



Second Quarter 2011 Results

August 4, 2011



Forward-Looking Statements and Risk Factors

This presentation contains statements which constitute forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, including but not limited to statements regarding expected 2011 full year revenues and Adjusted EBITDA, the existence of a recovery cycle in the automotive sector and future goals relating to the delivery of solid and predictable results, and opportunities beyond industry recovery, projected revenue, capital expenditures and future growth in China, expected closing and start of production dates and potential plant openings. The forward-looking statements can be identified by words such as “anticipate,” “believe,” “plan,” “estimate,” “expect,” “intend,” “project,” “target,” and other similar expressions. Forward-looking statements are made as of the date of this press release and are based upon management’s current expectations and beliefs concerning future developments and their potential effects on us. Such forward-looking statements are not guarantees of future performance. The following important factors, as well as risk factors described in our reports filed with the SEC, could affect (and in some cases have affected) our actual results and could cause such results to differ materially from estimates or expectations reflected in such forward-looking statements:

- automobile production volumes;
- the financial condition of our customers and suppliers;
- our ability to make scheduled payments on our indebtedness and comply with the covenants and restrictions contained in the instruments governing our indebtedness;
- our ability to refinance our indebtedness;
- our ability to generate non-automotive revenues;
- our ability to operate non-automotive businesses;
- our ability to integrate acquired businesses;
- our customers’ ability to obtain equity and debt financing for their businesses;
- our dependence on our largest customers;
- significant recalls experienced by our customers;
- pricing pressure from our customers;
- potential operating inefficiencies resulting from OEM production volatility;
- work stoppages or other labor issues affecting us or our customers or suppliers;
- risks associated with our non-U.S. operations, including foreign exchange risks and economic uncertainty;
- our ability to integrate acquired businesses;
- costs or liabilities relating to environmental and safety regulations; and
- any increase in the expense and funding requirements of our pension and other postretirement benefits.

We do not assume any obligation to update or revise the forward-looking statements contained in this presentation.

Key Take-Aways on Second Quarter

- We overcame some negatives in the quarter (primarily launch-cost timing) to post an 8% increase in Adjusted EBITDA vs. a year ago.
 - Increased revenue from last year was heavily influenced by exchange rates and steel pricing, but volume was also positive and encouraging.
- Based on favorable results in the First Half and presently anticipated revenue that gives confidence in achieving further year-over-year improvements in the Second Half, we are increasing our outlook for full year Adjusted EBITDA by \$15M.
- In China, an important business award with a new customer and a potential new JV continue the Company's progress in this high-priority/high-growth market.
- In solar, we remain engaged in pursuit of potential meaningful new business, but the final outcome has not yet been determined.
- A new revolver loan facility has been secured through 2016.

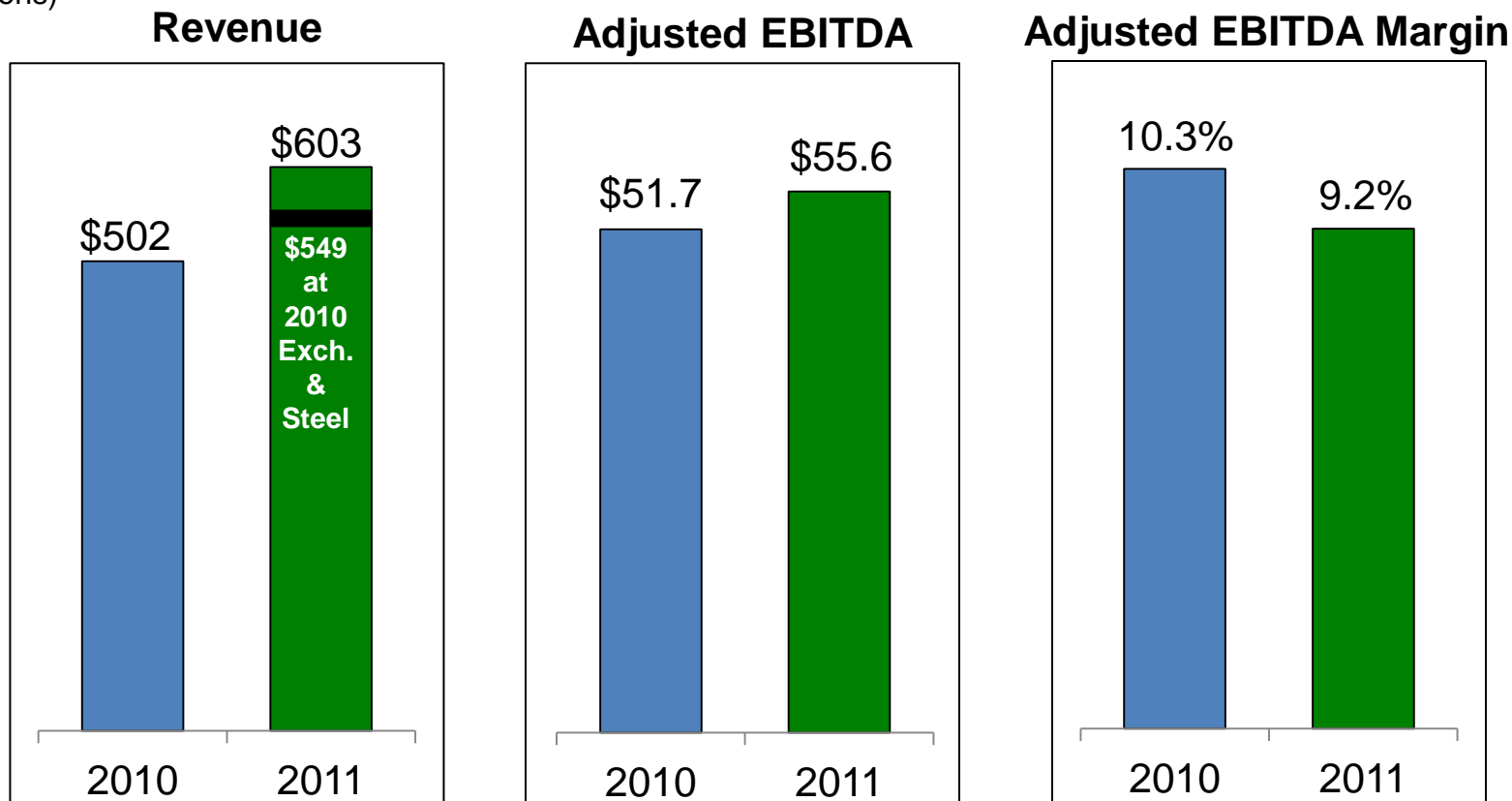
It was a challenging but successful quarter.

