CSTR

Investor Update 2011 Q3

October 27, 2011

Coinstar

Safe Harbor for Forward-Looking Statements

This presentation contains statements considered forward-looking for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by these forward-looking statements as a result of various factors, including those discussed in our most recent Annual Report on Form 10-K and Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission. Coinstar, Inc. assumes no obligation and does not intend to update these forward-looking statements.

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2011 Full Year and Q4 Guidance

As of October 27, 2011

2011 Full Year – Revenue by Segment (in millions)	
redbox	$1,535 – $1,545
Coin	$275 – $285
New Ventures	$0 – $5
Total	$1,810 – $1,835

2011 Full Year – Other	
Adjusted EBITDA from continuing operations* (in millions)	$351 – $358
EPS from continuing operations	$3.15 – $3.25
Average Diluted Shares Outstanding (in millions)	32.0 – 32.1
Estimated Effective Tax Rate	39%
Free Cash Flow from continuing operations** (in millions)	$135 – $150

2011 Q4 Guidance	
Revenue (in millions)	$485 – $510
Adjusted EBITDA from continuing operations* (in millions)	$81 – $88
EPS from continuing operations	$0.57 – $0.67

2011 Full Year Capital Expenditures from Continuing Operations (in millions)	
redbox	$110 – $115
Coin – New	$20 – $22
Coin – Maintenance	$12 – $14
Corporate/Other	$38 – $43
Total	$180 – $194

2011 Full Year – Installations, net	
redbox Kiosks	5,000 – 5,500
Coin Kiosks	1,200 – 1,250

* *Adjusted EBITDA from continuing operations* is defined as earnings before net interest expense, income taxes, depreciation, amortization and certain other non-cash charges including the write-off from early retirement of debt, and share-based expenses from continuing operations.

** *Free cash flow from continuing operations* is defined as net cash provided by operating activities from continuing operations after cash paid for capital expenditures from continuing operations.

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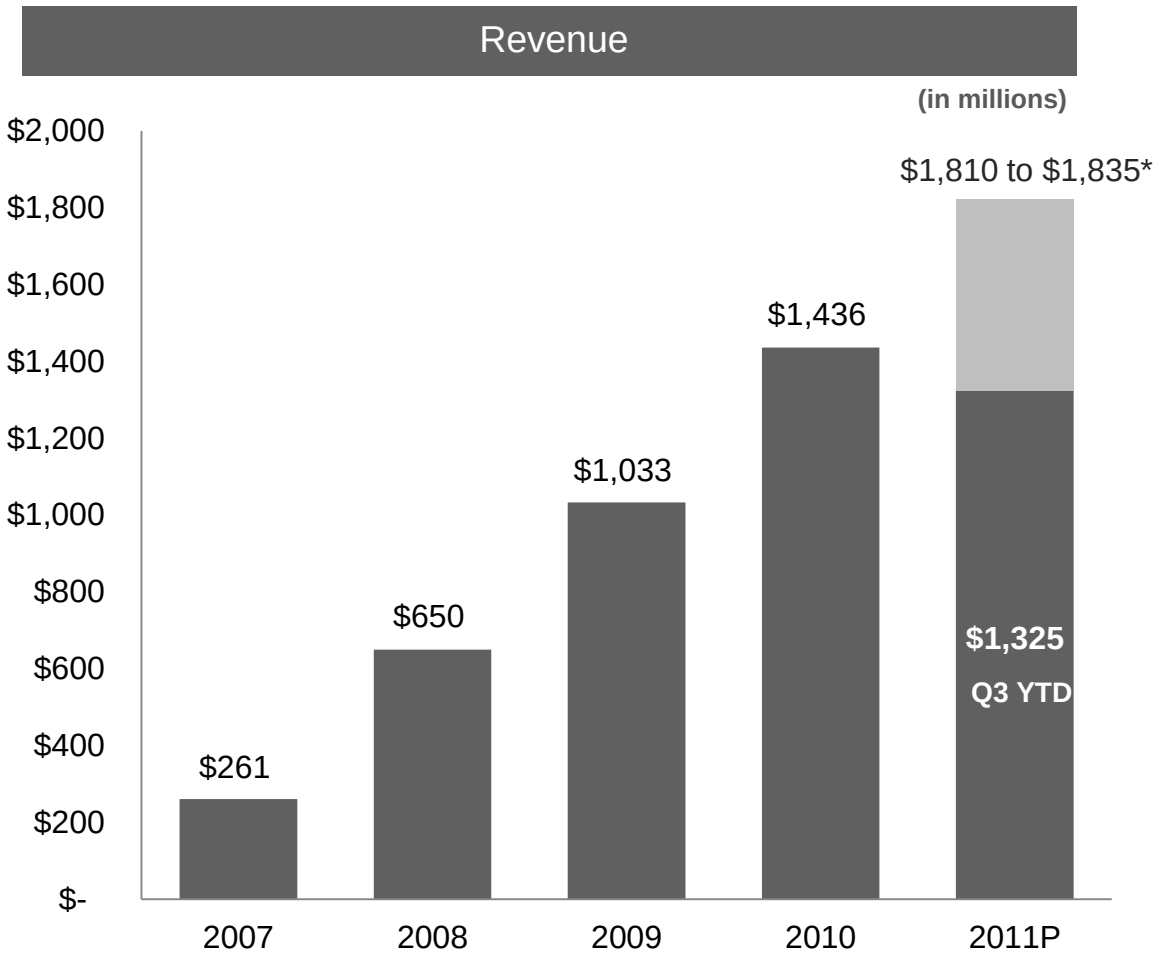
Consolidated Revenue

