

HUDSON GLOBAL, INC.

Q2 2013 EARNINGS CALL

July 31, 2013

Hudson

Forward Looking Statements

Please be advised that except for historical information, the comments made during this presentation and in these slides constitute forward-looking statements under applicable securities laws. Such forward-looking statements involve certain risks and uncertainties, including statements regarding the company's strategic direction, prospects and future results. Certain factors, including factors outside of our control, may cause actual results to differ materially from those contained in the forward-looking statements, including the impact of the recent economic downturn and other conditions in the markets in which we operate, risks associated with volatility in our revenue, competition, seasonality and the other risks discussed in our filings made with the Securities and Exchange Commission. These forward-looking statements speak only as of the date of this presentation. The company assumes no obligation, and expressly disclaims any obligation, to review or confirm analysts' expectations or estimates or to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Q2 2013: Consolidated Financial Results

\$US in Millions, except EPS

	B+ / W- (2)	Q2 2013	Q2 2012
Revenue	- 16% - 16% CC (1)	\$171.4	\$204.8
Gross Margin	- 21% - 21% CC	\$60.5	\$77.1
SG&A	+ 14% + 14% CC	\$63.0	\$73.3
Adjusted EBITDA	- NM - NM CC	(\$2.5)	\$3.7
EBITDA	- NM - NM CC	(\$3.9)	(\$1.9)
EBITDA, as a % of Revenue		-2.3%	-0.9%
Net Income (loss)	NM NM CC	(\$5.8)	\$0.4
Diluted EPS		(\$0.18)	\$0.01

(1) CC represents constant currency variance.

(2) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

(3) NM: Not meaningful

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Q2 2013: Hudson Americas

\$US in Millions

	B+ / W- (1)	Q2 2013	Q2 2012
Revenue	- 18%	\$37.3	\$45.5
Gross Margin	- 25%	\$9.2	\$12.4
SG&A	+ 22%	\$7.7	\$9.9
Adjusted EBITDA	- 37%	\$1.5	\$2.5
Adjusted EBITDA, as a % of Revenue		4.1%	5.4%

(1) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

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Q2 2013: Hudson Asia Pacific

\$US in Millions

	B+ / W- (2)	Q2 2013	Q2 2012
Revenue	- 18%	\$62.9	\$76.9
	- 17% CC (1)		
Gross Margin	- 24%	\$24.3	\$31.9
	- 23% CC		
SG&A	+ 16%	\$23.5	\$28.2
	+ 16% CC		
Adjusted EBITDA	- 81%	\$0.7	\$3.7
	- 80% CC		
Adjusted EBITDA, as a % of Revenue		1.1%	4.8%

(1) CC represents constant currency variance.

(2) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

Q2 2013: Hudson Europe

\$US in Millions

	B+ / W- (2)	Q2 2013	Q2 2012
Revenue	- 14%	\$71.2	\$82.4
	- 13% CC (1)		
Gross Margin	- 18%	\$27.0	\$32.8
	- 18% CC		
SG&A	+ 11%	\$26.9	\$30.4
	+ 11% CC		
Adjusted EBITDA	- 96%	\$0.1	\$2.4
	- 96% CC		
Adjusted EBITDA, as a % of Revenue		0.1%	3.0%

(1) CC represents constant currency variance.

(2) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

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2013 YTD: Consolidated Financial Results

\$US in Millions, except EPS

	B+ / W- (2)	2013	2012
Revenue	- 17% - 16% CC (1)	\$337.0	\$405.4
Gross Margin	- 22% - 22% CC	\$117.2	\$150.3
SG&A	+ 16% + 15% CC	\$124.6	\$147.5
Adjusted EBITDA	- NM - NM CC	(\$7.4)	\$2.8
EBITDA	- NM - NM CC	(\$10.5)	(\$4.1)
EBITDA, as a % of Revenue		-3.1%	-1.0%
Net Income (loss)	NM NM CC	(\$14.1)	(\$2.8)
Diluted EPS		(\$0.43)	(\$0.09)

(1) CC represents constant currency variance.

