

Wright + Cartiva

Preliminary Pro Forma Net Sales

November 7, 2018



Note on Non-GAAP Financial Measures

Wright Medical Group N.V. uses non-GAAP financial measures, including the measures described in this presentation, to describe its operating results as well as the pro forma effect of the Cartiva acquisition. The management team believes that the presentation of these measures provides useful information to investors and that these measures may assist investors in evaluating the company's operations, period over period. Investors should consider these non-GAAP measures only as a supplement to, not as a substitute for or as superior to, measures of financial performance prepared in accordance with GAAP.

Cartiva Standalone Net Sales

(In thousands)	Q1 2017	Q2 2017	Q3 2017	Q4 2017	2017 Total	Q1 2018	Q2 2018	Q3 2018	2018 Year-to-Date
U.S.	2,183	4,439	5,504	11,105	23,231	8,611	7,676	7,211	23,498
International	221	133	240	297	891	296	327	599	1,222
Total	2,404	4,572	5,744	11,402	24,122	8,907	8,003	7,810	24,720

** Due to insignificant rounding differences, totals may not equal the sum of the components. **

Non-GAAP Pro Forma Net Sales Q1 2017

(In thousands)	Standalone Wright Medical Group NV	Standalone Cartiva	Combined Non-GAAP Pro Forma
United States			
Lower extremities	55,461	2,183	57,644
Upper extremities	55,958	-	55,958
Biologics	18,634	-	18,634
Sports med & other	2,101	-	2,101
Total U.S.	132,154	2,183	134,337
International			
Lower extremities	13,642	221	13,863
Upper extremities	22,422	-	22,422
Biologics	5,171	-	5,171
Sports med & other	3,802	-	3,802
Total International	45,037	221	45,258
Global			
Lower extremities	69,103	2,404	71,507
Upper extremities	78,380	-	78,380
Biologics	23,805	-	23,805
Sports med & other	5,903	-	5,903
Total	177,191	2,404	179,595

** Due to insignificant rounding differences, totals may not equal the sum of the components. **

Non-GAAP Pro Forma Net Sales Q2 2017

(In thousands)	Standalone Wright Medical Group NV	Standalone Cartiva	Combined Non-GAAP Pro Forma
United States			
Lower extremities	54,348	4,439	58,787
Upper extremities	57,535	-	57,535
Biologics	19,273	-	19,273
Sports med & other	1,780	-	1,780
Total U.S.	132,936	4,439	137,375
International			
Lower extremities	14,767	133	14,900
Upper extremities	22,987	-	22,987
Biologics	5,129	-	5,129
Sports med & other	3,874	-	3,874
Total International	46,757	133	46,890
Global			
Lower extremities	69,115	4,572	73,687
Upper extremities	80,522	-	80,522
Biologics	24,402	-	24,402
Sports med & other	5,654	-	5,654
Total	179,693	4,572	184,265

** Due to insignificant rounding differences, totals may not equal the sum of the components. **

Non-GAAP Pro Forma Net Sales Q3 2017

(In thousands)	Standalone Wright Medical Group NV	Standalone Cartiva	Combined Non-GAAP Pro Forma
United States			
Lower extremities	51,417	5,504	56,921
Upper extremities	54,788	-	54,788
Biologics	18,640	-	18,640
Sports med & other	2,019	-	2,019
Total U.S.	126,864	5,504	132,368
International			
Lower extremities	13,963	240	14,203
Upper extremities	21,197	-	21,197
Biologics	5,193	-	5,193
Sports med & other	3,286	-	3,286
Total International	43,639	240	43,879
Global			
Lower extremities	65,380	5,744	71,124
Upper extremities	75,985	-	75,985
Biologics	23,833	-	23,833
Sports med & other	5,305	-	5,305
Total	170,503	5,744	176,247

** Due to insignificant rounding differences, totals may not equal the sum of the components. **

Non-GAAP Pro Forma Net Sales Q4 2017

(In thousands)	Standalone Wright Medical Group NV	Standalone Cartiva	Combined Non-GAAP Pro Forma
United States			
Lower extremities	66,816	11,105	77,921
Upper extremities	71,685	-	71,685
Biologics	21,814	-	21,814
Sports med & other	2,242	-	2,242
Total U.S.	162,557	11,105	173,662
International			
Lower extremities	16,101	297	16,398
Upper extremities	28,093	-	28,093
Biologics	6,784	-	6,784
Sports med & other	4,067	-	4,067
Total International	55,045	297	55,342
Global			
Lower extremities	82,917	11,402	94,319
Upper extremities	99,778	-	99,778
Biologics	28,598	-	28,598
Sports med & other	6,309	-	6,309
Total	217,602	11,402	229,004