- **Maintained positive earnings trend;**
- **Emerged with clearer and upgraded outlook for this year; and**
- **Further enhanced our growth outlook for future years.**

Total Company

Second Quarter Financials - - 2011 vs. 2010

(in \$ millions)

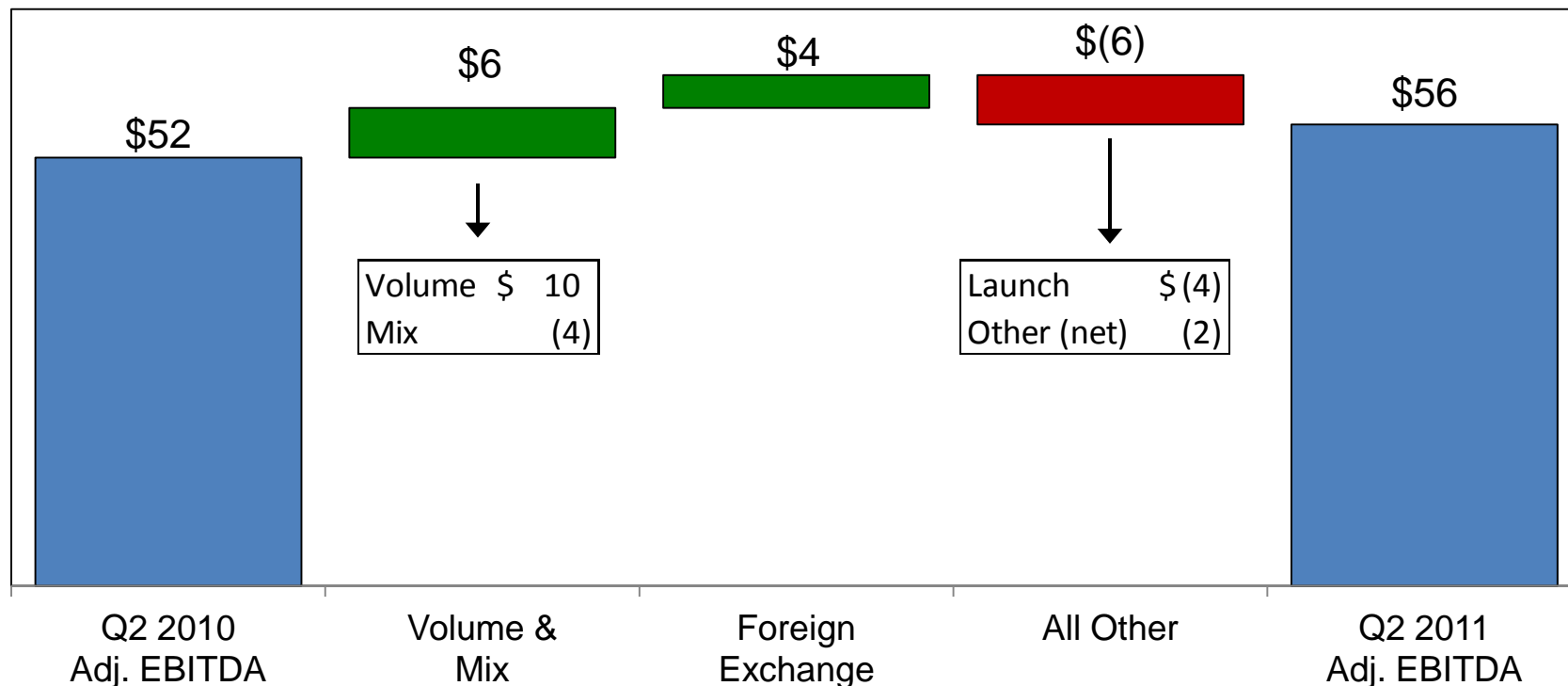


- Q2 2011 revenue was \$603M. Excluding changes in exchange rates and steel pricing, revenue was up 9% from Q2 2010.
- Adjusted EBITDA was \$55.6M, up about \$4M, for an Adjusted EBITDA margin of 9.2%.
 - The decline in margin reflected in large part the quarterly timing of cost factors, as explained on the next slide.

Total Company

Q2 2011 Adjusted EBITDA Compared With 2010

(in \$ millions)

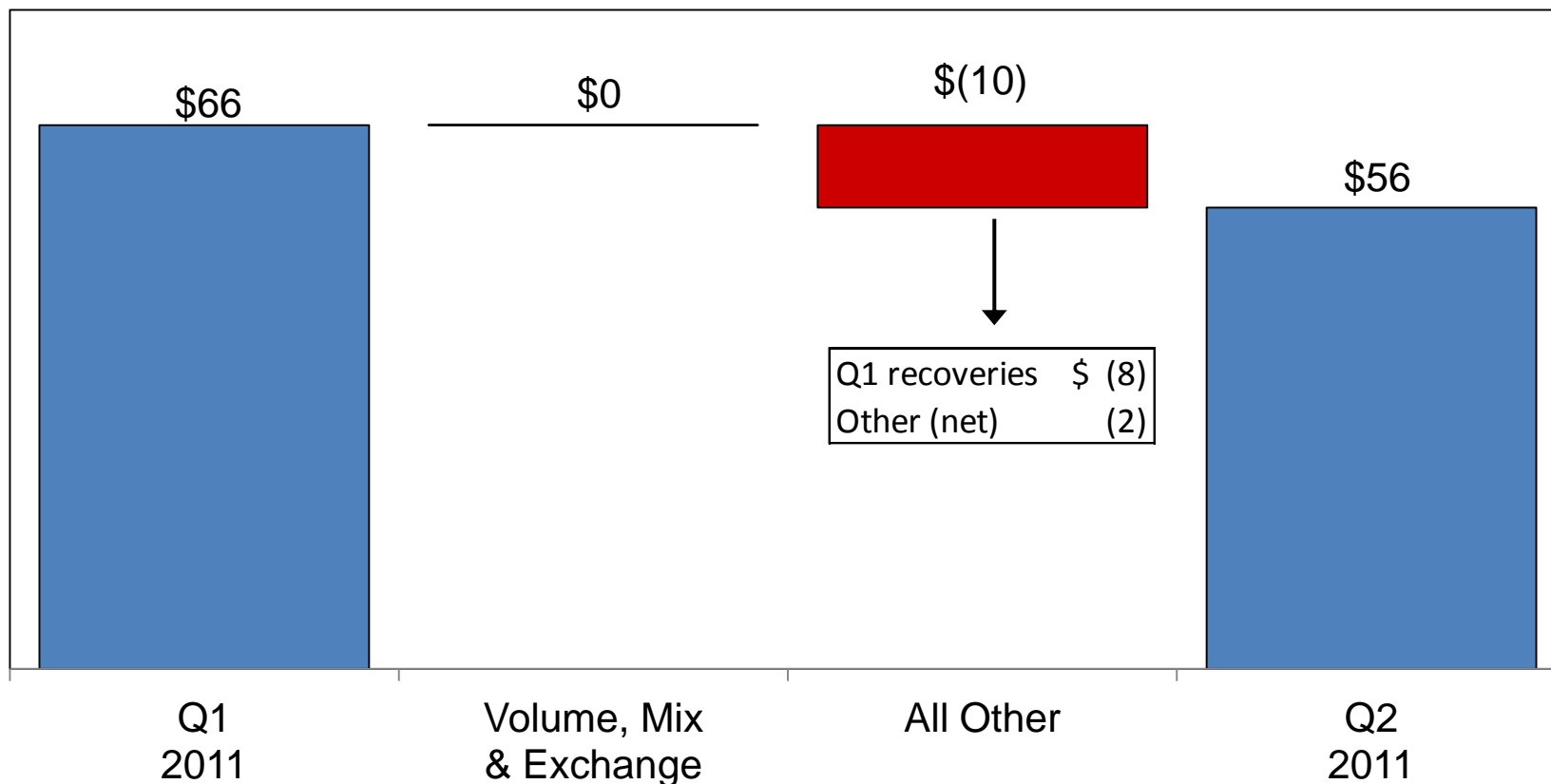


- Compared with Q2 2010, volume, mix, and exchange improved Q2 2011 Adjusted EBITDA by \$10M.
 - Higher volume was partially offset by less-favorable mix, directionally consistent with prior guidance.
- The change in other factors was unfavorable by \$6M, mainly explained by launch costs to support the timing of customers' new products.

