## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

## **FORM** X-17A-5

## **FOCUS REPORT** (FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT)

PART II CSE 11

MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED  ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do not use P.O. Box No.)  ONE BRYANT PARK  (No. and Street)  13  FIRM ID NO.  7691  FOR PERIOD BEGINNING (MM/DD/YY)  07/01/18  AND ENDING (MM/DD/YY)	
NAME OF BROKER-DEALER  MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED  ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do not use P.O. Box No.)  ONE BRYANT PARK  (No. and Street)  (No. and Street)  SEC. FILE NO.  8-07221  FIRM ID NO. 7691  FOR PERIOD BEGINNING (MM/DD/YY)  07/01/18  AND ENDING (MM/DD/YY)  NEWYORK  21 NY 22 10036 23 09/30/18	_
MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	
13   FIRM ID NO.   7691   FOR PERIOD BEGINNING (MM/DD/YY)   20   10036   23   109/30/18   13   14   15   15   15   15   15   15   15	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do not use P.O. Box No.)  ONE BRYANT PARK  (No. and Street)  (No. and Street)  NEW YORK  20  07/01/18  AND ENDING (MM/DD/YY)  20  07/01/18  AND ENDING (MM/DD/YY)	14
ONE BRYANT PARK  (No. and Street)  (No. and Street)  20  07/01/18  AND ENDING (MM/DD/YY)  NEWYORK  21 NY  22 10036  23 09/30/18	45
ONE BRYANT PARK         20           (No. and Street)         07/01/18 AND ENDING (MM/DD/YY)             NEW YORK         21         NY         22         10036         23         09/30/18         23	<u> 15</u> ∕Y)
NEWYORK 21 NY 22 10036 23 09/30/18	24
10000 - 0000000000000000000000000000000	
	25
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (Area code) - Telephone No.	=
	31
NAME(S) OF SUBSIDIARIES OR AFFILIATES CONSOLIDATED IN THIS REPORT OFFICIAL USE	
32	33
34	35
	37
38	39
DOES RESPONDENT CARRY ITS OWN CUSTOMER ACCOUNTS? YES X 40 NO 41	I
CHECK HERE IF RESPONDENT IS FILING AN AUDITED REPORT  42	I
EXECUTION:  The registrant/broker or dealer submitting this Form and its attachments and the person(s) by whom it is executed represent hereby that all information contained therein is true, correct and complete. It is understood that all required items, statements, and schedules are considered integral parts of this Form and that the submisson of any amendment represents that all unamended items, statements and schedules remain true, correct and complete as previously submitted.	
Dated the day of 20	
Manual Signatures of:	
1)	
Principal Executive Officer or Managing Partner	
2) Principal Financial Officer or Partner	
3)	
Principal Operations Officer or Partner	
ATTENTION - Intentional misstatements or omissions of facts constitute Federal Criminal Violations. (See 18 U.S.C. 1001 and 15 U.S.C. 78:f (a) ) FINRA	?A

SLE REPORT 2018-10-24 04:37PM EDT Status: Accepted

BROKER OR DEALER  MERRILL LYNCH, PIERCE, FENNER & SMITH INCOL	RPORATED		$ \mathbf{N} _2$	1 1	ı		100
							[100]
STATEMENT OF FINANCIA	AL CONDITION		as of (MM/D	D/YY) <u>09</u>	9/30/18	<b>J</b>	99
			SEC FIL	.E NO. 8-	07221		98
					Conso	olidated	198
				Ur	conso	olidated X	199
	_ASSETS_						
	_Allowable_		Nonallowa	able		_Total_	
1. Cash	1,819,211,637	200			\$	1,819,211,6	750
2. Cash segregated in compliance with	1,019,211,037	[200]			۳ -	1,019,211,0	537 [700]
federal and other regulations	6,337,522,928	210				6,337,522,9	760
3. Receivable from brokers or dealers	0,007,022,020				_	0,007,022,0	20 []
and clearing organizations:							
A. Failed to deliver:							
1. Includable in "Formula for Reserve							
Requirements"	1,025,950,788	220					
2 Other						2,639,103,8	328 770
B. Securities borrowed:							
1. Includable in "Formula for Reserve							
Requirements"	14,574,541,556	240					
2. Other	69,654,451,703	250			_	84,228,993,2	<u>780</u>
C. Omnibus accounts:							
1. Includable in "Formula for Reserve							
Requirements"	0	260					700
2. Other	2,226,470,871	270			_	2,226,470,8	<u> </u>
D. Clearing Organizations:							
1.Includable in "Formula for Reserve	0	280					
Requirements" 2. Other	<u>U</u>	290				15,032,695,3	800
2. Other	15,032,695,394	300 \$	245	,872,214	550	883,739,0	
	037,000,799	[500] \$ _	240	,012,214	_	003,739,0	010
Receivables from customers:     A. Securities accounts:							
Cash and fully secured accounts	0 402 274 704	310					
2. Partly secured accounts		320	20	,411,881 5	60		
3. Unsecured Accounts		_		,897,289 5			
B. Commodity accounts	302,346,950	330		79,924			
C. Allowance for doubtful accounts (		335 (		782,342)5		8,784,228,4	106 820
5. Receivables from non-customers:		_				, , ,	
A. Cash and fully secured accounts	95,206,888	340					
B. Partly secured and unsecured accounts .	0	350		0 6	00	95,206,8	830
6. Securities purchased under agreements				_			
to resell	79,640,982,254	360		0 6	05	79,640,982,2	<u>840</u>
7. Derivative Receivables:	1,073,945,974	291			_	1,073,945,9	801
8. Trade Date Receivable:	0	292					0 802
9. Securities and spot commodities owned,							
at market value:	71,296,558,709	849				71,296,558,7	709 850
Includes encumbered securities of	,,, ••				_	, ==,===,-	
\$ 19 152 692 404 120							

