**Consolidated Financial Statements December 31, 2017 and 2016** 

Index

**December 31, 2017 and 2016** 

	Page(s)
Report of Independent Auditors	1
Consolidated Financial Statements	
Consolidated Balance Sheets	2
Consolidated Statements of Operations	3
Consolidated Statements of Comprehensive Income	4
Consolidated Statements of Changes in Stockholder's Equity	5
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7–30



#### **Report of Independent Auditors**

To the Board of Directors of Merrill Lynch Bank and Trust Company (Cayman) Limited

We have audited the accompanying consolidated financial statements of Merrill Lynch Bank and Trust Company (Cayman) Limited and Subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of operations, of comprehensive income, of changes in stockholder's equity, and of cash flows for the years then ended.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Merrill Lynch Bank and Trust Company (Cayman) Limited and Subsidiaries as of December 31, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Pricewaterhouseloopes

March 29, 2018

Consolidated Balance Sheets December 31, 2017 and 2016

(in thousands of dollars)	2017	2016
Assets		
Cash and cash equivalents	\$ 11,317	\$ 5,271
Investment securities available for sale	-	828
Loans (net of allowance for loan losses of \$0 in 2017		
and \$29 in 2016)	4,008,092	4,168,823
Accrued interest receivable	7,944	6,842
Receivables from affiliates	2,743	2,697
Accrued trust administration fees	2,644	6,303
Derivative assets	2,328	12,032
Other assets	35,961	 36,920
Total assets	\$ 4,071,029	\$ 4,239,716
Liabilities and Stockholder's Equity Liabilities Deposits		
Demand	\$ 1,827,278	\$ 1,929,001
Time	96,617	97,301
Total deposits	1,923,895	 2,026,302
Intercompany borrowings	1,547,609	1,645,009
Unfunded pension liability	228,048	217,813
Payables to affiliates	39,182	24,944
Derivative liabilities	2,187	11,570
Other liabilities	6,554	1,981
Total liabilities	3,747,475	3,927,619
Commitments and contingencies (Note 13)		
Stockholder's equity		
Capital and share premium	336,716	336,716
Retained earnings	55,705	42,462
Accumulated other comprehensive loss	 (68,867)	(67,081)
Total stockholder's equity	323,554	312,097
Total liabilities and stockholder's equity	\$ 4,071,029	\$ 4,239,716

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Operations Years Ended December 31, 2017 and 2016

Interest income           Loans         \$ 89,712         \$ 74,335           Interest income on advances to affiliates and Other         52         3,700           Total interest income         89,764         78,035           Interest expense           Deposits         9,054         5,219           Intercompany borrowings and advances         19,469         14,623           Total interest expense         28,523         19,842           Net interest income before provision for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         61,270         58,349           Non-interest income         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153           Total revenues, net of interest expenses         75,308         79,502	(in thousands of dollars)	2017	2016
Interest income on advances to affiliates and Other Total interest income         52         3,700           Total interest income         89,764         78,035           Interest expense         9,054         5,219           Intercompany borrowings and advances         19,469         14,623           Total interest expense         28,523         19,842           Net interest income before provision for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         52         3,156         3,156           Trust administration fees         4,820         8,837         3,837           Gain on derivatives         1,776         4,025         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153		¢ 80.712	¢ 7/ 225
Interest expense         89,764         78,035           Deposits         9,054         5,219           Intercompany borrowings and advances         19,469         14,623           Total interest expense         28,523         19,842           Net interest income before provision for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153		•	
Interest expense           Deposits         9,054         5,219           Intercompany borrowings and advances         19,469         14,623           Total interest expense         28,523         19,842           Net interest income before provision for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         58,349           Service fee income from affiliated companies         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153			
Deposits         9,054         5,219           Intercompany borrowings and advances         19,469         14,623           Total interest expense         28,523         19,842           Net interest income before provision for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         520         8,156           Trust administration fees         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153	Interest expense	· · · · · · · · · · · · · · · · · · ·	
Intercompany borrowings and advances         19,469         14,623           Total interest expense         28,523         19,842           Net interest income before provision for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         58,349           Non-interest income         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153	<del>-</del>	9,054	5,219
Net interest income before provision for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         58,349           Service fee income from affiliated companies         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153	·		
for credit losses         61,241         58,193           Recoveries on credit losses         (29)         (156)           Net interest income after provision for credit losses         61,270         58,349           Non-interest income         58,349           Service fee income from affiliated companies         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153	Total interest expense	28,523	19,842
Recoveries on credit losses       (29)       (156)         Net interest income after provision for credit losses       61,270       58,349         Non-interest income       58,349         Service fee income from affiliated companies       7,226       8,156         Trust administration fees       4,820       8,837         Gain on derivatives       1,776       4,025         Transaction gain (loss) on foreign currency       216       152         Gain (Loss) from sale of subsidiaries       -       (17)         Total non-interest income       14,038       21,153	Net interest income before provision		
Net interest income after provision for credit losses         61,270         58,349           Non-interest income         58,349           Service fee income from affiliated companies         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153	for credit losses	61,241	58,193
for credit losses         61,270         58,349           Non-interest income         Service fee income from affiliated companies           Service fee income from affiliated companies         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153	Recoveries on credit losses	(29)	(156)
Non-interest income           Service fee income from affiliated companies         7,226         8,156           Trust administration fees         4,820         8,837           Gain on derivatives         1,776         4,025           Transaction gain (loss) on foreign currency         216         152           Gain (Loss) from sale of subsidiaries         -         (17)           Total non-interest income         14,038         21,153	Net interest income after provision		
Service fee income from affiliated companies       7,226       8,156         Trust administration fees       4,820       8,837         Gain on derivatives       1,776       4,025         Transaction gain (loss) on foreign currency       216       152         Gain (Loss) from sale of subsidiaries       -       (17)         Total non-interest income       14,038       21,153	for credit losses	61,270	58,349
Trust administration fees       4,820       8,837         Gain on derivatives       1,776       4,025         Transaction gain (loss) on foreign currency       216       152         Gain (Loss) from sale of subsidiaries       -       (17)         Total non-interest income       14,038       21,153	Non-interest income		
Gain on derivatives1,7764,025Transaction gain (loss) on foreign currency216152Gain (Loss) from sale of subsidiaries-(17)Total non-interest income14,03821,153	Service fee income from affiliated companies		
Transaction gain (loss) on foreign currency216152Gain (Loss) from sale of subsidiaries-(17)Total non-interest income14,03821,153			
Gain (Loss) from sale of subsidiaries - (17) Total non-interest income 14,038 21,153		•	•
Total non-interest income 14,038 21,153		216	
Total revenues, net of interest expenses 75,308 79,502			
	Total revenues, net of interest expenses	75,308	79,502
Non-interest expenses			
Compensation and benefits 11,568 13,182	•		
Service fee expense with affiliated companies 8,587 11,944	·		
Occupancy and related depreciation 759 1,080	· · · ·		
Professional fees 609 752			
Communication and technology 262 308 Advertising and market development 85 102			
Other 469 567	·		
Total non-interest expenses 22,339 27,935		-	
Net income before income taxes 52,969 51,567	•		
Income tax expense 39,726 20,066			
Net income \$ 13,243 \$ 31,501	·		

#### Consolidated Statements of Comprehensive Income Years Ended December 31, 2017 and 2016

(in thousands of dollars)	2017	2016
Net income	\$ 13,243	\$ 31,501
Other comprehensive income (loss), net of tax Foreign currency translation adjustment (1) Net change in unrealized gains on investment	355	(1,113)
securities available for sale (2)	37	(30)
Defined benefit pension adjustment (3) (Note 9)	 (2,178)	 (28,946)
Total other comprehensive loss	(1,786)	(30,089)
Comprehensive income	\$ 11,457	\$ 1,412

<sup>(1)</sup> Net of Tax Expense/(Benefit) of \$351 and \$(720) for 2017 and 2016, respectively.