Total Company

Q2 2011 Adjusted EBITDA Compared With Q1 2011

(in \$ millions)



The sequential quarterly decline in Adjusted EBITDA was almost fully explained by the timing of customer and other recoveries.

Second Quarter 2011 Free Cash Flow

(in \$ millions)

	Q2 2011
EBITDA	\$ 56
Capital Expenditures	(26)
Cash Interest	(6)
Cash Taxes	(4)
Working Capital & Other	<u>(25)</u>
Free Cash Flow	<u>\$ (5)</u>

Free cash flow was negative \$5M in Q2.

- The adverse change in working capital & other primarily reflected timing for customer-owned tooling and 2010 bonus payments.**

June 30, 2011 Net Debt and Leverage

(in \$ millions)

	<u>June 30</u>	<u>Memo: Mar. 31</u>
<u>Net Debt</u>		
Cash	\$ 128	\$ 135
Gross Debt	<u>(613)</u>	<u>(597)</u>
Net Debt	<u>\$ (485)</u>	<u>\$(462)</u>
<u>Debt-to-LTM Adj. EBITDA</u>		
Gross	2.9X	2.9X
Net	2.3	2.3
Memo: LTM Adj. EBITDA	\$ 209	\$ 205

Leverage metrics at June 30 were largely unchanged from March 31.

Additional China Profitable Growth Actions

- Tower has been awarded significant business to support Fiat's first production operation in China (SOP: Second Half 2012).
 - Projected average annual revenue: \$35M
 - Projected capital expenditures: \$20M
 - Fiat has ambitious growth plans (Fiat and Chrysler vehicles), and Tower will be well-positioned to participate in that further growth.
 - We also have reached agreement with DIT, a key supplier to Geely, to form a JV.
 - Subject to approval by Chinese authorities; potential closing late Q3/early Q4.
 - 51% Tower, 49% DIT.
 - Includes DIT's existing plant and business with Geely (approx. \$20M-\$30M annual revenue).
 - Will add second plant nearby to support the Fiat program discussed above.
- **Adding two new customers (Fiat and Geely) further strengthens and diversifies Tower's presence in the high-growth China market.**
 - **Additional capital investment required in 2011-12 is consistent with our priority to generate meaningful additional growth in 2013+.**

Solar Status

- It appears it may take another 3+ months to reach a definitive outcome with prospective customers on potential solar revenue.
- No additional capital has been committed to solar.
 - If/when we do make a material investment, it will be for program(s) that have secured customer funding.
- We are not “counting on” the addition of solar business.
 - It could, however, provide a further boost to 2013+ revenue (\approx \$100M).

Industry Production Outlook (July IHS)

(unit millions)

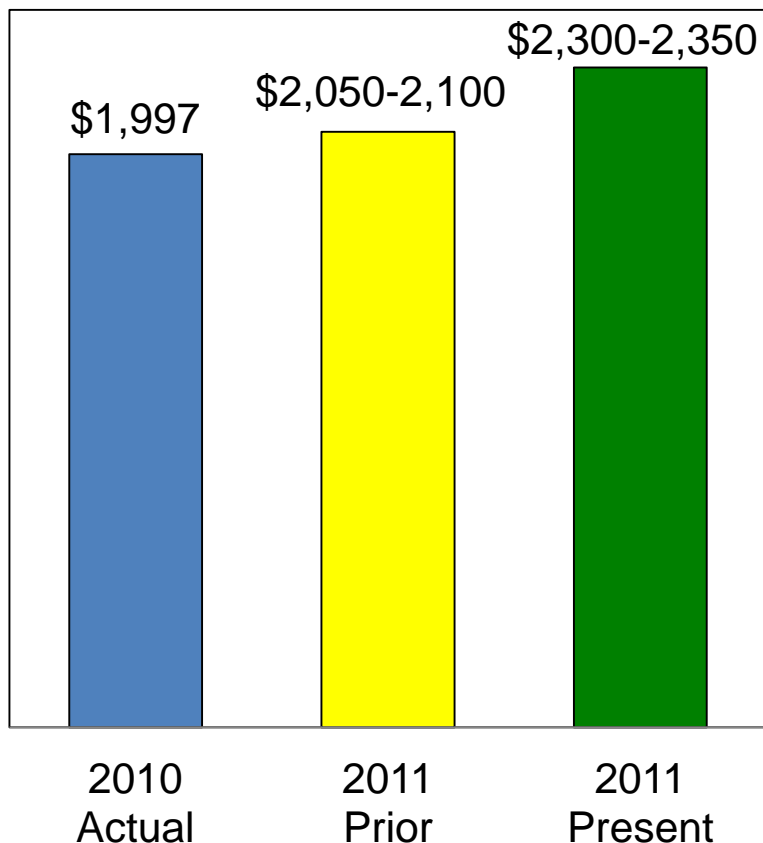
	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>
<u>2011</u>					
Europe	5.3	5.2	4.4	5.2	20.0
Korea	1.1	1.2	1.1	1.2	4.5
China	3.9	3.7	3.8	4.4	15.8
North America	3.4	3.1	3.2	3.4	13.0
Brazil	0.8	0.8	0.8	0.8	3.2
Total Tower Markets	<u>14.4</u>	<u>13.9</u>	<u>13.3</u>	<u>14.9</u>	<u>56.5</u>
<u>2011 B/(W) Than 2010</u>					
Europe	12 %	4 %	5 %	5 %	6 %
Korea	12	5	10	0	6
China	8	7	13	4	8
North America	16	1	6	14	9
Brazil	4	3	4	4	4
Total Tower Markets	11 %	4 %	8 %	6 %	7 %

- IHS presently projects industry production increases in the Second Half of 6-8% in Tower's markets.
 - While there is risk (e.g., the magnitude of the projected Q4 increase in North America), we believe the full year volume outlook is overall positive and reasonably well balanced.

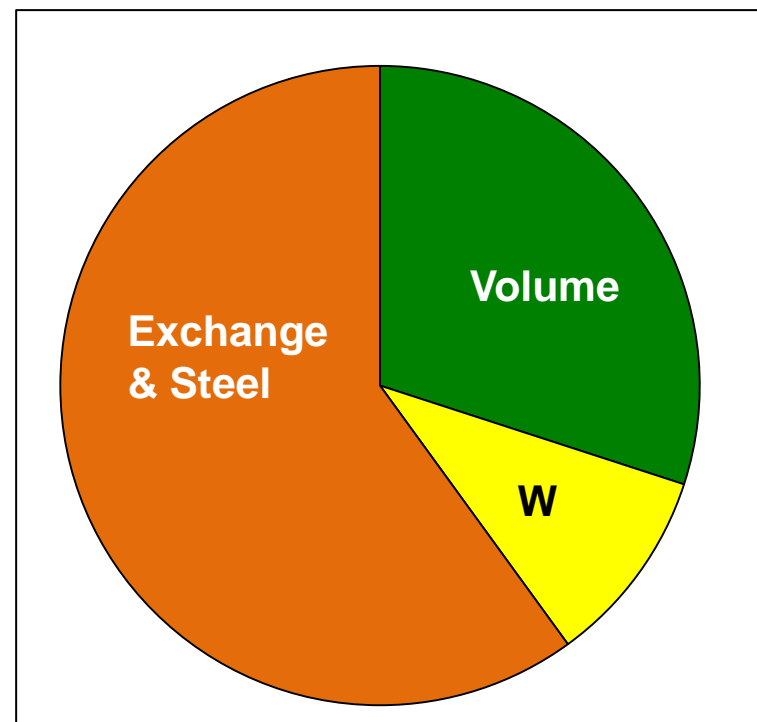
Updated Revenue Outlook for 2011

(in \$ millions)