(2) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

(3) NM: Not meaningful

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2013 YTD: Hudson Americas

\$US in Millions

	B+ / W- ⁽¹⁾	2013	2012
Revenue	- 18%	\$74.5	\$90.7
Gross Margin	- 28%	\$17.4	\$24.2
SG&A	+ 24%	\$16.2	\$21.5
Adjusted EBITDA	- 57%	\$1.2	\$2.7
Adjusted EBITDA, as a % of Revenue		1.6%	3.0%

(1) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

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2013 YTD: Hudson Asia Pacific

\$US in Millions

	B+ / W- ⁽²⁾	2013	2012
Revenue	- 21%	\$119.1	\$151.2
	- 20% CC ⁽¹⁾		
Gross Margin	- 25%	\$45.8	\$61.2
	- 25% CC		
SG&A	+ 18%	\$45.4	\$55.4
	+ 18% CC		
Adjusted EBITDA	- 95%	\$0.3	\$5.8
	- 95% CC		
Adjusted EBITDA, as a % of Revenue		0.2%	3.9%

(1) CC represents constant currency variance.

(2) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

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2013 YTD: Hudson Europe

\$US in Millions

	B+ / W- ⁽²⁾	2013	2012
Revenue	- 12%	\$143.4	\$163.6
	- 11% CC ⁽¹⁾		
Gross Margin	- 17%	\$54.0	\$64.9
	- 16% CC		
SG&A	+ 11%	\$54.1	\$61.0
	+ 11% CC		
Adjusted EBITDA	- 101%	\$0.0	\$3.9
	- 101% CC		
Adjusted EBITDA, as a % of Revenue		0.0%	2.4%

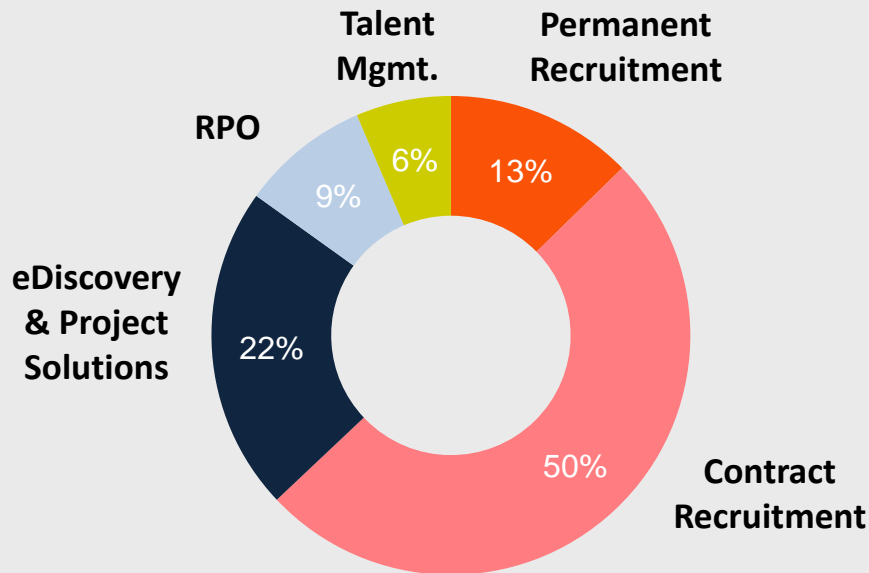
(1) CC represents constant currency variance.

(2) B/W indicates whether the result was better (+) or worse (-) than the comparison period.