<sup>(2)</sup> Net of Tax Expense of \$0 and \$0 for 2017 and 2016, respectively.

<sup>(3)</sup> Net of Tax (Benefit) of \$(687) and \$(17,367) for 2017 and 2016, respectively.

Consolidated Statements of Changes in Stockholder's Equity Years Ended December 31, 2017 and 2016

(in thousands of dollars, except shares and per share amounts)	pital and Share emium <sup>(1)</sup>	Co	Accumulated Other omprehensive oss) / Income	Retained Earnings	Total
As of December 31, 2015	\$ 337,141	\$	(36,992)	\$ 110,961	\$ 411,110
Foreign currency translation adjustment, net of tax Unrealized gains on investment securities available	-		(1,113)	-	(1,113)
for sale, net of tax	-		(30)	-	(30)
Defined benefit pension adjustment, net of tax	-		(28,946)	-	(28,946)
Dividends paid	-		-	(100,000)	(100,000)
Contribution of non-controlling interest to parent	(425)		-	-	(425)
Net income	 -		=	 31,501	31,501
As of December 31, 2016	336,716		(67,081)	42,462	312,097
Foreign currency translation adjustment, net of tax Unrealized gains on investment securities available	-		355	-	355
for sale, net of tax	-		37	-	37
Defined benefit pension adjustment, net of tax	-		(2,178)	-	(2,178)
Contribution of non-controlling interest to parent	-		-	-	-
Net income	 -			 13,243	13,243
As of December 31, 2017	\$ 336,716	\$	(68,867)	\$ 55,705	\$ 323,554

<sup>(1)</sup> Includes \$12 of Share Capital (12,000 ordinary shares outstanding with par value \$1) at December 31, 2017 and 2016.

#### Consolidated Statements of Cash Flows Years Ended December 31, 2017 and 2016

(in thousands of dollars)	2017		2016
Cash flows from operating activities			
Net income	\$	13,243	\$ 31,501
Noncash items excluded from earnings			
Depreciation and amortization		6	9
Deferred tax expense		901	5,816
(Recovery of) provision for credit losses		29	(156)
Loss (gain) from sale of subsidiaries		-	17
Changes in operating assets and liabilities		-	
Receivables from affiliates		(46)	25,557
Payables to affiliates		14,238	3,523
Unfunded pension liability		10,235	55,296
Other assets		50	(18,161)
Accrued trust administration fees		3,659	2,173
Accrued interest receivable		(1,102)	(171)
Other liabilities		4,573	525
Defined benefit pension adjustment		(2,193)	 (28,946)
Net cash provided by (used in) operating activities		43,593	76,983
Cash flows from investing activities			
Purchases of securities available-for-sale		(2,585)	(1,822)
Maturities of securities available-for-sale		3,467	1,741
Net increase (decrease) in derivative assets		9,703	(7,493)
Net (decrease) increase in derivative liabilities		(9,382)	8,957
Net cash (outflow) from sale of subsidiaries		-	(17)
Net increase in loans		160,703	 402,543
Net cash provided by (used in) investing activities		161,906	 403,909
Cash flows from financing activities			
Dividend distributed from retained earnings		-	(100,000)
Net cash (outflow) from intercompany borrowings, net		(97,400)	(184,098)
Net (decrease) in demand deposits		(101,723)	(236, 187)
Net (decrease) increase in time deposits		(684)	 35,263
Net cash (used in) provided by financing activities		(199,807)	(485,022)
Effect of exchange rate changes on cash		355	 (1,113)
Net increase (decrease) in cash and due from banks		6,047	(5,243)
Cash and due from banks			
Beginning of year		5,270	10,514
End of year	\$	11,317	\$ 5,271
Supplemental cash flow information			
Interest paid	\$	23,070	\$ 19,413
Income taxes paid	-	16,287	9,392
•		•	•

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### 1. Description of Business

Merrill Lynch Bank and Trust Company (Cayman) Limited (the "Company"), is a wholly owned subsidiary of Merrill Lynch Cayman Holdings Incorporated, or ("MLCHI"), which in turn is a wholly-owned subsidiary of Merrill Lynch International Holdings, Inc., or ("MLIHI"). The Company is an indirect wholly-owned subsidiary of Bank of America Corporation ("Bank of America"). The Company is registered under the laws of the Cayman Islands and holds a Category "A" Banking and Trust License subject to the provisions of the Banks and Trust Companies Law. The Company is regulated and supervised by the Cayman Island Monetary Authority ("CIMA"). The Company holds a Securities Investment Business License pursuant to Section 6 (1) of the Securities Investment Business Law, to act as a Broker-Dealer and Securities Arranger.

The Company conducts banking and trust operations for customers of its affiliates. The Company conducts business with corporations, high net worth individuals, and other financial institutions. The Company's principal products include secured loans, interbank placements, deposits from private clients, and foreign exchange transactions.

On September 29, 2017, the Company transferred financial assets and liabilities to an affiliated entity which was subsequently sold in 2017 to an unaffiliated third party in connection with Bank of America's sale of its international trust and wealth structuring business. This transaction resulted in the closure of the Company's branches in the Isle of Man and Singapore along with the cessation of trust administration services in these locations.

The Company utilizes the following subsidiaries to conduct its trust business: Merrill Lynch (BVI) Ltd, Fairfield Nominees Ltd, Fiduciary Services Ltd and Holding Services, Ltd. These subsidiaries have no balance sheet and all are expected to be closed as a result of the sale of the international trust business.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The consolidated financial statements are presented in accordance with United States Generally Accepted Accounting Principles ("U.S. GAAP"). Intercompany transactions and balances have been eliminated in consolidation.

#### **Changes in Tax Law**

On December 22, 2017, the President signed into law the Tax Cuts and Jobs Act (the "Tax Act") which made significant changes to U.S. federal income tax law, including, among other things, reducing the statutory corporate income tax rate to 21 percent from 35 percent. The Company has accounted for the effects of the Tax Act using reasonable estimates based on currently available information and its interpretations thereof. This accounting may change due to, among other things, changes in interpretations that the Company has made and the issuance of new tax or accounting guidance. U.S. GAAP requires that the effects of a change in tax rate from revaluing deferred tax assets and deferred tax liabilities be recognized upon enactment, resulting in \$19,940 of estimated incremental income tax expense recognized by the Company in 2017.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### **Change in Accounting Method**

U.S. GAAP requires that stock-based compensation awards be expensed over the service period (the period they are earned), based on their grant-date fair value. Awards to retirement-eligible employees have no future service requirement, and historically, Bank of America and the Company have deemed these awards to be authorized on the grant date, resulting in full recognition of the related expense at that time. Effective October 1, 2017, Bank of America and the Company changed the accounting method for determining when these awards are deemed authorized, changing from the grant date to the beginning of the year preceding the grant date when the incentive award plans are generally approved. As a result, the estimated value of the awards is now expensed ratably over the year preceding the grant date. The Company believes this change is a preferable method of accounting as it is consistent with the accounting method used by several peer institutions for similar awards and results in an improved pattern of expense recognition.