Revenue Outlook



≈1/3 of Increase is from Volume

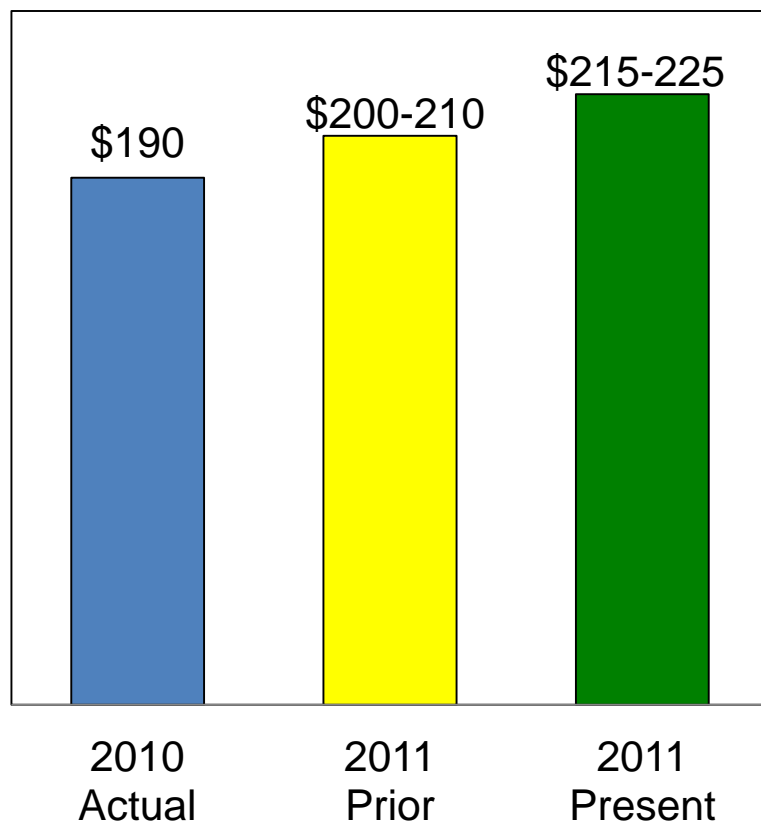


We are increasing our outlook for 2011 revenue, largely explained by exchange rates and higher steel-related pricing, although volume is also projected to be net favorable vs. Plan.

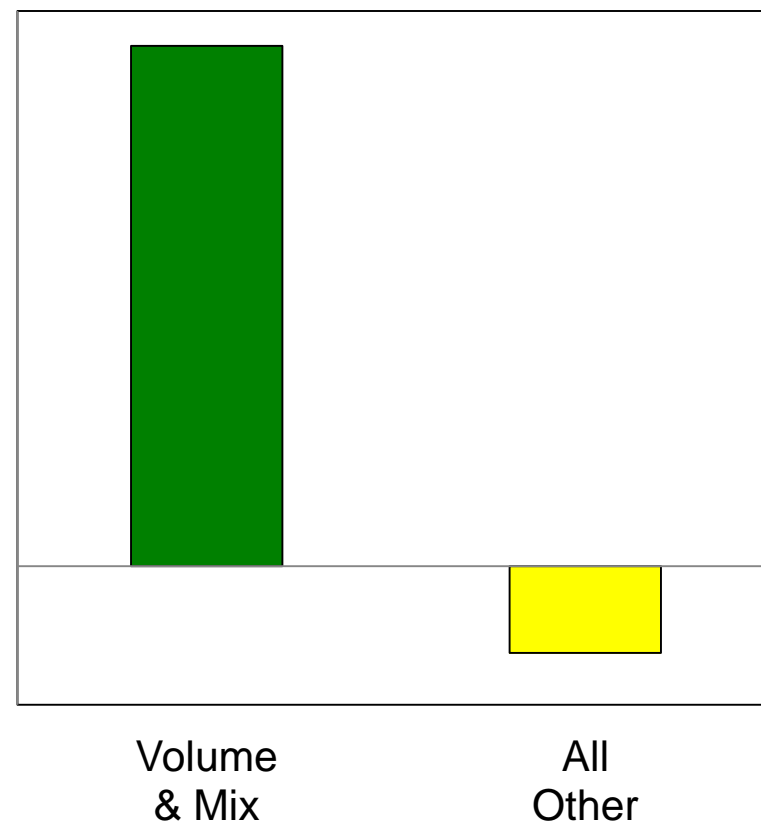
Updated Adjusted EBITDA Outlook for 2011

(in \$ millions)