As of September 30, 2011



* Guidance as of October 27, 2011

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Business Segment Information

As of September 30, 2011

Revenue

(in thousands)

redbox *

	Q1	Q2	Q3	Q4	YTD
2011	$ 362,344	$ 363,862	$ 389,801	---	$1,116,007
2010	$ 263,078	$ 271,869	$ 305,365	$ 319,397	$1,159,709
2009	$ 154,697	$ 188,909	$ 198,064	$ 231,760	$ 773,430
2008	$ 60,513	$ 89,956	$ 104,192	$ 133,792	$ 388,453
2007	$ 2,602	$ 3,063	$ 1,649	$ 2,218	$ 9,532

Coin

	Q1	Q2	Q3	Q4	YTD
2011	$ 61,363	$ 71,065	$ 75,506	---	$ 207,934
2010	$ 59,918	$ 70,362	$ 74,669	$ 71,033	$ 275,982
2009	$ 57,876	$ 64,741	$ 69,501	$ 66,398	$ 258,516
2008	$ 59,329	$ 64,585	$ 71,104	$ 66,608	$ 261,626
2007	$ 54,915	$ 62,523	$ 67,513	$ 66,363	$ 251,314

New Ventures

	Q1	Q2	Q3	Q4	YTD
2011	$ 365	$ 301	$ 310	---	$ 976
2010	$ 126	$ 125	$ 153	$ 326	$ 730
2009	$ 180	$ 194	$ 160	$ 143	$ 677

Operating Profit

(in thousands)

redbox *

	Q1	Q2	Q3	Q4	YTD
2011	$ 50,821	$ 74,017	$ 83,499	---	$ 208,337
2010	$ 46,301	$ 37,167	$ 53,648	$ 53,736	$ 190,852
2009	$ 20,850	$ 24,568	$ 26,684	$ 29,469	$ 101,571

Coin

	Q1	Q2	Q3	Q4	YTD
2011	$ 20,609	$ 26,800	$ 27,879	---	$ 75,288
2010	$ 15,020	$ 28,043	$ 27,872	$ 25,380	$ 96,315
2009	$ 22,391	$ 26,016	$ 27,254	$ 26,949	$ 102,610