Adoption of this change was voluntary and resulted in an immaterial decrease to retained earnings.

The following Notes have been impacted by the change in accounting method: [Note 9 – Employee Benefit Plans].

#### **Currency Translation**

The consolidated financial statements are presented in U.S. dollars. The Company's branch in the Isle of Man which has a functional currency (i.e., the currency in which activities are primarily conducted) of British pounds. The branch's assets and liabilities are translated to U.S. dollars at year-end exchange rates, while revenues and expenses are translated using an average of exchange rates during the year. Adjustments that result from translating amounts in the branch's functional currency, net of related tax effects, are reported in stockholder's equity as a component of accumulated other comprehensive income (loss). Foreign currency transaction adjustments are included in earnings. The Company maintains a matched book in its currency position. As such, changes in the foreign exchange rates for money market transactions are covered daily with an affiliate to avoid any significant fluctuations in net earnings.

#### **Use of Estimates**

In presenting the consolidated financial statements, management makes estimates including the following:

- The allowance for credit losses;
- Valuations of assets and liabilities requiring fair value estimates;
- Determination of other-than-temporary impairments for investment securities available-forsale:
- The ability to realize deferred taxes and the recognition and measurement of uncertain tax positions;
- Incentive-based compensation accruals and valuation of share-based payment compensation arrangements; and

### Notes to Consolidated Financial Statements December 31, 2017 and 2016

Other matters, including the pension liability, that affect the reported amounts and disclosure
of contingencies in the financial statements.

Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on the consolidated financial statements, and it is possible that such changes could occur in the near term.

#### **Fair Value Measurement**

The Company accounts for investment securities available for sale and derivative instruments at fair value.

ASC 820, Fair Value Measurements and Disclosures ("Fair Value Accounting") defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. See Note 10 to the Consolidated Financial Statements for further information.

#### Cash and Cash Equivalents

The Company defines cash and cash equivalents as noninterest bearing deposits with banks. The amounts recognized for cash and cash equivalents approximate fair value. For purposes of the fair value hierarchy, cash and cash equivalents are classified as Level 1.

#### Investment Securities Available-for-Sale

The Company accounts for all Investment Securities Available-for-Sale ("AFS") at fair value under ASC 320, *Investments – Debt and Equity Securities* ("Investment Accounting"). Securities to be held for unspecified periods of time, including securities that management intends to use as part of its asset/liability strategy or that may be sold in response to changes in interest rates, changes in prepayment risk, or other similar factors, are classified as available-for-sale and are carried at fair value with net unrealized gains and losses included in accumulated other comprehensive income (loss). The fair value of investment securities AFS is based on quoted market prices or pricing models. Realized gains and losses are reclassified into earnings using the specific identification method upon realization. There were no securities available-for-sale as of December 31, 2017.

The Company, at least annually, evaluates each AFS security whose fair value has declined below amortized cost to assess whether the decline in fair value is other-than-temporary. In determining whether an impairment is other than temporary, the Company considers the severity and duration of the decline in fair value, the length of time expected for recovery, the financial condition of the issuer, and other qualitative factors, as well as whether the Company either plans to sell the security or it is more-likely-than-not that it will be required to sell the security before recovery of the amortized cost. If the impairment is credit-related, an other-than-temporary impairment ("OTTI") loss is recorded in earnings. The non-credit related impairment loss is recognized in accumulated other comprehensive income (loss). If the Company intends to sell an AFS security or believes it will more-likely-than-not be required to sell a security, the Company records the full amount of the impairment loss as an OTTI.

#### Loans

The Company's loans consist of secured consumer loans which are classified as held for investment. Such loans are carried at their principal amount outstanding, net of the allowance for credit losses which represents the Company's estimate of probable losses inherent in its lending

# Notes to Consolidated Financial Statements December 31, 2017 and 2016

activities. Interest income and fees from loans are recognized as earned, based upon the principal amount outstanding over the term of the loans. The carrying value of the loans approximates fair value. For purposes of the fair value hierarchy, loans are classified as Level 2.

#### Loan Commitments and Letters of Credit

The Company enters into commitments to extend credit such as loan commitments and commercial and standby letters of credit to meet customer's financing needs. Such commitments are recorded as loans when funded.

#### **Allowance for Credit Losses**

The allowance for credit losses represents management's estimate of probable losses inherent in the Company's lending activities. The Company performs periodic and systematic detailed reviews of its lending portfolios to identify credit risks and to assess overall collectability.

The Company's estimate of credit losses includes judgment about collectability based on available information at the balance sheet date, and the uncertainties inherent in those underlying assumptions. While management has based its estimates on the best information available, future adjustments to the allowance for credit losses may be necessary as a result of changes in the economic environment or variances between actual results and the original assumptions.

In general, loans that are past due 90 days or more as to principal or interest, or where reasonable doubt exists as to timely collection, including loans that are individually identified as being impaired, are classified as nonperforming unless well-secured and in the process of collection. Consumer loans, whose contractual terms have been restructured in a manner which grants a concession to a borrower experiencing financial difficulties are considered troubled debt restructurings ("TDRs") and are classified as nonperforming until the loans have performed for an adequate period of time under the restructured agreement.

Interest accrued but not collected is reversed when a loan is considered nonperforming and the loan is placed on non-accrual status. Interest collections on consumer loans for which the ultimate collectability of principal is uncertain are applied as principal reductions; otherwise, such collections are credited to income when received. Consumer loans may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. As of December 31, 2017 and 2016, there were no TDRs or nonperforming loans held by the Company.

#### Accrued Trust Administration Fees

Accrued trust administration fees represent amounts accrued and earned for administration of the Company's customer fiduciary trust accounts.

#### Accrued Interest Receivable

Accrued interest receivable represents interest earned from the customer loan portfolio.

#### **Derivatives**

The Company enters into derivative contracts with its customers and affiliates, and accounts for all derivatives at fair value under ASC 815, *Derivative and Hedging* ("Derivative Accounting"). Derivative contracts with customers and affiliates are reported as derivative assets and derivative

Notes to Consolidated Financial Statements December 31, 2017 and 2016

liabilities. The Company enters into currency forwards for the purpose of managing its overall interest rate and foreign currency risk. Currency forwards are valued daily with realized and unrealized gains and losses recorded as gains on derivatives, net.

The Company enters into foreign exchange forward contracts to facilitate currency conversions for its customers, as well as to minimize its currency exposure. Foreign exchange forward contracts are valued daily with realized and unrealized gains and losses reflected in noninterest income or expense, as appropriate.

#### Receivables and Payables from/to Affiliates

The Company's enters into related party transactions, with other affiliates for the benefit of the Company. The carrying value of the receivables from affiliates and payables to affiliates approximates fair value. For purposes of the fair value hierarchy, receivables from affiliates and payables to affiliates are classified as Level 2. See Note 4 to the Consolidated Financial Statements for further information.

#### Other Assets

Other assets include equipment and facilities, deferred tax assets, other prepaid expenses and other deferred charges.

Equipment and facilities primarily consist of technology hardware, facility and non-technology equipment, and leasehold improvements. There was no historical cost for equipment and facilities and accumulated depreciation and amortization for 2017. The historical cost for equipment and facilities and accumulated depreciation and amortization was \$43 and \$32 as of December 31, 2016, respectively. Depreciation and amortization are computed using the straight-line method. Equipment is depreciated over its estimated useful life (which ranges from three to five years), while leasehold improvements are amortized over the lesser of the improvements estimated economic useful life or the term of the lease. Maintenance and repair costs are expensed as incurred.