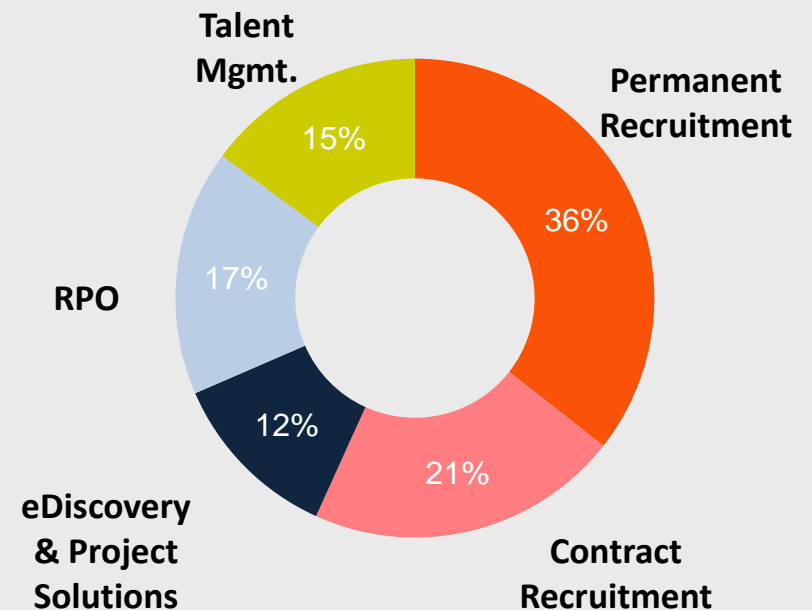
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Q2 2013: Global Services Split