Adjusted EBITDA Outlook



Directional Explanation of Increase

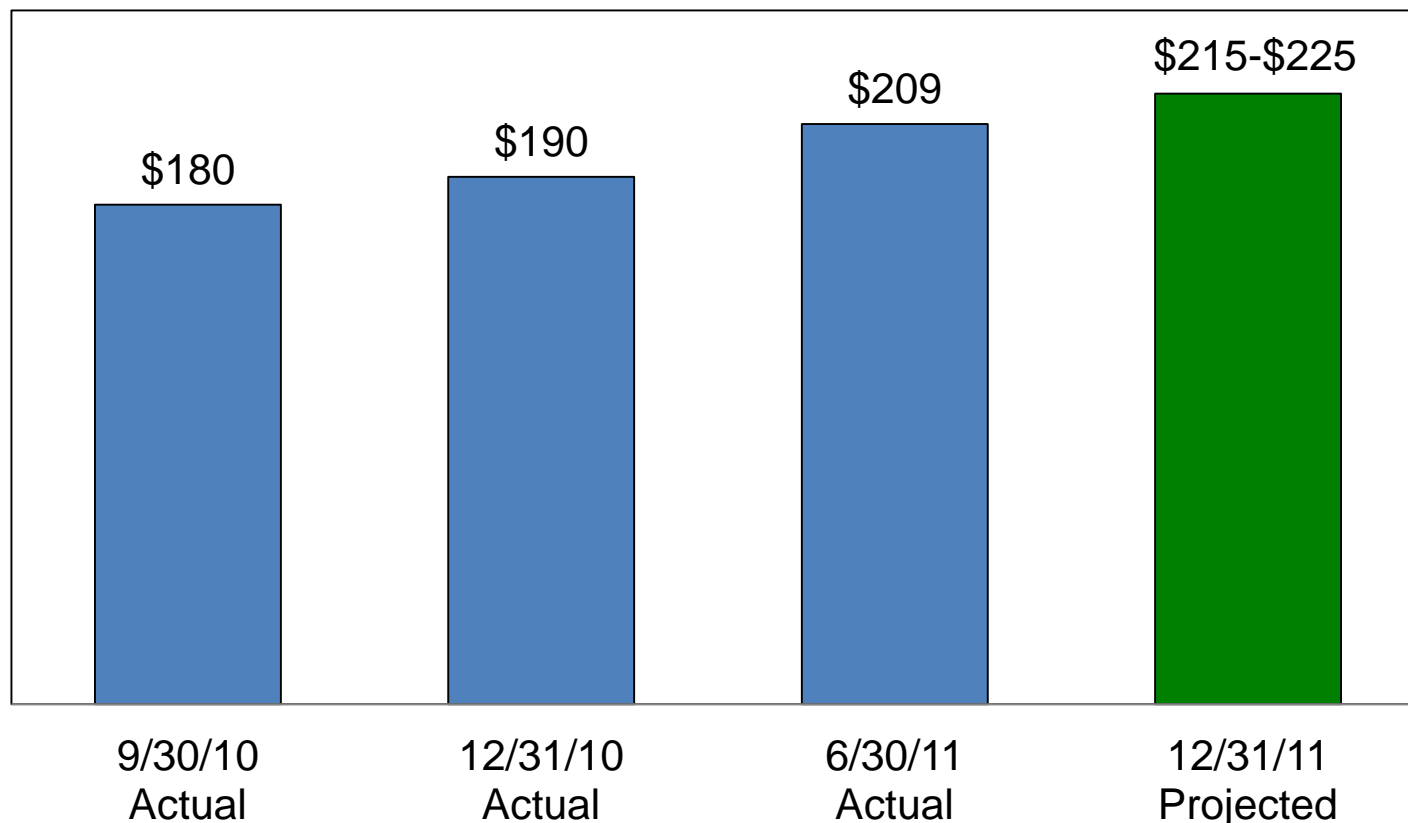


The outlook for Adjusted EBITDA is also improved, reflecting increased confidence in volume and a present expectation that all other non-volume changes (e.g., launch cost) will largely net out as a relatively minor negative vs. Plan.

- **If achieved, the present outlook for 2011 Adjusted EBITDA would represent a 13-18% increase from 2010.**

Continuing Momentum in Adjusted EBITDA

(Last 12 months in \$ millions)



Our increased guidance for full year 2011 Adjusted EBITDA includes projected further year-over-year improvement in the Second Half, continuing the meaningful positive trend since Tower's IPO last fall.

1. Consistently deliver solid and predictable results.

- Adjusted EBITDA and free cash flow that are appropriate for whatever volume scenario unfolds.
 - - Growing Adjusted EBITDA as volume recovers.

2. Capitalize over time on opportunities beyond “industry recovery”.

- Above-average secular growth in China and Brazil;
- Further reductions in leverage;
- Opportunistic, accretive acquisitions; and
- Opportunities in adjacent markets (e.g., defense and aero, solar).

Game plan is unchanged. More progress achieved in Q2.

APPENDIX

Income Statement

(in \$ millions)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Revenues	\$ 602.7	\$ 501.7	\$ 1,202.4	\$ 980.8
Cost of sales	544.0	446.1	1,074.1	872.0
Gross profit	58.7	55.5	128.3	108.8
Selling, general and administrative expenses	39.4	31.9	77.1	65.0
Amortization expense	1.3	0.8	2.2	1.5
Restructuring and asset impairment charges, net	1.2	0.6	1.7	4.7
Operating income	16.9	22.2	47.4	37.6
Interest expense	16.1	14.0	28.6	27.8
Interest income	0.2	0.4	0.4	0.6
Other expense	-	-	0.9	-
Income before provision for income taxes	1.0	8.5	18.4	10.3
Provision for income taxes	2.6	4.2	9.2	8.4
Net income / (loss)	(1.6)	4.3	9.2	2.0
Less: Net income attributable to the noncontrolling interests	1.2	2.4	3.0	4.5
Net income / (loss) attributable to Tower International, Inc.	<u>\$ (2.8)</u>	<u>\$ 1.9</u>	<u>\$ 6.2</u>	<u>\$ (2.6)</u>
Less: Preferred unit dividends	\$ -	\$ (4.4)	\$ -	\$ (8.6)
Income / (loss) available to common shareholders	<u>\$ (2.8)</u>	<u>\$ (2.5)</u>	<u>\$ 6.2</u>	<u>\$ (11.2)</u>

Balance Sheet

(in \$ millions)

	<u>June 30,</u> <u>2011</u>	<u>Dec. 31,</u> <u>2010</u>
ASSETS		
Cash and cash equivalents	\$ 128.0	\$ 150.3
Accounts receivable, net of allowance of \$3.9 and \$1.7	372.7	297.1
Inventories	90.7	73.2
Deferred tax asset - current	12.4	12.4
Assets held for sale	8.7	8.2
Prepaid tooling and other	70.6	57.8
Total current assets	<u>683.1</u>	<u>599.0</u>
Property, plant and equipment, net	670.7	627.5
Goodwill	71.8	66.3
Deferred tax asset - non-current	15.9	17.4
Other assets, net	32.5	30.0
Total assets	<u>\$1,473.9</u>	<u>\$1,340.2</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current maturities of long-term debt and capital lease obligations	\$ 170.3	\$ 109.8
Accounts payable	407.1	366.8
Accrued liabilities	131.8	132.6
Total current liabilities	<u>709.2</u>	<u>609.2</u>
Long-term debt, net of current maturities	426.9	432.7
Obligations under capital leases, net of current maturities	15.3	15.6
Deferred tax liability - non-current	10.3	12.7
Pension liability	71.8	76.4
Other non-current liabilities	82.8	81.9
Total non-current liabilities	<u>607.0</u>	<u>619.3</u>
Total liabilities	<u>1,316.2</u>	<u>1,228.6</u>
Stockholders' equity:		
Tower International, Inc.'s stockholders' equity		
Common stock, \$0.01 par value, 350,000,000 authorized, 19,101,588 issued and outstanding	0.2	0.2
Additional paid in capital	303.8	296.3
Accumulated deficit	(186.3)	(192.6)
Accumulated other comprehensive loss	(8.1)	(36.5)
Total Tower International, Inc.'s stockholders' equity	<u>109.6</u>	<u>67.4</u>
Noncontrolling interests in subsidiaries	48.1	44.3
Total stockholders' equity	<u>157.7</u>	<u>111.6</u>
Total liabilities and stockholders' equity	<u>\$1,473.9</u>	<u>\$1,340.2</u>

