

NORDSTROM

Comparable Sales

		Q1	Q2	Q3	Q4	FY
Nordstrom Total Company	2018	0.6%	4.0%	2.3%		
	2017	(0.8%)	1.7%	(0.9%)	2.6%	0.8%
	2016	(1.7%)	(1.2%)	2.4%	(0.9%)	(0.4%)
	2015	4.4%	4.9%	0.9%	1.0%	2.7%
	2014	3.9%	3.3%	3.9%	4.7%	4.0%
	2013	2.7%	4.4%	0.1%	2.6%	2.5%
	2012	8.5%	4.5%	10.7%	6.3%	7.3%
	2011	6.5%	7.3%	7.9%	7.1%	7.2%
	2010	12.0%	8.4%	5.8%	6.7%	8.1%
	2009	(13.2%)	(9.8%)	(1.2%)	6.9%	(4.2%)
	2008	(6.5%)	(6.0%)	(11.1%)	(12.5%)	(9.0%)
	2007	9.5%	5.9%	2.2%	(0.7%)	3.9%
	2006	5.4%	5.7%	10.7%	8.3%	7.5%
2005	6.2%	6.2%	5.9%	5.8%	6.0%	
2004	13.2%	6.8%	8.1%	7.2%	8.5%	
2003	(1.4%)	3.9%	5.0%	8.5%	4.3%	
Full-price (Nordstrom U.S. Full-line Stores, Nordstrom.com, Canadian operation, Trunk Club and Jeffrey)*	2018	0.7%	4.1%	0.4%		
	2017	(2.8%)	1.4%	(1.9%)	2.4%	0.1%
	2016	(4.3%)	(2.3%)	0.9%	(2.7%)	(2.2%)
	2015	4.2%	4.8%	0.3%	0.2%	2.3%
	2014	3.3%	2.7%	3.4%	4.5%	3.6%
	2013	3.1%	4.2%	(0.7%)	2.2%	2.3%
	2012	9.3%	4.9%	11.2%	6.1%	7.5%
2011	7.8%	7.9%	8.5%	8.4%	8.2%	
Off-price (Nordstrom Rack and Nordstromrack.com/HauteLook)	2018	0.4%	4.0%	5.8%		
	2017	2.3%	3.1%	0.8%	3.7%	2.5%
	2016	4.6%	5.3%	3.9%	4.3%	4.5%
	2015	4.9%	6.5%	2.4%	3.6%	4.3%

* Canadian operation and Trunk Club are included in comparable sales starting in Q1 2016. Jeffrey is included starting in 2018. For 2011-2017, Jeffrey is not material to total Full-price comparable sales.