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BROKER OR DEALER			
	as of	09/30/18	
MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED			

## STATEMENT OF FINANCIAL CONDITION

## ASSETS (continued)

-	AGGETG (continued)		
	_Allowable_	Nonallowable_	_Total_
10. Securities owned not readily marketable:			
	0 440 \$	5,039,725,403 610 \$	5,039,725,403 860
11. Other investments not readily marketable:	<u> </u>	<u> </u>	3,003,723,403
A. At Cost\$ 0 140			
B. At estimated fair value	0 450	47,103,110 620	47,103,110 870
12. Securities borrowed under subordination agree-		47,103,110	47,103,110
ments and partners' individual and capital			
securities accounts, at market value:			
A. Exempted			
securities $$$ $0$ 150			
B. Other \$ 0 160	0 460	0 630	0 880
13. Secured demand notes-	0 [100]	0 000	0 000
market value of collateral:			
A. Exempted			
securities \$ 0 170			
B. Other\$ 0 180	0 470	0 640	0 890
14. Memberships in exchanges:		0 [	0 (2-2-2)
A. Owned, at market			
value\$ 6,025,170 190			
B. Owned at cost		0 650	
C. Contributed for use of company,			
at market value		0 660	0 900
15. Investment in and receivables from			
affiliates, subsidiaries and			
associated partnerships	0 480	3,953,762,171 670	3,953,762,171 910
16. Property, furniture, equipment, leasehold			
improvements and rights under			
lease agreements:			
At cost (net of accumulated			
depreciation and amortization)	0 490	249,340,809 680	249,340,809 920
17. Other Assets:			
A. Dividends and interest receivable	799,892,768 500	9,425,908 690	
B. Free shipments	12,476,172 510	5,174,217 700	
C. Loans and advances	0 520	0 710	
D. Miscellaneous	100,186,832 530	6,457,799,416 720	
E. Collateral accepted under SFAS 140			
F. SPE Assets			27,490,965,835 930
18. TOTAL ASSETS\$		16,087,810,000 740 \$	310,839,556,489

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#### STATEMENT OF FINANCIAL CONDITION LIABILITIES AND OWNERSHIP EQUITY Liabilities Total 19. Bank loans payable: A. Includable in "Formula for Reserve Requirements" ..... 318 1460 0 1470 B. Other ..... 20. Securities sold under repurchase agreements. 111,661,385,883 1480 21. Payable to brokers or dealers and clearing organizations: A. Failed to receive: 1. Includable in "Formula for Reserve Requirements" 779,968,641 1490 . . . . . . . . . . . . . . . . . . . 2. Other ..... 1,710,537,384 1500 B. Securities loaned: 1. Includable in "Formula for Reserve Requirements" ..... 4,435,690,536 1510 2. Other ..... 34,766,103,605 1520 C. Omnibus accounts: 1. Includable in "Formula for Reserve 16,462,299,771 1530 Requirements" ...... 2. Other ..... 60,339 1540 D. Clearing organizations: 1. Includable in "Formula for Reserve Requirements" ...... 0 1550 2. Other ...... 1,861,206,639 1560 E. Other ..... 1,498,079,938 1570 22. Payable to customers: A. Securities accounts - including free credits 11,868,189,968 950 17,939,941,138 1580 of . . . . . \$ B. Commodities accounts ...... 16,546,267,774 1590 23. Payable to non customers: ...... A. Securities accounts ...... 0 1600 1,679,673,912 1610 B. Commodities accounts ...... 450,032,941 1561 24. Derivative Payables: 25. Trade Date Payable: 2,052,968,145 1562 26. Securities sold not yet purchased at market value - including arbitrage of . . . . . \$ 1,115,627,635 960 24,966,861,487 1620 27. Accounts payable and accrued liabilities and expenses: 431,455,470 1630 B. Accounts payable ...... 14,309,621,960 1640 C. Income taxes payable ..... 1650 0 D. Deferred income taxes ..... 1660 0 E. Accrued expenses and other liabilities . . 2,453,039,061 1670 1680 0 G. Obligation to return securities ..... 1686 23,963,346,958

0 1687

H. SPE Liabilities

. . . . . . . . . . . . . . . . . . .