Included in the occupancy and related depreciation expense category was depreciation and amortization of \$6 and \$9 for 2017 and 2016, respectively.

#### **Deposits**

Demand deposits are interest-bearing accounts that the depositor is entitled to withdraw at any time without prior notice. Time deposits are accounts that have a stipulated maturity and interest rate. Depositors holding time deposits may recover their funds prior to the stated maturity but may be required to pay a penalty to do so. The carrying value of the deposits approximates fair value. For purposes of the fair value hierarchy, deposits are classified as Level 2.

#### Intercompany Borrowings

The Company enters into intercompany borrowing transactions with Bank of America to meet its lending requirements. The carrying value of the intercompany borrowings approximates fair value. For purposes of the hair value hierarchy, intercompany borrowings are classified as Level 2. See Note 8 to the Consolidated Financial Statements for further information.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### Other Liabilities

The Company's other liabilities primarily consist of current income tax payable, incentive compensation and other miscellaneous payables.

#### **Defined Benefit Pension Plan**

The Company accounts for its defined benefit pension plans in accordance with ASC 715-20-50, Compensation-Retirement Benefits, Defined Benefit Plans-General ("Defined Benefit Plan Accounting"). This guidance requires the recognition of a plan's overfunded or underfunded status as an asset or liability, measured as the difference between the fair value of plan assets and the benefit obligation, with an offsetting adjustment to accumulated other comprehensive income. This guidance also requires determination of the fair value of a plan's assets at a company's year end and recognition of actuarial gains and losses, prior service costs or credits, and transition assets and obligations as a component of accumulated other comprehensive income.

#### **Trust Accounts**

Funds held by the Company in fiduciary or agency capacities in the amount of \$65,677 and \$2,337,701 as of December 31, 2017 and 2016, respectively, are not included in the accompanying consolidated financial statements, as such items are not assets of the Company. The Company earned \$4,820 and \$8,837 in Trust administration fees which is reflected in the Company's consolidated statements of operations for the years ended December 31, 2017 and 2016, respectively. The Trust administration fees reflected in the financial statements are recognized as earned.

#### **Stock-Based Compensation**

The Company accounts for stock-based compensation expense in accordance with ASC 718, Compensation — Stock Compensation, ("Stock Compensation Accounting"), under which compensation expense for share-based awards that do not require future service are recorded immediately, while those that do require future service are amortized into expense over the relevant service period. Further, expected forfeitures of share-based compensation awards for nonretirement-eligible employees are included in determining compensation expense.

#### **Income Taxes**

The Company is a subsidiary of MLCHI. MLCHI is included in the U.S. Federal income tax return and certain state income tax returns of Bank of America. The Company is treated as a disregarded entity for U.S. tax purposes and as such, all items of the Company's income and expense are treated as the income and expense of MLCHI. Therefore, the Company accrues tax at the MLCHI tax rate. During 2007, the Company received approval from the Cayman Islands government exempting it from all local income, profits and capital gains taxes until February 19, 2028.

The Company provides for incomes taxes on all transactions that have been recognized in the consolidated financial statements in accordance with ASC 740, *Income Taxes* ("Income Tax Accounting"). Accordingly, deferred taxes are adjusted to reflect the tax rates at which future taxable amounts will likely be settled or realized. The effects of tax rate changes on deferred tax liabilities and deferred tax assets, as well as other changes in income tax laws, are generally recognized in net earnings in the period during which such changes are enacted. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts that are more-likely-than-not to be realized. Pursuant to Income Tax Accounting, the Company may assess various sources of evidence in the conclusion as to the necessity of valuation allowances to reduce

Notes to Consolidated Financial Statements December 31, 2017 and 2016

deferred tax assets to amounts more-likely-than-not to be realized, including the following: 1) past and projected earnings, including losses of the Company and Bank of America, as certain tax attributes such as U.S. net operating losses ("NOLs"), U.S. capital loss carry forwards and foreign tax credit carry forwards can be utilized by Bank of America in certain income tax returns, 2) tax carry forward periods, and 3) tax planning strategies and other factors of the legal entities, such as the intercompany tax-allocation agreement. The Company has concluded that these deferred tax assets are more likely than not to be fully utilized prior to expiration, based on the projected level of future taxable income of the Company and Bank of America, which is relevant due to the intercompany tax allocation agreement. For this purpose, future taxable income was estimated based on forecasts, historical earnings after adjusting for past market disruptions and the anticipated impact of the differences between pre-tax earnings and taxable income.

The Company recognizes and measures its unrecognized tax benefits ("UTB") in accordance with Income Tax Accounting. The Company estimates the likelihood, based on their technical merits, that tax positions will be sustained upon examination considering the facts and circumstances and information available at the end of each period. The Company adjusts the level of unrecognized tax benefits when there is more information available, or when an event occurs requiring a change. In accordance with Bank of America's intercompany tax allocation agreement, any new or subsequent change in an unrecognized tax benefit related to a Bank of America state consolidated, combined or unitary return in which the Company is a member, generally will not be reflected in the Company's Consolidated Balance Sheet. However, upon Bank of America's resolution of the item, any material impact determined to be attributable to the Company will be reflected in the Company's Consolidated Balance Sheet. The Company accrues income tax-related interest and penalties, if applicable, within income tax expense.

The Company's results of operations are included in the U.S. Federal income tax return and certain combined and unitary state and city income tax returns of Bank of America as described above. The method of allocating income tax expense is determined under the intercompany tax allocation agreement of Bank of America. This agreement specifies that income tax expense will be computed for all Bank of America subsidiaries generally on a separate company method, taking into account the tax position of the consolidated group and the Company. Under this agreement, tax benefits associated with NOLs and other tax attributes of the Company are generally payable to the Company upon utilization in the filing of Bank of America's returns. See Note 14 for further discussion of income taxes.

#### 3. New Accounting Pronouncements

Effective January 1, 2018, the Company adopted the new accounting standard for recognizing revenue from contracts with customers. The new standard does not impact the timing or measurement of the Company's revenue recognition as it is consistent with the Company's existing accounting for contracts within the scope of the new standard. The new accounting standard does not have a material impact on the Company's consolidated financial position or results of operations and will not have a material impact on the disclosures in the Notes to the Consolidated Financial Statements.

Effective January 1, 2017, the Company adopted the new accounting standard that simplifies certain aspects of the accounting for share-based payment transactions, including income tax consequences and classification of awards as either equity or liabilities.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

The FASB issued a new accounting standard effective on January 1, 2019 with early adoption permitted, that addresses certain tax effects in accumulated other comprehensive income ("OCI") related to the Tax Act. Under this new accounting standard, those tax effects, representing the difference between the newly enacted federal tax rate of 21 percent and the historical tax rate, will be reclassified from accumulated OCI to retained earnings. The new accounting standard will be retrospectively applied to each period in which the effects of the change in federal tax rate are recognized. The Company is assessing the timing of the adoption.

The Financial Accounting Standards Board (FASB) issued a new accounting standard effective on January 1, 2019 that requires substantially all leases to be recorded as assets and liabilities on the balance sheet. On January 5, 2018, the FASB issued an exposure draft proposing an amendment to the standard that, if approved, would permit companies an option to apply the provisions of the new lease standard either prospectively as of the effective date, without adjusting comparative periods presented, or using a modified retrospective transition applicable to all prior periods presented. The Company is in the process of reviewing its existing lease portfolios, including certain service contracts for embedded leases, to evaluate the impact of the standard on the consolidated financial statements. The effect of the adoption will depend on the lease portfolio at the time of transition and the transition options ultimately available; however, the Company does not expect the new accounting standard to have a material impact on its consolidated financial position, results of operations or disclosures in the Notes to the Consolidated Financial Statements.