Q2 2013 Revenue

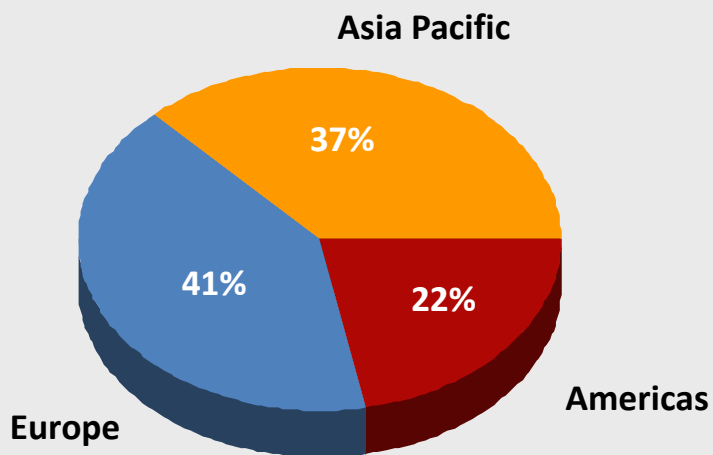


Q2 2013 Gross Margin

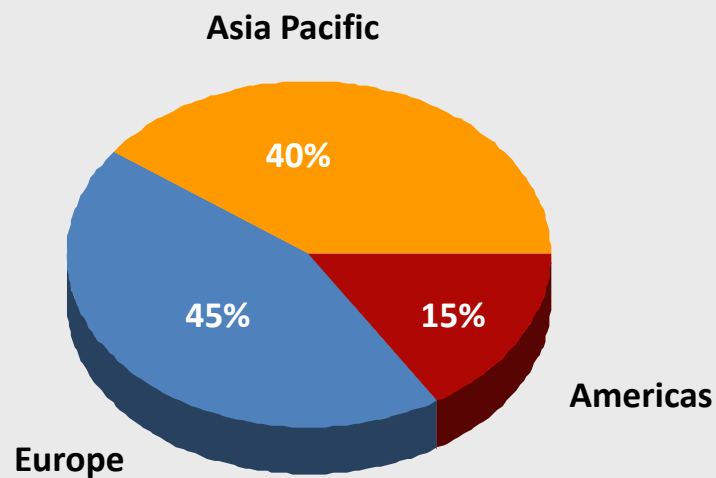


Q2 2013: Regional Split

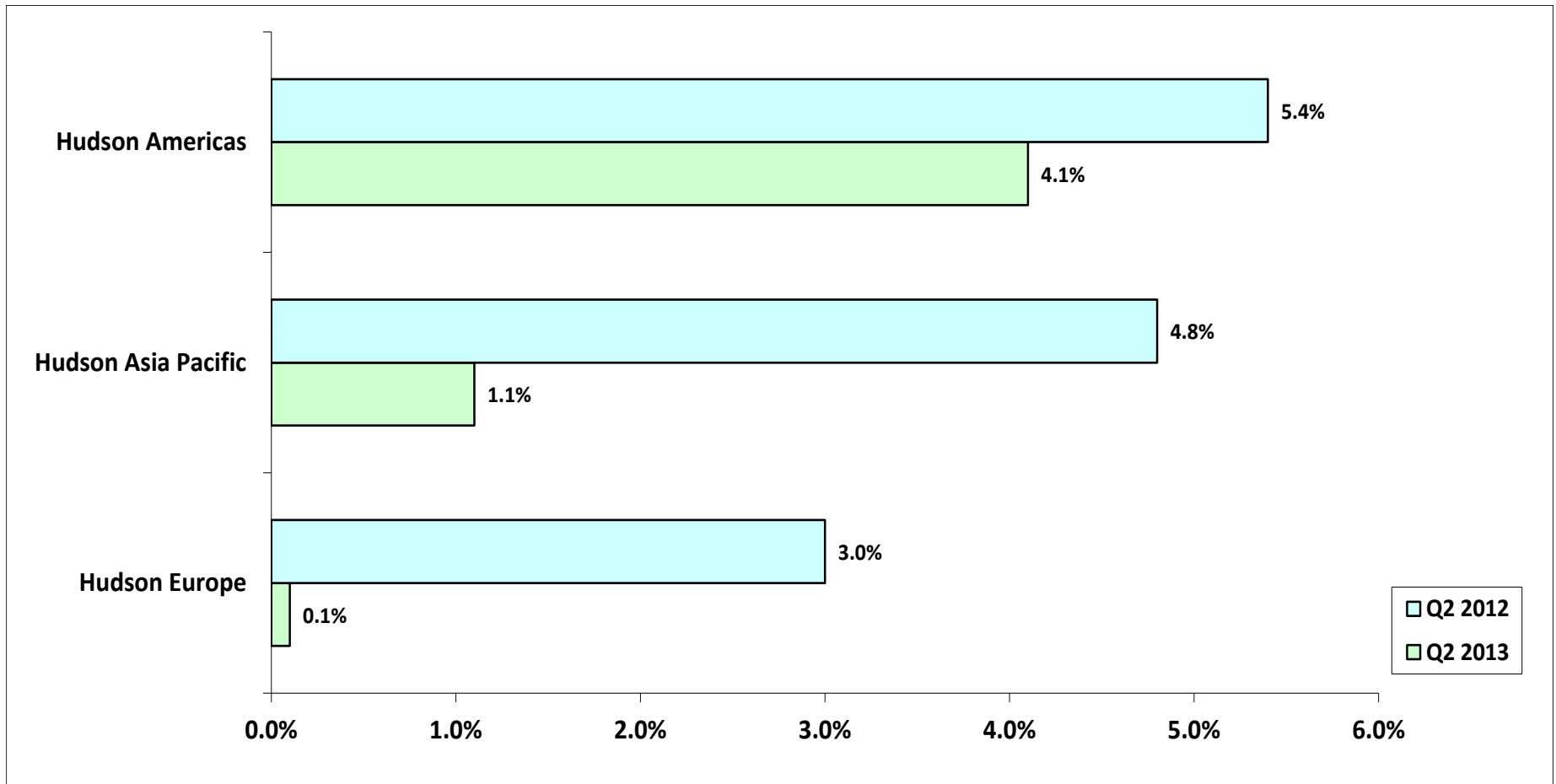
Q2 2013 Revenue



Q2 2013 Gross Margin



Q2 2013: Adjusted EBITDA Margin



Adjusted EBITDA is a non-GAAP term and is defined and reconciled in the appendix.