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MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED

as of	09/30/18
	09/30/10

# STATEMENT OF FINANCIAL CONDITION LIABILITIES AND OWNERSHIP EQUITY (continued)

<u>Liabilities</u>	<u>Total</u>	
28. Notes and mortgages payable:		
A. Unsecured\$	0	1690
B. Secured		1700
29. Liabilities subordinated to claims of		
general creditors:		
A. Cash borrowings:	12,078,000,000	1710
1. from outsiders \$ 0 970		
2. Includes equity subordination(15c3-1(d))		
of\$ 5,858,000,000 980		
B. Securities borrowings, at market value:	0	1720
from outsiders \$ 0 990		
C. Pursuant to secured demand note		
collateral agreements:	0	1730
1. from outsiders $0 \boxed{1000}$		
2. Includes equity subordination(15c3-1(d))		
of \$ 0 1010		
D. Exchange memberships contributed for		
use of company, at market value	0	1740
E. Accounts and other borrowings not		
qualified for net capital purposes	0	1750
30. TOTAL LIABILITIES\$	290,046,541,900	1760
Ownership Equity_		
31. Sole proprietorship\$	0	1770
32. Partnership - limited		
partners	0	1780
33. Corporation:		
A. Preferred stock	0	1791
B. Common stock	1,000	1792
C. Additional paid- in capital		1793
D. Retained Earnings		1794
E. Total		1795
F. Less capital stock in treasury		1796
34. TOTAL OWNERSHIP EQUITY \$		
35. TOTAL LIABILITIES AND OWNERSHIP EQUITY \$		
55. TOTAL EIABILITIES AND OWNERSHIF EQUITE	310,839,556,489	1010

OMIT PENNIES

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BROKER OR DEALER		
MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	as of	09/30/18

### COMPUTATION OF NET CAPITAL

Total ownership equity (from Statement of Financial Condition - Item 1800)	20 702 014 590 3480
Deduct: Ownership equity not allowable for Net Capital	
3. Total ownership equity qualified for Net Capital	
4. Add:	20,793,014,569
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital	12 078 000 000 3520
B. Other (deductions) or allowable credits (List)	
5. Total capital and allowable subordinated liabilities \$	
6. Deductions and/or charges:	32,071,014,369
A. Total non-allowable assets from	
Statement of Financial Condition (Notes B and C)	
1. Additional charges for customers' and	
non-customers' security accounts	
2. Additional charges for customers' and	
non-customers' commodity accounts	
B. Aged fail-to-deliver: 46,809,704 3570	
1. number of items	
C. Aged short security differences-less	
reserve of	
number of items 0 3470	
D. Secured demand note deficiency	
E. Commodity futures contracts and spot commodities -	
proprietary capital charges	
F. Other deductions and/or charges 911,753,999 3610	
G. Deductions for accounts carried under	
Rule 15c3-1(a)(6), (a)(7) and (c)(2)(x)	
H. Total deductions and/or charges	
7. Other additions and/or allowable credits (List)	0 3630
8. Tentative Net Capital \$ _	
9. Total Market Risk Exposure\$ _	1,721,620,713
10. Total Credit Risk Exposure \$	179,290 3679
11. Net Capital \$	14,077,546,484 3750

**OMIT PENNIES** 

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BROKER OR DEALER		
	as of	09/30/18
MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED		

Part A COMPUTATION OF NET CAPITAL REQUIREMENT	
12.2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of net capital computation including both	
brokers or dealers and consolidated subsidiaries' debits	1,876,656,912 3870
13. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries \$	569,134,516 3880
14. Net capital requirement (greater of line 12 or 13)	
15. Excess net capital (line 11 less 14)	12,200,889,572 3910
16. Percentage of Net Capital to Aggregate Debits (line 11 divided by line 18 page 10)	41.26 3851
item 11 less Item 4880 page 19 divided by line 18 page 10)	41.26 3854
18. Net capital in excess of the greater of:	
5% of combined aggregate debit items or 120% of minimum net — capital requirement —	12,089,271,850 3920
OTHER RATIOS	
Part R	

20. Options deductions/Net Capital ratio (1000% test) total deductions exclusive of liquidating