The FASB issued a new accounting standard effective on January 1, 2020, with early adoption permitted on January 1, 2019, that will require the earlier recognition of credit losses on loans and other financial instruments based on an expected loss model, replacing the incurred loss model that is currently in use. The standard also requires expanded credit quality disclosures, including credit quality indicators disaggregated by vintage. The Company is in the process of identifying and implementing required changes to loan loss estimation models and processes and evaluating the impact of this new accounting standard, which at the date of adoption is expected to increase the allowance for credit losses with a resulting negative adjustment to retained earnings.

In August 2016 and November 2016, the FASB issued new accounting guidance that addresses classification of certain cash receipts and cash payments, including changes in restricted cash in the statement of cash flows. The new accounting standard will not have a material impact on the Consolidated Statement of Cash Flows and will not have any impact on its consolidated financial position or results of operations. The new guidance is effective on January 1, 2018, on a retrospective basis, with early adoption permitted. The adoption of this standard will not have a material effect on the Company's operating results or financial condition.

#### 4. Related-Party Transactions

The Company performs services on behalf of certain affiliate entities including the marketing and promotion of products and services for customers of affiliates. The Company receives compensation for performing these activities based on service agreements, recorded as service fee income from affiliated companies. Service fee related balances are non-interest bearing. In addition, the Company holds cash on deposit with affiliates. The Company pays service fee expense to affiliates for services provided related to banking, trust, marketing and promoting the Company's products. As of December 31, 2017 and 2016 the Company had taxes payable to affiliates of \$39,114 and \$16,563, respectively.

### Notes to Consolidated Financial Statements December 31, 2017 and 2016

In September 2017, the Company transferred \$238 of liabilities via a cash transfer to an affiliated entity which was subsequently sold in 2017 to an unaffiliated third party in connection with Bank of America's sale of its international trust and wealth structuring business. This transfer is reflected as part of the other liabilities line of the consolidated statement of cash flows.

The Company reported payables to affiliates as of December 31, 2017 and 2016 of \$39,182 and \$24,944 primarily consisting of taxes payable. Interest bearing advances from affiliates are included within intercompany borrowings and are further discussed in Note 8 – Debt.

A summary of balances and transactions with affiliated companies as of and for the years ended December 31, 2017 and 2016 follows:

	2017			2016		
Receivables from affiliates Derivative assets (1)	\$	2,743 1,301	\$	2,697 7,455		
Total assets	\$	4,044	\$	10,152		
Intercompany borrowings Payables to affiliates Derivative liabilities (1)	\$	1,547,609 39,182 978	\$	1,645,009 24,944 4,230		
Total liabilities	\$	1,587,769	\$	1,674,183		
Service fee income from affiliated companies Interest income on advances to affiliates	\$	7,226	\$	8,156 3,523		
Total income	\$	7,226	\$	11,679		
Interest expense related to intercompany borrowings and advances Service fee expense with affiliated companies	\$	19,469 8,587	\$	14,623 11,944		
Total expense	\$	28,056	\$	26,567		

<sup>(1)</sup> See Note 12 for additional disclosures of derivative transactions entered into with affiliates.

#### 5. Investment Securities Available-for-Sale

The Company had no securities available-for-sale as of December 31, 2017. The carrying amount of securities available-for-sale and their fair value as of December 31, 2016 are as follows:

	2016					
	ortized Cost	Unr	iross ealized Sains	Unre	oss alized sses	Fair Value
Singapore Gov't. Treasury Bills	\$ 798	\$	30	\$	-	\$ 828

Due to the cessation of business in Company's Singapore branch as a result of Bank of America's sale of its international trust and wealth structuring business, the Company is no longer required to carry an investment in Singapore Gov't. Treasury Bills. The last such investment matured in October 2017.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

Investment securities available-for-sale as of December 31, 2016 were in an unrealized gain position.

#### 6. Loans

In the normal course of business, the Company enters into consumer loans with customers. The Company's secured consumer loan portfolio is comprised of securities-based lending transactions which are re-margined daily. These loans are primarily collateralized by diversified marketable securities (equities and bonds) and other financial assets held by affiliates of the Company. These activities expose the Company to risks arising from the potential that customers may fail to satisfy their obligations. In these situations, the Company may be required to sell financial instruments at unfavorable market prices to satisfy obligations of its customers.

These loans are classified as held for investment. The customer is required to post collateral in excess of the value of the loan and the collateral must meet marketability criteria. The Company performs periodic and systematic detailed reviews of its lending portfolios to identify credit risks and to assess overall collectability through daily re-margining over the life of the loan. Given that these loans are fully collateralized by marketable securities, credit risk is negligible and reserves for credit losses are only required in rare circumstances.

The Company reported \$2,956,140 and \$1,051,952 in loans outstanding for International and Domestic Loan Management Account ("LMA"), respectively, as of December 31, 2017. The Company reported \$2,955,606 and \$1,213,247 in loans outstanding for International and Domestic Loan Management Account ("LMA"), respectively, as of December 31, 2016. There were no charge-offs recognized in the Company's consolidated financial statements during the years ending December 31, 2017 and 2016. There were no non-performing loans or TDR's as of December 31, 2017 and 2016.

Loans as of December 31, 2017 and 2016 were all current and consist of the following scheduled maturities:

	2017	2016
Three months or less	\$ 3,514,877	\$ 3,709,211
Less than six months, greater than three months	175,983	144,905
Less than one year, greater than six months	137,863	82,170
Greater than one year	179,369	232,566
Less allowance for loan losses	 	 (29)
Loans - net	\$ 4,008,092	\$ 4,168,823

# Notes to Consolidated Financial Statements December 31, 2017 and 2016

Activity in the allowance for credit losses is presented below:

	LMA
Ending balances at December 31, 2016	29
Recovery	(29)
Ending balances at December 31, 2017	\$ -

During the year ended December 31, 2017, there was no allowance for loan losses required for LMA or international loans. During the year ended December 31, 2016, there was a \$29 allowance required for LMA loans.

#### 7. Deposits

Substantially all demand and time deposits were in denominations of \$100 or more as of December 31, 2017 and 2016, and their scheduled maturities are as follows:

	2017	2016
Three Months or less but not repayable on demand One year or less but over three months Greater than one year	91,313 4,647 657	64,735 32,566
Repayable on demand	<u>1,827,278</u>	1,929,001
Total Deposits	1,923,895	2,026,302

The effective weighted average interest rates for deposits as of December 31, 2017 and 2016 were 0.47% and 0.24%, respectively.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### 8. Debt

As of December 31, 2017 and 2016, the Company had uncommitted credit facilities with NB Holdings, Bank of America and Merrill Lynch International which provide for maximum available borrowing of up to \$3,000,000, \$3,000,000 and \$25,000, and \$3,331,500, \$3,000,000 and \$35,000, respectively. The Company has an outstanding borrowing of \$1,547,609 and \$1,645,009 respectively under the facilities which are automatically renewed every six months. The weighted average interest rate during 2017 and 2016 was 1.20% and 0.61% respectively on the credit facility. The Company incurred \$18,948 and \$10,973 in interest expense during the years ended December 31, 2017 and 2016. This credit facility does not have any financial or nonfinancial covenants.