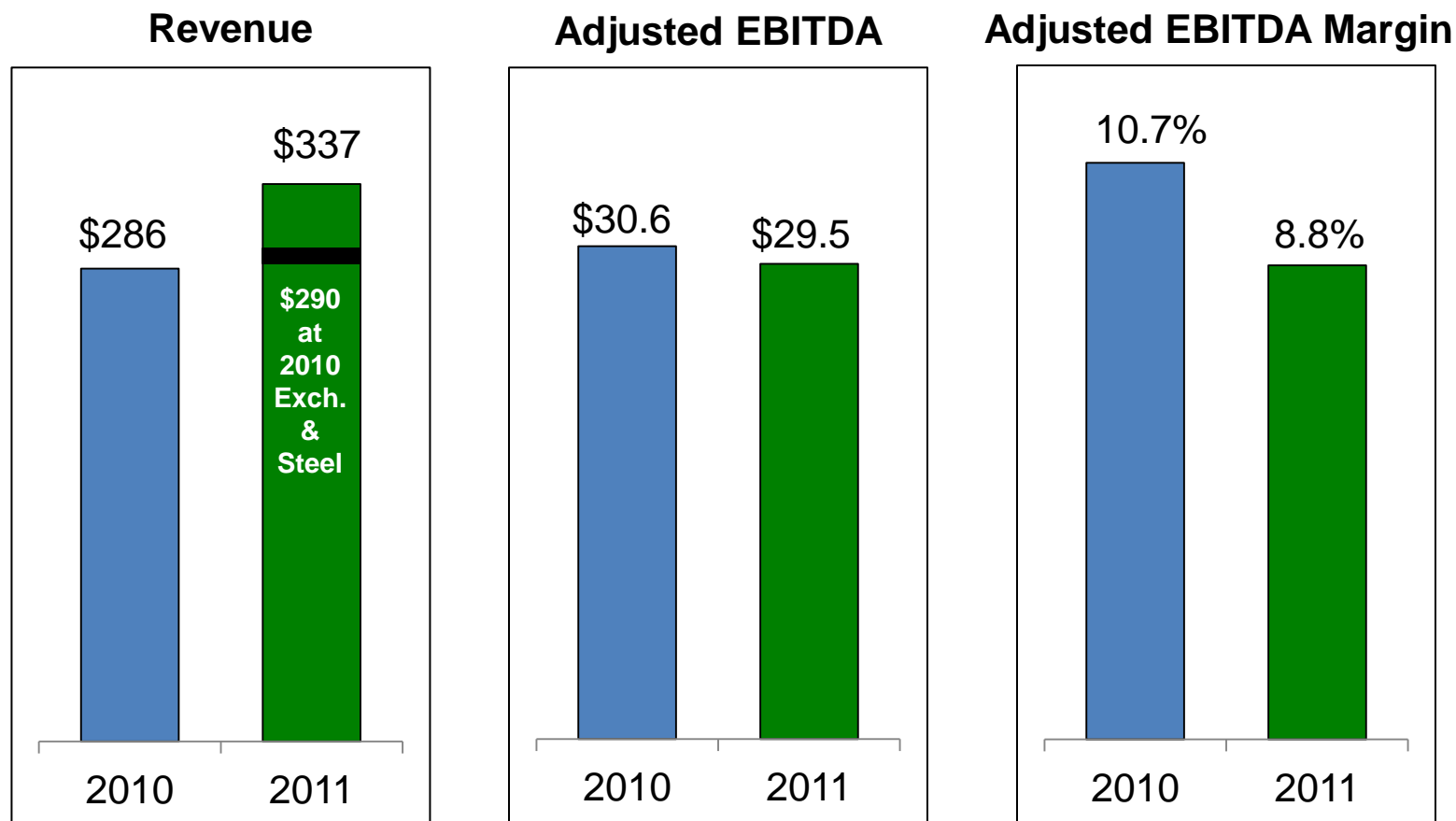
Consolidated Statement of Cash Flows

(in \$ millions)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Cash flows - operating activities				
Net income / (loss)	\$ (1.6)	\$ 4.3	\$ 9.2	\$ 2.0
Non-cash restructuring and asset impairment charges	-	-	-	2.7
Deferred income tax provision	(2.2)	-	(0.9)	-
Depreciation and amortization	31.6	28.4	61.7	58.7
Non-cash share-based compensation	3.8	-	7.5	-
Pension expense, net of contributions	(2.4)	(1.0)	(3.8)	(1.8)
Change in working capital and other operating items	(8.4)	(10.3)	(66.9)	(34.4)
Net cash provided by operating activities	\$ 20.8	\$ 21.4	\$ 6.9	\$ 27.1
Cash flows - investing activities				
Cash disbursed for purchases of property, plant and equipment, net	\$ (25.9)	\$ (21.4)	\$ (52.6)	\$ (40.1)
Net assets acquired, net of cash acquired	(11.0)	-	(22.3)	(16.7)
Net cash used in investing activities	\$ (36.9)	\$ (21.4)	\$ (74.9)	\$ (56.8)
Cash flows - financing activities				
Repayments of term debt	\$ -	\$ (1.2)	\$ -	\$ (2.3)
Partial redemption of senior secured notes	-	-	(17.0)	-
Preferred unit dividends	-	-	-	(0.1)
Proceeds from borrowings	175.9	142.7	315.2	276.4
Repayments of borrowings	(168.8)	(123.5)	(257.6)	(237.6)
Net cash provided by financing activities	\$ 7.1	\$ 18.1	\$ 40.6	\$ 36.3
Net change in cash and cash equivalents	\$ (9.0)	\$ 18.1	\$ (27.4)	\$ 6.6
Cash and cash equivalents - beginning of period	134.5	135.8	150.3	149.8
Effect of exchange rate changes on cash and cash equivalents	2.5	(4.3)	5.0	(6.8)
Cash and cash equivalents - end of period	\$ 128.0	\$ 149.6	\$ 128.0	\$ 149.6

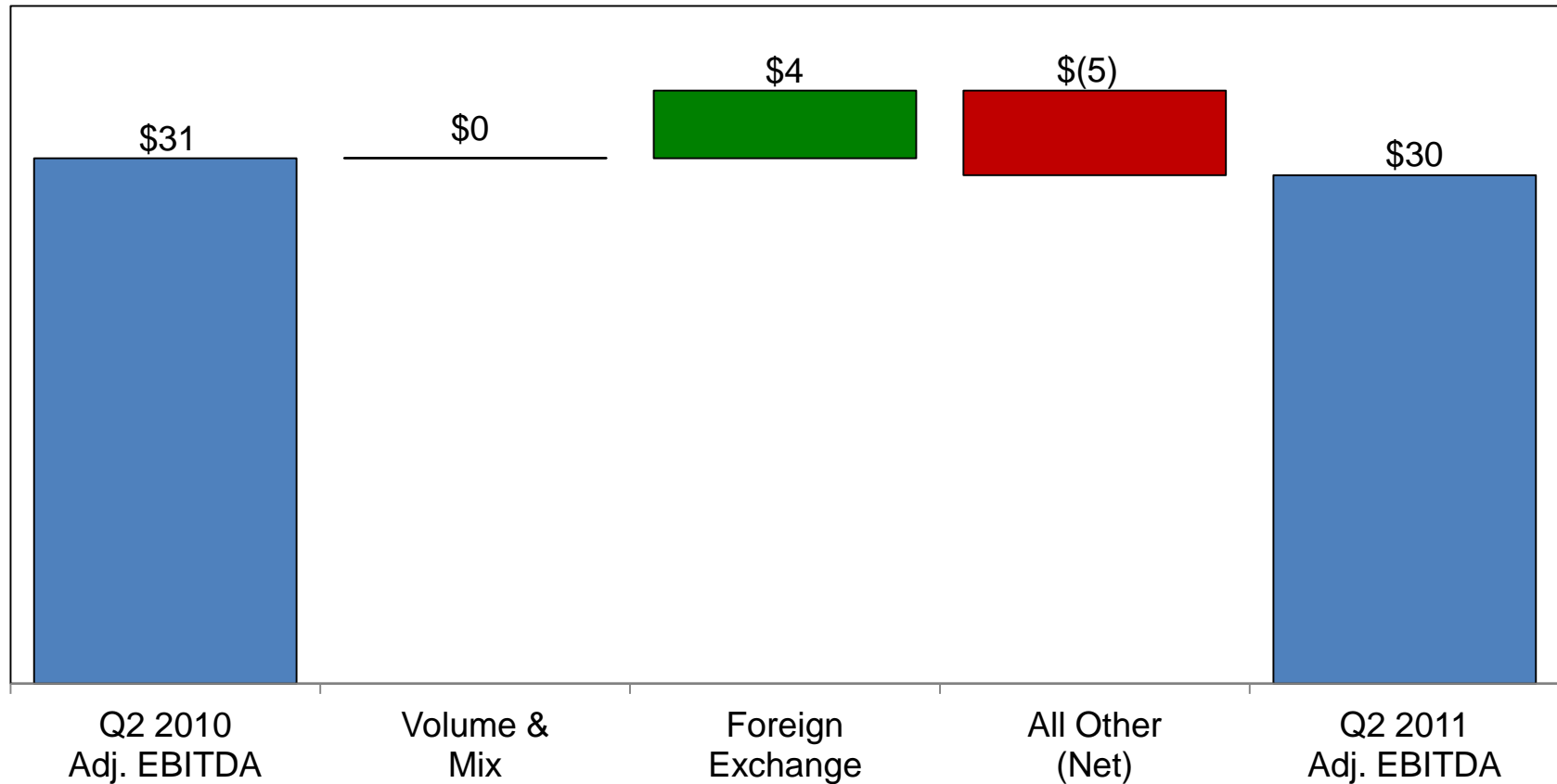
International Segment - - Q2 2011 vs. Q2 2010