Balance Sheet: Select Items

\$US in Millions

Selected Assets		
	June 30, 2013	December 31, 2012
Cash	\$28.3	\$38.7
Accounts Receivable	\$103.6	\$107.2
Selected Liabilities		
	June 30, 2013	December 31, 2012
Short-term Borrowings	\$0.7	\$0.0
Shareholders' Equity	\$88.2	\$106.5
Working Capital		
	June 30, 2013	December 31, 2012
Current Assets	\$143.4	\$157.4
Current Liabilities	\$70.1	\$67.2
Working Capital	\$73.3	\$90.2

Q2 2013: Cash Flow Summary

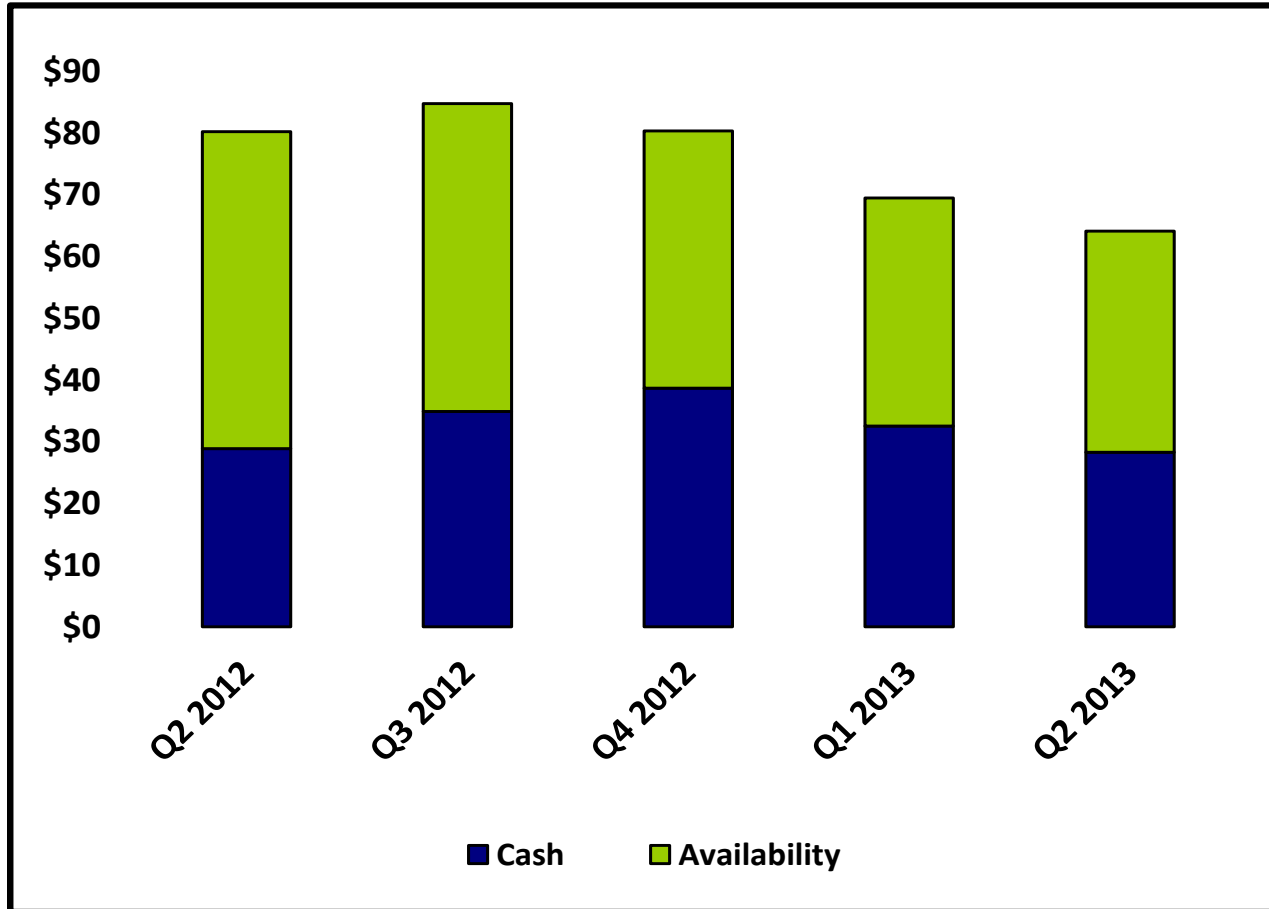
\$US in Millions

	QTD <u>Jun-13</u>	QTD <u>Jun-12</u>
Net income (loss)	\$ (5.8)	\$ 0.4
Depreciation and amortization	1.7	1.6
Stock-based compensation	0.9	1.0
Change in accounts receivable	(3.4)	4.3
Change in accounts payable and other liabilities	3.3	(2.5)
Others	(0.1)	3.4
Cash provided by (used in) operations	(3.4)	8.2
Capital expenditures	(0.5)	(5.1)
Free cash flow	(3.9)	3.1
Change in net borrowings (repayments)	0.7	1.6
Others	(0.3)	(0.2)
Effect of exchange rates	(0.7)	(0.5)
Change in cash	\$ (4.2)	\$ 4.0

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Liquidity Remains Strong

\$US in Millions



Q2 Temporary Contracting GM by Region

	Q2 2013	Q2 2012
Americas	19.3%	21.1%
Asia Pacific	13.1%*	15.6%
Europe	16.0%	17.0%
Hudson Total	15.9%*	17.7%

