vote the shares of the undersigned, with all the powers which the undersigned would possess if personally present, at the Annual Meeting of Stockholders of EnerSys to be held on July 31, 2014 at the Company's corporate offices located at 2366 Bernville Rd., Reading, PA 19605 at 10:00 a.m., local time and at any and all postponements or adjournments thereof. This proxy may be revoked any time before it is exercised.

Shares represented by this proxy will be voted by the stockholder. If no such directions are indicated, the Proxies will have authority to vote FOR all of the director nominees listed in Proposal 1, FOR Proposal 2, FOR Proposal 3 and 1 YEAR for Proposal 4.

In their discretion, the Proxies are authorized to vote upon such other business as may properly come before the meeting.

(Items to be voted appear on reverse side.)

**C Non-Voting Items**

**Change of Address** — Please print your new address below.

**Comments** — Please print your comments below.

**Meeting Attendance**

Mark the box to the right if you plan to attend the Annual Meeting.



IF VOTING BY MAIL, YOU MUST COMPLETE SECTIONS A - C ON BOTH SIDES OF THIS CARD.