(in \$ millions)



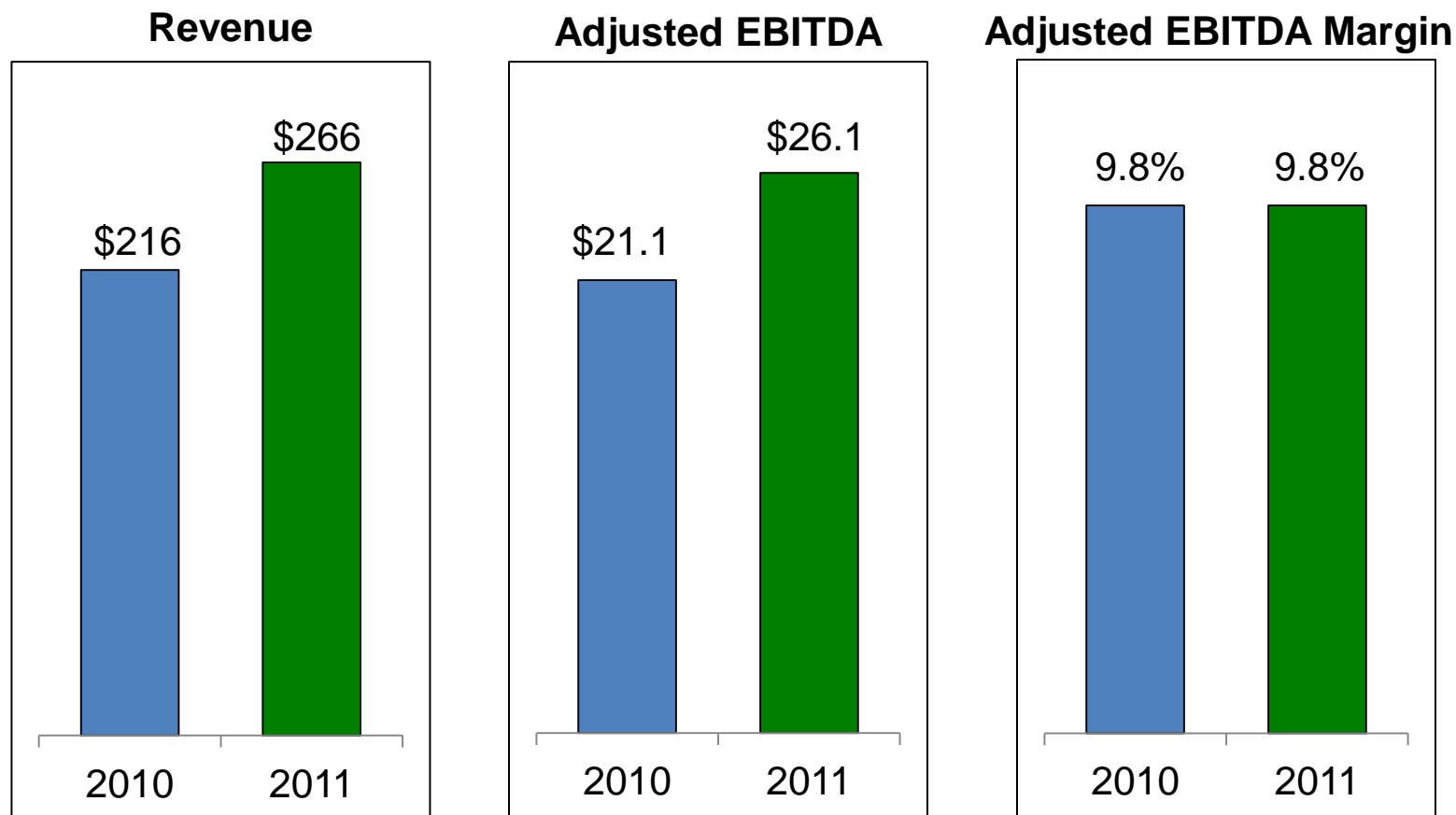
Q2 2011 Adjusted EBITDA Compared With Q2 2010

(in \$ millions)



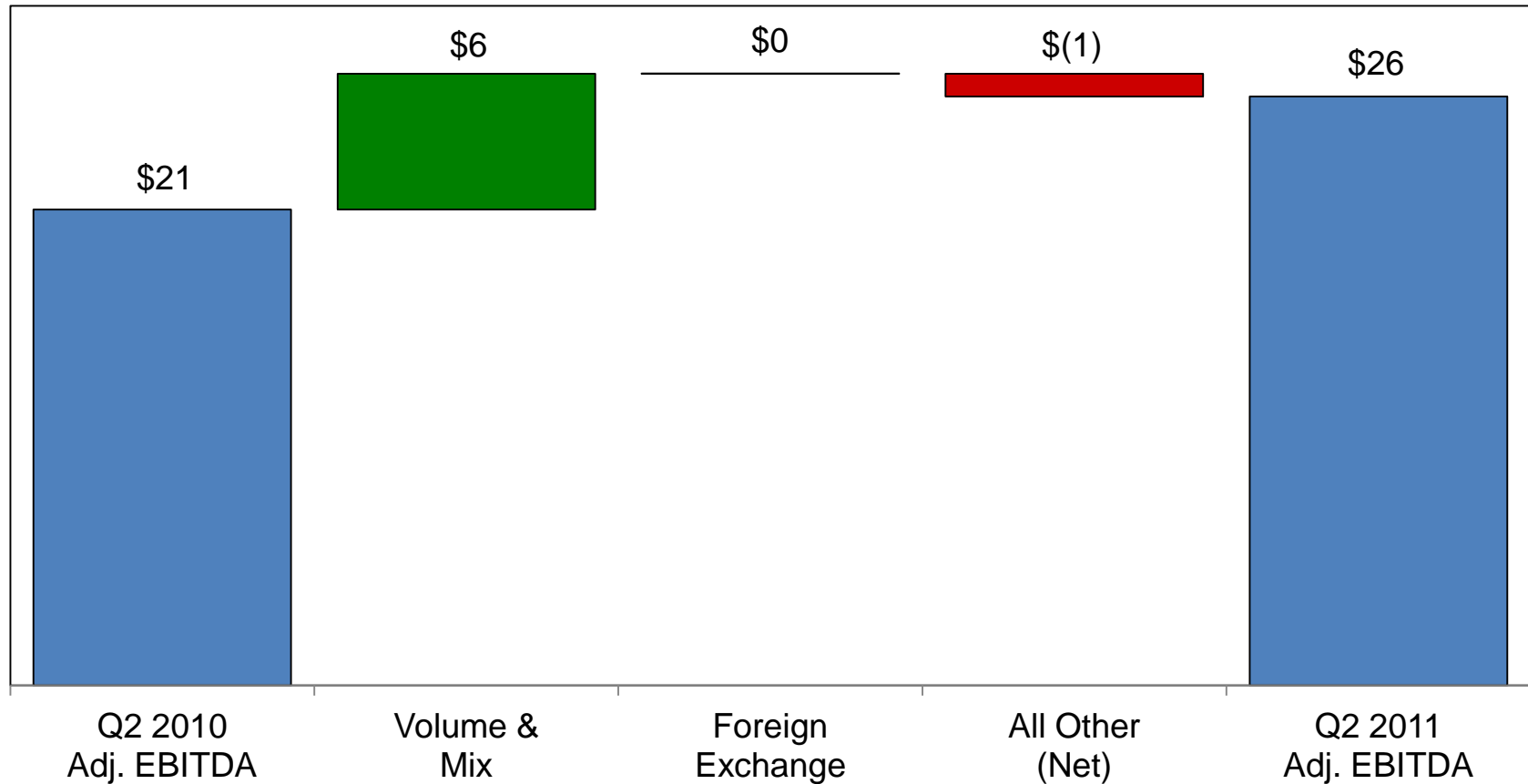
Americas Segment - - Q2 2011 vs. Q2 2010