#### 9. Employee Benefit Plans

Bank of America provides pension and other post-employment benefits to its employees worldwide through sponsorship of defined contribution and defined benefit pension and other post-employment plans.

The Company also participates in an employee compensation plan sponsored by Bank of America, which provides eligible employees stock-based compensation or options to purchase stock. The compensation costs related to this plan was \$21 and \$70 in 2017 and 2016 respectively, and is included in payables to affiliates.

#### **Defined Contribution Pension Plans**

The U.S. defined contribution plans sponsored by Bank of America include the Merrill Lynch 401(k) Savings & Investment Plan ("SIP") and the Bank of America 401 (k) Plan. The SIP is closed to new participants with certain exceptions.

#### **Defined Benefit Pension Plans**

Employees of certain Non-U.S. subsidiaries participate in various local defined benefit pension plans. These plans provide benefits that are generally based on years of credited service and a percentage of the employee's eligible compensation during the final years of employment. Bank of America's funding policy has been to contribute annually at least the amount necessary to satisfy local funding standards. The Third Country National Defined Benefit Pension Plan (the "TCN Plan") is the responsibility of the Company and serves as the pension plan for various Non-U.S. expatriate employees. The costs of the TCN Plan are ultimately allocated back to affiliates of Bank of America.

#### **Contributions**

There were no participant contributions made to the TCN Plan for the years ended December 31, 2017 and 2016. The Company is the sole contributor to the Plan. During 2017 and 2016, the Company made contributions in the amounts of \$2,503 and \$2,451 to pay benefits to participants. The Company expects to make contributions to the TCN Plan in the amount of \$3,410 for expected benefit payments to participants in 2018.

The accumulated benefit obligation for the TCN Plan was \$276,016 and \$258,470 at December 31, 2017 and 2016, respectively.

# Notes to Consolidated Financial Statements December 31, 2017 and 2016

Total net periodic benefit cost for the years ended December 31, 2017 and 2016 included the following components:

	2017	2016
Service costs	\$ 1,279	\$ 2,041
Interest costs	7,169	8,380
Amortization of actuarial loss	2,860	2,613
Expected return on plan assets	 (1,436)	 (1,600)
Total net periodic benefit cost	\$ 9,872	\$ 11,434

The weighted average assumptions used in calculating the net periodic cost for the years ended December 31, 2017 and 2016 were as follows:

	2017	2016
Discount rate	2.8%	4.0 %
Rate of compensation increase	3.5%	3.5 %
Expected long-term return on plan assets	2.8%	3.3 %

Pension expense for the Company amounted to \$5,748 and \$6,187 for the years ended December 31, 2017 and 2016, respectively, and was fully reimbursed as service-fee income from Merrill Lynch International Incorporated. The remainder of the net periodic benefit cost was allocated to other Bank of America affiliates.

The following table provides the status of the TCN Plan's projected benefit obligations, fair value of the TCN Plan assets, and funded status for the periods ended December 31, 2017 and 2016 and the amounts recognized in the Company's consolidated balance sheets at year-end 2017 and 2016.

	2017	2016
Projected benefit obligation at beginning of year	\$ 271,294	\$ 211,762
Service cost	1,279	2,041
Interest cost	7,169	8,380
Settlements & Curtailments	(7,985)	-
Plan Amendments	188	-
Actuarial loss (gain)	12,663	51,562
Benefits paid	(2,503)	 (2,451)
Projected benefit obligation at end of year	282,105	271,294
Fair value of plan assets at beginning of year	53,481	49,245
Actual return on plan assets	576	4,236
Employer contribution	2,503	2,451
Benefits paid	(2,503)	 (2,451)
Fair value of plan assets at end of year	54,057	 53,481
Unfunded pension liability at end of year	\$ 228,048	\$ 217,813

### Notes to Consolidated Financial Statements December 31, 2017 and 2016

The weighted average assumptions used in calculating the projected benefit obligation as of December 31, 2017 and 2016 were as follows:

	2017	2016
Discount rate	2.6%	2.8 %
Rate of compensation increase	3.5%	3.5 %

Amounts recognized in accumulated other comprehensive loss, pre-tax, at year-end 2017 and 2016 consisted of \$107,763 and \$105,081 in net actuarial losses and \$184 and \$0 in prior service costs, respectively. In order to comply with the intercompany tax allocation agreement of Bank of America, the accumulated other comprehensive losses after-tax was \$67,854 and \$65,676 as of December 31, 2017 and 2016, respectively. There are \$5,532 estimated net losses that will be amortized from accumulated other comprehensive loss into net periodic benefit cost over the next fiscal year.

The expected long-term rate of return on the TCN Plan assets reflects the average rate of earnings expected on the funds invested or to be invested to provide for the benefits included in the projected benefit obligation. The rate reflects estimates by the TCN Plan investment advisors of the expected returns of the asset held by the TCN Plan in light of prevailing economic conditions at the beginning of the fiscal year.

Pension plans can be sensitive to changes in discount rates and expected asset return rates. It is expected that a 25 basis points rate reduction in the discount rate would increase defined benefit plan expenses by approximately \$653 for 2018. A 25 basis point decline in the expected rate of return would result in an expense increase for 2018 of approximately \$132.

The assets of the TCN Plan are invested prudently so that the benefits promised to members are provided, having regard to the nature and duration of the TCN Plan's liabilities. Generally, the planned investment strategy is set following an asset-liability study and advice from the Trustee's investment advisors. The asset allocation strategy selected is designed to achieve a higher return than the lowest risk strategy while maintaining a prudent approach to meet the TCN Plan's liabilities.

The TCN Plan assets are solely invested in a Managed Income Mutual Fund which primarily holds debt securities and is considered a Level 1 asset in the fair value hierarchy.

# Notes to Consolidated Financial Statements December 31, 2017 and 2016

Expected benefit payments associated with the TCN Plan for the next five years, and in the aggregate for five years thereafter are as follows:

	A	mount
Year		
2018	\$	3,410
2019		3,502
2020		3,650
2021		3,838
2022		4,157
2023 through 2027		26,839

#### 10. Fair Value

#### **Fair Value Hierarchy**

In accordance with Fair Value Accounting, the Company has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Financial assets and liabilities recorded on the consolidated balance sheets are categorized based on the inputs to valuation techniques as follows:

- Level 1 Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company has the ability to access.
- Level 2 Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:
  - a. Quoted prices for similar assets or liabilities in active markets.
  - b. Quoted prices for identical or similar assets or liabilities in nonactive markets.
  - c. Pricing models whose inputs are observable for substantially the full term of the asset or liability and,
  - d. Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability.

Level 3 Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability. As required by Fair Value Accounting, when the inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair

Notes to Consolidated Financial Statements December 31, 2017 and 2016

value measurement is categorized is based on the lowest level input that is significant to the fair value measurement in its entirety.

A review of fair value hierarchy classifications is conducted at least on a quarterly basis. Changes in the observability of valuation inputs may result in a reclassification for certain financial assets or liabilities.

There were no transfers between levels for the years ended December 31, 2017 and 2016.

#### **Valuation Processes and Techniques**

The Company has various processes and controls in place so that its fair value measurements are reasonably estimated. A model validation policy governs the use and control of valuation models used to estimate fair value. This policy requires review and approval of models by personnel who are independent of the front office and periodic re-assessments so that models are continuing to perform as designed. In addition, detailed reviews of trading gains and losses are analyzed on a daily basis by personnel who are independent of the front office. A price verification group, which is also independent of the front office, utilizes available market information including executed trades, market prices and market observable valuation model inputs so that fair values are reasonably estimated. The Company executes due diligence procedures over third party pricing service providers in order to support their use in the valuation process. Where market information is not available to support internal valuations, independent reviews of the valuations are performed and any material exposures are escalated through a management review process.