New Ventures

	Q1	Q2	Q3	Q4	YTD
2011	$ (2,555)	$ (4,767)	$ (4,425)	---	$ (11,747)
2010	$ (1,488)	$ (1,927)	$ (2,248)	$ (2,560)	$ (8,223)
2009	$ (154)	$ (641)	$ (669)	$ (617)	$ (2,081)

* From acquisition date

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Business Segment Information

As of September 30, 2011

Depreciation, Amortization and Other

(in thousands)

redbox *

	Q1	Q2	Q3	Q4	YTD
2011	$ 27,098	$ 27,360	$ 30,910	---	$ 85,368
2010	$ 22,121	$ 23,866	$ 23,955	$ 23,503	$ 93,445
2009	$ 13,169	$ 14,725	$ 15,527	$ 17,267	$ 60,688

Coin

	Q1	Q2	Q3	Q4	YTD
2011	$ 7,371	$ 7,451	$ 7,924	---	$ 22,746
2010	$ 7,059	$ 7,562	$ 7,468	$ 7,632	$ 29,721
2009	$ 6,741	$ 7,177	$ 7,081	$ 7,008	$ 28,007

New Ventures

	Q1	Q2	Q3	Q4	YTD
2011	$ 175	$ 679	$ 5	---	$ 859
2010	$ 3,500	$ 184	$ (41)	$ 183	$ 3,826
2009	$ 240	$ 273	$ 367	$ 406	$ 1,286

* From acquisition date

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Installations and Same Store Sales

As of September 30, 2011

redbox

redbox Kiosks (rounded)

	Q1	Q2	Q3	Q4
2011	31,800	33,300	34,400	---
2010	24,800	26,900	28,500	30,200
2009	15,400	17,900	20,600	22,400
2008	7,900	9,600	11,800	13,700
2007	3,000	4,300	5,700	7,000

redbox Kiosk Same Store Sales

	Q1	Q2	Q3	Q4
2011	15.3%	16.6%	13.0%	---
2010	21.0%	3.5%	17.2%	12.5%
2009	35.0%	33.0%	26.3%	21.0%

Coin

Coin Kiosks (rounded)

	Q1	Q2	Q3	Q4
2011	18,800	18,900	19,500	---
2010	19,100	19,000	18,900	18,900
2009	18,400	18,400	18,800	19,200
2008	15,500	16,500	17,500	18,400
2007	13,800	14,200	14,500	15,400

Coin Kiosk Same Store Sales

	Q1	Q2	Q3	Q4
2011	5.3%	1.8%	1.0%	---
2010	0.5%	7.9%	7.9%	10.0%
2009	-5.0%	-4.3%	-5.4%	-5.1%

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Other Information

As of September 30, 2011

redbox Gross Margin

	Q1	Q2	Q3	Q4	YTD
2011	53.1%	58.4%	59.1%	---	56.9%
2010	59.0%	56.4%	59.7%	54.4%	57.3%
2009	59.6%	57.4%	58.1%	54.0%	57.0%
2008	65.2%	63.0%	62.5%	62.2%	62.9%

Consolidated Capital Expenditures* (in thousands)

	Q1	Q2	Q3	Q4	YTD
2011	$ 38,472	$ 49,405	$ 46,902	---	$ 134,779
2010	$ 31,517	$ 52,822	$ 48,135	$ 38,373	$ 170,847
2009	$ 34,987	$ 38,288	$ 28,647	$ 46,545	$ 148,467
2008	$ 28,182	$ 34,653	$ 47,692	$ 33,525	$ 144,052
2007	$ 7,495	$ 11,926	$ 15,375	$ 15,047	$ 49,843

* For continuing operations

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Top 5 Customers by Revenue

As of September 30, 2011

redbox	Coin	Consolidated
• Walgreens • Walmart* • Kroger • 7- Eleven • McDonald's	• Walmart* • Kroger • Supervalu • Delhaize • Ahold	• Walmart* • Walgreens • Kroger • 7-Eleven • Supervalu

* All Walmart related companies, including Sam's Club and ASDA

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