** Due to insignificant rounding differences, totals may not equal the sum of the components. **

Non-GAAP Pro Forma Net Sales Q1 2018

(In thousands)	Standalone Wright Medical Group NV	Standalone Cartiva	Combined Non-GAAP Pro Forma
United States			
Lower extremities	56,823	8,611	65,434
Upper extremities	67,658	-	67,658
Biologics	18,165	-	18,165
Sports med & other	2,147	-	2,147
Total U.S.	144,793	8,611	153,404
International			
Lower extremities	15,327	296	15,623
Upper extremities	29,594	-	29,594
Biologics	5,257	-	5,257
Sports med & other	3,566	-	3,566
Total International	53,744	296	54,040
Global			
Lower extremities	72,150	8,907	81,057
Upper extremities	97,252	-	97,252
Biologics	23,422	-	23,422
Sports med & other	5,713	-	5,713
Total	198,537	8,907	207,444

** Due to insignificant rounding differences, totals may not equal the sum of the components. **

Non-GAAP Pro Forma Net Sales

Q2 2018

(In thousands)	Standalone Wright Medical Group NV	Standalone Cartiva	Combined Non-GAAP Pro Forma
United States			
Lower extremities	59,464	7,676	67,140
Upper extremities	70,171	-	70,171
Biologics	20,234	-	20,234
Sports med & other	1,706	-	1,706
Total U.S.	151,575	7,676	159,251
International			
Lower extremities	15,680	327	16,007
Upper extremities	29,137	-	29,137
Biologics	6,582	-	6,582
Sports med & other	2,426	-	2,426
Total International	53,825	327	54,152
Global			
Lower extremities	75,144	8,003	83,147
Upper extremities	99,308	-	99,308
Biologics	26,816	-	26,816
Sports med & other	4,132	-	4,132
Total	205,400	8,003	213,403

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Non-GAAP Pro Forma Net Sales

Q3 2018

(In thousands)	Standalone Wright Medical Group NV	Standalone Cartiva	Combined Non-GAAP Pro Forma
United States			
Lower extremities	57,602	7,211	64,813
Upper extremities	65,334	-	65,334
Biologics	20,654	-	20,654
Sports med & other	1,975	-	1,975
Total U.S.	145,565	7,211	152,776
International			
Lower extremities	13,501	599	14,100
Upper extremities	25,681	-	25,681
Biologics	6,549	-	6,549
Sports med & other	2,810	-	2,810
Total International	48,541	599	49,140
Global			
Lower extremities	71,103	7,810	78,913
Upper extremities	91,015	-	91,015
Biologics	27,203	-	27,203
Sports med & other	4,785	-	4,785
Total	194,106	7,810	201,916

** Due to insignificant rounding differences, totals may not equal the sum of the components. **

Summary – Quarterly Non-GAAP Combined Pro Forma Net Sales

	Q1 2017	Q2 2017	Q3 2017	Q4 2017	2017 Total	Q1 2018	Q2 2018	Q3 2018	2018 Year-to-Date
(In thousands)									
United States									
Lower extremities	57,644	58,787	56,921	77,921	251,273	65,434	67,140	64,813	197,387
Upper extremities	55,958	57,535	54,788	71,685	239,965	67,658	70,171	65,334	203,163
Biologics	18,634	19,273	18,640	21,814	78,361	18,165	20,234	20,654	59,053
Sports med & other	2,101	1,780	2,019	2,242	8,141	2,147	1,706	1,975	5,827
Total U.S.	134,337	137,375	132,368	173,662	577,740	153,404	159,251	152,776	465,430
International									
Lower extremities	13,863	14,900	14,203	16,398	59,364	15,623	16,007	14,100	45,730
Upper extremities	22,422	22,987	21,197	28,093	94,699	29,594	29,137	25,681	84,411
Biologics	5,171	5,129	5,193	6,784	22,276	5,257	6,582	6,549	18,388
Sports med & other	3,802	3,874	3,286	4,067	15,030	3,566	2,426	2,810	8,802
Total International	45,258	46,890	43,879	55,342	191,369	54,040	54,152	49,140	157,332
Global									
Lower extremities	71,507	73,687	71,124	94,319	310,639	81,057	83,147	78,913	243,117
Upper extremities	78,380	80,522	75,985	99,778	334,664	97,252	99,308	91,015	287,574
Biologics	23,805	24,402	23,833	28,598	100,637	23,422	26,816	27,203	77,441
Sports med & other	5,903	5,654	5,305	6,309	23,171	5,713	4,132	4,785	14,629
Total	179,595	184,265	176,247	229,004	769,111	207,444	213,403	201,916	622,762

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For additional information,
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