**Includes a reclassification of \$0.8M of revenue within Asia Pacific from temporary contracting revenue to permanent revenue related to the three-month period ended March 31, 2013. The normalized Q2 temp margin in Asia Pacific is 14.7% and 16.4% in Hudson overall. YTD temp margins are unchanged at 14.8% in Asia Pacific and 16.7% in Hudson overall.*

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Appendix

Q2 2013: Regional Gross Margin Mix

Approximate mix of gross margin by product around the globe

	Temp	Perm	Talent Mgmt
Americas	70%	30%	0%
Europe	30%	45%	25%
UK	45%	50%	5%
Cont. Europe	20%	40%	40%
Asia Pacific	25%	65%	10%
ANZ	30%	55%	15%
ASIA	5%	95%	0%
Hudson Total	35%	50%	15%

Q2 2013: Public Sector Gross Margin Mix

Approximate gross margin mix of public sector work

	Public Sector
Americas	3%
ANZ	29%
Asia	--
UK	12%
Cont Europe	26%
Total	17%

2013 EBITDA Reconciliation

\$US in Millions

Q1 2013	Hudson				Total
	Americas	Asia Pacific	Europe	Corp	
Revenue	\$ 37.2	\$ 56.2	\$ 72.3	\$ -	\$ 165.7
Gross margin	\$ 8.1	\$ 21.5	\$ 27.1	\$ -	\$ 56.7
Adjusted EBITDA (loss)	\$ (0.4)	\$ (0.4)	\$ (0.1)	\$ (4.0)	\$ (4.9)
Business reorg expenses	-	0.1	1.9	-	2.0
Office integration expense	-	-	-	-	-
Goodwill and other impairment charges	-	-	-	-	-
Non-operating expenses (income)	0.6	0.3	1.5	(2.7)	(0.3)
EBITDA (Loss)	\$ (0.9)	\$ (0.9)	\$ (3.5)	\$ (1.4)	\$ (6.6)
Depreciation and amortization					1.6
Interest expense (income)					0.1
Provision for (benefit from) income taxes					(0.2)
Loss (income) from disc ops, net of taxes					-
Net income (loss)					\$ (8.2)