While the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

During 2017 and 2016, there were no changes to the Company's valuation approaches or techniques that had, or are expected to have, a material impact on its Consolidated Balance Sheet or Consolidated Statement of Operations.

The following outlines the valuation methodologies for the Company's derivatives and investment securities available-for-sale:

#### Derivatives

The fair value of these instruments is derived using market prices and other market based pricing parameters such as interest rates, currency rates and volatilities that are observed directly in the market or gathered from independent sources such as dealer's consensus pricing services or brokers. When third-party pricing services are used, the methods and assumptions are reviewed by the Company. Where models are used, they are used consistently and reflect the contractual terms of and specific risks inherent in the contracts. Generally, the models do not require a high level of subjectivity since the valuation techniques used in the model do not require significant judgment and inputs to the models are readily observable in active markets. The fair values of derivative assets and liabilities include adjustments for market liquidity, counterparty credit quality and other instrument-specific factors, where appropriate. See Note 12, Financial Instruments, for additional disclosures related to foreign currency forward contracts.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### Investment Securities Available-for-Sale

The fair value of AFS debt securities is generally based on quoted market prices or market prices for similar assets. Liquidity is a significant factor in the determination of the fair values of AFS.

The Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2017, is as follows:

	Level 1	Level 2	L	evel 3	Total
Assets					
Investment securities available for sale	\$ -	\$ _	\$	_	\$ _
Foreign currency forward contracts	 	 2,328			 2,328
Total assets	\$ -	\$ 2,328	\$	_	\$ 2,328
Liabilities					
Foreign currency forward contracts	\$ -	\$ 2,187	\$	-	\$ 2,187
Total liabilities	\$ _	\$ 2,187	\$	-	\$ 2,187

The Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2016 were as follows:

	Level 1	Level 2	Level 3	Total
Assets				
Investment securities available for sale	\$ _	\$ 828	\$ _	\$ 828
Foreign currency forward contracts	 _	 12,032	 _	12,032
Total assets	\$ _	\$ 12,860	\$ 	\$ 12,860
Liabilities				
Foreign currency forward contracts	\$ 	\$ 11,570	\$ 	\$ 11,570
Total liabilities	\$ 	\$ 11,570	\$ -	\$ 11,570

There were no financial or nonfinancial assets or liabilities measured at fair value on a nonrecurring basis at December 31, 2017 and 2016.

#### 11. Risk Definitions

#### **Market Risk**

Market risk is the risk that changes in market conditions may adversely impact the value of assets or liabilities, or otherwise negatively impact earnings.

Derivative positions are reported at fair value with changes reflected in income. Derivative positions are subject to various changes in market-based risk factors. The majority of the risk is generated by the Company's activity in the interest rate, foreign exchange and credit markets. In addition, the value of assets and liabilities could change due to market liquidity, correlations across the markets and expectations of market volatility.

The Company uses derivative instruments to mitigate its market exposures. Below are the two types of market risk faced by the Company.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### Interest Rate Risk

Interest rate risk represents exposures to instruments whose values vary with the level or volatility of interest rates. These instruments include, but are not limited to, debt securities, borrowings and derivatives. Hedging instruments used to mitigate these risks include derivatives such as forwards and swaps.

#### Foreign Exchange Risk

Foreign currency risk represents exposures to changes in the values of current holdings and future cash flows denominated in currencies other than the U.S. dollar. The types of instruments exposed to this risk include future cash flows in foreign currencies arising from foreign exchange transactions and various foreign exchange derivatives whose values fluctuate with changes in the level or volatility of foreign exchange rates or non-U.S. interest rates. Hedging instruments used to mitigate this risk include currency forwards and swaps.

#### Liquidity Risk

Liquidity Risk is the inability to meet expected or unexpected cash flow and collateral needs while continuing to support the Company's business and customer needs, under a range of economic conditions. The Company's primary liquidity risk management objective is to meet all contractual and contingent financial obligations at all times, including during periods of stress. To achieve that objective, the Company analyzes and monitors its liquidity risk under expected and stressed conditions, maintains liquidity and access to diverse funding sources and seeks to align liquidity-related incentives and risks. In addition, the Company is supported through unsecured borrowing arrangements with Bank of America.

#### Credit Risk

The Company is exposed to risk of loss if an individual, counterparty or issuer fails to perform its obligations under contractual terms ("default risk"). The Company's exposure to credit risk is limited to default risk and is associated with lending activities which are measured on an individual counterparty basis as well as by groups of counterparties that share similar attributes. The Company's consumer loans are collateralized by securities that are re-margined daily. The Company has established policies and procedures for mitigating credit risk on lending transactions, including reviewing and establishing limits for credit exposure, maintaining qualifying collateral, and continually assessing the creditworthiness of counterparties.

For derivatives, default risk is limited to the current cost of replacing contracts in a gain position. Default risk exposure varies by type of derivative. The notional or contractual value of derivatives does not represent default risk exposure.

Concentrations of credit risk can be affected by changes in political, industry, or economic factors. To reduce the potential for risk concentration, credit limits are established and monitored in light of changing counterparty and market conditions. As of December 31, 2017 and 2016, the Company's most significant concentration of credit risk is with affiliates. This concentration arises in the normal course of business.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### 12. Derivatives

A derivative is an instrument whose value is derived from an underlying instrument or index, such as interest rates, equity security prices, currencies, commodity prices or credit spreads. Derivatives include futures, forwards, swaps, option contracts and other financial instruments with similar characteristics. Derivative contracts often involve future commitments to exchange interest payment streams or currencies based on a notional or contractual amount (e.g., interest rate swaps or currency forwards,) or to purchase or sell other financial instruments at specified terms on a specified date (e.g., options to buy or sell securities or currencies). All derivatives are accounted for at fair value. The Company enters into foreign exchange forward contracts with affiliates as hedges of foreign currency positions including the U.S. dollar costs of future foreign currency requirements. Delayed delivery and forward contracts are transactions in which one party agrees to deliver securities or a currency to a counterparty at a specified price on a specified date. The Company is exposed to market risk associated with the possibility of unfavorable changes in currency exchange rates and the market price of the underlying financial instruments.

Derivative instruments contain numerous market risks. In particular, most derivatives have interest rate risk, as they contain an element of financing risk which is affected by changes in interest rates. Additionally, derivatives expose the Company to counterparty credit risk with affiliates.

The following table identifies the notional and fair value of outstanding over-the-counter derivative instruments at December 31, 2017 and 2016:

	2017			2016				
		Notional	Fa	ir Value	-	Notional	Fa	ir Value
Assets								
Foreign currency forward contracts	\$	237,633	\$	2,328	\$	458,770	\$	12,032
Total assets	\$	237,633	\$	2,328	\$	458,770	\$	12,032
Liabilities						_	·	
Foreign currency forward contracts	\$	233,188	\$	2,187	\$	456,921	\$	11,570
Total liabilities	\$	233,188	\$	2,187	\$	456,921	\$	11,570

The fair value of these instruments with customers and affiliates are reported within derivative assets and derivative liabilities. The gain or loss impact of these instruments is recorded in the Consolidated Statement of Operations as gain (loss) on derivatives, net.

The notional or contractual amounts of these instruments do not represent the Company's exposure under these contracts.