(in \$ millions)



Q2 2011 Adjusted EBITDA Compared With Q2 2010

(in \$ millions)



Non-GAAP Financial Measures

This presentation includes the following non-GAAP financial measures: “Adjusted EBITDA”, “Adjusted EBITDA margin”, “free cash flow” and “net debt.” We define Adjusted EBITDA as net income / (loss) before interest, taxes, depreciation, amortization, restructuring items and other adjustments described in the reconciliations provided in this presentation. Adjusted EBITDA margin represents Adjusted EBITDA divided by revenues. Free cash flow is defined as net cash provided by or used in operating activities less cash disbursed for purchases of property, plant and equipment. Net debt represents total debt less cash and cash equivalents. We use Adjusted EBITDA, Adjusted EBITDA margin, free cash flow and net debt as supplements to information provided in accordance with generally accepted accounting principles (“GAAP”) in evaluating our business and they are included in this presentation because they are four of the principal factors upon which our management assesses performance. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated in accordance with GAAP are set forth below. The non-GAAP measures presented above are not measures of performance under GAAP. These measures should not be considered as alternatives for the most directly comparable financial measures calculated in accordance with GAAP. Other companies in our industry may define these non-GAAP measures differently than we do and, as a result, these non-GAAP measures may not be comparable to similarly titled measures used by other companies in our industry. In addition, certain of our non-GAAP financial measures exclude financial information that some may consider important in evaluating our performance.

Adjusted EBITDA Reconciliation to GAAP

(in \$ millions)

	2010				2011		LTM		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Sept. 30, 2010	Dec. 31, 2010	June 30, 2011
Adjusted EBITDA	\$ 50.7	\$ 51.7	\$ 39.1	\$ 48.7	\$ 65.7	\$ 55.6	\$ 179.6	\$ 190.2	\$ 209.1
Restructuring and asset impairments	(4.1)	(0.6)	(0.3)	(9.3)	(0.5)	(1.2)	(17.5)	(14.3)	(11.3)
Depreciation & amortization	(30.3)	(28.4)	(27.5)	(28.5)	(30.1)	(31.6)	(118.2)	(114.7)	(117.7)
Receivable factoring charges and other	-	(0.2)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)	(0.4)	(0.4)
Acquisition costs	(0.7)	-	-	-	-	(1.1)	(0.7)	(0.7)	(1.1)
Incentive compensation related to funding events	(0.2)	(0.3)	(5.6)	(5.0)	(4.5)	(4.7)	(6.1)	(11.1)	(19.8)
Premium on redemption of senior secured notes	-	-	-	(1.3)	(0.9)	-	-	(1.3)	(2.2)
Gain on Letter of Credit Facility reduction	-	-	-	-	-	-	-	-	-
Interest expense, net	(13.6)	(13.7)	(20.3)	(18.3)	(12.3)	(15.9)	(64.0)	(65.9)	(66.8)
(Provision) / benefit for income taxes	(4.1)	(4.3)	3.7	(5.6)	(6.6)	(2.6)	1.8	(10.3)	(11.1)
Noncontrolling interest, net of tax	(2.2)	(2.3)	(2.0)	(1.9)	(1.7)	(1.2)	(8.9)	(8.4)	(6.8)
Net income / (loss) attributable to Tower International, Inc.	\$ (4.5)	\$ 1.9	\$ (13.0)	\$ (21.3)	\$ 9.0	\$ (2.8)	\$ (34.5)	\$ (36.9)	\$ (28.1)

Free Cash Flow Reconciliation to GAAP

(in \$ millions)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Net cash provided by operating activities*	\$ 20.8	\$ 21.4	\$ 6.9	\$ 27.1
Cash disbursed for purchases of PP&E, net*	(25.9)	(21.4)	(52.6)	(40.1)
Free cash flow	<u>\$ (5.1)</u>	<u>\$ -</u>	<u>\$ (45.7)</u>	<u>\$ (13.0)</u>

*From GAAP Consolidated Statement of Cash Flow s

Certain Items Included in Net Income / (Loss)

(in \$ millions)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2011	2010	2011	2010
Income / (expense) items included in net income / (loss), net of tax:				
<i>Selling, general and administrative expenses</i>				
Incentive compensation related to funding events	\$ (4.5)	\$ (0.3)	\$ (8.8)	\$ (0.5)
Acquisition costs	(1.1)	-	(1.1)	(0.7)
<i>Interest expense</i>				
Acceleration of the amortization of debt issue costs and OID	-	-	(0.8)	-
Settlement of value added tax audit in Brazil	-	-	2.8	-
<i>Restructuring expense</i>				
Asset impairments	-	-	-	(1.8)
Adjustment of lease liability	-	-	0.8	-
<i>Other income</i>				
Debt repurchase / letter of credit reduction	-	-	(0.9)	-
<i>Provision for income taxes</i>				
Tax law and tax election changes	1.4	-	1.4	-
Total items included in net income / (loss)	<u>\$ (4.2)</u>	<u>\$ (0.3)</u>	<u>\$ (6.6)</u>	<u>\$ (3.0)</u>
Net income / (loss) attributable to Tower International, Inc.	\$ (2.8)	\$ 1.9	\$ 6.2	\$ (2.6)
Less: Preferred unit dividends	-	(4.4)	-	(8.6)
Income / (loss) available to common shareholders	<u>\$ (2.8)</u>	<u>\$ (2.5)</u>	<u>\$ 6.2</u>	<u>\$ (11.2)</u>
Memo: Average shares outstanding (Mils.)				
Basic	19.1	12.5	19.1	12.5
Diluted	19.1	12.5	20.0	12.5
Income / (loss) per share (GAAP)				
Basic	\$ (0.15)	\$ (0.20)	\$ 0.33	\$ (0.90)
Diluted	(0.15)	(0.20)	0.31	(0.90)
Diluted adjusted income / (loss) per share (non-GAAP)*	0.07	(0.17)	0.64	(0.66)

* Excludes the certain items shown above