Q2 2013	Hudson				Total
	Americas	Asia Pacific	Europe	Corp	
Revenue	\$ 37.3	\$ 62.9	\$ 71.2	\$ -	\$ 171.4
Gross margin	\$ 9.2	\$ 24.3	\$ 27.0	\$ -	\$ 60.5
Adjusted EBITDA (loss)	\$ 1.5	\$ 0.7	\$ 0.1	\$ (4.9)	\$ (2.5)
Business reorg expenses	0.3	-	0.6	0.4	1.2
Office integration expense	-	-	-	-	-
Non-operating expenses (income)	0.8	0.5	1.7	(2.9)	0.1
EBITDA (Loss)	\$ 0.4	\$ 0.2	\$ (2.2)	\$ (2.3)	\$ (3.9)
Depreciation and amortization					1.7
Interest expense (income)					0.2
Provision for (benefit from) income taxes					0.1
Loss (income) from disc ops, net of taxes					-
Net income (loss)					\$ (5.8)

- (1) EBITDA is a non-GAAP measure defined as earnings before interest, income taxes, depreciation and amortization. Adjusted EBITDA is a non-GAAP measure defined as earnings before interest, income taxes, depreciation and amortization, non-operating income, goodwill and other impairment charges, business reorganization expenses and other charges.

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2012 EBITDA Reconciliation

\$US in Millions

Q1 2012	Hudson				Total
	Americas	Asia Pacific	Europe	Corp	
Revenue	\$ 45.2	\$ 74.3	\$ 81.2	\$ -	\$ 200.6
Gross margin	\$ 11.8	\$ 29.3	\$ 32.1	\$ -	\$ 73.2
Adjusted EBITDA (loss) (1)	\$ 0.3	\$ 2.1	\$ 1.4	\$ (4.8)	\$ (0.9)
Business reorg expenses	-	0.1	0.7	0.1	0.9
Office integration expense	-	0.3	-	-	0.3
Goodwill and other impairment charges	-	-	-	-	-
Non-operating expenses (income)	0.7	1.7	1.8	(4.3)	-
EBITDA (Loss) (1)	\$ (0.5)	\$ -	\$ (1.1)	\$ (0.6)	\$ (2.2)
Depreciation and amortization					1.5
Interest expense (income)					0.2
Provision for (benefit from) income taxes					(0.6)
Loss (income) from disc ops, net of taxes					-
Net income (loss)					\$ (3.2)

Q2 2012	Hudson				Total
	Americas	Asia Pacific	Europe	Corp	
Revenue	\$ 45.5	\$ 76.9	\$ 82.4	\$ -	\$ 204.8
Gross margin	\$ 12.4	\$ 31.9	\$ 32.8	\$ -	\$ 77.1
Adjusted EBITDA (loss)	\$ 2.5	\$ 3.7	\$ 2.4	\$ (4.9)	\$ 3.7
Business reorg expenses	0.7	1.0	3.1	0.2	5.1
Office integration expense	-	0.2	-	-	0.2
Non-operating expenses (income)	0.9	1.9	1.6	(4.1)	0.4
EBITDA (Loss)	\$ 0.8	\$ 0.6	\$ (2.3)	\$ (1.0)	\$ (1.9)
Depreciation and amortization					1.6
Interest expense (income)					0.2
Provision for (benefit from) income taxes					(4.1)
Loss (income) from disc ops, net of taxes					-
Net income (loss)					\$ 0.4

- (1) EBITDA is a non-GAAP measure defined as earnings before interest, income taxes, depreciation and amortization. Adjusted EBITDA is a non-GAAP measure defined as earnings before interest, income taxes, depreciation and amortization, non-operating income, goodwill and other impairment charges, business reorganization expenses and other charges.

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