There are no legally enforceable master netting agreements in place for the above derivative transactions. Derivative assets and liabilities are reported on the balance sheet at their gross amounts as of December 31, 2017 and 2016, and are not offset. For each obligation, there is sufficient collateral.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

The following table, for the years ended December 31, 2017 and 2016, identifies the amount of gain (loss) related to derivative instruments by primary risk:

		Gain (loss) on derivatives				
		2017	2016			
Foreign currency risk	\$_	1,776	\$_	4,025		
Total, net	\$	1,776	\$	4,025		

#### 13. Commitments and Contingencies

#### Litigation

In the ordinary course of business, the Company is routinely a defendant in or party to many pending and threatened legal, regulatory and governmental actions and proceedings. In view of the inherent difficulty of predicting the outcome of such matters, particularly where the claimants seek very large or indeterminate damages or where the matters present novel legal theories or involve a large number of parties, the Company generally cannot predict what the eventual outcome of the pending matters will be, what the timing of the ultimate resolution of these matters will be, or what the eventual loss, fines or penalties related to each pending matter may be.

In accordance with applicable accounting guidance, the Company establishes an accrued liability when those matters present loss contingencies that are both probable and estimable. In such cases, there may be an exposure to loss in excess of any amounts accrued. As a matter develops, the Company, in conjunction with any outside counsel handling the matter, evaluates on an ongoing basis whether such matter presents a loss contingency that is probable and estimable. Once the loss contingency related to a matter is deemed to be both probable and estimable, the Company will establish an accrued liability and record a corresponding amount of litigation-related expense. The Company continues to monitor the matter for further developments. As of December 31, 2017 and 2016, there was no pending or potential threatening litigation against the Company.

#### Leases

The Company has entered into various non-cancelable long-term operating lease agreements for premises and equipment. The Company has also entered into various non-cancelable short-term operating lease agreements that are primarily commitments of less than one year under equipment leases. As of December 31, 2017, future non-cancelable minimum rental commitments under

# Notes to Consolidated Financial Statements December 31, 2017 and 2016

leases with remaining terms exceeding one year are presented below:

Year	
2018	\$ 158
2019	158
2020	158
2021	 8
	\$ 482

The Company recorded rent expense of \$270 and \$320 for the years ended December 31, 2017 and 2016, respectively.

#### **Credit Extension Commitments**

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include loan commitments, standby and commercial letters of credit. These instruments expose the Company to varying degrees of credit and market risk and are subject to the same credit policies as on-balance-sheet instruments.

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Company had approximately \$25,251 and \$34,532 in irrevocable letters of credit outstanding at December 31, 2017 and 2016, respectively. The Company holds collateral supporting these commitments, as deemed necessary.

Legally binding commitments to extend credit generally have specified rates and maturities. Certain of these commitments have adverse changes clauses that help to protect the Company against deterioration in the borrower's ability to pay.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

#### 14. Income Taxes

The component of income tax expense for the years ended December 31, 2017 and 2016 consisted of:

	2017		2016
U.S. federal			
Current	\$	35,571	\$ 12,655
Deferred		2,593	5,560
U.S. state, local, and other			
Current		3,247	1,592
Deferred		(1,686)	251
Foreign			
Current		7	3
Deferred		(6)	5
Total	\$	39,726	\$ 20,066

Total income tax expense does not reflect the deferred tax effects of items included in accumulated other comprehensive loss. As a result of the tax effects, accumulated other comprehensive loss (decreased)/increased \$(337) and \$(18,076) in the years ended December 31, 2017 and 2016, respectively.

Income tax expense for 2017 and 2016 varied from the amount computed by applying the statutory income tax rate to income before income taxes. A reconciliation of the expected U.S. federal income tax expense, calculated by applying the U.S. statutory rate of 35 percent, to the Company's actual income tax expense and resulting tax rate for 2017 and 2016 are presented in the table below:

	2017	2016
U.S. federal income tax at statutory rate	\$ 18,539	\$ 18,051
U.S. state and local income taxes, net	1,015	-
Tax law changes	19,940	1,198
Other	 232	817
Total	\$ 39,726	\$ 20,066

# Notes to Consolidated Financial Statements December 31, 2017 and 2016

Deferred income taxes are provided for the effects of temporary differences between the tax basis of an asset or liability and its reported amounts in the Consolidated Balance Sheet. These temporary differences result in taxable or deductible amounts in future years.

Significant components of the Company's deferred tax assets and liabilities at December 31, 2017 and 2016, which are included on the Consolidated Balance Sheet within *Other assets*, are presented below:

	2017			2016		
Deferred tax asset						
Pension	\$	37,283	\$	39,405		
Deferred compensation		63		81		
Other		172		24		
Total deferred tax asset		37,518		39,510		
Deferred tax liability						
Foreign currency		(1,131)		(1,484)		
Other		-		(1,113)		
Total deferred tax liability		(1,131)		(2,597)		
Net deferred tax asset	\$	36,387	\$	36,913		

The Company files income tax returns in numerous state, local and non-U.S. jurisdictions each year. The Internal Revenue Service and other tax authorities in states, cities and countries in which the Company has significant business operations, examine tax returns periodically (continuously in some jurisdictions). The table below summarizes the status of significant tax examinations, by jurisdiction, for the Company as of December 31, 2017.

Jurisdiction	Years Under Examination <sup>1</sup>	Status at December 31, 2017
U.S. Federal	2012-2013	Appeals
U.S. Federal	2014-2016	Field examination
California	2008-2011	Appeals
California	2012-2014	Field Examination
New York	2015	Field Examination

<sup>(1)</sup> All tax years subsequent to the above years remain open to examination

At December 31, 2017 and 2016, the Company did not have any liabilities for unrecognized tax benefits.

Notes to Consolidated Financial Statements December 31, 2017 and 2016

As described in Note 2, any unrecognized tax benefit related to a state consolidated, combined or unitary return in which the Company is a member, is not reflected in the Company's Consolidated Balance Sheet until such time as the tax position is resolved.

While it is reasonably possible that a significant change in unrecognized tax benefits related to certain state consolidated, combined or unitary returns will occur within twelve months of December 31, 2017, quantification of an estimated range cannot be made at this time due to the uncertainty of the potential outcomes.

The Company is included in the consolidated U.S. federal income tax return, and certain combined and unitary state tax returns of Bank of America. At December 31, 2017 and 2016, the Company had a current tax payable to affiliates of \$39,114 and \$16,570, respectively, as a result of its inclusion in consolidated, combined, and unitary tax return filings with Bank of America. These amounts are recorded as a payable to affiliate. See Note 4 Related-Party Transactions. During the years ended December 31, 2017 and 2016, the Company made approximately \$16,274 and \$9,387 of income tax payments to affiliates.

#### 15. Regulatory Capital

The Company is subject to capital requirements of the Basel II framework as defined by CIMA, which came into effect January 1, 2011 in the Cayman Islands. The measure of capital strength established by CIMA for the Company is the risk weighted total capital ratio with a minimum of 12% in 2017 and 2016. At December 31, 2017 and 2016, the risk weighted capital ratios were 112% and 83%, respectively.

#### 16. Subsequent Events

ASC 855, Subsequent Events, requires the Company to evaluate whether events, occurring after the Balance Sheet date but before the date the financial statements are issued, require accounting as of the Balance Sheet date, or disclosure in the financial statements. The Company evaluated subsequent events through March 29, 2018, the date the financial statements were issued.

There were no material subsequent events which affected the amounts or disclosures in the Consolidated Financial Statements.